

ery concerns, which he referred to as the "Big Six", strove continual- Home Defense League, an organizaly to kill off their smaller competi- tion of self-styled independent grocers and other dealers, testified tors. "The Big Six," Thorpe stated, that when an agreement was recent-

"controls about 70 per cent of the ly reached among all milk dealers milk business in Detroit and Wayne in Detroit whereby milk deliveries

Farm Bureau Will Argue county. When they agreed to do to welfare cases in Detroit would 1. That agriculture has suffered Had the State budget Gov. Brucker away with the 5 cent store bottle (not labeled and interchangeable the wholesale price then. The big from depression for 10 years, wherebetween distributors) they in effect concerns made a veiled threat of as the railroad depression has ex- lature and accepted there, the whole scrapped \$1,250,000 worth of glass selling all milk at 7 cents a quart isted about 12 months. so far as the little wholesaler was retail from the delivery wagons and 2. That most farm crops, except the Supreme Court ruled. As it was, concerned by making it necessary thus forced the agreement aside fruits and vegetables, move less than it was filed with the Secretary of for each dealer to purchase new because the small dealer did not 300 miles, and a 15% rate increase State. bottles. "Our company has \$25,000 dare deliver 7 cent milk to the city will drive business to trucks and deinvested in hottles", he said. welfare cases in the face of this feat the railroads' rate increase. 'After less than two years, when threat. 3. The Bureau will argue that if bottles did not return to their own- Mr. Fenner testified that his or- the rate increase is granted, agriculers, they scrapped another \$1,250,- ganization is working on a theory ture should be exempt, due to the propriation to enable the State to 000 in glass by returning to a 3 of operation which would give the condition of agriculture, the relation take over all cattle tuberculosis testcent bottle," he said, qualifying his milk producers an opportunity to of agriculture to the railroads, and ing work. This work is now under remarks with the assertion that the process and sell all their milk at a because the farmer is one who pays way by the State. Undoubtedly, it big concerns had proportionately profit over actual costs, particular- freight both ways, on what he sells will be saved by some emergency smaller bottle losses than the little ly by making Michigan purchasers and what he buys. concerns because the small con- buy Michigan made cheese and 4. The Bureau will deny various cerns do mostly a wholesale busi-ness, with their bottles becoming League member stores would offer allegations made by the railroads concerning their financial condition. scattered through store sales. for sale. His main object in offer-5. It will take \$130,000,000 from an

Pontiac Dairy Co. caps on certain

bottled milk which was used by one

GEORGE WOLK

alleged

\$2,000,000, or seeking to embarrass the said, "that the freight paid by farm- Brucker economy effort have won a ers on products shipped and products victory, but taxpayers will/look kindpurchased amounts to 42% of the ly on the Governor's effort to save railroads' annual income. The 15% \$2,000,000, and with approval on the increase would boost their fertilizer Departments that resolve to stick to their Brucker budget figures, the Farm News observes.

> been returne to the Legis budget would have been invalidated Several other Brucker reduced bills were returned to the Legislature and are void, including the Act and apaction.

MR. LENNON-Mr. Beach, do you think your Ass'n has put up a very stiff fight for the producers on the tisposition of by-products?

MR. BEACH-I can't answer. It ducers testify that it costs 5 to 7c per eems you should get a report from quart to produce milk; distributors some creamery company. We are not set distribution costs at 41/2 to 7c per selling milk that goes into the sweet quart for wholesale and retail distribution, without payment to the farmer cream trade because when we attempt ich things we immediately are



bill \$5,500,000 annually.

we still have some 16 billion dollars of public debt to grapple with.

In addition to this, we had a prolonged and tremendous spree of public improvements; we have spent huge sums of borrowed money on paved roads, new schoolhouses, new municipal buildings and what not, creating

The changes in bottles were made ing testimony, he asserted, was to to force small dealers to buy more permit him to submit a copy of probottles than their business could posed legislation which is to be stand, he said, adding that each sponsored in the next session of the such complete change cost his com- state legislature by Sen. Engle of pany \$25,000 for new bottles. Lake City.

"The Jersey Creamery is losing The Engle Bill, as described by about \$2,000 or \$3,000 a month Fenner, is designed to smooth out now on bottles", Mr. Thorpe said. some of the unethical practices said "It did lose about \$4,000 when we to exist in the processing and sellmade no charge for bottles and has ing of milk in Michigan. actually suffered a loss of \$99,000 Mr. Fenner wearied the Commisin bottles by the change in policy sion with considerable "general im- increase. pression" testimony. He stated as a of charging for bottles," he said.

Glass and labor are the two fac- fact that only 5 of 53 creamery tors which cost the most in distribu- companies allied with his League tion of milk, this witness testified. were willing that he should appear The life of a milk bottle is seven before the Commission, and made the statement that the Detroit fillings, he stated. Creamery Co. had been putting

JUDGE JAYNE-Do you think the terms of the Michigan milk bottle law are fair?

dealer to undersell competitive bid-MR. THORPE-Yes, but they are ders for new business. not being carried out in good faith.

What Other Witnesses Said Stockholder Claims Freeze-Out Following is a summary of addi-Fred Johnson, a Detroit Creamery stockholder, who testified that tional testimony taken from retail he had refused to exchange his dealers and others at the August stock for National Dairy Stock 27-28 hearing, regarding induce when the National took over the De- ments from distributors, troit Creamery, volunteered testi- pressure by distributors, fighting mony to show that the big concerns among distributors, etc.

manipulate their business affairs to freeze out objecting investors.

Meat Market Owner, Detroit George Wolk, proprietor of a De-He testified that when the National Dairy Products corporation troit meat market, testified regardtook over the Detroit Creamery ing retail sales of milk. He said stock in 1929, some 50 milk de- that selling milk at close to cost livery routes of the Detroit Cream- was just a lot of bother, in telling ery company were transferred to the Commission of some experienc another subsidiary company of the es he had in selling milk as a lead-National, thereby reducing the pos- er in his store. "Mt. Clemens sibility of earnings on the Detroit Creamery Co. furnished me with Creamery company stock. A hold- milk at 7 cents a quart and at 4 ing company was set up as a realty cents on Saturday, when I sold it company and this "non-producing" for 5 cents,' he said. concern was given a lease on 10 or Rep. McBride asked if use of milk

\$10 a year, thus cutting off possi- not to any extent. bility of objecting Detroit Creamery Mr. Eger-Have agents of other Farm Bureau fertilizer purchases has been loaned to Gov. Brucker's

on this investment, this witness ducements to handle their wilk? testified. (Continued on page 4)



manager, has been assisting the Brucker Group Will Check Typical Costs, Make Recommendations.

cago at which railroads and shippers Lansing-Governor Brucker started testified regarding the proposed rate The Michigan State Farm Bureau trict Government on its way here Board of Directors on September 10 September 1. adopted the following resolution pro-

The law authorizing the Commistesting the rate increase proposal and sion says that it "shall select certain forwarded it to the Interstate Comtypical counties, townships and school districts and shall make a detailed paid with 40 cent wheat, and other lem of supplying Detroit with milk study of the present cost of maintain- products accordingly. Whereas, agriculture is already paying a freight bill amounting to more than 5800,000,000 annually in the marketing of its products, amounting to more than 10% of the total agricultural income, and

of maintenance of the same units un- Mills Collects \$225.91 der any recommended changes."

Whereas, it has been estimated that the total freight bill paid by the farmer on products shipped and merchandise purchased amounts to more than 40% of

C. F. Ayres, Detroit insurance ex- manager. Included in the claims col-BE IT RESOLVED, that the Board of Directors of the Michigan State Farm Bureau vigorously protests any increase in freight rates at this time, and urges our County Farm Bureaus and local co-operative organizations to express their opposition in behalf of their farmer members to shouldering this additional cost on to the farmer in his present dis-tressed condition. C. F. Ayres, Detroit insurance ex-ecutive, chairman; C. E. Bement, Lan-sing manufacturer, vice-chairman; Judge Parm C. Gilbert, Traverse City; M. B. McPherson, Lowell, State tax commission member; Al. E. Peterman, Calumet attorney and business man, R. Wayne Newton, tax expert for the Michigan State Jac Bare Burean is a com-

# Bureau Loans R. W. Newton

announces that membership patronage dividends on Farm Bureau fertilizer

15 million dollars of property of as a leader served to increase its purchases are now being applied on eau board of directors announced fines may write the NEWS about it the Detroit Creamery company for sale. Mr. Wolk asserted that it did Farm Bureau membership accounts. September 10 that R. Wayne Newton, and Mr. Mills will assist you. Members who have not sent in their Farm Bureau authority on taxation,

Isn't it too bad to think that only he had any method to suggest. stockholders realizing any return companies offered you special in- sales slips should mail them to the Commission of Inquiry into County, men who know how to solve the Mr. Beach replied that he had urged Membership Dep't, 221 N. Cedar street, Lansing, Michigan, Continued on page 2.) ernment to serve as secretary.

a general overhead indebtedness for the taxpayers to meet which only a few years ago would have staggered the consciousness of the country.

Obviously, the lower the price levels that prevail, whether for labor or for commodities, the more burdensome this obligation is going to be and it is an obligation that will not deflate. In other words, it will not come down along with commodity prices or wage rates.

Probably some adjustment downward from the wage and price levels we have become, accustomed to is inevitable, but the more the adjustment can be worked out by raising prices of things that are abnormally low, the better it will be for all concerned.

Commenting thereon, the Prairie Farmer says that Mr. Legge is right. That there is no objection to a low price level-after we are adjusted to September 1 and 2 brought B. F. it. But that adjustment will take 20 Beach, secretary-manager of the Michyears on account of the burden of igan Milk Producers Ass'n to the

public debt Mr. Legge refers to stand. his Commission of Inquiry into Money borrowed and spent has About the first question put to County, Township and School Dis- created obligations that will hold Mr. Beach regarded an alleged practaxes to high levels, despite the relief tice of distributors taking milk from to be obtained by economy in public sources outside the regular milk shed

expenditures. These obligations in- area for Detroit even in times of a curred when wheat was worth \$1.00, surplus. per bushel, for example, now must be Mr. Beach explained that the prob-

each morning is a day-to-day prob-



sumption demands run extra high; Lansing-Transportation and other immediate delivery of additional milk sequent savings to taxpayers," said damage claims collected by the Michi-Whereas, the proposed increase on fertilizer alone would mean an increase in cost to the American farmer of \$5,500,000 a year, state for farmers during August amounted to \$225.91, according to Mr. A. P. Mills, is required and this extra milk has

shed area. Milk from the Cleveland inspected area may be and is brought into De-Judge Parm C. Gilbert, Traverse City; company constructed a pipe line across troit, the Commission learned, even when Michigan producers are con-

fronted with surplus. Michigan State Farm Bureau, is sec- preparatory to filing claim for such

FARM NEWS readers having trans. tributors to regularly receive about to save the concern from impending damages. portation loss or damage claims, stock 10 per cent over base milk purchases bankruptcy. killed on track, or other railroad, high for their fluid milk requirements to To Brucker Commission way, drain matters, or rights-of-way protect them against their possible problems involving railroads, high- maximum requirements on their day-Lansing-The Michigan State Bur- ways, drains, telephone, power or pipe to-day sales.

Commissioner McBride asked Mr.

or the milk. The Commission has heard Detroit fronted with complications and com-

Following is their testimony:

B. F. BEACH

Sec'y, Michigan Milk Producers Ass'n

The investigation continuing through

sides.

if any were needed.

What Commission Has Heard

The Commission has heard pro-

distributors admit price wars, price petition from western producers, slashings, mergers, understandings. especially the Land-O'-Lakes organi-Small dealers insist the big dealers zation of Minnesota. Philadelphia and Pittsburgh have suffered from such are trying to exterminate them. Detroit distributors declare that de- competition when the sweet cream pression has cut milk consumption price exceeds the butterfat price on 00% since 1929, which, together with the market.

MR. WOODWORTH-Do you know increasing production in the country, explains the mounting surplus, which any dealer who doesn't sell cream they insist is unprofitable for them to and milk together?

handle. Opinion differs here and the MR. BEACH-No. I have told deal-Commission has testimony from both ers that we should have something above what is allowed for base milk, In the September 1 and 2 hearings, either as payment for their "margin of representatives of the Michigan Milk safety" (this is the 10 to 12 per cent Producers, Detroit distributors and allowed dealers on day-to-day sales others who had testified previously to meet possible extra demand each were recalled for further examination. day) or as pay for the cream.

MR. McBRIDE-On the fee charged non-members as Ass'n dues, deducted from payment for milk shipped through the Producers' Ass'n, isn't that an extra-legal matter you have nothing to do with?

MR. BEACH-Yes.

MR. McBRIDE-What do you do to check tests at the distributors' receiving plants?

MR. BEACH-We have nine testers who make the rounds and check in various ways.

Regarding the matter of bringing milk in from outside the Detroit area, Commissioner Woodworth asked: "Isn't it necessary for the Producers' Association to keep an accurate check on the outside supply of milk?"

MR. BEACH-We do. We try to keep informed.

Mt. Clemens Dairy Co.

William Thorpe, attorney for the Jersey Creamery Co., who made charges a few days prior, regarding the Michigan Milk Producers' Ass'n control of the Mt. Clemens Dairy Co., questioned Mr. Beach on the Producers' Ass'n financial interest in this concern. Mr. Beach's reply was made through Mr. Gittins, attorney for the Ass'n, who explained that their financial interest in the Mt. Clemens dairy Judge Jayne asked Mr. Beach if he is equivalent to about one seventh of didn't feel the Producers' Ass'n is the entire obligations of the company, rather weak when it permits the dis- and that this obligation was accepted

## BARNEY DEGEN

President, Mt. Clemens Dalry Co. Barney Degen, president of the Mt. Clemens Dairy Co., was sworn to testify regarding alleged practices of Beach to tell how he would provide an independent dealer, or dealers, efa remedy for the surplus situation, if fecting price slashing on the Detroit market.

> Asked if his company had subsidized (Continued on page 2.)

Notice The Michigan State Farm Bureau

retary. Fertilizer Dividend

agriculture not able to stand it.

Michigan Bureau Aids

Mr. A. P. Mills, Michigan State

Farm Bureau transportation dep't

American Farm Bureau in preparing

its case, and represented Michigan

farmers at the recent Interstate Com-

merce Commission hearings at Chi-

RESOLUTION

the railroads' annual income, and

merce Commission:

Lansing, Michigan.

### SATURDAY, SEPTEMBER 12, 1931

MICHIGAN FARM NEWS

# Says Detroit Health Bd. Should Limit Milk Area

(Continued from page one) low delivery wagons of other creameries and bid for their business with

ance such tactics.

Home Defense League, he stated with taining to current conditions as acgested bringing the investigation to a close so the Commission could study the testimony taken. at \$1.75 a cwt. for milk on a flat rate five, was introduced. Judge Jayne said he was in favor basis, as suggested by Mr. Fenner of closing, but not until all subpoenas had ben enforced. To this Senator Lennon added that he had

Commission had not been given it." "My suspicions are always aroused". Mr. Lennon said, "whenever anyone appears to be attempting to evade the law; so I am in favor of holding on

until we get what we have asked for, ers officer, testified that he attended As long as we can give information to the recent meeting at Yale and said, Vote YES With Him in Meet- terest rate on State bonds in order to the public this Commission will be "It was a lot of tommyrot; I did well that his study of the past year's milk

came in reply to a question from the biggest milk concerns had suffered a Commission if he mingled with the decrease of about 17 per cent in busi-Mr. Degen, still on the witness farmers at this meeting to learn their

been four cents a quart in May, with Commissioner Lennon asked him if Not to Vote Convictions in Many persons closely in touch with base milk costing five cents. He said he thought farmers are justified in Business Meeting, Governor the march of events at the Capitol see his firm never sold any surplus milk asking for more for the milk they

materially during the year. The Ass'n MR, JECKLING-Yes. They are knows this condition and must solve getting only about two cents a quart the problem of eliminating or cutting down this outside selling, he said.

reaching its conclusions.

**GEORGE JECKLING** 

Marlette Producers' Officer

ernor Fred W. Green, gave an inter- ranks of his own official family, while porter for the Commission was asked said to be representative of the senti- flat rate plan of selling milk in Deview attacking the state tax levy of failures may be ascribed to an un-

> ported to instruct the Commission as "As long as we cannot afford to to the course it should pursue in produce milk on the farm at less than \$2.50 a cwt., it is essential that While Mr. Fenner was reading his we strive to make some fair adjustreport, consisting of several pages, ment between the wage of the industo become a part of the Commission's trial worker and the income of the record, a "bright red ring" was seen farmer to appear around the collars of sev-

### Unorganized Sales Control

eral of the Commissioners, including Harry McDonald, president of the the chairman, Commissioner Powell, Detroit Creamery company, said at who proceeded to inform the bright the sales committee meeting, that the young attorney in the witness chair 23 per cent of Detroit's milk supply that when the Commission got ready being purchased through channels to make its report it would rely sole- outside the Michigan Milk Producers ly on the good judgement of the mem- Ass'n really sets the price for milk Floyd L. Smith told the Commission bers of the Commission and that, so in Detroit, and that as this 23 per cent he was the manager of the Pontiac far as the report of the Home Defense continues to increase, the propor-

Mr. McDonald informed the com-Getting into the witness chair for mittee that his company, which dethis one purpose also put Mr. Fenner pends entirely upon the Michigan when questioned by Sec'y Beach of last year than it could have bought its supply without any agreement with the Ass'n and that \$37,000 of this figure represented the amount Mr. Beach proceeded to describe "overpaid" during the months of May the witness as the leader of an or- and June.

### **Detroit Creamery Opinion**

"Misinformation from the outside

He said he believed the price of 11

Producers Sold 90% : Now 70%

Professor A. C. Anderson, represent

Asked About Overhead

The Milk Bottle War

COMMISSIONER LENNON-As

member of the State Legislature I

heard considerable about a guerilla

COMMISSIONER WOODWORTH-

cents for milk should have prevailed

That the base and surplus plan of and should include every milk dealer and should have a fund set up to

tended the committee meeting, Com a decided decrease. On this he was surplus milk off the market in the missioners Powell, Mrs. Hancock, picked up immediately by Commis- months of surplus production. Hedrick, Woodworth, McBride and sioner Jayne who insisted on a yes or Other Commodity Hauling Prices

MR. HORNER-Yes.

no answer to the question, "Has the This witness testified that the price spread to distributors decreased as for hauling milk does not compare At the meeting of the Producers- much as the spread to the producer." on anywhere near the level of prices for hauling other commodities. Foun-Hauling Most Profitable? dary products are hauled for 7 cents;

John Schloff, a Macomb county prosalt for 71/2 cents and cement, over a local association officials to testify, gone no material change since the ducer and formerly a milk distributor distance of 60 miles, is hauled for 8 with dignity and considerable empha- indicated that some outside influence middle of August. He said a com- in Detroit, testified that when he cents a hundredweight, he explained, sis, that his company did not counten- had recently been brought to bear in mittee of five, appointed at the last operated 100 delivery wagons in De- He insisted that milk should be haulhis community to set up unrest previous meeting, had worked with troit he made more money hauling ed for somewhere near this figure inthe dealers' committee and probably milk than on the actual sale of the stead of figures ranging up to forty Questioned by Mr. Fenner of the would be able to make a report per- product. He said he has to pay 56 or fifty cents per hundred.

Belle Isle Hauling Profit 12% cents to get milk into Detroit, a disemphasis that his association mem- curately as anybody could, so Walter tance of 241/2 miles. This includes a Commissioner Powell informed the bers would not accept any such offer Huff, chairman of the committee of charge of 25 cents for a station which commission that the Belle Isle Creamhe himself operates for a dealer to ery company showed the State Depart-"Raising or lowering of milk prices handle Schloff milk only, he stated. ment of Agriculture it had realized a "That meeting over at Yale was not alone is not going to solve our milk He brought in the fact that even net profit of 12 per cent on its haula local meeting, it was a 'brought in problem in Michigan," Mr. Huff though he is not a member of the ing after showing depreciation of 25 meeting' and the reported vote of stated. "There seems to be consider- Producers' Ass'n he has always been per cent on trucks and 30 per cent "asked for specific information from farmers there was not a vote based able misunderstanding and misin- charged association dues when he on trailers.

(Continued on page three)



There's one thing I awful like to know Will some kind brother rise and tell me why Or how in thunderation weeds can grow When every useful plant is parched and dry?

When we got back from that vacation tour, That camping trip I wrote to you about, The place looked mighty good to us for sure, But say, the weeds had grown like all get-out.

So for a week or more I've humped by back, And Marthy's we'd her flower beds on her knees 'Till we're so tired at night our feet don't track And yet we've been as happy as you please.

Because it seems to us that this dry weather Is just the finest time to kill a weed, For when they're pulled you needn't wonder whether They'll lay there and take root and go to seed.

Yes, when you turn its roots up to the sun There ain't no gob of dirt to stick like glue And you can calculate that weed is done, And all its million progeny is through.

Now as I humped my back I cogitated On what it is that makes a weed a weed; These useless-seeming plants that were created Apparently to fill no human need.

But rather, on the other hand, to root Our noses on the grindstone, as they say; Why does Creation raise such horrid fruit? What are they; and why are they, anyway!

They grow unsown. They flourish wild and free; Their hold on life is extraordinary; And just to make the matter clear to me T'll hunt the word up in the dictionary.

\* \* \* \*

Well, this is what the dictionary said "A weed is any plant that's out of place", By gum, the feller hit it on the head It's just as plain as whiskers on your face.

A weed is just a plant that's out of place (Or maybe one that hasn't found it yet) The flower the seedsman sells as Queen Anne's Lace Is just the same Wild Carrot you have met.

There's many a man folk's call a ne'er-do-well Because he's never found a job to fit; And lots of times he'll fumble for a spell

lower State tax requirements. ing; Vote NO Afterward in The unwillingness of certain of his nominal supporters to concede full **DERELICTION FROM DUTY** 

MICHIGAN NEWS

Successor to the Michigan Farm Bureau News, founded January 12, 1923

Entered as second class matter January 12, 1923, at the postoffice at Charlotte, Michigan, under the Act of March 3, 1879.

Published the second and fourth Saturday of each month by the Michigan Farm News Company, at its publication office at 114 Lovett St., Charlotte, Mich.

Editorial and general offices at 221 North Cedar St., Lansing, Mich-igan. Postoffice box 708. Telephone, Lansing, 21-271.

Subscription: 1 yr.-\$1; 2 yrs.-\$1.50; 3 yrs.-\$2, in advance.

Vol. IX SATURDAY, SEPTEMBER 12, 1931 NO. 17

**Board Foes In Hole** 

**Brucker Puts Admin.** 

E. E. UNGREN

Newspapers

Declares

the Legislative session, it is said. See Appeal To Public

Editor and Business Manager

in Governor Brucker's prompt challenging of the Lawrence statement a desire on the part of the Chief Execu-

ber M. Brucker and members of his understanding of the conditions which what other witnesses had testified to \$29,000,000 set at the request of the usual degree of caution made neces- notes. Then the Commission proceed- his organization. The report pur- the market for everyone. Governor by the State Administrative sary by danger of betrayal by some of ed with its quizzing. Board, of which Mr. Lawrence is a those holding offices that would nor-

member Mr. Lawrence held that the figure ance to be solicited. is too low. A few hours earlier in As to the immediate cause for the ago we brought in about 70 cans durthe day Mr. Lawrence had voted for cutbreak, Governor Brucker present. ing a two weeks' period. the motion fixing the state tax at that ed to the Administrative Board, in JUDGE JAYNE-Was this milk amount. Governor Brucker was in- public session, his proposal that the from inspected herds and fit to meet formed of the Lawrence statement at State tax levy for 1931 be set at \$23. Detroit Board of Health requirements? a late hour Thursday evening in De- 000,000, a half million under the rectroit, and hastened to Lansing, but on ord high figure previous administra. n't say, I didn't ask. Friday morning found that Mr. Law- tion. This proposal was immediately rence had departed for Ionia.

Would Reduce Immediate Burden

mal statement to the press in which vote on the motion, and citing his have indicated the belief that it is company, with a capital stock issue ed in the records as such.

tude toward this administration." added, "to ask our people to shoulder a for. higher State tax this year in order that deficits should be paid up at once. I do not favor the adding of a dollar that can be reasonably avoided. The are expected to exercise their best



Governor Brucker then issued a for- without a dissenting vote. The three members of the board who he replied to Mr. Lawrence, calling at have since expressed their disapproval Dairy Co., a conce.n affiliated with League was concerned, it would be tionate share of surplus in the Ass'n tention to Mr. Lawrence's affirmative of the figure adopted as being too low and owned by the Detroit Creamery accepted only as a report and enter- also must increase.

subsequent statement as "typical of their duty to accept the Governors of \$400,000. the sullen opposition which has char- wishes as binding insofar as the offi- Judge Jayne asked Smith whether acterized his continued previous atti- cial session of the board is concerned, or not his company paid dividends in a hot spot to display his knowledge Milk Producers Ass'n for its milk but reserve the right to criticise after- and to this he answered that he didn't of the milk distributing business supply, paid \$97,000 more for milk "It is unfair", Governor Brucker ward the motions they make and vote know,

**Dereliction From Duty** The Governor's position is that the \$400,000 concern and doesn't know board is a vital part of the State's fis- whether or not the company pays any to the State tax at this critical period cal machinery and that its members dividends!"

ganization which has put itself on Vague On Own Business deficit can be retired gradually and judgment during the progress of its Right here, it should be said, such record at farmers' meetings in varinot added at a time when we can least deliberations. The public admission testifying was not unusual in the in- ous parts of the State as opposed to selling milk is not flexible enough the methods pursued by the Milk Proafford to pay it. It is safe to say that of a failure on the part of a member vestigation at Detroit. Everyone was money raised by taxes will be spent. ducers' Ass'n. willing to volunteer testimony which he deem TPed to be contrary to the best interests garding the other fellow, but many od and see whether some of the defi- of the State constitutes in the Govern admitted very uncertain knowledge disposition of milk products and fluid tendencies at market cutting, was his milk under specific conditions, such suggestion as a means of helping the or's opinion an open confession of regarding their own business affairs. as the Producers' Ass'n faces from market. More than 35,000 gallons of dereliction from duty, and of :, will-

rendering a valuable function." Five Cents A Quart powers of leadership to the new Gov- stand, testified that the lowest he had attitude on base and surplus selling ernor has continued since the close of sold milk for was five cents a quart. as compared with flat rate basis sell-The average cost of milk, he said, had ing.

for fluid milk retailing, but added that produce.

Refreshing His Memory Open warfare between Governor Wil- tive to carry to the people a clearer To give this witness an idea of now.

cabinet broke out at Lansing, Thurs-day, September 3rd, when State Treasurer, Howard C. Lawrence, chair-man of the Republican Central Com-mittee, and former secretary to Gov-

MR. LENNON-Did you ever buy

mally cause their advice and assist- milk from Flint?

MR. DEGEN-I don't know, I could-

# FLOYD L. SMITH

Mgr., Pontiac Dairy Co.

MR. DEGEN-Yes, about two weeks

Judge Jayne curtly rebuked the wit- the Michigan Milk Producers Ass'n. ness with the remark "Manager of a

the Detroit Creamery Co., but the on the true opinions of Yale milk pro- formation regarding the organization sold milk. He said, also, that he held ducers," Mr. Newell said. George Jeckling, Marlette Produc-

lowered prices, Mr. Degen replied,

Adjournment Rejected Senator Lennon, at this point, sug-

among producers.

RUSSELL NEWELL

Yale Producers' Officer Beach explained that production of Russell Newell, of Yale, one of the milk in the Detroit area had under-Beach explained that production of

Jayne.

**Producers Stand Pat** 

Distributors Sales Committee Mr.

of distributors and this misinforma-

tion is hurting the producers as well

**Unorganized Sales Hurt** 

the distributors' Dairy Products Re-

search bureau, of Detroit, explained

ness volume during the twelve

months, while 17 smaller concerns

showed a business gain of about two

per cent in the same period. He said

that companies which do their milk

buying outside the Michigan Milk

Producers Ass'n increase their sales

John T. Horner, research worker of

as the distributors.'

to keep my seat." This last remark sales in Detroit show that the four

It may be better to try the other methcit cannot be saved instead."

Second Lawrence Statement Mr. Lawrence issued a second state-

propriety of his action in first voting since opposition on the boart itself ernor Brucker and then objecting to it while subsequent opposition in the part: rors real or fancied.

"Governor Brucker is charged in the minds of the people with the amount of the tax levy and when he proposed ministrative Board has been a source a levy for this year of \$29,000,000 I of frequent disputes in past years. In conceived it my duty to vote with him, the Green-Groesbeck campaign of 1926 but this does not mean that I must one of Governor Greens major issues

always subordinate my views to his. was his advocacy of "daylight govern-Further, I assumed that he had reach- ment" and his objection to a Governor fensible."

Mr. Lawrence also charged that no of 1927 amended the act under which tured or manufactured buttermilk? provision had been made in the levy the board operates to provide that a for emergency appropriations and two-thirds majority of the heard could violation of the law. added that while he had not been con- evernie the Governor. At the time sulted by the Governor on important this change was made, it was herald sell Jersey milk, is that all Jersey

matters he was ready to give his best ed as a step toward placing a greater milk? at any time.

measure of responsibility upon each individual board member. Fuller, Fitzgerald Come Out

MRS. HANCOCK-And Guernsey

The Lawrence position on the levy Further recognition of the responmilk? was promptly echoed by Auditor Gen-sibilities of administrative board mem-MR. SMITH-Yes, and some Guerneral Fuller, also a member of the bers was given in the 1931 session sey milk.

State Administrative Board, and who which enlarged the board to include had made the original motion fixing four members of the Legislature when isn't it, selling Guernsey milk under the State tax rate at \$29,000,000. Mr. certain items of expenditure are up the label of Jersey milk? Fuller also claimed that \$29,000,000 for consideration. There has been no little speculation

was too small a levy, adding: "I voted for the levy only because I as to the attitude of former Governor independent dealers and retailers to believe the Governor should assume Green in the present dispute between the stand, but they had no specific the responsibility. He recommended two of his former supporters. On information of a constructive nature it. There was no use of trying to op- paper it would appear that the Green and were individually dismissed with sympathies would be with Governor but little questioning. pose him."

Secretary of State Frank D. Flyger- Brucker, for it seems clear that the ald also took occasion to issue a state. Brucker position on the question of ment in which he called attention to the responsibilities of the Administrathe fact that he was being mentioned tive Board faithfully carries out the as a possible candidate for governor, platform which swept Green into ofand excused his failure to object to a fice five years ago. Then, too, Mr. low State tax levy during the session Green did not tolerate open insuborof the Administrative Board on the dination within his official family on grounds that any objections on his administration policies. part might have caused a question as to his sincerity.

statements quite generally point out that the open break between Bracker and the three members of the Admin-istrative Board has merely served to sned public light upon a condition that Batavia — Probably 300 attended the picnic and Labor Day program of the Batavia Co-op Co, and the Farm Bur-sned public light upon a condition that that the open break between Brucker has existed since the first of the year, eau Oil Bulk Station here September it appeared to him that the replies were current at that time.

Lawrence took exception to Governor station are doing a large business in the west to be brought into Detroit cepted the offer. Brucker's proposal to reduce the in- that territory.

MR. LENNON-Has your company time to time in actual experience on milk daily goes into Detroit from ingness to subordinate the interests of cut wages recently to help lower the ment the same day, defending the the State for purely political purposes, cost of distribution of milk? MR. SMITH-Yes, we cut about 10 for the tax levy as proposed by Gov- might defeat an obnoxious measure per cent, generally speaking. MR. LENNON-And then you raised In the press. Mr. Lawrence said in press cannot possibly correct any er- the price of milk?

MR. SMITH-Yes, from 10 cents a **Recalls Previous Battles** muart to 12 cents.

JUDGE JAYNE-Where does your milk products at a profit for produc- milk would reduce by forty per cent. The proper function of the State Adcompany get buttermilk?

MR. SMITH-Yes.

ers and distributors. MR. SMITH-We make it; we don't Fenner Explains His Ideas

Mr. Fenner explained that his in Detroit. churn any. JUDGE JAYNE-(After reading Leagne's plans provided for buying from the State law)-That is a direct milk from possibly 15 producers to be mik from possibly 15 producers to be violation of the law isn't it, because the law makes a specific distinction between churned buttermilk and cul-tured or manufactured buttermilk? MR. SMITH—I don't think it is a violation of the law. ed definite conclusions that were de- controlled State Administrative Board. the law makes a specific distinction township and to these a flat price Following his election the Legislature between churned buttermilk and cul- would be paid. He suggested \$1.75 a of Detroit's milk supply came through

ditions, admitted, "It might not be 70 per cent Ass'n milk. COMMISSIONER EGER-When you \$1.75.'

BEACH vs. FENNER

mitted frankly that he didn't know

To every question regarding the protect each concern

the Detroit market, Mr. Fenner ad- "outside" sources, he said.

what steps to pursue, stating blandly hurts the base and surplus plan of that he had never attempted to study marketing," Mr. McDonald stated. He

the milk problem and was only in- said that tests indicate that, were re

terested in running the Home Defense tail sales of milk cut off, that is, that

League, which, he explained, would delivery wagons would not deliver

be an agency for selling milk and milk to homes, the sale of bottled

Mr. Beach announced that plans are COMMISSIONER HANCOCK-When under way to hold meetings of memyou have your plan in operation, what bers of every milk local to discuss do you intend to do in the lean base and surplus plans.

months? What will you do with your plants when there is no surplus milk When the Commission resumed its to be manufactured into by-products'

Will these plants stand idle? ession Commissioner Lennon asked MR. FENNER-We won't own any Mr. Horner if overhead expenses of plants. We will simply deal with in- local concerns might not be deemed dependent creameries. Our products too high. To this the witnesses aswill all be independent; our cream- sented, but qualified with a statement eries will be independent, and our that property costs of concerns loretailers will all be independent. Our cated close in do not affect milk creameries will pay a flat price for prices, materially, and are not an immilk from these producers; our stores portant factor.

will buy cheese and butter from these creameries and sell them instead of selling Minnesota and other "outside" butter and cheese.

MR. BEACH-What will you do warfare in Detroit over milk bottle companies were called in to testify when producers in one community ownership. That has pretty much regarding their relationship with the sell for less than they do in the ad- subsided now? Michigan Milk Producers' Ass'n. Each | jacent community? MR. HORNER-Yes. Dealers have

MR. FENNER-They won't sell for come to recognize property rights in bottles.

MR. BEACH-No, maybe they won't, politics are played in the conduct of but they do it sometimes; then what When the change was made from a the state association's annual conven- will your organization do? Maybe bottle costing the customer five cents

you are not familiar with a certain to the interchangeable bottle which instance in the Thumb of Michigan did not cost the milk purchaser any-

Commissioner Lennon, hastily scan- where producers in one small area thing, what became of the bottles ning pages of questionnaires sent out sold recently for ninety-some cents a then in use? Were they scrapped

MR. HORNER-These five cent bottles were worked into the retail trade, There was not \$1,500,000 worth

**Commission At Sales Meeting** of bottles in Detroit then. When we ernatorial campaign. Rumors of a dent Noon of the State Farm Bureau do not favor the base and surplus Mr. Beach invited the Commission finally changed to a three cent bottle clash between Lawrence and Brucker and the showing of a motion picture plan of selling milk. He stated, also, to attend a regular meeting of the it took 75 car loads of bottles to supof the Farm Bureau oil business in that he thought the Producers' Ass'n Michigan Milk Producers association ply the concerns dealing through the Immediately following Governor Michigan, Indiana and Ohio. The Co- was lax in serving the producers sales committee on the morning of container corporation and these pur-Brucker's induction into office Mr. operative Company and the Bulk when it permitted sweet butter from September 2, and the Commission ac- chases aggregated about \$75,000. Mr. Horner added that the spread

Six members of the Commission at- of cost of milk distribution has shown

And then dig in his toes and make things git.

Yes, crowds of us are weeds until we find Our proper stations in the far flung race; But when we do, then people change their minds And we're no longer weeds, for we're in place,

**Farmers' Buying Guide** Rates on Application

Young People-Do You Possess Business Worth? You can turn your time into value wit us. LANSING BUSINESS UNIVERSITY 130 W. Ienia, Lansing.

Hotel Kerns—At Lansing, Many years farm organi-sation headquarters, Comfort at easy prices. N. Grand at Mich. Center of city, Cafeteria, garage, Rates \$1,50 to \$2.

# We Do Not Insure Ashes or Wreckage

An automobile policy cannot be issued when a thief has departed with your car.

Pick up your daily newspaper and notice the numerous auto accidents. Some one takes it on the nose in a financial way in every automobile loss due to accident, a fire or theft.

Can you afford to drive without insurance-carry this risk yourself-when the State Farm Mutual Automobile Insurance Company will assume all financial risk? Will defend you in court if need be, under terms of the policy.

We offer full coverage and nation-wide service in a legal reserve company at rates that save money for you.

No Man Can Afford to Drive Without Insurance

# STATE FARM MUTUAL AUTO INS. CO. Bloomington, Ill.

MICHIGAN STATE FARM BUREAU State Agent Lansing, Mich.

Lansing observors, reviewing the 300 at Batavia Co-op

Bulk Station Outing

and which dates back to the last gub- 7. Features were an address by Presi- indicated about 2 to 1 that farmers

to go into ice cream.

testified that their members are absolutely sold on the base and surplus less. plan of selling milk and that no dirty tions

Senator Lennon Disagrees

MR. LENNON-That's a deception,

The Commission summoned several

**Producer Witnesses Agree** 

Several officials of Producers' local

MR. SMITH-I don't think so.

SATURDAY, SEPTEMBER 12, 1931

MICHIGAN FARM NEWS



# BARGAIN

The other day we heard a wise shoemaker say he couldn't afford charge accounts. Neither can we. In spite of the fact that we do the largest retail grocery business in the world, we can't afford to wait for our money.

That's our conviction, and we've got to stick to it if we're going to run our affairs economically and efficiently and supply our enormous public with good food at low prices.

A small profit on each item sold-that's all we'll ask if you keep your part of the bargain and pay for everything you buy when you buy it. As far as that goes, it's best for both of us. It helps to keep us both out of debt, which is good for your digestion and peace of mind, and good for our business.

# The Great ATLANTIC & PACIFIC Tea Co.



here in town.

wife done it

best they knowed how, but he had faults too. He picked his teeth at the table and shaved only once a week an' never used a fork except to hold his ment down. An' you know what civilized him? He married a nice girl an' she taught him manners. "Now Bill is bein' cured. He was a nice feller before he married Nan. but he lived accordin' to his raisin'

7297

Size \_\_\_\_\_ Fall 1931 Fashion Book .....

R. F. D. (or street).

(Patterns are 15c each, fashion book 15c. Send silver or stamps.)

NOTICE! Be sure that you address your pattern order envelope to the Michigan Farm News, 11-13 Sterling Place, BROOKLYN, N. Y.

7308

7305

11-13 STERLING PLACE, BROOKLYN, N. Y.

MICHIGAN FARM NEWS

Pattern

Name

City

6068

Nan has taught him to wear a boiled shirt an' play bridge an' eat olives an' once I seen her kickin' his shins for usin' the wrong fork. "Each generation gets a little

stylisher, an' it's the women that does Greenland. Copyright, 1921, Publishers Synd,

"You take the Jones tribe right

"When Grandfather Hivam got mar-

"They raised their boy Alex the

be hard for anybody to lead me." me from leadin' you," Ma says. "'It's

You leave men alone an' they'd soon be lookin' like those unshorn explorers rescued from the wilds o

"But civilized woman spends so much," I says, "that her husband

can't take life easy like a savage

"Your bright answers don't change

the situation," Ma says, "but don't

think for one instance that I imagine

"Well, I'm glad you think I'm above

the average," I says, "I'm glad the

lecturer didn't make you have a poor

"I might have led you when you was younger," Ma says, "but it is out

"I have got stronger," I says, fully

ead and thought a lot an' it would

"It's not your strength that keeps

"What do you mean?" I asked.

"No sensible woman can lead a

nan your age," Ma says. "Only :

illy girl could lead you now, an' she

Copyright, 1931, Publishers Synd.

ouldn't have to lead you. You'd run

of the question for me to do it now.'

appreciatin' Ma's compliment.

He's got to hustle more.

I can lead you."

opinion of me,

our weakness,'

long after her.'

oe a savage.

ried, he set on the front porch in his sock feet an' red undershirt on Sundays, an his whiskers was sprinkled with tobacco juice. Do you know what broke him o' them things?. His

an' wasn't what you'd call modern

### FOUR

GREAT PROGRESS MADE GREAT PROGRESS MADE More real progress has been made SMALL MILK FIRMS in co-operative marketing during the past two years than in any previous ten years in the nation's history, ac cording to C. C. Teague, president of the California Fruit Growers Exchange.



Packed in 1's, 5's, 30's and 60's

Ask Your Co-op Manager

Manufactured only by American Disinfecting Co. NCORPORATED "Manufacturing Chemists" SEDALIA, MO., U. S. A.



# **TruckedTo** Detroit

Or shipped to Buffalo, N. Y. brings the highest prices when sold by the farmers' own co-operative firm, the Michigan Live Stock Exchange Commission Co. or the Buffalo Producers Commission Ass'n.

### Money at 6% Available To Worthy Stockmen For Feeding Operations

Choice feeder lambs and cattle their milk but he quit them after furnished on orders, either from the six weeks. "The Pontiac Creamery market or direct from the range.

E. A. BEAMER, President Blissfield Mich. JOHN H. O'MEALEY, Secretary

Hudson, Mich



(Continued from page 1) This question Mr. Eger put to ily Dairy Company had made him each retail dealer witness. Mr. Wolk said he had been offer- 100 quarts of milk a month but he ed 5 per ceut discount by a new quit the company within a short deity concern to take their milk.

# ALFRED HAFLE

Retail Grocer, Detroit one-half cent a quart at the end of Alfred Hafle, Detroit grocer, stir- the month. red up a ripple of laughter when he told of his experiences with milk HERBERT BREWSTER distributors, saying that the Mt. Retail Dealer, Detroit Herbert Brewster, retail general Clemens Dairy company offered him, first \$25 to take their milk; store proprietor, made various inthen \$50; then \$75 but he declined definite charges and assertions rethese offers. Finally, he said, they garding practices of the various offered him \$100 worth of milk competing milk distributors. He free if he would trade with them testified that after he had been so he began taking their milk, Ask- charged 11 cents a quart for milk ed by Commissioner Jayne how for a long time, he discovered, long he took it, he said, "Until I through a new deliveryman, that

had taken the hundred dollars' he had been paying one cent more worth, then I kicked them out." than one of his competitors in the retail trade and that when he re-MT. CLEMENS DAIRY CO. fused to have further dealings with William Thorpe, attorney for the the Gabel-Risdon company, from Jersey Creamery Co. of Detroit, at- whom he had been purchasing milk, tacked the Michigan Milk Producers they made out a check for \$15 to Ass'n by asserting that the Ass'n cover the overcharge and stipulatin effect owns the Mt. Clemens ed that he must not mention this Dairy Co., a concern which he alleg- rebate to any other retailer or the milk through the Michigan Milk

ed was doing more than any other company would probably have a lot company in the Detroit area to dis- of claims to iron out. turb the industry with unethical Mr. EGER-Did any one ever tell you that the big companies were handled. Despite this deduction The Milk Producers' interest in trying to squeeze the little compa- she said, she was informed she

HAZEN FOX

Retail Grocer, Detroit

an offer of \$50 on a contract for

time to buy other milk. He said

he was paying 91/2 cents a quart to

the Wilson dairy but got a rebate of

the Mt. Clemens Dairy was explain- nies out of business here in De- would have to cease selling through ed by Mr. Gittins, attorney for the troit? Producers' Ass'n, who said that the MR. BREWSTER-Yes. I took a member, so, she said, she sought mortgage to protect the interest of tor for one week and then he told Sec'r Baseh of the The ome of its members who had sold me he couldn't deliver to me any through this company and that more because he depended on Ris- Ass'n dues and were at fault in this through these financial advances or don for milk and they wouldn't sup-

oans, the Ass'n had gained a strong ply him if he continued to sell to

interest in the company but had me. done so solely for protection of the **Retailer's Reasoning On Milk** farmers of the Mt. Clemens terri-Mr. Brewster told how he sold

JOHN M. BARNHARDT

BARNEY RASZKNOWSKI

received \$5 a week from the Mt.

Why Be Bothered With

G. P. PHILLIPS, Bellevue, Mich.

practices

OFY.

better deed a small dealer can do of the investigation in Detroit, tes-Retail Grocer, Detroit John M. Barnhardt, retail grocer than to sell milk at 9 cents a quart when it costs 9 1/6 cents wholesale. of Detroit, asked the question re- because this gives poor families garding special inducements, testi- milk that they could not afford to fied that he had been approached buy otherwise," he said. The cut with one offer of \$100 to make a price on milk, he added, served to change but the person making the build up his bread business by offer didn't lay down the money so about 400 per cent besides helping he didn't make the change. Dis- build sales of other commodities.

counts offered by the concern he "A man came to my place of has been buying from recently business and informed me that the amount to about \$40 a year, he Borden company would take out my testified. Another company had ice cream fountain if I didn't quit made him a discount offer on a taking milk from the Liberty plus. year's contract which amounted to Dairy Co.," this witness testified, \$100 worth of milk, but he did not but he explained that he continued accept, he said.

to buy milk from the Liberty Co. and did not lose his fountain although a competitor, in the neigh-Retail Meat Dealer, Detroit Barney Raszknowski, Detroit borhood, had his fountain taken out. meat dealer, testified that he had

# ARTHUR STEPHEN

milk at less than cost as a human-

itarian act, "I don't know of a

Clemens Dairy company for taking Retail Grocer, Detroit Arthur Stephen, Detroit grocer, hundred, so the 600 pounds cost testified that a representative of dealer not more than 79 cents a company made me an offer of the Risdon Company had visited his hundred, so the 600 pounds cost store and objected to his advertis- the dealer not more than \$4.74

ing milk at 6 cents a quart and making his total cost of the 1,000 that he put a bread ad on the store pounds of milk \$14.74. **SMUTTY WHEAT ?** window along with his milk price

"His base milk brought better special and that the Risdon Com-pany objected to his running this could manufacture \$9 worth of

MICHIGAN FARM NEWS

GIDEON BRICE

simply wants a 50-50 split on milk

sales, he said, and would be willing

to suffer part of any loss providing

JUDGE JAYNE-Do you think

an organization of farmers to di-

rect marketing of their milk is all

MR. BRICE-Yes. But I feel the

officers of the farmers' present

marketing association are at fault.

JUDGE JAYNE-What is the sen-

timent of your neighbors regarding

MR. BRICE-They don't like it.

MRS. EFFIE YORK

Farm Housewife Mrs. Effie York, a farm house

Producers Ass'n as a non-member

and that association dues had been

deducted each time the milk was

the association unless she became

Sec'y Beach of the Producers

JAMES CENTERLINE

Former Creamery Operator

James Centerline, a volunteer wit-

ness, who had been sitting close to

the sidelines through several days

tified that he, as a former creamery

operator, could take milk at a

it and sell butter at 30 cents

pound and still make money, as fol

by witnesses, I have a set of figures

for 1,000 pounds of milk sold un-

der the base and surplus plan, giv-

ing the producer 400 pounds of

base milk and 600 pounds of sur-

"The base milk will amount to

184 quarts of fluid milk. At 10

cents a quart, the dealer gets \$18.40

out of the base milk. He paid the

producer in this case \$2.50 for base

milk, or a total of \$10 for the 400

pounds and had 600 pounds of sur

plus to play on," the witness said.

price mentioned in this investiga-

tion brought the farmer 79 cents a

Surplus milk, at the highest

"Taking figures submitted here

butterfat price of 30 cents and churn

stated that distributors deducted

she had

the loss was a fair and equitable

per cent on my business to take tributors through the officers of for an accounting of Commission from them," he stated, "and the their own Producers' Ass'n, but funds, stated that his stand would Jersey Creamery company offered Commissioner Woodworth asked be one of going on with investigahim if the general impressions he tion regardless of the cost, whether ing New York with fluid milk, adreferred to so frequently could it cost \$10,000 or \$15,000 due to possibly be founded on misinforma- the valuable information obtained tion and called his testifying to a thus far in the testimony taken.

# King Cotton Wabbly

meat dealer, testified that the Fam- the Commission some "helpful, constructive information and specific Washington-Cotton can remain king in the South only if the credit system is over-hauled, the land rent system changed, soil fertility main Gideon Brice, of Romco, a farmer, tained and improved, food and feed testified that he did not favor the produced at home, better cotton base and surplus plan of selling grown, and more farmers sell comilk because it afforded too much operatively, says Carl Williams, memchance for deception. The farmer ber of the Farm Board.

EVIDENTLY HAS BIG SURPLUS The Dairymen's League, co-opera tive association of dairymen supplyvanced to fifth place among the manufacturers of powdered milk, a byproduct of its fluid milk business.



Ruin

You?

SATURDAY, SEPTEMBER 12, 1931



Don't take chances. Get your protection now with the STATE MUTUAL RODDED FIRE INSURANCE COMPANY. Over \$94,500,000.00 at risk. \$454,731.89 net assets and resources. Paid over \$4,058,647.14 in losses since our organization, June 14th, 1908. A broad and liberal policy. 3,994 new members last year. Write for a sample copy and for an Agent to call.

H. K. FISK, SEC'Y, 702 Church St., Flint, Michigan.



# ranging from 1 ton to 4 tons. Prices \$625 to \$2800, chassis f. o. b. Lansing

Chassis f. o. b. Lansing, Michigan, **REO MOTOR CAR COMPANY** 

LANSING, MICHIGAN DISTRIBUTORS IN MICHIGAN REO SALES & SERVICE, INC. Jackson, Mich. **REO SALES CORPORATION** OTIS H. BOYLAN, INC. FLINT MOTOR SALES, INC. Kalamazoo, Mich. **REO SALES CORPORATION** Lansing, Mich.

# DAVIS-BOOTH MOTOR CO. Marquette, Mich. UNITED AUTO CO. Muskegon, Mich. SHELDON COLE AUTO CO. Traverse City, Mich.

13. Heavy Duty Spoksteel

# Get away from ordinary Competition

Dual Wheels \$25 Extra



VALLEY AUTO CO.

Detroit, Mich.

MR. W. D. VANDECAR

Grand Rapids, Mich.

Flint, Mich.

Bay City, Mich.

Produce eggs that are better, different and more profitable. Mermash (either 16% or 18%) or Mermash Maker laying rations produce eggs that are from five to ten times as rich in iodine and one and one-half to two times as rich in iron. Eggs that are wonderfully flavored, eggs that can be sold at a premium over the the average.

Sell Mermash Eggs in special cartons advertising their value, or with special notices in egg cases. Write us for further information, or see your local Farm Bureau distributor.

Hazen Fox, Detroit grocer and halt by telling the witness to give

information.'

right?

instance.

lows

base and surplus?

wife, testified that

by bond meeting U. S. Gov't requirements.

**Michigan Livestock Exchange** Detroit, Mich.

or

# **Classified Ads**

Classified advertisements are cash with order at the following rates: 4 cents per word for one edition. Ads to appear in two or more editions take the rate of 3 cents per word per edition.

WANTED-MISCELLANEOUS

HOGS FOR SALE-AT RIGHT PRICES O. I

FOR SALE-AT RIGHT PRICES 0, 1. C. spring boars, Oxford rams and lambs. Two good Holstein bulls, 8 months. Dams' D. H. I. A. record 440 lbs. Every-thing eligible to registration. Howard Borton, Lansing, R-4. 2 miles west, 1 mile north of Lansing airport. (9-12-3t-39p)

LIVE STOCK

### CATTLE

FOR SALE-FIVE FRESH COWS, registered, 2 grades. Good cows. Fro-duced over 300 lbs. butterfut. Albert Schwab, Bay City, W. S. R-5, Mich. (9-12-22b-Jt)

### FURNITURE

FURNITUREWHY BUY USED FURNITURE? \$4.00weekly will buy this complete four room<br/>outfit of brand new latest design furni-<br/>has made amehair living room suite in<br/>your cholde of three different colors<br/>heavy 9x12 seamless velvet rug, walnit<br/>hande diractor. N. Withey, Fennylle,<br/>Mich., R. 2.WANTED-FARM WORK BY YEAR<br/>from, new design furning room suite, plate<br/>stass buffet mitror, \$x12 dining room rug<br/>stas bed, double deek coil springs, 50 to<br/>stafs.50 in any store if bought plece by<br/>plece, but which we will sell you on out<br/>stafs.60 in any store if bought plece by<br/>plece, but which we will sell you on out<br/>will deliver free of charge anywhere in<br/>future delivery for a deposit of \$10.00, or<br/>deliver immediately for weekly parts<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>incheren mediately for weekly parts<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for your converts<br/>ments of \$4.00. We are open until<br/>o'clock every evening for

WANTS TO RENT SMALL FARM and work on shares. Married man, have had experience in farm work. Write Alex Currie, Dansville, Michigan, R-3, % William Pickell.

WANTED-FARM WITH STOCK AND tools to work on shares, or work by month or year. References. Experi-enced. John Hirt, St. Johns, R-6, Mich. (9-12-11) (9-12-11)

GROW BERKELEY ROCK THE SMUT RESISTANT WHEAT special advertising feature with butter, sell skim milk and butter milk so he bought from another milk and some curd so that his

A hard red winter wheat, very hardy, good yielder. Show sample last fall won us \$80.00 at the fairs. Have won THE POSTUM CEREAL CO. SPECIAL, Battle Creek, Mich., three years out of the last four. Certified prices—75c bushel here, four. Certified prices—75c bushel here,

Asked what the cost of retailing pounds of milk which cost him not Producers Co-op Com. Assn. four. Certified prices far basier ters, bass extra. Order early and be sure of milk was, he said that milk costing to exceed \$14.74. A concern can't your seed.

retailer to break even.

RICHARD MCRAE State Representative, Detroit

cents a quart would just allow the This witness testified that he was forced out of the milk business when the city of Detroit enacted a pasteurization ordinance eliminating outside concerns, and through

having a truck load of bottles a State Representative, Richard Mc- week stolen from him on milk Rae, of Detroit, was admitted to the routes.

stand as a volunteer witness. He proceeded to tell of his personal No testimony was taken from the disappointment in the manner in large distributors at this session. which the Commission had been They have testified at previous progressing and consumed several sessions, as reported in the August

WANTED-PONY SADDLE, IIAR-ness and two wheel cart. Will buy separately. Write Fred Huxtable, R. 1. Lansing, Michigan. (9-12-1t-p) of an enlightening nature except to read from a copy of the U. S. Sen- Detroit August 27-28 but some did ATTENTION! FARM BUREAU MEM-ATTENTION! FARM BUREAU MEAN-bers. Stop at the Firestone Tire Shop at Vassar, Tuscola County, and buy tires at a savings of 10% to members. Fire-stone guaranteed tires are priced the same as mail order tires. Frank Baker, proprietor. (9-12-38p) ate's Special Committee report on not appear. Fue Commission of milk price investigations in various parts of the country. This witness brought in the term, "general impression," so many proprietor. end

times that he drew a scathing re- ed.

WANTED-FARM WORK proach from the temporary chair-Lennon For Complete Job man, Fred Woodworth, because in The secretary of the Commission WANTED-FARM WORK BY MONTH by experienced dairy and fruit farm man, In thirties, married, two children. Can handle tractor. Now employed on fruit and dairy farm. Can give good refer ences. Would rent on third, everything furnished. L. J. Withey, Fennville, Mich., R. 2. (9-12-11)

were being exploited by the dis- Senator Peter Lennon, in voting



Everything in mashes-and every mash built for you the way you want a mash made. Poultry Promises Profits to those who cull-and use open formula feeds that are reasonably priced.



1. You must lower the cost of producing milk or butterfat.

2. Heavy production per cow does lower costs. 3. Milkmaker (the 32% or 34%, when you have lots of home-grown grains). Here's the proof (facts):

a. In testing associations Milkmaker-fed cows produced more fat at lower costs per pound. b. The highest producing herds in the U.S.

were Milkmaker-fed. c. Herd averages are raised when Milk-

maker is fed; proven in farmer-owned herds in Michigan.

d. Six out of the nine herds over 500 lbs. fat average (including the first three) were Milkmaker-fed.

- 4. Whether you intend to use Milkmaker or not-READ these facts over once more.
- 5. If your cows are good enough to keep, they are good enough to deserve Milkmaker.
- 6. Write us for suggestions for using Milkmaker with corn, oats, wheat, barley or rye. Note-Milkmaker sells for less money than ever before.



The thorobred is not a happenstance-back of the animal or bird must be a long line of family achievements, lengthy pedigrees, etc.

A good lubricating oil must possess exactly the same qualifications. In the manufacture of Mioco and Bureau Penn Oils the best refiners are required, located in the finest crude districts in the world, who make us a superior product. One that will lubricate and protect your cars and tractors under all conditions and at all temperatures.

+

Ask your local co-op about this guaranteed service.

# Farm Bureau Services, Inc. Lansing, Michigan

. . . Seed, Feed, Oil, Twine, Tires, Lime, Supplies . . . Life and Automobile Insurance — at a "Farm Risk Rate."

"BUY CO-OPERATIVELY"