COUNTY FARM BUREAU EFFORTS BRING GUT IN STATE TAX

JOHN W. GOODWINE

Farm Bureau, after getting a tenta-

tive plan of procedure laid out with

ALFALFA FIELDS

College Specialists Mak-

ing a Tour

TO STUDY PRODUCTION

men With Actual Pro-

duction End

Utah-grown alfalfa, recognized as one

Roosevelt, Vernal, Delta and Salt

The tour for the study of production

The fact that the members of this

IN UTAH REGION

ing of inequalities made.

state tax for 1929.

Enlisting the help of his county

COUNTIES OF NORTHWEST DISTRICT PREPARING THIRD SERIES OF TRADE A DAY MEMBERSHIP WORK IN STATE

Organization Leaders Numbering More Than A Hundred Participated in Intercounty Rally Held at Fremont. Plans Are Made For Building Membership

More than one hundred Farm Bureau leaders met at Fremont, August 3, to participate in a nine-county Farm Bureau rally of members of the district supervised by Earl Gale, of Mecosta.

The rally was an all-day get-together of the farm bureau men and women of the district, the first of its kind ever held in the district and it proved to be a complete success.

Following this as an initial meeting, teams of workers are preparing to meet and carry the gospel of Farm Bureau back into their respective counties as a move toward helping to build up the strong farm organization so generally recognized as needed for obtaining the most for agriculture.

2,000 FARMERS GO

To Gathering During

Month of July

one of the Oceana county's many

The crowd assembled for the pro-

playing some of the stirring tunes of

a generation ago. The players were

Immediately following the basket

Five Farm Bureau members were

aided in collecting for losses and over-

charges on freight shipments during

shipped from Blissfield.

France Would Stop

Exodus of Farmers

The French are seeking, through

legislative action recently proposed.

agricultural agent.

beautiful lakes.

Organization Needed

Organization to make the voice of agriculture heard has opened the ears of the thinking world; organization to make agriculture's needs understood is now needed, J. R. Allgyre, director of organization for the Farm County Bureau Plays Host industries is apparent pretty much all Bureau of Ohio, explained in a very instructive talk on the possibilities of American farming.

Equality for agriculture, to the average farmer, means more dollars in his bank account at the close of the season's work, he stated. Then told how organization of the farmers would work to increase their earning power by tending to eliminate some of the leaks between production and consumption.

Some very interesting side-lights on the actual work of volunteer cam- Benjamin Frost, of Hart base drumpaigning for new members was given mer; John Frees, of Hesperia, fife by Garfield Farley, of Albion, in a player and Joe Dodge, of Ferry, to improve agricultural conditions, short talk in which he showed that snare drumer. "just an every-day explanation" of the things the Farm Bureau is doing is county played the western half of the all that is needed to get neighbors county in a game of base ball. interested in an organized move- Farmers' wives got a great kick out

Mr. Farley's story carried a weight sewing on buttons in a contest. of sincerety that made it take well After the men had competed for among those present. He presented honors in a cow calling contest, their ness effort on the part of the Farm contest and a nail driving contest. actually wins the other fellow over and other outdoor sports filled the to become a sympathizer and a joiner program. and finally a booster for the organiza-

Mrs. Edith Wager, member of the were given. Among those introducboard of directors of the State Farm ed by the chairman, Henry Hen-Bureau, spoke briefly of the part drickson, president of the Oceana farm. At the opening of the rally, in the forenoon, she met with the women for a short discussion of problems confronting the organization and for a half hour of social intercourse.

Earl Gale, who supervised the plans for the rally, turned the chairmanship of the meeting over to Henry by Fred Bunnell and Mildred Wenk, Henricksen, of Shelby, president of County Farm Bureau directors. the Oceana County Farm Bureau.

Following the rally, several days of instruction for volunteer workers were decided upon with the members of the several counties preparing to trade a day's work of selling the Farm Bureau principle to farmers of an adjoining county. The first Trade-A-Day in the district was set for August 12, between Mecosta and Newaygo County Farm Bureaus. This the past month through the service of means Mecosta worker will solicit members in Newaygo County will "return the call" later, on August on one shipment of livestock from one day and the Newaygo volunteers

TENNESSEE WOOL MEN POOL CLIPS

to set up a national bureau of agri-Over 2,000 sheep growers of Tennessee sold 460,000 pounds of wool in 30 cultural, economic and social reco-operative pools this spring. This search to devise some means of over any previous year of the ten that population to the cities.

The pools were conducted in co- of rural boroughs with water, gas, operation with county agents, Farm and electricity and telephone; all Bureaus and county wool marketing matters pertaining to the improve- paring its big program indicates the committees. The wool consigned to ment of legislation, especially as reeach pool was graded and sold to the gards inheritance, access to small has attained in the eyes of the nation fertilizer, the matter of quality is highest bidder. Prices received were land ownership, and agricultural through its co-operative endeavors of kept uppermost. The State Departsomewhat lower than last year but loans; and finally a complete prowere considered satisfactory in view gram for the improvement of in-

Bureau fertilizers.

LEGGE EXPLAINS POLICY OF BOARD IS TO AID CO-OPS

Actual Buying and Selling Of Commodities Will Not Be Attempted

ORGANIZATION NEEDED

Chairman Emphasises Need Of More Extensive Co-operation

Why agriculture, as an industry, has not kept pace with other industries was explained by Alexander Legge, chairman of the new federal farm board, as due to the fact that agriculture has operated as an individual enterprise, competing with organized effort in other industries individual action and planning as compared with collective thinking and

Mr. Legge explained the attitude of the assistance of Sen. Phil O'Connell, the new board and outlined its poli- of that district, who is a member of Institute of Co-operation at Baton John W. Goodwine, president of the Rouge, La., a week ago. He said:

"The marked tendency in other industries is toward larger groups in for his county and for other counties which many minds collectively deter- of the Thumb district where a study mine policies and plans and follow them through. This distinct differ- the state's evaluation of them was ence between agriculture and other over the world, although perhaps in most countries it is not so pronounced as in our own United States.

"For many years, farming generally has not shown an operating profit. Close to 2,000 farmers attended The prices farmers have received for the Oceana County Farm Bureau their products have not advanced in picnic in July, at Campbell Lake, proportion to advances in the prices of other commodities.

As a business man, the farmer has not received a fair return on his ingram with a fife and drum corps vestment, and as a worker he and his family have oftentimes labored for a grossly inadequate wage.

"In the past, much effort and large but much of this effort has been Farmers of the eastern half of the directed toward improvement methods of production.

"However, all this effort meets ment for the betterment of the agri- of the part of the program where the lem. Obviously, nothing is gained by their dexterity in raising a larger crop of better quality if, after having done so, you are unable to dispose of it on a basis that his points to show that this sincere- wives took part in a chicken calling effort expended. It is when we ap-Bureau membership solicitor is what Sack races for children, a tug- of-war proach this part of the agricultural tion becomes imperative. There it is of the best winter-hardy alfalfas prothat the problem of the farmer most duced in the United States, a group closely parallels that of every other of seventeen seed specialists and seed luncheon at noon, several short talks industry and it seems to us that the salesmen from Michigan are making treatment to be applied can be des- a two weeks' tour of the Utah alfalfa cribed in one word, "organization", region from August 11 until August To illustrate, if a thousand farmers 24, including in their itinerary, Price, County Farm Bureau, were M. L. taking of building for a better and Noon, of Jackson, president of the attempt to sell the same kind of more substantial living scale on the State Farm Bureau; Earl Gale, of product at the same time in the same Lake City. Mecosta, Farm Bureau district dir- market, and in most cases to a very ector of organization work, and limited number of buyers, the mere of high grade seed is being sponsored competition among themselves puts by the Michigan Farm Bureau Seed Carl Hemstreet, of Shelby, county them at a disadvantage. But ff these Service, of Lansing, Michigan. Music was furnished by Mr. and same thousand farmers place the Mrs. Robert Jones, of Hesperia, with same product in the hands of a sin-group distribute 60 per cent of all the community singing by all present, gle selling agency, that agency at alfalfa seed sown in Michigan makes division for a Trade-A-Day of memthe market.

Build Big Co-ops

LEADS IN TAX STUDY FARM BOARD WOULD HAVE \$20,000,000 NAT'L CO-OP UNIT First Official Conference Cen-

ters Around Grain Marketing Task

L. E. OSMER ATTENDS

State Grain Co-operatives Represented at Meet by Elevator Exch.

The first move of the newly appoint federal farm board was to assemble at Chicago, recently, to consider the handling of the problem of marketing grain. To this end it was proposed that a mammoth cooperative marketing corporation be established with a capitalization of possibly \$20,000,000.

The meeting was called with representatives of some fifty co-operative grain marketing associations invited in. Among those present was L. E Osmer, manager of the Michigan cies quite in detail at the American the Sanilac Farm Bureau Board, Rep. Elevator Exchange, representing Mich. igan co-operative grain marketing interests.

Sanilac County Farm Bureau, has led the way to a greatly reduced state tax The big general co-operative as proposed at the Chicago conference would serve as a medium through of the appraisal of farm lands and of which the federal farm board could function with the various smaller comade recently and a substantial showoperatives.

It is proposed that a chain of offices Sanilac County has been given the for collecting important data would biggest cut in equalized valuation of be established in various countries any county in the state with a good The board issued the following state reduction in the county per cent of the ment, at the close of the Chicago con-

"The board has proposed to repre sentatives of the farmer-owned grain associations and pools that, as a part of the long-time program for the development of agriculture, all of them should join in the creation of a sales corporation with an ultimate paid-up capital of not less than \$20,000,000 which shall operate for all grain co-Farm Bureau Salesmen and operatives in all markets of the United States and foreign countries for the collective selling of such portions of the grain crop as are now or may hereafter be marketed co-operatively at country points.

"The board has proposed that the new corporation shall be so organized To Familiarize District Salesas to be eligible for loans under the agricultural marketing act, and it has further proposed that the new corporation shall be an intermediary between the board and all grain grower Seeking first-hand knowledge of the co-operatives in financial transacmethods used in the production of tions."

LIVINGSTON SETS HIGH INDIVIDUAL MARK FOR "TRADE"

Two Divisions of County Exchange Day's Work With Volunteers

When the southeast division of Livingston county met with the northwest visions went out to get members and mile, "they didn't mean maybe."

W. E. Allen, of South Lyons, workthe County Farm Bureau, stacked up Oakhill Farm, northwest of Clarksa total of 12 memberships to his credit ton, were awarded the prize for the in the campaign, having been on a couple having been wedded longest. team that signed up nine members in They were married fifty-six years ago. one day. His partner on this team, which, by the way, is high scoring team for the entire state in this summer's Trade-A-Day work, was F. E. Copeland, of Fowlerville, in the north-

ing the requirements of our state As a county, Livingston stands well feeding stuffs law. This requires only with its new membership work, havthe the percentage of protein, fat, and ing written a total of 55 membership fiber on a crude basis be stated, while applications during the two-day drive. where an entire county traded with

Livingston county is in the Farm

NAME CALIFORNIAN

The Federal Farm Board on August 5 took another step toward the completion of its organization by the appointment of George E. Far-

EQUALIZED VALUE AS WELL AS TAX PERCENTAGE IS GREATLY REDUCED WHEN BUREAUS MAKE COUNTY STUDY

Sanilac Farm Bureau President and Director Initiate Move Within County Which Is Meaning a Considerable Benefit to Taypayers Who Operate Farms

Diligent research and persistent effort to "make a showing" has resulted in a state tax cut this year for counties of the Thumb district, based on about a nine per cent reduction in the equalized valuation in Sanilac County, five per cent in Tuscola County and about four per cent in Huron County.

This lowering of the equalized valuation has been due to the extensive work done by the County Farm Bureaus under the direct leadership of John W. Goodwine, president, and Phillip O'Connell, director, of the Sanilac County Farm Bureau. These two men initiated the move, several months ago, to show inequalities in the evaluating of the agricultural properties within Sanilac County and the move later extended into the other counties of the Thumb district with a resultant showing which has brought a tax cut for 1929 from a per centage of .538 to .468 for Sanilac County; from .49 per cent to .445 per cent for Tuscola County and from .538 per cent to .5 per cent for Huron County.

These percentage figures are approximate, taken from figures in the office of the state tax commission. The Sanilac County per cent of the state tax is .00467781 where we show it .468 and the same for the other counties.

While these counties have secured considerable reductions at the hands of the state board, all agricultural counties have fared favorably this year, according to the official count.

Counties in which the principal cities are located have experienced a slight increase in equalized valuation. There are 23 counties in this list. Twelve counties show no change in their equalized valuation and 48 show a decrease.

Oakland F. B. Names Winners at Picnic

While contests were under way to determine various types of "county champions," at the annual Farm Bureau picnic, at Davisburg county park, recently, two women were wining their tests, hands down.

Mrs. Floyd Lowery, living at Oak Hill, north of Clarkston, displayed rolling pin. She tosses a "mean noon shows. A life-sized figure of a Mrs. Lowery successfully hurled the rolling pin.

Mrs. Lemuel Potter of South Lyon, proved to the satisfaction of the The sports program was engineered once becomes an important factor in the tour an event of considerable imbership work for the Farm Bureau, a judges that she had the rest of the portance to the alfalfa producers of week ago, the members of both di-field of chicken callers "beat a

> Both "champions" received prizes for their performances.

"There Is No Substitute For Membership."

Approve Contract

During the forenoon of Friday, July 26, five men walked into the Farm Bureau Supply store, at Saginaw, one of them a customer, of the place and the other four strangers from different neighborhoods. The four strangers never had been inside the store before.

Without being canvassed, these five men had come into the store for the purpose of learning about the Farm Bureau feed contract plan and all five bought Farm Bureau feeds and signed contracts that day.

This was unusual, according to Fred Harger, manager of the store, but it showed plainly that it was a result of Farm Bureau members "talking up" Farm Bureau commodities.

These five men said they had heard something of the feed contract plan through their neighbors and they came into the supply store to learn more.

Tax Grows In 7 Countles In seven counties of the state there has been an increase in their proportion of the state tax this year. Seven-

y-six counties show a decrease. The Farm Bureau News, in checking the tax figures for the various counties, has taken the counties in which the Farm Bureau is most active. Equalized values for these counties is hown as follows:

Allegan County, equalized valuation unchanged; per cent of taxation her ability with the old-fashioned reduced from .619 to .592; Barry County, equalized valuation reduced pin," as her record for that after- \$100,000; percentage cut from .358 to .341; Berrien County equalized mere male was the target at which value increased \$2,000,000; percentage cut from .129 to .125; Branch County value unchanged, percentage cut from 454 to .432; Calhoun County valuation increased nearly two millions; percentage cut from .168 to .164; Cass County. no change in value; percentage cut from .37 to .35; Clinton County valuation remains the same and the percentage is cut from .448 to .429; Eaton County, no change in valuation and percentage cut from .585 to .560.

The Genesee County valuation increased about \$16,000,000. Its perentage of tax increased from .376 to .391; Gratiot County valuation is cut from \$49,000,000 to \$48,000,000 with a tax cut from .60 per cent to .57 per cent; Hillsdale County, valuation cut \$18,000; tax cut from .525 to .502; Huron County, valuation reduced a million and a half and tax rate cut from .54 to .45; Ionia County value reduced \$200,000; tax cut from .538 to .512; Isabella County valuation increased slightly with the tax percentage cut from .335 to .327; Jackson County, with a \$3,000,000 increase in valuation, enjoys a tax rate cut from .175 to .171; Kalamazoo County also shows a three million dollar increase and its tax rate is reduced from .175 to .171: Kent County shows an increase in valuation amounting to ten million dollars with a reduction in tax rate from .461 to .453; Lapeer County has a slight reduction in valuation this year with a tax rate cut from .42 to .399.

Livingston County is given a boost n valuation with a tax rate cut from .418 to .408; Macomb County has a three million dollar increase and a tax rate cut from .157 to .154; Manistee County experienced a slight reduction in valuation with a tax percentage cut from .203 to .191.

Mason Couty valuation was cut fifty thousand dollars with its tax percentage reduced from .209 to .196. Mecosta County valuation is slightly

(Continued on page two)

this region. Two crops specialists from Mich-"Markets, after all, are made, to a igan State College of Agriculture are considerable extent, by the process of bargaining. The prestige of any among the Michigan folks making the ing for the southeastern division of (Continued on page two) GIVEN 5 IN JULY Brody Claims Quality **Built Co-op Business**

The claims collected totaled \$156, State Farm Bureau Manager ranging from an overcharge of \$6.48 Addresses American Avoca to a loss of \$90.76 on stock Co-op Institute

ing appeal to the farmer."

questions regarding the equipment Bureau. the Farm Bureau of this state in pre- rations. position this farmers' organization were considered satisfactory in view of the general wool market situation. tellectual life in the country with the four institutions in the country called able, but the Farm Bureau is furnishintroduction therein of all the ad-upon to present the outline of co-op-ing its farmers with a fertilizer, the Quality creates demand for Farm vantages which constitute so far the erative commodity purchasing and nitrogen of which is 92% available, rand, of Los Angeles, Calif., to be privileges of larger urban centers, distribution in the field of agriculture.

In his message Mr. Brody said: "We do not stop with merely meet- west division of the county. "Experience through the years has the Farm Bureau rations are made Although this is not a record for new purchasing has its great and sustain- with one of our dairy rations, com-That the Institute should recognize Bureau brand poultry and other

Keep Quality Uppermost

(Continued on page three)

demonstrated that it is in the field of up of ingredients having the highest members, the Trade-A-Day was carquality merchandise and reliable and possible percentage of digestible ried on entirely within the county, maxium service that co-operative nutrients for the money. For example, pared with some commercial feeds of another county. This, in brief, is the message Clark the same crude protein analysis there Brody, secretary manager of the is an advantage in production of Bureau district supervised by Frank State Farm Bureau, carried to the 350 pounds of milk per ton of feed, Wright, preacher, from Wacousta. co-operative pools this spring. This search to devise some means of which at \$2 per cwt. would bring the Wright, preacher, from Wacousta. Which at \$2 per cwt. would bring the Wright says that if all he had to do Baton Rouge, La., a week ago, where farmer an increase in value of as for six days of every week was to get The National Bureau and its dethe pools have been conducted, according to A. L. Jerden, extension partmental sections would study all pureau ration. The facts show tricts that have directors working six a similar advantage with Farm days a week

"Again, in the case of commercial

MICHIGAN FARM BUREAU NEWS

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Editorials

Everyone with any whit of interest in agriculture is tryinging to lay stress on the need of organization. We hear it from leaders in the industry all the way up to the secretary of agriculture, in the President's cabinet. Why not heed the advice?

Secretary Hyde, in urging stronger organization of farmers, said, at the American Institute of Co-operation, at its fifth annual session, that, while agriculture has its inherent difficulties, these difficulties cannot be overcome by the individual producer. This means that only a banding together of producers can accomplish the desired end.

Let's listen to what he says: "Nearly 2,000,000 cotton growers compete for the markets of the nation and the world. Corn is produced on nearly 5,000,000 farms. All of these farms are in competition with each other. Imagine, if you can, the manufacture of automobiles by 2,000,000 small independent factories. High costs, price-cutting and financial distress would be the inevitable result. Industry has met this problem by mergers. We cannot effect a merger of six million or more farms. We have no desire to do so. The one-family farm is a valuable social unit. Its independence must be maintained, but in maintaining its independence we must remember that we preserve a small producing unit in a society where organization and combination are the rule. The farmer must have help, not only to reduce the competition of his fellows, but to see that social and industrial adjustments do not bear too heavily upon him."

That sounds good enough to be worth a fair try. The Farm Bureau offers an opportunity for the farmer who is far-seeing and progressive; it is an organization with a decade of experience behind it and able leaders directing; its activities. Membership in such an institution means affiliation with the type of agriculturalists who are bound to sacceed in the readjustment that lies ahead.

VOLUNTEERS NEF DED

A call for volunteer recruiting officers to serve during the nation-wide September drive for new members of the Farm Bureau has been sounded by Sam H. Thompson, President of the American Farm Bureau Federation.

In a message appearing in the August issue of Bureau Farmer, official publication of the national organization, Mr. Thompson appeals to every member of every unit of the Farm Bureau to step forth and help enlist non-member farmers behind the Farm Bureau banners.

The present, Mr. Thompson believes, is the time to eapitalize on the national interest in the condition of the farmer, and make completely effective the program of organized agriculture. Success of this program, he says, depends on a majority of farm people thinking and acting in unison.

This principle, which has been advocated as Farm Bureau gospel, since the creation of the organization, was recently given governmental sanction by Secretary of Agriculture Hyde. Other public men, including senators and congressmen, in discussing the agricultural situation, have stressed the necessity of farmers organizing to make their demands effective.

To assist in achieving the program of organized agriculture, the American Farm Bureau Federation has set aside the entire month of September for a concentrated campaign to present to the farmers of the nation the aims and accomplishments of this organization and to build the membership so that the goal or organized farmers can be more quickly reached.

In every state, executives and organization workers have already pledged their full co-operation in putting over the membership swelling project. Training schools for these leaders have been held throughout the summer in various sections of the country, where the technique of "selling" the Farm Bureau has been imparted.

It now remains for individual members to answer President Thompson's call to the colors and prepare to do their part in building a bigger Farm Bureau.

AN EXAMPLE OF CO-OPERATION

Agriculture has one thing to be grateful for. That is that men are not picked for leaders of co-operative organizations except as they have made records for themselves as true co-operative leaders within their own ranks.

One of the most outstanding selections of co-operative leaders in recent months is the choice of Elmer A. Beamer, of Blissfield, Michigan, for president of the National Livestock Producers Association. To be president of such an organization, conducting many millions of dollars worth of business every year, is a mark of achievement for any individual. To be picked president of an institution of this type on a record of co-operative endeavor is an added honor to a Michigan dirt farmer.

On the other hand, the type of consistent co-operation displayed by a man of Mr. Beamer's calibre during almost the entire history of co-operative livestock bargaining, is certainly deserving of recognition. Mr. Beamer has been very fortunate in being chosen to the presidency of this very important cooperative organization but, with the record he has made for activities in co-operative undertakings, his appointment to office comes as an honor well earned.

Michigan agriculture can well be proud of the new president of the National Livestock Producers Association. It is this type of co-operator that is needed in greater numbers than we find them.

Much of the honor that goes with the appointment to office as chief executive of this great national producers' cooperative agency was earned through tireless effort in the setting up of Michigan's great livestock exchange; the big producers' co-operative commission association, which operates to such great advantage for the farmers on the Buffalo market; the National Order Buying Company; the National Producer Feeder Pool; the Producers' Credit Corporation and several other successful farmers' co-operative units.

In a word, the new president of the National Livestock Producers Co-operative Association is an able executive fitted for this position of honor through fifteen years of devotion to the cause of improving the condition of agriculture through the ipplication of unstinted co-operation.

To say that Elmer Beamer has been repaid for his efforts is unfair; tendering him the office to which he has just been elected is but recognizing the spirit of devotion and the application of self to the big tasks that he has helped to accomplish in the field of co-operative marketing.

Increase is Showing in **Production of Wools**

000,000 pounds.

ent.

the five-year average.

to the Bureau of the Census for the

ponding period of 1928, and about 26,

000,000 pounds larger than the five-

year average for this period. Con

sumption in June, 1929, was 3,000,000

Milk On Draught

pounds larger than in June, 1928."

Year In Australia and the States

The long-time outlook suggests the need for caution in regard to further expansion in the sheep industry. The United States Department of Agriculture points out in a statement on the wool situation as of

The department claims, "World wool production in 1929-30 will probably be at least as large as that of 1928-29. Demand for wool in this country is expected to be well maintained and some improvement in the demand in foreign countries may occur within the year.

Production of wool in the United States has shown a material increase during the last seven years. While the 302,000,000 pounds of wool shorn in 1929 was only 1 per cent, or 3,000, 000 pounds, above 1928 it was about 20,000,000 pounds above 1927, and approximately 80,000,000 pounds, or 36 per cent above 1922, the last low point n United States production. The small increase in wool shorn this year was due to the lighter average weights. of the fleeces. The number of sheep shorn was 4 per cent larger than in

"Available information as to sheep numbers in 1929 in important counts ies indicates that world wool product ion in 1929-30 will be at least as large as that of 1928-29, which was 6 per cent larger than that of 1927-28. If fleece weights in 1929 30 should equal those of 1928-29, production would probably be somewhat larger but it is not expected that the average weight of fleeces in Australia the coming year will equal the heavy weight of

City Lad-"Say, Dad, how many kinds of milk are there?"

Father-"Well, there's evaporated milk, buttermilk, malted milk, andbut why do you want to know?" City Lad-"Oh, I'm drawing a picture of a cow, and I want to know how many spigots to put on her."

A sound program of care combined "Stocks of raw wool at markets in with the right kind of feed will bring leading foreign producing countries most of the pigs through in good which accumulate from the large 1928 shape and put them on the market ideas on farming and homemaking. clip have recently been reduced and on lat least expense.

MICHIGAN SEEDSMEN STUDY PRODUCTION IN UTAH ALFALFA REGION

(Continued from page 1) tour. Their interest in the trip is that of technicians, accompanying the Former President Contents action. Mr. Coolidge tells his reade tour. Their interest in the trip is seed distributors to study conditions in the Utah fields and to assist in bringing about a closer appreciation of the mutual interest that exists between the seed producer and the con-

seed sales throughout the entire state with the assertion that the construcof Michigan by districts.

at St. Louis, Mo., where they will visit him. the refinery which processes lubri- "In the defense of the rights and Michigan State Farm Bureau.

Heading the party will be Mr. and his lawful authority.' T. C. Maurer, assistant manager of appointments, the more convinced Mr. and Mrs. Alfred George, Mr. and by the artificial specifications. Mrs. Philo Frost and Mr. and Mrs. "The supposition that no one should number of breeding ewes repo Ralph Brown, all of Lansing,

ed, the party will leave Lansing at is extremely detrimental to the public midnight, on August 11, and will service. What we need in appointive spend the following day in Chicago, positions is men of knowledge and exthence to St. Louis for a day at the perience who have sufficient characoil refinery and then to Price, Utah, ter to resist temptations. If that by way of Colorado Springs, on standard is maintained, we need not

auto to Roosevelt and Vernal and re- the restrictions on their past emturn on the evening of August 18. ployment that can be conceived will Leaving Price on the nineteenth, they be of no avail." will go by way of Salt Lake City to Mr. Coolidge claims that members Delta for a two day's study of the of Congress are, for the most part, Dakota, Minnesota, Ohio, and W alfalfa fields in that region, starting loyal patriots but that a few selfish their return trip from Delta on workers often make it difficult for the August 22 to reach their homes in President to make appointments. He Michigan on August 24.

VALUATION REDUCED, TAX RATE LOWERED

(Continued from page 1) reduced and the percentage cut from 167 to .158. Midland County valua- legislation which would make selftion increased nearly a million dollars and its percentage of tax is re- no new appointments to office within County valuation shows a very slight increase. This county was reassessed this year and the tax rate shows an increase from .986 in 1928 to .104

The equalized value of Montcalm County was reduced eighty thousand dollars and the percentage of tax cut from .370 to .353. Muskegon County valuation increased five million dolfars and the percentage of tax in creased slightly, from .1147 to .1155. Newaygo County valuation dropped slightly and the percentage of tax re duced from .203 to .193. Oakland County, with a large increase in valua tion gets a boost in tax percentage from .460 to .578. Oceana County valuation is reduced slightly and the percentage is cut from .167 to .157 Ottawa County valuation is reduced nearly a half million and the percent age of tax is reduced from .848 to .806. Saginaw County valuation jumped about five million dollars and the percentage of tax dropped from .188

Sanilac County realizes a reduction in valuation from \$44,092,000 to \$40,-Big Crop Anticipated This July 1 were but little larger than a 092,000 with a tax percentage cut from year ago. Stocks of wool tops in con-.537614 to .467781

tinental conditioning houses at the Shiawassee County lost about a milend of June were nearly 9 per cent lion dollars in valuation this year and larger than they were a year earlier. the taxpayers will realize a reduction "Imports of combing and clothing in the percentage of tax from .622 to wool into the United States during the 595. St. Clair County valuation infirst six months of 1929 were 11,000, creased more than a million dollars 000 pounds greater than those for the but its tax percentage dropped from same period last year, but 23,000,000 131 to .127. St. Joseph County val pounds less, than the five-year aver- uation remains about the same as last age for this period. Imports for Jan- year and the tax percentage is reduced from .5197 to .4970. uary-June, 1929, exclusive of carpet

The valuation of Tuscola County wool, amounted to 77,000,000 pounds, as compared with the 66,000,000 for has been reduced by two million dol 1928, and the five-year average of 100,- lars this year and the taxpayers of that county will realize the benefit of a "Imports of carpet wools for the cut in the tax percentage from .4898 first six months of this year amount- to .4454. Van Buren County valua ed to 88,000,000 pounds, compared tion remains unchanged while its tax with 73,000,000 pounds, for the same rate is cut from .478 to .457; Washteperiod of 1928, and 71,000,000 pounds, naw County-valuation jumped twelve million dollars and its tax rate also increased from .1613 to .1683. "Consumption of wool by reporting mills in the United States, according

The taxpayers of Wayne County also experienced an increase in their tax period, January-June, 1929 amounted rate this year, as indicated by the to 292,000,000 pounds, grease equival-This was 28,000,000 pounds mission which show an increase in greater than the total for the corres. the valuation of Wayne County of nearly a quarter of a billion dollars with the tax percentage increased from 49.23 to 49.31.

Larvae Kill Bollworm Injury to cotton squares and boll:

by cotton bollworms, or corn ear worms, is to a great extent restricted by cannibalistic habits of these worms, it has just been stated by the Department of Agriculture. As the eggs hatch, the larvae destroy one another to such an extent that few of the many that hatch survive.

Publicity Helps Out

Publicity is one of the most effective methods used by agricultural ex-

Coolidge Would Pick Men With Experience

Artificial Limitations Hinder Appointment

Ex-president Calvin Coolidge, in an article in the August issue of the Six of the party are salesmen, American magazine, defends his veto Six of the party are salesmen. American magazine, defends of the farm relief measure of 1928 Fewer Lambs Saved During tion of the proposed legislation was Their trip will be interrupted for virtually a usurpation of the powers one day at Chicago, where they will and authority of the nation's chief nspect the manufacture of dairy and executive in that the provisions for poultry feeds at the mill which sup- appointments contained in the bill deplies the Michigan State Farm Bureau prived the President of the full apwith its own brand of feeds, and a day pointive power orginally vested in

cating oils distributed in a co-opera- liberties of the people", Mr. Coolidge tive way throughout Michigan by the states, "it is necessary for the President to resist all encroachments upon

Mrs. Clark L. Brody, of Lansing, Continuing, he says, "One of the Michigan. Mr. Brody is secretary- most important powers of the Presimanager of the Farm Bureau of this dent is the power of appointment state. Others in the group will be The more experience I had in making the Michigan Farm Bureau Seed became that attempts to put limita-Service; Roy Decker and Paul Miller, tions on the appointing power is a from the crops department of Mich- mistake. It should be possible to igan State College and the six district choose a well-qualified person wheresales representatives of the Michigan ever he can be found. When re-Farm Bureau Seed Service, accom- strictions are placed on residence, ocpanied by their wives: Mr. and Mrs. cupation or profession it almost al- ago, but seven per cent larger the David Woodman, of Grand Rapids; ways happens that someone is found Mr. and Mrs. Fred Dobbyn, of Mance- who is universally admitted to be the lona; Mr. and Mrs. Stanley Warner, best qualified but who is eliminated

be appointed who has had experience According to the itinerary schedul- in the field which he is to supervise be concerned about their former From Price, the party will drive by activities. If it is not maintained, all

> says that constant pressure is exerted by the Senators to make their own appointments and that Congress is and that the decrease in la constantly making laws which would raised in these states will be me deprive the President of appointive power. Different governmental de- as estimated. partments and bureaus often swing their influence in support of proposed perpetuating bodies of them so that these bodies could be made unless the appointments had their orgin with ports during 1928 reached a val those in control of such departments. \$1,244,000 compared with \$1,167 The President is the champion of the preceding year. Practically

the people while in Congress, with a the exports are made to the Un division of responsibility, there is States.

SHORT LAMB CROP REPORTED FOR '29

Spring Than In Last Season's Crop

The Michigan lamb crop of 192 was about two per cent small han the crop of 1928 according report issued by the commissione agriculture. The 1929 crop w nowever, more than four per ce larger than that of 1927. The dications show 854,000 head lambs for 1929, 869,000 for 1928 and 818,000 for 1927.

The number of lambs saved aundred head of ewes one year and over January 1 was 97.9 1929 and 102.2 for 1928. 7 decrease in number of lambs sav more than offset the increase three per cent in the number breeding ewes reported for the star this year.

The United States lamb crop one per cent smaller than a for 1927. The number of lar saved per hundred head of was 83.1 in 1929 and 89.2 in 1 The increase of six per cent ed for the entire country insufficient to offset this reduction the number of lambs saved. The smaller lamb crop this y

for the country as a whole was o the decrease in the western sh states. Here the reduction amou ed to three per cent or 600. head as compared with an incre of four per cent or 300,000 head the native sheep states. The lar decreases in the western states in Wyoming, Utah, Nevada, Oregon. The largest increases native sheep states were in N Virginia.

Available information indithat lamb losses after docking some of the western states were siderably larger this year than l than the decrease in the lamb

Canada Increases Her Maple Sugar Export

Canadian maple syrup and sugar

Fertilizer Makes A Big Difference



SPRING PHOTOGRAPH OF MICHIGAN STATE COLLEGE FERTILIZER EXPERIMENT

Shows beneficial effect of fertilizer in carrying wheat seeding through the winter to a vigorous start in the spring, FOREGROUND-Nothing applied. Note thin condition of plants. TO RIGHT OF STAKES-Limestone applied. Note improvement

in this clearly defined area over the foreground. LEFT OF STAKES AND REAR-Limestone and complete fertilizer. Note the thick, vigorous stand. Strong plants produced by fertilization are much better fitted to stand hard winter weather

than plants which do not receive fertilizer. Such superiority Michigan Farm Bureau Brand Fertilizers are made to

fit the needs of Michigan soils and crops. We offer formulas for Michigan, high in evailable

plant food, in perfect mechanical condition, packed in Farm Bureau Brand bags, and ready for you at our local

Write us for a copy of Farm Bureau Fertilizer Recommendations. It advises proper formulas for wheat and other crops on our various types of soils, or see our local distributors.

Farm Bureau Fertilizer, Seeds and Feeds Have Set New Standards of Excellence

Michigan Farm Bureau Supply Service Lansing, Michigan

CO-OP STABILITY GAINING MUCH IN NAT'L ATTENTION

Membership Relation Through Personal Contact Seen As All Important

MICHIGAN RECOGNIZED

Farm Bureau, Fruit Exchange Picture Situation of Michigan Growers

While co-operative purchasing has tion this summer indicates that the co-operative buying conducted by farmer controlled organizations is rapidly gaining a spot in the foreground of the set-up of affairs in the nation. This was brought to the attention of those in attendance at the Institute, Mr. Brody claims, through the allotting of the greater part of one whole forencon's program of the Institute to the Eastern States Farmers' Exchange and the Michigan State Farm Bureau.

The whole Institute program, Mr. Brody reports, showed a developlines that indicate good business to accept the use of proper reserves to make for safety in their financial transactions, utilizing warehouse receipts and other accepted credit practices as adopted in other successful lines of business.

All through the general program of the Institute it was manifest that the matter of membership relations education and personal contact with members—has been the greatest the co-operative movement in every pools and all other nationally recog-

of their business. The development of a closer relationship between extension work and copecial emphasis on certain occasions during the big program, Mr. Brody reports, with C. C. Teague, one of the members of the federal farm board, urging that extension specialists devote more and more thought and application to this very important work. County agents should get behind the co-operatives at every opportunity, this national agricultural eader asserted. He cited various instances where this had been done in the South to the advantage of the agricultural industry in general with specific advantage to the cotton in- problems.

Members of the farm board, who present that new organizations set up in duplication of co-operatives already functioning successfully within their own field would not be recognized by the board. It was also made very plain by these members that cooperative units no woperating would operative units now operating would

nition from the Federal Board. through the records made by the shown in conference with members of the farm board, one of who voluntarily asserted that the Michigan Elevator Exchange is fortunate in having socompetent a man as Lawrence Os mer managing its business.

The situation confronting the fruit erative marketing.

LEGGE SAYS POLICY OF BOARD WILL BE TO ASSIST CO-OPS

voice in establishing the rules, regu-

"The Board believes that it can be

"Immediately we are asked, would he development of such large-scale organizations mean that the farmers to call on all Federal and State orshould abandon or do away with their ganizations for assistance and coof a sound financial basis local associations? We cannot see operation, perhaps to an extent that among all co-operatives with their any tendency in that direction. On ousiness activities carried on along the contrary, such agencies would are trying to get them to do our help to build up and improve the conmanagement. The co-ops have come dition of each and every co-operative organization now in existence. Always bear in mind that any organization of this kind would be owned and controlled by the co-operatives. It woud be the farmers' organization, producer owned and producer controlled, working solely in the inter-

ests of the producers. "The Federal Farm Board, as now organized, is not going to buy or sell wise. It is our duty to assist you in line. The pecan growers, the grain doing a better job of this yourselves. True, while we are assisting you we advice on our part becomes irksome, operative marketing was given es- and you do not like it, the solution for you is simple; namely, to liquidate the indebtedness to the Government. When this is done, you will be perfectly free to tell us where to go

Work With Organizations "The Board will provide a contact between organized farmers and the Government-even though they may not come to the Board for the purpose of obtaining loans. Any organized group may come to the Board at any time for counsel, advice and assistance in meeting their

"The Federal Farm Board, aside from its chairman is composed of Members of the farm board, who men of long co-operative experience. participated in the program of the all of its members including the words it is inconceivable that any sociations are the one agency which of supplies, such as seeds, feeds, Institute, made it very plain to those All of its members, including the chairman, are in complete sympathy with the co-operative movement.

"The major policy of the Board will be the expansion and strengthening of the co-operative movement You may ask at this point, what effect the development of co-operative growers of Michigan was presented work together in order to get recog- to the members of the farm board That Michigan grain co-operatives Fred Granger, manager of the Michi- of distress, which after all is the tion. have gained national recognition gan Federated Fruit Growers, Inc. more satisfactory solution. They showed how 90 per cent of all realize keenly the necessity of move as quickly as is consistent with Michigan Elevator Exchange was fruit locals in the state are federated prompt and adequate assistance, but the assured and permanent improveunder the Fruit Growers, Inc.

turn from the Institute, that there is be sound and for the permanent a feeling, generally, that the estab- betterment of agriculture. lishment of the federal farm board will tend greatly to stimulate co-op-

efficiency. Any efficient, well-managed organization that is satisfactor-(Continued from page 1) ily serving the public at a reason-trader in market depends largely on able cost will in some way work inthe volume of business which he has to the picture. The inefficient, to transact, whether he be a seller whether they be co-operative organior a buyer. If we carry this a little zations or individual operators, can further, say that 100,000 farmers cen- not hope to continue permanently, tralize the marketing of their pro- and whether the passing of the inducts in the same way, such an efficient operator is brought about by agency at once becomes a leading co-operation or competition, the refactor entitled, as it should be, to a sults are the same. "Again, we are asked, what is the ations and conditions under which relation of the Board to be to other

its production is disposed of. It is, agencies now in existence—the great making such purchases. As a mattherefore, in far better position to Department of Agriculture, the large ter of fact, it is expected that the end on the non-member's business. obtain for the product its full market Extension Service, the State Agri- farmers' organizations will drive About 65% of our volume of busiof great assistance to the American for the advancement of agricultural bers and provide economical and efment of large-scale, central co-opera- should be any serious interference products. not achieved the recognition that has tive organizations. Such an agency with, or disturbance of, existing would be in itself, because of its agencies. Congress has very wisely that the Board's activities should be with all of our major lines of suping, the time given this subject at prestige and influence, a stabilizing asked us to avoid duplication, a senelement in marketing. It would be timent with which the Board is in the price level for agricultural prodable to exert a measurable degree of full accord. Certainly we do not ucts. The Board can not raise prices control over the flow of its products propose to interfere with, or transfer arbitrarily. Prices, as has been said to market. It would avoid temporary to the jurisdiction of the Board, any many times, are determined by basic surpluses which so often result in un- Governmental activity unless such economic conditions-by the deduly depressing the price of farm transfer is in the interests of greater mand for commodity, the supply products much below their real value. efficiency and more effective service available to meet that demand and In other words, it would be a strong to the American farmer. There may the manner in which that supply is merchandising agency, virtually in be some work which peculiarly fits fed to the market. What the Board State Farm Bureaus of Indiana, Ohio control of the conditions under which into the operations of the Board and hopes to do is to assist farmers to and West Virginia. Three of our the products of its members are sold. is essential to its efficient operation.

Tells Board Policy "It will be the policy of the Board may cause some of you to think we work. The task before us is such magnitude that a common sense program requires that we utilize to the fullest extent every agency in existence which may be able to contribute anything to the cause.

marketing has on other agencies now existing? The answer seems to me to

be simple. It is purely a question of

"The enactment of the Agriculural Marketing Acts is a matter that has long been delayed and perhaps the uppermost thought in the ninds of many of you is when and how are we going to get busy to do something under it. Prompt action factor in the sound development of any commodity, agricultural or other- is important, but it is still more important that we move in the right direction. In the short space of time it has been able to devote to the nized co-op units of importance laid will want to have some voice in the problem, the Board has reached the stress on this phase of the building transaction, particularly when you conclusion that its first operation eall for Government funds to aid in can be most useful, and more safely the operation, but if this counsel or carried on, if it undertakes to further activities of established agencies in the co-operative marketing field. Perhaps the building up and strengthening of these co-operative agencies will so simplify many problems that their solution will become

comparatively easy. "The records of the Department of Agriculture show that there are some 2,000,000 farmers in the United States, or practically onethird of the total, who are now members of approximately 12,500 co-operative associations. If these co-operatives can be build up so that their strength and afficiency are recognized by those not now members, the question of extending membership erating in his interest.

"The Board is considering this as commodities. long-time constructive program tress, the probabilities are we will

tions. It seems to me that it may well happen that the co-operatives now in existence, or improved organizations growing out of existing cooperative organizations may prove to be all that is needed to carry out the idea of stabilization corporations. There may prove to be extreme cases which call for measures that can not be carried out by the co-operatives, but it is hoped that correction of the fundamental causes of agriculture emergencies will enable the Board to consistently carry forward a program based on the development of large, well-financed and efficiently-managed cooperative organizations.

To Help Co-operatives "The funds entrusted to the care

of the Board will be administered for the purpose of carrying out its program of which the central thought will be the strengthening of the co-operative movement and the permanent betterment of farm conditions. In the financing of plants and facilities for co-operative organizations, and in other ways, the Board can be of

"I think it proper, however, to in-It should be obvious that the co-operative movement can be weakened and a large financial burden imposed upon it by unsound investments. Therefore, money borrowed from the Board for the acquisition of facilities must be invested wisely and frugally. This is essential in order to safeguard the future of agricultural cooperation. The Act wisely provides that money shall not be loaned to build new plants or facilities where satisfactory facilities are already available. Money certainly will not be loaned to purchase obsolete or inadequate facilities. Certainly loans will not be made to acquire plants and facilities at prices greater

Engine's Birthday

August 9, of this year, marks the 100th anniversary of the use of the first practical railway locomotive in the United States. The "Stourbridge Lion" was the name of this quaint little engine and, although its size and speed were insignificant beside those of the giant locomotives of today, its first trip over the crude roadbed was a historic one.

cultural Colleges and Experimental hard bargains, having in mind all ness is with non-members of the Farm Stations, and each and every other ways their responsibility to safe- Bureau. Federal and State agency working guard the investments of their meminterests? We do not see that there ficient facilities for marketing their around with different concerns. In

> become better able to compete with state organizations are taking the enother groups in the markets of the tire output of two large fertilizer nation and the world. It expects by factories, and the four organizations aiding in the development of co-op- mentioned are having their feed erative associations to make possible manufactured by one factory. This economy in marketing and stabilized has developed a mutually helpful marketing conditions, and to assist working relationship with the other farmers to obtain their just share of Farm Bureaus and the manufac the national income.

> "The effect of all activities of the Federal Farm Board on production must be carefully considered. The result would be only a vicious circle, if the work of the Board should result in a large expansion of cultivated land and the production of greater and greater supplies of our principal crops. I feel confident that the Board's program of work through the co-operatives is the only plan which will avoid a calamity of this exploitation. In recent years, busi-

Co-op Selling Pays Well

"Farmers' co-operative associations are more than mere distribut- became able to make better purchasing agencies. They also serve to link the farmer with his market. Unless quality of the merchandise cora farmer is a member of the organization which markets his products, he has little or no contact with market problems and little or no conception of the kind, quality and quantity of farm products which the market demands.

Under the co-operative system the farmer usually receives market premiums for products of high quality. Hence, the member of a co-operative association has an economic motive for improving his production practices which other farmers do not have. Consequently, the co-operative modity exchanges is more or less associations, in so far as they have sectional rather than state-wide, and developed to the point where they in accordance with this understandare offering the farmer a complete ing, the exchanges handle only supmarketing service, are co-ordinating plies intimately related with their production and marketing.

very largely settles itself. In other their members, the co-operative as- sacks; while all of the general lines farmer would refrain from belong- can effectively discourage unwise exing to a co-operative organization, pansion in acreage. The problem of once he is convinced that it is op- coordinating production with demand varies in difficulty with regions and

"The problems of agriculture are rather than simply one of dealing of long standing and can not be solvwith emergencies. If we confine our ed overnight. On the contrary, there effects to dealing with those in dis- is always present the danger of increasing and aggravating our diffiat the Institute by Mr. Brody and find little time to remove the causes culties by unwise and premature ac-

"The Federal Farm Board will we realize equally keenly that any ment of agriculture. At the same Mr. Brody declared, upon his re- action which the Board takes must time, the Board will not undertake to force its program on any group of people. It will move only as fast "Some of you will say that we have as the farmers through their organinot mentioned stabilization corpora- zations are able and willing to ac-The improvecept the program. ment of agricultural conditions must be based on self-help. The Board can contribute largely and will contribute to such improvement. the long run, however, the Board will render the greatest service to agriculture and to the nation by helping the farmer to help himself."

BRODY SAYS QUALITY HAS BUILT BUSINESS

(Continued from page 1) and we expect soon to be furnishing his industry and the general welfare fertilizer of which the nitrogen con- of himself and family. tent is 98% available. Our fertilizer requires the farmer to pay freight on the minimum amount of moisture, Farm Bureau brands containing around 3% while some competing goods run as high as 8% and 10% moisture content. It is our aim to put the maximum of available plant food in the farmer's hands at the women to sell eggs on grade and to minimum cost. Then too, the Farm teach town women to buy eggs on material assistance. Lack of ade- Bureau has been an influential factor grade is being started co-operatively quate finances has been one of the in inducing the farmer to use a higher by the Iowa Federation of Women's nandicaps of the co-operative move- analysis fertilizer and pay freight on clubs, Iowa Farm Bureau Federation less filler. Likewise, quality coal has Women, Iowa State Department of developed our annual volume to over Agriculture and the Extension Servject a note of warning at this point. a thousand cars, and the service given ice of Iowa State College, Ames. In

close to two million pounds. have been purchasing lubricating oils eggs from Iowa farms are sold at of similar high quality and dependabil- present on a quality basis. Yet all of ity, and the comments of farmers who lowa's eggs are sold on a quality have used Farm Bureau brand oil in basis that go to the eastern markets. their tractors and automobiles show that quality is going to be the determining factor in building volume. Our oils are frequently checked by

a commercial testing laboratory. than their value to the associations implements in the general trade.

Our total volume of all mercandise purchased for 1928 was \$3,700,000. As this volume has been built up, the department has wiped out its early losses, and earned an operating surplus of \$103,000. Since 1925 the organization has returned \$92,633 to

its local co-operative distributors and to individual Farm Bureau members. Generally, it has not been our policy to cut prices. In our present practice, patronage dividends are returned to both the local as an organization and to the Farm Bureau member as an individual. The local

Originally, we made it a practice in fact, the early conditions under which "There are many people who think we had to work compelled it. Now ably long time or continuous contracts with reliable and substantial

Several States Co-operate

Opportunities for desirable business connecttions have also come through our association with our neighboring turers. With the numerous mergers of large business and manufacturing concerns, looking to the control of most of the major lines of merchandise used by the farmer, it is of the utmost importance at this time that the co-operative purchasing organizations in the different states and regions unite their forces through conference and otherwise to protect the farmer in every possible way from ness relations with the firms manufacturing our supplies have been very pleasant and satisfactory. As we ing contacts, the uniformity and respondingly improved.

Most of the co-operative stock companies that serve as our local distributors are marketing organizations as well. They comprise fruit grain, potato, live stock, and milk marketing organizations, each type of which is federated into a commodity exchange for marketing purposes. We have an unwritten understanding with the various commodity exchanges that enables us to avoid competitive relationships. The territory of the comrespective commodities, such as fruit "Because of this relationship to baskets, spray materials, and potato used by farmers in all parts of the state are left to the Farm Bureau. This arrangement has worked almost

perfectly for eight years. Membership Does Much

Membership money and morale originated our purchasing department and have developed and sustained it through all the progress and adversities it has experienced.

In the signing and maintenance of Farm Bureau membership co-operative purchasing information and policies have always been an essential part of our campaigns and the development of membership has invariably been followed by a strengthing of co-operative business of all kinds in the community or county. Conversely, Farm Bureau membership is easier to write where successful co-operative business service has been available. This relationship creates an association in the farmer's mind of his co-operative purchasing interests with the general organization of his craft, and constitutes a factor that old line competition cannot supply. The member is recognizing more and more that in patronizing his own supply business, he is not only securing dependable OF MICHIGAN CO-OPS merchandise, but is building an organization for the protection of

SEEK STATE WIDE **EGG GRADE BASIS**

by our binder twine has built sales a new circular issued by the Extension Service at Ames, it is pointed During the past few months we out that not over 5 per cent of the

State Sets Fireline

Sixty miles of fireline are to be Last year we added a limited line constructed in the Lake Superior of farm implements including Culti- State Forest this year. The entire packers, Culti-hoes and Harrows, mileage will consist of the standard This is having a wholesome influence lines brushed out sixteen feet wide, on prices being charge for similar grubbed fourteen feet, and plowed ten or eleven feet.

State Mutual Rodded Fire Insurance Co., of Mich.

Is now here, and you will need more insurance. Our Blanket Policy covers all farm personal on the premises and Live Stock at pasture anywhere. THERE IS A REASON WHY WE ARE THE LARGEST FARMERS MUTUAL FIRE INSURANCE CO. IN MICHIGAN. Discount in rates where dwellings have fire resisting roofs also for fire extinguishers and our policy gives more protection than most policies. Over \$200,000 Cash Assets and over \$75,000,000 at risk.

W. T. LEWIS, SEC'Y, 702 Church St., Flint, Michigan.

France Agstone Meal

HIGHEST QUALITY LIMESTONE AT VERY REASONABLE PRICES

France Agstone Meal is raw crushed limestone screened to that fineness determined to be the most efficient for correcting soil acidity.

It has not been necessary to dry Agstone Meal, for that adds nothing to its efficiency but would add materially to its cost. Therefore, Agstone Meal is shipped in open top cars at lower freight rates than liming materials which are dried and must be shipped in closed cars.

Agstone Meal can be stored in the open for months without injuring its quality or efficiency.

France Agstone Meal is limestone of known purity, quarried at our plants in Ohio, Michigan, and Indiana.

Mail our Testing Laboratory at 816 Summit Street, Toledo, a two ounce sample of soil from several sections of your field for a free soil acidity test.

The Michigan Farm Bureau Supply Service handles France Agstone Meal. Ask your co-op or authorized distributor of Farm Bureau Supplies for it.

> THE FRANCE STONE COMPANY 1800 Second National Bank Bldg., Toledo, Ohio.

Milkmaker Means Moneymaker

You can contract your requirements of Farm Bureau Milkmaker Poultry Feeds and Hog Feeds to April 30, 1930, on a plan that has some real advantages to you.

Ask your Farm Bureau distributor to explain our 1929-30 feed contract plan on 16 Farm Bureau feeds. This is our 8th year on the Feed Contract plan.

Farm Bureau Poultry Feeds Make Chicks Grow and Hens Lay

Michigan Farm Bureau Supply Service Lansing, Michigan

VACATION TRIPS

Take us on strange highways, crowded highways, and among strangers.

It's bad enough to have an automobile accident or theft, but much worse to pay a loss, and possible liability.

A State Farm Mutual Auto Insurance policy will protect your interests everywhere in the United States or Canada. The policy cost is very reasonable. Its protection is with you always. We have an agent near you. If you don't know him, write us.

Michigan State Farm Bureau

LANSING.

MICHIGAN

State Farm Mutual **Auto Insurance Company** Bloomington, Illinois

Michigan Farm Bureau Seed Service LANSING, MICHIGAN

Kill Weeds

With Atlacide

Get busy on that patch of quack or other

weeds before September 1. Get an application

of Atlacide on now and another about Octo-

ber 1. Ground treated with Atlacide this fall

Atlacide, the chemical weed killer is safe to

handle. Non-poisonous, non-explosive and

non-inflammable. Spray with two pounds

per gallon of water per application to kill the

quack or other weeds on one square rod of

ground. Two or three applications about 30

days apart usually required to clean up new

Packed in 50 lb. and 100 lbs. air tight

drums. Easily applied and a great labor sav-

er. See your local Farm Bureau dealer for

further information and prices.

can go into crops next spring.

growth.

NAT'L PRODUCERS HONORED BEAMER WITH PRESIDENCY

Michigan Man Rises Through Ranks to Leadership In Co-Operatives

Elmer A. Beamer of Blissfield, Mich., was elected president of the National Live Stock Producers' association to succeed Cyrus B. Denman, recently appointed a member of the federal farm board by President Hoover, at the organization's regular quarterly meeting held at Chicago, July 26.

The new president of the National Live Stock Producers' association is a farmer, a feeder of baby beeves that top the market, and head of the Michigan Live Stock exchange, which operates the leading selling agency on the Detroit market. The Detroit agency is one of the thirteen terminal marketing firms owned by farmers and affiliated with the national association. Mr. Beamer is also president of the Buffalo Producers' Cooperative Live Stock Commission association, another one of the thirteen terminal market agencies. For some time he has been head of the National Order Buying company.

Mr. Beamer owns and operates three farms. He resides on one of them and follows general farming and feeding of all species of livestock, specializing in fattening prime beef cattle. He has, in several instances, won grand champion honors on carlots of cattle at Buffalo and Detroit fat stock shows. In his feeding operations he converts all the grain and rough feed produced on his farms into meat

In 1915 he became active in co-operative marketing, being elected at that early date as a director of his home shipping association and co-op elevator board, where he served for

Three years later, in 1918, he helped organize the Michigan Livestock Exchange and was chosen a director of the new organization. He has served in this capacity ever since and has held the office of president of the Exchange for the past six years.

Michigan farmers who marketed \$8,- affair and this year's turned out to be long and 'returned to the picnic 500,000 worth of livestock last year very enjoyable and profitable meetings grounds to find out that one of the through their Detroit producer selling agency

Helped Build Buffalo Co-op

Four years after the founding of the Michigan Livestock Exchange Mr. Beamer became active in organizing a similar organization for mar keting through the E. Buffalo yardsthe Buffalo Producers Co-operative Commission Association. He was immediately chosen head of this new coop unit and made a director and has been honored with re-election each

ing 1928.

Since the beginning of operations culture is headed with the Farm Bu- for on the part of the local agent from of the Buffalo association he has reau well in the lead. represented that unit as its director on the National Livestock Producers Association.

dent of the National Order Buying States Company) and still serves in this capacity. This organization purchased more than \$7,000,000 worth of

nationally important organizations: Bureau and the board of directors of profit about \$200,000 by planting the hatchery, 325; total approximately the Producers Co-operative Commission Association of Cleveland, Ohio.

Besides his close affiliations with the livestock co-operative business, Mr. Beamer has always identified himself closely with his local community enterprises, being a member of the executive committee of the county fair in Michigan; is vice stairs and said, 'That isn't the one, fruits in that State reduced as a re-Lenawee County Fair, the largest president of the Blissfield State Bank; mother," has served in official capacity in the Grange, a local insurance company and in good roads associations and other local enterprises.

In all his activities he has striven to improve conditions for the individual farmer as well as for agriculture in general.

Speaking of the new federal farm board and the laws creating it, Mr. Beamer asserts the opinion that farmers cannot expect much real benefit from their operation unless the farmers affiliate themselves with some large co-operative movement. He says that, while he does not expect any miracles to be effected over night to lift agriculture out of the dark, he is optimistic over creation of the farm board and over the Hoover choices of men to serve on the board and that it is his opinion that a gradual improvement can be anticipated with a stabilization of farm prices following as a natural sequence to the functionings of the new law, the farm board and through expansion of activities of co-operative commodity marketing associations.

Honor Holstein Cow

A Holstein cow named "Agoo," registered as number 1 in the herd books of the Holstein breed in the United States, is to have her name perpetuated on a monument at Peterboro, New York. The dedication takes place on August 17.

Insurance District's 2nd Annual Picnic





Between Bert Brown, manager of District No. 2, and his mother, the local agents of the State Farm Mutual Automobile Insurance company in Brown's district put on their second annual picnic with the program carried out in ship shape, on July 30, at Swain's Lake, southwest of

Bert is a good mixer and his mother a real good entertainer. With this combination and a crowd of some fifty or sixty live agents and their families, the picnic had to be a success.

The accompanying picture shows (top) everyone in action and (bottom) the women taking part in an all-women's program of entertainment under the spreading oaks of this beautiful little county park, just one mile south of Concord, on state trunkline M60.

First District to Pienie This is the only district of the in- denied the benefits of "full coverage." surance company agency in the state This developed when the trio, three This is an organization of 20,000 that has staged a picnic. Last year's young women, stayed in swimming too

for the workers.

While the general program was one tiac sedan in the neighborhood of of entertainment and sports, a short Napoleon, had driven away with part talk was given on life insurance by of their "coverage" in the back of his Alfred Bentall and the afternoon of leisure under the big oaks afforded a fine opportunity for district agent local agents and the State Farm Bu reau's insurance director to talk over some of the little things that help stayed under water too long to collect

make co-ordination of efforts easier. During the brief spell right after the big dinner, when the crowd was adjuster for the company happened too full to move, Bentall took advantage of the occasion by picturing the The Buffalo Producers Co-operative Farm Bureau plan of providing farm-Commission Association has a mem-ers and others with insurance to probership of 40,000 farmers and market- tect their estates and their depended \$11,000,000 worth of livestock dur- ents as part of the big, general scheme stockings and what-not. of co-operative work into which agri

Following Mr. Bentall's address, clean out his car, hasn't been learned many of the agents admitted they but we can imagine he needed more were sold to the Farm Bureau idea of than property damage protection in In 1924 he helped organize and was insurance but three likely looking order to come through with a satiselected a director and made presi- prospects at the picnic, the editor of factory settlement.

company (formerly the Eastern Alabama Farm Bureau | Thirteen Thousand Furnishes Cotton Seed

Alabama farmers have been supfat stock for the packers during 1928, plied with 10,000 bushels of an im-He holds directorship in two other proved variety of cotton seed this son by the game division of the conyear through the Alabama Farm servation department are as folthe National Producer Feeder Pool Bureau Federation. Averaging the lows: Mason game farm, first setand the Producers Credit Corporation. estimated increase in lint from the ting 3800, second setting 4000; He formerly served on the board of new variety, the Farm Bureau statis- Jackson farm, 2300; Vocational directors of the Michigan State Farm ticians figure that farmers should school, Lansing, 3300; Wolf Lake Farm Bureau seed.

> Both Embarrassed Biggs: "I called on Mabel last night and I wasn't any more than inside

the house before her mother asked me my intentions." Jiggs: "Yes, but that's not the 48 per cent of the 1928 production, worst of it. Mabel called from up and the production of all other tree

Pheasants Hatched

the Farm Bureau News learned, were

local agents, who drives a new Pon-

The girls had chucked a few pieces

their plunge, leaving part of their

garments in their own car but they

from the swim. The state insurance

to be among those present at the pic nic and he wouldn't recognize their

claim without proof of loss so the

modest young misses were obliged to

return home, blushingly, without

Just what explanation was called

Napoleon, when his wife got around to

The "ringnecks" hatched this seatributed this year amount to 7,714.

Frost Damages Fruit

The California peach crop this year is expected to be approximately sult of recent freezes.

Or-Gan-Ize

"The Farm Bureau organization is a human machine designed to provide an instrument through which the individual farmer-member can obtain effective results out of all proportion to possibility of individual effort.

"In that respect, the Farm Bureau organization is like any other piece of equipment or machinery-its purpose is to multiply the power of the individual."

"Above all, we recognize that in order to make effective progress, agriculture must be further organized. The business of securing membership is of first importance. Until a majority of farm people in this country can be brought to think and act in unison, satisfactory progress cannot be made. It is, therefore, incumbent upon us to invite every progressive farmer and farm woman to become a member of the organization in order that our program for the improvement in the condition of agriculture may be speedily accomplished."-Sam H. Thomp-

"Every activity of the organization is based on an active, intelligent, loyal membership. No activity or service of the organization can long exist without membership. In those units of the organization dependent entirely on membership dues for financing and support, this fact is always evident. In units enjoying financial income from business operations, confusion at times arises. It is well established that any Farm Bureau business activity must, in the long run, depend on a loyal membership."

"Membership will not grow spontaneously. Men and women must be invited to join the organization. They must be more than invited, they must be sold on the organization. They must realize that their \$5.00, their \$10.00 or \$15.00 invested in a Farm Bureau membership will give them a satisfactory return greater than that same \$5.00 or \$10.00 or \$15.00 woud give them invested in some other fashion.

MICHIGAN LEADING IN BEAN ACREAGE

The usual interest centers around traveling through the state's farming Purine, of Rives Junction. districts. For several decades the porting service.

Michigan leads again this year with combined planted area in all states machinery for extending the farmers amounts to 1,737,000 acres, which is a gain of 10 per cent over last year's harvested acreage and 12 per cent over the average of the previous five

The condition is normal or above in the eastern and central states but is somewhat below the average in the western states, due to a late season and lack of moisture. The present outlook, if maintained to the end of the season, would give a total production of 18,223,000 bushels. This is 1,593,000 bushels more than produced in 1928 and 1,165,000 bushels more than the average for the preceding five years.

AWARD MEDALS TO FARM HOMEMAKERS

Master Homemakers chosen in Michigan this year concluded the events of Farm Womens Week, Aug. 2. The women chosen this year are Mrs. Lottie Cridler, Middleville; Mrs. Morris H. Belford, Holly; Mrs. Maude L. Shull, Hart; Mrs. Floyd M. Barden, South Haven; and Mrs. Gerritt Holleman, Bryan Center.

Mrs. Cridler and Mrs. Shull manage their home farm as well as the home itself. Mrs. Shull has 12 child-

of the women are actively identified with all forward movements in their communities. They are active members of such organizations as the church, Sunday schools, home economics, extension clubs, Women's Work in farm bureau farmers clubs, the Grange, the Red Cross, and some of the women act of silk into the Pontiac before taking as leaders for boys and girls clubs

Mrs. Belford sold \$1,500 dollars worth of butter, poultry, garden produce, and fruit last year. She comon their claim after they returned puted that this took seventy-five extra days but stated that it was not necessary to neglect her home to do the additional tasks. The movement for the recognition

of the homemakers part in a prosperous agriculture is sponsored by the Farmer's Wife, St. Paul, Minnesota, and groups of women have been awarded the gold medals in 21

Michigan Shows Way On Holstein Cattle

Michigan breeders of livestock can take just pride in the report from the national Holstein sale at Philadelphia which shows that two animals from this state topped the list when LANSING, the cow Royal Ormsby sold for \$6,300 and her seven months old bull calf for \$10,100.

First Life Policy

The first life insurance policy application received from Jackson county for insurance in the State Farm the bean industry in Michigan at this Life Insurance company, for which time of the year as the growing crop the State Farm Bureau is Michigan attracts the eye of the observer agent, was written for Arthur H.

According to Bert Brown, the state has devoted more acreage to and district agent for that territory, Mr. produced more bushels of beans than Purine's policy was the first one to any other state, according to the fed- be issued for the district. The district eral and state co-operative crop re- embraces a half dozen counties of south central Michigan.

Mr. Brown has been schooling 646,000 acres; its nearest competitor, many of his State Farm Mutual Auto-California, reporting only 291,000 mobile Insurance agents in the work acres. Other leading states are: Colo- of life insurance during the past few rado with 278,000, New Mexico with weeks, since the State Farm Bureau 210,000, New York with 100,000, adopted this new service, and is Idaho with 92,000, Montana with 49. looking ahead to some good reports 000, and Wyoming with 22,000. Thus, on the sale of life insurance in his Michigan's acreage is 37 per cent of local agents' territory within the the total for the entire country. The next few weeks, as soon as the

> Garlock-Williams Co. 2614 Orleans St. Detroit

Your shipments of poultry, eggs and veal are solicited. Tags and market information sent on request

Serving Agriculture

Freight Audit

Often Discloses Overcharges made through error

It Pays

To let the Farm Bureau Traf-fic Service Department check your freight bills; file over charge claims; watch freight rates on your farm products and supplies and be your personal representative to the rail-

Claims Collected Free for paid-up Farm Bureau Members

No Charge for Auditing

Farm Bureau Traffic Department

Lansing, Mich.

State

Ask your State Farm Mutual Automobile Insurance Agent about this new life insurance plan. State Farm Mutual men and principles of service are behind it.

STATE FARM LIFE INS. COMPANY

BLOOMINGTON, ILLINOIS MICHIGAN FARM BUREAU

STATE AGENT MICHIGAN

Camp Blankets \$5

You will like this Farm Bureau camp blanket. It is a dark grey wool, single blanket 66x80 inches and weighs 4 lbs. Decorative black border across blanket near each end. Ends bound with neat stitching. Not only will this blanket keep you warm on your camping trip, but it is a good blanket for home use. Offered at \$5, postage prepaid, and guaranteed satisfactory, or your money back. Six per cent discount to Farm Bureau members.

Michigan State Farm Bureau Clothing Department



MAKE all of your land profitable! Get money from unproductive fields. Get more profits from fertile fields, Spread Solvay Pulverized Limestone. It's ground fine enough to get results the first year and several years after. Dollar for dollar, Solvay Pulverized Limestone is the best lime investment you can make, because it gives you more actual lime for your money. High test. Furnace-dried. Shipped in bags or bulk. Write today for prices and free 24-page illustrated booklet on Solvay Pulverized Limestone.

SOLVAY SALES CORPORATION DETROIT, MICHIGAN



this service gets into full motion. Issued In Jackson good Farm Bureau booster. The new the protection and benefit of other service of life insurance, however, is as well.

not to be confined to Farm Burea Mr. Purine is recognized as a very members alone but will be written to

FARM BUREAU OILS



Farm Bureau (M. F. B.) Olls are 100 or paraffine, Sharples dewaxed. Stocked by ops and other authorized distributors of Farm Bureau supplies in 15, 30 and 55 gallon drums, which are extra, but returnable for credit. As an introduction we offer 5 gallon cans, adding 70 cents for the container. Your greatest savings is in 15 gallons or more. Find out from your Farm Bureau Dis-tributor how Farm Bureau Olls will save

money and give you motor oll satis-

FARM BUREAU SUPPLY SERVICE Lansing, Michigan.

WHAT IS WRONG?

Livestock Lossses on the UP Grade

Dead and Crippled Animals received at Detroit Stock Yards for first six months in 1929 as compared to same period in 1928

Cattle . One dead in every 502 receive d Calves One dead in ever 795 received One dead in every 223 received One dead in every 115 received

One dead in every 734 received One dead in every 1353 received One dead in every 494 received One dead in every 332 received

THE ANSWER - THE SAME OLD CAUSES 3. Improper partitions Overloading

Over-exertion before loading 4. Poor bedding - 5. Rough handling

LET'S ALL BE MORE CAREFUL

Michigan Livestock Exchange

Detroit, Mich. Producers Co-Op Com. Ass'n East Buffalo, N. Y.

SEED ALFALFA NOW FOR LOW COST PROTEIN

Many farmers are summer seeding Farm Bureau Brand alfalfa. We are moving lots of seed and will move lots more before August 15.

These planters of Farm Bureau Brand guaranteed Michigan hardy, true to variety alfalfa are guaranteeing themselves a continuous and bountiful supply of alfalfa hay-which means protein at a very low

Alfalfa likes a clean, firm seed bed. Kill off the weeds and apply fertilizer now.

The Choice of Seed

Farm Bureau Brand Grimm and Utah alfalfa seeds are the first and only choice of thousands of alfalfa growers. They know Farm Bureau seeds are of guaranteed adapted origin and therefore winter hardy. They know Farm Bureau seeds are true to variety, are of high purity and high germination.

See your co-operative ass'n or local distributor of Farm Bureau seeds for your supply of Farm Bureau Brand Alfalfa.

MICHIGAN FARM BUREAU SEED SERVICE

Lansing, Michigan

What is Your Idea of a Perfect Seed Bed SOIL well turned, clods

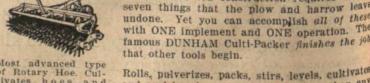
are jobs for plow and harrow. But think of the other things you want - lumps crushed, air pockets eliminated, soil stirred and mixed, then packed to a mellow firmness, surface leveled off and a deep, moisture

cut and broken - those

preserving mulch over all.

DUNHAM CULTI-HOE

Made in 4½, 7, 8, 9, 10½ and 11 ft. lengths Prices complete with seat and forcarriage of wood pole. For horse or tractor use. Extension attachments for gang arrangement add 7 to rolling capacity. Perfect seed bed construction requires six of



Most advanced type of Rotary Hoe. Cultivates hoes and weeds in one operation. Automatic depth regulation. Wheels do not bend or pick up stones. Stronger, better, more thorough. Write for literature.

with ONE implement and ONE operation. I famous DUNHAM Culti-Packer finishes the that other tools begin. Rolls, pulverizes, packs, stirs, levels, cultivates and mulches in one operation better than and other tool or combination of tools. The m useful tool on the farm-before seeding, at seeding and on growing crops. Pay big di dends on winter heaved wheat. The exclusion Quick Detachable Wheel makes it useful al-

DUNHAM Tillage Tools have an admirable reputation for quality of the highest sort. The famous DUNHAM Culti-Packer is said t be useful for a greater number of purposes than any other farm in We are prepared to offer you both the Culti-Packer and the Culti-Hoe at the very lowest prices. Write today for circular See your nearest distributor of Farm Bureau Supplies.

for cultivating row crops.

Michigan Farm Bureau Supply Service Lansing, Michigan