MICHIGAN FARM BUREAU NEWS

Agriculture Shoulan't Be The Only Industry Not Organized For Marketing

A Newspaper for Organized Michigan Farmers

SIXTH YEAR, VOL. VI, No. 21

Playing A Lone Hand Will

Not Win The Game, Team Work And Organizing Will

ISSUED SEMI-MONTHLY



Some of the matters considered in reasons for continuing their support of the organization. building business through salesman- of the organization has been prepar-The annual agricultural exposition, ship were the importance of high qual ed for the tenth annual convention of established as an auxiliary function have a very noticeable and imods and services, building con- the American Farm Bureau Federa- three years ago, is to be conducted mediate effect to their advantage, he

explained

ulate the buying of milk products within their home markets would Obtain Increase May imports

and Farm Bureau coal to Michigan co-operative ass'ns and Farm Bureau Dairy imports from Canada alone, last year, totaled something like six agents for distribution in their local-

50 Per Cent Co-operate

members of associations and others

ers to work together.

idence in the integrity of the goods, their manufacturer, and the management offering them for sale; strict honesty and square dealing in every AUTHORIZE STATE relationship with the buyer, in advertising, in the ass'n, and so on. Lectures were given on these, and allied matters and discussed by the audience. The meeting was voted a great success; every manager and agent went home feeling that he had much help to his enterprise.

Mr. Tolles carried through from one session to the next with a unified course of instruction, hammering home the idea of co-operating with the producer and getting the producer to co-operate through his own organization as the best means of creating and holding business at home in the rural community.

and afternoon by several co-op managers whose organizations have betalk by H. S. Averill, manager of the Ravenna, Inc., Butter Company, of ducing more than 1,000 barrels of company's development of a very successful butter trade through the medium of mail order selling and distribution.

Warren Dobson, manager of the Quincy, Mich., explained how busi-ness volume can be built up in the tion was paid by the legislature to that they received in nearly every in-lion tons of fuel. The average ing campaigns.

Guy Rowell, manager of the Yale Elevator Company, of Yale, Mich., presented a paper on ways of building a sound and successful business among farmers.

Others on the program were, David Cahoon, manager of the West Branch Farmers Elevator Company; Fred Hibst, manager of the Michigan Potato Growers Exchange of Fewer Pullets, Hens, Cadillac; W. W. Otto, secretary of the Lansing Chamber of Commerce; C. L. Brody, who opened the school with a statement of its pur- thorities inform us that the number poses; R. V. Gunn, of the Economics of laying hens and pullets of laying Department, M. S. C.; Prof. E. L. age is slightly less this fall than a Anthony, head of the College dairy year ago while the prospects are department; M. L. Noon, president better for turkeys this season than of the State Farm Bureau and Jim last and about equal to the 1926 was toastmaster at a banquet given of commercial propagation, in the at Union Memorial Building at the west. College, Thursday evening.

was chairman of the opening ses- Association.



gotten information that would be of Bill To Be Drafted, Based On Workers Enjoy Selves And no annual national milk surplus has ions. Find Plenty Of

Interest

Recommendations of Geologist

State Geologist R. A. Smith, of the Clinton and Shiawassee County conservation department is obtain- Farm Bureaus have just completed have been a source of considerable jent. ing all necessary data upon which a "Trade A Day" program. One the next legislature, giving state members went over to Shiawassee Some very timely and appropriate authorities complete supervision over county and assisted the Shiawassee

gas within the state This action has been taken as the 29 the Shiawassee folks returned the arising that the milk producers' fed- tic corn prices. come outstanding in certain lines of result of the outstanding develop- courtesy.

The Trade A Day plan was enjoy-Ravenna, Mich., dealt with this company's development of a very feet of gas per day, and the fire At the close of each day, the ladies

While oil and gas have been found being done entertained the workers Michigan Coal Costs from time to time in previous drill- with a potluck supper and the rest ing operations in Michigan, nothing of the evening went into a good

102 in wages.

tion.

Warren Dobson, manager of the Quincy Co-operative Company, of Muskegon field have heretofore been part were so well pleased with their Muskegon field have heretofore been part were so well pleased with their Muskegon field have heretofore been part were so well pleased with their Muskegon field have heretofore been part were so well pleased with their Muskegon field have heretofore been part were so well pleased with their up for the last fiscal year, produced tion on the price lowering effect of

the wells after they are brought in.

wells are now being sunk in other do it.

sections of the state, and a movement is under way in the Saginaw field to drill deeper the wells there.

More Turkeys In '28

Federal livestock reporting au-Hays, secretary of the Michigan Hol-stein Fresian Association. Mr. Hays

Dean J. F. Cox, of State College, sion. The chairman Friday mornwas chairman of the afternoon ses- ing was P. D. Leavenworth, Mansion the first day and M. L. Noon ager of the Grand Rapids Growers

The matter of obtaining an addi-Energetic and well directed cam- tional 50 per cent duty on imports paigns in each producing area can of corn into the United States has avert the peril which now faces the gone through the hands of the U.S. lairy industry, the president of the Tariff commission and the question federation said, by removing the now rests in the hands of President

Bring Results

langer of annual surpluses. Coolidge, who has been urged by Surpluses which have been con- the American Farm Bureau Federafronting producing organizations tion to grant the corn growers of within their own markets have had this country all the advantages posa condition to offset them, wherein sible under the flexible tariff provis- open up a new milk producing area er output of these plants, which

existed. To go on producing and to It is asked that the maximum or the present Detroit milk area, it was meet Farm Bureau specifications for permit a national surplus to develop 50 per cent increase in corn imports pointed out. would would mean selling with the duties be allowed, which would

odds of the world market against mean an additional 71/2 cents the producers, the speaker said. Seasonal and regional surpluses cents instead of 15 cents, as at pres- tion of dairy and other agricultural people with coal.

worry to the dairymen of Michigan. Even this increase, the Farm Buto draft a bill to be presented to Monday a number of Clinton County One of their biggest problems has reau showed, in briefs filed with the among them being N. P. Hull, pres. representatives with every phase of been to prevent or worry through tariff commission recently, would such conditions. To face an annual allow Argentine corn to be laid down talks were given Friday morning the drilling operations for oil and folks in presenting Farm Bureau national surplus is a bigger problem at U. S. seaboard markets at fully membership to their neighbors. Oct. and it is to avoid such a situation 10 cents a bushel below the domes-

Substantial additions eration has gone on record as seek-Because corn imports are "only come outstanding in certain lines of ments in recent weeks in the Muske- were made to the membership in ing the aid of every dairyman and about 2,000,000 bushels a year" dairy organization to build up a said the President, when the matter

greater home consumption of milk reached him he let it be known at the time that the question did not register with him as one of imme-

small. The American Farm Bureau that at least one half of the farmers Michigan's coal industry, summed has been giving him further informa- of the United States have joined the

rural community through the ap-plication of well directed advertising operations, and supervision of just as soon do it again. The general ton, according to figures from the have been unusually active in re- temporary aides. farm public is aware of the value of state department of labor and in- cent weeks, since the first proposal The drilling operations in and a Farm Bureau organization, and dustry. Seven mines were operated of an increase in duties on their around Muskegon show that field to many families need but a direct per- during part of the year when em- corn shipments to this country. be an extensive one. Scores of test sonal invitation to join, and they'll ployment ran up to as high as 1,250 seeking, through diplomatic chanworkers for a short period. The av- nels, to ward off any tariff increase

> No Harm Can Come From Eating Honey

Recently the discovery was made that honey disinfects any foreign matter which may fall into it. Beekeepers have long known that honey legislation and representation at ly dried out and putified. ury.

CALL AND DESCRIPTION OF A DESCRIPTIONO OF A DESCRIPTION O

If honey is placed in a barrel that Referring to the question of duties is not thoroughly dry, it will so thor- on imported dairy products, Mr. Hol- Texas has the most large farms oughly absorb the moisture from the man explained that 12 cents a pound with 2,439 farms of 5,000 acres or

barrel that the seams may open and on butter imports is not unreason- more. the honey run out. In the same way ably high when compared to the if any bacteria or other minute or- duty on certain manufactured prodganisms fall into the honey they are ucts of non-agricultural origin by is missing. aried out and cannot continue to showing how a reversal of seasons New Maid: "Yes, I didn't do me justice"

hundred million pounds of milk, or enough to supply Detroit's consump- fertilizer plants, studying the production needs for half the year, the tion of those products, and the steps secretary of the Producers' Associa- that are taken to insure highest quality goods. tion stated in his annual report.

They were to visit the Tennessee While imports into Detroit have Copper and Chemical Company fertilnot been dangerously heavy in the izer plants at New Albany, Ind., (the past, the building of three interna-Calumet plant) and the Lockland, O., tional bridges and a tunnel across plant. The Michigan, Indiana and the river at Detroit will undoubtedly to the east of Detroit about equal to make up high grade fertilizers to those states.

Need of increasing the consump-The men were also to visit mines a tion of dairy products and striking in the Hazard field, Kentucky, which bushel duty, making the duty 221/2 the proper balance between produc- are supplying Michigan Farm Bureau

products was brought out by several The policy of the Supply Service of the leaders at the convention. has been to thoroughly acquaint its of the organization; J. C. Near, sec'y; fertilizer and coal so that they may Charles Holman, secretary of the know by personal observation National Co-operative Milk Pro- whereof they speak. The Supply ducers, Federation and Prof. E. L. Service representatives on this tour Anthony, head of the dairy science were: Alfred George, representative division of Michigan State College, in southwestern Michigan; Philo who addressed the meeting. Frost, in southeastern Michigan:

Ralph Brown, in the Thumb section; S. L. Warner, central, northwestern In a brief summing up of the de-Michigan; David Woodman, Allegan, velopment of co-operative marketing, Barry, Ottawa and Kent counties; diate importance since the price of Mr. Holman pictured the farmer as corn is relatively low, making prof- the greatest co-operator in the Frank Dobbyn, in the northern part \$3.62 at the Mines

co-operative movement during the Times Have Changed, **Even For The Hogs**

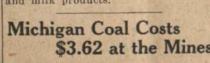
How times change! Ten years ago not require co-operation in the sense that agriculture and its allied in-dustries do, hence the farmer has frown to be the farmer has the hog was a pampered gentleman. grown to be the greatest co-operat-ing class in America, despite the pop-lar notion that

ular notion that you can't get farm- farmer now sends the hog out to the cornfield to do its own husking Mr. Holman's remark, in which he and makes money doing it, for, acexplained some of the intricate cording to agricultural authorities moves necessary to protect the pro- "hogging dowh" corn is an escential ducers in the matter of federal method of feeding, if properly done. However, it is pointed out, a suithas the faculty of absorbing mois- Washington, were followed by adop- able supplement is of greatest imture and recently it was learned that tion of a resolution which allows the portance in this method of feeding, this prevents its ever becoming con- milk producers' national organization and, if good forage is available near taminated because any foreign mat- a 100 per cent increase in funds the corn, it will serve a very useful ter which falls into it is immediate- from the state organization's treas- purpose. Alfalfa, rape, and clover are best in the order named.

The Missing Reference Mistress: "One of your references

New Maid: "Yes, ma'am, it really

erage number of employes in the that might be forthcoming. In an hour, the railways pay \$332,- mines was about 1,000. Their av



erage wage was \$6.61 a day.

Or-gan-ize!

Two hundred thirty Farm Bureau members who pooled

wool this year are enjoying an average advantage of \$5.79

apiece because of the fact they are members of the organiza.

R. R. VanVranken, a Farm Bureau member, of Climax,

Michigan, saved \$66.95 in commissions for handling wool

simply because he pooled his wool as a Farm Bureau mem-

ber. This \$66.95 would have been charged him for pooling

services had he not been a member.

MICHIGAN FARM BUREAU NEWS

NOVEMBER 9, 1928

Boquets

Brickbats

and

Red Propaganda?

some of the activities of the new egg

and poultry co-operative association

it Zeeland, which began operations

this year, the Michigan Farm Bureau

News editorial staff has been called

o task by a co-op manager from the

other side of the state at Ruth, Mich-

gan, who likens us to the infamous

The point around which the News

ouilt its editorial comment was one

treating of the continued rise in prices of eggs and poultry products

and the general strengthening of the

coultry market for the producers

round Zeeland since the new asso-

That the business of this organiza-

ion undoubtedly cuts into that of

certain other co-ops, such as the

Zeeland Co-op, the co-op at Holland

and the one at Hudsonville, is recog-

nized by the News and a "squawk"

rom one of these managers might

be in place, if there were to be any

complaining done, but just what

prompted this manager of a co-op-

erative on the other side of the state

o denounce the editorial staff of the

He simply mailed in the editorial

Gentlemen: (You are not deserv-

Just as, long as you publish such

ditorials as the enclosed your or-

ganization will not have any stand-

The infamous "Red" of Russia

Very truly yours,

ng of the name when you publish

entitled "The Outbidders", accomanied with the following letter,

News as Reds is not made clear.

lated Oct. 30, 1928:

Lansing, Michigan,

Michigan Farm Bureau,

such articles as this.)

ing in a community.

iation became established.

Red of Russia

In commenting favorably upon

MICHIGAN FARM BUREAU NEWS

lotte, Michigan. Editorial and general offices at State Farm Bureau quarters, Lansing, Michigan.	a nea	sureau .	Farm Du	State Fari	atiz	offices	gener				
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LEE	CHILSON	Associate	Editor

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Charles Woodruff Hastings MICHIGAN FRUIT GROWERS, INC.

enjoyed and from which the old-line group sought to bar them. In past years the building of an organization was looked upon by many people as a singular method of curing all ills, automatically, by merely establishing a membership of great numbers. Then there grew up an attitude among members of waiting for a dollar and cents return to the individual. A constructive program was overlooked by members.

It is that part of the functioning of the organization which gives strength to its voice in matters upon which the farmer would have his say.

Gradually this attitude is weakening and the efforts of those in the field this fall to interest their neighbors in becoming Farm Bureau members are being met with a better understanding and a more sympathetic attitude on the part of the non-member.

The non-members are beginning to realize that memberships and membership fees are the life blood of organized agriculture and are the two essentials to the success of the one institution which has meant so much to them, even indirectly.

It is easier now for the non-member to understand that the mere buying of dairy or poultry feeds in large quantities could not have brought out the feed open formula, such as the Farm Bureau has established and which specify just what the bags of feed actually contain.

The selling of the organization has changed from the selling of the bag of known-content feed to the selling of the idea which made-such feeds available. The members, who give their time for getting their neighbors into the Farm Bureau are selling the idea instead of the commodities which represent the idea. This is strengthening the organization at a point where this added strength is bound to do the most good.

With the state legislature coming into session this winter, agriculture must be prepared with a strong front and sufficient backing to enable it to cope with any situation which may arise and to make its demands in its own behalf as can be done only by means of a well established organization, such as the State Farm Bureau.

THE TRESPASSERS

The State of Michigan is going ahead with proceedings under the trespass law but the offenders will not be game hunters out to seek a few hours' recreation on farmers' enclosed woodlots. The trespassers in this instance are commercial tree scalpers. who slash young evergreens with no thought in mind but to

reap a big harvest during the few weeks until Christmas, every autumn.

On state lands, thousands of young evergreen trees are cut and shipped annually by certain interests engaged in the Christmas tree business.

This year, however, every conservation officer in the employe of the state is to be pressed into service to protect the state lands, both state forest preserves and other land to which the state holds title. This is a splendid move in the way of conservation and the Farm Bureau will look with favor upon the dealing out of stiff penalties in every case where offenders are apprehended this year.

Farm Bureau members worked hard to get a bill through the legislature, last session, which would enable them to commence prosecutions against trespassers on their own premises with the prospects of getting violators of the trespass law punished severely. Now they look with equal favor upon the meting out of stiff penalties for offenses against the state.

Conservation means saving trees on state owned property as well as planting trees on it. It is time a halt was called on the indiscriminate woods slasher.

BEGINNING AT HOME.

THE BIG POOLS

We have times when grouping of statistics in the proper way affords us a means of bringing to light certain points which cannot be reached in any other manner.

An instance of this is found by studying a recent federal report covering salés of wool in the United States last year.

Federal statistics show us that the independent poolers of wool, such as the smaller co-operative groups, selling independently to the big buyers, fared about a cent and a half a pound less for their wares than the units selling on a big scale measure.

The Ohio pool came under the class of big pools and those in that pool actually derived the added cent and a half a pound benefit, taking the figures as they stand for pools in general.

The check-up for the entire sales of wool last year shows that in the group of big pooling agencies, the average price per poundpaid the grower for his fleeces was 35.5 cents while, in the class of independents, or small pool sellers, the average price was but 34 cents.

We find, also, that about three fourths of the pooled wool last year was handled through the larger pools. These pools were made up of comparatively smaller consignments or individual shipments of wool than in the pools which sold independently as locals. / Thus we find the small producer actually is the one most directly benefitted by the pooling idea.

It is interesting to some of us to note that since 1920 the average poundage per member, or consignor, has practically doubled and this increase has continued almost uninterruptedly year after year since pooling was first undertaken. Today we find the average grower pooling 869 pounds of wool whereas. eight years ago, his average consignment was around 418 pounds.

In other words, the wool growers are gradually working into a big business and, year upon year, they are establishing a better and a safer prospect of satisfactory returns on their individual crops.

It is apparent that pooling is the wool growers' best bet in the long run, just as all other co-operative endeavors, well managed. are for the best interest of the producer.

MICHIGAN DAIRYMEN **CO-OPS LEAD AT** TAKE FIRM STAND IN BUFFALO, DETROIT would find it impossible to excell your editorial staff. **CO-OPERATIVE WORK**

sibility of checking the flow of dairy products to market because we find about a billion pounds of butter on the high seas at all seasons of the year, looking for a market. This is

ed by American farmers and much association at Fowler sent eight cars of it is offered in our market, after of live stock to the Detroit market duties are paid, at less than the on Oct. 16, leading all associations price of production in this country. that week for total amount of busi- average for that time of year of

Establishing and maintaining suf- check for \$12,350 from the Michigan Michigan prior to the time the co-op ficiently high local standards for Livestock Exchange, through which dairy imports was shown to be one organization the transactions were of the most satisfactory methods of handled on the Detroit market. protecting the domestic producer on The St. Johns Grange Association its own market. To rely on federal had a loading of six cars of livestock standards alone, the producers were on Oct. 23: This shipment consisted told; means to rely on minimum of 21 cattle, 54 calves, 398 sheep and standards of requirment, a practice 241 hogs.

A big issue of national concern, Michigan Livestock Exchange hand-Mr. Holman explained, is in the im- led 118 of the 247 cars of stock enportation of vegetable oils which tering the Detroit market. flood American markets in compe- From Oct. 29 to Nov. 2, inclusive, tition with dairy products. The duty- the Buffalo Producers Co-op Com- ops.

Hubert L. Tenney, Manager, Ruth Co-operative Co. And across the face of the NEWS editorial was written, "Poppycot-Tenney, Ruth Co-op Co.'

The NEWS mentioned prices as current at the time, which were somewhere in the vicinity of 40 or 42 cents a dozen for eggs, and compared them with the general market around 30 cents for that section of became established.

of the lambs and 35° per cent of the

hogs. Shipments for the week ending Nov. 1, to the Michigan Livestock Exchange at Detroit, were slightly heavier; 142 cars were sold by the co-opsi The Fowler co-op again shipped 8 cars of stock this week, leading the list, and was followed with three shipments of six cars each from Clare, Sparta and Williamston co-

New York school lunches do not

High Percentage Of Co-op Loadings

ness. Their shipments brought , a High Standard Needed

which most dairymen do not favor. For the week ending Oct. 20, the

free annual importation of about a mission Ass'n operating on the East half billion pounds of such oils from Buffalo market, sold 8 per cent of the Phillipine Islands, offsets the the total number of cattle handled; include pies, pastry or frankfurters. tariff protection carried on similar 26 per cent of all calves; 27 per cent Hot dog.

(Continued from page one) in the various dairy producing countries of the world prevents any pos- Livestock Receipts Show Up about half the total amount produc- The co-operative live stock shipping

M. D. Buskirk, Pres. Paw Paw Amos Tucker, 1st Vice-President. Bouth Haven Herbert Nafziger, 2nd Vice-Presi- dent Millburg F. L. Bradford, Sec-Treas. Benton Harbor F. L. Grunger, Sales Mgr. Benton Harbor D. H. Brake Premont	John Miller Coloma Allan B. Graham Elberta P. D. Leavenworth Grand Rapids W. J. Schultz Hart L. A. Hawley Ludington C. I. Chrestonsen Onekama H. W. Gowdy Union Pier O. R. Gale Shelby John Bottema Spring Lake
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J. F. HigheeBenton Harbor	C. L. Brody Lansing
Miller OvertonBanger	Harry Hogue

AMERICAN FARM BUREAU FEDERATION

Editorials

SELLING THE IDEA

Some very fine work is being carried on this fall through the local activities of County Farm Bureaus. This is in the matter and the manner of getting new members for the organization.

Much of the work is the same old job of hammering away, telling and retelling the story of the benefits that accrue from organized effort among farmers as well as in other lines of endeavor, but the gratifying part is the gradual awakening that is becoming manifest, which shows that the farmer is beginning to realize that a union, if that term may be used in speaking of Farm Bureau work, cannot be measured entirely in dollars and cents return to the member.

It is true that the various business services of the organization are self-sustaining, so far as financial status is concerned. This should be so, but merely keeping the business end paid up leaves nothing for the support of the other departments and to promote those functions which only an organization of this nature can carry out most advantageously.

Mere business, no matter how large, can command but little outside its own field, unless there is a contributing element behind it with a voice which speaks unfalteringly.

A Farm Bureau built upon business services alone to farmers can hope to accomplish but little in the fight for legislation, for improved or cheapened highway and other transportation facilities, and for the various other advantages which are accruing to the farmers of this state through their organized effort.

What would have been the result a few years back, when a general boycott was conducted in the livestock markets with evident intent to kill co-operative selling, had there not been back of the co-operative livestock movement a membership of individuals who were actually contributing their dollars and their unrelenting moral support?

The boycott would have ended the co-operative selling of livestock, without question, in a short time, but it failed utterly because there was that necessary, contributing element behind the co-op movement.

Just so in the grain selling trade; the push and the impetus afforded by the contributing element made it possible for the cooperatives to demand and obtain that recognition in trading privileges on the grain exchanges which old line dealers alone

Informing the dairymen of America that the probability of an annual, national crop surplus within their industry is almost inevitable, the president of the National Co-operative Milk Producers' Federation tells us that this condition can be averted if the job is tackled at home.

This brings it right down to the door of the farmer of Michigan who owns a dairy cow. If he will produce milk at a profit, or butter or any other by-product of milk he must give thought to the seriousness of the situation which is developing throughout the national dairying industry and which is gradually throwing more of these products onto the market than the home consumption can absorb with the present ratio of consumption and production continuing.

That gives the farmer another worry. It means one thing and one thing first for his immediate attention. That is greater home consumption of milk and its allied products.

Many will try to duck the issue by saying they don't have to sell the milk after the "company takes it."

They do have to sell it even 'way down the line after the 'company'' has processed it, but they don't all give thought to their part, which is a most important part, in the selling to the ultimate consumer.

The farmer's part in keeping the dairy industry from facing a condition of annual surpluses for the country as a whole lies, first of all, in producing a quality product and in marketing it, to whatever agency takes the product from his hands, in a condition that will command the top market price and induce the prospective purchaser to buy.

That is his first step.

Then, collectively, he and his association members must build up some sort of comprehensive and intensive campaign to stimulate a public demand for their products. This collective action by every co-operative agency in the country can effectively prevent any considerable snrplus of dairy products from accumulating in a given year and can thus keep consumption of their products within the bounds of the home market where the most satisfactory returns always prevail for the agricultural producer.

At home, also, the farmer can begin his campaign for greater consumption of dairy products, for we are facing a situation wherein the milk producer himself is the biggest consumer of dairy food substitutes, taken as a class, if we are to believe available statistics. Selling good butter and buying vegetable and other oils as substitutes never will make the dairy industry a success for the farmer. The answer is eat butter at home.

A people without children would face a hopeless future; a country without trees is almost as helpless; forests which are so used that they cannot renew themselves will soon vanish, and with them all their benefits. When you help to preserve our forests or plant new ones you are acting the part of good citizens .--- Theodore Roosevelt.

imports from other countries and the sum total of all such imports hurts the domestic dairy industry in a very great measure, it was shown. Likewise, such importations make the dairyman, the cotton farmer and the corn grower close allies, in that these three big industries all suffer from the importation of the one and three quarter billion pounds of substitute oils annually.

A move to do away with the sales committee of the Michigan Milk Producers Association was laid on the table for consideration at the next annual meeting. A new plan was suggested which would enlarge the board of directors and make this body function as sales committee. President Hull stated that the sales committee has done some very aluable work for the producers in guarding their interests and warned the organization about attempting a change in policy or practise without giving serious consideration to any proposals of whatever nature which would effect such change.

GASOLINE PRODUCTION SLUMPED DURING JULY

The production of natural gasoline in the United States in July. 1928, amounted to 143,200,000 gallons, or a daily average of 4,620,000 gallons. Although this represents only a slight decline in daily average from the previous month, it was the third consecutive month in which a decline was recorded. Daily average output in both California and in the Oklahoma-Kansas district increased in July but the output of the remaining districts in general fell off. The heavy demand for gasoline made itself felt in natural gasoline stocks held at the plants, which declined from 27,202,000 gallons on July 1 to 20,044,000 gallons on July 31. The latter figure was less than half the stocks of a year ago. Blending at the plants again showed a small increase over the preceding month. -United States Daily.

Pennsylvania Makes Hunting Law Change

Regulations in Pennsylvania provide for lengthening the season for hunting upland game from approximately two weeks to one month on various species but restricting hunting prior to December 1 to Thursday, Friday and Saturday of each week.



Beautiful, soft and warm, in rich colors. For eight years they have been one of our most popular products. You'll sleep warm under these blankets. They make a splendid gift. Sent postage prepaid, for cash or on C. O. D. Satisfaction guaranteed or your money back on return of the blanket. In ordering, be sure to specify color wanted. Farm Bureau members should enclose signed Patronage Dividend coupon for five per cent discount.

- THE CASS-100% Virgin Wool, both Warp and Filling. A single, three-colored plaid blanket of exceptional value; size 70 x 82; sateen bound. Colors: Rose, gold and white; lavender, gold and white; and corn, lavender and white Price \$9.00
- THE MICHIGAN-A Single Blanket, Similar to Steamen and Sleeping Car Blacket. Dark and light check, with a 4 inch brown vertical border. Floss bound. 66x84. Price \$9.00

- THE HURON-Camels' Hair. A single blanket with fancy design border, bound on ends with brown satiline ribbon. Size 70 x 80; Price....\$12;50
- THE EATON-100% Virgin Wool, both Warp and Filling. Larke checks, Copenhagen and white; blue and white; tan and white; gold and white; Old Rose and white; lavender and white. Double, size, 72 x 84, with wide colored satin binding to match plaid. Price. \$16.00



Lansing, Mich.

NOVEMBER 9, 1928

MICHIGAN FARM BUREAU NEWS

THREE

GRANGE WOULD MAKE THE COUNTY SMALLEST SUPERVISING UNIT IN **ROAD PROGRAM OF THE TOWNSHIP**

Many Resolutions Drafted For Improvement Of Agricultural Conditions In Michigan Get Consideration In Hands Of Delegates At Annual State Convention

The Michigan State Grange, in annual convention at Cadillac, October 31 to Nov. 3, went on record as favoring the securing of additional aid from the state for improving and maintaining rural post roads. It left the general problem of road taxes alone for the present. The proposal to increase the salaries of state legislators was tabled to avoid political entanglements when resolutions covering the point were introduced, it was reported by Mrs. Dora Stockman, state lecturer for the Grange, immediately following the close of the convention.

The organization reaffirmed its stand in favor of a state income tax law and recommended a change in the state inheritance tax law so as to take advantage of the federal provision making 80 per cent of the inheritance taxes collected within the state available to the state.

Study Road Problem

On the matter of roads recognized ing regarding a unified program of by the organization as one of the agricultural advancement. most serious problems before the Would Continue Clean, Up farmers of Michigan today, the State Control of the European corn Grange followed the suggestion of C. borer was made the subject of an

ciently handle rural road work:

Stockman, was one of the most suc- reasonable compensation from feder- chandise business. cessful, in point of enthusiasm and al funds for the farmer where extra Greenville started in 1923 with the attendance ever held in the state. work is required on his part to check potato warehouse, built a big mer-The annual banquet was attended by this national menace. Recommenda- chandise business there and operated

trol be strictly enforced.

of income tax.

BUY SEEDS EARLY



MRS. DORA STOCKMAN Lecturer For The Michigan State Grange and Member of The State Board of Agriculture

something like 600 members and friends. This was said to be a new Short Crops, Low Imports Do attendance record.

Reapportionment of the state Alfalfa, Grasses Alfalfa, Grasses Alfalfa, Grasses Reviewing the situation regarding to nvention. At the annual banquet, Frank F. At the annual banquet, Frank F. legislature, basing representation on citizenship rather than population was endorsed in a resolution adopted just before the closing session of the

AT DAVISON FAIR

Above is the Michigan State Farm Bureau tent at the recent Genesee County Fair at Davison, where many farmers got considerable in-formation on the Culti-Packers and Culti-Hoes shown in the foreround, on Farm Bureau dairy and poultry feeds, seeds, automobile insurance, the claims collection and other services of the Traffic Dep't pearance before a farmer group and and on Farm Bureau work in general.

Greenville Makes Big Growth In Five Years gan to work for a higher standard of quality for their products in order

Adds Elevator and Warehouse seeds, and is interested in getting point of major consideration, that

To Large Potato Business

the rest of the time less. The co-op The Greenville Co-operative Ass'n H. Bramble of looking upon the outstanding resolution, the organi- at Greenville, Montcalm county, an policy as been appreciated, as evicounty as the smallest unit to effi- zation going on record as in close association worth \$40,000, is now denced by its growing patronage, and its addition of new business property accord with the clean-up campaign operating a big potato warehouse, and new business services The convention, according to Mrs. that has been waged and favoring and elevator and an extensive mer-

> tion was made that all laws relative at that point until August 1, 1928, to clean-up work for corn borer con- when the co-op took over the Tower Milling Company properties on a In considering educational mat- main street near the center of town.

ters, the Grange went on record fav- The co-op moved its office to a large It has plenty of well located land at oring enactment of state legislation building on the Tower property put it to work in the interests of aimed to equalize the cost of ele- which now houses a modern office mentary school education so that no and merchandise display room openschool district will be required to pay ing onto the main thoroughfare. more than the average rate for The rear of this building is the mer-

school districts within the state for chandise warehouse, and it's a fine school maintenance purposes, funds place for that purpose. ganization got on its feet, proved it self, and in time has expanded to its The co-op is enjoying a very good by a state-wide mill tax or some sort elevator business in a practically present proportions, and a net worth of \$40,000, and has good prospects new, modern elevator. A few years

Ionia was accorded the honor of ago the Tower elevator was destroyentertaining the Grange hosts next ed by fire, and rebuilt on modern ear. This preference of a meeting lines. We have been in a lot of eleplace was expressed by a vote of the vators and milling concerns in Michidelegates with four or five other gan, but the Greenville co-op elevator cities seeking the convention in looks about the best to us of any-

thing we have seen. Greenville ships up to 200 carloads of potatoes a year. It operates on the car pool plan up to November 15 each year and thereafter on the eason pool. This system has been Local Farm Bureau Has Ten SPECIALISTS SAY ery successful, and the season pool, which is the big thing, is growing

each year. In the car pool, members of the ass'n deliver their potatoes for ship-Much To Boost Cost Of ment according to the carpool pro-

Dairying Needs Facing some three hundred of Michigan's leading co-operative dairy farmers, who represented an organization membership of approximately 20,000 farmers, Prof. E. L. Anthony, chief of the dairy science division of Michigan State College

DAIRY HEAD GIVES

PLEDGE TO ASSIST

CO-OPERATIVE MOVE

Prof. Anthony, State College

Dairy Chief, Explains

told his hearers that the program to be carried out under his leadership at the college is one designed to stand squarely behind the co-opera-This was Prof. Anthony's first aphis short talk to the delegates at

the twelfth annual convention of the Michigan Milk Producers Association at State College, on Nov. 2, was full of advice to the dairymen of Michithat a greater consumption demand may follow. He also urged, as much for the farmer as it can, and methods of production be studied doing it as a regular program, rather than in getting those products for as little as it can, now and then Michigan's dairy industry depends paying more than the market and upon reduced costs of operation.

That Wonderful Sound Considering the number of times one eats, it is remarkable the amount of excitement the recurring The co-op at Greenville is today of the dinner bell makes .- Atchison

undoubtedly in the best business Globe Too many persons are looking for



Station Facilities Equipment Drains Freight Rates Farm Crossings

Fences, etc.

for you.

Have Your Freight Bills Audited for overcharges. Loss and damage claims handled by this department with no charge to Farm Bureau membersnominal charge to non-member farmers.

Farm Bureau

Use Your Coupon Book!

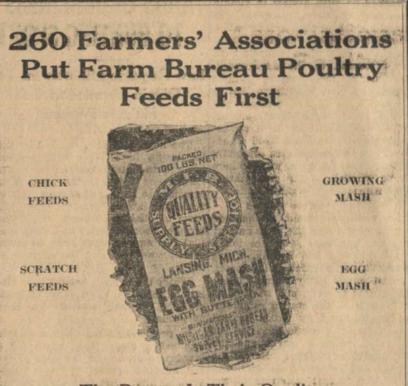
Farm Bureau members, in making purchases of Farm Bureau goods, do not fail to enter those purchases in your Farm Bureau Patronage Dividend Coupon Book and have the purchase entry signed by your local distributor.

Dividends paid after March 1, 1929, when the present Coupon Books will be called in for valuation, will be on the basis of patronage. Therefore, see to it that your purchases are entered.

REMEMBER-In addition and at any time, to members in good standing, the Patronage Dividend Coupon saves 5 per cent on any purchase from the Farm Bureau Clothing Dep't; provides free handling and collection of transportation loss or damage claims and saves 10 per cent on our regular charges for cleaning seed,

If you will need another Coupon Book or have mislaid the one sent you, write us.

MICHIGAN FARM BUREAU SUPPLY SERVICE MICHIGAN FARM BUREAU SEED SERVICE Lansing, Michigan



The Reason Is Their Quality

For example Farm Bureau Egg Mash uses 400 lbs, of oat" flour, instead of ground oats commonly used, and thereby gives the hens 120 lbs. more egg making food per ton. It uses 400 lbs. of Flour Midds. instead of Standard Midds. and adds 60 more lbs. of egg food per ton. These two feeds add 180 lbs, more food value to every ton of Egg Mash. Our whole line follows this policy of quality.

Farm Bureau Egg Mashes and Scratch feeds are so balanced that when fed together the hen gets enough protein to provide whites to balance the yolks produced which makes maximum egg production possible.

Michigan Farm Bureau Supply Service

convention.

Rogers, state highway commissioner, spoke in favor of improving township be appointed by the township board season and be responsible to the board.

Trespass Law Is Popular

Grange membership went on record trade. A strong preference for alwith unanimous adoption of a reso. trade. A strong preference for al-lution supporting the law as it falfa and red clover, they say, has lution supporting the law as it stands. This is the new state law making trespass upon farm lands a felony and violation punishable by a felony and violation punishable by a stiff fine or imprisonment.

David Brake, of Fremont, was chairman of the resolution commit-tee. Many of the resolutions were the main as sile 50 per 100 pounds for common and as much as \$25 to \$35 Grange Lecturer.

The Grange Half Century club, held close to last year's price averaffiliated with the organization for 50 years or more, was well represented at the annual meeting. A seat COUNTY BUREAUS of honor was arranged for Thomas Gordon, of Howard City, said to be the oldest Granger in the United States now holding office. He was 99 years old in September and has for 18 years and a member of the order for nearly nearly a quarter century.

From Mrs. Stockman's annual re-

ist.

success is due to centralized man- 16.

tural agent or county farm advisor,

spoke in favor of improving township roads and working for relief for the farmers in some of the northern counties where the road tax burden is heavy. His suggestion was that the township the township highway commissioners seed of unadapted qualities for next weeks. The co-op sells for every John Bement and Earl Bishop, Cass-

Marketing specialists claim that his crop during each four weeks; non, Marcellus; Berne Benedict, seed imports have become smaller each month the grower is paid for Cassopolis; Geo. Frank, Jones; and due to the farmers' insistence in the one-seventh of his crop at the season A. G. Blanchard, Niles With expression of great zeal for the Horton Trespass Law, the Grange membershin went on record

drafted around recommendations for Grimm alfalfa seed during the ass'n and arrange to be members of were: Elmer Boyer, Battle Creek; carried in the report of the State first part of October, federal figures show. Sweet clover seed has each year.

And Conferences Are

Set For Month

port as Lecturer, a resolution was Local Farm Bureau groups are capacity of 10,000 bushels, has two to thinking farmers that a broad framed recommending that the busy this month getting under way electric graders and all the facilities well-financed organization of this Michigan State Grange oppose the for a winter of continued activities. for handling the potato crop effi- kind is an absolute essential to agritendency toward "chain" or corpora- Three training schools for organi- ciently. Greenville Co-op also has cultural progress and that there can tion ownership and that the county zation builders have been announced potato loading stations at Miller be no organization without member agricultural agent, supported by for various sections of the state. Station and Martha Siding.

county, state and federal revenues. Membership workers in David Wood-be accepted as the proper farm ad-man's district in Grand Rapids sec-Michigan Live Stock Exchange and the counties of Calhoun, Kalamazoo, visor for the individual agricultur- tor are to hold their training school ships its stock to the Michigan Live Branch, St. Joseph. Cass and Ber-

Mrs. Stockmah's report stated: workers in Mason county are to hold chants at Detroit. It buys grain "We would call attention to the fact a training school at Scottville on and beans, clover seed and in fact Women Are Employed that, in many instances, this corpor- Nov. 20 and a local training school about any product the farmer has to ation or chain system of farming is is slated for Nov. 15 at Fremont. sell except dairy and poultry prodproving financially successful and Mecosta County Farm Bureau is ucts. It markets his potatoes.

that in practically all such cases this planning its annual meeting for Nov. The merchandise division hanagement and the utilization of the Other meetings during the month coal, roofing, heavy hardware, flour, ed that there are women engaged latest information and advice from are to be held at Hillsdale, Nov. 13; potato shipping supplies, culti-pack- in practically every class and type the College and experiment stations. Shelby, annual meeting, Nov. 14, ers, spray materials, insecticides and of manual labor in this country. We therefore urge upon our mem- Owosso, executive board of Shiawas- other general supplies.

"We suggest that a county agricul- Bureau, Nov. 26.

the means of developing and advis- the gourd of Jonah.

shape and with the most opportuni-

ties for further growth and service

organization. Its buildings and

equipment are in good shape. It has

reason to expand its large coal yard.

its new plant and has ambitions to

Mr. Daniel Fisher is manager at

Greenville and has been since 1923.

Under his management the early or

NAME COMMITTEE

FOR MEMBERSHIP

Representatives To

Help Director

In Cass county, on Oct. 25, a mem-

IN CASS COUNTY

farmers in that community.

for the future.

grower in that pool one seventh of opolis; R. E. Dixon and H. G. Shan-

With the nation's alfalfa seed sup- third month, he is paid for 100 bush- workings of the state organization ply fully one-third smaller than last els at that price and so on through and what it is doing was brought by

Climax: V. B. Stout, Coldwater:

About that time the co-op sends Peter Gowens, Three Oaks; B. D. composed of members who have been age for the entire country it is said. each member of the pool a card on Bishop, Benton Harbor; Charles

which he is to report his crop. When Richards and B. L. Fisher, Berrien the cards come in, the ass'n divides Springs; Russell File, Niles; J. A. the total number of carloads evenly Richards, Eau Claire; J. A. Boyle, over 28 weeks. A second card is Buchanan; J. J. Jakway, Benton sent the pooler advising him what Harbor; Carl Burgener, Cassopolis; CONTINUE ACTIVE sent the pooler advising him what Harbor; Carl Burgener, Cassopolis, his weekly deliveries and sales will Paul Savage, Marcellus; H. H. Barbe. Each month after the opening num, County Agricultural Agent, Cass

of the pool he will get a check for the county.

been Master of Greenwood Grange Training Schools, Meetings of the pool he will get a check for the county. Much interest has been shown in Farmers deliver to the warehouse the launching of the new district early in the fall and through the sea- plan of organization and the finest son until their deliveries are all in. sort of co-operation has been given The potato warehouse has storage by members. It has become evident

at Hastings on Nov. 19. County Stock Exchange Commission Mer- rien.

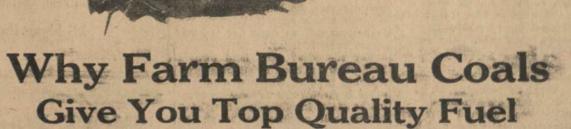
For Hard Manual Work

Census figures, taken recently for dles seeds, feeds, fertilizer, twine, a study of labor conditions, reveal. This includes the employment of bers the advisability of applying see County Farm Bureau and solicit- From a very modest start, Green- women as masons and blacksmiths. these progressive principles to their ing teams, Nov. 22; Eaton County, ville Co-op has become quite a large As a rule, it is found, women do own individual farm problems. Nov. 23 and Livingston County Farm farmers' business institution. Its these heavier kinds of work when value to the farming community they are in dire need of employment

must be measured in the important and cannot readily fit into a posito be supported entirely by county. Plant doubt in minds of some per- services it gives. It provides farmer tion in their communities more fitstate and federal funds, should be sons and it will grow faster than owned marketing machinery for po- ting to their natures. Such employ-Itatoes, live stock, grain, beans, and ment usually is temporary,

Traffic Department 221 N. Cedar St. Lansing, Mich.

Lansing, Michigan



1. THEY ARE SELECTED. All our coals are the result of elimination tests for dependable fuels that are pure and clean; easy firing; high in heat, and therefore economical; long burning and with low ash content.

2. ALWAYS THE SAME. Farm Bureau coals come from certain mines and therefore are uniform. Coal from different parts of the same field may be considerably different in burning qualities. You can depend on Farm Bureau" coal.

3. PREPARATION STANDARDS HIGH. We have selected mines that clean their coals to highest standards of purity. They grade carefully. Samples are taken frequently each day from the mine output and tested in the laboratory to be sure that domestic heating standards are maintained. Lower grade lots are diverted into the steam coal trade.

Ask Your Co-op or Farm Bureau Agt. For These Farm Bureau Coals

Quick Heat

Strictly fancy southeastern Kentucky coal for cooking, heat-ng stove or furnace. Pure No stringy soot. loesn't clinker. No Egg and lump sizes

- 10

Red Jockey grade nd evenly. Hold Egg and lump sizes

Fire Brand

Michigan Farm Bureau Supply Service Lansing, Michigan



touched MICH. ELEV. EXCH.

leave all the fruit or garden stuff un- tubers from loading points in Mecosta county were reported as being

Farm Bureau members who did below standard or "off grade"

cake as a surprize for you, dear, but confess it was a failure.'

Mr. Newwed-"What was the matter?'

Build Farm Income With Mrs. Newwed-"I don't know for

MARKET OPINION the most individual work to help the State Farm Bureau in securing en-actment of this no-trespass law exat sure, but I think the store sent me press a feeling of deep satisfaction certain points and asked the Mecos- the wrong kind of sponges."-Wesin the thought of having done their ta County Farm Bureau to intercede tern Christian Advocate.

By Michigan Elevator Exchange bit for so worthy a cause. November 9, 1928.

particular show of strength. Prices as they did, the sentiment of their quarters where the matter was im- vent further violations. siderably by the high premium that have become the effective law we be taken where violations could be eration now prevails for. Michigan wheat, have today. Undoubtedly, it would

Flour made from Michigan wheat not have matured into a law. sells at least \$1.00 per barrel higher When this bill was being held for than spring wheat flour or hard win- consideration by the conservation ter wheat flour. Farmers in Kansas committees of the House of Repreand the Dakotas are getting 85c per sentatives and the Senate, the State bushel for their wheat. CORN-It begins to look as though and invited the members of these

tom. Other feeds like cotton seed meeting that the bill was given the and oil meal are very high priced in comparison with corn. The quality of the new crop is excellent and will For the most part, land owners carry in good shape.

Prices should be better as we go in-other cover land is devoted to grazto the winter feeding months.

from distillers, maltsters and boot- law does not require such posting leggers

beans today are selling for the high- use of the land such posting has not est price on the crop. Farmers been done. are holding more beans at the present time than in many years for this least knows who is on his farm when season of the year.

AUTO FORAGING

Farm Bureau arranged a luncheon the corn market had seen its botimpetus which sent it through the

For the most part, land owners OATS Oats are cheap enough. marship in that, where woodlots or have shown a good spirit of sportsing or sheltering livestock, they have RYE-A good demand for rye posted their premises, although the and where there is no serious objec BEANS-The market is strong and tion on their part to the hunter's

> All said and done, the farmer at the hunter stops at the house and asks permission to hunt on his premises.

RULED LARCENY EUROPE LEADS IN FERTILIZER USE

A pall of gloom was expected to be cast over many Michigan motorists with announcement of an opinion issued Monday by the attainey uously ahead of American farmers general holding nuts and fruit grow- in at least one way and that is in

ed by large numbers of gathering conditions abroad,

owners of the property, it was held, to us a great expenditure of labor,

where collectors have refused to surrender their collections to farmers demanding return of their property a charity organization. What do you and according to opinion prosecu- do with your cast-off clothing?" tions might be made in such cases. Mrs. Smith-"I hang them up In most cases only releases for carefully and go to bed. Then in the rights of way are obtained for high- morning I put them on again."ways.-Lansing State Journal. Pointer.

European farmers are conspic ing along state, county, and town-ship highways to be private property. R. W. Dunlap, acting secretary of The annual autumnal sport enjoy- agriculture, in a recent survey of

amounts to nothing more than theft, The nuts or fruit falling within the fences and that actually on the highway rights of way belong to the

Instances have been reported but they are good husbandmen. Mrs. Smythe-"I'm soliciting for

in their behalf. The board of direc-Lansing, Michigan., under date of They call attention to the fact that tors of the county organization lost found. were it not for the insistence of the no time in considering the matter The department announced today WHEAT - Wheat market con- Farm Bureau and the loyal support and drafting a resolution which was that shipments were being traced tinues in it's narrow rut without any they gave at the time, expressing sent to State Farm Bureau head- and a close check-up made to preare low and it seems to us any respective communities, the Horton mediately placed in the hands of the Both ; the state department of change ought to be for the better. Brake bill, as it was designated in commissioner of agriculture with agriculture and the State Farm Bu-Michigan mills are handicapped con- the legislature, probably would not recommendation that drastic action reau appreciates this sort of co-op-

In Market for Clover and **Alfalfa Seeds**

We are in the market for all varieties of clover and alfalfa seeds. Send samples for prices.

Michigan Farm Bureau Seed Service Lansing, Michigan 221 N. Cedar St.

"MORE Wheat, Rye, Alfalfa" ACRE your FARM BUREAU WITH **DUNHAM** CULTI-PACKER

DUNHAM CULTI-HOE

Low Prices on all sizes.

Make your Culti-Packer into a ilti-Hoe by purchasing Culti-Hoe heels at 90c each. Write for

WRITE FOR FREE BOOK ages of "Soil Sense" that Every farmer you want to know why Prof. Gox and other al authorities recommend good seed beds,

The Keystone Rotation Plan, Pa. R. R. Farm-"The Culti-Packer is the tool that works overtime on this farm." Mich. F. B. News.

MICHIGAN FARM BUREAU SUPPLY SERVICE 221 N. Cedar St. Lansing, Michigan

Stocks are carried at convenient points throughout Michigan. See your Local Co-operative Ass'n or Farm Bureau Agent

Farm Bureau Dairy Feeds



These feeds have helped hundreds of farmers increase milk and butterfat. production and increase profits. It keeps feed costs low. Their cows are always in excellent condition.

More and more farmers are choosing Farm Bureau feeds to get the high quality milkmaking ingredients stated pound for pound on the tag,-the public formula.

Makes 274 Records

MILKMAKER, 24%, is the very popular, complete feed. Good with low protein hay, or may be mixed with home grains if alfalf a or clover hay is used. In the Michigan State College 1928 Record of Performance Honor Roll of high producing cows of all breeds, registered and grades, 274 cows making records were fed Milkmaker 24%. The nearest competing feed had 40 cows; third feed, 68. The cows fed Milkmaker averaged 14 more pounds of butterfat than those on the second feed and 22.4 lbs. more than those on the third feed.

MILKMAKER, 32%, a high protein, special feed for mixing with home grown grains. With it you can feed your ground corn, oats and barley and make these crops return you more money than is possible when they are fed alone. A most economical dairy feed.

MICHIFLEX, 24%, a sister feed to Milkmaker 24%. Provides a public formula, high quality feed for those wanting a good 24% feed at a lower price than it is possible to make on Milkmaker. Michiflex may change its formula slightly as different ingredients reach higher market prices. We have never found it necessary to change the original Michiflex formula.

SERVICE DAIRY, 20%, a good, lower protein, public and flexible formula dairy ration. It sells at a lower price. Good straight ration for the feeder who has little grain but has good clover or mixed hay. Not high enough in protein to supplement timothy

> Ask them for our Booklet "How to Feed for Economical Milk Production"

MILKMAKER means MONEYMAKER The Feed With the Performance Record

