FOURTH YEAR, VOL. IV, No. 18

SEPTEMBER 10, 1926

ISSUED SEMI-MONTHLY

# THOUSANDS ATTEND TWENTY FARM BUREAU LEGISLATIVE RALLIES

### Gray - O-Grams

(The following sentences are pithy extracts from the splendid addresses made by Chester H. Gray, Washington Representative of the American Farm Bureau Federation, at the series of twenty Farm Bureau legislative rallies held recently over the state.)

"The ultimate goal of the Farm Bureau is to make agriculture prof-

are properly organized, we can push September 22 and 23. aside and press forward to Profit in Decision to hold the meeting at Agriculture.

tied up in any one bill. It exceeds cle Shoals property. any one measure just as the sun outshines the moon in brilliance."

'The Farm Bureau program is a Farm Bureau with the expectation



CHESTER H. GRAY

that it will solve all of the accumuyear or two years." \* \* \* \* \*

"Our farm organizations must remain non-political and just as good as you are, but they have a different point of view. You cannot blame them for wanting cheap food. You must organize to maintain equality."

\*\*\* 'The Farm Bureau does not think politically; it thinks economically; it thinks historically. You economics and historical facts instead of the usual political blah,

"Our nation is going through a transitional period from an agricultural to an industrial land. This means that agriculture must watch out or it will become subservient own industry and to keep it out of the slough of despond."

"We are coming to a point in our American life similar to that which our mother country, England, reached 150 years ago when she became a great maritime and industrial nation and allowed her agriculture to sink into second place. She became not only a great consuming nation, but also the world's creditor nation."

"England allowed her agriculture to languish. Industry and shipping became triumphant and farming became subservient. She let in cheap food stuffs from all over the world without restraint or hindrance to feed her industrially-minded metropolitan population."

.... "England became a great maritime nation and traded with other countries to the advantage of industry and the detriment of agricul-

"Equality for Agriculture is an epical movement to stem the trend of the tide in this transitional period."

"If we wait until we become a wholly consuming nation before we do anything for agriculture, it may become so decadent that it cannot be rehabilitated."

.... "Unless we are watchful, American agriculture will become decadent instead of the triumphant and

## DIRECTORS OF A. F. B. F. PLAN TO MEET AT MUSCLE SHOALS

Will Study This Great Water Power and Fertilizer Project

Florence, Alabama, has been chosen as the place for the third quarterly meeting for the Board of Di-Legislation is a key which can rectors of the A. F. B. F. This unlock the barriers which, when we meeting will be held at Florence on

Florence was made that the members of the Board of Directors might "President Thompson's concep- have opportunity of becoming action of an Agricultural Policy is not quainted at first hand with the Mus-

The report of the Joint Congres sional Committee, recommending the leasing of the Muscle Shoals property, will come before Congress early long-time program. Don't join the in December. It is known that Congress is intensely interested in the attitude of the American Farm Bureau Federation regarding various bids that have been made regarding leasing the properties.

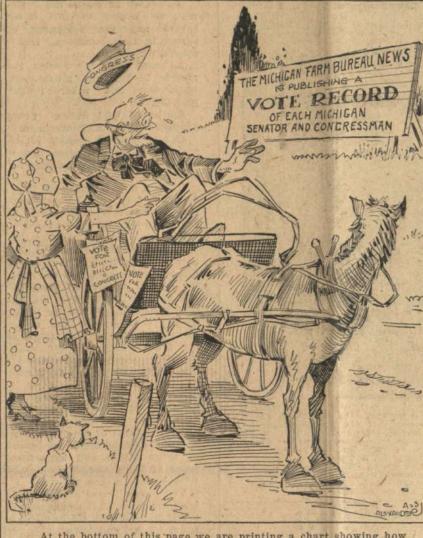
For five years the A. F. B. F. has championed the development of Muscle Shoals under certain clearly defined policies. It was felt that giving the Directors an opportunity of actually studying this development at first hand would place the A. F. B. F. in a strong position when Congress takes up the matter of leasing Muscle Shoals.

It is planned to spend one day going over Muscle Shoals property. A half day will be spent in studying various problems affecting the naional organizations which have developed since the last Board meeting. A new publicity plan is to be submitted to the Board at the September meeting. Details of the annual meeting will be passed upon by the Board and a general plan of operation for the last quarter of the year will be agreed upon.

In addition to the Directors of the national organization, the Board of Directors of the Alabama Farm Bureau Federation and representatives from various southern Farm Bureaus have been invited to be present at the Florence meeting. It is expected lated problems of agriculture in one that a half day will be devoted by the national directors to discussing with the southern representatives of the Farm Bureaus problems particularly affecting the southern states. s a member of the Board of Direc- 1926. tors of the A. F. B. F., will attend

this meeting and personally inspect the Muscle Shoals development.

## THE CHECK-UP



At the bottom of this page we are printing a chart showing how Michigan Senators and Congressmen stood on the more important bills affecting agriculture. We present this statement in accordance with our established policy of giving our members as full information as possible as to the type of representation which they are getting and the progress which their legislative program is

We do not presume to suggest that any lawmaker or other official should be rewarded for voting in accordance with our program, or punished for failure to carry out our wishes. The Farm Bureau does not engage in personal or partisan politics. Each member should inform himself regarding the record and qualifications of the various candidates and then vote intelligently and conscientjously in accordance with his best knowledge and judgement.

## A. F. B. F. ANNUAL **MEETING DEC. 6-8**

Chicago, Sept. 9 .- The American Farm Bureau Federation announced today that its Eighth Annual Meet-M. L. Noon, vice president of the ing will be held at the Hotel Sher-Michigan State Farm Bureau, who man, Chicago, December 6, 7 and 8,

An outstanding feature of the coming annual meeting will be a great The Farm Bureau policy with ref- national exposition, reflecting the erence to Muscle Shoals has always been that this great water power resourse should be utilized for econo- of the exposition have not been made mical development of cheap fertili- public, it is understood that the plan zer in peace time and for ammunition is to make this exposition mean to come to a first-hand knowledge of manufacturing and commercial groups.

#### LEGISLATIVE MINUTE MEN ANNOUNCED BY OCEANA CO. BUREAU

The Oceana County Farm Bureau has selected the following Minute Men who will represent their townships in legislative

W. J. Schultz David Freeborn Monroe Hawley Guy Knowles Ray Burke O. R. Gale William Wenk Frank Darlington Y. J. Veenstra Henry Rutgers Chas. Omness

## **FARM BUREAU HAS HEADQUARTERS AT** MICH. STATE FAIR

Booth in Agricultural Building Shows Work of Many

Departments

pecial to the Mich. Farm Bureau News Detroit, Sept. 9 .- The State Fair apparently is off to an exceptionally good start under management of the revamped Board of Directors. Superintendents of all of the Departments reported increased entries over last year. Difficulty was experienced in finding sufficient space for the sheep and hogs particularly. The grain division had double the entries of a

To farmers the new agricultural building, located just west of the Coliseum was of particular interest. In this building were housed the competitive horticultural exhibits, the competitive floral exhibits and the competitive grain and potato exhibits. This building fills a long-felt want for adequate space. The only fear at the present time is that the capacity of the building is all taken up already. Various State Departments and Agricultural Organizations have interesting booths and exhibits around the outside wall.

The Northern Peninsula was down in full force, showing the possibilities of the erstwhile Clover Land, now called "God's Country," all the way from agriculture up to copper mining. A small furnace is in use and copper paperweights are turned out red hot to the waiting throngs.

Farm Groups Exhibit The State Department of Agriculture were compelled, by lack of space, to cut down part of their exhibit which shows the work of the Depart. ment from the standpoint of control law enforcement on foods, livestock feeds, and fertilizers, on through the work of the Health Department, State Veterinarian, etc.

The Gleaners, Grange and Farm Bureau all have headquarters in the building. The Farm Bureau had large charts made showing the structure of the organization, the affiliation with other co-operative groups and the problems which confront the farmers. The Supply Service and Seed Service have put on, by means of charts and samples, an exhibit which gives somewhat of an indication of the work of these two Departments of the State Farm Bureau.

Monday, September 6, found in attendance the largest crowd that had ever attended the State Fair and many thousand people were turned away because of inadequate parking space. The attitude of the Fair Management has been that of inviting people to come and see and judge for themselves as to whether the Michigan State Fair of 1926 is worth while.

## **MEMBERS SHOW GREAT INTEREST IN** FARM BUREAU'S STATE AND NATIONAL LEGISLATIVE AND TAX REFORM WORK

Loyalty Toward Their Organization and Pride In Its Achievements Grow as Members Hear Gray & Powell Trace Record And Tell of Future Battles

Success crowned the series of twenty Farm Bureau legislative rallies held in Michigan during the ten days, August 23 to September 2.

The members showed their great interest in the legislative and tax reform activities of their State and National Farm Bureaus by coming out to the rallies in large numbers, despite the threshing and fair season, the rush of delayed farm work, the shortage of farm help, etc. The average attendance at the twenty rallies was 208.

Many of the rallies were in the form of picnics and large crowds gathered to hear Chester H. Gray, Washington Representative of the American Farm Bureau Federation, and Stanley M. Powell, Assistant Secretary of the Michigan State Farm Bureau, tell of the Farm Bureau legislative work.

The rallies had been so placed that any Farm Bureau member in the forty-six southern Michigan counties could attend without a very long drive. Many of the meetings thus partook of the nature of district rallies as Farm Bureau members from several counties attended.

Gray Gives Historical Analysis of Farm Problems Members were thrilled and became increasingly proud of their organization and more loyal to it as they heard Chester H. Gray present a historical analysis of the conditions now confronting American agriculture, tell of the activities of the Washington Office of the A. F. B. F. and outline some of the big measures which will be coming up during the winter session of Congress in which farmers are vitally interested. Several articles and an editorial in this issue give a partial conception of the splendid addresses made by Mr. Gray at these twenty meetings.

Both Mr. Gray and Mr. Powell emphasized the fact that the entire legislative program and policy of the Farm Bureau is determined by the membership. It is embodied in the resolutions adopted at the Annual State and National Farm Bureau meetings by the delegates selected in accordance with the representative system of government which prevails in the entire Farm Bureau movement.

The speakers showed, further, that not only the source of the program, but the power to carry it forward depended in the last analysis upon the membership, their numbers, their intelligence, their loyalty, and the way in which they were organized to study legislative matters, to keep accurately informed regarding legislative developments and to communicate their wishes promptly to the State and National law-

Form Minute Men Machine

State Farm Bureau would send ters. regular reports or bulletins to

and had completed its network of disproportionate share. Minute Men. He then read the list Farm Bureau members know, too, of names showing just who would that the individual, unorganized represent each township in Oceana farmer never did and never will get County, in Farm Bureau Legisla- very far at Lansing or at Washingtive affairs.

Similar action is being taken in culture. However, the Farm Bureau other counties, and it is hoped that has demonstrated during the past before the December session of Con- seven years that law makers listen gress and the regular biennial ses- very attentively to an organization sion of the State Legislature, which with a large and intelligent memmeets the first week in January, bership such as the Farm Bureau, that each Farm Bureau township in the state will be represented by a Minute Man.

Lawmakers are Interested Evidencing the fact that State and National Legislators take the Farm Bureau very seriously, several Congressmen, Senators, Rep. Directors of the Michigan State Farm resentatives and candidates for Bureau is meeting here today. This state office attended these Farm Bu- morning they inspected the Farm reau legislative rallies, listened to Bureau Poultry Exchange at 2610 the addresses and familiarized them- Riopelle St. The business meeting selves with the view-point of organ- is being held at the headquarters of ized agriculture.

Many of the biggest and most 707 Owen Building.

Mr. Powell explained in detail powerful papers in the state sent some of their best reporters to covthe functioning of the Minute Men er these meetings so that many city organization and urged that a people read reports as to the Farm Minute Man be established in ev- Bureau's interest in State and Naery Farm Bureau township. The tional legislation and taxation mat-

Farm Bureau members are evithese Minute Men so that they would at all times have up-to-date legislation and tax measures. They information as to what was hap- know that what is done by the Legpening at Lansing and at Wash- islature at Lansing and by the Conington and could spread the facts gress at Washington has a big inamong the Farm Bureau members fluence in determining whether in their townships. Then author- their farm business shall be conitative and timely expressions of ducted at a profit or at a loss. They sentiment could be rushed from these informed people hack home these informed people back home powerfully organized for years and to the Legislature and Congress. have been actively on the job secur-The Oceana County Farm Bureau ing legislation beneficial to their inran true to form by being the first terests. Many times the farmers, county to complete and announce its who as a class have been much less Minute Men organization. Fol-thoroughly organized, have footed lowing Mr. Powell's address at the the bills both in the form of higher picnic rally held at Hart, President costs for every material or service Alfred Henrickson announced that which they purchased and in tretheir County Farm Bureau Board of mendously increased tax burdens of Directors had met the night before which they have borne an altogether,

ton in securing a fair deal for agri-

#### M. S. F. B. Directors Meeting at Detroit

Detroit, Sept. 9 .- The Board of the Michigan Milk Producers' Ass'n,

## How Michigan Senators and Congressmen Voted

You must organize to protect your This will tell you how your senators and representatives stood when the test came on legislation in which the American Farm Bureau Federation and the Michigan State Farm Bureau were interested

Farmer Amendment, Watson-Parker Bill	Watson-Parker Railroad	Setting up a Joint Commission to negotiate lease of Muscle Shoals.	Rivers and Harbors Bill	Federal Aid to Highways	Tax Bill (H. R. 1).	Division of Co-operative Marketing Bill,	Fess Farm Relief Amend-	McNary Farm Relief	Haugen Farm Relief Bill		
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Bills which passed both Houses without a roll call in either House: . Gooding-Ketcham Seed Dyeing Bill

tural Appropriation Bill Tuberculosis Eradication Amendment to Agricultural Appropriation opriation for Eradication of Thurberla Boll Weevil

Appropriation for Eradication of Thurberia Boll Weevil

Bills which passed the House without a roll call:
Federal Aid to Highways (Passed Senate also—See Record of Vote)
Maternity Bill (Not Voted on in Senate)
Muscle Shoajs Commission Resolution (Passed Senate also—See Record of

Agricultural Attache Bill (Not Voted on in Senate)
Farm Loan Bank Bill (HR. 9269) (Not Voted on in Senate)

Bills which passed the Senate without a roll call:

Board of Trade Bill (Not Voted on in House)
Forest Fire Protection (Not Voted on in House)
Mailing of Insecticides and Fungicides (Not voted on in House)
Standard Container Bill (Not Voted on in House. Bill returned to Senate
Calendar by Vote of Re-consideration)
Division of Co-operative Marketing Bill.

The Rivers and Harbors Bill passed the House but did not reach a vote in the Senate

Exercise Your Sacred Privilege and Solemn Duty---Be Sure to Vote at the Primaries, Tuesday, September 14

#### MICHIGAN FARM BUREAU NEWS

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S. M. POWELL ..... Associate Editor

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American Farm Bureau Federation

#### GRAY DEFINES EQUALITY FOR AGRICULTURE

Farm Bureau members who heard Chester H. Gray, Washington Representative of the American Farm Bureau Federation, speak at the recent series of Farm Bureau legislative rallies were much impressed with his analysis of that term so much used of late, "Equality for Agriculture." Here is the way Mr. Gray puts it:

"Equality for Agriculture is a slogan which the American Farm Bureau Federation is now using instead of its original slogan used frequently during the early years of the organization; namely, Profit in Agriculture. The two statements mean identically the same thing.

"Our President, Sam Thompson is using this newer slogan, Equality for Agriculture, in his effort to rededicate the organization to the fundamental economic principles upon which agriculture stands and to which recognition must be given if every farm is to enjoy the profit which justly it is entitled to. Equality for Agriculture means much more than the enactment of one piece of federal legislation. It signifies an agricultural policy in America which includes not only legislation, but taxation, cooperation marketing, efficient production, transportation and community building.

"This new slogan of the Farm Bureau has been frequently applied to one legislative measure, the farm relief bill. It can, with propriety, be applied to that bill, but it means much more than one piece of legislation. Broadly its meaning is an agricultural program and policy which will secure for the American farmer that thing which was the creative impulse which started the American Farm Bureau Federation; namely, to grapple with economic factors which apply to agriculture, to solve economic

problems and to attain profit in agriculture. 'Defined otherwise, Equality for Agriculture means that for a certain capital invested, a certain managerial ability and a certain time employed, the farmer should have as much profit at the end of his year's work as he would enjoy if he had employed a similar capital, a similar grade of managerial ability and similar

time and energy in any other walk of life. "To attain this Equality for Agriculture, now that our nation is coming to be a consuming as well as the creditor nation of the world, agriculture must organize more actively, more vehemently, and more selfishly than we have done in the past or ever thought of doing. I wish to accent somewhat the word SELFISH as used above, not to promote ill feeling between farmers and other groups in our society, but to inculcate, if I may, the spirit

of self-preservation in the minds of the Farm Bureau members. Other groups are looking out for their own interests, or to state it colloquially, are looking out for number one. Farmers must come to a somewhat selfish consideration of farm problems if ever we are to attain Equality or Agriculture:"

## IT'S PIE FOR THE PRESIDENT



Michigan cherry growers put one over on the makers of nursery rhymes when they baked a ple for the president recently. The king's pie, about which is sung a song of sixpence, held only four and twenty blackbirds, while the Michigan pie contained 5,000 cherries, measured three feet across and four inches deep, and weighed 46 pounds. It was the gift of the Grand Traverse Region to President and Mrs. Coolidge and was served at a dinner at which Secretary and Mrs. Kellogg, Mr. and Mrs. Frank Stearns, and Julius Rosenwald were the president's guests. In the picture holding the pie are, left to right, Wallace Keep, classmate of the president at Amherst college; Miss Charlotte Kearns, queen of the Traverse City cherry festival, and Hugh Burkhart, prominent cherry grower.

#### Gray-O-Grams (Continued from page one)

"If there ever was a time when bill protects us." agriculture should be organized for selfish purposes, it is now during this transitional period."

scribed by the editor of the New fertilizer in time of peace." York Journal of Commerce is that the great American farmer, who has been our nation's most upstanding er by the fixation of nitrogen from citizen, is destined to become the the air has been held back five years gardener for the metropolitan popu- because Congress has adopted no \* \* \* \* \*

"Shall agriculture play second fiddle? Shall we be the gardeners for the metropolitan population? The policy of the American Farm Bureau Federation is a gigantic proposition which will stand as a barrier against this historic tide which is beating against that bulwark which we call AGRICULTURE."

"The Farm Bureau is as broad as your wants are. It is an organizaganization."

"Our farmers are face to face with never known before; not merely ment debt of twenty-five billion dol from within our land, but from all lars which will be increased twentyover the world."

. . . . . . . . . . .

"The American farmer is not going to permit that he be placed on the low plane with the peasant in China or the bushman in Australia.'

..... "Farm relief is infinitely bigger than any one bill. It is a battle

"The American Farm Bureau Federation was the only national ability to pay in proportionn to their farm organization which had the back-bone, the courage and the stamina to fight for farm relief this past winter."

"Farm relief is not settled; it is too big an issue to be settled until it is settled right. It relates to more than one bill: It involves an entire agricultural

"You can't get away from the surnomics. The McNary-Haugen bill haired, short-skirted electorate." was a startling new departure in legislative procedure, but it involved no new economic principles."

"The goal of the McNary-Haugen ture." bill was to set up government machinery whereby the farmers. farm products in such a way that yourself rich." those surpluses would not be such a price of the whole crop."

have encouraged membership in co- strong, will be my instructions." operative organizations. The Fess-Tincher bill would have discouraged "I hope that G. Harold Powell, aries, Tuesday, September 14.

2002 .

membership in co-ops."

"You might just as well go to Florida and bring up a lemon grove profitable industry which it should and expect it to thrive in Michigan, as to sow the seed against which the Gooding-Ketcham seed staining

bill was a picule compared to our Fruit Growers' Exchange, was not great fight to keep Muscle Shoals right when he said, "There is noth-"The trend of the times as de- for ammunition in time of war and ing which will bring farmers to

> "The production of cheap fertilizdefinite policy in connection with Muscle Shoals."

"There is just one big question in connection with Muscle Shoals. Shall it be used as a source of power for metropolitan and utility purposes or shall it be devoted to the original purpose for which it was built by the government-that is ammunition in time of war and cheap fertilizer in peace time?"

"If the power trust ever gets con- problems of agriculture." tion which has a big broad program trol of Muscle Shoals it means good which involves an agricultural pol- bye cheap fertilizers. The power ey. What has happened to agricul- companies' proposal now pending ture in other nations will happen to before Congress does not subserve it here unless we interpose some- the interest of agriculture. If the thing to prevent it. The only thing pending power proposal is adopted unions to their present position of son, and Miss Ruth Weatherby, Stat; eraged 25 eggs per day were culled which will help is agricultural or- by Congress Muscle Shoals will be power." lost to agriculture.

"Farmers and their city cousins such a competition as they have are saddled with a Federal Governfive billion dollars more in interest before the principal is paid. This "Agriculture must stand for pro- means fifty billion dollars or five tection. I don't mean tariff alone." hundred dollars per capita for our continental population.'

"The Farm Bureau has been on guard in the recent fights over fed-New Zealand, the peon in Agentine, eral taxation. We have been instruthe seri in Russia, the coolie in mental in retaining the federal income tax and preventing the speedy discontinuance of the surtax and the excess profits tax."

> "It is our belief that the Federal Government should be financed largely by those corporations, firms and individuals who have the most

'No other State Farm Bureau has a Minute Men system or has ever made a start in that direction. You are setting a splendid example which other strong State Farm Bureaus should speedily imitate."

plus question when you talk eco- run by what I might call a bobbed- ed, remembring that in ages past the

Aco-operative activities will help cartridge box. bring you quickly to that goal which

"In co-operative enterprises, through their co-operative institu- you ever get rich, it will be through through their co-operative institu- you ever get rich, it will be through and now lenow crizens, do not tions, could dispose of their surplus selling yourself rich, not buying fail at the appointed time to help se- seven miles east of Marcellus, Cass branch, until decision of the Com-

American Farm Bureau Federation, "The McNary-Hangen bill would a million and one-half farm families

September Nature Calendar

(Prepared for Nature Magazine by the Cleveland Museum of Natural History)

THE HUMMING BIRD

"The sunlight speaks, and its voice is a bird: It glimmers half-guessed, half-seen, half-heard, Above the flower bed, over the lawn. A flashing dip and it is gone, And all it lends to the eye is this-A sunbeam giving the air a kiss.'

The young ruby-throats, along with their parents, have been enjoying the blossoms of the trum-

September 23 marks the beginning of autumn in this hemisphere and the beginning of spring in the Southern Hemi-

Autumn winds are sowing the spores of puffballs, mushrooms, toadstools, and other fungus growths.

Flocks of wild ducks, going southward, pass high overhead. One of the last orchids of the season, the ladies' tresses, is now in bloom. It depends on bees for

fertilization. During this month and later. muskrats may often be seen traveling cross-country as much as

one or two miles from water. Already many insect-eating birds are starting south, seeking their food supply at its source of greatest abundance. By the middle of the month the kingbirds

will have left, perhaps for Bolivia. It is ballooning time for young spiders (Lycosidae). On silken threads which they spin out upon the breeze, they sail off until their airy conveyance becomes entangled in the grasses or shrubs of distant fields.

Nature's mighty sower, the wind, is scattering winged seeds

in countless numbers. The business of making winter quarters now concerns the larvae of many moths and butterflies. Some of them already are snugly spun into silken cocoons.

The brown leaves of the woodland thickets and undergrowths rustle and stir with flocks of sparrows, juncos, and towhees.

A walk afield makes one a seedbearer. Burrs and stick-tights need very little if any persuasion to hook a ride.

The sweet, plaintive call of the fall minstrel, the white-throated

The fight for the seed staining the late Manager of the California First Top O'Michigan work together but dire necessity."

> "If you cannot abide by the decision of the majority in your own organization you had better get out of the organization and set up a little side-show all your own. You had better hoe your own row and that row leads downward if you determine to godividually." mine to go it alone and go it in-

"Don't go off the reservation on dairy, canning, handicraft, etc. some personal, local rampage; stand This first Top O' Michigan Camp

sketched.

"The Labor Union members have won their goal of profit in labor through teamwork.'

"Agriculture has got to be saved and it must be saved by organized farmers."

### **OPEN FORUM**

The NEWS welcomes letters from the membership on questions interesting to the membership. Such letters must be signed and be reasonably short because of our limited space—500 words is a good limit; they should be temperate in language and offer a constructive answer to the question in hand. Communications are invited.

#### Ballot Box Better Than Cartridge Box-Daniells

Maple Row Farm, St. Johns, R. 11, Michigan. few words to the Electors

The surprising fact is revealed and it would appear to be the posi- and individuals. "Unless we men take our civic re- tive duty of every Elector to cast sponsibilies more seriously, we will an intelligent and helpful ballct soon find that our government is whenever the opportunity is present. SOUTHWESTERN MICH. neglect or misuse of the ballot box has caused recourse to the terribl-

On the coming September 14th if ple of Michigan are to be placed. lect and elect to the offices those cit- County, on the main gravel road those surpluses would not be such a depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring for the best depressing factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the market of the Am-duty the faithful caring factor in the faithful Very hopefully,

-Harry Kemp. sparrow, is a delight to hear.

first plants to assume attractive brilliant colors. Overhead at night you may hear the loud metallic calls of olive-backed thrushes as they mi-

grate southward. Wild gardens are featuring goldenrods and asters with striking

Young mule deer have donned their unspotted bluish-gray coats. Although weaned, they stay close to their mothers.

Mother coon now gives up hunting frogs and leads her Mayborn youngsters into the fields for a taste of corn.

es will continue until December.

pokeweed.

or two roly-poly cubs, has been first over-charge. feasting on blueberries and hunting forward to the wild grapes.

which to finish the harvesting.

The two stars, one blue and the other gold, which makes up the double star Albireo, at the foot of the Northern Cross, can be FLOCK OF 161 HENS easily seen through a small tele-

## Club Camp at Gaylord

The First Annual Top O'Michigan Boys' and Girls' Camp took place at Caylord recently. Over 200 boys and girls, members of clubs north of Bay City, took advantage of this opportunity to participate in contests. to represent the northern district at the 26 local leaders who volunteered the State Fair-poultry, potato, to receive and pass on this instruc-

by the majority opinion of your or- was made possible through the co- the reports from the culling work operation of the Gaylord Chamber of done by leaders on flocks of approxi-Commerce, the Michigan Central R. mately 100 birds were very interest-"Beating your breast and tearing R. and Mr. Herman Lunden, with the ing and showed some very efficient your hair isn't going to solve the State Club Department. All local ar- work done. For instance, in one rangements and supplies were pro- flock of 161 hens, the egg production "If agriculture ever comes to that Lunden supplied the culinary needs, was 589; 49 birds were culled out plane of prosperity which I have while the Michigan Central Railroad and the remaining 112 birds proit must have that class provided 225 cots for the occasion. duced 574 eggs in the next 10 days. solidarity which has brought labor Mr. P. G. Lunden, Miss Sylvia Wix- Another flock of 95 birds which av-Club Leaders, were in charge of the down to 72 birds which averaged 23

resented at the Camp: Otsego, Aleggs per day were culled to 91 birds pena, Montmorency, Antrim, Presque which produced 56 eggs per day. Isle, Cheboygan, Emmet, Charlevoix, Grand Traverse, Roscommon, Osceola, Mason, Arenac and Gladwin.

## Farmers to Compete

Contest will be held at Detroit, Oc-tober 6 to 13, in conjunction with the National Dairy Exposition.

writing the association.

teams, according to George Girrbach, the leader and everything done to The surprising fact is revealed M. S. C., East Lansing, who is arthat but little more than one-nall of ranging the contest. Pennsylvania is much as possible. ballot when the opportunity is pre- entering six teams. Michigan contestsented, and this does not speak well ants will exceed all expectations for the best interests of our State Awards will be made both to teams SERVICE ON AU SABLE

## BEEKEEPERS TO MEET

Word has been received from Professor Pettit, M. S. C. entomologist, inac Railway, which would have we desire—that is Profit in Agriculthe opportunity will be presented for bee keepers of South restriction the selecting of those citizens into for bee keepers of Southwestern on the Au Sable River Branch efwhose care the interests of the peowill occur Tuesday, Sept. 14, on the result of the Commission's action, And now fellow citizens, do not farm of Mr. Warren Foote, who lives service must be continued on the

help on their problems.

## MR. DOVEY KNOWS FARM BUREAU IS **BIG MONEY SAVER**

He Has His Second Profitable Experience With Bureau Traffic Dep't

A very tangible evidence of some of the direct benefits which come through Farm Bureau membership Autumn tints are staining the is contained in the following letter foliage. Poison ivy is among the received at state headquarters:

"Recently I shipped some horses and wagons from Moran, Michigan to McCord, Michigan. I sent the freight bill to the Traffic Department and they collected better than \$42.00 over-charge for me.

"This is the second time they have collected over-charge for me, which goes to show that the Farm Bureau is a worth while institution."

Yours truly, Frank Dovey.

Mr. Dovey was engaged in a road building project when he shipped Such of the Pacific salmon as four horses and two wagons from have escaped the seals and sea-lions at the river mouths and the overcharge which was collected for fisheries farther up, are laying him by the Farm Bureau Traffic their eggs hundreds of miles from Department and reported in a prevthe ocean. Spawning in some plac- jous issue of the NEWS. Then more At this time of year many a recently when he shipped these roadside or waste place is brightened by the "heavenly hue" of to McCord, he had another overthe succory, or chicory, one of the most beautiful blues in na-9,960 pounds. The Farm Bureau The spicebush is now a lunch Traffic Department handled this counter for many birds. They also case for him and collected \$42,59 on like the brilliant fruit of the this last over-charge which was in addition to a somewhat smaller Mother Black Bear, with one amount previously collected on the

All Farm Bureau members and coing bee-trees. They are now look- operative associations would profit by having their freight bills audited The full moon nearest the fall by the Farm Bureau Traffic Deequinox is the Harvest Moon. It partment. There is no charge for rises each evening only 18 to 25 this auditing service, and in case minutes later than the day before. claims are collected, the charge is thus making long evenings in much below that imposed by other traffic auditors and collectors.

## HAS 49 BOARDERS **CULLING REVEALS**

Extension Service Aiding Van Buren Poultrymen to Use Axe Wisely

Paw Paw, Sept. 9 .- The schools games and tests which will assist for Poultry Extension Leaders held hem in the development of the recently in Van Buren county have hings essential in the great game of proved very successful. The attendife-their health, heads, hands, and ance has been almost perfect and exhearts. Seven teams were selected treme interest has been manifest by tion and training.

At the final school of the series vided by the Gaylord merchants. Mr. for the ten days previous to culling eggs per day. Still another flock of The following counties were rep- 114 birds with an average of 61

Greenhorns Become Experts These are just a few of the results obtained by class leaders, many of whom have never culled before in a manner to check up on themselves. As an evidence of the interest on the part of leaders it will be noted that In Judging Dairy Cows out of 26 leaders attending the three schools, there have been only two absentees from any school, and these Detroit, Sept. 9.—The Third An- were unavoidable. Twenty-four of nual Farmers' Dairy Cattle Judging the leaders have been in attendance

Any man or woman who has never their country culling day on Sept. acted as judge at a fair or show, or 18, at 2 p. m., and the West side to served as college instructor, agricultural agent, agricultural teacher, or represented a college at an inter
served as college instructor, agricultural teacher, or m. Full notice of the dates and places will be published locally. These state or national contest, is eligible. es will be published locality and ev-Entry blanks may be obtained by erybody is invited to attend in their Many states are planning to send demonstrations will be carried on by respective communities. The culling

## BRANCH D. & M. R. R. MUST BE CONTINUED

The Interstate Commerce Commission on August 19th suspended the application of thirty-three freight

mission in the pending hearings. The school will be in charge of Attorneys for the Michigan State erican farmer as represented by the interests of the People of Michigan, tension bee man. It will be an all-federal body praying for the suspenday session with picnic dinner at sion of the tariffs referred to and J. T. DANIELLS. noon. Southwestern Michigan bee this petition was later joined by Atkeepers are urged to take advantage torneys Herman Dehnke of Harris-It is your duty to vote at the Prim- of this opportunity to obtain expert ville for Alcona County, and George Bennett of Mio, for Oscoda County.

### ADERSHIP OF AM. ARM BUREAU FED. REVIEWED BY GRAY

A. F. B. F. Pres. Was Vell Fitted for His Task Gray Declares

is recent addresses at the twenm Bureau legislative rallies. r H. Gray, Washington Repreve of the American Farm Bu-Federation, frequently traced dership of the National Farm

hould like to picture what the Bureau has meant to agriculand visualize before you the ho have led us. I like to think first great president, Jim d, than whom we could not found a more educated and man to lead an organization ng itself to economics in agri-He could make a presentaefore any crowd, metropolitan al, and convince that crowd griculture was in a transitionod and that the economic conof our country must be reed until agriculture was giv-

Howard was our first great al leader. I am not a man, my either to criticize or conany of our great leaders for



JAMES R. HOWARD

ttle errors of judgment. look forward to the goal they seeking to accomplish and vistheir great leadership and whatever errors they may made. Jim Howard was the who put our organization bethe American people. We could have had a better man than he. was a successful farmer; during the war period and post-war deon, Howard made money on 480-acre farm to the extent of ng an income tax to the Federal ernment.

Coming next after Mr. Howard Oscar Bradfute of Ohio, anotharmer of high type. A thinker ha



OSCAR E. BRADFUTE

somewhat slow in passing judg t but always steadfast whenever gment was determined upon. worked with Oscar Bradfute since the organization commitwhich started the American m Bureau Federation, met in il, 1919, at Ithaca, New York. to whether it was possible to crysze the county and state organons together into a new giant inization, name not known, the pose to be to attain profit in ag-



Federation, I have known him play a prominent part in the show. ears, and I cannot now recall stauce where solidarity of judgit, where accuracy of decision, intelligently voting citizenship.

## Loyalty That Wins For Labor and Agriculture

A Challenging Appeal to Farmers From Addresses by Chester H. Gray

I wish to bring to your attention, if I may, the spirit of loyalty which you should come to possess in regard, not only to yourself, but to your farm organizations. We should recognize now in this transitional period of twenty-five years in which you and I are living, during which time our nation will come to be a consuming nation and has already come to be the creditor nation of the world, that agriculture is faced with economic conditions and factors which were not thought of twenty-five years ago, and which our forefathers could hardly dream of.

When our Government was established, unless my memory is in error, five per cent only of our population resided in towns and cities, with 95 per cent in the country. Now twothirds of our people live in towns and cities and only onethird of us are farmers. With all these changes, not only in population, but in economic re-adjustments, we should realize that the farmer must cultivate that degree of loyalty to his organization which the labor boys have.

I shall bring to your attention the steadfastness with which the labor boys have secured what they desire in life; namely, profit in labor, by asking you two questions:

First, did you ever hear of the union man in New England who makes our shoes object to the union man in Pennsylvania who mines our coal getting a bigger wage for his day's labor in the coal mine, even though the shoe-maker in New England knows that when the coal miner in Pennsylvania gets more wages such wages will be reflected in an increased price on coal which the New England man must pay to warm his house?

Second, did you ever hear of a fireman in the locomotive cab objecting to the union man in New England getting more wages for making shoes even though the fireman knows that when the shoe-maker gets more wages that will be reflected in an increased price on shoes which the fireman and his family must pay to be properly shod?

No, you never heard of these union boys refusing to help their brother union laborer get more wages even though part of such wages might be paid by the union man so helping. Those boys in the union are loyal to themselves first, selfishly and to their brother laborer in the spirit of co-operation. They have attained in their walk of life, profit in labor. We in agriculture have not attained Profit in Agriculture, which was the original slogan used by the American Farm Bureau Federation, and is now voiced in that newer slogan, Equality for Agriculture.

We, in agriculture, must develop such a loyalty as will put us where the laboring man is now situated. We can do this mostly by thinking of ourselves, not being too earnest in our thoughts relative to the other fellow, nor being vindictive or mean to him in our actions and determinations.

Faced, as we are, with the historic fact that we are going through a transition period from being an agricultural to becoming a consuming nation; and faced, as we are also, with the second fact that our nation already has come to be the creditor nation of the world, we must realize that when those two things come to pass in any nation, agriculture needs to be aware of the conditions which confront it and organize selfishly, if I may so state it, to prevent history repeating itself, for in times past it is well known that when any nation comes to be a consuming nation and the creditor nation to the world around it, agriculture becomes subservient to industry, or in the language of the orchestra, plays second fiddle and ceases to enjoy that prosperity which the American Farm Bureau Federation held as its original goal and still maintains to be a paramount issue in

I wish to remind you in this connection that a recent editorial in the New York Journal of Commerce states that the American farmer, who heretofore has been recognized as the up-standing citizen of the world, is rapidly becoming the gardener for our metropolitan populations. The editor of this paper did not approve this tendency, but in fairness to his own historical research, he could not do otherwise than bring his conclusions to the attention of his readers.

Whenever the American farmers become as loyal to themselves and to their organizations as are the labor boys, such a trend as this editor wrote of and which I have just suggested will be stopped and history will be prevented from repeating itself in its demonstration that agriculture in a consuming and creditor nation takes a place in national life secondary to that of industry.

**\$800,000 TO FARMERS** 

pension of the proposal and \$800,-

OF IMPERIAL COUNTY

were required, in which Oscar Brad- A. F. B. F. DEPT. SAVED nte was in error. In the slump period into which we came, after the World War, a man of Oscar Bradfute's qualities was needed to carry the Farm Bureau, our new organization, through the period of depression which the organization went through, as well as our individual pocketbooks, when agriculture was

so badly hit. "And now we have another great farmer of Illinois, who is devoted to economics in agriculture. He was the Transportation Department of the reau should be." elected our third leader in the Farm A. F. B. F. The result was a sus-Bureau for the purpose of redevoting our great organization to a conagriculture. His great slogan is Bureau. Equality for Agriculture."

"I like to picture those three great leaders, each and all of whom has been and is a farmer. They know as any person anywhere in the United

#### Over 1,500 Cattle Will Be at Dairy Exposition \$6,600.00 are recorded.

Detroit, Sept. 9.—The closing date or cattle entries for the National of the A. F. B. F. Stir un the desired of the Service that the Department of part of the contract.

retary and General Manager. ottle of the Ayrshire, Brown Swiss, dollars to farmers. The Department terest we all must feel towards him Mr. Bradfute was chairman of Guernsey, Holstein-Friesian and Jer- of Transportation was organized to and his problems if he becomes one committee, and I consider it a sey breeds from the best herds in see that the farmer-shipper was of us in genuine fellowship. y and an honor that I was one the United States and Canada will properly considered in all of these other men to serve with him compete for international honors at cases. reating the American Farm Buthis exposition. Grade cows will also

ment. Adv.

Mr. Geo. Fox, Secretary of the Illinois Agricultural Association which for who had trained people for all tariff wall protects industry; that ing had been a conference, everybody would talk and each would try to bring out only the good points of their particular organization, but

> and begged for a way to overcome ing of self-exam-

wards a goal of permanent co-ordi- that they do.

We Must All Be Salesmen

by Arthur Taylor of the National space and consideration, but he ex-Salesman Training Association on plained that news was any happenthe "Art of Selling." was very frank to tell us that of all level of life and that there were two business enterprises of this country, reasons why papers published news the Farm Bureau field offers the as they do-first, because the quickgreatest opportunity for salesman- est way to reach the public eye was ship. For we have so much to offer. so many advantages to be gained, so the sensational and papers cater to virgin a field to work in, so many reasons why the Farm Burean kind of news is much easier written should exist and should be universal- Anyone can write a fascinating story ly supported by our farm people, in on a crime, an accident or anything fact we had so much to give on one that does not require special training side and so little to ask on the other or definite facts, but it takes one side when compared with any other that really understands the situation industrial organizations.

sale, that whenever two people are peal to the reading public the report together, one is a salesman and the er must be farmer-minded with other a customer. If one reaches the city vision. He said that it was to age of thirty and is still single there be regretted that while so many was something deficient with some- farm people were filling all kinds of body's salesmanship. Good sales responsible positions in the great manship is the ability of getting the cities, but few of them were doing other fellow's attention or interest this most needed work and he invitor money and make him glad of it, ed us to send direct to those papers It is the power to induce others to our written views on any needed reaccept a benefit at a fair price for form and it would be given a warm the service rendered.

Our Responsibility Mr. Taylor declared that a successful salesman should know first of Agricultural College said among all his goods, then he should know many real strong assertions in be himself, his customer, his competi- half of the relationship between the tion and his market. He said, "Any-farmer and his college that we thing you can analyze, you can un- should ask and require more time derstand; anything you can under- devoted to the study of economics in stand you can master and that which preference to the production end of you have can be developed, that farming. He said that if the Ameri which you have developed can be can farmer had furnished the leader better developed and we all have the ship for agriculture that he had for qualities of great men within us, but all other walks of life, he would set of different degrees of develop- the the farm question in thirty min

All of these sentences can be applied to our Farm Bureau work. We thought that in Michigan, as no all know there are farmers in every doubt in all other states, we need neighborhood who should belong men and women trained to the with us and after we had listened to thought of preaching the Farm Buthis master teacher on salesmanship rean gospel to the farm folks and to we knew that our selling method had the public at the same time. Many been weak, that 'we ourselves were of us let slip by grand opportunities really at fault and not the other fel- for real service by keeping still at ow; we had not learned our story as the wrong time. we should, we had not studied our needed work ahead of us, let's not man as we should, we had not always shirk, but let's every day put anothhad our goal, our real object ahead er spike into the structure to make i of us all the time. We sometimes a bit stronger. A short time ago lettuce growing forgot that we had a great responsimembers of the Imperial County bility resting on us and we were will- a great many given at that week of (California) Farm Bureau found ing to pass it on to George. He said, school. I know this group of eight themselves faced with a change in "99 out of every 100 fail to realize states represented there will be re shipping regulations which would their own responsibility in life, they paid many times for the effort made add a freight burden of \$80.00 a car, neglect to measure the extent of suc- to hold it. I know the state leaders leader-Sam Thompson, an excellent annually, on all lettuce shipped. An cess of failure in connection with a there all went back to their states appeal for assistance was made to group body such as the Farm Bu-

The Key to Salesmanship Mr. Taylor gave us some wonder-000 left in the pockets of the mem- ful hints on putting the Farm Busideration of economics as applied to bers of this California County Farm reau message across to those who had not as yet been convinced they This request, while unusual, is a should be part of us. The first was, typical example of the services avail- "Don't promise what you cannot deable to the Farm Bureau member- liver," then "Make him want what ing contracts and the principles of ship through the Transportation De- the Farm Bureau can do." "Appreci- co-operative marketing have become much about farm topics, farm en partment of the American Farm ation of value makes the price look so numerous lately that they no long-Bureau Federation and through the small;" that is, build up in his mind er attract attention. A decision re-Traffic Department of the State Farm Bureau. Hundreds of cases what it means to our country, our cently rendered by Judge Calvert in job, our neighborhood, our families, the Superior Court at Raleigh, N. C., with actual savings to individual our schools and our homes until the is, however, of general interest be members ranging from \$5.00 to service looks large and the fee grows cause it involves a new question. of that ten dollars, don't let him see of the Tobacco Growers' Co-operative

for cattle entries for the National was organized six years ago. Each better, let him see that you know Dairy Exposition to be held at Development and schedule what he needs, show him that you tember 15, according to announcement made by W. E. Skinner, Sectormerce Commission and by state fare, don't be cold, don't think he railroad commissions-adjustments will respond to an absent treatment Over 1,500 prize-winning dairy and changes meaning millions of method. He needs the personal in-

quently) it is our job to find the an- to take up their grievances and throw No matter if you are not ready to swer to every objection he advances, Good government depends on an order a suit, it will pay you to visit it should be our policy to use that the Farm Bureau Fabric Departsame objection as a handle to con-

## Gleanings from Mrs. Wagar's Saugatuck School Notebook

We All Need Salesmanship to always active until it meets another tronger idea; but don't ever invite Build That Farm Bureau an argument unless you are sure you can out-wit the other fellow. First of Tomorrow ask him why he is not a member let him run down, let Chairman Farm Bureau Home and him dump his grievance until he's

After studying my notebook used give him all your thunder in one

at the organization school at Sauga- have run dry. tuck recently, I find so many good things recorded that should be pass-only way to really build up our or-riculture have decreased; that morted on to our members all over the capitation is on the voluntary effort gage indebtedness has increased; state, that I have yielded to the impulse of doing that very thing.

the advice of such men as Mr. Tayreau in Michigan, said early in the week spent there, that if our gatherthis was a school, and as a school all ricultural papers and magazines and and are protected by national aupersonal oratory was bottled up and on various subjects and when we rewn short-comings

He said all were agreed that the city and country people must under- on record regarding their attitude stand each others' problems and tha: ination and result- this must be a good place for all ed in a determina- Americans to live in or else it is not tion to greater uni- the best place for any. He said to ty for a common get full justice we must reach two purpose. All ad-groups of people, the farmer himself mitted that chang- and the consumer, and that we must es could not be put convince the public that we have into immediate ef- grievance and that the remedy is for fect in all cases, the public's good. The great outbut a real beginn- side constituency, ought to under-MRS. WAGAR ing was made to stand but doesn't; it's our job to see

Now that we all recognize the

Selling Agriculture to City People

We complain that crime and scandal get front page notice while facts One of the best lessons was given and real conditions get secondary Mr. Taylor ing that departs from the normal through catastrophy-people like the demand; second, because that to write a really interesting story or Mr. Taylor pictured all life as a cold facts. That to get the farm ap-

> welcome Urges Economies in Agriculture Dr. Carl Taylor of North Carolina

This brought us back to the We have a most

These extracts were just a few of with a deeper conviction that the job of farm living could be made better and that we could do it.

#### ANOTHER IMPORTANT **DECISION FOR CO-OPS**

Court decisions upholding market And it was to afford just such that beyond all else as the biggest Association, sued to put the association in the hands of a receiver. The Stir up the desire for something court found no evidence of fraud or insolvency on the part of the association and held that internal affairs of a co-operative must be handled by its members and not by the courts

The important lesson in this decision is that dissatisfied members can-And when we meet an objector aged, but do nothing themselves to (and we all meet them quite fre- set things right and expect the courts co-operatives into receiverships.

Help build a bigger and stronger vince him he is wrong for an idea is Farm Bureau.

#### Equal Treatment For Agriculture Demanded

Declaring that all industries, with Louisiana Farm Bureau Federation was sent by Mr. Frank Benham of representing approximately 14,000 Homer, after the Farm Bureau had farmers, has addressed an open let-collected a claim for \$5.40 for him. ter to the two state senators, the The railroad had charged Mr. Bencandidate for that office and to all ham for feeding his stock in transit. Louisiana congressmen.

talk, never let him feel that you the president and other officers of without delay, it would not have the State Federation, it was pointed been necessary to feed it. out that total values invested in agof the individual member, it seems that a general agricultural depreswell for us to give much thought to sion prevails over the United States.

It was further pointed out that a kinds of drives in all walks of life. Habor is employed by tariff-protected industry and, in addition, is protect-Then we listened to a most need- ed by national hour and immigration ed lesson on Publicity by S. Duncan laws.

Clark, Editor in Chief of the Chicago The letter further recites the fact Evening Post. We all realize that that railroads have been given vast we can get the attention of our ag- subsidies in the shape of land grants that we can handle our own publicity thorization to fix freight and paswe listened to the several teachers for our members, but our one big senger charges at a rate planned to problem has been how to reach the guarantee a dividend; that capital is viewed the lesson, we admitted our great metropolitan press so as to safeguarded from every angle by diget due consideration from the great rect government supervision and asmasses of the city-the reading pub-sistance

Each of the Louisiana congress men and senators were asked to go concerning the legislative demand of agriculture.

#### Mr. Benham Collects His First R. R. Claim

A fair sample of a large number e exception of agriculture, are ful- of letters received by the Traffic Deprotected by a governmental pol- partment of the Michigan State cy, the executive committee of the Farm Bureau is the following which The Farm Bureau proved conclusive-In the letter which was signed by ly that if the stock had gone forward

> A large number of claims of this character have been collected by the Farm Bureau and its members. Mr. Benham's letter follows:

Michigan State Farm Bureau Claim Department,

I received the check for the claim which you filed for me last spring, on extra feed charges. I want to especially thank you for securing this claim. I have filed several claims against the R. R. companies and this was the first I ever secured any payment on.

The Farm Bureau is certainly good for a lot of things, even if a good many farmers don't know it.

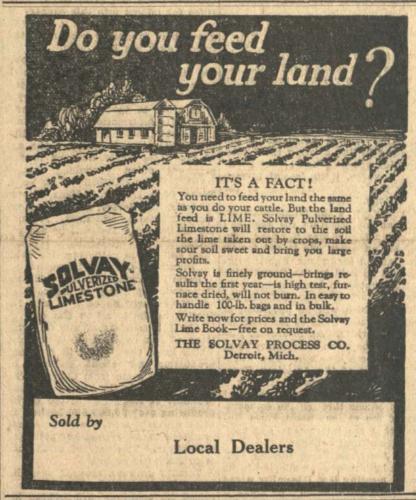
Thanking you again, I remain Yours truly, FRANK BENHAM, Homer, Michigan.

Is your neighbor a Farm Bureau

#### MICHIGAN FARM BUREAU POULTRY FEEDS



DEPENDABLE and ECONOMICAL Michigan Chick Starter with Buttermilk
Michigan Growing Mash with Buttermilk
Michigan Laying Mash with Buttermilk Make Chicks grow and hens lay For sale by the local Co-op. or Farm Bureau agent. Insist on Michigan brand. Write for free Poultry feeding booklet. "Dept. F." MICHIGAN FARM BUREAU SUPPLY SERVICE



#### YOUR COWS DESERVE SAGINAW BLOCKS



If cows could talk they would say, "Pass me another SAGINAW BLOCK. Only SAGINAW BLOCKS contain Calcium Chloride in appreciable amounts. This helps to balance the

animal's mineral ration by supplying the usual de-

ficiency in calcium salts. SAGINAW BLOCKS keep stock of all kinds in healthler condition. Remember that SAGINAW BLOCKS are the only blocks made from Medium Salt. The flat grained crystals in SAGINAW BLOCKS dissolve easier; the cattle get more salt. This means more milk and greater profits.

SAGINAW SALT PRODUCTS COMPANY Saginaw, Michigan

## As Ye FERTILIZE So Shall Ye Reap

Ancient Wisdom for Modern Farmers

Feed well the soil with Extract of valuable plant foods and Reap a bountiful wheat crop next year. This is the secret of Intelligent and profitable agriculture today. Little plant food added—little reaped Is the saying of the good book. Zealous preparation of seed bed plus fertilizer Easily multiplies returns.

If you are not convinced Try it this season.

Put a good liberal Application of Farm Bureau Fertilizer on Your wheat this fall and See the difference next harvest.

See your local distributor now. If you have no local distributor write us.

Michigan Farm Bureau Supply Service

### A. F. B. F. ASKS FOR **INCREASED TARIFF** ON FIVE PRODUCTS

Seeks Added Protection for Onions, Flax Seed, Eggs and Tomatoes

#### **BUREAU FILES PETITIONS**

State Farm Bureaus Gather larger payments in the future. Evidence to Help Win Tariff Fight

Increases in the tariff rate on onions, flax-seed, eggs and egg products, and canned tomatoes are be-Bureau Federation under the provi- high finance in agriculture. sions of the flexible provision of the Tariff Act of 1922. This action is ers and Farm Bureaus in areas prothe policy of the American Farm Bu-'olution adopted at the annual meet-

'We urge a vigorous continuous added authority to change schedules as changing conditions warrant."

The United States Tariff Commission has already ordered a formal investigation into the cost of production in this country and in the principal competing foreign countries for the following products: onions, flaxseed, eggs and egg products. No announcement has yet been made by the Commission as to whether an investigation of production costs in the tomato canning industry will be conducted.

Of all the petitions which the Tariff Commission received in reference to the tariff on these products, not a single request for a decrease was submitted. The American Farm Bureau Federation has filed petitions much lower in these countries comall the products mentioned above.

Law Permits Increases

According to the Tariff Act of 1922, the President of the United States is empowered to increase or decrease the existing tariff rates, not to exceed 50 per cent, provided an investigation by the United States Tariff Commission reveals that the difference in the cost of production in this country and in the principal competing foreign countries is not equalized by the existing tariff rate. No action can be taken by the President, however, until formal investigation has been completed by the Tariff Commission.

On August 4 the Commission ordered an investigation for eggs and egg products and also flax-seed. On July 23, an order was issued for an Investigation for onions. Public hearings will be held by the Commission in Washington to hear testimony in regard to each of these products, the dates of which will be published at least two weeks prior to the time se for the hearings. All interested parlarge quantity of data for each of these products through the co-operation of the various State Farm Bureaus that are interested and various agricultural colleges.

The American Farm Bureau Federation by a resolution adopted in its annual meeting last December urged low prices received for tomatoes study of production costs in this country and China for frozen eggs. egg meats, and dried eggs, with view to increasing the tariff.

The importance of the egg industry in the United States is indicated by the fact that it represents 57.4 per cent of the value of the poultry industry in the United States and poultry products rank sixth in value JUDGING CONTESTS TO among the principal farm products. according to a study made by the Department of Agriculture for the year

Large quantities of egg products China every year. In 1922 China exported about 95,000,000 pounds of troit, October 6 to 13. dried and frozen eggs, of which more cluding frozen, prepared, and dried ing dairy cattle judging, and praceggs, were over 25,000,000 pounds.

The State Farm Bureaus in fifteen ures in their respective states.

Onion Growers Alarmed alarmed over the increasing imports sembled. of onions from Spain and Egypt during the past few years and the difficents per bushel or 11/2 cents per given in recognition of merit. Notwithstanding this protection the onion growers do not be- CO-OPS RANK FIRST lieve that the rate has been placed at a high enough figure to adequately protect American growers.

They point out that imports have increased despite the existing tariff ber 3, the Michigan Livestock Ex- reau, on a tour of the Thumb Disrates, and claim that the cost of pro- change Co-operative Commission trict. duction in this country is so much Merchants at Detroit, handled 71 higher than in Egypt and Spain that cars of livestock which was 39.8 per the growers are still placed at a dis- cent of all the livestock coming into advantage in competition with the the Detroit yards. They ranked in have, don't you think, dear?" said foreign supplies which are coming in first place among all of the livestock Mrs. Karr as they motored home over the tariff wall.

Imports on onions during the cal- market. prices from year to year so that operatively 1,215 cars.

## \$1,500 Nets \$9,894,180 a Year

Wall Street in New York has no corner in the stories of high finance and paper profits. Michigan farmers have one which makes the General Motors look like a piker in compari-

About two years ago Michigan farmers invested \$1,500 in a project which this year will pay them 659,-100 per cent or \$9,894,180 in cash dividends with prospects of still

It sounds unbelievable. Even farmers survey the figures with skeptical eyes because they are not in the habit of talking in millions of dollars. But M. L. Noon of Jackson, vice-president of the Michigan State Farm Bureau and Michigan Milk Producers Association, is auing sought by the American Farm thority for this remarkable story of Invest in Probe Fund

The original investment of \$1, being taken at the request of grow- 500 was made in the name of Michigan farmers by the Michigan State ducing these products, following out Farm Bureau and the Michigan Milk reau Federation as stated in the res- the fund raised by the American instead of decreased from 8 to 6 was saved by preventing the 2-cent study by the Tariff Commission with the purpose of convincing the fed- Now cash dividends are being paid farmers this year. the purpose of convincing the fed-Now cash dividends are set of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff commission that the duty Michigan farmers at the rate of 6. According to the agricultural ceneral tariff ceneral tariff ceneral tariff ceneral tariff pound instead of reduced 2 cents.

Bureau committee of specialists ter fat regulates in a large way the equally among them, each would re

farmers are discouraged from main-

taining their acreages.

About seven-ninths of our imports come from Spain and about one eighth from Egypt. It is claimed that the standard of living is so urging increased tariff protection pared with the United States, that growers there can raise large quantities for import into this country at a price lower than our growers can his famous proverbs that "There is grow them profitably even after the nothing new under the sun." import duty has been paid.

Another factor which onion growers claim makes competition with imported supplies difficult is the high freight rates in this country. In order to obtain first-hand and up-to-date information as to production costs the American Farm Bureau Federation is enlisting the aid of the State Farm Bureaus in the principal onion producing states which include: California, New York, Texas, Ohio, Illinois, Indiana, Massachusetts, New Jersey, Michigan, Kentucky, Minnesota and Iowa. A num-

tural colleges in gathering this data. the American Farm Bureau Federa-Flax Seed Growers Interested Farm Bureaus in the principal which was written 3,000 years ago flax-producing states in the country are strenuously opposed to any re-

ber of the state Federations are se-

duction in the tariff on flax-seed. About four-fifths of our importations of flax come from Argentine, ties are to be given opportunity to be heard at these hearings. The Washproduction and about one-sixth of our imports come from Canada. The Bureau Federation is assembling a United States is the second largest producer of flax-seed in the world producing over 30,000,000 bushels in 1924 which is a little over half that produced in Argentine, her principal competitor. The present tariff rate is 40 cents per bushel.

> Tomato growers, aroused over the raised for canning, are seeking increased tariff rates an canned tomatoes in the hope that a decrease in importations will bring increased outlets for the American product which will reflect itself in higher prices to the grower for his raw

## FEATURE DAIRY SHOW

Detroit, Sept. 9 .- Judging contests will constitute one of the main are imported into this country from educational events at the National Dairy Exposition to be held at De-

These judging contests are in than 20,000,000 pounds entered the keeping with the primary aim of the reports W. E. Skinner, secretary of United States. Our imports of egg national association, to make the exyolks or frozen eggs in 1916 were 6,- position the leading dairy university, held at Detroit, October 6 to 13. 021,672 pounds whereas in 1924 our Through these contests, it is hoped total imports of all egg products in- to standardize the methods of teachtices in the show ring.

There are judging classes for all of the principal egg-producing states groups and ages. Boys' and girls' and profitable production of milk have been asked to co-operate with clubs, vocational school students, and its products, to be attained the American Farm Bureau Federa- state agricultural college students. tion in gathering definite cost fig- and farmers are eligible in their re- and the substitution of the pure bred spective classes. They all go to make or grade cow. up what is said to be the most com-The onion growers have become prehensive judging school ever as as forty," says Secretary Skinner,

ty. At the exposition, it will be Last year, over five hundred people from 33 states and Canada took shown how farmers' incomes may be eulty which they have in meeting this competition. Since 1922 the large that even a greater number will of efficient, milk-making machines. Bargains In tariff rate on onions has been 57 enter this year. Suitable awards are Good cows mean more profit and less labor."

## ON DETROIT MARKET

During the week ending Septemcommission firms on the Detroit from a visit.

endar year 1925 were greater than During the same week the thirteen bored husband. "The trouble with all our seeds in the smaller, sealed during any previous year. The effect co-operative commission firms which those bright youngsters is they don't trade-marked sacks. of increased imports, it is claimed, are members of the National Live- know enough to put the dimmers on has been to greatly depress domestic stock Producers' Association, sold co- when company is present."-Boston Transcript.



man in all history, King Solomon

long years ago, declared in one of

At least many things that the

world hails as new were commonly

accepted and understood long cen-

In the so-called "farm relief" fight

during the recent session of Con-

gress many people talked as if the

connection between surplus farm

products and ruinously low prices for

them were a new and radical and

In speaking of this phase of con-

troversial legislation at the recent

series of twenty Michigan Farm Bu-

reau legislative rallies. Chester H

tion, often told the following story

by a Grecian writer whose identity

"Once upon a time five peas-

ants of Greece started to mar-

ket, each with a bag of wheat

on his back. They came to a

brook over which a foot bridge

lay and there met a gossip from

the village beyond, who told

them that the village needed

"Like peasants could be ex-

pected to do, these Grecian

peasants forthwith began to ar-

gue and to dispute which one of

them should return home with

his bag of wheat or else throw it into the brook, thereby leaving

the other four peasants to go

forward and satisfy a waiting

sion was that each peasant

trudged forward with his bag

of wheat, over-supplied the

wheat market and took less for

their five bags than they could

the National Dairy Exposition, to be

The Michigan State Farm Bureau,

giving splendid assistance in further-

ing the direct aim of the National

Association, which is the economical

through the elimination of the scrub.

"If ten cows can produce as much

why feed and keep the extra thir-

Since the establishment of head-

quarters at Detroit to direct the ex-

osition, Secretary Skinner has made

many trips out into the State, and

recently accompanied M. L. Noon.

vice-president of the State Farm Bu-

Extinguisher for a Cherub

"Rather a bright child the Blanks

"Oh, I guess so," returned her

IMPETUS TO DAIRYING

have secured for only four."

**FARM BUREAU GIVES** 

"The result of their discus-

market.

only four bags of wheat.

has been lost in antiquity:

economically unsound idea.

Perhaps he was right.

turies ago.

curing the help of the state agricul. Gray, Washington Representative of

Bureau and Milk Producers Associa- of the richest and most productive tion made for them two years ago. There are 824,515 milk cows in Michigan, according to the 1925 federal agricultural census. Their average yearly butter fat production is conservatively estimated at 165 pounds of butter. On the basis of this production per animal, the 824,515

butter in milk and butter fat, If the Farm Bureau had made no investigation of foreign production costs and the commission had recommended a decrease of 2 cents pound in the duty on butter, it would have cost Michigan dairymen ap-\$3,298,060, possibly more, through lower prices for but- September 9, 1926: Noon believes the loss would have been greater as the lower tariff would have opened the way for large Brollers Barred Rocks, 3 lbs. up 3 Springs, Fancy R. I. Reds and White Rocks, 3 lbs. up 29-36 Springs, Leghorn, 214 lbs. up 25-26 Brollers Barred Rocks, 3 lbs. up 29-36 Brollers Barred Rocks, 3 lbs. up 29-36 Brollers Barred Rocks, 3 lbs. up 25-26 Brollers Barred Rocks, 3 lbs. up 3 Springs, Fancy Barred Rocks, 3 lbs. up 3 Springs, 5 Springs, 5 Springs, 5 Springs, 5 Springs, 5 Springs would have opened the way for larger importations from abroad.

cows this year will produce the

equivalent of 164,903,000 pounds of

\$51 a Farm, \$12 a Cow But in securing an increase of Producers Association. It went into creased from 8 to 12 cents a pound cents a pound, plus \$3,298,060 which Farm Bureau Federation to investi- cents a pound. The president order- reduction, the Farm Bureau has gate the cost of producing butter ed the increase March 12, 1926, ef- made possible an "extra" cash diviin Denmark and New Zealand for fective 30 days later, or April 12 .- dend of \$9,894,180 for Michigan

ter produced. The majority of farm- state. Most of them keep cows. If Two years passed and no dividends ers keep cows. Some sell butter fat, all farmers in Michigan were dairy were paid on the \$1,500. The Farm Many sell milk. But the price of but- men and the dividend was prorated however, completed its investigation market on milk, so milk producers ceive \$51.43 this year. If prorated on iff commission. As a result, the Here is how Noon calculates Mich-dividend would be \$12 per cow.—dent Coolidge the duty should be in- in cash dividends this year from the IER.

#### The Parable of TOWN AND COUNTRY the Five Sacks of Wheat and the Four Bag Market

He who is known as the wisest Federal and State Officials Survey Community's Relationships

> A study of the social and economc relations of townspeople with the surrounding farming population in Pickaway County, agreed upon by the Federal Bureau of Agricultural Economics and the Ohio State University in co-operation. C. J. Calpin will represent the Bureau and Cecil C. North the Uni-

The object of the work is to discover the extent to which townspeople and farmers are co-operating in social and economic activities such as the purchase of supplies in the town by farmers, the use of the town business facilities for marketing the farmer's produce, the extent to which town business men aid the farmers in matters of credit, the extent to which the farmers patronize the local town newspapers, the attendance and support of churches, lodges, clubs, etc., in the town by farmers and vice versa, the influence of distance upon the town activities, and the influence of Farm Bureau o Grange membership on such rela-

#### BUSINESS NEWS

Five cents a word for one Insertion; 4½ cents per word for each of two insertions; 4 cents a word per insertion for each of three insertions, and at the 4 cent rate for succeeding insertions. Count each word, abbreviation and figure, including words in signature as words. Cash must accompany order. Michigan Farm Bureau News.

POULTRY TANCRED BRED WHITE LEGHORN

TRIO OF FULL BLOODED 3-YEAR-old toulouse geese \$20. D. L. McAvoy, Laingsburg, Mich. 7-30-15tfb

#### LIVESTOCK

Detroit, Sept. 9.—Dairying is re-ceiving a great impetus in Michigan THE UNDERSIGNED WILL DIsperse his accredited herd of twenty registered Holsteins, at public auction at the Imlay City Fair, September 16 at 12:00. Cows have good type, milking from fifty to eighty ibs. milk per day or some over twenty thousand ibs. milk per year. Will Chriiscinske, Owner & Auctioneer. 8-27-26 as a result of Farm Bureau activities through its county organizations, is

MISCELLANEOUS WRITE FOR PRICE AND DESCRIP-tion of Pyramid poultry shipping coops. Farm Bureau Poultry Exchange, 2610 Riopelle street, Detroit. 3-12-tf.

FOR SALE 120 acres southwest of Owosso, on state road, fine buildings. One of the best producing farms in Shiawassee county. D. L. McAvoy, Laingsburg, Mich.

## A Few More **Grain Sacks**

We are offering the following attractive bargains in once-used, best quality grain sacks.

Good Standard Brands, 34c each in any quantities. These prices are all f. o. b. Lansing. You can send check with or-

der or we will ship c. o. d. The sacks priced above would probably cost you 50c through your local dealer. The reason why we are making such an offer is that while we receive large quantities of seeds

FARM BUREAU SEED SERVICE Lansing, Mich.

-The St. Lawrence Ship channel is an extension of existing ocean routes. Functionally it is not an inland waterway-it is a seaway. Its achievement will be that of establishing a new seacoast affording di-\$1,500 investment which the Farm rect access for ocean vessels to one agricultural and industrial districts in the world.

#### Poultry Shippers

For results and service send your future shipments of Live Poultry to FARM BUREAU POULTRY EXCH 2610 Riopelle St., Detroit, Mich.

#### **Detroit Poultry** Market

As given by Mich. Farm Bureau Poultry Exch., 2610 Riopelle street, Rocks, 3 lbs. up. prings, Leghorn, 2½ lbs. up.... roilers, Barred Rocks, 2-2½ lbs. troilers, R. l. Reds, 2-2½ lbs. troilers, White Rocks and Buffs

# Should Go the Co-op Way

The farmers' own co-op commission houses at Detroit and East Buffalo are getting farmers better returns

Your own experienced and conscientious salesmen your stock to the best advantage and you benefit. More than that,-the co-ops are saving money on low operating costs and they pro-rate it back to your local association!

Drovers and old-line commission men can't live on nothing. They figure a good living out of their shipping profits.

You can realize that profit yourself, and why not? Your co-op organization carries your stuff clear to the packer's hands and you get all it brings. Our salesmen are the best in the business. Ship your stock to the-

MICH. LIVE STOCK EXCH. CO-OP COMMISSION MCHTS. Dix Ave., Detroit

PRODUCERS CO-OP COMMIS-SION ASSOCIATION 906 Williams St., E. Buffalo,

## Fall Grains

Now is the time to see your co-op and order your Farm Bureau Brand fall grains. We offer the following Michigan Crop Improvement Ass'n varieties:

RED ROCK-The old reliable bearded red wheat. Holds practically all Michigan records for yield.

BERKLEY ROCK-Bearded, hard red wheat, stiff straw, win ter hardy, smut resistant. AMERICAN BANNER-White Wheat, beardless, stiff, winter

hardy, heavy yielder. Best variety for lighter wheat soils, ROSEN RYE-Outstanding heavy yielding rye, large plums berries, well filled heads,

Michigan Farm Bureau Seed Service Lansing, Mich.

## Dairymen of Michigan!

Are You Interested in

- 1. Keeping your cows in better flesh ar better physical condition?
- flow of milk? 3. Better developed and stronger calve

2. Maintaining a larger and more eve

at birth? 4. Freedom from trouble with cows calving time; no retained after-birt

If so, feed your herd

# **MICHIGAN**

and no udder trouble?

The Original Open-Formula Dairy Feed

See your local distributor now. If you have n local distributor write us.

Michigan Farm Bureau Supply Service Lansing, Michigan



THE constituent lines of the Michigan Railroad Association will expend nearly \$25,000,000 this year for additions and betterments to the respective properties. These outlays will provide for greater safe-guards to human life, more comfort for the traveling public, increased facilities and better freight service.

Michigan Railroads may justly claim more than their modest slogan We Serve Michigan. They have contributed to the upbuilding of the industries of the Commonwealth, as perhaps no other group of rail lines in America has done. Two decades of tremendous industrial expansion justified this far-sighted policy of the railroads.

In encouraging industrial up-building, the railroads have also, in a measure, created a Home Market that absorbs the bulk of the products of our farms, orchards, gardens, etc., right at home. So true is this that with increased production, the railroads are annually hauling farm commodities less and less. All of these-except the hay crop-are consumed at home.

THIS tremendous Home Market is the ideal market. But the expansion I policy means more. It has created an outlet for similar products grown in other states. The track market at Detroit, for instance, handles 40 different perishable commodities from the cars direct to the dealers single transfer only. To illustrate: Fresh tomatoes are found at the green grocers for seven months in the year, thanks to expedited service and the refrigerator car. Shipments are made from Old Mexico and five-southern states before the Michigan crop has matured. This is so for the entire

With our present railroad system the average wage earner of today enjoys a far wider range of delicacies on his table the year round than did the Kings and Nobles of Europe of a century or more ago.

THE Michigan Railroad Association, then, takes justifiable pride in Lannouncing its program of improvements and betterments for the current year which will further aid the state's industrial advancement, give even greater importance to the Home Market, and contribute still more towards raising the standard of living of all the people.

MICHIGAN RAILROAD ASSOCIATION