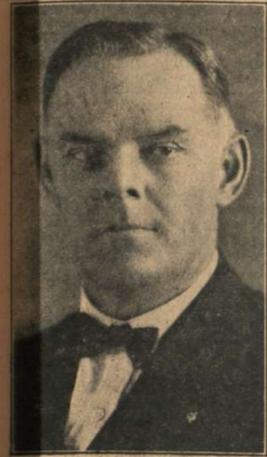


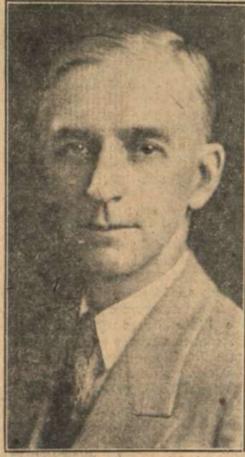
MEMBERSHIP TOTALS STILL SOARING IN 30 CAMPAIGN COUNTIES



A. P. SANDLES



"BERNICE"



"CHIEF" C. D. TOMY



MRS. HAZEL B. EMMONS



LUCIUS E. WILSON

Speakers And Entertainers Who Will Contribute To The Success Of The Elevator Exchange And Farm Bureau Meetings July 20-21.

SANILAC CO. RETAINS FIRST PLACE AS COUNTIES RACE TO SEE WHICH WILL BE FIRST INTO 1,000 MEMBER CLUB

Clinton, Mason, Mecosta, Oceana and Sanilac Already Passed Old Membership Totals, Haying Hinders Progress, But No One Is Ready To Stop

All of the thirty counties in the campaign territory are increasing their sign-up. In the last edition of the News we reported Sanilac County as having 750. They now have 835. As noted elsewhere, their prize team has signed 100 members and Custer Township has 120.

Huron County now reports 727. Tuscola has passed the 500 mark. Berrien has 726. Clinton, 582. These counties as well as the others are still working.

Pass Old Membership Totals

Reports thus far received at State Farm Bureau headquarters show that the following counties have already exceeded their membership totals of the campaign of three years ago; Clinton, Mason, Mecosta, Oceana and Sanilac. Several other counties are hovering around their former records and undoubtedly will raise their old figures considerably before the campaign is over.

It will be remembered that Berrien and Cass counties won the State Farm Bureau silver Loving Cups for the southern series of counties. For the northern series, Sanilac wins the Cup for the largest number of members signed during the sign-up days and Clinton county for the largest percentage of farmers signed according to the 1920 farm census.

Oceana county has passed its old membership mark by over 100. Mason county has increased its old membership. Lapeer county, which was two weeks late getting into the campaign has already signed half of its old membership. Oceola county is just getting started. They had a splendid rally meeting at Avondale with 113 present. Another series of meetings is now being arranged for that county after which a Team School will be held.

Race For 1,000 Member Club

In many of the counties haying is so pressing that the workers have had to take a recess from membership solicitation, but this is only temporary. Reports coming in from all of them indicate that definite dates are being set to resume operations as soon as the rush of haying is over. A very fine spirit prevails everywhere and on every hand the workers are saying, "We are going to finish the job." Apparently all the counties are going to repeat their former memberships and many will increase them. Elsewhere in this issue will be found the list of counties contending for the 1,000 member honor and list of townships striving equally hard for the 100 membership honor roll.

Candidates For 1,000 Member Co. Club

Leading counties in the race to see which will be first into the 1,000 Member Club were coming down the home stretch as follows according to the latest authentic reports to reach State Farm Bureau headquarters:

Sanilac	835
Huron	726
Berrien	725
Clinton	582
Tuscola	500

The 100 Member Twp. Club

Two townships have already won a place in the 100 Member Club. They are:

CUSTER, Sanilac	120
SHELBY, Oceana	101

Several other townships in the 30 counties now engaged in membership campaigns on the volunteer worker basis are well on the way toward membership in the 100 Mem-

ber Club. Among the leading contenders for this honor are:

PIPESTONE, Berrien	90
WESTPHALIA, Clinton	85
BINGHAM, Huron	70
WATERTOWN, Sanilac	75
SPARTA, Kent	60

500 Will Attend Elevator Exchange And Farm Bureau Banquet Program

EXCH. CELEBRATES 6TH BIRTHDAY AT LANSING JULY 21

Business Program to be Spiced With Splendid Speakers And Artists

LARGE CROWD EXPECTED

Hundreds of Exch. and Bureau Workers Will Banquet Together

The Sixth Annual Meeting of the Michigan Elevator Exchange will be held at the Hotel Olds on Wednesday, July 21. Arrangements are being made to make this the greatest annual meeting which the Exchange has ever held. The first session for the delegates will be called to order at 10:00 a. m. at the Hotel Olds to listen to reports of officers and appointment of committees. The meeting will adjourn at 12:00, noon, to convene immediately in the ball room of the Hotel Olds, where a banquet will be given. This banquet will be for delegates and their families and friends and there will also be present leaders from 11 County Farm Bureaus. This banquet marks the close of a two-day Farm Bureau conference, full details of which are given in another article in this issue of the NEWS.

After the banquet there will be a program of speeches and entertainment. Addresses will be made by Mr. A. P. Sandles of Columbus, Ohio, Mr. L. C. Stone, and Mr. O. L. Smith, Assistant Attorney General of Michigan. Mr. Charles Hayden, Lansing attorney, will be toastmaster. The musical entertainment will be furnished by "Chief" C. D. Tomy, "Bernice" and Mrs. Hazel Emmons of Station WCX, Detroit Free Press. "Bernice" is known as "The Queen of the Radio Pianists"—famous star of The Red Apple Club, Tuesday night feature of the Detroit Free Press Station.

Strong Speakers

Mr. A. P. Sandles, who is one of the headline attractions on the Elevator Exchange's afternoon speaking program, is editor of the Macadam Service Magazine, Director of the Federal Land Bank of Louisville, Kentucky and candidate for the nomination of the Democratic party for the governor of Ohio.

Mr. Sandles is an eloquent orator, a versatile speaker, a compelling humorist, an apostle of co-operation and a living philosopher who combines wit, hitting, two-fisted common sense with an inspirational appeal for straighter thinking and no compromise. Mr. Sandles is himself a product. He has chosen as his motto "United We Boost, Divided We Bust" which reminds us of the old saying "United We Stick, Divided We Are Stuck" and "We Must hang together, or we'll all hang separately."

Mr. J. C. Stone, is president and general manager of the Burley Tobacco Growers' Association, which is probably the outstanding success among the large-scale co-operative associations. Mr. Stone's address before the National Co-operative Marketing Conference held in Washington, D. C., this spring was one of the

Elevator Exchange Has Had Big Year

The Michigan Elevator Exchange has just completed another successful year's business. The past year has seen an increase in volume of business handled and also an increase in membership. More than \$8,000,000 worth of grain and beans have been handled during the past twelve months. The farmer-owned elevators in Michigan are coming to realize the advantages of belonging to the Michigan Elevator Exchange and are joining this association.

There are many advantages which come to a local elevator through being a member of the Exchange. The member association is assured of having a ready market for all of the grain and beans which it has to ship and usually at the best prices procurable in Michigan.

The Michigan Elevator Exchange, during the past five years, has handled better than \$25,000,000 worth of Michigan grain and beans and not one member has lost a cent through poor credit or failure of a buyer to accept a contract. This means a great deal to farmer-owned elevator managers when it is considered that there have been failures by handlers of Michigan grain and beans during the last three years of better than a million and a half dollars, a large part of which loss was sustained by the shippers.

The Michigan Elevator Exchange maintains a Traffic Department which renders traffic service to its members free of charge. This means a whole lot, especially when there is a car shortage and it is imperative to have cars placed at certain times to fill contracts.

Members of the Elevator Exchange have participated in stock and cash dividends far in excess of their membership fee. One farmer elevator has sold all of its grain and beans for five years through the Elevator Exchange and has received in cash dividends \$1,800 and in stock dividends, \$2,000.

The Elevator Exchange is owned and controlled entirely by Michigan farmer-owned elevators and any profit which may accrue to the Elevator Exchange is pro-rated back in dividends to its members. The Elevator Exchange withholds only sufficient funds to carry on its business. The co-operative plan of selling grain and beans as outlined by the Elevator Exchange must be meeting with a great amount of success when one considers the rapid growth of the Elevator Exchange since its organization some six years ago.

The Exchange has now reached a point where it has become quite a factor in the marketing of Michigan grain and beans and there is no contract offered which is too big for it to handle.

The present officers of the Michigan Elevator Exchange are H. D. Horton of Kinde, president; L. C. Kamlowski of Washington, vice-president and Carl Martin of Coldwater, secretary and treasurer.

The Michigan Elevator Exchange has its offices in the building owned by the Michigan State Farm Bureau at 221-227 North Cedar St., Lansing, Mich.

LEADERS FROM 11 COUNTY BUREAUS MEET JULY 20-21

Will Gather at East Lansing To Plan Programs For Local Work

SCHEDULE BIG SPEAKERS

Round-Table Discussions and Banquets Will Feature Conference

Three hundred Farm Bureau leaders from the following 11 counties that renewed their membership in 1925 will gather at the Michigan State College, July 20-21 for a two-day conference:

Allegan	Ionia
Barry	Kalamazoo
Calhoun	Macomb
Eaton	Muskegon
Genesee	Shiawassee

Van Buren
It is the purpose of the leaders of these counties in calling this conference to develop a more active and serviceable County Farm Bureau

program. Addresses, round-table discussions and two banquets will feature the sessions.

Pioneers Assert Leadership

During the past few weeks there has been a large amount of Farm Bureau activity in the 30 counties that are now engaged in the new type of membership campaigns in which the 11 counties pioneered in 1925. Now the 11 counties say that the 30 have played in the spot-light long enough and they propose to show these presumptuous upstarts that the "old reliable 11" are the real pace-makers in all progressive Farm Bureau activity.

To make good these claims, the above mentioned conference has been arranged and each of these 11 County Farm Bureaus is selecting one or two leading Farm Bureau workers from each township to come to Lansing with their wives July 20-21.

The first session opens at the new Peoples church at East Lansing promptly at 1:00 p. m., Tuesday, July 20.

THE PROGRAM

1:00 p. m.—Call to Order—By President M. B. McPherson.
1:15—Purpose of Conference—C. L. Brody.
1:30—The Side Road Problem—Prof. C. R. Allen, Head of M. S. C. Civil Engineering Dept.
2:00—The Farm Bureau and the Smith-Hughes Agricultural Work-

Prof. E. E. Gallup, Supervisor Smith-Hughes Agricultural Teachers.

Ten Minute Recess

2:40—Address—Lucius E. Wilson.
3:30—Getting and Keeping Farm Bureau Members—W. W. Billings, Pres., Genesee Co. Farm Bureau.

4:00—Open Forum:
The Rural School—Led by Eaton County Farm Bureau.

Control of Chicken Thieves—Muskegon County Farm Bureau.
Taxation and Equalization—Barry County Farm Bureau.

Appointment of Committee on Farm Bureau Work.

Adjournment.

Dr. Dana At Banquet

Tuesday evening, July 20, there will be a big complimentary banquet in the M. S. C. Union Building at 6 p. m., with two nationally known speakers: Dr. Malcolm H. Dana of New York City, Director of the Department of Rural Work of Congressional Extension Boards, and Duncan Clark, editor of the Chicago Evening Post.

July 21

9:00 a. m.—Announcements and Distribution of Farm Bureau tickets for Elevator Exchange Banquet.

9:15—Report of Committee on Farm Bureau Program.

Adoption of Program—Discussed by W. W. Billings, L. E. Wilson.
11:00—Adjournment to Elevator Exchange Banquet at Hotel Olds.

(Continued on page 4)

Here's Where the Big Banquet Will Be Held



This is the Hotel Olds at Lansing where the sessions of the Sixth Annual Meeting of the Michigan Elevator Exchange will be held July 21. At noon on that day, local Farm Bureau leaders from the eleven Michigan counties that put on their membership renewal campaigns in 1925 will banquet with the Elevator Exchange delegates and enjoy the exceptional speaking and entertainment program explained in the accompanying article.

Are You Afraid of Fire?

Fire is often a tragedy on our farms. Once it gets a start it's a case of saving what we can and letting the rest burn.

When a fire breaks out a good fire extinguisher may save you thousands of dollars.

What would you think of having your Farm Bureau Supply Service make a contract whereby they could furnish you a fire extinguisher 2 inches in diameter by 20 inches long (usual price from \$3.00 to \$4.00) at the attractive price of \$1.50 to Farm Bureau Members and \$3.00 to Non-Farm Bureau Members?

Leading insurance companies will give you special rates if you equip your buildings with these extinguishers.

Would you be interested in this proposition? We must know at once. The number of replies will determine whether or not we take on this line of fire extinguishers.

MICHIGAN FARM BUREAU SUPPLY SERVICE
Lansing, Michigan

Adv.

MICHIGAN FARM BUREAU NEWS

Published twice a month by the Michigan State Farm Bureau at Charlevoix, Michigan. Editorial and general offices at State Farm Bureau headquarters, Lansing, Michigan.

VOL. IV. JULY 9, 1926 No. 14

Entered at the post office at Charlevoix, Mich., as second class matter. Acceptance for mailing at special rate of postage provided for in Sec. 1103, Act of Oct. 3, 1917, authorized January 12, 1923.

Subscription Price 50c Per Year, included in dues of Farm Bureau Members.

E. E. UNGREN, Editor; M. M. POWELL, Associate Editor

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WAM H. THOMPSON, President; CHESTER H. GRAY, Legislative Representative; LEGISLATIVE HEADQUARTERS, Munsey Bldg., Washington, D. C.

STATE FARM BUREAU'S PUBLIC SERVICE PROGRAM

LEGISLATION

Passage of the Capper-French Truth-in-Fabric bill; completion and operation of the U. S. Muscle Shoals Nitrates plant and manufacture of fertilizer; opposition to any form of sales tax or of consumption tax; retention of federal income tax; Passage of Gooding-Ketcham Seed Staining bill.

TAXATION

Relief for sorely burdened farm property by enactment of: (a) Two cent gasoline tax for highway funds; (b) State Income Tax in place of State's general property levy; (c) Law forbidding any more tax exempt securities.

TAXES REDUCED

\$67,350 ANNUALLY SINCE 1924 (Farm Bureau investigations brought equalization in Calhoun, Ingham, Washtenaw, Monroe and Kalamazoo counties, saving farmer taxpayers \$67,350 excess taxes annually.)

TRANSPORTATION

Immediate application of Michigan Zone Rate decision to save farmer shippers in 69 counties \$500,000 annually.

MARKETING

Extension of sound co-operative marketing program now well under way in Michigan.

WHY BE A CHRISTOPHER COLUMBUS?

On Friday, August 3, 1492, Christopher Columbus put out from the port of Palos with a compass, a fair knowledge of the sea and little else. Seventy-one days later he made land. Today you or I might sail from Palos with the same equipment and in time might also reach land. But our attempt would be hailed as foolhardy in the extreme. Under ordinary circumstances we would take ship, knowing that the ship would proceed along well charted lines, that every reef, every danger was carefully spotted and mapped. We would be guided by experience. Then—in solving our Farm Bureau problems—why be a Christopher Columbus? The experience of eighteen hundred County Farm Bureaus of forty odd state federations is ready to guide you. The sea is charted and mapped for you. The State and National offices are maintained to act as clear-

ing houses for this accumulated experience. In the various departments at the Farm Bureau offices this experience is tabulated, organized, classified—for YOU. Whatever your organization problem, there is a chart and a guide to direct you. Why be a Columbus?

VALUE OF FARM BUREAU

We have before us a letter from a subscriber asking our advice as to what we think is the greatest value of the Farm Bureau to the farmer.

While the Farm Bureau during its existence has done much for the farmers in many different directions its greatest value has been the organizing of agriculture and getting the farmers to work collectively instead of individually. There are other farm organizations that have also done much along this line.

At this time we cannot recall any group of workers, except the farmers, who have not had their national organization or union for years, and it plays a most important part in their lives. When we had a strike in the coal mining districts of the country last winter you will remember reading in the papers how the heads of the miners' unions met with the heads of the operators' organizations to try to settle matters. There were no self-appointed leaders with no authority calling conferences, it was the heads of their representative organizations that debated the question. The miners have learned to think and act collectively, just the same as the operators.

The farmers are the least organized of any group in the country and were much worse off than they are now previous to the coming of the Farm Bureau. Whether you are a friend or a foe of the Farm Bureau, if you will review what has been done for agriculture during the last five years you must admit that some progress has been made through organization. It is a real job to take people who have worked and thought individually for centuries and bring them into an organization to co-operate together, but that is what the Farm Bureau and other farm organizations are accomplishing. True, it may look as though little has been done to date, but it is the first years of existence in getting such a movement under way that are the hardest. Like a stone rolling down hill, the farther it goes down the hill the more speed it attains.

Many mistakes have been made and many more will be made, without a doubt, but the idea is right and bound to win success in time. Progress is made through organization and the farmers must organize if they intend to make progress.—(EDITORIAL FROM THE MICHIGAN BUSINESS FARMER.)



Above is one of the four silver loving cups, awarded by the State Farm Bureau for outstanding achievements in the 30-county membership campaign.

As reported in the last issue of the News, Berrien and Cass County Farm Bureaus won the two cups offered to the 12 counties in the first series. Their contest closed June 18.

The contest for the 18 counties in the second series closed at midnight, June 25 with Sanilac and Clinton the victors.

Sanilac, with 749 new memberships reported by that date, won the cup for the largest membership in the second series. Their membership has now climbed to 835 and is increasing fast.

Clinton took first honors for the county in the second series which enrolled the highest percentage of its 1920 farm census during the "sign-up" days. At the close of the contest Clinton had 554 members. This total has now been increased to 574 and Clinton is still going strong, with no thought of stopping.

In the first series of counties Berrien took the cup for the largest total number of members signed before June 18. They enrolled 610 during the "sign-up" days but have since increased the total to 726 and the figure is growing fast.

In the first series of counties Cass won the cup for signing the highest percentage of its farm population. During the contest 352 members were secured and the total has been materially increased since that date. All counties are continuing their membership work, as the cup contest had nothing to do with closing the campaign.

Ottawa Farm Bureau Team Workers



These are some of the volunteer team workers who have been making Farm Bureau history in Ottawa county. This is the way they looked as they met for an all-day school of instruction before they went out to present the claims of the Farm Bureau to their neighbors.

SAUGATUCK CHOSEN SCENE OF BUREAU TRAINING SCHOOL

Organization Workers From Many States to Meet Here For Week

Chicago, July 8.—Plans are practically complete for a week's training school and conference, to be sponsored by the Mid-West State Farm Bureaus, and to be held at Saugatuck, Michigan, during the week beginning August 16. It is expected that between 60 and 100 organization workers from the Farm Bureaus of the mid-west will attend this school to consider together plans for increasing the membership and power of the Farm Bureau movement.

Saugatuck was chosen as the place for holding this important gathering, not only because of its natural beauty and attractive surroundings, but because all other states look to Michigan as having one of the strongest and most aggressive State Farm Bureaus and because of the success of the volunteer membership campaigns which have been put on in Michigan.

Invitations have already been extended to the following officials of the Michigan State Farm Bureau to address this conference: Secretary-Manager C. L. Brody, Director of Organization Alfred Bentall and Publicity Director E. E. Ungren.

The plan of the school is to bring in from outside the organization the best experience obtainable. Salesmen, publicity workers, public speakers, organization builders from all parts of the country will be brought in to give the value of their counsel and advice to the mid-west Farm Bureau leaders.

This Summer Training School will take the place of the regular mid-summer meeting of the mid-western presidents and secretaries.

Arrangements for the training school are under the direction of a committee consisting of Mrs. Chas. W. Sewell, Field Director, Home and Community Committee, American Farm Bureau Federation; E. P. Taylor, Organization Director of the American Farm Bureau; George Fox, secretary of the Illinois Agricultural Association; Murray D. Lincoln, Secretary of the Ohio Farm Bureau Federation; Mrs. Edith Wagar, Home and Community chairman, Michigan; I. M. Wright, secretary of the Wisconsin Federation; Ray L. Gribben, secretary of the Iowa Federation.

Harry L. Keefe, president of the Nebraska Farm Bureau Federation will act as chairman of the Training School, and Murray D. Lincoln will act as registrar.

Among the interesting subjects on the curriculum of the Training School are: "The Art of Selling," "The Art of Salesmanship Adapted to Farm Bureau Membership Needs," "A Publishing Program and Policy for State Farm Bureaus," "What is the Farm Bureau?" "Simple Rules for Public Speaking," "Sound Financing of Farm Bureau Business Services."

Bureau Gives Banquet For 275 Club Champs

Wednesday noon, July 14, 275 or more County Club Champions will be banquet guests of the Michigan State Farm Bureau at the Union Building at the M. S. C. Each one of these boys and girls will have won first honors in some particular project in his home county.

Last year it so happened that at the time of the Club Champion convention at the College, 400 Farm Bureau leaders from the eleven 1925 campaign counties were meeting at the college, so all joined in together in a great banquet and program that neither the club youngsters nor the Farm Bureau boosters present will soon forget.

See the wonderful showing of 100% Virgin Woolens in Fabric Department at Mich. State Farm Bureau. Adv.

HOLLAND CO-OP HEAVY F. BUREAU PURCHASER

The Holland Co-op during the past month has purchased from the Farm Bureau the following materials: bran 6 tons; middlings 9 tons; poultry feed 39 tons; dairy feed 46 tons; linseed meal 20 tons; binder twine 16,000 lbs. Coopersville purchased 24,000 lbs. of binder twine, 20 tons of dairy feed and one car of coal. Jamestown purchased 24,000 lb. binder twine and Zeeland 20 tons of dairy feed.

The most successful co-operative organizations in Michigan are the heaviest purchasers of the Farm Bureau goods and sell grain through the same organization. The Farm Bureau stands for co-operation all along the line. To purchase from others or to sell through others is to patronize those who would destroy co-operation if possible.—OTTAWA COUNTY FARM BUREAU NEWS.

PRESCRIBE STAIN FOR AFRICAN AND TURKESTAN SEED

Found Unadapted to U. S., So Alfalfa From There Will Be Stained Red

Washington, D. C., July 8.—Since the last issue of the Michigan Farm Bureau News, the Secretary of Agriculture has ruled that alfalfa seed grown in Africa and in Chinese and Russian Turkestan is generally unadapted for planting in the United States and hence under the terms of the recently enacted Gooding-Ketcham bill, will be prohibited entry into this country after September 25, 1926, unless at least 10 per cent of the seed in each bag or other container is stained red.

This action was taken as a result of the evidence presented at and subsequent to a public hearing held May 27, 1926. At the same hearing evidence was also presented which caused the Secretary to make a similar decision June 3, in regard to red clover seed grown in Italy. After September 2, 1926, Italian clover seed will be barred from the United States unless it carries the warning red stain.

At the hearing held in Washington on May 27, when the evidence against Italian red clover seed and alfalfa seed from Africa and Chinese and Russian Turkestan was presented, John W. Nicholson, former seed expert of the Michigan State Farm Bureau, was one of the most prominent witnesses. The American Farm Bureau Federation made a strong statement and telegrams were read from several State Farm Bureaus.

LEGISLATION WILL BE DISCUSSED BY GRAY AND POWELL

Series of Legislative Rallies Being Planned by State Farm Bureau

A great series of legislative rallies to be held late this summer or early next fall is being arranged by the Michigan State Farm Bureau, as a result of action taken at the last meeting of the Board of Directors of the state organization.

Present plans provide for two of these meetings to be held each day for a week or ten days. National legislation of interest to farmers will be discussed by Chester H. Gray, Washington Representative of the American Farm Bureau Federation. State legislative and tax matters will be presented by Stanley M. Powell, Ass't Sec'y and Legislative Representative of the State Farm Bureau.

It was the thought of the Board of Directors that such a series of rallies would be very timely, inasmuch as Congress will be in session again early in December and our State Legislature convenes next January. Many matters of vital interest to farmers will come up for settlement both at Washington and Lansing.

At these meetings particular emphasis will be placed upon the importance of having a complete quota of Farm Bureau Legislative Minute Men in each county, so that the desires of Farm Bureau members may be promptly and effectively made known to our state and national lawmakers.

The full details as to the dates and places of these Farm Bureau legislative rallies will be given in future issues of the NEWS.

Americans Eat Three Apples a Week a Man

Although consumption of apples in the United States is less than the proverbial "apple a day," averaging about three apples a week per capita, the American people lead the world as apple eaters, according to the Department of Agriculture, which has been making a comprehensive study of the production and marketing of apples sold in barrels. Estimates for the British Isles average about 2 apples a week, and in most countries of continental Europe the consumption of apples is comparatively light. Three states—New York, Michigan and Virginia—produce nearly one-half the average commercial crop of the barrel region.

HUNDREDS ATTEND SAGINAW HAY DAY SEE NEW METHOD

Instruction And Festivities Blend to Bring Profit And Pleasure

PROTEIN IS IN LEAVES

New System Of Curing Saves Man Labor, Conserves Feeding Value

Chesaning, June 29.—Four hundred farm people attended a Hay Day demonstration held today at the farm of L. H. Conklin, three miles northeast of Chesaning. A. B. Love, Saginaw county agent, had general charge of the preparations and program for the day. Free lemonade was furnished by the Chesaning Chamber of Commerce and the Chesaning Rotary Club had a stand which dispensed refreshments.

Following the picnic dinner, the gathering was extended a cordial welcome by Judge C. J. Bratner, who spoke on behalf of the Chesaning Chamber of Commerce. Judge Bratner called attention to the fact that several farmers were included in the membership of the Chesaning Chamber of Commerce and stressed the need of friendly and harmonious co-operation between the farmers and town business people. He lauded the agriculturists for their spirit of progress which led them to come together to study the newest and most efficient methods of making the best quality hay.

"We are living in the greatest age of progress that the world has ever known," declared Stanley M. Powell, Assistant Secretary of the Michigan State Farm Bureau. "This progress has been made possible because we are profiting by the experience of those who have gone before. We could not hold such a Hay Day demonstration as this had it not been for the pioneers who removed the forests, took out the stumps and stones and made possible these fertile, level fields."

Learning From Others

In this present age of remarkable progress we farmers are not merely learning gradually from the experiences of our forefathers and of farmers of previous generations, but we are looking about us and are profiting by the experiences of other classes that have bettered their condition through organization. Some time ago many folks thought that agricultural production was wholly an individual matter and that if farmers needed to get together at all, it was only for marketing ventures and to protect their common interests in matters of legislation, taxation, freight rates, etc. We are realizing today, however, that even in production problems we must have the assistance of organization if we are to keep agriculture and farm life on a high plane.

"During the last six years Michigan has increased its alfalfa acreage from 78,000 acres to more than 500,000. This has come about through the educational program of the College and extension service and through the added fact that through the Michigan State Farm Bureau Seed Service we have had a reliable source of pure, known-origin seed."

"Other business groups and classes are, of course, interested in high quality farm products and in an adequate quantity of food stuffs, but it seems to me that about there our common interest ceases. City people as a whole cannot be expected to get very enthusiastic about high prices for farm products. Better conditions for agriculture will not be brought to us from the outside. We must work together to improve the condition of our craft, just as every other industrial class has done."

Farmers Hear and Watch

Following the speaking program in this farm yard, the crowd adjourned to a near-by alfalfa field, where the Hay Day demonstration was held. Paul Miller, Extension Specialist from the Farm Crops Department of the Michigan State College, explained the most modern methods of making alfalfa hay, and two implement firms displayed the very latest in the way of mowers, left-hand side delivery rakes and loaders.

Mr. Miller called attention to the fact that 60 per cent of the protein in the alfalfa plant is contained in the leaves, while only 40 per cent is found in the stems. This emphasizes the importance of curing the hay in such a way as to prevent the leaves from dropping off. Mr. Miller explained that by following the mow-er directly with a left-hand side delivery rake it rolls most of the leaves into the inside of the windrow, leaving the stems on the outside. By having the leaves on the inside, they keep green longer and the moisture from the alfalfa plant evaporates rapidly through these green leaves as the wind blows through the loose windrows. As long as the alfalfa leaves remain green they pump out moisture from the stems, but as soon as the leaves have withered, the rate of evaporation is very slow.

By curing the hay in loose windrows most of the leaves are retained and it is possible to use a hay loader, thus saving 40 per cent of the labor necessary to put up hay in the old way where it was first cocked and then pitched on to the wagon by hand. It was noteworthy that a large number of women went with the men and boys down into the field to listen to the explanation by Mr. Miller and watched the new method of making hay.

OSCEOLA CO. HAS F. B. RALLY AND TRAINING SCHOOL

Brody-Tells Of Progress Made By Organized Farmers In Six Years

113 AT NOON BANQUET Local Leaders Lay Plans for Membership Campaign In Near Future

Start, June 30.—One hundred thirteen farm people from eight townships in Osceola County held an all-day Farm Bureau rally and school of instruction at Avondale today. The school sessions were held in the Methodist church, and at noon the Farm Bureau boosters banqueted together in the Gleaners' Hall.

Outlining the history and present status of the Farm Bureau movement in Michigan, C. L. Brody, Sec'y-Treas. of the State Farm Bureau declared: "We all had our dreams six years ago as to what the Farm Bureau might accomplish. Any impractical ideas which we might have cherished have been knocked out of our heads. We are now down to bed rock today the Farm Bureau is on a very solid and substantial basis. Every inch of the progress which we have made has had to be bought by blood."

Referring to the activity of the Farm Bureau along legislative lines, Brody declared that there are a number of measures which the Farm Bureau has prevented from being enacted which, if passed, would have cost the members far more than their dues.

What's a Stand of Clover Worth?
Speaking of the benefits of the Farm Bureau Seed Service in making available to Michigan farmers the seeds of known origin and dependable germination, Mr. Brody addressed his hearers, "What's a clover stand or stand of alfalfa worth to you if you have gone through all the motions and have done everything within your power to make conditions favorable for a good catch?"

"You may have heard rumors of the salaries and inefficient management in the Farm Bureau, but let me assure you that you can put your own business up against any in the country and it will compare favorably. The cost of doing business in the Seed Service is 6.4 per cent of the total volume handled, while that of the Supply Service is but 2.3 per cent. These costs are considerably below those of many of the most successful old-line business institutions in the country."

The Michigan Farm Bureau News, your own paper, furnishes you with information and news that you get in no other way and through other publication. One single eight rate victory won by the Osceola County Farmers enough, just the potatoes shipped out of this county each year, to pay the total dues of 397 members. One of the most basic and valuable benefits of the Farm Bureau is that it directs attention to things which we would have missed as individuals.

If we are disorganized, we will get the worst of it in such matters as taxation, highways and facilities that mean more to us than money. However, there is enough intelligence in our rural communities to solve our problems if we go at it in an organized way.

The Farm Bureau and our various co-operative associations have made a good record in marketing. We have hardly started. There is much more than we can accomplish. Just as the business man needs a Chamber of Commerce, so the farmer needs his Farm Bureau. We have learned that it is not the direct personal returns that are the most important. The greatest benefit of the Farm Bureau will be in the form of a stabilized agriculture, more worthwhile rural life and in the favorable opportunities for our boys and girls.

Farming More Than a Business
"The business operations of agriculture are after all only means to an end. The business side of farming is not the ultimate aim of rural life. The Farm Bureau realizes this and is developing a program which is much larger than merely production and marketing. Back of all our work in the Farm Bureau is the thought of the welfare of the farm home. Therefore, it is but natural that you women should be taking the deepest interest in the future of our organization."

In no other way to maintain such organization except through the efforts of the members themselves. No power can come from the top down. In the great membership campaign which is making splendid progress in the county-nine campaign committee is being built such a huge force as we have never known before."

Speaking at the noon-day banquet, Ward C. Cribbs of the Extension Department of the Michigan State College, declared, "Your Farm Bureau organization has saved the members hundreds of thousands of dollars. Before the Farm Bureau started, I used to pay fancy prices for alfalfa seed from the north. However, when the Farm Bureau got started and sent its buying agents out into the northwest, it was that four times as much alfalfa seed was being shipped out of a section of the country as was

Attend Osceola Farm Bureau Rally



Here is the bunch that met at Avondale, Wednesday, June 30, for an all-day Farm Bureau rally and workers' training school. Osceola county did not have a membership campaign three years ago, but there is considerable interest in the Farm Bureau, as is indicated by the splendid group pictured above.

being raised there. In other words some northwest growers and dealers were buying southern and foreign alfalfa seed, having it shipped to them and then re-shipping it out as northwest seed. We were paying fancy prices for seed from this region, but had no assurance as to the real origin of our seed. The Farm Bureau has given us real seed production.

"The new seed staining law recently enacted through the efforts of the Farm Bureaus of the United States, and particularly through the splendid work of the Michigan State Farm Bureau, is worth all that the Farm Bureau movement has ever cost, if it never did another thing. Today the status of the Farm Bureau movement is settled. Men who join know what they are doing and so I am sure that the organization is on a very substantial basis and is destined for far greater future achievements."

Meetings a Part of Farming
"It is just as important a part of your job as a farmer to spend a day at such a meeting as this, as it is to cultivate corn or potatoes," declared Stanley M. Powell, Ass't Sec'y of the State Farm Bureau. "I am inclined to believe that in the long run there is nothing that you could do so important as to spend a day like this considering how you can build more worthwhile communities and improve the condition of agriculture and rural life. Nothing worth while comes by chance, but is always the product of vision, of setting our goal and then working toward that goal with loyalty, determination and united effort. There is very little that ought to be done in this community that can't be done if you get together. We must start where we are; realize the power of organization and build for the future."

Speaking at the afternoon school session, Alfred Bentall, Director of Organization of the Michigan State Farm Bureau, declared, "There is not much difference between a mob and an army, except that the army is organized. We used to hear it said that the farmers wouldn't get together and that they wouldn't stick by their organization, but this great membership campaign has demonstrated that a thousand farmers taken as you come to them down the road, will do more for their communities than a thousand business men that you would find in our towns or cities."

A Permanent Business
Mr. Bentall told of the development of the Farm Bureau volunteer membership campaign idea, explained how it was carried out a year ago in eleven Michigan counties and this summer in thirty more counties, and commented on the new type of continuous membership contract with the annual cancellation privilege. He said, "What kind of a church or lodge would it be that we would join for three years? The average life of commercial business in the United States today is only seven years and two months. Agriculture is the only really permanent business that there is. The business of agriculture is never going out of date, because folks must always eat and be clothed. Therefore, we need a permanent organization for permanent business, and so we have adopted a permanent or continuous contract."

Other speakers on the afternoon program were F. A. Smiley, Agricultural teacher at Ewart, and L. C. Atkins, Agricultural teacher at Reed City. These teachers outlined their vision of the agricultural possibilities of Osceola County and told of the projects which are being carried out by high school students under their direction.

Following the school, the Board of Directors of the Osceola County Farm Bureau and other local leaders met and made arrangements for renewing the membership of Osceola county farmers.

NEEDLER SUCCEEDS CRANE AS SECY OF INDIANA F. BUREAU
Indianapolis, Ind., July 8.—Perry H. Crane, who for the past five years has served as secretary-treasurer of the Indiana Farm Bureau Federation, has resigned to become director of rural sales for the Automatic Fire Extinguisher Co.

Mr. Crane's resignation was reluctantly accepted by the board of directors and L. L. Needler, a member of the board and president of the Grant County Farm Bureau, was chosen to succeed Mr. Crane.

"Equality for Agriculture" Fight Will Be Continued

Pres. Sam Thompson Reviews Legislative Policies Of National Bureau

"Disappointed but not discouraged," was the way Sam H. Thompson, president of the American Farm Bureau Federation, summed up the attitude of that organization in a statement commenting on the failure of the Senate to pass the McNary-Haugen farm aid bill.



SAM H. THOMPSON

In this statement, Mr. Thompson said: "Since it was created six years ago the American Farm Bureau Federation has constantly sought to bring about the establishment of a new national agricultural policy. We believe that the adoption of a new agricultural policy is essential to the continued prosperity of our country."

"As one step toward the adoption of such a policy, it became evident over two years ago that it was necessary to have certain legislative action which would give the farming industry the same protection and assistance that is enjoyed by other groups."

"Recognizing existing conditions as they are, the farmer, through his organization, the Farm Bureau, set about to bring his industry into line properly adjusted with other groups."

"For two years the Farm Bureau has sought to secure legislative action based on these principles. In December of last year, at the great annual meeting of the American Farm Bureau Federation, a resolution was adopted summarizing the attitude of the farming industry. This resolution was as follows:

The Last Time

This spring and summer many Farm Bureau members in 36 central Michigan County Farm Bureaus did their neighbors a good turn. These members subscribed for the Michigan Farm Bureau News for several farm families in their respective counties. The period was for eight editions.

The Farm Bureau folks wanted to give their neighbors a picture of what their organization is doing and is reaching out to do for the improvement of farm life. Some interesting things have been told. The Gooding-Ketcham seed staining bill, the finish of the four years fight in the Michigan Rate Case, the gas tax to put the road burden on road users in proportion to their use of the highways, instead of saddling all of it onto property owners,—marketing steps such as the Michigan Elevator Exchange,—seed and feed reforms such as worked out by the Farm Bureau Seed and Supply Services.

"We have been told by many of these neighbors that they appreciated getting this information, appreciated getting a broad and connected day to day story of what the Michigan farmer is doing for himself through organization. They approve of the Farm Bureau's program for the future. In the Farm Bureau membership campaign just closing in these counties, a great many of these neighbors have come in to help.

This is the eighth and last number of the Farm Bureau News under the above special subscriptions. The regular twice-a-month editions hereafter can go only to the Farm Bureau members in those counties. The News is the Farm Bureau member's newspaper on his organization affairs, the progress of co-operative marketing, farm and other legislation, transportation, taxation and other items affecting his business.

To further acquaint Michigan farmers with what is being done and the possibilities in organization, the Farm Bureau News will accept non-member subscriptions at the regular subscription rate of 50 cents per year. Address the Michigan Farm Bureau News, State Farm Bureau headquarters, Lansing, Michigan.

Harvest Time Suggests The Need of a Vacation

We Should Not Pass Up Any Opportunity For Recreation

by MRS. EDITH M. WAGAR

We are passing through that part of the year that tests the vitality of the farmer and his entire family.

Haying and harvest and threshing means one steady grind of several weeks; it means early and late hours, it means everybody on the job doing his particular part; and it also means the difference between added comfort and a slice taken off any outstanding debts, or it means great disappointments and discouragement.

Harvest time really tells the story of a year's work. It is evidence of man doing all in his power to produce the best crop possible or just as strong evidence of careless planning and indifference. Of course, the elements do enter in the growing of any crop, but man must do his part and an all-wise Creator will truly co-operate.

Through the hot weary days many a soul has become discouraged and quite often bitter because his lot has been so full of hard work and so lacking in pleasures and rest. I know how disheartened one sometimes feels when one hears of the many vacations for others, of the lengthy motor trips, of the camping times, of the tours and the visits that are annual occurrences for some city folks or town workers or even retired farmers, but in the majority of cases there is really no need of envy.

Advantages Which We Have
We still have the advantage over any of our city friends for enjoying the quiet country life. In many instances we could mix a bit of pleasure and change with our harvest work that would tend to relieve the strenuous tension without any apparent neglect of our real job.

We could so plan our work that we could "knock off" an hour or so earlier once in a while and have a picnic supper with some of our congenial neighbors at the park or at the lake.

In this automobile age one can get some little distance from home in an hour—so much so that one could completely forget the home with its chores and cares.

Or if we should find a few hours of apparent leisure it does worlds of good just to crank up the flivver and drive through the country and see how the other fellow is coming. Nine times out of ten we will see so many working against greater odds and with less prospects for future returns that we can come home better satisfied with our lot and with new courage to take up the work where we left off.

While we picture the long tour as a chance to travel and enjoy life, free from all care and responsibility yet but few can afford the time, even those not engaged in farming. And when we hear all of the story, we soon learn that there are drawbacks to any of these types of vacation, and again when we hear of some of the daily experiences of city workers, we are more willing to grant them the privilege of a change.

Drawbacks of City Life
A man doing business in an office in one of our large cities told me a few days ago that he spends 72 eight hour days every year going back and forth between his work and his home. He said it was necessary for him to have his office down town and in order to have a home that was a real home and not an apartment he had to go out in the suburbs.

We country people have no real reason to feel anything but kindly toward any city worker, for we kindly have the cities and the people living there if we prosper to any degree. They are just as necessary to us as we are to them.

But I am hoping that every farm family can find some little time for pleasure as they go along. I wish Dad and Mother could drop cares for a day or so or even one night and make the long-looked-for trip to the old home or to the favorite sisters. I like the idea of both sharing the vacation together, both have trying times during a harvest season. The success of the season depends just as much on the part played by Mother in providing the punctual meal and doing the little yet necessary chores of house keeping as does the actual field work engineered by Dad. And life is just as wearing on one as the other if each one has done his part.

I often think how much easier farm life could be made for so many of our folks, if we were more thoughtful of each other. We so often find farm women rebelling against the constant pressure of summer work and occasionally we find some who are willing to leave and often neglect home in the midst of a busy season, so as to satisfy a selfish desire to do as some others do. We see some men so engrossed in every day home life that they deny their families any chance by mingling with others. How often do we find women eating their hearts out because "John will not go anywhere."

The man who is so wedded to his job that he cannot plan or see any necessity of ever getting loose from it should have chosen a city job and a city woman, for city people do not share their job as farm folks do; neither do the women depend on the men to take them about as they must in the country.

Let's Live Normal Lives
Of course there should be reason and moderation in the demands made on each other, but it seems

just as unreasonable and foolhardy to live too secluded and humdrum as it is to be neglectful and giddy. There would be far more ideal farm homes everywhere in this land of ours if some means of a happier medium along these lines could be put into effect. I am certain more country boys and girls would think kinder of farm life if there had been greater harmony between Dad and Mother on the score of "going."

A fishing trip or a ball game or the circus or the county fair or the Sunday school picnic all spell change. They all mean a break from eternal dish-washing or field work; they bring about a shifting of the current of thought for a little while and eventually will add to the courage and pleasure of renewed effort on the task so recently dropped. Therefore they assist in getting the job done without depleting the human system. Many of these things enter into other successful enterprises, why not farming?

MENOMINEE MOTHERS MAY HAVE VACATION

Menominee, July 8.—The annual "Womens' Camp" at the Menominee Agricultural School the week of August 2 to 7 is viewed by many of those attending last year as a vacation as well as a chance to learn some of the things about their homes that they have always wanted to know. Classes in Health, Foods and Clothing make up the serious part of the program. Music, picnics and relaxation from the duties of the housewife comprise the recreational features.

Those attending will be housed in the dormitory at the Agricultural School. The campus is lovely at this time of the year and every ef-

fort is made to give mother that much needed and long anticipated rest.

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Detroit Poultry Market

As given by Mich. Farm Bureau Poultry Exch., 2610 Ripelle street, July 8, 1926:

Detroit broiler market a little easier with large quantities of Leghorns arriving, many of which are too small for present demand. Large Leghorn broilers selling on arrival. Fancy rock and red broilers are in large supply and are steady with good demand. Hens also steady with fair demand.

Broilers, Barred Rocks, 2 1/2-3 lbs.	42-47
Broilers, Barred Rocks, 1 1/2-2 lbs.	40-41
Broilers, R. L. Reds, 2 1/2-3 lbs.	40-42
Broilers, R. L. Reds, 1 1/2-2 lbs.	39-40
Broilers, White Rocks and Buffs, 2-3 lbs.	38-40
Broilers, poorly feathered and small	28-30
Broilers, Leghorn, 2 lbs. up	29-30
Broilers, Leghorn, 1 1/2-2 lbs.	27-28
Hens, Yellow, smooth legs, 3 1/2-4 1/2 lbs.	30
Hens, ordinary, 4-5 lbs.	29-30
Hens, Extra Heavy, over 5 lbs.	31-32
Hens, Leghorn	24-25
Stags, Colored	18
Cock	16-17
Ducks, old	31-32
Ducks, young	32-33
Geese	17-18
Rabbits, over 5 lbs. up	16-18

EGGS
Fancy White Henery 32
Fresh Receipts 30

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LAPEER WORKERS COMPARE RESULTS PLAN FOR FUTURE

Report Farmers Want More Frequent Meetings And Local Activity

DEEPEST THINKERS JOIN

Editor McGuire, Mr. Billings, A. Bentall Give Advice; Taylor Presides

Lapeer, July 1.—A group of Lapeer County Farm Bureau boosters, consisting of campaign township chairmen and their wives, met here today at the Hotel Elaine to review the Farm Bureau membership campaign results so far obtained in Lapeer County and to plan for the completion of the work. Robert L. Taylor, secretary of the County Farm Bureau, presided and H. G. Ratering, Farm Bureau District Manager for Shiawassee, Genesee and Lapeer counties, conducted the conference. A very fine address was given by Editor McGuire of the Lapeer County Press. Mr. McGuire has given the Farm Bureau work in his county very generous support and surely believes in the movement. He suggested that in presenting the claims of the Farm Bureau to prospective members, this question might well be raised: "What would be the consequence if no one were to support this movement?" and, on the other hand, "What wonderful things could be achieved if everyone joined."

Mr. R. J. Beattie reported for Oregon Township, stating they already have 25 signed and that the members in his township were very anxious for local Farm Bureau work, for better ways of getting Farm Bureau commodities and that they are particularly anxious to have a County Agent. He said, "I have had a lot of fun during the canvassing, made a good many friends and don't think I made any enemies and the experience is worth all it cost."

Mr. and Mrs. Frank Myers reported for Elba township. They worked as a team together, as also did one other man and his wife. Only part of Elba township has been covered with 13 members signed. They said that many more members could be obtained if the Farm Bureau would secure the passage of a law to tie up all campers' dogs so as to protect their sheep and another law to do away with the pheasants, as these birds are proving a considerable pest and very destructive. Another thing the farmers of Elba township wanted to know was whether they would be able to pool their beans and still others wanted better connections for buying Farm Bureau seeds and other supplies.

Mr. and Mrs. Anderson Scully reported for Almont township. Thirteen had been signed with over one-third of the territory still to canvass. The chief request there seemed to be for Home Economics Extension work. Mr. Oliver C. Youngs reported for Attica township. Twenty-two memberships were signed with one team's report not available. When making his report Mr. Youngs said, "We have signed the deepest thinkers and the best and leading class of farmers in our township. We want a meeting at least once a month to discuss our various farm problems."

Mr. Allen Brown of Burnside township reported the territory only partially covered with 27 signed. He said, "I have always been a Farm Bureau member and I always intend to be. We must keep it up because we need it." The chief request from his township was for frequent meetings so to get Farm Bureau information.

Robert Taylor reported for Mayfield township with 17 signed and territory only partially covered. Mr. Ratering reported for three townships whose chairmen were not present as follows: Rich township 30 members; North Branch township 15; and Burlington 20.

The reports given at the meeting covered only half the townships in the county. Prospects are very good for Lapeer County increasing its former membership. Mr. W. W. Billings, President of the Genesee County Farm Bureau, told about developments in their Genesee County program, explaining such parts of it as would be helpful in Lapeer county. Alfred Bentall of the State Farm Bureau told of campaign results in the other 29 counties now signing members.

The requests for Farm Bureau services as voiced by the reports as given above are only just average samples of the desires being expressed by Farm Bureau members over all the state. The Farm Bureau program must be such as will satisfy the wishes of its membership and for this reason it is a healthy sign when members get together, talk things over and lay their plans. The State Farm Bureau is busily engaged in working out plans so that with the co-operation of the various County Farm Bureaus all possible services may be extended to the membership in every township.

Absolutely not a Reworked piece of goods in our display, which insures wearing and shape retaining qualities. Farm Bureau Fabric Department. Adv.

Reasons for Sanilac's Record



These seven men ought to be proud of their achievements. They are the members of the Board of Directors of the Sanilac County Farm Bureau. Every one of them played an important part in putting Sanilac county into first place in the race for membership in the 1,000 Member Club.

Back row: John Campbell, Peck; William Malloy, Palms; D. T. Knight, Marlette; John McClellan, New Greenleaf.

Front row: Pres. and Campaign Mgr. Lew Derby, Crosswell; V. Pres., John Bingle, Carsonville; Sec.-Treas. John W. Goodwine, Marlette.

As noted above each one of these men has taken an active part in bringing about the success of the campaign in his county. Pres. Lew Derby set the example by becoming County Campaign Manager. He has been constantly on the job keeping everyone else in the harness.

V. Pres. John Bingle had charge of the meetings and other campaign arrangements in two townships. Sanilac township has enrolled 35 and Forester township 25, which is a third more than they had before.

Sec'y-Treas. John W. Goodwine's township of Elmer signed 41. Mr. Goodwine and his partner secured 13 new members.

John Campbell of Elk and his partner signed 15 out of 16 men whom they saw in one day.

William Malloy has worked hard in Marion and Delaware townships. Thus far Marion has secured 18 and Delaware 15 new members and there is every indication that these two townships will have a very good membership before they are through.

D. T. Knight and his partner signed 16 in one day. Their township of Marlette has 56 new members.

John McClellan had charge of the campaign in three townships. Thus far Argyle has 38, Greenleaf 48, and Evergreen 38.



Here are the nine team workers who have put Custer township, Sanilac county, on the map with the highest Farm Bureau membership of any township in the state. Reports thus far received at State Farm Bureau headquarters show that they have 120 new members.

Reading from left to right they are: Back row—Mark Wilkins, W. F. O'Connell, Alva Graves, Robert Michol, E. S. Hulslander.

Front row—John Davis, Phil O'Connell, Wm. Martin, Walter Scott, W. E. O'Connell and Robert Michol working as a team signed 7. Phil O'Connell and Wm. Martin signed a total of 90, 83 in Custer township, 3 in Bridgehampton, 3 in Watertown, and 1 in Fremont. Mark Wilkins and E. S. Hulslander signed 6. Alva Graves signed 9. Chairman John Davis and Walter Scott secured 6. George Kinney also worked.



These four volunteer team workers from Bridgehampton township, Sanilac county, have established an enviable record—that of signing 52 members and getting cash settlements with 50 of them.

In the back row from left to right we have Lewis Klatz and Frank Trigger. On the front is Chairman William Bettis and Alex Landsbury. These latter two men, working as a team, signed 36.

Exchange Celebrates 6th Birthday July 21

(Continued from page 1)

high lights in that remarkable program. Michigan farmers and co-op managers are fortunate to be privileged to hear a message from such an outstanding authority. Mr. Stone's subject will be "Managing a Big Co-operative."

Another feature attraction on the afternoon program will be O. L. Smith, Assistant Attorney General of the State of Michigan. Mr. Smith won wide recognition for his able handling of the prosecution of the House of David at Benton Harbor and of the Rich-King case for the State. He is given a large share of the credit for putting young Rich behind the bars for life.

After the banquet program the delegates will assemble for the business session when election of officers will take place.

The Michigan Elevator Exchange extends a cordial invitation to all of its members to have managers and directors attend this Sixth Annual Meeting.

The Elevator Exchange feels that it has arranged a program which will be one of the best ever put on in Michigan and it is hoped that a good attendance will be present. Arrangements are being made for at least 500 people at the banquet program.

Leaders From 11 Co. Burs. Meet July 20-21

(Continued from page 1)

Then at 12 o'clock on that day a second big complimentary banquet to Farm Bureau and Elevator Exchange people will be put on in the new Hotel Olds at Lansing. National-known speakers will also address this meeting. There will be plenty of music, entertainment and inspirational features at all sessions. More details of the Wednesday noon banquet are given elsewhere in this issue of the NEWS.

These will be two of the biggest days in Farm Bureau history and County Farm Bureau leaders are urged to leave no stone unturned to get out their township delegations and report their names and addresses to the State Farm Bureau office at the earliest possible date.

Through the co-operation of the Y. M. C. A. at the Peoples church at East Lansing, rooms for the night of July 20 can be had for \$1.00 per person.

Rarely, if ever, have Farm Bureau people had the opportunity to hear so much high-class talent as they will be favored with on these two days.

Patronize your own business place and use your own products by ordering from Farm Bureau Fabric Department. Adv.

FARMERS' CO-OP AT GRAND BLANC ENDS GOOD YEAR

Has Big Volume of Business, Shows Profit, In Spite Of Handicaps

Grand Blanc, June 26.—At the ninth annual meeting of the Grand Blanc Co-operative Elevator Co., held here tonight, the stockholders reviewed another successful year and listened to several encouraging and inspiring addresses.

The complete financial report presented to each stockholder in a printed form showed that the total assets of their co-op now amount to \$50,890.85, and that during the past year a net profit amounting to \$1,937.77 had been made. This was regarded as a good showing in view of the fact that during the past year the co-op experienced a rather large fire in which they took quite a loss, owing to the fact that the insurance did not cover fully the stock on hand at the time of the fire; also for three months last fall the main street of Grand Blanc was torn up and it was impossible for the farmers to get to the elevator.

President Ivan Parsons presided at the meeting, Secretary O. G. Anderson read the minutes of the last annual meeting and presented the report of the Secretary-Treasurer. Short talks were made by James R. Campbell, new County Agricultural Agent in Genesee County; Herman Ratering, Farm Bureau District Manager for Genesee, Shiawassee, and Lapeer Counties; and W. W. Billings, President of the Genesee County Farm Bureau and Director of the State Farm Bureau.

The principal address of the evening was made by Stanley M. Powell, Assistant Secretary of the Michigan State Farm Bureau, who discussed the achievement and limitations of co-operative marketing and emphasized some of the essentials for successful co-operative endeavor. Mr. Powell declared, "There is no particular mystery or magic about co-operative marketing. The word 'co-operative' is not a talisman to insure success. Co-operation after all is just a way of doing business. I believe, and every one of you here to-night believes, that it is a better way of doing business. But, after all, our co-operative institutions can succeed only as established business principles are applied to their management. Our co-ops should have adequate capital, but not be over-financed. There must be sufficient and dependable volume and this, in the last analysis, is primarily dependent upon the loyalty of the members. And finally, we must have a capable and trained manager."

Mr. Powell explained how the Farm Bureau Seed Service and Supply Service are aiding the local co-operative associations and told how the Farm Bureau fosters co-operative marketing in Michigan and protects the interest of the farmers in connection with such great problems as traffic, legislation, taxation, etc.

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FARMER CAN HAUL PRODUCE IN AUTO, SAY STATE POLICE

Not Necessary to Have More Costly Commercial Auto License Tag

There has been considerable misunderstanding in the rural districts concerning the use of commercial auto license plates. Some folks have declared that a strict interpretation of the license law would prohibit a person from transporting any produce or other commodities in a car unless it had a commercial license.

In view of this situation, the following statement which has been furnished to the Michigan Farm Bureau News by the State Department of Public Safety will be of interest to all of our readers:

"Act 302 of the Public Acts of 1915 as amended by the Legislature in 1925, which defines 'commercial vehicle' as all motor vehicles used for the transportation of passengers for hire and those constructed or used for the transportation of goods, wares or merchandise, might be interpreted as prohibiting the use of pleasure cars for hauling small amounts of grain or produce to town or the hauling of sample cases, camp equipment, etc."

"However, this Department does not place that interpretation on the law. We believe that a farmer or any other citizen has the right to use his pleasure car for the hauling of his own produce to town or for hauling other articles of merchandise for himself, without being compelled to purchase a commercial license for the car."

"We believe that the Legislature intended this particular section to apply only to those vehicles used or constructed solely for the purpose of hauling passengers for hire or for hauling freight."

"This Department will not make any arrests for alleged violations of this section of the law where a pleasure vehicle may be used to haul produce or personal goods by the owner."

Let the Farm Bureau Fabric Department show you Merchandise of Merit for Less. Adv.

Good Reason For St. Lawrence Waterway

"Our great farming area is far inland, and since the price of our leading farm products is fixed by the markets of Europe, it is becoming increasingly important that additional facilities be provided capable of carrying our farm products to the sea at the least possible cost. Every cent saved in transportation rates not only increases the farmer's return for his product in foreign markets but indirectly influences the price of his whole crop. * * * Cheaper transportation is one of the farmer's greatest needs."—From address of Dwight F. Davis, Secretary of War, at St. Louis, Mo., June 8.

Visit the Farm Bureau Fabric Department and leave your measure for future use. Adv.

At the present time it costs between 40.65 cents and 45.55 cents per bushel, according to the route to move wheat from Grand Island, Nebr., to Europe. The coming St. Lawrence waterway will reduce this cost from 7.2 cents to 12.1 cents per bushel.

BUSINESS NEWS

Five cents a word for one insertion; 4 1/2 cents per word for each of two insertions; 4 cents a word per insertion for each of three insertions, and at the 4 cent rate for succeeding insertions. Count each word, abbreviation and figure, including words in signature as words. Cash must accompany order. Michigan Farm Bureau News.

POULTRY

SPECIAL SALE OF WHITTAKER'S Reds, Bloodstreaked, Trap-nested, Michigan Accredited, Rose Comb Cocks, 2 years old, four for \$12. Single Comb Cocks, yearlings, four for \$20. Yearling hens, \$24 per dozen, either comb, 12 weeks old pullets, \$20 per dozen. 12 weeks old cockerels, \$20 per dozen. Chickens, Grade A, \$20 per 100. Grade B, \$14 per 100. These prices are for a short time only. Improve your stock with Whittaker's Reds, Interlakes Farm, Box B, Lawrence, Mich. 6-25-770tt

MISCELLANEOUS

WRITE FOR PRICE AND DESCRIPTION of Pyramid poultry shipping container. Farm Bureau Poultry Exchange, 2610 Ripelle street, Detroit. 3-12-1f

Load With Care

To avoid loss this hot weather, during this hot spell unloading docks at both Buffalo and Detroit markets have shown quite an increase in dead stock, due to overcrowding the animals, especially hogs.

Sudden changes of temperature may be expected these days. Cool today, blistering hot tomorrow. Be careful. Don't crowd.

Hogs suffer most. Insist on clean cars. Accumulated manure produces heat. Bed car with sand (or cinders) and wet it down. Many shippers find it profitable to hang several bags of ice in car to drip, which keeps car atmosphere cool and floor beneath the hogs cool. Deliver hogs in time so that they may cool-off and rest before loading. Hogs should not be filled before shipment, in warm weather. It's better to fill them on the other end. We will give your shipment every help at this end.

MICH. LIVE STOCK EXCH. CO-OP COMMISSION MCHTS. Dix Ave., Detroit

PRODUCERS CO-OP COMMISSION ASSOCIATION 906 Williams St., E. Buffalo

The Truth in Feeds



June 30th the Farm Bureau Supply Service opened its fourth annual Milkmaker Feed Contract plan to farmers of Michigan. They have until August 9 to cover their needs. Hundreds of Farm Bureau members have already signed up. If our local representative has not been able to call on you yet, get in touch with him and find out about the plan. He is either your co-op ass'n manager or a Farm Bureau member serving as a car door Milk-maker agent.

MILKMAKER BOOSTS RETURNS

When you and your neighbors buy fall and winter supplies of Milkmaker on the Feed Contract Plan, you assure yourself of a six months supply of the best 24% protein dairy ration made. Delivery is made between September 1 and March 1. The public formula tells you pound for pound what you're feeding. It is the feed for economical and maximum milk production. Your season's order will be delivered as nearly as possible in six equal monthly installments, at a time fixed by you and your neighbors to suit your convenience. You pay for it as it is delivered.

Farm Bureau members have found the Milkmaker Feed contract the most satisfactory and economical way to buy winter dairy concentrates. Those who bought their first Milkmaker five years ago are with us on the fourth contract. The number of Feed Contract buyers is growing every year.

LET THE COWS PROVE IT

Milkmaker increases production, lowers feeding costs, keeps the herd in high condition. Cows like this highly palatable, nutritious feed. You can increase your dairy returns with Milkmaker.

Don't forget! See your local agent now. If you have no agent, write us.

Michigan Farm Bureau Supply Service Lansing, Michigan

MICHIGAN Milkmaker



Building Up Markets

THE constituent lines of the Michigan Railroad Association will expend nearly \$25,000,000 this year for additions and betterments to the respective properties. These outlays will provide for greater safe-guards to human life, more comfort for the traveling public, increased facilities and better freight service.

Michigan Railroads may justly claim more than their modest slogan—We Serve Michigan. They have contributed to the upbuilding of the industries of the Commonwealth, as perhaps no other group of rail lines in America has done. Two decades of tremendous industrial expansion justified this far-sighted policy of the railroads.

In encouraging industrial up-building, the railroads have also, in a measure, created a Home Market that absorbs the bulk of the products of our farms, orchards, gardens, etc., right at home. So true is this that with increased production, the railroads are annually hauling farm commodities less and less. All of these—except the hay crop—are consumed at home.

THIS tremendous Home Market is the ideal market. But the expansion policy means more. It has created an outlet for similar products grown in other states. The track market at Detroit, for instance, handles 40 different perishable commodities from the cars direct to the dealers—a single transfer only. To illustrate: Fresh tomatoes are found at the green grocers for seven months in the year, thanks to expedited service and the refrigerator car. Shipments are made from Old Mexico and five southern states before the Michigan crop has matured. This is so for the entire list of fruits and vegetables.

With our present railroad system the average wage earner of today enjoys a far wider range of delicacies on his table the year round than did the Kings and Nobles of Europe of a century or more ago.

THE Michigan Railroad Association, then, takes justifiable pride in announcing its program of improvements and betterments for the even greater importance to the Home Market, and contribute still more towards raising the standard of living of all the people.

MICHIGAN RAILROAD ASSOCIATION