ELEVATOR EXCHANGE AND FARM BUREAU WRITE NEW CHAPTER

MANY RECORDS BROKEN AT MICHIGAN **ELEVATOR EXCHANGE'S SIXTH ANNUAL MEETING HELD AT LANSING JULY 21**

Nationally Known Speakers Feature Program; Splendid Entertainers Add to Pleasure; Reports Show Most Successful Year in Exchange History

The Sixth Annual Meeting of the Michigan Elevator Exchange held at the new Hotel Olds at Lansing, Wednesday, July 21, surpassed any of the previous meetings held by that organization, established new precedents and set up some records that it will not be easy to duplicate.

The 527 delegates enjoyed a splendid dinner in the banquet hall of Lansing's finest hotel, rejoiced over the best and biggest year's business the Exchange has ever done and listened o an array of speakers and entertainers that probably has never been equalled at any farm organization meeting in

It was a day of superlatives, even the weather man knew hat and provided the hottest day of the season to test the ardor of the delegates. The thermometer outside the hotel stood at 115 degrees, while within the banquet room the mercury stood at well above 90 degrees.

Toastmaster Charles Hayden, Attorney for the Elevator Exchange, in calling the banqueters to order for the afternoon program, declared that the weather reminded him of one time down in Arizona when it became so hot that a hound was chasing a rabbit and both of them were walking.

One-Sided Bargaining Hit

The delegates were thrilled by a

vision of the development and possi-

bilities of co-operative marketing

given them by J. C. Stone of Lex-

ington, Kentucky, president and gen

eral manager of the Burley Tobacco

Frowers' Association. Mr. Stone ex-

plained that it was impossible for

tobacco growers to get a fair price

for their product when each one sold

as an individual while the purchas-

ing power was concentrated in a very

In view of this situation the Bur-

ley Tobacco Growers' Association

was organized in the summer and

fall of 1921 and has grown steadily

established 54 grades which are rec-

ognized by the tobacco trade, ac-

A. P. SANDLES

re-drying plants valued at one and

one-half million dollars, which plants

the past five years \$144,668,000 has

When the Association was first

few large corporations.

HORTON'S SPEECH PRAISES LOYALTY OF EXCH. LOCALS

Management and Loyalty Explain Growth of the Elevator Exchange

Addressing the delegates reprenting the elevators belonging to Michigan Elevator Exchange, in spite of all obstacles until it has esident H. D. Horton of Kinde, de-

'It is with great pleasure that I gain address the assembled dele ates at the close of another very amount of grain and beans handed, and also in the profits that have crued to the organization, even ough we are doing business on a margin so close that it is the despair of all our competition.

"We would again call attention to e loyalty of our co-operators, the entire absence of misunderstandings hat would seem almost impossible to avoid, and the great confidence that our brokers and customers have in our ability and willingness to furnish exactly the goods that we have ontracted to furnish.

"We feel that we are especially fortunate in our choice of management, and I cannot believe that they will receive anything but your full and undivided support, for only by this can we maintain and increase the business you are now so fortunate as to have built and own.

"Secretary of Agriculture Jardine credited with the statement that co-operation increases as fast in the next ten years as it has in the last ten years, the farmers will mar- quired 125 loading points valued at ket practically all the grain they pro- six and one-half million dollars and duce. This is a mighty good showing for the farmers, and I am sure that the members of the Michigan Eleva- have all been paid for, with the exor Exchange will do their share to- ception of less than a million dolward the fulfillment of this much lars, out of operating profits. During desired end.

been paid to the members for 868,-"In conclusion, I wish to thank 925,000 pounds of tobacco. During you, in the name of the Board of Directors, the officers and management four months of each season, the Asfor the loyalty that has enabled us sociation has 17,000 employees. to make such a wonderful report, and to assure you that they will organized it was confronted with the spare no pains in the future to mar- serious problem of obtaining proper ket your produce at the greatest pos-credit. Now, Mr. Stone explained, the sible benefit and satisfaction to Association has money borrowed

Bureau Workers Gathered at Conference



Above is a portion of the group of 300 community leaders who met for a two-day Farm Bureau con ference at East Lansing, July 20-21. These workers considered together some of the outstanding problems confronting Michigan farmers today and adopted a program of Farm Bureau activity proiding for state and township committees to harness the power of the Farm Bureau membership into an effectively working machine.

The definite action taken at the conference was embodied in recommendations prepared by a spe cial committee appointed by President McPherson at the close of the first day's session. The committee report, which was presented on the forenoon of the second day of the conference, was discussed a length by the delegates. Several amendments were proposed and adopted. In its final form the program as approved by the delegates was as printed below.

Program of Farm Bureau Organization and Activity Unanimously Adopted By the Delegates to the Conference Held at East Lansing, July 20-21, 1926

Your program committee realizes that it has been called upon to face a tremendous task in the setting up of a worth-while program for putting this great farm body at work on the solution of their own problems of management, education, rural homes, religion, recreation, legislation and co-operation, to the end that agriculture may not only meet on common ground with other industries in working out those problems which are vital to all mankind, but that from the farm may flow not only food and raiment, but young men and young women of strong character, clean habits, physical vigor, and moral courage, to replenish the earth.

We recommend that the County Farm Bureau Boards provide for a Farm Bureau committee in each township to be chosen by the members from among their membership in the township; this committee to consist of three men and two women, and such committee to function as the township unit of the State and County Farm Bureau committees in such matters as taxation, legislation, and all other Farm Bureau activities of interest to the township.

We believe that the state organization can render a real service in presenting the need of agriculture in state and national legislation in order that farmers may be equally treated in bearing the cost of government.

We recommend that through the formation of proper committees, the entire strength of our organization be mobilized to obtain the following object-

Readjustment of Farm Values and Taxation.

Some constructive plan for the solution of the rural church problem.

The solution of the rural school problem in a just and equitable manner. 4. An economical improvement of township roads.

We recommend that in addition to the State Farm Bureau taxation committee provided for by resolution adopted yesterday, the Executive Committee of the State Farm Bureau Board of Directors be authorized and instructed to appoint five members to each of the following three State committees.

> Country Church Rural Schools Township Roads

We endorse and pledge our hearty support to the program of the Michigan State Farm Bureau, its subsidiary corporations and its service depart-

PROGRAM COMMITTEE

J. G. Boyle, Chairman Edith M. Wagar Isabel Kinch

Lora Hazlewood B. A. Holden W. W. Billings Eli-Lindsey

100 Per Cent Co-operators!

As a recognition of their loyalty, the following twelve elevator managers who have sold all of their grain and beans through the Michigan Elevator Exchange for the past four years were pre-sented with a fountain pen and pencil set at the Sixth Annual Meeting of the Exchange held at Lansing, July 21:

Carl Martin, Coldwater Co-op. Ass'n, Coldwater, Mich. L. Abbott, Grand Blanc Co-op, Elev. Co., Grand Blanc, Mich. A. Lohman, Hamilton Farm Bureau, Hamilton, Mich. H. D. Horton, Farmers' Co-op Grain Co., Kinde, Mich. Paul Puls, New Haven Farmers' Elev. Co., New Havey, Mich. H. G. Simmons, Lawrence Co-op. Ass'n, Lawrence, Mich. Vern Dearman, Oakley Farm Bureau, Oakley, Mich. Frank Wilson, Ypsilanti Farm Bureau, Ypsilanti, Mich. L. C. Kamlowske, Washington Co-op. Co., Washington, Mich. George Brooks, St. Johns Agricultural Ass'n, St. Johns, Mich. A. E. Hakes, Reading Co-op. Commerce Co., Reading Mich. G. E. Bricker, Prattville Farmers' Elev. Co., Prattville, Mich.

May Their Tribe Increase!

SUPPLY SERVICE (Continued on page three) **MAKES CHANGE** IN FEED MILLS

Announcement has been made by the Michigan Farm Bureau Supply Service that its line of public formula feeds-Michigan Milkmaker and Michigan Poultry Feeds-which have been manufactured and shipped from Peoria, Ill., will after August 15, 1926, be manufactured and shipped from Chicago.

"The new arrangement," said Mr. L. A. Thomas, manager of the Farm Bureau Supply Service, "will be very satisfactory to farmers and their co operative ass'ns and will enable the Farm Bureau Supply Service to make some improvements in its service. These improvements will be announced after August 15."

LEGISLATIVE RALLIES WILL BE ADDRESSED BY CHESTER H. GRAY

Washington Representative of A. F. B. F. to Tour Michigan August 23 to Sept. 2

The greatest series of farm legislative rallies ever held in Michigan is being arranged by the Michigan State Farm Bureau for ten days, beginning Monday, August 23.

Chester H. Gray, Washington Representative of the American Farm Bureau Federation, will tell the inside story of Congressional legislative battles of great importance to agriculture. He will discuss the present planks in the A. F. B. F. legislative platform and will seek to determine the desires of the membership as to the future policy of the national organization

regarding issues of interest to farmers.

About three years ago Mr. Gray made a similar tour of Michigan addressing Farm Bureau gatherings in all parts of the state. Everywhere members were intensely interested in the message that he brought and got a new realization of the power and program of their organization.

Mr. Gray will be accompanied by Stanley M. Powell, assistant secretary of the Michigan State Farm Bureau, who will discuss state legislation and taxation.

Officials of the State Farm Bureau are now communicating with various County Farm Bureaus to work out a schedule of places and dates so that an afternoon and evening meeting will be held each day. The next issue of the NEWS will contain a complete schedule of dates and places.

300 BUREAU LEADERS IN SESSION AT COLLEGE PLAN TO MOBILIZE MEMBERS FOR SOLUTION OF FOUR BIG PROBLEMS

Decide to Establish Four State Farm Bureau Committees on Taxation, Rural Schools, Country Church, & Township Roads; Urge Township Committees

What was probably the most significant Farm Bureau meeting ever held in Michigan was the two-day conference at East Lansing, July 20-21, sponsored by the Michigan State Farm Bureau and the eleven County Farm Bureaus which pioneered in the volunteer membership campaign in 1925.

Three hundred community leaders met at the new People's Church and considered together some of the perplexing problems confronting the agricultural and rural life of Michigan, and laid plans for mobilizing the strength of the entire Farm Bureau membership for the solution of these problems.

For the past year or two much has been said about a broader Farm Bureau program and about making the organization something which would not merely do the big things which only an organization can do, but would also provide the means through which the farmer members could get together in effective local groups for building happier, more prosperous, more contented and more progressive local communities. Now the members are girding themselves for this larger pro-

Set Up Four State Committees Four outstanding farm problems COUNTY LEADERS Four outstanding farm problems out the two-day conference. These were: the township or side roads taxation, the rural school and the country church. The delegates were so impressed with the importance of these questions and the possibility of working out satisfactory solutions through organized effort that at the closing session of the conference res olutions were adopted, providing for four state committees, each one of which will study its particular prob lem, make a survey of the situation and arrange for a state-wide Farm In all the thirty campaign counties, Bureau conference devoted entirely to the consideration of this particu-lar problem. To work with these State Farm Bureau committees and to handle all local Farm Bureau matters, it was recommended that the County Farm Bureaus provide for a Farm Bureau committee in each township to be composed of three

DR. EBEN B. MUSIFORD

adopted at the close of the confer-

ence is printed elsewhere in this is-

lem, Prof. C. R. Allen of the M. S. C.

sue of the NEWS.



plans for follow-up work are well under way. During the last two weeks in August in several counties workers will be quite generally on the job. Some of the counties will begin August 6th and others have set later dates.

In all the counties the Board of Directors have either met recently or are meeting shortly to work out these plans and there is a splendid spirit everywhere of willingness to complete the job. The pressure of hay and harvest operations have made it necessary to delay the finishing of the work for a little while. Some of the counties are using their County Farm Bureau picnic as the starting event of the follow-up campaign and in most of them group meetings of workers will be held in the various

St. Clair County Sets Stage For Big Picnic

Port Huron, July 29 .- The Second ombined St. Clair County Farm Organizations Picnic will be held at the County Park at Goodells Aug. 10. A ball game between Fargo and Smith Creek Farmers' Clubs is arranged. The Memphis Club is sponsoring a play put on by the ladies who took statement of the program of Farm the Home Economics Extension Course last winter. Bureau organization and activity

M. L. Noon of Jackson, vice presi dent of the Michigan State Farm Bureau, will be the principal speaker. Although Mr. Noon has spoken in Speaking on the side road prob- the county several times, he is one of the few speakers who can repeat Civil Engineering Department, point- and still draw the crowd. W. E. ed out that there are 60,000 miles of Skinner, secretary of the National township roads in Michigan as com- Dairy Show which meets in Detroit pared with 6,700 miles of state roads this year, has agreed to be present and 13,000 miles of county roads. and speak at the picnic.

Much of the \$13,000,000 a year Games, stunts and the Port Huron which is expended on these township Band will help keep things lively. roads is said to be wasted, due to Bring your family and enjoy tha the inexperience of the township day with your fellow farmers from (Continued on page two) all parts of St. Clair County.

A Very Remarkable Tribute!

After his banquet address before the 300 Farm Bureau leaders at the recent conference at East Lansing, Dr. Malcomb H. Dana, Director of Town and Country Work of the Congregational Extension Boards, said to a friend:

"I consider that in my six or seven years of service in my present office this is the finest, most intelligent and worth while audience I have ever faced."

After the delegates to the conference had taken action providing for the appointment of a State Farm Bureau committee on the country church to make a careful survey and study of the situation, and then to call a State Farm Bureau conference to consider their findings, Dr. Dana declared:

"I believe having the Farm Bureau take such a step as this will be of country-wide influence, perhaps going much farther than any of us dream."

(Extensive extracts from Dr. Dana's remarkable address on "Religious Co-operatives" will appear in our next issue.

A Challenging Opportunity!

MICHIGAN FARM BUREAU NEWS

Published twice a month by the Michigan State Farm Bureau at Charlotte, Michigan. Editorial and general offices at State Farm Bureau head-quarters, Lansing, Michigan.

JULY 30, 1926 VOL. IV. Entered at the post office at Charlotte, Mich., as second class matter. Acceptance for mailing at special rate of postage provided for in Sec. 1103, Act of Oct. 3, 1917, authorized Jaquary 12, 1923.

Subscription Price 50c Per Year, included in dues of Farm S. M. POWELL Associate Editor



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American Farm Bureau Federation

LEGISLATIVE HEADQUARTERS ..

IT WOULD HAVE THRILLED ANY MEMBER TO HAVE BEEN AN INVISIBLE OBSERVER

It would have been an inspiration to any Farm Bureau member if he might have been hidden somewhere in the corner of the Union Memorial Building at the College Wednesday noon, July 14, as an invisible observer at the annual banquet given by the Michigan State Farm Bureau to the three hundred county champions in boys' and girls' work from thirty-four different counties in the southern part of the Lower Peninsula.

As groups from the various counties yied with each other in giving cheers for the Farm Bureau, any member would have been proud that he was a part of the great Farm Bureau movement. Then if he realized that his County Farm Bureau had given material assistance to the club work for many years and had probably made the trip of these champions to Club Week financially possible, he would have been prouder still of his or-

There is perhaps no more encouraging movement in Michigan agriculture today than the steady growth in the quantity and quality of club work which is being done in this state. Anyone who is losing his faith in the future of rural life should have been present to have looked into the bright, keen and happy faces of these county champions. Most of the boys were gloriously tanned, some of the girls were too. Some of the girls had long hair, most of them were bobbed, and a few of them had the most extreme boy-cut, but all of them were overflowing with radiant energy and enthusiasm which was savored with a wholesome outlook on life.

But to get the greatest thrill out of viewing this banquet given to the county club champions one must remember that these three hundred winners were but representative of many thousands of Michigan boys and girls who are learning the dignity of honest labor and the joy of creative skill and who are thus being helped to become better citizens, through the means of boys' and girls' club work.

ONE SWALLOW DOESN'T MAKE A SPRING

The old adage to the effect that Rome was not built in a day might also be made to read that "Rome was not built by one man." Caesar may have had something to do with directing the job, but thousands of other men combined their efforts to

It is true today that building a Farm Bureau is a co-operative proposition. It takes the combined efforts of the dairyman, the

orchardist, the poultryman and the general farmer to make a sound organization. In some places in the United States they refer to a farm as a one-horse or a two-horse farm. You can judge a Farm Bureau by the same method. A one-man Farm Bureau can never amount to anything. But if you have a thousand men working for one ideal you can build a real organization, effective in its work and far-reaching in its effect.

The man who prefers to let the other man do his share of community work is merely cutting down the size and power of his organization and limiting his own advantages. He may be getting something for nothing, but he is not getting all out of his life that there is for him to get. Selfish contentment is poor sop for aged vanity, when it ages.

The Farm Bureau—an old institution in principle—is founded upon the idea that a community can be as big as the men in it. One man or many men working as individuals can do considerable, but many men working together as a unit can do many times as much.

Only after the individual discovers that his fellowman's interests are his own interests and that the interests of every other man are essentially the same, can that individual move forward and pull his organization with him to be a staff and a comfort to him later on.

Midwest Training School Offers Us a New Vision

Inspiration Amid Restful

Surroundings

By MRS. EDITH M. WAGAR

Early in the spring the officials of the Midwest group of the National ity of planning and thinking and also are known as lake-flies, shad-Farm Bureau family felt that it would be a good thing to have some sort of training school whereby the organization in these states could study plans along organization work conventions and training schools will with an idea of a more uniform sys- do their best unless they give to comes forth from his cool retreat tem. Heretofore each state drafted those attending the desire to pass on under the shrubbery or porch and its own plan and consequently there were several methods in practice and that was created there. none so perfect that the rest could We farm folks need these meetfeel anxious to drop their particular ings everywhere. If we cannot reach spiders, cutworms and caterpillars plan and take up with any other.

of 12 states-Ohio, Indiana, Illinois, the communion with others that Wisconsin, Michigan, Minnesota, make us see straight—that makes us Kansas, Iowa, Nebraska, Missouri, forget the gloom and see the sun North Dakota and South Dakota shine of our every day living. should take the initial step towards - We have made a good start in our any changes, as this group holds the state, we have reason to feel proud largest membership and the real of our organization for its accompvoting strength of our national or- lishments and for its out-look on the

Michigan Site Selected

mittee appointed to arrange for such vassed. We are assured now that our have it at Camp Gray, Saugatuck, Michigan agriculture has reached Michigan folks are indeed fortunate recognition. in having this opportunity within their borders for there were several other places in different states conother places in different states

over 100 acres along the shores of great advances in united sentiment Lake Michigan, a short distance the past year and we want to pass i from the village of Saugatuck, and on to others and also gather from is controlled by a company of Chi- them points of improvement we have cago people whose aims have been to heretofore failed to see. We must keep the place quiet and properly move slowly, yet determinedly, to supervised with restrictions that make farm conditions more satisfywould warrant it to be the ideal ing, that those that should will stay place for such gatherings. This is no contently on the farm. It means coned to wear simple, comfortable cloth- and joy in the life of all desiring the articles as sweaters for cool eve- be worked out at such gatherings as clus E. Wilson. nings, good comfortable shoes, wast this training school at Camp Gray. dresses and no fancy hats. Be sure to bring your bathing suits and we

must furnish our own bath towels. The management provides good eccommodations-either in 2 from cottages for two couples, near the water or otherwise, just as you prefer, or in large halls accommodating 30 or 40 each. And the overflow will be cared for in comfortable tents with floors. The management also provides the meals, and will serve a panquet on Monday evening and a beach supper on Thursday evening. They also provide a recreational director who will supervise entertain

ment between sessions. Who'll Represent Your County? has been secured to assist with the 16-20. instruction and will be well worth This school will afford Farm Bu any member's time if able to attend. reau leaders a real opportunity to live from each county of our state from Farm Bureau units, but from to attend the entire session, who successful organizations of all kinds. should come delegated to report to Organization men from various his home county the gist of the business groups, instructors from whole convention. But we still want colleges, men successful in co-operamany others also. If you have any tive associations, are on the teaching intentions of attending, please make staff of the training school, in addi- mary-E. P. Taylor, A. F. B. F. early reservations through our state tion to State and National Farm Buoffice, for it will be necessary for us reau officials. to report to the management of the It is hoped that Michigan will be camp the number expecting accom- well represented at this conference. modations and entertainment. We There will be no registration fee modations and entertainment. We There will be no registration fee. (Continued from page 1)
want all to be cared for within the Room and meals at beautiful Camp highway commissioners. Prof. Allen mation leading to the arrest and connot to produce more crops and the continue of the conti want all to be cared for within the Room and meals at beautiful Camp angular comp, if possible, but we cannot ex- Gray, where the conference will be told of what the College is doing to viction of any chicken thief. He said aggravate the surplus problem, I pect them to hold it open for us be held, can be secured at reasonable remedy this condition and of what that they were also co-operating with to give time for participation in condition and the Chamber of Communication and the Chamber of Communication in condition and the Chamber of Chamber of

40 or 50 machines, so we suggest vations. bringing others with you if possible. All bedding will be furnished, but it might be wise to have an extra blanket or so in case the weather should 9:00 a. m.—Call to Order—Harry supervisor of them could be sold for more than the clared that agricultural education is one-half their war-time price unless.

Community singing for the banbring it along, for the lights go out at 10 o'clock, and if you have any D. Lincoln. musical instruments bring them along. Just come prepared to enjoy tions-President Keefe. a few hours each day getting needed instruction in a big assembly hall E. P. Taylor, A. F. B. F.

Camp at Saugatuck Provides rest of the time to be spent in rest and recreation with members of our the cooler times of the day. own organization from 12 states.

Five Worthwhile Days join in this camp week! I know the mid-summer day. what the change would mean to Chairman Farm Bureau Home and many of our work-weary farm folks rivers, May-flies may be seen in great can attend will feel the responsibil- their mating flight or dance. absorbing to the point where they flies or Canadian soldiers. can return home and impart the lessons to those not able to participate. None of these good meetings and

the state-wide ones, we must plan are on his bill of fare. We have long felt that this group for something of a smaller area—it's

future; we are all happy over the keen interest shown by the members After several meetings of the com- themselves in the 41 counties can a school we found ourselves all set to organization can go on and on until Mich., beginning early Monday morn- the goal we all know it should, but ing, Aug. 16th, and continuing with a we must not be content with home tive day session until Friday eve- conditions, we must work with an l ning. This necessitates those con- for all of our adjoining states and templating taking the full term, ar- then still push on until agriculture riving there and getting established in our whole country is working as B. F. on the day before. We feel that the one for better results and greater We Can Teach and Learn

sidered before deciding to come to the place where we can pose as an E. E. Ungren, Michigan. example or serve as a teacher, but Camp Gray is a private resort of we can justly feel that we have made 'dress up" place, in fact we are urg- stant study, genuine co-operation ing and it would be well to take such change. Some of these changes will

MIDWEST BUREAUS MAKE PLANS FOR TRAINING SCHOOL

Leaders From Many States To Meet at Saugatuck August 16-20

As announced in the last issue of the NEWS, the Midwest State Farm lustrative Helps-R. E. Pattison Bureaus' first summer training Kline. The school itself is full of real school will be held at Saugatuck, aspiration, the best talent possible (Allegan County) Michigan, August

We hope for at least one representa- secure ideas and inspiration not only

The complete schedule for school is as follows: Monday, August 16

The Necessity of Taking Notes-

July Nature Calendar

(Prepared for Nature Magazine by the Cleveland Museum of Natural History)

"Mid-summer blooms within our quiet These large sunfish are highly esgolden peacock down the dusky alley

Gay flower petals strew

-Pearl, emerald and blue—
The curving slopes of fragrant summer

grass; The pools are clear as glass Between the white cups of the lily

flowers; The currants are like jewelled fairy A dazzling insect worries the heart of a

rose,
Where a delicate fern a filmy shadow
throws.
And airy as bubbles the thousand of bees
Over the young grape-clusters swarm as
they please."

Emile Verbacker. -Emile Verhaeren

. . . Nature's wild gardens are as thickly sown with flowers as any of man's acres. Fields and waste places are now fragrant bowers.

swamps. This really is not dust, but ripe yellow spores. -As you cross the meadow or pas-

ture, hundreds of small greenish insects leap before you in short flights. They are sap-sucking leaf hoppers, one of our grass pests.

black bear concentrates his diet on this abundant natural resource. The milk snake is a good mouser. Most of his hunting is done during

Drowsy days are here. noon-day sun, the droning of insects, How I wish all of our folks could all seem to voice the peacefulness of

and I sincerely hope that those who whirling swarms as they perform

July is butterfly time when flower carnival grounds for these beautiful creatures of the air.

In the late afternoon the toad to others the inspiration and cheer begins his search for food. Grasshoppers, crickets, locusts, beetles, flies, ants, squash-bugs, plant-lice,

The bluegills are especially greedy now and large catches can be made. and General Sales Manager, National stated that the students in agricul-Salesmens' Training Association, tural courses in high schools today Chicago, Illinois.

Preliminary to a Campaign-E. P. thirty years ago, but best of all, Taylor, A. F. B. F.

Geo. Metzger, Illinois. Publicity—S. J. Duncan Clark, Edi- when the farmer who didn't belong of other classes, but to imitate the tor-in-Chief, Chicago Evening Post. to the Farm Bureau would be asham- example. They are matching the 6:00 p. m.—Get-Together Banquet. ed of himself. Principal speaker, Dr. Carl Taylor

Farm Bureau-H. R. Kibler, A. F. time has now come when these coun-

Psychology as Related to Art of manifold problems. The immediate chen. It eliminates lost motion and

Bureau Meetings-Hon. L. A. Pit-bors? As far as I know this is the tenger, Indiana.

Wednesday, August 18 9:00 a. m .- What is a Farm Bu-

reau?-Frank Evans: A Business Organization. A Political Organization. A Civic Organization.

ity?-Mrs. Wagar, Michigan.

Afternoon-Recreational Program. Thursday, August 19 9:00 a. m .- Simple Rules for Pubic Speaking-R. E. Pattison Kline, Kline School of Effective Speech Training, Chicago, Ill.

10:00 a. m .- The Administration of a Farm Bureau-Clark Brody, Michigan. 11:00 a. m .- The Relation of the

Co-operatives to the Farm Bureau-M. L. Noon, Michigan.

W. H. Settle, Indiana. Hugh Harper, Wisconsin.

2:00 p. m .- Case Problems -- W. T Martindale, Indiana, 3:00 p. m .- Public Speaking-Il-

4:00 p. m.-Case Problems-Mrs. Laurence, Ohio, in charge. Thursday Evening, Beach Party.

Friday, August 20 9:00 a. m.-Case Problems-Alfred Bentall, Michigan. 10:00 a. m .- Sound Financing of Farm Bareau Organization .-

Earl Smith, Illinois. Chas. Hearst. Iowa. Ralph Snyder, Kansas. Afternoon-Open Forum and Sum- rural school.

300 Bur. Leaders Plan

enitural work, Professor E. E. Gallup, farms are still assessed at war-time of the word as well as to make a liv-9:00 a. m.—Call to Order—Harry supervisor of the Smith-Hughes ag- valuations, despite the fact that few ing." clared that agricultural education is one-half their war-time price, unless quet was led by Rev. L. A. Nixon of What the School Aims to Do-M. the most completely organized and they were near cities or had resort the Methodist church at Lowell. the most completely diffused of any possibilities. After advocating cer-Lincoln.

10:00 a. m.—General Introduction in the United tain specific tax reforms, Mr. Harper Farm Bureau conference, the dele-States. Mr. Gallup told of the evolu-moved that President McPherson ar- gates went in a body to the Hotel tion of the agricultural colleges, ex- point a committee of five, who with Olds in Lansing where they enjoyed periment stations, the extension Mr. McPherson and Stanley M. Powthe banquet and program of the ar-

teemed as pan-fish.

under flat stones or in soft soil on some sunny bank. There are from twelve to twenty-four eggs in a nest The violet-blue flowers of chicory are blooming in fields and by the net PROFITS ARE \$9,218 roadsides. On rainy or cloudy days are blooming in fields and by the they "close up shop" until the sun

comes out again. Bobolinks, tree swallows, red-wing blackbirds and grackles are early flockers. Already you may see them in small bands.

Mud daubers (the slender-waisted, nervous wasps) are now provisioning their nests of tubular cells built unmet here tonight for the second and

largest star known.

blossoms is heavy along country

roads. ne stores up fat under his coat for the winter.

The pickerel weed is a wader. It raises its long spike of ragged purplish flowers above large shiny green

leaves. At this time of the year moose become semi-aquatic animals. In the State Farm Bureau, declared in part

evenings and may best be observed mendously unfair disadvantage who in a reclining position.

2:00 p. m.—Survey of a County the agricultural colleges afforded by entrenched financial position. these boys and girls were being trainship Applied to Farm Bureau Needs valuable for the Farm Bureau in been developed. Farmers are resolved 4:00 p. m.—A Bird's-eye View of that the time would speedily come eyes at the progress and prosperly

Tuesday, August 17

9:00 a. m.—Publicity Fitted to at the conference, declared, "The ing. him. How can we take this farmer thus benefits both producer and con-3:00 p. m.—Programs for Farm and get him to work with his neighfirst meeting ever called to take defi- for the successful management nite action to set up machinery of the business of a co-operative, Mr whereby the Farm Bureau will be the Powell called attention to the necessity means of doing those things in the sity of proper management, adequate local communities which the indivi- capital and of dependable volume dual farmer cannot do alone."

In discussing the topic of getting dent upon the loyalty of the mem-A Social Organization.

10:00 a. m.—What is a CommunW. W. Billings, president of the
Genesee County Farm Bureau, said

Calhoun Bureau and Self in the Farm Bureau Field-Lu-Farm Bureau program was so well sold to the people of Michigan. He declared that for successful County

mon good. . County Leaders Speak

the first afternoon of the conference Worthy Master A. B. Cook. the following topics were presented. "The Rural School" by E. P. Rey- a comprehensive study of Michigan nolds of Olivet, president of the Ea- taxation, assessment and equalizgon County Farm Bureau; and "Tax-Harper of Middleville, vice-president Farm Bureau. of the Barry County Farm Bureau.

Discussing the rural schools, Mr.

To Mobilize Members kegon County Farm Bureau had of next issue of the NEWS. fered a reward of \$50.00 for infor-

instruction in a big assembly half E. P. Taylor, A. F. B. F. work and finally the Smith-Hughes ell, assistant secretary of the Michinal music make the many state of the Michinal music makes the many state of the Michinal music makes the many state of the Michinal music makes the many state of the Michinal music music makes the many state of the Michinal music music music music makes the many state of the Michinal music mus

IDA CO-OPERATIVE TRIPLES BUSINESS **DURING PAST YEAR**

eemed as pan-fish.

The black snake is laying her eggs Large Business Conducted at A Profit; Directors Are Re-Elected

Powell Says Organization 1 Only Way For Farmers To Get Fair Deal

Ida, July 16 .- About 80 farmers der porch roofs or eaves, with spiders nual meeting of the reorganized Id which have been paralyzed with a Farmers' Co-operative Company. The sting. Thus they furnish live food report presented showed that during for their young when they hatch.

At night the leaves of the red clovsales amounting to \$214,820.57 gold dust from the horse-tails in the er and the white clover fold together and the white clover fold together a net profit of \$9,218.19. The total Conspicuous now in the evening sales of the preceding year had sky is Antares, the brightest star in amounted to only about \$64,000, so the constellation Scorpio. It is the the volume of business has increased more than three hundred per cent The perfume of sweet white clover during the last twelve months.

The following three directors whose terms expired were unani-Beginning now, and continuing mously re-elected: Chas. Stotz, Ar throughout the summer, the wood- drew Metz and Godfrey Lutz. Hold chuck grows rounder and rounder as over directors are: President Gen Schroeder, Vice-President Fred Nick el, Sec'y-Treas. F. J. Drodt and Ed.

Discussing the development of cooperative marketing, Stanley M Powell, ass't sec'y of the Michigan

cool waters of northern lakes and . "I believe in co-operative market rivers, they escape the heat and flies. ing because I believe in a square Along the margins of ponds and deal and equality of opportunity for rivers, young toads gather on sunny the farmer and his family so the prown patches of earth. Having suc- they may take their place in the cessfully passed the tadpole stage world unshackled by ignorance ar unharmed, they now must beware of hungry hawks, crows, snakes and this economic equality can only other land animals which prey upon this economic equality can only he brought about through farm organ Giant water-bugs, or electric-light izations and co-operative marketing bugs, are attracted with many other The individual, unorganized farminsects to street lights. Their flying er with his small quantity of prodseason is short, being primarily to uct, his limited knowledge of the market conditions, his inadequat Lyra, Corona and Hercules are al- credit facilities and his frequent m most directly overhead in the early gent need for ready cash, is at a tre he comes to match his bargaining power against that of powerful ol line buying agencies, with their for knowledge of market conditions were getting better instruction than their ready credit and their strong

Advantages of Co-operation "To remedy this inequitable si 3:00 p. m.—The Art of Salesman- ed in leadership which would be very uation, co-operative marketing has years to come. He said he hoped ing not merely to look with longing ficiencies and bargaining power of Lucius E. Wilson of Chicago, who the corporations with the efficiencies of the University of North Carolina. had assisted in membership cam- and bargaining power which the co

"Co-operative marketing shortens ties and members must organize and straightens the journey of food 10:00 a. m.—Outlines of Modern themselves for the solution of their stuffs from the farm to the city kit-

> Stressing some of the essentials which he said was primarily depen-

Grange Picnic Aug. 10

Calhoun County's hig annual Farm Bureau work, one of the first Farm Bureau and Grange picnic will essentials was to have a Board of Di- be held Tuesday, August 10 at the rectors thoroughly sold and 100% Fair Grounds at Marshall Speakers loyal and with the ability to get the for the day will be Stanley M. Powaverage farmer to work for the com- ell, ass't sec'y of the Michigan State Farm Bureau, and a representative of the Michigan State Grange. An During the open forum session on effort is being made to secure

ton County Farm Bureau; "Control tion conditions and draft recommenof Chicken Thieves" by S. D. McNitt dations to present to a State Farm of Ravenna, president of the Muske- Bureau conference to be called about the middle of October, to be attended ation and Equalization" by W. P. by delegates from every County

Urges Religious Co-operation One of the big features of the two-Reynolds said that it was a question day conference was the evening banas to whether or not they had kept quet Tuesday, July 20, which was pace with the times. He ventured the held in the Union Memorial Buildassertion that if the mythical Rip ing. Addresses were given by Dr. Van Winkle should wake up today, Malcomb H. Dana of Charles City. after his twenty years of slumber, lowa, director of the town and counthere would be no place where he try department for the Congregation would feel so much at home as in the al Extension Boards, and by Dr. Eben B. Mumford, Professor of Telling of the serious situation sociology of Michigan State College. presented by the depredations of Dr. Dana spoke on "Religious Cochicken thieves among the farm operatives" and a summary of his flocks, Mr. McNitt said that the Mus-splendid address will appear in the

"Greater efficiency in agriculture Write the Michigan State the organized farmers could do to the Chamber of Commerce and prose-Parking space will be provided for Farm Bureau for terms and reserhelp save tax money and still secure cuting attorney to end this nuisance.

Discussing the correspondence and group development, must be part Discussing the serious taxation of the new rural program," declared Speaking on the topic of the Farn, conditions confronting Michigan agri- Dr. Eben Mumford, "The farmer has Bureau and the Smith-Hughes Agri-

At the adjournment of the two-day

been accomplished through com-

Association. During last month 76,

these local units.

000 members attended meetings of

100 Per Cent Co-operators

must adopt a definite business poli

cy," declared Lucius E. Wilson of

woolen mills and tanneries, now

"Farmers and their co-operatives

0,000,000 SAVED **IDWEST FARMERS** BY RATE VICTORY

C. Denies Freight Rate Increase Fought by Farm Bureau

GANIZATION TRIUMPH

v Left Open for Rate Cuts Sought by Hoch-Smith

Resolution

ganized agriculture has triumphgain. On July 16 the Inter-state nerce Commission denied the ation of western railroads for ieral five per cent advance in

s was a culmination of an aton the part of the railroads to se the transportation tariff of rs in 22 western states at least 00,000 annually.

e the petition asking for the to increase freight rates was ast spring, the American Farm u Federation, backed by the 22 d State Farm Bureaus, includlichigan, has been the central in opposing the railroads' de-

a series of hearings held in vacities in the West, the Farm u presented evidence and testishowing the disastrous effect crease would have on agriculof the states affected. That this ice and testimony was conclus evidenced by not only the genecision of the I. C. C. in denye railroads' petition but also in cial part of the decision referlirectly to agriculture where the ission ruling says: "The rec varrants us in concluding that osing changes in existing rate ares, either for the purpose of ving earnings of carriers in rn trunk line territory or for arpose of rectifying inequalities sting rate structures; the carshould purpose no advance in ate on products of agriculture, ding' live stock, except where ular rates on such products need adjustment to remove instencies or where it can be that the product in question affected by depression.'

reau Witnesses On the Job American Farm Bureau Fedn side of the famous western ease was under the direct suion of O. W. Sandberg, Direc-Transportation, and Special ney Fred S. Jackson. NEWS rs will remember that the first ses for agriculture at the ngs at Chicago last fall were of the Michigan State Farm u: A. P. Mills, D. F. Murphy, y Curtis, and Prof. J. T. Horn-

A. F. B. F. stepped into the he day the railroads filed their on asking for an increase. At the office of the president of F. B. F., to all the affected a counter petition was filed teps were taken to employ an

railroad application for a five ent rate increase was docketed e commission as Ex Parte 87 nnection with the hearings on pplication, the Commission also ved evidence for use in its gennvestigation of the freight rates ure under the Hoch-Smith resopassed by the last Congress, it had docketed as 17,000. The ican Farm Bureau Federation pioned the passage of the Hochresolution which ordered the ssion to conduct a complete tigation of the entire freight structure. The Commission, in ent case stated that the record be held open for further ingation under the Hoch-Smith ition saying that little evidence given in regard to the rate

Pays to Be Organized

d at the six hearings.

hearings because there existed The day was spent in going at a mass of data sufficient to inspection trip. mine the I. C. C. decision.

nized effort.'

en. Couzens Wants Sup't For His Farm fluence and service.

Michigan State Farm Bureau that esires to hire a suitable man as rintendent of his farm in Oakling, Detroit, Michigan.

n't pay is before committing the rea Fabric Department where

THEY TESTIFIED FOR FARMERS IN BIG RATE CASE

(See Story at Left)



A. P. MILLS, Traffic Manager Michigan State Farm Bureau



PROF. JOHN T. HORNER of Michigan State College testified for the Farm Bureau.



D. F. MURPHY, traffic expert employed by the Michigan State Farm Bureau to prepare and present evidence for Michigan agriculture in the great freight rate case, the story of which is told in the column to

ADDISON FARMERS VISITING F. B. BLDG.

uncing the decision in the five Delegation From Pioneer Twp Inspects State Bureau Headquarters

hat the decision really means State Farm Bureau at Lansing.

Bureau membership drive was first our job to see that the preference Farm Bureau. e was adequately represented at started six years ago this fall.

ch of the 22 states a Farm Bu-through the Farm Bureau building the management invite, at all times, Federation and these State and studying the work of the sever-criticism and help of anyone inter-Bureau workers, through the al departments. The delegation ap- ested in assisting our making the Station WCX of Detroit-"Chief" can Farm Bureau Federation, peared favorably impressed with Elevator Exchange the dominant fac- C. D. Tomy, announcer; "Bernice, able to collect, organize and what they saw and learned on their tor in the marketing of Michigan famous radio planist, and Mrs. Hazel

It must have been a source of great derful strides forward the past six his is just one more example of satisfaction to them to have realized years and with the continued co-opcan be accomplished through that it was their loyalty and their eration of our membership, the Mich- ness session of the Elevator Exchange through the Michigan Elevator Exmemberships which had established igan State College and the Michigan Annual Meeting showed that during change. We believe this is a step in and maintained the Farm Bureau, we have visions the past year 5,100 cars of grain and the right direction and hope that movement until it has reached its of still greater succes." present high position of power, in-

nator James Couzens has advised Michelex Annual Meet At Port Huron Aug. 4

The annual meeting of the stockons says that he has an attrac- holders of the Michelex Elevator and proposition for a young man Warehouse Company will be held at the proper experience and am-a. If interested write the Senaat 2123 First National Bank portant meeting and all stockholdtend.

time to discover that crime Order a suit from the Farm Buknow just what you are buying. Adv.

EXCH. NOW SHIPS TRAINLOADS, NOT CARLOADS-OSMER

General Manager Osmer Says Past Year Was Biggest for Exchange

GIVES SUCCESS FORMULA

Great Forward Strides Made; Future May Show Still Greater Progress

Following is the annual report Chicago. "There can be no successubmitted by General Manager L. E. ful bargaining unless the bargaining Osmer at the Sixth Annual Meeting power is centralized in one place. of the Michigan Elevator Exchange, Mr. Wilson then with fitting words

at Lansing, July 21: "It is never a task for the man- Exchange a fountain pen and penagement of any business to report to cil set to each of twelve elevator the stockholders after a successful managers who, during the last four Michigan Elevator Exchange to re- "The farmer has long prided himeight million), and in net earnings, tively organized, he will soon be the

"Your directors have divided our localities we had flour mills and canner and wholesale grocer. earnings as follows: (1) To Michelex Elevator & Ware- most of these local institutions have nouse Co., for establishment termi- been abandoned and our farm prod-

nal bean elevator, \$25,000. (2) Cash dividend to grain ship- for manufacture. When we buy anypers, \$6,000.

dend on stock, \$2,900.

ed patronage dividend. ed the Exchange this year despite tically no investment they are pay- Elevator Exchange handling beans masquerading as Canadian seed.

uine satisfaction to now be able to has often times been too stingy to be would have had to be handled, as grain and beans, instead of single then sob the rest of the year because dation of the members of the Elecarloads as we did the first two sea-sons when the larger buyers had little faith in our permanency.

will come in somehow.

manager line run north and south, (3) Charity to the Heaven knows he needs it. "At least that is the way we find it in Michigan.

spend considerable time in the build- ture, Mr. Sandles quoted statistics to change, it would not be difficult to ing up of any of our present member- show that while in 1913 eleven bush. sevure this volume. ship who feel that an expansion drive els of wheat would have bought a could be successfully undertaken plow, ten years later it took 29 and also to the organization of sev any co-operative, has been shelved er. for two years past. In this connection

ield representative.

20% of membership 100% 25% of membership95% 35% of membership90%

A score or more of the members of are now spending an amount which than all other business." remains.

grain and beans. We have made won- Emmons, noted soprano.

Warning!

Word has reached the Michigan Farm Bureau News that certain magazine solicitors have offered the Farm Bureau News along with other publications. The Michigan Farm Bureau News employs no solicitors and is not interested in any subscription plan with any publishing house. Any such offer is unauthorized and a fraud. The News will appreciate a notice of such instances.

BEAN DEPARTMENT Many Records Broken At Elev. Exch. Meeting JUST COMPLETED (Continued from page one) from leading banks from Boston to san Francisco, from Portland. Maine, to Jacksonville, Florida, and SUCCESSFUL YEAR

from St. Paul, Minnesota, to El Pase Mr. Stone explained that one of Mgr. C. S. Benton Reports on the biggest difficulties confronting Bean Department of the Association was in keeping the 108,000 stockholders informed as to what was being done. This has now

Elevator Exch.

Lauds Services and Benefits Of Picking Plant at Port Huron

Following is the report submitted by C. S. Benton, Manager of the Bean Department, at the Annual Meeting of the Michigan Elevator

"The Bean Department of the completed its most successful year year's business and it is no little years, have sold all of their grain of the manager of the and beans through the Exchange. the trade should be credited to port to his stockholders the largest self in his independence," declared large extent to members of the Ele year's business in volume (approxi- A. P. Sandles of Columbus, Ohio, vator Exchange who have so ably as

"This past year has been a very wet weather of last fall made the

In the course of his address, Mr.

The Diminishing Farm Dollar ishels of wheat to nurchase the

were organized would have more mean a great deal to our members, power than 90% who were unorganized.

nterstate Commerce Commissor more westward to spend the day and beans grown. We have several started and helped over many rough time and effort spent. at the Headquarters of the Michigan oats customers educated to always places by the State Farm Bureau, That the decision really means of the farmer's standpoint is that the farmer, will not have to pay significant about this pilgrimage bee farmer, will not have to pay significant about the people's home of castern of these people to their annual meetit looks as though we are going to look ally. He will not have to pay bailiwick, Addison Township. Cak-rye. Canners always give Michigan the Elevator Exchange leaders of the cause he was adequately repre- land county, that the old-style Farm beans preference and it is part of support of the entire strength of the

> "The officers of the Exchange and banquet was provided by an orches-Music and entertainment for the

Reports Show Biggest Year

The reports presented at the busi- all beans in the pool being cause of its growing volume of busi- will be of great benefit to the farmness, it was voted to increase the er. There are many advantages to capital stock from \$50,000 to

The following officers and direcaffairs during "the coming year: President, Carl Martin, Coldwater; Hazelwood, Mt. Pleasant. Vice-President, L. C. Kamlowske, Washington; and Secretary, H. D. Horton, Kinde. Other Directors are change are printed elsewhere in this W. E. Phillips, Decatur; George Mc-Calla, Ypsilanti; Milton Burkholder,

munity organizations fostered by the TELLS OF POOLING PLAN

presented on behalf of the Elevator Exchange

Michigan Elevator Exchange has just

mately 5,100 cars), in dollars (over "but unless he speedily gets effectively sisted us in shipping quality beans. above expenses (fifty thousand dol- most dependent person in the world. difficult one for all bean handlers It used to be that right in our own from the farmer right through to the handling of this crop a very hazard- ment has put the newly enacted ous proposition. I feel that we should Gooding-Ketcham seed staining bill tucts make long trips to the big cities be congratulated that out of the into operation, the Dominion of Canped during this year, it was found ing all alfalfa and red clover seeds thing we pay the freight both ways (3) Seven per cent annual divifor the round trip and support high
end on stock, \$2,900.

taking we pay the freight both ways
necessary to return only one car to
imported into Canada to be stained
the State for reconditioning, and
before being released from bond.

The sacks priced above wage scales set by Union labor and this ear could have been handled this action will afford added protection to the fat profits of many with a small loss had not the ship-

the fact that financial conditions with our Michigan farmers have not been such that many new co-operative ventures could be undertaken.

The result is that the many new co-operative ventures could be undertaken.

The result is that the many new co-operative ventures could be undertaken.

The result is that the many new co-operative ventures could be undertaken.

The result is that the michelex Elevator & ware scales on the ware scales on the michelex Elevator & warehouse Company at Port Huron. "We have spent a great deal of time and effort in personal contact with the largest buyers of grain and beans in the country and it is genderal beans and to determine the cost of the driving and picking facilities of the labor that goes into every articles. close contracts with the choicest on his own side. He will stay at home trade for trainloads of Michigan to make 30 cents on election day and erated primarily for the accommon trade of the King of t vator Exchange, who are handling faith in our permanency.

Sandles declared that mid-western the fullest co-operation of all our farmers are more militant today members handling beans, and they asked the secret for a successful co-operative, and we now offer as the standard formula, "Faith, Hope and" they will teach a stern lesson to the shipping their surplus picking stock Charity."

(1) Faith that the co-operative will do more than competition ever bread basket of America. He said can only be operated successfully if that it might be necessary for the sufficient beans are put through it to (2) Hope that the finances to run farmers to organize a new political keep it working to its capacity. We party and make the Mason-Dixon should have at least fifty cars of beans a month through this plant to make it a paying proposition, and Referring to the distressed econom- if we can have the full co-operation "During the coming year we shall ic condition of American agricul- of the members of the Elevator Ex-

Building on Quality Basis "During the past few months we eral new co-operatives. We have been same plow. He declared that this the demand for our Michelex, Bunso hard up financially that the field accounted for the fact that there are ker Hill and St. Clair brand beans work, a most important service in a dozen farms for sale for each buy- and I am sure that the demand will continue to increase this year. He said that in the last four years shipping our Bunker Hill and St. we are proud, indeed, of the loyalty the value in American farms had de- Clair brand beans out of Port Huron, of our membership with their busi- preciated twenty billion dollars, we are in a position to guarantee our ness even without solicitation of a which was more than the entire war buyer that his duplicate order for debt owed the United States by all this grade stock will be similar t "The Exchange has an agreement the foreign nations. Mr. Sandles re- his previous order. This is something "The Exchange has an agreement with each stockholder that, prices being equal, we are to secure the business. While we have never maintained an auditor to check this part of our contract, nor do we ask for reports, a careful check would show our membership marketing grain and beans through the Exchange in approximately the following percent. proximately the following percent-clared that 10% of the farmers who ready to load, which service should

"We are sorry that circumstances this year have been such that it was "Be proud of the game you're in, impossible to have regular meetings or get out, don't give your business of the managers handling beans in Because we are a Michigan corporation organized to help the Michi- low the belt. The farmer has got to lems and assist each other in solving gan farmer in all ways possible we build a temple that shall be higher same. We hope that some schedule may be arranged whereby a meeting the Addison Farmers' Club from the figures 25 per cent of our net in- President M. B. McPherson was at least every six weeks will be held W. Sandberg, Director of Trans- northeast corner of Oakland county come to advertise to the buyers of the closing speaker on the banquet during the bean campaign, for I am tion of the American Farm Bu- formed an automobile carayan Tues- the U. S. A., that Michigan farm- program. He referred to the fact sure that you will agree with me that commenting on the ruling of day, July 27, and journeyed 90 miles ers raise the choicest quality grain that the Elevator Exchange had been these meetings are well worth the

"There have been times this year on a special campaign for the sale of light and dark red kidney beans and hope we can give you a service which can favorably compare with that offered by any other bean handler of the State. Farmer Controlled Bean Pool

"Plans are rapidly being compiled whereby the farmers of Michigan car have a farmer controlled bean pool beans, amounting to more than our members will get behind this \$8,000,000 had been handled at a net movement one hundred per cent. The profit above expenses of \$50,000, proposed plan will guarantee the lo-Eight new elevators joined the Ex- cal elevator a fair profit on the beans change during the past year. Be- handled and a successful bean poo'

this pool and we are going to do our best to make same a success. "In conclusion, we wish to again

tors will pilot the Elevator Exchange Marlette; M. R. Shisler, Caledonia; F. M. Oehmke, Bach; and W. J.

Detailed reports covering the past year's business of the Elevator Exissue of the NEWS.

assure you that we are here to give ou the best bean service possible and are always willing to listen to any fair criticism of our work and

"We wish to assure you of our ap preciation of your support in the ast and hope you will be with us one hundred per cent this year. is only by the close co-operation c both our members and your sales or ganization that a successful business can be carried on.'

Watch Out!

Farm Bureau members who kept track last Spring through the NEWS of the huge importations of clover seed will be interested to know that Argentine alfalfa seed has begun to come into this country. The advance guard of what is feared may be a flood of alfalfa seed from Argenitue arrived at the port of New York City on the S. S. Mimaigo. It comprised 142 bags, destined for Mobile, Alabama. Let's hope this seed stays down in the Southland, where it is probab-ly adapted. The Seed Staining Law will come in handy here!

Canada Also Passes Seed Staining Rule

Now that the United States govern-"We are glad to report that seven new member elevators have joined the Exchange this year despite tically no investment they are pay-

First Augel - "How'd you ge

Second Angel-"Flu."

Poultry Shippers

For results and service send our future shipments of Live outry to FARM BUREAU POULTRY EXCH 2610 Riopelle St., Detroit, Mich.

Detroit Poultry Market

As given by Mich. Farm Bureau Poultry Exch., 2610 Riopelle street, July 29, 1926:

ı	Broflers, Barred Rocks, 214-3 lbs40
3	Brollers, Barred Rocks, 11/4-2 lbs38-39
١	Brothers, Darred Hocks, Ly 105, 00-03
ı	Broilers, R. I. Reds, 21/2-3 lbs38
ı	Broffers, R. I. Reds, 134-2 lbs36-37
۱	Brollers, White Rocks and Buffs,
ı	3 lbs 38-35
	Brollers, Leghorn, 2 lbs. up28-29
8	Brollers, Leghorn, 134-2 lbs27
	Hens, fancy27
1	Trens, taking the time 02.00
ı	Hens, ordinary, 4-5 fbs26-27
g	Hens, Leghorn20
۱	Stags, Colored
	Cox 16
	Ducks, young23-25
	Geese, young
	Rabbits, over 5 lbs. up16-18
	Rabbits, over a los. up
	EGGS
	Fancy White Hennery
	Fresh Receipts30
	-

A Bargain in **Grain Sacks**

We are offering the following atractive bargains in once-used, best quality grain sacks:

Bemis Brand, 36c each in lots of 0 or more. 37c each in smaller

Other Standard Brands, 34c each any quantities.

These prices are all f. o. b. Laning. You can send check with or-

The sacks priced above would probably cost you 50c through your local dealer. The reason why we are making such an offer is that while we receive large quantities of seeds in the new grain bags, we market all our seeds in the smaller, sealed trade-marked sacks.

FARM BUREAU SEED SERVICE Lausing, Mich.

Timely Hint For Alfalfa Seeding

Many of Michigan's most successful growers of alfalfa have obtained their best results with August seedings. Others will find this a good practice to follow.

Then by planting Farm Bureau Brand knownorigin, guaranteed seed, (sold only in sealed, trade-marked sacks) success will be doubly insured. Get it at your Co-op.

You can't cheat Mother Nature with something "just as good."

MICHIGAN FARM BUREAU SEED SERVICE Lansing, Michigan.



SALT THAT SATISFIES

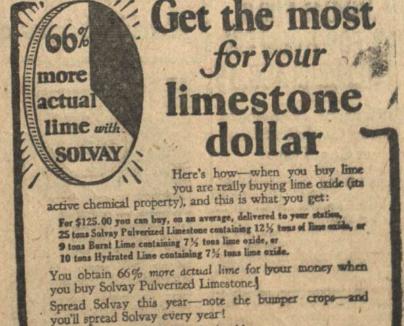
No. 1 Medium N-C (non-caking) Salt never cakes in bag or barrel. Scoop it, or pour it, down to the last pound. Pure, white, smooth, mellow-as free from caking a year from now as it is when you get it. The difference from other salts is in the brine from which it is made. Get it at your co-op or dealer. Packed in 280 lb. bbls. and in sacks weighing

140, 100, 70, 50, 25 lbs. Also in 50 lb. blocks. OUR BIG FOUR STOCK SALT (medicated and iodized) is a wonderful tonic conditioner

SAGINAW SALT PRODUCTS COMPANY Saginaw, Michigan

MICHIGAN FARM BUREAU POULTRY FEEDS DEPENDABLE and ECONOMICAL

Michigan Chick Starter with Buttermilk
Michigan Growing Mash with Buttermilk
Michigan Laying Mash with Buttermilk Make Chicks grow and hens lay For sale by the local Co-op. or Farm Bureau agent. Insist on Michigan brand. Write for free Poultry feeding booklet. "Dept. F." MICHIGAN FARM BUREAU SUPPLY SERVICE Lansing, Michigan



Write for booklet. THE SOLVAY PROCESS COMPANY

Detroit, Mich.

Sold by

or manager for the last of the

LOCAL DEALERS

300 COUNTY CLUB CHAMPIONS ENJOY BUREAU BANQUET

Winners From 34 Counties See Bureau's Interest In Their Work

LUCIUS WILSON SPEAKS

Club Work Is Called Greatest Educational Movement In Last 50 Years

Three hundred county champions in boys' and girls' club work from the thirty-four counties in the southern part of the Lower Peninsula attended Club Week at the Michigan State College, July 12 to 16. These project winners actually attended college, for they slept in college buildings, ate at the college cafeteria and attended classes and demonstrations conducted by their leaders and by members of the college

Wednesday noon, July 14, the three hundred county champions, each one of whom had won first place in his or her county in some club project, were guests of the Michigan State Farm Bureau at a banquet in the new Union Memorial Building at the College. Following the dinner a short program was givon with Mr. Nevels Pearson, Assistant State Club leader in charge.

"I want you to get acquainted with an organization that is doing an immense amount of good for agriculture and the farm boys and girls. I refer to the Michigan State Farm Bureau which, as you know, is giving us this fine banquet here today. here for this week has been made possible by your local County Farm Bureau. There are a great many other things which your County Farm Bureaus are doing for you and for agriculture back in your home coun-

Human Factor Most Important the Michigan State Farm Bureau. of the warmest evenings this year Mr. Brody declared, "We regard it but it takes more than high temperure to entertain you club leaders Clinton County Farm Bureau folk. and county champions. The Michied to do something more for you was also present.

boys and girls here today than merely to feed you, so we have brought the General Organization Company

Wilson, who gave a splendid talk in gathering. Mrs. Edith M. Wagar, what the organized farmers can do. Wilson, who gave a splendid talk in the course of which he said, "There is probably nothing which has been done in this country in the last one done in this country in the last one hundred years which has as far Bureau work. Mr. Howard V. Kit- character, but better crops of hay, graded as well as possible, would reaching influence as the develop- tle, County Agricultural Agent, by better stands of alfalfa, better yields never sell as cheap seeds. This policy ment of boys' and girls' club work. use of a graphic map of Clinton of corn, are apparent to the average I believe, has been followed through Certainly it is the greatest educa- County, showed where the member- farmer. Those things have resulted by every co-operative seed handling tional movement which has come ships had so far been signed in the by the use of known-origin, adapted agency now in existence. The trade about in the last fifty years. There different townships and emphasized seed, put out by the farmers' co-op- has been won away from competiwere plenty of calves and sheep and the need of completing the work. pigs in Michigan fifty years ago, but | Clinton County has gone considerthere were no clubs that we farm ably over its previous membership of boys and girls could join.

only result of your efforts was a few county campaign. pounds of pork or a few new dress- This splendid showing has been cs. These things are necessary and made possible by the very fine and

what they saw at both places.

4TH ANNUAL FIELD DAY FOR HOLSTEIN **BREEDERS AUG. 19**

Hiliberk Farms, Near Homer, Calhoun Co., to be Scene of Great Picnic

"Jimmy" Hayes sends in the following announcement which will be of considerable interest to all "black

and white" fans: "The fourth annual Field Day of the Michigan Holstein-Friesian Association will be held Thursday, August 19, at Hillberk Farms, Homer, Mich.

"Mr. J. T. Berkheimer, proprietor of Illiberk Farms invites every Holstein lover in Michigan to come.

There will be games; judging contests with a good young bull as prize, in one case; talk by Prof. O. E. Reed; a band, etc. Potluck dinner at noon, free ice cream and milk. 'The Farms are two miles south of Homer, Calhoun County, on M-34. Eight west of Jackson. Take M-60

"Morning trains on the Michigan Contral R. R. will be met at Albion. Plan for the big day August

Club Champions Who Were Bureau's Guests



Each of these 300 boys and girls from 34 counties is a County Champion in some club project. This picture was taken while the champions were attending Club Week at the College recently. During the week they were guests of the Michigan State Farm Bureau at a banquet and program. They also inspected the State Farm Bureau headquarters. See the article in the column to the left and read the editorial in this issue.

Mr. Pearson told the boys and girls 225 BOOSTERS AT **CLINTON BANQUET DESPITE MERCURY**

Most of you also know that your trip Cup Winning County Plans to Secure Still Larger F. B. Membership

St. Johns, July 21-Two hundred Farm Bureau boosters met here this Mr. Pearson then introduced Mr. evening at a Farm Bureau rally ban-Brody. Secretary-Manager of quet in the Masonic hall. It was one

gan State Farm Bureau sees plainly Wright of Wacousta. George Bate- farmers, in the territory served by that it can no longer stick to a pure- man, president of the County Farm ly business program. We must take Bureau, acted as toastmaster. Mr. care of the human factor, which, af- George Judd gave two very fine voter all, is the most important. One cal selections and Mr. and Mrs. Freeof the chief aims of the Farm Bureau man Brown, a splendid plano duet. is to develop bigger and better men Rev. Mr. Fisher, another minister and women for the future. We want- who boosts for the Farm Bureau,

Mr. Lucius E. Wilson, President of here Mr. Lucius E. Wilson of Chi- of Chicago, gave the main address of cago, a real friend of club work, who has studied it in all parts of the President of the Genesee County time that the movement for better Mr. Brody then introduced Mi. Farm Bureau, also addressed the seed is an outstanding example of

519, having signed to date 582. They The fundamental reason for your are the winners of the State Farm operative seed handling, that we participation in club work is not be- Bureau Loving Cup for signing the started out on what was declared by cessfully buy from production points cause of what you do to the stock, largest percentage of farmers ac- the old established seed trade to be and meet competition, but such dire but rather because of its effect on cording to the 1920 farm census in an 'unsound platform'. We took the predictions have proven untrue so you. It would be a pitiful thing if the the northern series of the thirty- stand that every farmer had a right far. There has been no way of be-

commendable, but the real aim of complete co-operation of the Clinton club work is to produce the right County Farm Bureau Board of Ditype of manhood and womanhood, rectors and the hard, faithful work for you people here today are to be the future leaders of our State.

Friday morning, July 16, these club champions made a trip to Lansing and inspected the Michigan State Capitol and the headquarters building of the Michigan State Capitol and the headquarters will be seen to such as the michigan state capitol and the headquarters will be seen to such as the michigan state capitol and the headquarters will be seen to such as the michigan state capitol and the headquarters will be seen to such as the michigan state capitol and the hard, faithful work of Mr. Crosby, their county campaign manager. The Clinton County women, too, under the leadership of Mrs. Belle Myers, have had a large share in bringing about the fine results. They have set their minimum building of the Michigan State Farm sults. They have set their minimum Burcau at 221 North Cedar Street, goal at 750 members and from all

Barnum Talks to American Institute of Co-operation

Made in Supplying Seed Of Known Origin

More than 300 co-operative maroreign countries heard Carl F. Barnum, manager of the Michigan Farm and twenty five Clinton County Bureau Seed Service, speak on the afternoon of July 2, at the American Institute of Co-operation held at Uni versity Farm, St. Paul, Minnesota. "During the past six or seven

as a big opportunity and a real pleas- ature to check the enthusiasm of remarkable strides have been taken in the co-operative handling of field Invocation was given by Rev. Mr. seeds. The result has been that the co-operatives, are getting better seed than ever before, regardless of whether they buy from their organlzation or through old line trade channels. The competition injected into the situation by the organized farmers has put the old line dealers on their toes, as far as quality is oncerned, and revolutionary changes are taking place in seed handling and in the seed trade at the present

erative organizations.

New Ideals of Merchandising "It should not be overlooked, in yield bumper crops. consideration of the growth of co-

be expected on his farm.

"For a great many years the seed production centers." rade had based their values almost entirely on mechanical purity and appearance of the seed. No one will chanical purity can give value to a to buy?" non-adapted seed. A few cracked little mixture of some other crop legs, and I will water it myself."

Tells of Remarkable Progress seed is much less annoying to the farmer than a total or partial loss of his stand of seed coming from some point which makes it unadapted to his conditions

"Right from the start the attitude was taken that Farm Bureau Brand ceting leaders from 27 states and 5 Seeds, because of the expenditures necessary to make sure as to their



tion, not on the basis of price, but on the basis of inherent ability to

"Our friends in the old line trade assured us that we could not suco know where his seed was grown. ing certain as to the origin of our nasmuch as that determined pretty seed, which, let me repeat, is of largely the crop results that were to fundamental and prime importance without hooking up very closely with

The stock salesman, after painting argue that seed shouldn't be free a beautiful word picture, said: "Now, from noxious weeds and worthless Mr. Jones, you know this company inert matter. However, no sane man hasn't a dollar's worth of watered will argue that the matter of me- stock in it. How much are you going

"Young man," he said, "the next They appeared greatly interested in appearances this will be easily reach- grains, a trace of sweet clover, or a stock I buy is going to have four

Radio Stars at Elevator Exchange Banquet





"CHIEF" C. D. TOMY These musicians from station WCX, Detroit, pleased the big crowd at the Annual Meet-

ling of the Michigan Elevator Exchange at the new Hotel Olds at Lansing, July 21,



MRS. HAZEL B. EMMONS

BUREAU WILL HAVE BOOTH AT ST. FAIR

Make It Your Headquarters While Visiting Big Fair At Detroit

As announced in a recent issue of the News, the Michigan State Farm Bureau is going to be very much on the job at the Michigan State Fair

The Farm Bureau has already secured a very desirable location in one corner of the new Agricultural Building. The Farm Bureau booth will be sixty feet long and will contain interesting exhibits of the various departments of the organization.

Look for the big Farm Bureau sign and the familiar faces of your Farm Bureau officials. Some one wil be in charge at all times who will be glad to see you and render any possible service. Make this booth your headquarters while at the fair. Check room services will be provided for your convenience.

BUSINESS NEWS

Five cents a word for one inser-tion; 4½ cents per word for each of two insertions; 4 cents a word per insertion for each of three inser-tions, and at the 4 cent rate for succeeding insertions. Count each word, abbreviation and figure, in-cluding words in signature as words. Cash must accompany order. Michigan Farm Bureau

POULTRY

TRIO OF FULL BLOODED 3-YEAR old toulouse geese \$20. D. L. McAyoy Laingsburg, Mich. 7-30-1516

WHITTAKER'S RHODE ISLATED BY A few March batched Single Con Reds. A few March hatched Single Compullets from blood tested, State Accredited stock. Cocks and Cockerels. Write for catalog and special prices on stock

MISCELLANEOUS

WRITE FOR PRICE AND DESCRIP-tion of Pyramid poultry shipping coops. Farm Bureau Poultry Exchange, 2810 Riopelle street, Detroit.

FOR SALE—CERTIFIED BERKELEY tock Wheat winners at Aurora, Ill., De-roit, Grand Rapids, Kalamazoo, Marshall, ansing and Charlotte fast fall. G. P. Phillips, Auctioneer, Bellevue, Mich

Prevent Hot WeatherLosses

During this hot spell unloading docks at both Buffalo and Detroit markets have shown quite an increase in dead stock, due to overcrowding the animals, especially hogs.

Sudden changes of temperature may be expected these days. Cool today, blistering hot tomorrow. Be careful. Don't crowd.

Hogs suffer most. Insist on clean cars. Accumulated manure produces heat. Bed car with sand (or cinders) and wet it down. Many shippers find it profitable to place several chunks of ice in car to melt which keeps car atmosphere cool and floor beneath the hogs cool. Deliver hogs in time so that they may cool off and rest before loading. Hogs should not be filled before shipment, in warm weather. It's better to fill them on the other end. We will give your shipment every help at this end.

MICH, LIVE STOCK EXCH CO-OP COMMISSION MCHTS. Dix Ave., Detroit

PRODUCERS CO-OP COMMIS-SION ASSOCIATION 906 Williams St., E. Buffalo

ELEV. EXCH. SWATS **FALSE STATEMENT**

Committee Upsets Attempt To Discredit Supply Service

In many communities Chambers of Commerce, Advertising Clubs and other organized groups of businessmen have vigilance committees to deal with those who lie to the public, either about their goods of their competitors. Very often all that can be done is to expose the guilty party, but usually that is sufficient.

An instance of this kind occurred at the annual Elevator Exchange meeting, July 21. Reports had reached the Michigan Farm Bureau Supply Service that certain individuals in certain parts of the State were attempting to discredit the Supply Service by making false statements concerning its business methods. These persons have insinuated that the Supply Service is over-charging them to be good bookkeepers

its pairons, the Elevator Exchain was told. The Supply Service inv the Elevator Exchange managers name a committee to inspect pooks and methods and make a ic report thereon.

The Exchange delegates named heir committee L. C. Kamlows mgr., of the Washington Co-op tive Cb.; Andrew G. Lohman, of the Hamilton Farm Bureau; p Sanford, mgr., of the Battle Cre Farm Bureau Ass'n. After carefu ly externining the records of Farm Bureau Supply Service, ommittee reported that the talk vercharges or excessive comm sions was without foundation that the commissions on busin taken by the Supply Service to ca its operating expense are "reasons and in line with good business pr The committee in a let made a report to this effect to member elevators of the Elevators Exchange.

Sir Walter Scott in lending a boone day to a friend cautioned him be punctual in returning it, for, he, the most of my friends are arithmeticians, but I observe m



The Simplest Light and Power Plant in the World

An unusual and extraordinary opportunity for a wide-awake farmer in each township to purchase at a bargain price the finest power and light plant in the country. Made in Lansing, Michigan,

We have a special offer to introduce the SUPER-POWERED MARCO POWER AND LIGHT PLANT in each township in a few counties in Michigan, that will enable the farmer to equip his farm with electric light and power at an exceedingly

We are prepared to give direct factory installation and

Marco Light and Power Plant is a 5 H. P., 1500 watt unit. with capacity to furnish all the requirements of any farm, and

"The 'New-Way' Air-Cooled Engine which powers the Marco may be removed from its base and used to drive other farm machinery such as the potato digger, feed grinder, corn sheller, wood saw and any other farm machinery within its rated capacity."

Remember that other plants are self-contained units and the Engine cannot be removed to do other work.

Now is the time-Write us for full details of this remarkable plan-it means money to the farm owner with ambitions to have electric lights and power.

The Marco Light & Power Corporation 708 SHERIDAN ST. LANSING, MICH.

The Truth in Feeds



The Time is Short!

June 30th the Farm Bureau Supply Service opened its fourth annual Milkmaker Feed Contract plan to farmers of Michigan. They have but a short time to cover their needs. Hundreds of Farm Bureau members have already signed up. If our local representative has not been able to call on you yet, get in touch with him and find out about the plan. He is either your co-op ass'n manager or a dealer distributing Farm Bureau supplies.

MILKMAKER BOOSTS RETURNS

When you and your neighbors buy fall and winter supplies of Milkmaker on the Feed Contract Plan, you assure yourself of a six months supply of the best 24% protein dairy ration made. Delivery is made between September 1 and March 1. The public formula tells you pound for pound what you're feeding. It is the feed for economical and maximum milk production. Your season's order will be delivered as nearly as possible in six equal monthly installments, at a time fixed by you and your neighbors to suit your convenience. You pay for it as it is de-

Farm Bureau members have found the Milkmaker Feed contract the most satisfactory and economical way to buy winter dairy concentrates. Many of those who bought their first Milkmaker years ago are with us on the fourth contract. The number of Feed Contract buyers is growing every year.

LET THE COWS PROVE IT

Milkmaker increases production, lowers feeding costs, keeps the herd in high condition. Cows like this highly palatable, nutritious feed. You can increase your dairy returns with Milkmaker.

Don't forget! See your local agent now. If you have no agent, write us.

Michigan Farm Bureau Supply Service Lansing, Michigan

MICHIGAN Milkmaker