

ELEVATOR EXCHANGE AND FARM BUREAU WRITE NEW CHAPTER

MANY RECORDS BROKEN AT MICHIGAN ELEVATOR EXCHANGE'S SIXTH ANNUAL MEETING HELD AT LANSING JULY 21

Nationally Known Speakers Feature Program; Splendid Entertainers Add to Pleasure; Reports Show Most Successful Year in Exchange History

The Sixth Annual Meeting of the Michigan Elevator Exchange held at the new Hotel Olds at Lansing, Wednesday, July 21, surpassed any of the previous meetings held by that organization, established new precedents and set up some records that it will not be easy to duplicate.

The 527 delegates enjoyed a splendid dinner in the banquet hall of Lansing's finest hotel, rejoiced over the best and biggest year's business the Exchange has ever done and listened to an array of speakers and entertainers that probably has never been equalled at any farm organization meeting in Michigan.

It was a day of superlatives, even the weather man knew that and provided the hottest day of the season to test the ardor of the delegates. The thermometer outside the hotel stood at 115 degrees, while within the banquet room the mercury stood at well above 90 degrees.

Toastmaster Charles Hayden, Attorney for the Elevator Exchange, in calling the banqueters to order for the afternoon program, declared that the weather reminded him of one time down in Arizona when it became so hot that a hound was chasing a rabbit and both of them were walking.

HORTON'S SPEECH PRAISES LOYALTY OF EXCH. LOCALS

Management and Loyalty Explain Growth of the Elevator Exchange

Addressing the delegates representing the elevators belonging to the Michigan Elevator Exchange, President H. D. Horton of Kinross, declared:

"It is with great pleasure that I again address the assembled delegates at the close of another very successful year, much the largest in the amount of grain and beans handled, and also in the profits that have accrued to the organization, even though we are doing business on a margin so close that it is the despair of all our competition.

"We would again call attention to the loyalty of our co-operators, the entire absence of misunderstandings that would seem almost impossible to avoid, and the great confidence that our brokers and customers have in our ability and willingness to furnish exactly the goods that we have contracted to furnish.

"We feel that we are especially fortunate in our choice of management, and I cannot believe that they will receive anything but your full and undivided support, for only by this can we maintain and increase the business we are now so fortunate as to have built and own.

"Secretary of Agriculture Jardine is credited with the statement that if co-operation increases as fast in the next ten years as it has in the last ten years, the farmers will market practically all the grain they produce. This is a mighty good showing for the farmers, and I am sure that the members of the Michigan Elevator Exchange will do their share toward the fulfillment of this much desired end.

"In conclusion, I wish to thank you, in the name of the Board of Directors, the officers and management for the loyalty that has enabled us to make such a wonderful report, and to assure you that they will spare no pains in the future to market your produce at the greatest possible benefit and satisfaction to you."

One-Sided Bargaining Hit

The delegates were thrilled by a vision of the development and possibilities of co-operative marketing given them by J. C. Stone of Lexington, Kentucky, president and general manager of the Burley Tobacco Growers' Association. Mr. Stone explained that it was impossible for tobacco growers to get a fair price for their product when each one sold as an individual while the purchasing power was concentrated in a very few large corporations.

In view of this situation the Burley Tobacco Growers' Association was organized in the summer and fall of 1921 and has grown steadily in spite of all obstacles until it has established 64 grades which are recognized by the tobacco trade, ac-



A. P. SANDLES required 125 loading points valued at six and one-half million dollars and re-drying plants valued at one and one-half million dollars, which plants have all been paid for, with the exception of less than a million dollars, out of operating profits. During the past five years \$144,668,000 has been paid to the members for 868,925,000 pounds of tobacco. During four months of each season, the Association has 17,000 employees.

When the Association was first organized it was confronted with the serious problem of obtaining proper credit. Now, Mr. Stone explained, the Association has money borrowed (Continued on page three)

Bureau Workers Gathered at Conference



Above is a portion of the group of 300 community leaders who met for a two-day Farm Bureau conference at East Lansing, July 20-21. These workers considered together some of the outstanding problems confronting Michigan farmers today and adopted a program of Farm Bureau activity providing for state and township committees to harness the power of the Farm Bureau membership into an effectively working machine.

The definite action taken at the conference was embodied in recommendations prepared by a special committee appointed by President McPherson at the close of the first day's session. The committee's report, which was presented on the forenoon of the second day of the conference, was discussed at length by the delegates. Several amendments were proposed and adopted. In its final form the program as approved by the delegates was as printed below.

Program of Farm Bureau Organization and Activity Unanimously Adopted By the Delegates to the Conference Held at East Lansing, July 20-21, 1926

Your program committee realizes that it has been called upon to face a tremendous task in the setting up of a worth-while program for putting this great farm body at work on the solution of their own problems of management, education, rural homes, religion, recreation, legislation and co-operation, to the end that agriculture may not only meet on common ground with other industries in working out those problems which are vital to all mankind, but that from the farm may flow not only food and raiment, but young men and young women of strong character, clean habits, physical vigor, and moral courage, to replenish the earth.

We recommend that the County Farm Bureau Boards provide for a Farm Bureau committee in each township to be chosen by the members from among their membership in the township; this committee to consist of three men and two women, and such committee to function as the township unit of the State and County Farm Bureaus in such matters as taxation, legislation, and all other Farm Bureau activities of interest to the township.

We believe that the state organization can render a real service in presenting the need of agriculture in state and national legislation in order that farmers may be equally treated in bearing the cost of government.

We recommend that through the formation of proper committees, the entire strength of our organization be mobilized to obtain the following objectives:

1. Readjustment of Farm Values and Taxation.
2. Some constructive plan for the solution of the rural church problem.
3. The solution of the rural school problem in a just and equitable manner.
4. An economical improvement of township roads.

We recommend that in addition to the State Farm Bureau taxation committee provided for by resolution adopted yesterday, the Executive Committee of the State Farm Bureau Board of Directors be authorized and instructed to appoint five members to each of the following three State committees.

Country Church
Rural Schools
Township Roads

We endorse and pledge our hearty support to the program of the Michigan State Farm Bureau, its subsidiary corporations and its service departments.

PROGRAM COMMITTEE

J. G. Boyle, Chairman
Edith M. Wagar
Isabel Kinch

Lora Hazlewood
B. A. Holden
W. W. Billings
Eli Lindsey

300 BUREAU LEADERS IN SESSION AT COLLEGE PLAN TO MOBILIZE MEMBERS FOR SOLUTION OF FOUR BIG PROBLEMS

Decide to Establish Four State Farm Bureau Committees on Taxation, Rural Schools, Country Church, & Township Roads; Urge Township Committees

What was probably the most significant Farm Bureau meeting ever held in Michigan was the two-day conference at East Lansing, July 20-21, sponsored by the Michigan State Farm Bureau and the eleven County Farm Bureaus which pioneered in the volunteer membership campaign in 1925.

Three hundred community leaders met at the new People's Church and considered together some of the perplexing problems confronting the agricultural and rural life of Michigan, and laid plans for mobilizing the strength of the entire Farm Bureau membership for the solution of these problems.

For the past year or two much has been said about a broader Farm Bureau program and about making the organization something which would not merely do the big things which only an organization can do, but would also provide the means through which the farmer members could get together in effective local groups for building happier, more prosperous, more contented and more progressive local communities. Now the members are girding themselves for this larger program.

Set Up Four State Committees

Four outstanding farm problems were especially emphasized throughout the two-day conference. These were: the township or side roads, taxation, the rural school and the country church. The delegates were so impressed with the importance of these questions and the possibility of working out satisfactory solutions through organized effort that at the closing session of the conference resolutions were adopted, providing for four state committees, each one of which will study its particular problem, make a survey of the situation and arrange for a state-wide Farm Bureau conference devoted entirely to the consideration of this particular problem. To work with these State Farm Bureau committees and to handle all local Farm Bureau matters, it was recommended that the County Farm Bureaus provide for a Farm Bureau committee in each township to be composed of three

COUNTY LEADERS PLAN COMPLETION OF BIG CAMPAIGN

300 County Boards Set Dates For Renewing Drive For Members

In all the thirty campaign counties, plans for follow-up work are well under way. During the last two weeks in August in several counties workers will be quite generally on the job. Some of the counties will begin August 6th and others have set later dates.

In all the counties the Board of Directors have either met recently or are meeting shortly to work out these plans and there is a splendid spirit everywhere of willingness to complete the job. The pressure of hay and harvest operations have made it necessary to delay the finishing of the work for a little while. Some of the counties are using their County Farm Bureau picnic as the starting event of the follow-up campaign and in most of them group meetings of workers will be held in the various townships.

St. Clair County Sets Stage For Big Picnic

Port Huron, July 29.—The Second Combined St. Clair County Farm Organizations Picnic will be held at the County Park at Goodells Aug. 10. A ball game between Fargo and Smith Creek Farmers' Clubs is arranged. The Memphis Club is sponsoring a play put on by the ladies who took the Home Economics Extension Course last winter.

M. L. Noon of Jackson, vice president of the Michigan State Farm Bureau, will be the principal speaker. Although Mr. Noon has spoken in the county several times, he is one of the few speakers who can repeat and still draw the crowd. W. E. Skinner, secretary of the National Dairy Show which meets in Detroit this year, has agreed to be present and speak at the picnic. Games, stunts and the Port Huron Band will help keep things lively. Bring your family and enjoy the day with your fellow farmers from all parts of St. Clair County.



DR. EBEN B. MUMFORD men and two women. A complete statement of the program of Farm Bureau organization and activity adopted at the close of the conference is printed elsewhere in this issue of the NEWS.

Speaking on the side road problem, Prof. C. R. Allen of the M. S. C. Civil Engineering Department, pointed out that there are 60,000 miles of township roads in Michigan as compared with 6,700 miles of state roads and 13,000 miles of county roads. Much of the \$13,000,000 a year which is expended on these township roads is said to be wasted, due to the inexperience of the township (Continued on page two)

100 Per Cent Co-operators!

As a recognition of their loyalty, the following twelve elevator managers who have sold all of their grain and beans through the Michigan Elevator Exchange for the past four years were presented with a fountain pen and pencil set at the Sixth Annual Meeting of the Exchange held at Lansing, July 21:

- Carl Martin, Coldwater Co-op. Ass'n, Coldwater, Mich.
- L. Abbott, Grand Blanc Co-op. Elev. Co., Grand Blanc, Mich.
- A. Lohman, Hamilton Farm Bureau, Hamilton, Mich.
- H. D. Horton, Farmers' Co-op Grain Co., Kinross, Mich.
- Paul Puls, New Haven Farmers' Elev. Co., New Haven, Mich.
- H. G. Simmons, Lawrence Co-op. Ass'n, Lawrence, Mich.
- Vern Dearman, Oakley Farm Bureau, Oakley, Mich.
- Frank Wilson, Ypsilanti Farm Bureau, Ypsilanti, Mich.
- L. C. Kamlowske, Washington Co-op. Co., Washington, Mich.
- George Brooks, St. Johns Agricultural Ass'n, St. Johns, Mich.
- A. E. Hakes, Reading Co-op. Commerce Co., Reading, Mich.
- G. E. Brecker, Prattville Farmers' Elev. Co., Prattville, Mich.

May Their Tribe Increase!

SUPPLY SERVICE MAKES CHANGE IN FEED MILLS

Announcement has been made by the Michigan Farm Bureau Supply Service that its line of public formula feeds—Michigan Milkmaker and Michigan Poultry Feeds—which have been manufactured and shipped from Peoria, Ill., will after August 15, 1926, be manufactured and shipped from Chicago.

"The new arrangement," said Mr. L. A. Thomas, manager of the Farm Bureau Supply Service, "will be very satisfactory to farmers and their co-operative ass'ns and will enable the Farm Bureau Supply Service to make some improvements in its service. These improvements will be announced after August 15."

LEGISLATIVE RALLIES WILL BE ADDRESSED BY CHESTER H. GRAY

Washington Representative of A. F. B. F. to Tour Michigan August 23 to Sept. 2

The greatest series of farm legislative rallies ever held in Michigan is being arranged by the Michigan State Farm Bureau for ten days, beginning Monday, August 23.

Chester H. Gray, Washington Representative of the American Farm Bureau Federation, will tell the inside story of Congressional legislative battles of great importance to agriculture. He will discuss the present planks in the A. F. B. F. legislative platform and will seek to determine the desires of the membership as to the future policy of the national organization

regarding issues of interest to farmers.

About three years ago Mr. Gray made a similar tour of Michigan addressing Farm Bureau gatherings in all parts of the state. Everywhere members were intensely interested in the message that he brought and got a new realization of the power and program of their organization.

Mr. Gray will be accompanied by Stanley M. Powell, assistant secretary of the Michigan State Farm Bureau, who will discuss state legislation and taxation.

Officials of the State Farm Bureau are now communicating with various County Farm Bureaus to work out a schedule of places and dates so that an afternoon and evening meeting will be held each day. The next issue of the NEWS will contain a complete schedule of dates and places.

A Very Remarkable Tribute!

After his banquet address before the 300 Farm Bureau leaders at the recent conference at East Lansing, Dr. Malcomb H. Dana, Director of Town and Country Work of the Congregational Extension Boards, said to a friend:

"I consider that in my six or seven years of service in my present office this is the finest, most intelligent and worth while audience I have ever faced."

After the delegates to the conference had taken action providing for the appointment of a State Farm Bureau committee on the country church to make a careful survey and study of the situation, and then to call a State Farm Bureau conference to consider their findings, Dr. Dana declared:

"I believe having the Farm Bureau take such a step as this will be of country-wide influence, perhaps going much farther than any of us dream."

(Extensive extracts from Dr. Dana's remarkable address on "Religious Co-operatives" will appear in our next issue.

A Challenging Opportunity!

\$50,000,000 SAVED MIDWEST FARMERS BY RATE VICTORY

J. C. C. Denies Freight Rate Increase Fought by Farm Bureau ORGANIZATION TRIUMPH Way Left Open for Rate Cuts Sought by Hoch-Smith Resolution

Organized agriculture has triumphed again. On July 16 the Interstate Commerce Commission denied the application of western railroads for a general five per cent advance in freight rates.

This was a culmination of an attempt on the part of the railroads to raise the transportation tariff of freight in 22 western states at least \$100,000,000 annually.

Since the petition asking for the rate increase was filed last year the American Farm Bureau Federation, backed by the 22 affected State Farm Bureaus, including Michigan, has been the central figure in opposing the railroads' demands.

In a series of hearings held in various cities in the West, the Farm Bureau presented evidence and testimony showing the disastrous effect an increase would have on agriculture of the states affected. That this evidence and testimony was conclusive is evidenced by not only the general decision of the I. C. C. in denying the railroads' petition but also in a special part of the decision referring directly to agriculture where the commission ruling says: "The record warrants us in concluding that in proposing changes in existing rate structures, either for the purpose of improving earnings of carriers in western trunk line territory or for the purpose of rectifying inequalities in existing rate structures, the carriers should purpose no advance in the rate on products of agriculture, including live stock, except where particular rates on such products may need adjustment to remove inconsistencies or where it can be shown that the product in question is not affected by depression."

Bureau Witnesses on the Job

The American Farm Bureau Federation side of the famous western rate case was under the direct supervision of O. W. Sandberg, Director of Transportation, and Special Attorney Fred S. Jackson. NEWS readers will remember that the first witness for agriculture at the hearings at Chicago last fall were those of the Michigan State Farm Bureau: A. P. Mills, D. F. Murphy, Harry Curtis, and Prof. J. T. Horner.

The A. F. B. F. stepped into the case the day the railroads filed their petition asking for an increase. At that time a letter was addressed from the office of the president of the A. F. B. F., to all the affected states, a counter petition was filed and steps were taken to employ an attorney.

The railroad application for a five per cent rate increase was docketed by the commission as Ex Parte 87. In connection with the hearings on this application, the Commission also received evidence for use in its general investigation of the freight rates structure under the Hoch-Smith resolution passed by the last Congress, which it had docketed as 17,000. The American Farm Bureau Federation championed the passage of the Hoch-Smith resolution which ordered the Commission to conduct a complete investigation of the entire freight rate structure. The Commission, in announcing the decision in the five per cent case stated that the record would be held open for further investigation under the Hoch-Smith resolution saying that little evidence was given in regard to the rate structure.

Pays to Be Organized

O. W. Sandberg, Director of Transportation of the American Farm Bureau, commenting on the ruling of the Interstate Commerce Commission, had this to say: "What the decision really means from the farmer's standpoint is that he, the farmer, will not have to pay \$50,000,000 increased freight bill annually. He will not have to pay it because he was adequately represented at the six hearings.

He was adequately represented at these hearings because there existed in each of the 22 states a Farm Bureau Federation and these State Farm Bureau workers, through the American Farm Bureau Federation, were able to collect, organize and present a mass of data sufficient to determine the I. C. C. decision.

"This is just one more example of what can be accomplished through organized effort."

Sen. Couzens Wants Sup't For His Farm

Senator James Couzens has advised the Michigan State Farm Bureau that he desires to hire a suitable man as superintendent of his farm in Oakland county, near Pontiac. Senator Couzens says that he has an attractive proposition for a young man with the proper experience and education. If interested write the Senator at 2123 First National Bank Building, Detroit, Michigan.

The time to discover that crime doesn't pay is before committing the crime.

THEY TESTIFIED FOR FARMERS IN BIG RATE CASE (See Story at Left)



A. P. MILLS, Traffic Manager Michigan State Farm Bureau



PROF. JOHN T. HORNER of Michigan State College testified for the Farm Bureau.



D. F. MURPHY, traffic expert employed by the Michigan State Farm Bureau to prepare and present evidence for Michigan agriculture in the great freight rate case, the story of which is told in the column to the left.

ADDISON FARMERS VISITING F. B. BLDG.

Delegation From Pioneer Twp Inspects State Bureau Headquarters

A score or more of the members of the Addison Farmers' Club from the northeast corner of Oakland county formed an automobile caravan Tuesday, July 27, and journeyed 90 miles or more westward to spend the day at the headquarters of the Michigan State Farm Bureau at Lansing.

There was something particularly significant about this pilgrimage because it was in those people's home bailiwick, Addison Township, Oakland county, that the old-style Farm Bureau membership drive was first started six years ago this fall.

The day was spent in going through the Farm Bureau building and studying the work of the several departments. The delegation appeared favorably impressed with what they saw and learned on their inspection trip.

It must have been a source of great satisfaction to them to have realized that it was their loyalty and their memberships which had established and maintained the Farm Bureau movement until it has reached its present high position of power, influence and service.

Michelex Annual Meet At Port Huron Aug. 4

The annual meeting of the stockholders of the Michelex Elevator and Warehouse Company will be held at Port Huron, Wednesday afternoon, Aug. 4 at 1:30. This is a very important meeting and all stockholders should make every effort to attend.

EXCH. NOW SHIPS TRAINLOADS, NOT CARLOADS—OSMER

General Manager Osmer Says Past Year Was Biggest for Exchange

GIVES SUCCESS FORMULA

Great Forward Strides Made; Future May Show Still Greater Progress

Following is the annual report submitted by General Manager L. E. Osmer at the Sixth Annual Meeting of the Michigan Elevator Exchange, at Lansing, July 21:

"It is never a task for the management of any business to report to the stockholders after a successful year's business and it is no little pleasure for the manager of the Michigan Elevator Exchange to report to his stockholders the largest year's business in volume (approximately 5,100 cars, in dollars (over eight million), and in net earnings, above expenses (fifty thousand dollars).

"Your directors have divided our earnings as follows:

- (1) To Michelex Elevator & Warehouse Co., for establishment terminal bean elevator, \$25,000.
- (2) Cash dividend to grain shippers, \$6,000.
- (3) Seven per cent annual dividend on stock, \$2,900.
- (4) Balance to taxes and undivided patronage dividend.

"We are glad to report that seven new member elevators have joined the Exchange this year despite the fact that financial conditions with our Michigan farmers have not been such that many new co-operative ventures could be undertaken.

"We have spent a great deal of time and effort in personal contact with the largest buyers of grain and beans in the country and it is genuine satisfaction to now be able to close contracts with the choicest trade for trainloads of Michigan grain and beans, instead of single carloads as we did the first two seasons when the larger buyers had little faith in our permanency.

"Many visitors at our offices have asked the secret for a successful co-operative, and we now offer as the standard formula, "Faith, Hope and Charity."

- (1) Faith that the co-operative will do more than competition ever did.
- (2) Hope that the finances to run will come in somehow.
- (3) Charity to the manager. Heaven knows he needs it.

"At least that is the way we find it in Michigan.

"During the coming year we shall spend considerable time in the building up of any of our present membership who feel that an expansion drive could be successfully undertaken and also to the organization of several new co-operatives. We have been so hard up financially that the field work, a most important service in any co-operative, has been shelved for two years past. In this connection we are proud, indeed, of the loyalty of our membership with their business even without solicitation of a field representative.

"The Exchange has an agreement with each stockholder that, prices being equal, we are to secure the business. While we have never maintained an auditor to check this part of our contract, nor do we ask for reports, a careful check would show our membership marketing grain and beans through the Exchange in approximately the following percentages:

- 24% of membership ... 100%
- 25% of membership ... 95%
- 35% of membership ... 90%
- 10% of membership ... 80%
- 10% of membership ... 70%

"Because we are a Michigan corporation organized to help the Michigan farmer in all ways possible we are now spending an amount which figures 25 per cent of our net income to advertise to the buyers of the U. S. A., that Michigan farmers raise the choicest quality grain and beans grown. We have several loyal customers educated to always pay a premium of \$30 per car for Michigan grown oats. Millers all over our eastern United States come to Michigan for our choice wheat and rye. Cannery always give Michigan beans preference and it is part of our job to see that the preference remains.

"The officers of the Exchange and the management invite, at all times, criticism and help of anyone interested in assisting our making the Elevator Exchange the dominant factor in the marketing of Michigan grain and beans. We have made wonderful strides forward the past six years and with the continued co-operation of our membership, the Michigan State College and the Michigan State Farm Bureau, we have visions of still greater success."

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Warning!

Word has reached the Michigan Farm Bureau News that certain magazine solicitors have offered the Farm Bureau News along with other publications. The Michigan Farm Bureau News employs no solicitors and is not interested in any subscription plan with any publishing house. Any such offer is unauthorized and a fraud. The News will appreciate a notice of such instances.

Many Records Broken At Elev. Exch. Meeting

(Continued from page one) from leading banks from Boston, to San Francisco, from Portland, Maine, to Jacksonville, Florida, and from St. Paul, Minnesota, to El Paso, Texas.

Mr. Stone explained that one of the biggest difficulties confronting the Association was in keeping the 108,000 stockholders informed as to what was being done. This has now been accomplished through community organizations fostered by the Association. During last month 76,000 members attended meetings of these local units.

100 Per Cent Co-operators

"Farmers and their co-operators must adopt a definite business policy," declared Lucius E. Wilson of Chicago. "There can be no successful bargaining unless the bargaining power is centralized in one place." Mr. Wilson then with fitting words presented on behalf of the Elevator Exchange a fountain pen and pencil set to each of twelve elevator managers who, during the last four years, have sold all of their grain and beans through the Exchange.

"The farmer has long prided himself in his independence," declared A. P. Sandles of Columbus, Ohio, "but unless he speedily gets effectively organized, he will soon be the most dependent person in the world. It used to be that right in our own localities we had flour mills and woolen mills and tanneries, now most of these local institutions have been abandoned and our farm products make long trips to the big cities for manufacture. When we buy anything we pay the freight both ways for the round trip and support high wage scales set by Union labor and contribute to the fat profits of many dealers.

"The wage earners have organized and while most of them have practically no investment, they are paying far more toward their organizations than the farmers with their large investment. The result is that the arm of organized labor can reach out to set the wage scales on the farms and to determine the cost of the labor that goes into every article that the farmer buys. The farmer has often times been too stingy to be on his own side. He will stay at home to make 30 cents on election day and then sob the rest of the year because he doesn't get a square deal."

In the course of his address, Mr. Sandles declared that mid-western farmers are more militant today than ever before, and that if they do not soon get the things they desire, they will teach a stern lesson to the selfish East, which he characterized as levying tax and tribute on the bread basket of America. He said that it might be necessary for the farmers to organize a new political party and make the "Mason-Dixon" line run north and south.

The Diminishing Farm Dollar

Referring to the distressed economic condition of American agriculture, Mr. Sandles quoted statistics to show that while in 1913 eleven bushels of wheat would have bought a plow, ten years later it took 23 bushels of wheat to purchase the same plow. He declared that this accounted for the fact that there are a dozen farms for sale for each buyer.

He said that in the last four years the value in American farms had depreciated twenty billion dollars, which was more than the entire war debt owed the United States by all the foreign nations. Mr. Sandles referred to Ex-president McKinley's famous slogan—"Co-operation is better than cut-throat competition."

He said that big business, railroads and wage earners had caught this vision and that it was now time for the farmers to get in step and declared that 10% of the farmers who were organized would have more power than 90% who were unorganized.

"Be proud of the game you're in, or get out, don't give your business the black eye, don't hit yourself below the belt. The farmer has got to build a temple that shall be higher than all other business."

President M. B. McPherson was the closing speaker on the banquet program. He referred to the fact that the Elevator Exchange had been started and helped over many rough places by the State Farm Bureau, and said that the Exchange had done a gracious thing in inviting the Farm Bureau people to their annual meeting. President McPherson assured the Elevator Exchange leaders of the support of the entire strength of the Farm Bureau.

Music and entertainment for the banquet was provided by an orchestra and by three radio stars from Station WCX of Detroit—"Chief," C. D. Tomy, announcer; "Bernice," famous radio pianist; and Mrs. Hazel Emmons, noted soprano.

Reports Show Biggest Year

BEAN DEPARTMENT JUST COMPLETED SUCCESSFUL YEAR

Mgr. C. S. Benton Reports on Bean Department of Elevator Exch.

TELLS OF POOLING PLAN

Lauds Services and Benefits Of Picking Plant at Port Huron

Following is the report submitted by C. S. Benton, Manager of the Bean Department, at the Annual Meeting of the Michigan Elevator Exchange:

"The Bean Department of the Michigan Elevator Exchange has just completed its most successful year. Our increased volume and better standing which we have today among the trade should be credited to a large extent to members of the Elevator Exchange who have so ably assisted us in shipping quality beans.

"This past year has been a very difficult one for all bean handlers from the farmer right through to the cannery and wholesale grocer. The wet weather of last fall made the handling of this crop a very hazardous proposition. I feel that we should be congratulated that out of the large number of cars of beans shipped during this year, it was found necessary to return only one car to the State for reconditioning, and this car could have been handled with a small loss had not the shipper been forced to take the decline in market price.

"I feel that the members of the Elevator Exchange handling beans do not fully appreciate the benefits which they have derived from the operation of the Michelex Elevator & Warehouse Company at Port Huron. The drying and picking facilities of this plant this year have made it possible to market a large volume of beans which without these facilities would have had to be handled as stock feed. This plant is being operated primarily for the accommodation of the members of the Elevator Exchange, who are handling beans, and we feel we are entitled to the fullest co-operation of all our members handling beans, and they should not at any time let a small differential in price keep them from shipping their surplus picking stock to Port Huron. After two years of operation it is a fact that this plant can only be operated successfully if sufficient beans are put through it to keep it working to its capacity. We should have at least fifty cars of beans a month through this plant to make it a paying proposition, and if we can have the full co-operation of the members of the Elevator Exchange, it would not be difficult to secure this volume.

Building on Quality Basis

"During the past few months we have been able to materially increase the demand for our Michelex, Bunker Hill and St. Clair brand beans and I am sure that the demand will continue to increase this year. By shipping our Bunker Hill and St. Clair brand beans out of Port Huron, we are in a position to guarantee our buyer that his duplicate order for this grade stock will be similar to his previous order. This is something we could never guarantee before this year. Although we have handled the largest bean crop Michigan has raised, the Elevator Exchange has every day been in the market for choice beans and picking stock, and has been able to give shipping instructions at any time the shipper was ready to load, which service should mean a great deal to our members.

"We are sorry that circumstances this year have been such that it was impossible to have regular meetings of the managers handling beans in order that we could discuss our problems and assist each other in solving same. We hope that some schedule may be arranged whereby a meeting at least every six weeks will be held during the bean campaign, for I am sure that you will agree with me that these meetings are well worth the time and effort spent.

"There have been times this year when we have been unable to promptly handle offerings of light and dark red kidney beans. This year it looks as though we are going to have an increased acreage of these two varieties and we are going to put on a special campaign for the sale of light and dark red kidney beans and hope we can give you a service which can favorably compare with that offered by any other bean handler of the State.

Farmer Controlled Bean Pool

"Plans are rapidly being compiled whereby the farmers of Michigan can have a farmer controlled bean pool, all beans in the pool being sold through the Michigan Elevator Exchange. We believe this is a step in the right direction and hope that our members will get behind this movement one hundred per cent. The proposed plan will guarantee the local elevator a fair profit on the beans handled and a successful bean pool will be of great benefit to the farmer. There are many advantages to this pool and we are going to do our best to make same a success.

"In conclusion, we wish to again

Marlette; M. R. Shisler, Caledonia; F. M. Oehmke, Beach; and W. J. Hazelwood, Mt. Pleasant.

Detailed reports covering the past year's business of the Elevator Exchange are printed elsewhere in this issue of the NEWS.

assure you that we are here to give you the best bean service possible and are always willing to listen to any fair criticism of our work and efforts.

"We wish to assure you of our appreciation of your support in the past and hope you will be with us one hundred per cent this year. It is only by the close co-operation of both our members and your sales organization that a successful business can be carried on."

Watch Out!

Farm Bureau members who kept track last Spring through the NEWS of the huge importations of clover seed will be interested to know that Argentine alfalfa seed has begun to come into this country. The advance guard of what is feared may be a flood of alfalfa seed from Argentine arrived at the port of New York City on the S. S. Mimaigo. It comprised 142 bags, destined for Mobile, Alabama. Let's hope this seed stays down in the Southland, where it is probably adapted. The Seed Staining Law will come in handy here!

Canada Also Passes Seed Staining Rule

Now that the United States government has put the newly enacted Gooding-Ketcham seed staining bill into operation, the Dominion of Canada has passed a regulation requiring all alfalfa and red clover seeds imported into Canada to be stained before being released from bond. This action will afford added protection to American farmers in that it will prevent unadapted foreign seeds being shipped to Canada and then bootlegged into the United States masquerading as Canadian seed.

First Angel—"How'd you get here?"
Second Angel—"Flur."

Poultry Shippers

For results and service send your future shipments of Live Poultry to
FARM BUREAU POULTRY EXCH
2510 Riopelle St., Detroit, Mich.

Detroit Poultry Market

As given by Mich. Farm Bureau Poultry Exch., 2610 Riopelle street, July 29, 1926:

Broilers, Burred Rocks, 2 1/2 lbs.	40
Broilers, Burred Rocks, 2 1/2 lbs.	38-39
Broilers, R. I. Reds, 2 1/2 lbs.	38
Broilers, R. I. Reds, 1 1/2 lbs.	36-37
Broilers, White Rocks and Buffs, 2 lbs.	36-37
Broilers, Leghorn, 2 lbs. up.	38-39
Broilers, Leghorn, 1 1/2 lbs.	37
Hens, fancy	28-29
Hens, ordinary, 4 1/2 lbs. up.	27
Hens, Leghorn	29
Stags, Colored	18
Cox	16
Ducks, young	23-25
Geese, young	17-18
Rabbits, over 5 lbs. up.	18-19
EGGS	
Fancy White Henney	33
Fresh Receipts	20

A Bargain in Grain Sacks

We are offering the following attractive bargains in once-used, best quality grain sacks:

Bemis Brand, 36c each in lots of 50 or more, 37c each in smaller quantities.

Other Standard Brands, 34c each in any quantities.

These prices are all f. o. b. Lansing. You can send check with order or we will ship c. o. d.

The sacks priced above would probably cost you 50c through your local dealer. The reason why we are making such an offer is that while we receive large quantities of seeds in the new grain bags, we market all our seeds in the smaller, sealed trade-marked sacks.

FARM BUREAU SEED SERVICE
Lansing, Mich.

Timely Hint For Alfalfa Seeding

Many of Michigan's most successful growers of alfalfa have obtained their best results with August seedings. Others will find this a good practice to follow.

Then by planting Farm Bureau Brand known-origin, guaranteed seed, (sold only in sealed, trade-marked sacks) success will be doubly insured. Get it at your Co-op.

You can't cheat Mother Nature with something "just as good."

MICHIGAN FARM BUREAU SEED SERVICE
Lansing, Michigan.

SALT THAT SATISFIES

No. 1 Medium N-C (non-caking) Salt never cakes in bag or barrel. Scoop it, or pour it, down to the last pound. Pure, white, smooth, mellow—as free from caking a year from now as it is when you get it. The difference from other salts is in the brine from which it is made. Get it at your co-op or dealer.

Packed in 250 lb. bbls. and in sacks weighing 140, 100, 70, 50, 25 lbs. Also in 50 lb. blocks.

OUR BIG FOUR STOCK SALT (mediated and iodized) is a wonderful tonic conditioner and worm expeller.

SAGINAW SALT PRODUCTS COMPANY
Saginaw, Michigan

MICHIGAN FARM BUREAU POULTRY FEEDS

DEPENDABLE and ECONOMICAL

Michigan Chick Starter with Buttermilk
Michigan Growing Mash with Buttermilk
Michigan Laying Mash with Buttermilk

Make chicks grow and hens lay

For sale by the local Co-op, or Farm Bureau agent. Insist on Michigan brand. Write for free poultry feeding booklet. "Dept. F"

MICHIGAN FARM BUREAU SUPPLY SERVICE
Lansing, Michigan

Get the most for your limestone dollar

Here's how—when you buy lime you are really buying lime oxide (its active chemical property), and this is what you get:

For \$125.00 you can buy, on an average, delivered to your station, 25 tons Solvay Pulverized Limestone containing 12 1/2 tons of lime oxide, or 9 tons Burnt Lime containing 7 1/2 tons lime oxide, or 9 tons Hydrated Lime containing 7 1/2 tons lime oxide.

You obtain 66% more actual lime for your money when you buy Solvay Pulverized Limestone.

Spread Solvay this year—note the bumper crops—and you'll spread Solvay every year!

Write for booklet.

THE SOLVAY PROCESS COMPANY
Detroit, Mich.

Sold by
LOCAL DEALERS

300 COUNTY CLUB CHAMPIONS ENJOY BUREAU BANQUET

Winners From 34 Counties See Bureau's Interest In Their Work

LUCIUS WILSON SPEAKS

Club Work Is Called Greatest Educational Movement In Last 50 Years

Three hundred county champions in boys' and girls' club work from the thirty-four counties in the southern part of the Lower Peninsula attended Club Week at the Michigan State College, July 12 to 16. These project winners actually attended college, for they slept in college buildings, ate at the college cafeteria and attended classes and demonstrations conducted by their leaders and by members of the college faculty.

Wednesday noon, July 14, the three hundred county champions, each one of whom had won first place in his or her county in some club project, were guests of the Michigan State Farm Bureau at a banquet in the new Union Memorial Building at the College. Following the dinner a short program was given with Mr. Nevels Pearson, Assistant State Club leader in charge.

Mr. Pearson told the boys and girls "I want you to get acquainted with an organization that is doing an immense amount of good for agriculture and the farm boys and girls. I refer to the Michigan State Farm Bureau which, as you know, is giving us this fine banquet here today. Most of you also know that your trip here for this week has been made possible by your local County Farm Bureau. There are a great many other things which your County Farm Bureaus are doing for you and for agriculture back in your home counties."

Human Factor Most Important

Mr. Pearson then introduced Mr. C. L. Brody, Secretary-Manager of the Michigan State Farm Bureau. Mr. Brody declared, "We regard it as a big opportunity and a real pleasure to entertain you club leaders and county champions. The Michigan State Farm Bureau sees plainly that it can no longer stick to a purely business program. We must take care of the human factor, which, after all, is the most important. One of the chief aims of the Farm Bureau is to develop bigger and better men and women for the future. We wanted to do something more for you boys and girls here today than merely to feed you, so we have brought here Mr. Lucius E. Wilson of Chicago, a real friend of club work, who has studied it in all parts of the country."

Mr. Brody then introduced Mr. Wilson, who gave a splendid talk in the course of which he said, "There is probably nothing which has been done in this country in the last one hundred years which has as far-reaching influence as the development of boys' and girls' club work. Certainly it is the greatest educational movement which has come about in the last fifty years. There were plenty of calves and sheep and pigs in Michigan fifty years ago, but there were no clubs that we farm boys and girls could join.

"The fundamental reason for your participation in club work is not because of what you do to the stock, but rather because of its effect on you. It would be a pitiful thing if the only result of your efforts was a few pounds of pork or a few new dresses. These things are necessary and commendable, but the real aim of club work is to produce the right type of manhood and womanhood, for you people here today are to be the future leaders of our State."

Friday morning, July 16, these club champions made a trip to Lansing and inspected the Michigan State Capitol and the headquarters building of the Michigan State Farm Bureau at 221 North Cedar Street. They appeared greatly interested in what they saw at both places.

Club Champions Who Were Bureau's Guests



Each of these 300 boys and girls from 34 counties is a County Champion in some club project. This picture was taken while the champions were attending Club Week at the College recently. During the week they were guests of the Michigan State Farm Bureau at a banquet and program. They also inspected the State Farm Bureau headquarters. See the article in the column to the left and read the editorial in this issue.

225 BOOSTERS AT CLINTON BANQUET DESPITE MERCURY

Cup Winning County Plans to Secure Still Larger F. B. Membership

St. Johns, July 21—Two hundred and twenty five Clinton County Farm Bureau boosters met here this evening at a Farm Bureau rally banquet in the Masonic hall. It was one of the warmest evenings this year but it takes more than high temperature to check the enthusiasm of Clinton County Farm Bureau folk.

Invocation was given by Rev. Mr. Wright of Wacousta. George Bate-man, president of the County Farm Bureau, acted as toastmaster. Mr. George Judd gave two very fine vocal selections and Mr. and Mrs. Freeman Brown, a splendid piano duet. Rev. Mr. Fisher, another minister who boosts for the Farm Bureau, was also present.

Mr. Lucius E. Wilson, President of the General Organization Company of Chicago, gave the main address of the evening. Mr. W. W. Billings, President of the Genesee County Farm Bureau, also addressed the gathering. Mrs. Edith M. Wagar, member of the State Farm Bureau Board of Directors, spoke on the Home and Community side of Farm Bureau work. Mr. Howard V. Kittle, County Agricultural Agent, by use of a graphic map of Clinton County, showed where the membership had so far been signed in the different townships and emphasized the need of completing the work.

Clinton County has gone considerably over its previous membership of 519, having signed to date 582. They are the winners of the State Farm Bureau Loving Cup for signing the largest percentage of farmers according to the 1920 farm census in the northern series of the thirty-county campaign.

This splendid showing has been made possible by the very fine and complete co-operation of the Clinton County Farm Bureau Board of Directors and the hard, faithful work of Mr. Crosby, their county campaign manager. The Clinton County women, too, under the leadership of Mrs. Belle Myers, have had a large share in bringing about the fine results. They have set their minimum goal at 750 members and from all appearances this will be easily reached.

Barnum Talks to American Institute of Co-operation

Tells of Remarkable Progress Made in Supplying Seed Of Known Origin

More than 300 co-operative marketing leaders from 27 states and 5 foreign countries heard Carl F. Barnum, manager of the Michigan Farm Bureau Seed Service, speak on the afternoon of July 2, at the American Institute of Co-operation held at University Farm, St. Paul, Minnesota.

"During the past six or seven years," Mr. Barnum declared, "most remarkable strides have been taken in the co-operative handling of field seeds. The result has been that the farmers, in the territory served by co-operatives, are getting better seed than ever before, regardless of whether they buy from their organization or through old line trade channels. The competition injected into the situation by the organized farmers has put the old line dealers on their toes, as far as quality is concerned, and revolutionary changes are taking place in seed handling and in the seed trade at the present time.

"It is opportune to state at this time that the movement for better seed is an outstanding example of what the organized farmers can do. Many of the benefits of farmers organizations are indirect, difficult to see, and somewhat hazy in their character, but better crops of hay, better stands of alfalfa, better yields of corn, are apparent to the average farmer. Those things have resulted by the use of known-origin, adapted seed, put out by the farmers' co-operative organizations.

New Ideals of Merchandising
"It should not be overlooked, in consideration of the growth of co-operative seed handling, that we started out on what was declared by the old established seed trade to be an 'unsound platform'. We took the stand that every farmer had a right to know where his seed was grown, inasmuch as that determined pretty largely the crop results that were to be expected on his farm.

"For a great many years the seed trade had based their values almost entirely on mechanical purity and appearance of the seed. No one will argue that seed shouldn't be free from noxious weeds and worthless inert matter. However, no sane man will argue that the matter of mechanical purity can give value to a non-adapted seed. A few cracked grains, a trace of sweet clover, or a little mixture of some other crop

seed is much less annoying to the farmer than a total or partial loss of his stand of seed coming from some point which makes it unadapted to his conditions.

"Right from the start the attitude was taken that Farm Bureau Brand Seeds, because of the expenditures necessary to make sure as to their



CARL F. BARNUM

origin, to make sure that they were graded as well as possible, would never sell as cheap seeds. This policy, I believe, has been followed through by every co-operative seed handling agency now in existence. The trade has been won away from competition, not on the basis of price, but on the basis of inherent ability to yield bumper crops.

"Our friends in the old line trade assured us that we could not successfully buy from production points and meet competition, but such dire predictions have proven untrue so far. There has been no way of being certain as to the origin of our seed, which, let me repeat, is of fundamental and prime importance, without hooking up very closely with production centers."

The stock salesman, after painting a beautiful word picture, said: "Now, Mr. Jones, you know this company hasn't a dollar's worth of watered stock in it. How much are you going to buy?"

"Young man," he said, "the next stock I buy is going to have four legs, and I will water it myself."

BUREAU WILL HAVE BOOTH AT ST. FAIR

Make It Your Headquarters While Visiting Big Fair At Detroit

As announced in a recent issue of the News, the Michigan State Farm Bureau is going to be very much on the job at the Michigan State Fair this fall.

The Farm Bureau has already secured a very desirable location in one corner of the new Agricultural Building. The Farm Bureau booth will be sixty feet long and will contain interesting exhibits of the various departments of the organization.

Look for the big Farm Bureau sign and the familiar faces of your Farm Bureau officials. Some one will be in charge at all times who will be glad to see you and render any possible service. Make this booth your headquarters while at the fair. Check room services will be provided for your convenience.

BUSINESS NEWS

Five cents a word for one insertion; 4 cents per word for each of two insertions; 4 cents a word per insertion for each of three insertions, and at the 4 cent rate for succeeding insertions. Count each word, abbreviation and figure, including words in signature as words. Cash must accompany order. Michigan Farm Bureau News.

POULTRY

TRIO OF FULL BLOODED 3-YEAR-old Toulouse geese \$30. D. L. McASOY, Laingsburg, Mich. 7-30-1310

WHITTAKER'S RHODE ISLAND Reds, few March hatched Single Comb pullets from blood tested, State Accredited stock. Cocks and Cockerels. Write for catalog and special prices on stock. Interlakes Farm, Box B, Lawrence, Mich. 7-30-3310

MISCELLANEOUS

WRITE FOR PRICE AND DESCRIPTION of Pyramid poultry shipping coops. Farm Bureau Poultry Exchange, 2810 Ripella street, Detroit. 8-15-10

FOR SALE—CERTIFIED BERKELEY Rock wheat winners at AGRORA, Ill., Detroit, Grand Rapids, Kalamazoo, Marshall, Lansing and Charlotte last fall. G. P. Phillips, Auctioneer, Bellevue, Mich. 8-27-28

Prevent Hot Weather Losses

During this hot spell unloading docks at both Buffalo and Detroit markets have shown quite an increase in dead stock, due to overcrowding the animals, especially hogs.

Sudden changes of temperature may be expected these days. Cool today, blistering hot tomorrow. Be careful. Don't crowd.

Hogs suffer most. Insist on clean cars. Accumulated manure produces heat. Bed car with sand (or cinders) and wet it down. Many shippers find it profitable to place several chunks of ice in car to melt, which keeps car atmosphere cool and floor beneath the hogs cool. Deliver hogs in time so that they may cool off and rest before loading. Hogs should not be filled before shipment, in warm weather. It's better to fill them on the other end. We will give your shipment every help at this end.

MICH. LIVE STOCK EXCH. CO-OP COMMISSION MCHTS. Dix Ave., Detroit

PRODUCERS CO-OP COMMISSION ASSOCIATION 906 Williams St., E. Buffalo

ELEV. EXCH. SWATS FALSE STATEMENT

Committee Upsets Attempt To Discredit Supply Service

In many communities Chambers of Commerce, Advertising Clubs and other organized groups of businessmen have vigilance committees to deal with those who lie to the public, either about their goods or their competitors. Very often all that can be done is to expose the guilty party, but usually that is sufficient.

An instance of this kind occurred at the annual Elevator Exchange meeting, July 21. Reports had reached the Michigan Farm Bureau Supply Service that certain individuals in certain parts of the State were attempting to discredit the Supply Service by making false statements concerning its business methods. These persons have insinuated that the Supply Service is over-charging

its patrons, the Elevator Exchange was told. The Supply Service invited the Elevator Exchange managers to name a committee to inspect the books and methods and make a public report thereon.

The Exchange delegates named their committee L. C. Kamlowak, mgr., of the Washington Co-operative Co.; Andrew G. Lohman, mgr. of the Hamilton Farm Bureau; H. H. Santory, mgr., of the Battle Creek Farm Bureau Ass'n. After carefully examining the records of the Farm Bureau Supply Service, the committee reported that the talk of overcharges or excessive commissions was without foundation and that the commissions on business taken by the Supply Service to carry its operating expense are "reasonable and in line with good business practice." The committee in a letter made a report to this effect to member elevators of the Elevator Exchange.

Sir Walter Scott in lending a book one day to a friend cautioned him to be punctual in returning it, for, said he, the most of my friends are but arithmeticians, but I observe most of them to be good bookkeepers.



The Simplest Light and Power Plant in the World

An unusual and extraordinary opportunity for a wide-awake farmer in each township to purchase at a bargain price the finest power and light plant in the country. Made in Lansing, Michigan.

We have a special offer to introduce the SUPER-POWERED MARCO POWER AND LIGHT PLANT in each township in a few counties in Michigan, that will enable the farmer to equip his farm with electric light and power at an exceedingly low price.

We are prepared to give direct factory installation and service.

Marco Light and Power Plant is a 5 H. P., 1500 watt unit, with capacity to furnish all the requirements of any farm, and get this—

"The 'New-Way' Air-Cooled Engine which powers the Marco may be removed from its base and used to drive other farm machinery such as the potato digger, feed grinder, corn sheller, wood saw and any other farm machinery within its rated capacity."

Remember that other plants are self-contained units and the Engine cannot be removed to do other work.

Now is the time—Write us for full details of this remarkable plan—it means money to the farm owner with ambitions to have electric lights and power.

The Marco Light & Power Corporation

708 SHERIDAN ST.

LANSING, MICH.

The Truth in Feeds



The Time is Short!

June 30th the Farm Bureau Supply Service opened its fourth annual Milkmaaker Feed Contract plan to farmers of Michigan. They have but a short time to cover their needs. Hundreds of Farm Bureau members have already signed up. If our local representative has not been able to call on you yet, get in touch with him and find out about the plan. He is either your co-op ass'n manager or a dealer distributing Farm Bureau supplies.

MILKMAKER BOOSTS RETURNS

When you and your neighbors buy fall and winter supplies of Milkmaaker on the Feed Contract Plan, you assure yourself of a six months supply of the best 24% protein dairy ration made. Delivery is made between September 1 and March 1. The public formula tells you pound for pound what you're feeding. It is the feed for economical and maximum milk production. Your season's order will be delivered as nearly as possible in six equal monthly installments, at a time fixed by you and your neighbors to suit your convenience. You pay for it as it is delivered.

Farm Bureau members have found the Milkmaaker Feed contract the most satisfactory and economical way to buy winter dairy concentrates. Many of those who bought their first Milkmaaker years ago are with us on the fourth contract. The number of Feed Contract buyers is growing every year.

LET THE COWS PROVE IT

Milkmaaker increases production, lowers feeding costs, keeps the herd in high condition. Cows like this highly palatable, nutritious feed. You can increase your dairy returns with Milkmaaker.

Don't forget! See your local agent now. If you have no agent, write us.

Michigan Farm Bureau Supply Service Lansing, Michigan

MICHIGAN

Milkmaaker

4TH ANNUAL FIELD DAY FOR HOLSTEIN BREEDERS AUG. 19

Hilberk Farms, Near Homer, Calhoun Co., to be Scene of Great Picnic

"Jimmy" Hayes sends in the following announcement which will be of considerable interest to all "black and white" fans:

"The fourth annual Field Day of the Michigan Holstein-Friesian Association will be held Thursday, August 19, at Hilberk Farms, Homer, Mich."

"Mr. J. T. Berkheimer, proprietor of Hilberk Farms invites every Holstein lover in Michigan to come.

"There will be games; judging contests with a good young bull as prize; in one case; talk by Prof. O. E. Reed; a band, etc. Potluck dinner at noon, free ice cream and milk.

"The Farms are two miles south of Homer, Calhoun County, on M-34. Eight west of Jackson. Take M-60 out of Jackson.

"Morning trains on the Michigan Central R. R. will be met at Albion. "Plan for the big day August 19th."

Radio Stars at Elevator Exchange Banquet



"BERNICE"



"CHIEF" C. D. TOMY



MRS. HAZEL B. EMMONS

These musicians from station WCX, Detroit, pleased the big crowd at the Annual Meeting of the Michigan Elevator Exchange at the new Hotel Olds at Lansing, July 21.