

## BUREAU PREPARES FOR 8TH AND GREATEST ANNUAL MEETING

### Hughes Traces Clover Imports; Amazing Exposures Are Result

#### IOWA FARM CROPS PROFESSOR FINDS KEY TO WHERE 24½ MILLIONS LBS. OF 1925 FOREIGN CLOVER IMPORTS WENT

Of 120 Seed Samples Offered Midwest Farmers As "Michigan, Ohio, Iowa Grown," He Found 12% Pure Imported Seed; 15% "Blended"; Not One Lot Labeled "Imported"

Chicago, Jan. 21.—"It is estimated on good authority that the importations of red clover seed into the United States this year will double the amount imported last year," says Prof. W. H. Darst, secretary of the co-operative, National Federated Seed Service, the organization of the State Farm Bureau Seed Services.

"Last year 24½ millions of pounds of red clover seed was imported into the United States—enough seed to sow more than two millions of acres. It is evident that most of this seed was sown by farmers in the clover belt.

"The question arises, did these farmers deliberately buy this imported seed because it looked good and sold at a lower price, or did they buy it at the market price of domestic seed with the understanding that it was native grown? The answer to this question will be found in a recent report made by Prof. H. D. Hughes of the Iowa Agricultural Experiment Station.

"Prof. Hughes finds on investigation a most alarming situation existing in the seed trade of Iowa and he believes that the same condition exists all through the red-clover region in the United States.

#### How Imported Seed Is Distributed

"The Iowa State Department of Agriculture is required by law to sample all seeds that are offered for sale within the state. Prof. Hughes secured 120 of these samples of seed in the spring of 1924 in order to determine by field test the amount of imported red clover seed that was actually being sold to the farmer.

"In this test he found 12% of the samples were pure imported seed, and 15% were blends of imported and domestic. In addition to this, 13% of the samples showed evidence of some imported seed being present. In other words, Prof. Hughes states that 30-40% of all red clover seed offered for sale was either pure imported seed or blends of imported and domestic.

"Furthermore, Prof. Hughes finds that while the state of Iowa requires all lots of seed to be correctly labeled as to where it was grown not one of these samples was labeled "Imported." They were all labeled as domestic,—as grown in either Minnesota, Wisconsin, Michigan, Ohio, Iowa or Idaho.

#### Planting Test Shows What This Means

"Prof. Hughes has also secured some very significant results as to the comparative value of the average run of imported red clover seed brought into this country. The Customs Service is required by law to take samples of all imported seeds for germination and purity tests.

Prof. Hughes secured through this service and by the courtesy of the U. S. Department of Agriculture, 73 samples of imported red clover seed for the purpose of determining the comparative value of such seed. These samples were sown in field tests in comparison with native grown seed. Ex-

(Continued on page two)

SAM THOMPSON



Sam Thompson of Quincy, Ill., elected president of the American Farm Bureau at the December, 1925 annual meeting, is coming to address the 8th annual meeting of the Michigan State Farm Bureau, Thursday afternoon, Feb. 4, at 1:30 p. m. Mr. Thompson is undoubtedly the most prominent American farmer today. He will probably speak on Equality for Agriculture.

### EACH WOOL POOL MAN SEEKS TWO MORE MEMBERS

Effective Plan is Suggested For Larger Pool In 1926

Members of the 1925 Farm Bureau Wool Pool are getting ready for the 1926 season.

The first thing they have in mind is more poolers. The Ohio-Michigan sales plan has proved itself successful for two years. There is every reason to believe that it will continue to be successful.

Every wool pooler knows at least two or three neighbors he could interest in the pool. That's what we want this year. Let's see these men and get them to come in with us on the plan of marketing wool by grade and get the full return from it.

All new members must join with us in the pool contract. Wool is accepted only on a signed marketing agreement with the Farm Bureau Wool Pool. This agreement runs for five years, and may be cancelled at the close of any year. The 1925 pool gave good satisfaction to nearly 1,000 wool poolers.

Let's each wool pooler of us get two more pool members for 1926. We're glad to send contracts to men who want to pool for the first time. You needn't wait for a pooler to come and see you. Write P. E. Frost, Michigan State Farm Bureau, Lansing, Michigan, for 1926 wool pool contracts and additional information.

### Tune In Old Time Music,—Program

The Farm Bureau banquet program is to be broadcast from the State College Union building ballroom Thursday evening, Feb. 4, by WKAR the State College radio station, 286 meters wave length.

At 7:20 o'clock, eastern standard time, the banquet program will be put on the air, starting with the address to be given by Mr. Lucius E. Wilson of Chicago. He has a remarkable address on the Farm Bureau.

At 8:15 station WREO of Lansing has an hour and a half of its regular evening musical program.

About 9:45 p. m. eastern time, the Farm Bureau square dance music and other old time numbers will be broadcast direct from the ballroom. The music will be by "Jep" Bisbee of Paris, Michigan, Henry Ford's mid-time fiddling champion, and a picked orchestra of seven pieces.

### Program

EIGHTH ANNUAL MEETING of the MICHIGAN STATE FARM BUREAU

Sessions will be held in Room 402, Agricultural Bldg., Michigan State College, Thursday and Friday, Feb. 4-5, beginning at 9:30 a. m. Eastern Standard Time. Plan to attend.

#### THURSDAY MORNING (9:30 Eastern Standard Time)

Call to order, by Pres. M. L. Noon.  
Invocation, by Rev. N. A. McCune, Pastor of Peoples' church, East Lansing.  
Appointment of Rules, Credentials and Resolutions Committees.  
President's Address, by Mr. Noon.  
Reading of Minutes of last Annual Meeting, by S. M. Powell.  
Annual Report of the Secretary and Manager, by Sec'y C. L. Brody.  
Treasurer's Report.  
Credentials Committee report and seating of delegates.  
Rules Committee Report.

#### THURSDAY AFTERNOON (1:30 P. M.)

ADDRESS, by S. H. Thompson, Pres., American Farm Bureau Federation.  
Recommendations from Board of Directors of Mich. State Farm Bureau.  
Report by heads of Farm Bureau depts and Services.  
Report of Resolutions Committee and action on resolutions.

#### THURSDAY EVENING

Michigan State Farm Bureau Banquet, ball room Union building at 5:45 o'clock. Ticket \$1.00.

#### Banquet Program

Toastmaster, Vice-Pres. M. B. McPherson.  
Music during banquet by Brody Family Orchestra.  
ADDRESS, by Lucius E. Wilson, Pres., General Organization Company, Chicago.—To be broadcast over WKAR at 7:20 P. M. Eastern Time.  
ADDRESS, by Mrs. Chas. W. Sewell, Chairman Home and Community Work, Indiana Farm Bureau Federation, Square Dance, "Jep" Bisbee, Henry Ford's champion old time fiddler, and orchestra. Ball room, Union building, at 8:30 o'clock. Music program broadcast over WKAR at 9:45 p. m. Eastern Time. Floor Managers, L. C. Kamlowake and Wm. E. Johnston.

#### FRIDAY MORNING

(Room 402, Agr'l Hall, 9:30 Eastern Time)  
Election of Michigan State Farm Bureau Directors.  
Completion of Action on Resolutions.  
Consideration of new business.  
Adjournment.

LUCIUS E. WILSON



Lucius E. Wilson, president of the General Organization Company of Chicago, one of the leading community organization authorities in the country, and well known to thousands of Farm Bureau members in central Michigan, who heard him speak in connection with their membership campaigns in 1925, is first speaker on the Farm Bureau banquet program Thursday evening. His talk will be broadcast at 7:20 p. m. eastern standard time, and will be well worth listening to. He is a most entertaining and instructive speaker.

### Lawmakers Forbid Telling Farmer Truth

The state of Washington needs active Farm Bureau organization for the instruction of the agricultural committee of state house of representatives which is blocking measure providing for publication and informing the farmer of the analyses of commercial feeds made by the state chemist. Wonder what the introduction of Farm Bureau public formula Milkmaker would do to Washington state feed dealers who want to keep their customers in the dark?

The lucky man is not always one who gets the office. A political appointment often turns out to be a disappointment.

### POWELL REPORTS ON LEGISLATION AT WASHINGTON

Cong. Ketcham is Introducing Measure To Stain Importer Seed

In connection with passage of a farmers' seed staining law by Congress for protection against importations of foreign, unadapted seeds, the State Farm Bureau last week sent Asst. Sec'y Stanley M. Powell to Washington to confer with the American Farm Bureau's legislative representatives, Michigan Congressmen and Senators and other responsible parties concerning this and other legislation.

The Farm Bureau is the outstanding advocate of a seed staining law which will provide for dyeing foreign seeds at port of entry so that American farmers will know them for what they are when they appear in seed purchases. Nowadays no one can tell domestic from imported seed once they are mixed.

Stain Worthless Seed Red Reporting to the Farm Bureau News from Washington, Jan. 19, Mr. Powell said:

"Prospects are bright for enactment of federal legislation desired by Farm Bureau which will require staining with various colored dyes all imported seeds to show their origin. The bill favored by Farm Bureau interests specifies that at least 10 per cent of each lot of foreign seed known to be unadapted shall be colored a striking red. Provision is sought to have all imported seeds stained various colors to indicate the country of origin, but seed known to be unadapted shall be stained red.

"Prof. Darst of the Federated Seed Service, and I have had a conference with Doctor Kellerman, the official in the U. S. Department of Agriculture, in charge of this matter. We have the active co-operation of this Department in enacting a seed staining law, from Sec'y Jardine down.

"Congressman John C. Ketcham this afternoon agreed to introduce the seed staining bill Wednesday. Senator Gooding of Idaho has introduced a similar bill in the Senate. Hearings and actions on this legislation will be speeded."

Muscle Shoals While in Washington, Mr. Powell is looking into other legislation which is of interest to Farm Bureau (Continued on page 2)

### DELEGATE AND MEMBER ATTENDANCE WILL RUN WELL INTO THE HUNDREDS; BUREAU REPORTS GOOD GAINS IN 1925

Program Includes Addresses By President Sam Thompson, L. E. Wilson, Mrs. Sewell; Review of 1925, Bureau Banquet, 1926 Program Featured

In less than two weeks hence, hundreds of Michigan State Farm Bureau delegates and members will be at State College to attend the 8th annual meeting of their organization, Thursday and Friday, Feb. 4-5.

The meeting promises to be one of the largest if not the largest annual meeting the organization has ever held. A splendid business program has been arranged. It is featured by addresses from three outstanding leaders in the Farm Bureau movement. A number of women voting delegates will be present this year.

Thursday afternoon at 1:30 p. m. President Sam Thompson of the American Farm Bureau Federation will address the meeting on national problems confronting agriculture, particularly the agricultural surpluses, and the program that the American Farm Bureau organization has for meeting those problems.

#### To Broadcast Banquet Program

Thursday evening at the Farm Bureau banquet at the State College Union Building, Mr. Lucius E. Wilson of Chicago, nationally known community organization man, will speak of the future membership of the Michigan Farm Bureau. Mrs. Charles W. Sewell of Indiana, equally noted as a speaker on woman's part in the Farm Bureau, will also speak at the banquet. Radiophone arrangements in Lansing will make it possible to broadcast Mr. Wilson's address over WKAR, starting at 7:20 o'clock, eastern standard time.

The banquet program is attracting much attention. Many requests for tickets are being received. Following the banquet there will be a program of old time music. This part of the program features "Jep" Bisbee, 83 years of age, of Paris, Michigan, Henry Ford's old time fiddling champion. A few days ago Mr. Bisbee downed all the fiddling champions of Michigan in a contest held at Detroit and went home with the Ford cup under his arm. Tickets for the Farm Bureau banquet are \$1 each. The Farm Bureau music will be broadcast over WKAR after 9:45 o'clock.

#### Bureau Has Had Good Year

The State Farm Bureau will make an interesting report for 1925 at the 8th annual meeting. Included in the statement will be these items:

Financially, the Bureau has had a good year. It has further strengthened itself in all departments and has made a very substantial addition to its net worth. The Farm Bureau's business services and business departments will report a business of about three million dollars and net earnings thereon above all expenses of about \$43,000 of which \$15,074 has been returned to farmers and their co-operative ass'ns as patronage dividends.

In this connection, it is interesting to note that housed in the same building is the Michigan Elevator Exchange, originally organized by the State Farm Bureau, but now separately incorporated. During the past year this thriving grain and bean marketing institution sold about eight million dollars worth of products for its members and returned \$20,000 to member elevators as patronage dividends besides adding \$15,000 to its surplus. No report is made on the Elevator Exchange at the Farm Bureau meeting as the Elevator Exchange is under separate management and control and has its own annual meeting in July of each year.

#### Won Zone Rate Case Victory

The year 1925 saw the successful conclusion of the Michigan Zone rate case, in which the Farm Bureau for 4 years was one of the leading shippers' representatives and the sole active farmers' representative. This victory is worth \$375,000 in freight rate savings to Michigan farmers annually, according to authoritative estimates.

During 1925 the State Farm Bureau worked out and put into operation the Farm Bureau District Manager Plan, which establishes a Farm Bureau business manager in districts of about three counties each. His business is to get Farm Bureau commercial and other services to the members in that territory and develop a strong, working membership body. Work done in District No. 1 of Shiawassee, Lapeer and Genesee counties, to date, indicates the great value of the District Manager Plan.

During 1925, the State Farm Bureau developed and put into successful operation a volunteer membership workers campaign plan, where by Farm Bureau members in the various counties are building and maintaining their own permanent membership machines, in co-operation with the State Farm Bureau Organization Dept.

#### All Members Invited

Above are some of the outstanding accomplishments of 1925. A complete report of the 1925 work will be made by Sec'y Brody the first day of the annual meeting.

Every Farm Bureau member who can possibly come is urged to attend (Continued on page 4)

MRS. CHAS. SEWELL



Mrs. Charles W. Sewell, director of home and community work for the Indiana Farm Bureau, is to be one of the speakers at the Farm Bureau banquet, Thursday evening, Feb. 4, at the 8th annual meeting of the Michigan State Farm Bureau at State College.

Write Farm Bureau Supply Service, Lansing, for booklet, Proper Feeding of Poultry.

### Advise Resolutions Committee,---

MAIL THIS COUPON ANSWER to questions asked below. If you have resolutions to present, mail them to Committee now.

Highway matters will be one of the important subjects to come before the 8th Annual State Farm Bureau Meeting. At the suggestion of the Michigan State Farm Bureau Executive Committee, I am requesting information on the following questions:

Approximate number gallons of gasoline used in 1925,  
For your auto .....  
For your truck .....  
Cost of 1925 weigh tax  
For your auto .....  
For your truck .....

Name.....County.....P. O.....

We wish to place this information before the Resolutions Committee as a guide in recommending the proper kind of a resolution. We will appreciate your reply and any you can get from your neighbors.

Kindly forward any resolutions you may wish to present so that the Resolutions Committee may have them ready to place in the hands of the delegates the first day of the annual meeting, in accordance with the standing resolution adopted two years ago.

Respectfully yours,  
MICHIGAN STATE FARM BUREAU,  
C. L. Brody, Sec'y-Mgr.

MICHIGAN FARM BUREAU NEWS

Published twice a month by the Michigan State Farm Bureau at Charlotte, Michigan. Editorial and general offices at State Farm Bureau headquarters, Lansing, Michigan.

VOL. IV. JANUARY 22, 1924 No. 2

Entered at the post office at Charlotte, Mich., as second class matter. Acceptance for mailing at special rate of postage provided for in Sec. 1103, Act of Oct. 3, 1917, authorized January 12, 1923.

Subscription Price 50c Per Year, included in dues of Farm Bureau Members.

E. E. UNGREN, Editor; E. M. POWELL, Associate Editor



OFFICERS

M. L. NOON, Jackson, President; M. B. McPHERSON, Lowell, Vice-President

Directors-at-Large

M. B. McPHERSON, Lowell; MRS. EDITH M. WAGAR, Jackson; EARL C. MCCARTY, Bad Axe; YEROLD F. GORMELEY, Newberry; J. G. BOYLE, Buchanan; W. W. BILLINGS, Davison

Commodity Directors

FRED SMITH, Elk Rapids, Michigan Potato Growers Exchange; M. L. NOON, Jackson, Michigan Milk Producers Association; J. H. O'MEALEY, Hudson, Michigan Live Stock Exchange; GEO. W. McCALLA, Ypsilanti, Michigan Elevator Exchange; M. D. BUSKIRK, Paw Paw, Michigan Fruit Growers, Inc.

STATE FARM BUREAU ORGANIZATION

Clark L. Brody, Sec'y-Treas-Manager; E. M. Powell, Asst. Secretary

DEPARTMENT HEADS

Purchasing: L. A. Thomas; Seed: C. F. Barnum; Traffic: A. P. Mills; Fabrics: F. L. Kellner; Publicity: E. E. Ungren; Accounting: E. S. Hill; Poultry Exchange (Detroit): W. O. Steiger; Organization: A. Bentall

Michigan Commodity Marketing Associations

Affiliated With Michigan State Farm Bureau: Michigan Potato Growers Exchange, Cadillac; Michigan Milk Producers Association, 707 Owen Bldg., Detroit; Michigan Live Stock Exchange, Hudson; Michigan Elevator Exchange, Farm Bureau Bldg., Lansing; Michigan Fruit Growers, Inc., Benton Harbor

Directors and Officers of the Commodity Exchanges

MICH ELEVATOR EXCH. H. D. Horton, Pres.; MICH MILK PRODUCERS ASS'N. R. G. Potts, Vice-Pres.; MICH LIVE STOCK EXCH. E. A. Beamer, Pres.; MICH POTATO GROWERS EXCH. Henry Curtis, Pres.

MICHIGAN FRUIT GROWERS, INC.

M. D. Buskirk, Pres.; Amos Tucker, 1st Vice-Pres.; Herbert Natziger, 2nd Vice-Pres.; F. L. Bradford, Sec. Treas.; D. H. Brake, Sales Mgr.

American Farm Bureau Federation

O. E. BRADFORD, President; GENERAL OFFICES: A. F. B. F., 5 East Washington St., Chicago; EDWY B. REID, Washington Representative; LEGISLATIVE HEADQUARTERS: Munsey Bldg., Washington, D. C.

THE STATE FARM BUREAU'S PUBLIC SERVICE PROGRAM

- TAXATION—Relief for sorely burdened farm property by enactment of: (a) Two cent gasoline tax for highway funds. (ENACTED, Jan. 29, 1924) (b) State Income Tax in place of State's general property levy. (c) Law forbidding any more tax exempt securities. (d) Equalization of assessment of farm and city property in accordance with sales values of same. (Farm Bureau Investigations brought equalization in Calhoun, Ingham, Washtenaw, Monroe and Kalamazoo counties, saving farmer taxpayers \$67,350 excess taxes annually.) TRANSPORTATION—Immediate application of Michigan Zone Rate decision to save farmer shippers in 69 counties \$500,000 annually. (EFFECTIVE Sept. 10, 1923) MARKETING—Extension of sound co-operative marketing program now well under way in Michigan. LEGISLATION—Passage of the Capper-French Truth-in-Fabric bill, completion and operation of the U. S. Muscle Shoals Nitrates plant and manufacture of fertilizer; opposition to any form of sales tax or of consumption tax, retention of federal income tax.

LLOYD GEORGE AND ENGLISH FARMING

After the Napoleonic wars, nearly a hundred years ago, England definitely turned her back on agriculture and decided to become a preponderantly manufacturing and commercial nation. In myriads of ways the British government helped the English commercial men in their quest for world trade, but the farmers were exposed to the most relentless kind of competition. Multitudes of them moved to town and hundreds of thousands of acres of wheat land were put down to grass. For a time the town people prospered greatly, but now England is finally beginning to reap what she sowed.

Ever since the war there have been from one to two million men in England out of work, supported by government doles. These men lie around in towns, doing nothing, running up government taxes.

Lloyd George wants to undo in some measure the damage done when England decided to build up her manufacturing and commerce at the expense of agriculture. He proposes to put a million or so of these idle men back on the land and thus produce at home a large part of the food which England is now importing

from abroad. We doubt if this scheme will work out so very well in practice, but it is interesting to note that a politician of the type of Lloyd George should see the fundamental cause of the English difficulties.

There are men in the United States today who would make our country into another England. They want to see our manufacturing and commercial interests trading all over the world and all they ask of our farmers is to produce for them quietly and cheaply. Some of them even go so far as to hope for the day when manufactured goods on the Atlantic seaboard may be traded directly to such countries as Argentina for farm products. —WALLACES' FARMER.

Prof. Hughes Traces Clover Imports; Exposures Result

(Continued from page one)

lent stands for both sources of seed were obtained. After the rather mild winter of 1924-1925 the domestic, or native grown seed, showed practically no loss in stand of plants, while practically all of the 73 lots of imported seed winter-killed. Only two tests out of 73 came through the winter with sufficient stands of plants to make a crop of hay.

"Evidence such as this coming from one of our leading agricultural states should arouse all farmers of the clover belt to immediate action against imported red clover seed. These tests show that imported seed is not only worthless but is sold in defiance of state laws that require the origin of the seed to be stated. The results of this investigation are enough to warrant the passing of federal legislation that will require the permanent marking by staining of all imported red clover seed at the ports of its entry into the United States."

Many Women Delegates to Be at 8th Annual Meeting

Mrs. Wagar Welcomes the Home Viewpoints They Will Bring

By MRS. EDITH M. WAGAR, Chairman Farm Bureau Home and Community Work

We are approaching our annual meeting, which means means far more to our women than has been the case with any annual meeting heretofore.

We can rejoice that there are to be so many women sitting as voting delegates this year. We have always missed the feminine spirit, during our previous sessions, so we are looking forward to this gathering with expectations of a new consideration of the farm home and rural community.

We anticipate no great change in the business done and we want no dropping off in the interest shown towards the big state and national problems that confront us today, but rather we want our women folks participating in the responsibility of helping to solve them.

We want our big family of members to devote part of their time and effort in behalf of rural community betterment. All in all, we feel that such a program will better meet the desires and needs of our farmers and will provide a more balanced program of work for the organization.

To those women delegates so recently chosen, I urge them to give earnest thought to the duties of a delegate.

Be there for business and on time; have your credentials ready to present to the committee and stay on

your job. Don't let anything interfere or detract you from giving your time and best thought to this important meeting. Remember, the way you perform there determines the advancement of Farm Bureau work during the coming year and you are responsible to those whom you represent. You hold the women's part in the Farm Bureau in your hands.

I know how difficult it is for both father and mother to leave the farm at the same time, especially during the winter. Usually mother feels that she can serve best at home caring for the family and home chores, but if any families are so situated that both can get away, plan on attending the meeting this year. At least, come for part of the session. Come and listen to the new national Farm Bureau president on Thursday afternoon. We want to be ready to listen and learn from those devoting their very lives to our cause.

If possible, attend our first banquet Thursday evening. It has always meant much to any organization to be able to sit at a common table and break bread together. It creates a friendliness that seems impossible to attain in other ways. During this banquet we know we will be served with not only food to sustain our bodies, but with food for thought, conducive to the very highest type of right living. Any one having the privilege of listening to both Mrs. Sewell and Mr. Wilson in one evening can count themselves very fortunate.

I urge you to bend every effort to be there. The social hour that is to follow will help put us in a frame of mind whereby we will be ready to renew our work with increased interest.

Powell Reports On Washington Legislation

(Continued from page one) members. Regarding completion and operation of the U. S. nitrates plant at Muscle Shoals for the manufacture of fertilizer and power as an instrument for keeping the nation in a state of military preparedness, Mr. Powell says:

"The Snell resolution for a small congressional joint committee to consider and act on offers for lease and operation of Muscle Shoals by private capital, as advocated by the Farm Bureau, has passed the House. Senator Capper assured us today that there are enough favorable votes to get it out of the Senate committee and enough in the Senate to pass it.

"One of our biggest storm centers is national legislation to insure federal income tax exemption to non-federal co-operative ass'ns. The Senate Finance Committee is seeking to make this exemption apply only to co-ops doing 85 per cent of their business with members. The Capper-Volstead act, favored by the Farm Bureau, approves the exemption if the co-ops do 50 per cent of their business with members.

"The Truth-in-Fabrics bill is now in the hands of a small sub-committee of three Senators, all of whom are favorable to it.

"Every step of the trip here is a reminder of what is made possible by the organization of men and money in great railroad systems. Here in Washington many things call forth the same tribute to organizations of various groups of men. They indicate that we must have efficient organization of rural men if farmers desires are to be attained in Congress and elsewhere."

Hoover Would Flatten Rubber, Coffee Pirates

"Patch up your old tires, throw away the coffee pot and drink more milk" is Secy Hoover's advice to the country in regard to the soaking the foreign rubber and coffee monopolies are giving the American public. The American consumption of coffee is going down; housewives are refusing to be held up.

WHAT TO DO WITH FARM SURPLUS IS NATIONAL QUESTION

Farm Bureau Aids Movement For American Price For Farm Goods

TARIFF HELPS OTHERS

But Not Us, Say Farmers Who Want Farm Export Corporation

Chicago, Jan. 21.—Pres. Sam H. Thompson of the American Farm Bureau Federation is to address the 8th annual meeting of the Michigan State Farm Bureau at East Lansing, Thursday, Feb. 4.

Mr. Thompson will undoubtedly speak on "Equality for Agriculture," a subject that involves a discussion of the proposed farm export corporation idea, which the American Farm Bureau has endorsed. In this connection, the following history and discussion of the farm export corporation plan, just published by the American Farm Bureau Federation, is very interesting. The national Farm Bureau says:

"Our national prosperity is wrapped up in finding a way to dispose of our agricultural surplus without punishing the producer.

"After two years of consistent effort on the part of the Farm Bureau the legislators, the bankers, the editors, the business men are awakening to this fact.

"As a direct result of the actions taken at the seventh annual meeting of the A. F. B. F. in Chicago, December 7, 8, and 9, attention of the entire nation has been centered upon the acuteness of this surplus problem. Since that time more than a dozen plans, all sponsored by men of outstanding reputation, have been proposed to solve or assist in the solution of the surplus problem.

Editors Devote Columns "Columns of space in great metropolitan dailies have been devoted to the news of the development of this demand for 'equality for agriculture.' More columns have been devoted to editorial discussions of the need for equality and various proposals to secure it.

"In Congress, three or four different bills have been introduced to provide ways and means of solving the surplus question. Only last week the Secretary of Agriculture, Wm. M. Jardine, issued a statement pledging the support of the Department of Agriculture in developing a real plan to meet this situation. As a first step, the Secretary of Agriculture is holding a series of conferences with outstanding agricultural leaders. Sam H. Thompson, president of the American Farm Bureau Federation, has been called to Washington to meet with the Secretary.

"The American Farm Bureau Federation has accomplished half of its task. It has succeeded in arousing a nation-wide interest in the problem. It now sets its face toward finding the proper solution.

At the seventh annual meeting a resolution was adopted stating the policy of the A. F. B. F. The Board of Directors met in Chicago on February 9. At this time it is expected steps will be taken toward forwarding activities of the organization in carrying out this policy.

Adopt Resolution "The resolution adopted by the delegates at the seventh annual meeting was as follows:

"We endorse the enactment of a federal law based on the principle of a farmers' export corporation, providing for the creation of an agency with broad powers for the purpose of so handling the surplus of farm crops that the American producer may receive an American price in the domestic market and we instruct our officers and representatives to work for the early enactment of such a law founded on sound economic policy and not involving government subsidy."

"Stripped of all technicalities, the surplus problem is quickly found to be one of concern to the entire nation as well as to the producer of agricultural surpluses. Agricultural commodities make up a great bulk of our export business. They are one of the largest contributors to our national wealth. That this export business should punish the producer while it adds to the national wealth is not only unfair but detrimental to all industry and business.

"The 35,000,000 men, women and children, who live upon the farms of America, must have opportunity of enjoying the American standard of living or that standard of living will be lost to the other 66 and two-thirds per cent of our population.

Artificially Maintained "The farm people realize that the American standard of living is an artificial standard—that is the standard which has been maintained by artificial legislative methods.

"The farmer knows that industry is protected by a tariff; that the manufacturer secures an American price—not a world price—for his commodities and that this American price is maintained by a tariff wall erected by Congress. The farmer also knows that not only does this tariff wall protect the manufacturer's price, but that it also serves to protect the

American wage level of the laborer.

"The farmer knows that American labor is still further protected from world labor competition by strict immigration laws.

"And while the farmer sees labor and industry thus protected, he is growing his crops and, on those which he produces an exportable surplus, he is finding that the world price is the price he receives; that he buys what he buys for an American price artificially maintained by legislative effort, but that he sells his commodities on a lower world price.

"The farmer understands these things clearly and is demanding an equal opportunity, and at last industry, labor and commerce is awakened to the seriousness of the situation and see that unless the American farmer is enabled to maintain an American standard of living that their own interests will be seriously handicapped.

Thompson Comments "Sam H. Thompson, newly elected president of the A. F. B. F., in discussing this situation recently said:

"One of the greatest problems before agriculture at present is that of the method of disposing of agricultural surpluses. The farmer cannot control his production with the certainty that the manufacturer can. Weather, sunshine and rain—all of these things play a part in determining the quality of the farmers' production. These are things which the farmer cannot control. And under these conditions it seems unfair that when the farmer is blessed with a bounteous harvest that he should be penalized for having produced so much. As it works now, the larger the crop produced by the farmer the smaller the return received by him.

"The manufacturer, who has a far more definite control over his production, has a well-developed system to prevent his suffering from surplus production. A high tariff permits him to move his surplus out of the nation and sell it abroad.

"It is vitally important that some plan for removing the farmers' surplus production must be developed. Since the annual meeting of the American Farm Bureau Federation a number of plans have been announced. Some of these plans, as I understand them, would have the surplus handled by a co-operative organization assisted by Federal Farm Board. Other proposals, dealing with the surplus disposal in a different manner, have been introduced in Congress and others, I understand, are in course of preparation.

"It is my understanding that the Secretary of Agriculture has intimated that he will call to Washington the authors and others interested in these various plans in an effort to crystallize thought and develop a common aim. I am heartily in accord with this idea. I think that all organized agriculture should sit down around a common table and work out a plan to take care of this exceedingly vexing problem."

Must Be Sound

"In adopting its resolution at the seventh annual meeting, the A. F. B. F. particularly emphasized the necessity that any plan adopted to deal with this surplus situation must be economically sound. It was recognized that any satisfactory plan must be one that does not defeat its own purpose by stimulating over-production. With this as the guide post, all of the different proposals, which have been submitted as a result of the Farm Bureau's campaign, are being carefully studied at the Farm Bureau office and all plans will be presented to and discussed by the Board of Directors when they meet in Chicago on February 9."

In the present national interest being paid to the agricultural situation, the Farm Bureau takes just pride. In 1923 the A. F. B. F. started its first agitation to secure the necessary steps to put agriculture on an equality with industry; when early in 1924 the first legislative proposal to secure this result, the McNary-Haugen bill was introduced, the American Farm Bureau Federation filed the first brief before the Senate and House Agricultural Committees, supporting the necessity of this type of legislation. At that time, February, 1924, facts and figures were submitted to show the exact effect of the exportable wheat surplus on the domestic wheat price. This campaign of education and agitation was continued throughout 1924 and 1925. The results of those two years of strenuous effort is the nation-wide interest of today, which holds the promise of solution.

During this two-year campaign, economic studies were made and submitted to Congress showing the value of the exportable surplus to the nation; showing the effect of the agricultural surplus on the domestic price, etc.

In the spring of 1924, when commercial interests were conducting a propaganda campaign saying farmers did not want this problem solved, the A. F. B. F. together with state Farm Bureaus organized and conducted a nation-wide referendum showing that farmers, almost to a man, were back of the proposal then in Congress offering a solution to this situation.

Introduce Bills Among the number of farm relief bills, which have been introduced in the present session of Congress, which are being watched most closely by the American Farm Bureau Federation are: the bill introduced by Representative Dickinson, Iowa,

designed to aid in development of co-operative marketing associations and in selling the surplus farm crop abroad; the new McNary-Haugen bill introduced by Senator McNary, of Oregon; the bill introduced by Senator Shipstead, of Minnesota; several measures introduced by Representative St. Clair, of North Dakota; the bill introduced by Senator Curtis, of Kansas, which proposes a Federal Commission; and the so-called Administration bill, which has also been introduced by Senator McNary, of Oregon and Congressman Haugen of Iowa.

This Administration bill contains provisions which set up the necessary machinery in the Department of Agriculture to be known as the Division of Co-Operative Marketing.

Swans Are Counted On Eastern Waters

Practically all of the swan population of eastern North America concentrates for winter quarters on Chesapeake Bay, Md., Back Bay, Virginia, and Currituck Sound, N. C., and adjacent waters. Here they can be counted with reasonable accuracy, and early in December, 1923, experts of the Biological Survey of the United States Department of Agriculture found a total of 14,567.

Led Ass'n 4 Months with Milk Maker

Marion R. Wilkinson, pure bred Holstein dairyman of Dowagiac, R-2, tells us:

"This is the third year I have fed Milk Maker, making remarkable records each year. Last year I led our cow testing ass'n for four consecutive months in fat and milk and another month in milk alone. - January, 1925, was the highest month with an average of 53.3 lbs. of butterfat and 1,579 lbs. of milk per cow. This was a good record, considering that three of the six cows were 3-year-olds, — all pure bred Holsteins."

Just recently Mr. Wilkinson was awarded the National Dairy Ass'n diploma for herds that average over 300 lbs. of butterfat per year. He is a member of the Van Buren County Cow Testing Ass'n.

This is another of the records that Michigan dairymen are making with Michigan Milk Maker, the Farm Bureau's 24% protein, public formula dairy feed. Milk Maker is built to get the greatest production at the lowest feed cost and keep the herd in tip top condition; you can get it at 260 Michigan co-op ass'ns.

Try a ton of Milk Maker and watch your cows respond.

Mich. Farm Bureau Supply Service Lansing, Mich.

New Words! New Words!

thousands of them spelled, pronounced, and defined in

WEBSTER'S NEW INTERNATIONAL DICTIONARY

The "Supreme Authority" Get the Best!

Here are a few samples:

- agrimotor soviet abreaction; hot pursuit cyper rotogravure; Air Council askari capital ship; mud gun sippo mystery ship; Ruthene sterol irredenta; paravane shoneen Flag Day; megabar Red Star Esthonia; S. P. boat overhead Blue Cross; aerial cascade camp-fire girl

Is this Storehouse of Information Serving You?

2700 Pages. 6000 Illustrations. 407,000 Words and Phrases. GAZETTEER and Biographical Dictionary. WRITE for a sample page of the New Words, specimen of Regular and India Papers, NREFE. G. & C. Merriam Co., Springfield, Mass., U.S.A.

# Co-Op Marketing System Has Come to Stay, Says Pugsley

## ACTIVE MEMBER INTEREST SUREST ROAD TO SUCCESS

Points Out the Things That Farmer Members Must Consider

By C. W. PUGSLEY  
Pres., South Dakota State College  
Co-operative marketing organizations have come to stay and any person who spends his time talking against them is merely wasting his breath. There are still those who believe that co-operative buying and selling should be outlawed, but they are few in number. They seem to feel that co-operation is a form of socialism. Nothing could be farther from the truth.

Real co-operation is as much private business as if it were owned and operated by an individual or a corporation. It is subject to the same laws governing all business, pays taxes in the same way, buys and



PRES. C. W. PUGSLEY

sells on the same markets, uses private, not public capital, and has no unfair advantages over so-called private business. As a matter of fact, the man who owns and operates his own business has the advantage. He has his own money at stake, and in large quantities. He is devoting all his time to watching it. He employs helpers who are under his watching eye at all times. He, as owner, is trained in every detail of his business.

How about the co-operator. He is a part owner, a small part owner as a matter of fact. He gets but a small interest on his investment. He receives no profits except as he buys and sells with his own company, and then only in proportion to the business he does. He devotes no time to the management of the business. He knows little of its detail. He relies entirely upon hired help. He cannot be constantly on the job to watch the help.

**Need Regular Meetings**  
Co-operative business organizations must observe sound business principles if they expect to succeed. The most important factor in the success of any farmers' organization is the active and continued interest of individual members, and the best way to maintain that interest is to have active and well organized local groups meeting regularly. The members must select and direct their officers and business managers. I do not mean that they shall interfere with the details of government and management after they have chosen their governors and managers. That would be disastrous. But I do mean that unless they are genuinely interested in selecting the right kind of officers and managers, and then continuing that interest constantly, that failure is almost certain.

The best manager is the cheapest in the long run. A cheap one is nearly always the most expensive in the long run, and sometimes the run is not long either. He should be well equipped both in training and experience. He should not be interfered with too much. If he is a good manager he will want to be observed, for it means interest.

There is a great tendency for co-operative concerns to keep too small a surplus and working capital. All markets fluctuate. Supply and demand fix prices, and often profits. It is easy for a business to succeed when the commodities handled are going up in price, for every article can be sold at a profit then. It is hard to succeed when prices are going down, for the last purchaser is always able to sell at the lowest price, and the early purchaser must take a loss. Customers rightly go to where prices are lowest. The only way to keep prices lowest is to put aside a portion of the profits during periods of rising prices, to use during periods of falling prices.

**For Self-Protection**  
We must remember that there are overhead expenses which must be met whether we do business or not. We must also remember that people do business where it can be done to the best advantage. Many co-operative companies have failed because they have forgotten these two things. When some strong and very large company decides to drive a competitor out of business, it is likely to be content with more operating expenses or even take a loss on a small portion of its business for a

time until its purpose is accomplished, realizing it can make up the loss later. There are several methods employed by co-operative companies to protect themselves under this condition. Some require an agreement that members do all or a portion of their business with their own company. Others provide for a fixed assessment sufficient to cover actual expenses, the assessment to be paid back if not needed. Others make an assessment of a small amount on all grain or other commodities sold elsewhere, the amount to be turned into the treasury and to be used for running expenses. Any scheme which is easily enforced, which will maintain the company in a condition immediately to function if occasion demands, and which will permit the members to sell or buy their goods when prices are the most favorable will work to the advantage of the company and its members.

We often hear discussions about the part an agricultural experiment station and college should play in the marketing of farm crops. I have always maintained that it is as much the duty of an agricultural experiment station to learn the facts about marketing farm crops and buying farm supplies, as it is to learn the facts about the production of farm crops, and the use of farm supplies. After the facts have been ascertained it is as much the duty of the college to teach them as it is to teach production facts. I also maintain that it is not the business of either the station or college to actually produce or market, except for fact finding and demonstration purposes. The actual business of producing and marketing should remain in the hands of individuals, corporations, and co-operative organizations. Colleges of agriculture should offer short courses to help the present managers of agricultural co-operative associations and should offer long courses to train new ones. There is a great field for agricultural college activity along these lines, a field which can be occupied satisfactorily only by an agricultural college.

### S. Dak. Trains Managers For Co-ops

The Farm Economics dept at South Dakota State College offers courses in the principles of marketing, co-operative management, accounting for co-operative organizations, taxation and public finances and transportation. These courses are valuable for the young men of tomorrow who will be responsible for the organization and management of farmers' co-operative enterprises.

### FOWLerville CO-OP BUSINESS \$280,000

#### Hustling Livingston County Outfit is Doing Better Every Year

Fowlerville, Jan. 20.—The Fowlerville Farmers' Co-operative Association held its annual meeting January 13th, at the High School. A fish dinner was served to about 200, by the ladies of the Parent-Teachers Association. The High School orchestra furnished music during the dinner hour, which was enjoyed by all.

Following the dinner, the meeting was called to order by President R. J. Robb. He introduced Mr. Neil H. Bass of the Elevator Exchange whose talk on the Elevator Exchange and advice to the members was very interesting.

Mr. Stanley Powell, assistant secretary of the Michigan State Farm Bureau, gave a very interesting and instructive talk, relative to the various workings and accomplishments of the organization which he represents.

C. L. Bolander, Livingston county agent, explained how the farmers in this county are getting ten cents per cwt. extra on hogs sold to packers in Detroit.

the faithful members and patrons, the fair-minded board of directors and the excellent judgment and untiring energy of the Manager Millett, who has been a farmer and has held positions of financial trust. The community has faith in him. Mr. Millett fully understands the work that the association can accomplish when properly handled and conducted in the farmers' interest.

### NEWAYGO, MASON, ISABELLA BUREAUS IN 1926 CAMPAIGNS

#### 29 Counties In Simultaneous Movement Early In June

Newaygo, Mason and Isabella County Farm Bureaus have joined with the 26 other Michigan County Farm Bureaus whose members are going to put on a great volunteer workers' membership campaign early this summer. Several other County Farm Bureaus are getting ready to come in.

On every hand the slogan seems to be, "We must go ahead, and the county will surely do its part." Following is the complete list of counties preparing for volunteer worker membership campaign, to be carried on simultaneously in co-operation with the State Farm Bureau next June:

- |            |            |
|------------|------------|
| Berrien    | Mason      |
| Branch     | Midland    |
| Cass       | Monroe     |
| Clinton    | Montcalm   |
| Gratiot    | Newaygo    |
| Hillsdale  | Oceana     |
| Huron      | Ottawa     |
| Isabella   | Saginaw    |
| Jackson    | Sanilac    |
| Kent       | St. Clair  |
| Lapeer     | St. Joseph |
| Livingston | Tuscola    |
| Manistee   | Washtenaw  |
| Mecosta    | Wayne      |

### Luidens Heads Ottawa Bureau's 1926 Work

Grand Haven, Jan. 20.—The Ottawa County Farm Bureau held its annual meeting here yesterday. State Organization Dept. Manager Alfred Bentall presented the plan of the volunteer workers campaign to the delegates; it was received very favorably and with great interest. Maurice Luidens of Holland was elected president; he is also president of the big Holland Co-operative and has been a Farm Bureau booster from the very start, being one of the original membership workers in 1919-1920. Gerratt Yntema of Hudsonville was elected vice-president, and A. J. Knight of Grand Haven, secretary-treasurer.

### Isabella Unanimous For New Membership Plan

Mt. Pleasant, Jan. 19.—The Isabella County Farm Bureau held a booster meeting here Monday, January 18. Twelve townships were represented, and the volunteer workers' membership campaign plan was unanimously adopted. George Wheeler was re-elected president, W. P. Shumaker, vice-president, and Walter Hazelwood, secretary-treasurer.

### Barry Member Writes About District Plan

P. C. Manufacturing Company, Hastings, Michigan, January 15, 1926.

Mr. C. L. Brody, Secy-Mgr., Mich. State Farm Bureau, Lansing, Michigan.

Dear Mr. Brody:  
I have just finished a very careful study of the announcement of Mr. Ratering's appointment as District Farm Bureau Manager, for a district comprising Shiawassee, Genesee, and Lapeer counties.

In this announcement you quote Mr. Ratering as follows: "We have the right kind of machinery established in the State Farm Bureau organization."

To this statement I would like to add that in the authoritative action you have taken in establishing business districts under the administration of a capable business manager, you have taken a most important step in completing the machinery for solving the problems of agriculture.

When I saw the heading, Shiawassee, Genesee, Lapeer, in Farm Bureau Dist. No. 1, and read how these districts were to be organized and managed, I told my wife that I now felt well repaid for all the money and effort expended on the Michigan State Farm Bureau.

Your action will tend to hasten the establishing of courses of marketing in our state agricultural colleges, which will give us what the farmer must have to help him solve his farm problems,—men who know marketing.

Please accept and also convey to the State Board of Directors my hearty congratulations on your action with my assurance that I shall be glad to boost in every way possible.

Very truly yours,  
H. L. CARR,  
Barry Co. Farm Bureau member.

### 9 MILLION POUNDS OF FRENCH CLOVER AWAITS FARMERS!

Imports of Past Two Weeks Amount to 1,853,250 Pounds

#### MIDWEST BEING FLOODED

Toledo Takes 2 1/4 Million lbs.; Enough Here to Plant Million Acres

The Farm Bureau News has been keeping track of the imports of French and other foreign clovers this season. Through the News, Michigan farmers are learning for the first time the enormous traffic in seeds not adapted to our climate, also where these seeds go after being unloaded on the docks at New York and other Atlantic sea ports.

During the two weeks period from Jan. 2 to Jan. 16, some 1,853,250 lbs. of foreign clover seed was unloaded at the ports of New York, Baltimore and Philadelphia. Most of it came from Havre, France. Of the total amount some 181,650 lbs. came from Hamburg, Germany and Rotterdam, Holland. The season's first shipment of Italian red clover seed—admitted by importers themselves to be quite worthless—has arrived, 31,500 lbs. from Genoa, Italy.

**Nearly Million Pounds A Week**  
Since Oct. 1, 1925, the Farm Bureau News has reported the following importations of French red clover seed by American importers for sale to American farmers:

9,300,688 lbs.—which at the rate of ten pounds to the acre is enough to sow 930,068 acres solid to unadapted French clover seed.

If the above seed is mixed half and half with good domestic seed, there will be enough of the blend to sow nearly TWO MILLION ACRES to 50 per cent French seed!

**It Is At Our Doors**  
During the past two weeks Toledo added 3,345 bags of French clover to her stocks. To date she has received 2,252,540 lbs. of French seed. Each bag weighs 240 lbs.

Here are the midwest points supplying Michigan and other states who took 1,209,750 lbs.—more than half of the total imports of the past two weeks mentioned above:

- |                      |              |
|----------------------|--------------|
| Detroit              | 25,400 lbs.  |
| Toledo               | 702,450 lbs. |
| Chicago              | 273,000 lbs. |
| Milwaukee            | 84,000 lbs.  |
| Crawfordsville, Ind. | 31,500 lbs.  |
| Richmond, Ind.       | 50,400 lbs.  |
| Buffalo              | 42,000 lbs.  |

\*This is the first shipment of French clover seed to Detroit for the 1925 season. Two weeks ago the News reported a shipment of 13,650 lbs. of French clover seed to Battle Creek, Michigan.

The Farm Bureau is marshaling new strength at this session of Congress to provide for a seed staining law to have all imported seeds stained red or green at the port of entry so that farmers can know when they are buying unadapted seed.

### Get Reduced Rates to Farmers Week Meeting

Round trip railroad tickets to State College, East Lansing, for Farmers Week, Feb. 1 to 5, may be had from local ticket agents at one and one-half times the regular one way fare. These rates are effective Jan. 27 to Feb. 6. A great program has been arranged for 1926. Among the many meetings is that of the Michigan State Farm Bureau Feb. 4-5. Bring the wife and family and come on over. Rooms at private houses are available at about \$1 per night per person. Register at Peoples Church on arrival, for rooms. Meals at East Lansing and Lansing restaurants at reasonable prices. This is a good opportunity to get in on a great educational week, and a good opportunity to include the annual meeting of your State Farm Bureau. For Farmers Week program booklet, write State College Short Course Office, East Lansing, Michigan.

### Bureau Ass'n's Hog Sales Total \$6,000,000

Hog sales amounting to more than six million dollars have been made by the California Farm Bureau Marketing Association, Bakersfield, California, during the seven years it has

### Western Farmers Picture the Ills from High Freight Rates

Testimony Shakes Prosperity Propaganda for Rate Increase

Michigan Farm Bureau News readers will remember the letters from Bill Evans, Calhoun County Farm Bureau member, on the railroad rate case at Chicago, wherein the Michigan Farm Bureau represented Michigan farmers.

They will recall that the Interstate Commerce Commission, under the Congressional Hoch-Smith resolution, called on the western railroads to show why they should not reduce their rates, particularly on farm products. The railroads countered with a demand for a five per cent increase in rates. The Michigan Farm Bureau and other shippers made a good case for the shippers at Chicago.

Hearings in this far reaching rate case are being continued in other parts of the western United States. The western case will be concluded before the eastern rates, including southern Michigan, are taken up. Pictures drawn by farmers in the western hearings now being held give Michigan folks a pretty good idea of the condition of agriculture farther west.

**The Denver Hearing**  
At the Denver hearing, the first to follow that at Chicago, representatives of the state of Colorado, the Colorado railroad commission and the Colorado director of markets, testified to the depressed condition of agriculture in that state. Farmers and bankers said that it took a good crop to pay taxes and other expenses; that land had no value; that farms were being abandoned and the outlook for the future was dismal. A study of income and expenses resulting from the production of various crops was offered by the Colorado State Agricultural College showing that these crops and the farms on which they were grown were not returning a profit.

Representatives of live stock interests testified that the cattleman in Colorado is so burdened with debt that he can not borrow money and that it is impossible for him to bear any additional burdens at this time. These witnesses frankly disagreed with what they called prosperity propaganda emanating from the east.

**At San Francisco.**  
At San Francisco, Nov. 16 the San Francisco Chamber of Commerce read into the record a resolution to the effect that it was not opposing the efforts of agricultural interests to obtain lower rates under the Hoch-Smith resolution, but that it proposed to make a showing of opposition to a rate increase not necessary to the carriers serving California territory.

Representatives of the deciduous fruit industry of California asked for a reduction on deciduous fruits and stated that the fruit grower is entitled to a profit of 20 per cent because he must take a chance. Many witnesses for the California fruit growers and canners objected to increased rates and testified to the depression in the agricultural industry which seems to have been general throughout the country.

Oregon, Utah, Idaho, Nevada, Washington and other far western states asked reductions in the rates on agricultural products and objected to increases.

On the last day of the San Francisco hearing Fred H. Bixby, president of the American National Live Stock Association, testified for agriculture and the live stock interests. He said the prosperity propaganda to show conditions much better is "pure bunk."

Further hearings for the western district will be held in Dallas, Minneapolis and Kansas City and will include the presentation of evidence for the western part of the United States some time in January, 1926. After that hearings will be assigned for the eastern district at which time it is expected that agriculture east of the Mississippi river, including southern Michigan, will ask reductions in the rates on its products or on certain of them.

One-half million tons of waste apples are produced each year in the United States.

Ask your Druggist for **PAR-DIP** of higher quality, yet it costs you no more than common sheep dips.

### SUPERVISOR BDS. FOR AGR'L AGENTS

51 Counties Vote Funds; 1,110 Supervisors Support Work; 163 Opposed

That county agent work has received support from county boards of supervisors all over the State is indicated in a report recently given out by Roswell G. Carr, assistant county agr'l agent leader at State College.

"Fifty-five counties voted on the matter this fall," said Mr. Carr, and thirty-one of the fifty-five put through the motion to support the work by a unanimous vote. That's fifty-seven percent of them unanimous. Fifty-one county boards have made appropriations for the work.

"There are 1,321 supervisors in 55 counties. Forty were absent when the vote was taken. Eight were present and not voting. In all, 1,110 voted for the proposition and 163 against—about 7 to 1.

"In the six new counties appropriating this fall, the total vote was 87 for and 46 against—about 2 to 1."

### EATON CO. BODIES LAUNCH COUNCIL OF AGRICULTURE

Extension Work Directed by Coalition of County Interests

Charlotte, Jan. 15.—The final step has been taken in the organization of the Eaton County Council of Agriculture and Rural Life, in accordance with the plans which have been under way for the past six months.

At a meeting held in the court house at Charlotte, the following representatives of their respective organizations were present and took part in the adoption of a constitution and by-laws, and the election of officers: Henry Perry of Carmel township, representing the Eaton county Farm Bureau; Charles Lundquist of Sunfield, representing the Eaton County Pomona Grange and 14 Granges of the county; G. A. Spears, representing the Eaton County Bankers' Association; Clyde Fulton of Charlotte, representing four organizations, the Community Association of Charlotte, the Community Club of Oliver, the Exchange Club of Grand Ledge, and the Kiwanis Club of Eaton Rapids.

The representatives of these organizations were also present in the persons of Dr. J. L. Harkness, Eaton Rapids Kiwanis Club; P. A. VanAlsburg, Grand Ledge Exchange Club; and William Kellogg, Oliver Community Club, who elected among themselves Mr. Fulton as the representative of these combined organizations. Messrs. Willis Wheaton of Chester township, Emmon A. Bradley of Carmel township, and Claude Reeder of Brookfield township represented the Agricultural Committee of the Board of Supervisors.

The meeting was presided over by County Agricultural Agent Taylor, who presented the proposed constitution and by-laws of the new organization which was adopted after a thorough discussion of the same. The election of officers resulted as follows: President, Henry Perry; Vice-President, Charles Lundquist; Secretary-Treasurer, Willis Wheaton.

It is expected that some time during the month of January a meeting of representatives from every local unit including Granges, Farm Bureau, Community Associations, Exchange club, Kiwanis club and Bankers' Association will be held at which time the program of work of the County Agricultural Extension Service will be outlined for the coming year.

Write the News if you or your Farm Bureau member neighbor do not get your Farm Bureau News.

Write Farm Bureau headquarters, Lansing, for information on Farm Bureau services.

### He Asks Wool Buyers To Laugh This Off

G. F. Ottmar, Clinton County Farm Bureau member of St. Johns, R. C. evidently has a regular reputation as a Farm Bureau wool pooler. He writes concerning his 1925 wool:

Please excuse this delay in telling you about my wool pool. As no buyer looked at my wool (they know my attitude and do not come to see my wool) I have to take my neighbor's sale prices for the basis of my sales. He has the same grade of wool. Taking that as a basis I gained \$45.00 on my clip of wool of 1030 lbs. That is worth looking after. It is just as good to me as to the other fellow.

Will have a much larger clip this year. I am,  
G. F. OTTMAR.

### LIVE STOCK EXCH. PATRONAGE REFUND IS ABOUT \$16,250

Will Be Paid Shipping Ass'n's; Elect Delegates to Buffalo Meet

The Board of Directors of the Michigan Live Stock Exchange, meeting at State Farm Bureau headquarters at Lansing, Jan. 8, voted to declare a 13 per cent patronage dividend on all commissions paid by the various local ass'ns to the Michigan Live Stock Exchange Commission Merchants at Detroit during the past 20 months.

The total amount of the dividend will be about \$16,250, according to Sec'y John O'Mealey. The Exchange directors voted to put another part of the savings effected into the Live Stock Exchange reserve fund, to be used as working capital.

The third annual delegate meeting of the Michigan Live Stock Exchange delegates who represent Michigan to the Buffalo Producers Co-operative Ass'n was also held at the State Farm Bureau. Four men were elected to represent Michigan at the Buffalo annual meeting, Feb. 9:

J. Harwood of Ionia; C. E. Borden of Sturgis; F. D. King, Charlotte, and Carl Martin, Coldwater.

In addition to the above, the following attended the Lansing meeting: J. J. Brackenhaver, Bad Axe; Chas. Woodruff, Hastings; D. G. Donough, Hudson; Frank Bostetter, Eaton Rapids; H. G. Wells, North Adams; R. D. Ward, Dowagiac; F. Reynolds, Owosso; Clifford Froh, Burr Oak. Also E. A. Beamer of Blissfield and J. H. O'Mealey of Hudson, president and sec'y of the Michigan Live Stock Exchange. They were elected chairman and sec'y of the meetings.

### THE NICKLE BEAN PICKER FOR FARM SERVICE

Mr. H. R. Jackson says: "In regard to the bean picker we bought of you last month, we put through 17 bu. that picked 20%, and got exactly 100 bu. that picked 6%—once through. We ran the culls once through and got 1,005 pounds that picked 18%, so you see we did not lose many choice white beans in the final cull. We think it is a wonder." (Dec. 10, 1925), Jackson Bros., R. No. 3, Breckenridge, Mich.

SAVED OVER \$100.00 ON THIS BATCH OF BEANS—and we promptly got an order for another Nickle Bean Picker with floor countershaft to make a double unit machine. Write for circular folder.

THE NICKLE ENGINEERING WORKS  
824 N. Hamilton St.  
Saginaw, West Side, Mich.

### Parson's TIX-TON MIX

is a standard chemical compound; inexpensive for medicating, mineralizing, and disinfecting salt and feed against many common live stock troubles. It is an invigorator for feeders. Keeps flocks and herds doing better all year through; it is 100% medicinal. You mix it yourself with your own salt and feed; it costs you only about one-third the price of medicated salt or stock tonics, because you do not pay drug prices for the salt and other filler such preparations contain.

TIX-TON MIX is antiseptic with three different oils, pine tar and minerals described in charcoal—by a special process. When given regularly it builds up a resistance against coughs, colds, indigestion, scours, poisoning, sheep ticks and internal worms.

It is not extensively advertised or sold by high powered salesmen traveling over the country, but is used and recommended by lamb feeders, dock owners and hog raisers.

Tix-Ton-Mix prices delivered—  
7 lb. pkg. \$1.50 to mix with 140 lbs. salt  
24 lb. pkg. \$3.00 to mix with one bin. salt  
45 lb. pkg. \$7.50 to mix with 3 bin. salt

Order as follows:  
1 lb. for each sheep 12 months.  
1 lb. for each horse 2 months.  
1 lb. for each hog 3 months.

You can buy it of your druggist or feeders supply store or direct by parcel post or freight from  
E. C. PARSONS CHEMICAL WORKS  
GRAND LEDGE, MICH.  
Write for booklet  
"Protection of Flock Health"

Few men can tell the real value of clover seed by its appearance; Farm Bureau Brand Seeds are domestic, adapted, safe,—in sealed sacks at co-ops.

MICHIGAN FARM BUREAU SEED SERVICE  
Lansing, Michigan

FARM BUREAU ASKS LIFTING OF INCOME TAX ON CO-OPS

Senators Capper, Couzens and Ferris Reply to Bureau Letters

Complete and simple exemption of bona-fide co-operative associations from the Federal Income Tax is being sought by the Michigan State Farm Bureau...

The amendments sponsored by the Farm Bureau were not incorporated into the tax reduction bill passed by the House...

In answer to the Farm Bureau letter, Senator Arthur Capper wrote in part as follows:

"I consider this a very important piece of legislation and expect to do my best to obtain its passage. I am working now with Senator Smoot, chairman of the Senate Finance Committee...

In his letter to the Farm Bureau, Senator Woodbridge N. Ferris, wrote: "I am glad that you have given me a copy of the amendments and arguments for said amendments."

PROVE WORTH OF LIGHTNING RODS

Statistics Show That Properly Installed Rods Really Protect

Cassopolis, Jan. 18.—The Cass County Farm Bureau makes an interesting item out of the old lightning rod by dressing it up with some new clothes...

"A synonym for 'crook' or 'cut-throat' used to be 'lightning rod agent,' and without doubt many high-powered agents sold large numbers of outfits that were of little or no value other than for ornamental purposes...

"Statistics from Iowa, where thunderstorms are frequent, show that more than 95 out of each 100 buildings sustaining fire losses from lightning were not rodged. It is estimated that about 50% of the farm buildings in Iowa are rodged."

"Lightning rods, or more properly lightning conductors, are nearly always made of copper or heavily galvanized iron or steel, the former generally in the form of a stranded cable, the latter of star cross section twisted into a long spiral. Copper is somewhat the better in durability. Both kinds of conductor when correctly installed give satisfactory protection."

Rice Growers Close Membership Books

Stuttgart, Ark., Jan. 20.—The Arkansas Rice Growers' Association decided to close the membership books of the Association on December first, 1925, and not receive any more members after that date. It was also decided that any applications received between the time of the decision and the date of closing the books should be submitted to close scrutiny and consideration of the past attitude of the applicant towards co-operation.

MANY STATE BUREAUS HOLD ANNUAL MEETINGS

Chicago—State Farm Bureau Federation Annual Meetings scheduled for January and February are given by the American Farm Bureau, as follows: Colorado, Denver, January 20-21. Connecticut, Hartford, January 12. Delaware, Dover, January 20. Illinois, Urbana, January 21-22. Kansas, Topeka, January 11 to 13. Kentucky, Lexington, January 28 and 29. Maine, Orono, March 30. Michigan, East Lansing, February 4 and 5. Minnesota, St. Paul, January 19 to 21. Montana, Bozeman, January 4 and 5. Nebraska, Lincoln, January 5 to 8. Nevada, Las Vegas, January 25 to 29. New Hampshire, Concord, January 13 and 14. New Jersey, Trenton, January 12. Ohio, Columbus, February 1 and 2. Texas, Dallas, January 21 and 22. Utah, Salt Lake City, January 20 to 23. Wisconsin, Madison, February 2 and 3.

LIVE STOCK CO-OP OPENS AT TOLEDO

That Market Promises to be Interesting to Our Shippers

Blissfield, Mich., Jan. 20.—Representatives of the live stock industry in northern Ohio and southern Michigan met in Toledo to open a Producer's Co-operative Live Stock Commission Agency at the Union Stock Yards at that place, on January 11, 1926.

It is affiliated with the Michigan Live Stock Exchange, and is known as the Toledo Producers Association. It will be operated on the same plan as the other thirteen successful Producer agencies at Buffalo, Detroit, Cleveland, Pittsburgh, Indianapolis and Cincinnati. It will permit any bona-fide producer of live stock, including truckers, to become a member of the agency without membership fee. Such members will be allowed to share in any profits or distribution of savings on basis of patronage.

The agency will have a corps of high class experienced salesmen and will render the best of sales and service. Some of the officers are as follows: B. D. Brumley, MaComb, Ohio, Pres. F. G. Ketter, Columbus, Ohio, Sec'y. A. F. Potter, Cleveland, Ohio, Mgr. E. A. Beamer of Blissfield, Mich., President of the Buffalo and Detroit Co-op Commission houses, is on the Board of Directors.

The Toledo Producers opened its first day with a nice volume of business, which has continued. Its top sale the opening day was a fancy load of Hereford baby heaves weighing 950 lbs. which sold for \$12 per cwt. to a Philadelphia packer. This price was 50 cents higher than any cattle in the country brought that day. The Herefords were fed on the Beamer farms at Blissfield, Mich., and were purchased at Amarillo, Texas, at 370 lb. calves May 1, 1925.

275 AT FREMONT CO-OP'S ANNUAL

Fremont, Jan. 17.—The Fremont Co-operative Produce Company, one of the oldest co-ops in the State, having behind it 14 years of successful history, held its annual meeting in the Community Building at Fremont on Saturday, January 16; 275 co-op boosters were at the banquet. Very fine music was rendered by the Fremont Glee Club and orchestra and also by the Fremont Community Male Quartet. A very pleasing feature of the meeting was the fine understanding between business men of Fremont and the farmer members of the co-op. The mayor of Fremont was one of the speakers and expressed his appreciation of the fine spirit existing, Stanley M. Powell, Asst. Sec'y of the Michigan State Farm Bureau, delivered a strong address on various phases of farm organization work.

Lowan Would Give Corn Sugar Better Chance

Washington, Jan. 20.—An effort on the part of Representative Cyrus Cole of Iowa to amend the pure food and drug act so that fruits or vegetables canned with corn sugar instead of cane or beet sugar will not have to be so labeled, will attract a good deal of attention in Congress in the near future. The use of corn sugar has grown tremendously in the last few years, and it is figured that if it can be substituted in the canning business, its manufacture would be greatly increased and a liberal proportion of the corn crop thus utilized. It is said that with corn selling at 70 cents a bushel, corn sugar can be produced at about 3 1/2 cents a lb. Corn sugar has a lower sweetening power than cane or beet sugar, which is important to the housewife buying sugar, but probably not important in the above instances.

806 Attend Van Buren Agr'l Extension Schools

Paw Paw, Jan. 18.—806 people attended the 24 sessions of the 12 Agricultural Extension Schools held throughout Van Buren County last week. In point of attendance, Hartford stood at the head with a total of 157, and Bloomingdale, second with 117. The next series of Extension Schools will be held during the latter part of April or the fore part of May and will be devoted to the subject of "Fertilization." These schools will be handled by O. B. Price, extension specialist in soils, Michigan State College, at which time the farmers will be shown the results of extended experiments and advised as to the standard fertilizer which they should use with different rotation and under different conditions.

MEMBERS GETTING TRADE DISCOUNTS IN SHIAWASSEE

Present Bureau Membership Card; Save on Tires, Tubes, Supplies

Owosso, Jan. 20.—Farm Bureau membership cards presented by Shiawassee county members to a number of merchants in that county are worth cash discounts ranging from 3 to 15% on the purchase of various commodities. The discount on a set of tires for the Ford will about return the member's membership investment.

The merchants took the position that there is a mutual benefit in such group buying,—a discount for the Farm Bureau members and new trade for the merchants. The arrangement was made between the Shiawassee County Farm Bureau and the following merchants, with the discounts noted on the items given: Owosso—W. A. Wood, 10% off on paints, oils, varnishes; 5% off on roofing; wire fencing and steel posts 3%. Owosso—Sutberby Tire Co.—15% off on all tires, tubes and accessories. Perry—Perry Oil & Gas Co.—10% off on tires, tubes and accessories. Laingsburg—H. M. Frances—10% on tires, tubes, accessories.

THIS TICKLED OUR MEMONINEE FOLKS

Menominee, Jan. 21.—A short time ago a Menominee county newspaper mistakenly referred to an up-country citizen as a "Nadeau farmer," which brought a demand for correction from the gentleman, "I'll tell the world I'm no farmer."

All of which brought a rich, way-down "haw! haw!" from the rural populace and a few evenings later the same newspaper carried the following lines written by J. G. Mullen, Menominee County Farm Bureau secretary:

"I'LL TELL THE WORLD On life's journey around the sun, I'll add that I honor him too. If there were not any farmers, There would be no food for you. Not all may be first up at bat. Nor can all be first up at bat. That the farmer works hard is no fable, Still he wears a man's size hat. I'll tell the world of the farmer, Oh, I'll tell the world 'real loud, That farming's the sort of a he-man's job, That's a step in advance of the crowd. Each may take pride in the work we do, On life's journey around the sun. Yet let us respect that of others too, Thus only may justice be done. I'll tell the world of the farmer, Oh, re-broadcast it far and clear, The man who tills the fertile soil, Gets more out of life each year. J. G. MULLEN."

Let 'Em Explain That

Senator Capper, of Kansas, says the farmers of the Middle West are getting not a little tired of the Fordney-McCumber tariff. They see their own pleas for protective legislation frowned upon in Washington, while the manufacturing interests of the East continue to enjoy the benefits of a high tariff wall. Most of the manufactured articles which the farmer uses and consumes are protected; his own products, with the exception of wheat, sugar, wool and a few other things, are unprotected. The sugar beet is not a crop that can be raised everywhere; the vast majority of farmers are not raisers but consumers of sugar. As for the wheat tariff, it does not protect the farmer to the full amount of the schedule. The duty is 42 cents, but the same grade of wheat that brings \$1.78 in Minneapolis is selling in Winnipeg net at \$1.36, but at \$1.58.

The farmer of the Middle West is awakened to the fact that there is something wrong when an American manufacturer can sell goods in South America or Japan in competition with Europe, but can't sell those same goods at home unless that competition is barred out by a protective tariff. It is going to take some super-logic to explain to him the wherefore of such a situation.—Detroit News.

Do Your Own Selling

When you bill your stock to Michigan Live Stock Exchange Co-op Commission Merchants or the Producers at East Buffalo, you do your own selling in the terminal market. You get all the stock will bring. You get the advantage of having your own co-operatively employed salesmen at the Terminal markets sell your stock to the best advantage. They are here in your interest and take pride in getting the top or as near to it for you as they can. Through them, you go into the terminal market and deal with packers through our salesmen, who are experienced in those markets. Why should you let go of your stock at any point between you and the packer when it isn't necessary for you to do so? You and your co-operative neighbors can get together on a carload. Make your next shipment to us.

Mich. Live Stock Exch. at Detroit

Producers' Comm. Ass'n at East Buffalo

Auto Demonstrator (who has been trying for three hours to sell the car)—"Now I will throw in the clutch." Uncle Eben—"I'll take her then. I knew if I held out long enough ye'd give me something to boot, b'gosh."—Boston Transcript.

19 Counties Find T. B. Clean-Up Worth While

Three more Michigan counties—Ottawa, Kalkaska and Otsego counties—have cleaned up on bovine tuberculosis and have been recommended by the State Dept. of Animal Industry for recognition as modified accredited areas. Michigan now has 19 counties on the clean list and they contain 21.9% of the cattle in the state.

Michigan has a very low percentage of infection. During the past year 404,573 cattle were tested and only 2% were pronounced diseased. In the East in many sections 25 to 30% of the cattle are diseased. It is estimated at 70% for McHenry county, Illinois. T. B. testing is making Michigan a popular source of cattle. Our 1925 shipments were 2 1/2 times those of 1924. Livingston county sold 200 carloads alone; Shiawassee, Ingham, Eaton, Lillsdale and Calhoun have been heavy shippers. Gogebic, Marquette, Ogemaw, Oceana and Washtenaw counties will soon be ready for accreditation.

BUSINESS NEWS

In a word per insertion for 3 or more insertions; 3/4¢ a word for each of 2 insertions; 4 cents a word for one insertion. Count each word, abbreviation and figure, including words in signature, as words. Cash must accompany order. Mich. Farm Bureau News.

POULTRY

BARRED ROCK COCKERELS OF quality, size and best breeding, \$3, \$4, and \$5 each. Farm raised and vigorous. H. E. Powell & Son, Ionia, Mich. 1-8-25tf

WHITAKER'S RHODE ISLAND RED Cockerels will improve your color and production. Prices range from \$4 for good birds from trap-nested Grand stock to \$10 to \$50 for birds pedigreed from our best hens. Remember that in the production of your young stock the male is half your flock and that a good bird is cheap, a poor one expensive. Our Reds are the result of sixteen years careful breeding and are recognized as Michigan's leading strain. Rose and Single Combs. Write for price list. Interlark Farm, Box B, Lawrence, Mich. 10-15-25

MAMMOTH FULL BLOODED TOULOUSES from the Pukko Intonation Strain. One and two years old, both sexes, price \$4.00 each. Mrs. Pearl B. Hart, East Lansing, Michigan, R. D. 1, 2-12-26

SUNRISE FARM WHITE LEGHORNS are making names for themselves in leading Egg Contests. Watch our pens at Oklahoma, Texas, Washington, New York, Maryland, Connecticut, and Michigan. On our farm we are trap-nesting 1,600 layers and last season raised 4,200 winged, individually pedigreed chicks. Now offering cockerels individually pedigreed with dams, records from 200 to 304 eggs. Baby chicks of known breeding after Feb. 22, at reasonable prices. Write for our booklet. Sunrise Farm, Box 108, Michigan State Accredited, W. S. Hannah & Son, Route 10, Grand Rapids, Michigan. 2-10-26

SALESMEN WANTED SALESMEN LOOKING FOR REAL OPPORTUNITY should write for our proposition. Farmers make \$50.00 to \$75.00 a week. We furnish outfit and pay cash weekly. Monroe Nursery, I. E. Hignett's Sons Co., Monroe, Mich. 1-22-26-B6

IF YOU ARE A FARM BUREAU MEMBER and know how to meet and talk to farmers, you can make \$5.00 or more per day. Write today for my proposition and state previous selling experience. J. S. Cummings, Lock Box 134, Otter Lake, Mich. 3-12-26

FARMS FOR RENT FOR RENT—120 ACRES—50 ACRES in cultivation, remainder in pasture, with spring water, good basement barn, 6000 lbs. of hay, four cow stalls, silo; room for 6 horses, well in barn. Corn crib, tool shed, granary, chicken house. House eight rooms and bath; electric lights, furnace heat. Apples, peaches, cherries, grapes. 1 1/2 miles from Parma. Creamery, co-op elevator there. Main line Mich. Central and Interurban. Ten miles concrete to Jackson. Will rent on half shares. Possession March 1. For further information write Mrs. Lucy Hartung, 1055 First Street, Jackson, Mich. 2-11-26

REGISTERED AND CERTIFIED SEED corn and oats. Clement's Improved White Cap yellow dent and Duncan's yellow dent seed corn. Five dried, on racks, sun-dried and guaranteed germination. My white cap seed was selected from a field that made 100.2 bu. of shelled corn in the acre. Registered and Certified Worthy oats. A stiff straw and a high yielding variety. All seeds grown under inspection of the Michigan Crop Improvement Association. Paul C. Clement, Britton, Michigan. 2-11-26

CERTIFIED WISCONSIN PEDIGREE Barley, Improved Robust Beans, Fritz Mantey, Fairgrove, Mich. 4-8-25

GLADIOLUS BULBS 10¢ PER DOZEN up. Write for price list. Mrs. William Louch, Burt, Mich. 2-28-26

MISCELLANEOUS FARMERS, BUSINESS MEN—Protect your personal checks, notes, valuable papers by using Gwin's Acid Proof Ink. Costs less than ordinary ink. Pt. 5¢; Qt. \$1.50. Cash with order. H. D. Gwin, Lawrence, Mich. 1-22-26

Detroit Poultry Market

As given by Mich. Farm Bureau Poultry Exch., 2610 Ripelle street, Jan. 21, 1926: Movement of poultry is slow, with a very light demand. The past few weeks of high markets has curtailed the movement here, causing a weaker market. City consumers stopped buying poultry and bought beef, pork and veal instead. Large fancy capons are in very good demand.

Cappons, fancy, 8 lbs. up, 42-45. Cappons, silt, 20. Pullets, spring, small, 2-3 1/2 lbs., 35-38. Roasters, large, 20-30. Hens, fancy (for Jewish trade), 7 lbs. up, 30. Hens, heavy, 1 1/2 lbs. up, 25. Hens, medium, 1 1/2 lbs. up, 25. Hens, leghorns and small, 25. Springs, leghorns, 25. Leghorn Stags, 18-20. Stags, colored, 24-25. Cocks, 15. Geese, 23-24. Ducks, white, 5 lbs. up, 20. Rabbits, small, 20. Rabbits, 4 lbs. up, 21-22. Ducks, small, colored, 22. Rabbits, small, 20. Guinea fowls, per doz. \$6. Pigeons, per pair, 30.

Poultry Shippers

For future and service send your return shipments of Live Poultry to FARM BUREAU POULTRY EXCH. 2610 Ripelle St., Detroit, Mich.

Michigan Accredited Baby Chicks From Pure-Bred Tanager strain. Your guarantee of highest quality chicks. We believe the male bird is more than half the flock, as direct reproductions bring higher average pullets when bred to cockerels out of high record females. Every bird in our home flocks is mated to 240 eggs or better Pedigreed Tanager Male. We hatch White Leghorns, Rhode Island Reds, Barred Plymouth Rocks.

OUR DISCOUNT PLAN SAVES YOU MONEY Liberal discounts from low prevailing prices for early orders. Ask for copy of our descriptive circular and our Special Big Money Saving Plans.

CUMINGS POULTRY FARM Otter Lake, Michigan

Buy Only Michigan State Accredited Chicks An Accredited Chick Is A Better Chick

Every Michigan State Accredited Hatchery has had its flocks individually inspected by the Michigan State College. All male birds have been individually leg banded with a State sealed and numbered leg band. Parent stock of all accredited chicks is purebred and free from all major standard disqualifications. All breeders approved are true to type and color of parent stock. All with low vitality or disease have been removed.

A Michigan Accredited Chick Is The Best Chick

"Michigan State Accredited" in the advertising of Michigan Accredited Hatcheries is your guarantee of the truthfulness and reliability of the advertisers' statements. Such advertising has been approved by the Michigan State Poultry Improvement Association, and by the Michigan State College. For a list of MICHIGAN STATE ACCREDITED HATCHERIES and further information, write J. A. HANNAH, Secretary Mich. State College, East Lansing, Mich.



Bureau Prepares For 8th Annual Meeting

(Continued from page 1) this annual meeting. If you can't come, there are good bits of it you can get by radio. Note the program printed at the top of page 1, this edition of the News. Special Railroad Rates Remember that all railroads are granting fare and a half rates for the round trip to East Lansing for Farmers Week. Apply to your local agent at time of buying your ticket. It is a good idea to make your room reservations in advance of Farmers Week. Rooms can be secured in East Lansing and Lansing in private homes at the rate of \$1 per night per person. Write the Peoples Church, East Lansing, about this. For Hotel reservations, write the Sec'y of the State Farm Bureau at once. The Kerns hotel at Lansing is the usual

Farmers Week and Farm Bureau hotel headquarters in Lansing. It is convenient to College car line and the rates are reasonable. Plan to attend the Farm Bureau banquet Thursday night. See page 2 of this edition for announcement on banquet tickets. If you have resolutions to present to the meeting, mail them to the State Farm Bureau, care of Resolutions Committee, Lansing, at once. See notice on resolutions on page 1, this edition. Delegates should get their credentials in as early as possible. For further information regarding the annual meeting, write the editor of the Farm Bureau News.

Write Farm Bureau Seed Service, Lansing, for free booklet, Taking the Uncertainty Out of Seed. U-ZIT Loose Powder, Guaranteed At Your Drug Store.

Ask for N-C Salt

You want a salt that won't harden. N-C (non-caking) Salt never does because it is made from a natural brine, not from rock salt. It Pours! It costs no more. As your co-op or local dealer for N-C salt, packed in 280 lb. bbls. and in 140, 100, 70, 50, 25 lb. sacks. Our BIG FOUR stock salt (medicated) is a wonderful tonic, conditioner and worm expeller. SAGINAW SALT PRODUCTS COMPANY Saginaw, Michigan



Town Line POULTRY FARM

OFFICIALLY APPROVED by the State of Michigan. Every breeder has been carefully selected for its ability to produce strong, livable chicks. They have been subjected to close scrutiny by official state inspectors under supervision of Michigan State College. Every male has been individually examined and banded with a sealed leg band by a state inspector.

OUR ACCREDITED LEGHORNS represent thirteen years of careful breeding and selecting Foundation of Tanager, Hollywood and Barron. The result is our "Town Line" Special Star Mating. Accredited S. C. Brown Leghorns, (Sheppard's Strain) S. C. Mottled Anconas, Barred Plymouth Rocks. We can furnish these popular breeds at reasonable prices. When you order Town Line chicks you get the advantage of a "Personal Service" few hatcheries can duplicate. We don't claim to be Michigan's largest, but one of Michigan's best hatcheries. Our 65 acre farm devoted largely to poultry and grain. Save 5% by placing your order before March 1st, accompanied by a 25¢ deposit. Our new free catalog fully describes our methods and matings. Read about our contest records and show winnings. Write today. J. H. Geerlings, Owner, R. F. D. 1, Box N, Zeeland, Mich.

MICHIGAN CHICK MASH with BUTTERMILK

MAKES CHICKS GROW AND HENS LAY. See the local co-op or farm bureau agent. Insist on Michigan brand. Write for free poultry feeding book.

THE M. F. B. SUPPLY SERVICE LANSING, MICHIGAN



Well Worth Consideration

If you want distinctive style If you want warmth and comfort If you want dependable value

Suits and Overcoats

of FARM BUREAU quality will satisfy all of your requirements to the letter and afford you the advantages of selection from complete and diversified assortments. There is a difference in Suits and Overcoats—difference in quality—in making—in style—in serviceability—in desirability—in value—in fact in every detail, seen or unseen. However, when you buy a Suit or Overcoat from the MICHIGAN STATE FARM BUREAU there is but ONE STANDARD OF QUALITY—a standard that is arbitrarily set high and which affords absolute assurance of satisfaction. Farm Bureau quality is a known quantity. You can bank on it. And more and more men are learning its advantages day by day. FARMERS WEEK is your time to see what the Farm Bureau can do for you,—not only in suits and overcoats, but you will be amazed at our wonderful line of woolen bed blankets and 100% virgin wool underwear, in all sizes, that we are selling. Come in and let us show you MERCHANDISE OF MERIT FOR LESS. If you are not ready to purchase a suit or overcoat we will be more than pleased to take your measurements and place them on file for some future time when we will gladly send samples of our materials upon request.

Mich. State Farm Bureau Fabric Dept.

221-227 N. Cedar Street Lansing, Mich.