PUBLISHED BY THE MICHIGAN FARM BUREAU FOR ITS MEMBERSHIP

# SHIPPERS WIN BIG VICTORY IN MICHIGAN ZONE RATE CASE



Farm Bureau Volunteer Membership Enlistment Campaign this August.

# What's Doing

Self-Help Peasant Farmers? It's Up To Us

"What the farmer wants is just this: He wants his business to have an equal opportunity with other businesses. To the farmer co-operation



farmers properly carried out will accomplish what farming most 'We recognize today as never before that the pro-

must join with his neighbors for the solution of the problems of agriculture and rural life. I believe that the Farm Bureau is the greatest organization among

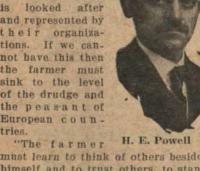
farmers today to help them solve their problems. "In the past, possibly we as members of the Farm Bureau have expected too much in the way of visible returns in our pockets, although if anyone will consider the matter, ev-

ery member has had more than value "I believe that the plan of giving FARM BUREAU DID ose interested in their organizathose interested in their organization an opportunity to serve it in an unselfish manner in the coming campaign is a good one. I believe members will be drawn closer together in this manner and will stand by the

organization they have served." C. M. URCH, President Shiawassee County Farm Bureau.

"The more I consider the agricultural condition of the present, the more I am convinced that if this in dustry is to be carried on by people

of farm conditions and farm Mfe, in the same way and on the same plan as other business is looked after and represented by their organizations. If we cannot have this then the farmer must sink to the level of the drudge and the peasant of



must learn to think of others besides himself and to trust others, to stand volved. together, to plan together and to act together, with more unselfishness and less suspicion. In this spirit let us enter upon this campaign for an enlarged and continuous member ship. We must no longer live by the generosity of others but by our own efforts. In no other way can we keep

HERBERT E. POWELL, President Ionia County Farm Bureau.

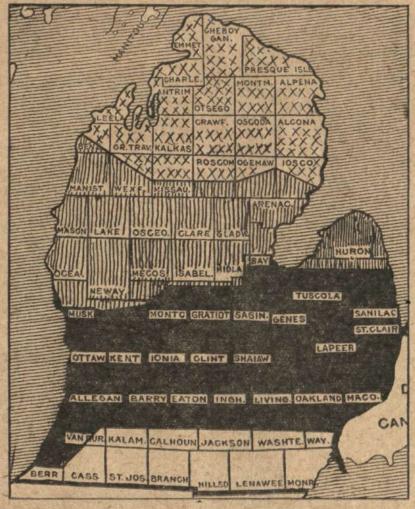
#### Fowler Co-op Ships 20,829 Head of Stock

Fowler, June 13 .- Two hundred members of the Fowler Co-operative Shipping Ass'n (Clinton county) from 50 counties against the unfairthey shipped 20,829 head of stock case representing 3,993,120 lbs., for which they received \$363,858.70. The Fowler Ass'n is one of the lead-Stock Exchange.

Adopt the slogan, "Every Farm nothing like that can be done. Bureau member at every meeting of his local this year.'

There are about 700 co-operative elevator, live stock, creamery and other farmers ass'ns in Michigan.

# These Maps Show How the Michigan Zone Freight Rate Case Victory Benefits You



Map No. 1—The Zone System Today

- White, unshaded portion-present Zone A territory. Rates same as Indiana, Ohio rates for equal distances of ship-
- Present Zone B. Where extra "zone rate" is added over and above regular mileage rates on shipments in and out of state.
- Present Zone C, with still higher "zone rate" for interstate shipments.

XXXX. Present Zone D, with still higher "zone rates."

R KALAM CALHOUN JACKSON WASHTE WAY

Map No. 2—The Zone System After Sept. 10, 1925 White unshaded portion-Zone A territory. Remains the

same under the new rate order. /////. New Zone B, with general zone freight rate reduction of about 50%, worth about \$175,000 annually to hay

bean and potato farmer shippers alone. Huron, Tuscola and Sanilac counties are now in Zone B. HIII. Zones C and D of Map 1 now merged into one Zone C.

with big reduction in zone rates for both, ranging from 6 1/2 c down to 1 1/2 c per 100 lbs. for interstate shipment of the six classes of freight.

The above two large divisions represent also the zoning of the state for shipments within the state, on which the new rate order makes slight reductions.

# NOT EXIST WHEN STATE WAS ZONED

But Was In The Fight From out of the state. Shipments within the state are reduced slightly. 1922-25 to Abolish

The System

The Michigan State Farm Bureau ments. with present day ideals and stand- did not exist in 1917 when the railards of living, if we are to have loads succeeded in persuading the comfort, beauty and intellectual life Interstate Commerce Commission on the farm, as well as the mere pro- that Michigan should be "zoned" as duction of food, we must have a indicated in Map 1. The Michigan strong co-operative organization Traffic League, composed of various whose sole object is the betterment Michigan shippers' interests, was newly organized and represented only a few shippers.

The best explanation of how the gan farmers state came to be "zoned" is in the fact that the Interstate Commerce Commission in 1917 had very little evidence about Michigan agricultural conditions and other important shipoing conditions, except what the railoads presented as supporting their laims for higher rates. The result was that the railroads got permission put on the rates, through the zenng system pictured above. For each one these rates ranged from one to everal cents per hundred pounds over the rates of the zone below, depending on the class of freight in-

Attempts at Relief Fail During Federal control of the rail-

Following organization of the Michigan State Farm Bureau in 1919 Frank O. Lowden, former governor ganized business world, how can ation of the Michigan zoning system and the Farm Bureau later entered he two years' fight with the Traffic League to remedy this situation. with results given elsewhere in the News. The Farm Bureau presented an overwhelming mass of evidence were at the annual meeting here to- ness of the zone system, evidence day. During the past, 12 months that was the deciding factor in the

To Discuss Problems Now time With such an organization in the field in 1917 as the Farm Bureau, it is doubtful whether the zoning sysing members of the Michigan Live tem could have been put over on Michigan; certainly if farmers will maintain a strong Farm Bureau, many bean growers throughout the is now a great deal of interest in the are assisting in getting a big turn-fruit to increase the consumption of example of what can be through sticking together.

# What the Zone Freight Rate Victory Means to Farmers

an zones does not abolish Zone B, as did the first order of December, 223. Instead it cuts Zone B zoning rates about half. It reduces these one rates 21/2, 2, 11/2, 11/2, 1, and 1 cents per 100 lbs. on shipments in and

In old Zone C the reduction in zone rate on interstate shipments is 5 1/2, 21/2, 21/2, 2 and 1 1/2c per 100 Pbs. on the six classes of freight. Old Zone D is now merged with Zone C. Farmer shippers there will enjoy zone rate reductions of 6 1/2, 5 1/2, 5, 3, 2 1/2, 2c per 100 lbs. on interstate ship-

It is estimated that the new order will save potato shippers about \$75,000 annually, hay shippers \$60,000 and bean growers \$40,000,—or \$175,000 Brody of the State Farm Bureau. to these three classes of shippers alone. Grain farmers, live stock shippers and all others will benefit accordingly.

....

Rates applying to incoming shipments of fertilizer, machinery, fruit packages, farm and orchard supplies and all other purchases will participate in this rate savings order. It is possible that the total savings on the oregoing items and this item may amount to \$500,000 annually to Michi-

# F. O. LOWDEN TELLS M. S. C. GRADUATES FARMERS' NEED

Former Governor of Illinois is 1925 Commencement

Speaker

"There is something wrong with our system of marketing farm prod- must organize its forces. This doesn't oads in 1918 the Michigan Traffic ucts when a short crop of poor corn mean to ignore the law of supply and League sought a modification of brings more than a large crop of demand, but with millions of Amerithese conditions but without results. good corn, and the same holds true can farmers competing with each of cotton and other products," said other and dealing with a highly orand 1920 that organization imme- of Illinois, in addressing the grad- they use the law of supply and deflately took an active interest in nating class of the Michigan State mand? Organized, the farmer can for many discouraging years before membership. This led to a consider- on "The Need of Agricultural Or- in time of surplus and market to as the Farm Bureau has accomplish-

Before Michigan

In accordance with requests from

Producers

'We find that we have kept pace with other industries in building up our production. The United States has 4 per cent of the world's farmers, and they produce 70 per cent of the corn, 60 per cent of the world's otton, 70 per cent of the tobacco, 5 per cent of the oats and hay, 13 per cent of the barley and 7 per cent of the potatoes. But with our marketing organization we are far behind and might as well recognize it.

"For more than a generation other industries have been organized to stabilize their business

"If agriculture is to catch up, it meet the law of supply and demand." ed in the past five or six years.

Farm Bureau Calls Bean Growers'

July 13, starting at 1 o'clock fast is calling such a growers' conference. resented at this meeting.

# WHAT'S 90 MILES TO F. B. MEMBERS

Muskegon Rally Draws Loyal Bureau Workers From Other Counties

Deep interest in the Farm Bureau in a recent letter from President Warren M. Blank of the Muskegon case than any other organization. County Farm Bureau to Secretary

"The address of Lucius E. Wilson at our county meeting last Friday was worth \$10.00 of anybody's money. I got the worth of my memberhip fee for this year right then and

"Did you know that Mr. Calkins, president of the Mecosta County Farm Bureau, was at that meeting with the members of his Executive Committee? They had driven 90 miles at the busy season to hear Mr. Wilson, Mr. Calkins having heard him at the Lansing conference.

"Mr. Harrington, president of the Ottawa County Farm Bureau, was also present, although the membership in neither of these counties expires until next year.

"When we have more men and women who are willing to take some trouble for their organization, shall get somewhere.'

Use the Farm Bureau News Business News Column to sell. Reach 52,000 farmers.

Through the Michigan Farm Bureau

# Organized labor struggled along meeting, passed a stock dividend to Michigan Public Utilities Commistransforming affairs in behalf of its College at commencement, June 22, build himself the means for storing it was able to win any such victories additional \$3,000 into its surplus to

the year, sold for \$1,225,000. It also go. It is intimated that even now erected gasoline and oil storage tanks/of 64,000 gallons capacity and a new warehouse. Farm Bureau members are active in this neighbor-Conference at State College July 13

# **FARM BUREAU'S PART IS ESTIMATED** TO BE WORTH \$175,000 ANNUALLY TO POTATO, BEAN AND HAY MEN ALONE

I. C. C. Tells Mich. Railroads to Cut Zone Rates Sept. 10; Disappoints Shippers by Reviving Zone B, as the System Must Go; Farm Bureau Powerful in 4 Yr. Fight

Michigan agriculture—represented by the Michigan State Farm Bureau-won last week, after a four years' fight, a reduction in Michigan freight rates that promises to total \$750,000 for all shippers.

This reduction was ordered June 19 by the Interstate Commerce Commission in its decision on the Michigan Zone Rate Case. Michigan Public Utilities Commission experts estimate that it will be worth \$175,000 each year to our potato, bean and hay growers alone.

The reduction in rates is effective September 10, 1925. It is a reduction in Michigan railroads' peculiar system of zone rates, which we are paying over and above the regular mileage

History of the Zone Rate Case

This extra freight rate system—known as the Michigan zoning system, illustrated and explained by the adjoining Map No. 1, is unfair. Several years ago Michigan shippers launched a movement to abolish the whole zoning system and instituted what came to be known as the Michigan Zone Rate Case—a shippers' demand for doing away with a system that since 1917 has been taking annually from the Michigan public up to \$1,500,000 in extra freight, over and above regular mileage charges as made for the same service in Indiana and

This case came to have in it the Michigan Traffic League, and Ass'ns of Michigan manufacturers, millers, hardwood men, bean jobbers, canners and furniture men, and was under the direction of Mr. E. L. Ewing of Grand Rapids, traffic attorney, who was counsel for the shippers.

Farm Bureau Comes In

About this time, late in 1921, the Michigan State Farm Bureau found itself in a position to look after the vast agricultural interests involved. It threw all its resources into what turned out to be a four years' battle, with hearings before the Michigan Public Utilities Commission and I. C. C. men at Lansing, and with hearings at Washington, before the Inter-

state Commerce Commission. With a state-wide organization, the Farm Bureau was able to lend the shippers' case great assistance. At the big hearing at Lansing in May, 1922, the Farm Bureau produced farmers, co-operative ass'n managers and other witnesses from 50 counties, whose testimony as to the unjustness of the zone rate plan was most damaging to that system. The Bureau also lined up very important sets of exhibits and other documentary evidence from these 50 counties, all of which were read into the record. As it became increasingly apparent, how much abolition of the Zone system or its drastic reform s evidenced by an incident related meant to Michigan farmers, the Bureau increased its efforts. It contributed more financially to the support of the shippers'

> First Decision in 1923 The case continued through 1922

and 1923. On Dec. 21, 1923, the

Interstate Commerce Commission

handed down a sweeping decision,

completely abolishing Zone B, which

affects 32 counties, and reduced the

zone rates in Zones C and D. This

order was to be effective March 21,

However, just before the decision

was to go into effect, the railroads

succeeded in re-opening the case for

a rehearing to submit new evidence.

The Traffic League-Farm Bureau

and other shippers again put all

their resources into what practically

amounted to fighting the case all

over again and the fight went on

The Second Decision

from the Interstate Commerce Com-

mission which again upholds the

shippers, and orders a reduction in

Utilities Commission, which joins

with all Michigan shippers in regret

that the L C. C. has revived Zone B

after once abolishing it. Both the

as to the unjustness of the Michigan

some of the Michigan railroads are

Today we have another decision

through 1924 and part of 1925.

#### Savings Per Car **Under New Rates**

Following is the approximate savings per carload on in-terstate shipments under the new zone rates:

	MOME AN	
Potatoes	\$3.60	
Beans/	3.60	
Hay	2.00	
Fruits	\$2.40 to \$4.00	
	Zone C	
Detatas	The second secon	
Potatoes	\$7.20	
Beans	7.20	
	4.00	
	\$4.80 to \$9.00	
Old Zone D		
	CORNEL BUSINESS OF THE PARTY OF	
Potatoes	\$9.00	
Fruits	\$6.00 to \$11.00	

## Hamilton Pays \$6,000

Allegan county, at its recent annual its members of \$6,002.35 and put an sion and the shippers are on record wind up last year's business. It handled 178 cars of produce during tom freight. Sooner or later it must

Cherry Men Planning

At the big meeting held at Lan- News, which reaches some 52,000 sing some time ago to consider the farmers each edition, and by other growers and canners have adopted proposition of Federal grades, the means, the Farm Bureau is calling the suggestion of the Michigan Fruit growers commented on the value of growers to this meeting. The Mich- Growers, Inc., for an advertising such meetings to the industry. There igan State College and other agencies campaign on both canned and fresh state, the Michigan State Farm Bu- Michigan bean situation. Michigan out from all bean growing sections, cherries and to dispose of the carry-The zone rate case effort is an reau is calling a general conference growers ought to get together and Early returns from leading bean over. The growers are agreedone of bean growers to discuss their talk things over, learn what is be- counties indicate that the growers ing to contribute 3 cents per 16 quart problems. The meeting will be held ing done in various parts of the state are fully aware of the value of such crate for a period of 5 years. Twenty the Michigan Central main line to a Farm Bureau alfalfa is domestic Michigan State College, on Monday, Therefore, the State Farm Bureau force. Every grower should be repaired annually in Michigan will contribute Bay City. The new Zone B now in-

#### zone rates estimated annually at \$750,000. This decision was concurred in by the Michigan Public

Dividend to Members Hamilton, June 23 .- The Hamilton Farmers' Co-operative Ass'n of

Advertising Campaign

1% cent per pound or \$25,000.

not in favor of continuing with it. Details of Decision For getting details of the new deision, handed down June 19, 1925. reference to the two maps on page 1 and the explanatory matter with hem will be most satisfactory. You can pick out your county and check

your situation accordingly. Zone A, the territory south of the main line of the Michigan Central from Niles across to Detroit, takes the regular mileage rates of Indiana and Ohio, which the shippers in this case insist should also apply to Zone

Zone B is the territory north of

(Continued on page two)

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American Farm Bureau Federation

......58 East Washington St., Chicago 

#### THE STATE FARM BUREAU'S PUBLIC SERVICE PROGRAM

TAXATION-

Relief for sorely burdened farm property by enaction of:

(a) Two cent gasoline tax for highway (ENACTED, Jan. 29, 1924)

(b) State Income Tax in place of State's general property levy. (c) Law forbidding any more tax exempt

(d) Equalization of assessment of farm and city property in accordance with sales values of same.

(Farm Bureau investigations brought equalization in Calhoun, Ingham, Washtenaw, Monroe and Walamazoo counties, saving farmer taxpayers \$67,350 excess taxes annually.)

LEGISLATION-

TRANSPORTATION—Immediate application of Michigan Zone Rate decision to save farmer shippers in 69 counties \$500,000 annually, (TO BE EFFECTIVE Sept. 10, 1925,

by I. C. C. order of June 19, 1925). MARKETING-Extension of sound co-operative marketing program now well under way in

Passage of the Capper-French Truth-in-Fabric bill, completion and operation of the U. S. Muscle Shoals Nitrates plant and manufacture of fertilizer; opposition to any form of sales tax or of consumption tax, retention of federal income tax,

#### A LEAF OUT OF EXPERIENCE OF OTHER CLASSES

As illustrative of the complexity of modern farm life and of the difficulties which stand in the way of success for the average farmer, Mr. C. M. Urch, president of the Shiawassee County Farm Bureau, says:

'The farmer is a business man, he has a greater capital' investment than the average retail merchant; his business is vastly more complex than that of the average merchant.

"The labor problem on the farm is much more serious than in most other lines of business, because of the seasonal character of most farm work. More factors that are not subject to human control enter into production. The selling and distribution phases of the farm business have proved difficult because the turn-over is limited by Nature herself and because the farm unit is such that the same man has had to attend to production, distribution and everything else.'

If lines of business and industry which are not confronted by nearly as perplexing problems as is agriculture, find it necessary to have strong active organizations for their mutual advantage, how much more should farmers, who of all classes are confronted with the most puzzling problems and who are individually the most helpless, see the value of organization?

#### IT'S TEAM WORK THAT WINS THE DAY

A comparatively small number of Michigan farmers, organized as the Michigan State Farm Bureau, contributed greatly to the shippers' case to abolish the Michigan Zone Rate system, which is a burden on all shippers and all farmers in the lower peninsula of Michigan.

The comparatively small number of shippers and farmers, organized, was far more powerful than all the rest of the unorganized shippers and farmers in the state put together. For, in four years, they won their ease twice, with a final reduction in zone rates of about 50 per cent.

This sort of relief has always been desired by the unorganized shippers and farmers. But they were powerless. Without organization they were without even a voice to protest, much less a means to do anything about the zone rate case or anything else. Organized as a unit, the unorganized farmers in Michigan would be most powerful. There is hardly any forward step that they could not accomplish. Will they continue to sit back and work against each other, all the while dealing with a highly organized system in all other industries, or will they recognize their opportunity in the Michigan State Farm Bureau?

This editorial is addressed to some 32,000 farmers in the twelve Michigan counties which this August will put on a voluntary Farm Bureau membership enlistment campaign, to gain the strength to go forward to new public improvements which will rank with the gasoline tax and Zone Rate case reforms.

These big public improvements mean much to your home and your investment in farm property. Can you afford not to join with your neighbors to protect them and to win additional improvements?

#### WHAT ONE COMMISSIONER SAID

Commissioner Campbell of the I. C. C., commenting on the recent Michigan Zone Rate Case decision, said that it was a step in the right direction, but that the solution would not be complete until the zone system was abolished throughout the lower peninsula, as requested by the Traffic League, State Farm Bureau and other complainants for the shippers. That's good news for Farm Bureau folks.

# Farmers Win Two Great Public Reforms in 1925

Case Tussles Each Lasted 4 Yrs.

now helping pay for them—through the medium of a two cents per gallon gasoline tax enacted by the 1925 gasoline tax enacted by the 1925 the whole burden on the farm own-

An attempt to abolish the unjust other shippers, to both State and Michigan freight rate zone system National railroad commissions that has just resulted in a substantial the Michigan Zone Rate System is lowering of the zone rates and state- a burden on the shippers. The coments from members of both of the operating shippers won a reduction Michigan Public Utilities Commis- in those rates, and comment from sion and the I. C. C. that complete members of both commissions seems abolition of the Michigan zones is to indicate the death knell of the the proper settlement of the case. | zone system.

organization of a part of the farm- fruit belt, those of central Michigan, ers in Michigan as the Michigan those of the Upper Peninsula to State Farm Bureau. The Farm Bu- speak as one-and that is power for reau was in the four year battles good.

Shippers Win Victory

In Zone Rate Case cludes the tip of the Thumb; see opinion filed with that body today assails the order. Map No. 2.

The new Zone C is the territory north of Muskegon and Bay City. How Farmers Took Part

case was done with Farm Bureau is the best we could obtain," (from membership money, and is a direct the interstate commerce commisservice to members and to Michigan sion). agriculture. It will be easily seen that the benefits, in the form of a system is iMogical, contrary to the more just system of freight rates, spirit of the Transportation act, that while indirect, are none the less it penalizes the industrial developreal. It will also be observed that ment of Michigan and must ultimateonly with a powerful and continuing ly result in loss to the railroads by organization, one that is here year diverting traffic to other carriers at Washington. Regarding the case after year, can the Michigan farmer and that Michigan shippers are de- he said, "The existence of the Michprotect his interests in a Michigan nied the benefits of geographical lo- igan State Farm Bureau organiza-Zone Rate Case and the other great cation and are compelled to pay tion made it possible. The case public problems which affect the higher freight rates on through traf- could not have been made on a showlives and living conditions of every fic than their competitors, it seems ing of manufactures alone." Opposed

teresting comment on what it thinks in his opinion of the zoning system, why it concurred with the I. C. C. at this time and what the members of the Utilities bor and the Pere Marquette are the Commission have observed with re- only railroads operating in Michigan spect to how the zoning system is af- who want the zone rating to remain fecting our transportation system in effect. The former claims to reand the shippers. The Press says: In the opinion issued with the order today, the state commission points out the desirability of eliminating the zone system in Michigan.

"After conferring with the interstate commerce commission and recognizing the desirability of all parbasis of rates maintained upon both atrastate and interstate traffic, and higher rate zone. although this commission feels that the proper solution for the rates for the lower peninsula of Michigan lies in the complete abolition of the higher rated zones and, if necessary, special treatment be accorded the weaker railroad lines upon a proper showing, the conclusions reached here are in harmony with those of the Interstate commerce commission."

End Four-Year Fight The order brings to an end a constanding before the two commis-

Washington.

Public Utilities commission in an

order modifying the zoning system "not because I think it is right, but The Farm Bureau's part in this because, under the circumstances, it

ceive \$100,000 annually and the lat- Many Report This Situation; ter \$750,000 in additional revenue.

the Pennsylvania railroad and the Michigan Central railroad are not arging the zone rate differentials' ties in interest of having a uniform and these railroads serve the greater Farm Bureau Seed Service that you

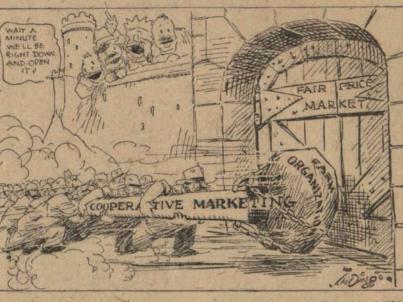
line of the Michigan Central and a way, and chances ought to be pretitory. Potter said:

"There is no justification for that Poultry Exch. Says

The Old Way,—And How Organization Helps Us Help Ourselves



Scattered storming of the castle by individuals will avail nothing.



But united back of a battering ram the same force would be irresistible.

metortruck plants and a great number of manufacturers of automobile parts and appliances.

Gasoline Tax and Zone Rate that featured each of these reforms, industry in the United States. Iron, and was in them from start to fin-"It is the center of the furniture ish, contributing time, finances and brass, silk, shoes and knitted products are produced. It originates The purpose of the Farm Bureau and terminates more high class in each of these cases was to secure freight of more varied character Those who drive on our roads are justice for Michigan farmers. It prov-

ers' backs. It proved together with

much energy to their success.

These are two great public re- Such are the fruits of organized forms brought about in 1925, par-effort. The Farm Bureau enables ticularly affecting rural Michigan, Huron, Tuscola and Sanilac farmer They were secured largely through in the Thumb, those of the western

William W. Potter of the Michigan

Commissioner Potter signed the

"Believing the entire zone rate to me that the Michigan zone rate to the shippers have been the best In the following excerpt from an system should be abolished and the legal talent obtainable. For support article by Mr. Fred Grimes in the division of the earnings on long haul June 19 edition of the Grand Rapids traffic so adjusted as to give a high- pers' organizations have depended Press, the Michigan Public Utilities er per cent to the originating and upon public spirited citizens enlist Commission gives us some very in- terminating roads," declares Potter ing their aid as members.

"The Detroit & Mackinac railroad, declares Potter. "They apparently recognize that higher rates and curtailment of service is not the remedy part of the territory included in the inspect your crop and see if it is set-

tion of the state north of the main crop is going to be very short anyline extending across the state from ty good for getting a good second Muskegon to Bay City with Zone A cutting for hay in Central Freight association ter-

part of Michigan paying higher rates than southern Michigan. This region produces more fruit, garden roversy of more than four years' truck, beans, hay, sugar beets, chick- heavy at Detroit, but the demand has ory, wheat, corn, oats, dairy prod- been brisk, says the Farm Bureau sions over the zone rates. The com- ucts and live stock than any other Poultry Exchange at 2610 Riopelle mission issued an order reducing the part of the lower peninsula. In it street. Buyers want Barred Rocks rates more than a year ago, but the are the plants of the Buick, Chevro- over two pounds, for which they are railroads petitioned for a rehearing let, Wills Ste. Clair, Paterson, Du- paying top prices. Write the Farm and the whole matter was re-opened rant, Flint, Reo, Star, Oakland and Bureau Poultry Exchange about by hearings and arguments held in Oldsmobile companies, a number of shipping to Detroit.

#### Not Too Late To Pool Wool

Write the Michigan State Farm Bureau Wool Dep't at Lansing for pooling contract and shipping directions. Estimate how many pounds you have. Wool acepted only on pooling contract. Cash advance if you wish it.

# WOOL POOL IS AT 3,000,000 POUNDS

Some Sales Have Been Made; 1925 Will Probably See Biggest Pool

Columbus, June 22 .- With 3,000,-000 lbs. of wool under contract, officials of the Ohio-Michigan-Indiana co-operative wool pool here are anticipating the largest pool in the Ohio Ass'ns eight years' experience. At the close of last week, 2,710,000 lbs. of wool had been received at Columbus and another 225,000 lbs. was at the Wheeling, W. Va., warehouse, with thousands of pounds on the way.

Some sales of wool have been made. Wool will be offered in limited quantities as long as the present steady market holds. The Columbus warehouse reports many shipments of Michigan wool. The Michigan pool is still open. Contracts and full information may be had on request to the State Farm Bureau Wool Department at Lansing. Wool is accepted only on contract.



EXTRA QUALITY EGG BRED CHICKS Reduced Prices!

White Leghorns, Brown Leghorns, S. C. and mated under our personal super-sion. Barron English and Hollywood rain S. C. White Leghorns. Sheppard's neconas, direct from Sheppard Farm apped postpaid 100% live delivery paranteed. Order now at the following

TOWN LINE POULTRY FARM "The Personal Service Hatchery" Zeeland, Mich. R. F. D. No. 1, Box 17

### SHIPPERS' COUNSEL



E. L. EWING

Mr. E. L. Ewing, noted traffic attorney of Grand Rapids, represented the shippers interests in the Michigan Zone Rate Case, at Lansing and the Farm Bureau and the other ship-

# Aids Two Roads Potter declares that the Ann Ar- IS YOUR CLOVER **SETTING SEED?**

May be Good Idea to Harvest Seed

Contrary to the usual regulations of Nature, Michigan clover is setting seed for the first cutting this year. It is the advice of the Michigan ting a good batch of seed. If so, we In taking up the refusal of the L. suggest that it will be good business C. C., to include Zone B, or that por- to cut it for seed. Generally the hay

# **Broilers In Demand**

Receipts of broflers have been

# Make Sure of Your Alfalfa

This summer by getting from your co-op ass'n Michigan Farm Bureau Brands of

ONTARIO VARIEGATED GRIMM ALFALFA Utah Coramon Alfalfa

Thousands of acres of Farm Bureau alfalfa came through the recent drought in fine shape and is producing fine hay crops. It did that because Farm Bureau alfalfa, sweet clover and all other seeds are the highest quality, northern grown, domestic seed obtainable.

We guarantee to you that our seeds are adapted to



this climate. We guarantee their high purity, and germination. Farm Bureau Brand

alfalfa seeds have contributed largely to increasing the Michigan acreage from 78,000 A. in 1979 to 354,000 A. today. Adapted seed doesn't winter kill. See

your co-op now for Farm Bureau Brand alfalfa.

Michigan Farm Bureau Seed Service Lansing, Michigan

# Reap the Benefit

the First Year-and many Years Thereafter Spread Solvay Pulverized Limestone! You'll find it

the best investment you ever made. Big returns the first year, and for four or five years thereafter. Keep the soil sweet and productive. Easy to handle, in bulk or 100-lb. bags, safe to use, non-caustic, guaranteed high test. Learn all about LIME; write for the new Solvay Booklet, full of valuable information. It's FREE!



SOLVAY PROCESS COMPANY 7501 West Jefferson Ave. Detroit, Mich.

Sold by Local

Dealers

## **ALFALFA CUTTING EXCELLENT CROPS DESPITE DROUGHT**

Clover and Timothy Scant; Plant Alfalfa This Summer

PROF. COX TELLS HOW

Farm Bureau's Adapted Seed Work Has Made Alfalfa Safe, Easy

> By J. F. COX Professor of Farm Crops

at Michigan State College It's an old saying that it takes twenty years to bring a new crop, or a new agricultural practice into com mon use. This may have been true in the ante-flivver and pre-radio days and before the Farm Bureau came into action. For almost forty years, Michigan farmers gropingly tried to succeed with alfalfa and with only occasional success. With the formation of the Michigan Farm Bureau, the adapted seed movement was given a great impetus, and during the past five years Michigan has become the leading alfalfa state east of the Mississippi River. The alfalfa crop has changed the final record of thousands of Michigan farmers from a statement of loss to a statement of

Alfalfa Stands Drought

Wherever you go in Michigan farmers are talking of two things; the unprecedented spring drough and the fact that alfalfa and sweet clover are the only successful hay little hay." Alfalfa, however, rode bravely through the drought and farmers in general cut excellent crops of alfalfa hay in Michigan under conditions where clover gave half a crop and timothy and mixed Mrs. Wagar Has Visited Many only be brought about through the hay less than half a crop.

The alfalfa fields of Michigan have carried on the greatest alfalfa campaign of history during the past Vigorous, green alfalfa fields stood out like oases amid parched meadows and pastures throughout Michigan, The result has been an unusual demand for alwith new seedings of clover and mix- put on a membership drive soon. ed hay which have failed to catch in the great majority of cases.

fered this year to fit seed beds. The cleanest and most enduring stands can be secured from plantings made in mid summer or late summer. After thorough cultivation of seed bed to eradicate weeds and grass, it should be firmly compacted with roller or cultipacker.

Grimm and Ontario variegated alfalfa are hardiest in Michigan. From ten to twelve pounds of seed per acre is sufficient. Northern grown common seed gives good results, us ing 12 to 15 pounds per acre. The seed should be planted at a depth of one-half to one inch.

Culture for inoculation may be secured from the Department of Bacteriology, East Lansing, Michigan. plication accompany the material.

should be applied per acre.

soon after a soaking rain and you the "surplus milk price." are reasonably certain to get a good start. No companion crop or nurse pecks of oats may be used.

ket. Plats at the Michigan State operate as they should. College Experiment Station show under Michigan conditions.

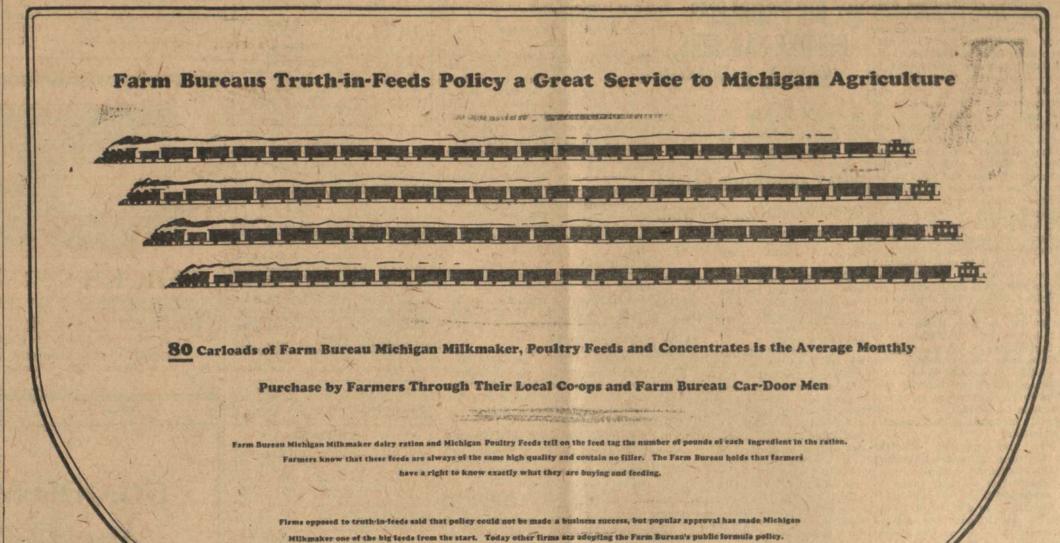
and sweet clover are followed by about the control of hog cholera. your county jail, your sheriff's force, increased prosperity.

#### Live Stock Exchange Cautions All Shippers health of those families.

This is the season when shippers Hartford Insurance.

sold 66 cars of stock for 46 co-op- "boarder" cows. erative shipping ass'ns.

boat came in .- W. L. Brownell.



## 606 VAN BUREN WOMEN ATTEND **SEWING SCHOOLS**

Close Big Year With Exhibits And Program at Paw Paw

Paw Paw, June 15.-Van Buren county farm women held a big achievement day program on clothing projects here June 13. Ninety women took part in the exhibits in the morning. The walls of the high school gymnasium were covered with the many pieces of work, exhibits showing the use of sewing machine attachments and time saving methods. The goal for the past year was 500 families and 606 families were reported in the work.

Organized in this fashion, these women had 125 sewing machines cleaned and properly adjusted, 233 women have used sewing machine attachments they had never used before. The women received instruction for one-hour dresses, choice of materials, etc. More than 150 women attended the afternoon program. The speakers were Mrs. Louise Campbell, state director of home economics work for M. S. C., Miss Carrie Williams, in charge of the work in Van Buren county, and Dr. Helen S. Mitchell of the Battle Creek Sanitarium, who spoke on the importance of plenty of milk, fruit, vegetables, whole grain breads and good butter in our diets. The Van Buren county women are going on with their clothing program for another year.

# by statistics, that "A dry May means little hay." Alfalfa, however rode Doing Surprising Things

And Tells Us About This Work

By MRS, EDITH M. WAGAR Chairman Farm Bureau Home & Community Work

"What sort of a program do you falfa seed for summer planting, think we should follow in this coun-While new seedings of alfalfa made ty?" was a question put to me the this spring suffered from drought, other day by one of the leaders of a losses were not nearly as great as County Farm Bureau preparing to

> like to hear our members ask, for it every crop produced. proves to us that they are thinking

can be worked out only through cooperative effort on of a survey has

Mrs. Wagar

Just What Was Needed

county.

One county found that it was bless-The price is twenty-five cents per ed with several marl beds and that ministration? How many can say Mr. Walker has kindly supplied the bottle and each bottle contains suf- this same marl was just the thing re- they know where changes can be following interesting facts regarding Bed blankets, overcoats, men's woolficient material to inoculate a bush- quired on most of the land of that im- made or where more rigid economy various kinds of wool and the uses to en suits, etc el of seed. Full directions for ap- mediate territory; another county in can be practiced? Last year five which they are ordinarily put: the dairy business put on a "Use More Michigan County Farm Bureaus Soils should be tested to determine Milk" campaign. Not only the city made such investigations and lowerwhether or not they are acid, and, housewife heard more of the health ed their rural taxes a total of \$67,if needed, two tons of finely ground qualifications of pure wholesome 000 annually through equalization prices become high in any one type grade as other wools of similar limestone or several cubic yards of milk but the producers themselves of city and rural valuations. marl or sugar beet refuse lime were taught to use more of their own This to me is a most important er grades or types and still produce product. The survey brought out work to be put on by every county. If your first seeding of alfalfa is the fact that many farm families, of our state because we see evidenc- cause of this, the uses quoted here- above wools are produced as folthin, re-seed the spots. If clover or were denying themselves of their full es of thoughtlessness and false econclover and timothy has failed you, quota of milk and were also using omy on all sides. plant a field of alfalfa this summer. substitutes for butter, and at the Fit ground thoroughly and plant same time they were complaining of

A Vigilance Committee crop should be used on summer seed- vestigating committee which urges in a more progressive age and none ings except where alfalfa is planted all members to advise with it before of us want to go back any more than on very light land, in which case a investing any funds in any stock or our parents wanted to go back to light seeding of buckwheat (about bonding company or in any so-called the pioneer ways. But is the money one peck per acre) or one or two co-operative enterprise and to report that is raised being spent so that evany suspicious agency, -so numerous ery dollar is getting one hundred Great care should be exercised in these days. This county hopes to cents worth of progression? And securing seed from dependable protect its farmers and save for them is it being used to make yours a betsources since large quantities of fine some of their hard earned money, ter county for your boys and girls looking Argentine seed and consider- Here is a real needed service that to live in? When you approach able amounts of unadapted Arizona can do worlds of good if the com- your supervisor and urge him to opseed are offered on the general mar- mittee is active and the members co- pose the school nurse, or school

that to plant such seed results in im- brought about an agitation against etc., did you ever compare that cost mediate failure due to winter killing animal diseases and as the result to the money you are now spending have caused T. B. eradication work without a complaint for the main-Increases in the acreages of alfalfa to cover the county or have brought tainance of law and order, such as The control of both means the sav- the detention home, the juvenile ing of thousands of dollars to the court, the probationary officials, farmers of a county and means more etc? than money in safeguarding the Don't you think it is wiser to

Cow Testing Discoveries should be very careful about crowd-ed through cow testing associations. amusement and entertainment, than napping; present' a softer, nappier acres to support one head of live ing live stock shipments, should The dairy men of several counties it is to be willing to provide for them surface. have their cars cleaned and have ice have been surprised at the economic after they may have become a public for hogs, if possible, says the Michi- results of this work in their com- nuisance? If we feel that we must re- divided as follows: gan Live Stock Exchange, which munities - sometimes a prize pro- duce our support by way of taxes, also recommends that shippers carry ducer is found that had not been ap- let's not take it out on the growing preciated before. Many farmers have boys and girls that we expect to be-During the week ending June 18, convinced themselves through cow come our future neighbors. Live Stock Exchange's Co-op Com- testing that they were fostering a We must give our most earnest mission/House at Detroit Stockyards losing proposition by keeping some thought to the needs of our own

Now it takes time to correct this possibilities. We may all be surkind of mistakes and it takes time prised when we truly know ourselves Many a man has bowed his head and patience to educate a whole to know that perhaps at our very and left the dock just before his county to changing methods and do-door is something that is an asset to ing better. That sort of thing will

co-operative effort of those willing to learn and willing to give another method a trial. After a fact is well established it is generally adopted by the majority, but we will always have to look to the progressive thinker to serve as a model and prove the "you show me" class that changes must be made to get results.

Then again there are "better poultry" campaigns to be introduced and 'ton litters" to be encouraged, and this state is greatly in need of uni-Now, this question is one that we form grades and varieties of almost

Before we practice co-operative Summer plantings in Michigan along right lines, but it is one that marketing to the extent that we have have given a good record of success. cannot be answered by anyone not held long in anticipation, we must do Excellent opportunity has been ofthe needs of the county or its possibilities.

duction. We have remained altogether too long in the hit or miss Uses Made of Wool Depend There are so duction and it means careful study and courageous effort on the part of those willing to do.

Astounding Tax Studies that are serving as cause the majority to take notice. tively on a graded basis through the stockings, heavy sweaters, auto cloth We are all of one opinion when we big Ohio-Michigan-Indiana pool leaders. It is surprising just what talk of taxes, we all admit they are burdensome. But how many of us in securing more information as to know how to go about to change where their wool goes and as to the chinchillas, etc. them? How many of us actually uses to which it is put, the editors of know if all property is equally as- the Michigan Farm Bureau News broadcloths, piano felts, finest of been made of a know if all property is equally asproportion they are paying towards Co-operative Ass'n to prepare an arpermanent improvements and for ad- ticle along this line for the News.

Think In Terms of 1925 In the first place we must face clearly the fact that taxes will be higher than they were a quarter of Another county has a standing in- a century ago, because we are living supervisor or county library system Some counties have actually or equipment in your home school,

spend money to keep boys and girls healthy and properly educated and

county and also we must study its

(Continued on page 4)

# To New Readers

ed time this summer through the action of the County and State Farm Bureaus, which have paid your subscription for that period. We want you to know the latest news about the big things that are happening in agriculture, so that you may guide yourself accordingly. What the Farm Bureau is doing about proposed freight rate increases, about a \$500,000 yearly excess rail charge which farmers are now paying, present and future legislative and tax problems, better marketing systems, pure seeds, truth-in-feeds,—ways, in which to make our communities the friendliest and most enjoyable places in which to live. The next edition of the News comes in two weeks.

The Michigan Farm Bureau News

# **OUR POOLED WOOL**

On Length and Fineness of Staple

Realizing that wool poolers who county? How many know just the retary of the Ohio Wool Growers'

Are First Classified stitution and manipulation. When matter. They are handled grade to of wool, it may be blended with oth- length and fineness. the same finished appearance. Bedinarily expect to encounter.

on the basis of the three, following amount by Merino and Rambouillet classifications:

1st-according to length. 2nd-according to fineness.

3rd-according to condition. Classified according to length we have staple or combing wools, or wools over 21/2 inches in length. Hampshires, Cheviots and Oxfords, Then, the clothing wools, or wools

1% and 21/2 inches in length. Combing and Carding

Staple or combing wools are used by worsted mills and are "combed, a process which lays the fibres parallel to each other. Only long fibers can be handled to advantage in this process. The short fibers working out of the combs are termed "noils.

Clothing wools are used by woolen nee county says that the quicker Memills and pass through a carding ma- nominee farmers increase their chine which does not draw the fi- cleared acreage from an average of bers all in one direction, but leaves 45 per farm to 80 to 100 acres, the them laying every way. Worsted more prosperous they will be and the mill products woven out of smooth quicker they will be able to use more hard finished yarns, present a labor saving machinery, such as smooth appearance, while woolen milking machines, tractor tools, powfabrics having more ends of fibers, er sprayers, etc. It is said that it re-Then there is the good accomplish- provided with clean and orderly which are generally drawn up by quires in the neighborhood of three

According to fineness wools, are

Staple Wool Delaine or fine combing. 1/2 Blood combing. % Blood- combing. 14 Blood combing. Low 1/4 Blood.

Clothing Wool

Fine clothing. 1/2 Blood clothing. % Blood clothing. 14 Blood clothing Common Braid.

How Grades Are Used On the basis of use, we may classily wools as follows: Delaine-Finest of worsted for la-

rics; the finest of socks and stock-1/2 blood-Better grade worsted,

dies' dress goods and men's fine fab-

similar to above; fine sweaters. % blood-Ordinary worsteds for men's wear and ladies' coarser worsteds, finer tweeds, etc., also finer finished overcoats and ladies' coats

34 blood-Tweeds, cheviots and made in many counties that would are marketing their clips co-opera- similar fabrics, sport clothes, golf

> Low 34 blood, common and braid -Paper makers' felts, wool plushes, Fine clothing - Fine flannels,

> 16 blood clothing-better grade

flannels, best blankets and good woolen dress fabrics 36 blood and 34 blood clothing-

Off condition or rejection wools are carbonized or placed in an acid Wools are very susceptible to sub- bath which destroys the vegetable

> Fleeces They Produce According to breed, we find the

by Merino, Rambouillet sheep; Wools may be classified roughly blood staple and clothing-smal sheep, also by cross bred sheep con taining a large percentage of Merino blood; 36 blood-by Southdowns cross bred sheep; finer Shropshires Dorsets and Hampshires. 1/4 blood-by Shropshires, Dorset

Low 1/4 Blood-by coarse fleeces under that length. An intermediate sheep of above breeds and sheep conclass is also made, called French taining a large percentage of Lin combing, which are wools between coln, eLicester of Cotswold blood. Common and Braid-by Lincoin,

Leicester and Gotswold sheep.

#### MENOMINEE CO. BUSY INCREASING ACREAGE

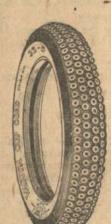
County Agent Knaus of Menomi-

stock. The 40 acre farm can support only one team, 100 chickens and cows. To support and educate a family on this area and amount of live stock requires some additional means of support. Menominee county is now engaged in land clearing work. The county agent is supplying farmers with cheap surplus war explosives.

The condition of Michigan rural life will never be improved until farmers get a vision beyond their own line fences.

# Buttermilk EGG MASH

Make chicks grow and hens lay. See your local co-op or Farm Bureau gent. Write for free poultry feeding booklet, MICHIGAN FARM BUREAU SUPPLY SERVICE, Lansing, Mich.



Size

30x3 1/2

30x3 1/2

30x336

34x4

32x4

# BUY Vacuum Cup Tires

and forget all worry about tire trouble. Below are prices on a few of the popular sizes. Write for complete list of prices. These prices, effective today, show a slight ad-

Regular Tube Casing Type 81.81 Clincher \$10.94 VACUUM CUP OVERSIZE CORD Cord Type Tube Casing Type 82,25 16.18 2.25 8,12 18.68 21.31

33x4 Also Balloons for regular SS rims or for special wheels.

All tires look good when you take the wrapper off. But the merit of an automobile tire is proven not only by looks, but by service. That is where Vacuum Cup Cord Tires shine; they deliver the goods in extra long, trouble free mileage. 20% discount to Farm Bureau Members. Be sure to give us your

county Farm Bureau membership. Send no money, we ship C. O. D.

MICHIGAN FARM BUREAU SUPPLY SERVICE Lansing, Michigan

# ORDER YOUR BINDER TWINE -NOW-

The demand for Binder Twine is heavy, the supply, limited and raw materials are going higher. Therefore, we suggest that you order your twine at once.



Our brand is the only

STANDARD SISAL TWINE

containing long fibres. This is your plant; patronize your own industry. Write for prices and terms.

MICHIGAN STATE INDUSTRIES Jackson, Michigan

## **COOLIDGE REFUSES** SUGAR TARIFF CUT; **GROWERS REJOICE**

President's Decision Given; Victory for Michigan Beet Raisers

#### BUREAU WAS IN FIGHT

Lowering Tariff Would Have Caused Mich. Farmers Heavy Losses

rejoicing over the action of President Coolidge just recently in refusing to allow a cut in the tariff on the imported foreign sugar. Such action had been recommended by the Tariff Commission by a three to two vote last July, and President Coolidge has been giving the matter very careful study for many months. His final decision is hailed as a great victory for American sugar beet growers and farm organizations.

The Michigan State Farm Bureau Bureau Wired President

sugar beet growers hearing."

Following up this action the board 103 pounds per person yearly. of directors of the Michigan State "The interest of the consumer will child from the country. the U.S. Tariff Commission at tenance of our beet sugar industry." the problem of the country church Washington

"WHEREAS, it appears that a determined effort is being made by certain interests to secure a reduction in the tariff on sugar being imported into the United States, and

'WHEREAS, three members of the Tariff Commission are reported to have recommended to the President that the duty on sugar be re-

WHEREAS, any such action would be detrimental to the farmers of Michigan engaged in sugar beet production and especially so because of the participating contract which is now in operation between the beet amazoo County Farm Bureau held a they are not even comparable. The growers and the manufacturers in big meeting and luncheon here to- farmer has particular situations of

WHEREAS, we regard a healthy number of business men, bankers the physician and the lawyer have and prosperous domestic sugar pro- and newspapermen, the secretary of special problems which they must ducing industry as the best possible the Kalamazoo Chamber of Comprotection and insurance against exorbitant prices being charged American consumers by interests which might be in control of the cane sugar industry, and

WHEREAS, since both labor and industry are today given the benefit of a system of protective legislation it is only equitable that farmers should be granted a reasonable tariff, especially on those products of which there are substantial imports, thus making possible that such tariff wall shall provide real protection,

"WHEREAS, we further realize that the growing of sugar beets efficiently utilizes a large acreage the heading, "When Farmers Get Towhich would otherwise be producing gether," it tells the story of the other crops of which we already have meeting, its purpose and its reasona distressing surplus now, there- ing most admirably, and we are re-

"BE IT RESOLVED, that we strenuously oppose the above men- WHEN FARMERS GET TOGETHER tioned reduction in the sugar tariff In his address to farmers and their tive marketing and similar economic and strongly urge that no action be wives in Kalamazoo the other day, undertakings. The Farm Bureau ar cane growers of the southern bership drive, which will be launchand present their arguments against mer. He did not attempt to prethe proposed change.'

What President Said That the force of the above argu- cea for the difficulties of the farm- County Farm Bureaus ments was appreciated by President er. But he did point out effectively Coolidge is evidenced by the way in the great constructive work which which he used them to support his the bureaus have been doing, and action in refusing to allow any cut mentioned some of the important future development and usefulness. decision to allow no lowering of the through united effort.

crops. He proceeds to do so by go- farmers what the latter does for city by the change. ing in for sugar beet culture, pro- business men. Those who till the tected from the competitive impact soil have been slow in coming round ban raw. The American farmer is ning in the old trade guilds of cen- that an organization like ours can thus in process of building up a turies ago, afford an outstanding ex- interest itself in, for there's the great home agricultural industry ample of the way in which men of study and control of plant diseases which at once improves the farmer's a common calling can improve their and pests, the fostering of boys' and soil, enables him to diversify crops condition by working together. The girls' club work, the encouragement and tends to release the American chamber of commerce, as an institu- of extension work among women as people from dependence upon the tion, is somewhat more recent. It well as assisting to maintain an foreigner for a major item in the grew rapidly in favor as merchants agricultural agent in each county, national food supply. The farmer is and industrialists learned more and soil surveys, legislative demands, entitled to share along with the more that what was prosperity for transportation matters and a genmanufacturers direct benefits under the many, generally meant prosperi- eral all round educational program our national policy of protecting do- ty for the individual. It is this max- that will help to cause our folks to

im which is the basis of nearly all think alike and serve and act tomestic industry. Money must be found to meet co-operative endeavor. Indeed, if we gether. the appropriations voted by repre- go back far enough, we shall see that We need men and women in every sentatives of the American people. it is responsible for civilization it- community who will have the cour-It is estimated that the sugar import self. Man is the lord of creation be- age to forge ahead with progressive lbs. milk should receive some grain duty yielded the national treasury cause he is instinctively a social ani- ideas and help to pass them on to or she will produce at the expense last year (1924) \$135,099,106 out mal; because he found, even in the those that always follow some othof a total revenue from all imports primitive stage of development, that ers' planning. of merchandise of \$545,231,859. To he could not survive by "going it Keep in mind that the radical make the proposed reduction would alone." cost the treasury about \$40,000,000. In the last half century, especial most always has a willing audience. ly in the last two decades, this ten- It is our job to offset his influence

Production is Unbalanced dency toward co-operation has in from tearing down with good con-"Our agricultural production to- creased by leaps and bounds. This structive, progressive example and day is badly ill-balanced. We produce is the age of organization. It would leadership.

great surpluses of wheat and some great surpluses of wheat and some SIX BIG PROBLEMS erm of years we find a market abroad with difficulty and loss, and at the same time we produce an inufficiency and are thus forced to nport some agricultural commodies, of which sugar is by far the most important, and, in which at times there are world shortages in What Will We Do About are going to do about this, but you supplies. Our export farmers are subject to fortuitous circumstances in other parts of the world over which we have no control, and our consumers of sugar are likewise affected in both supplies and price by

fortuitous circumstances of foreign

production. "It is important that as a nation we should be independent as far as we may be of overseas imports of food. Further it is most important that our farmers, by diversification Michigan sugar beet growers are of their production shall have an opportunity to adjust their crops as far attain higher degrees of stability in hall here today. our agriculture. I am informed by requirements.

was one of the influential farm or- fact that there is a general tendency Mr. Wilson said that these prob- so much about showing the bushel When word of the critical situa- development of foreign sugar pro- fecting labor and business.

Development With Farm

Opportunities

day at the First Baptist church. A

W. S. Horsfall

producing it here:

scribe membership in a Farm Bureau

or any other organization as a pana-

W. S. Horsfall pre-

sided. The speak-

ers were Lucius

Wilson, Clark Bro-

dy, and Mrs.

the Kalamazoo Ga-

zette, one of the

most influential

dailies of south-

western Michigan,

wrote his leading

editorial on the

meeting. Under

The editor of

Kalamazoo Gazette Solid

For Farm Bur. Program

Compares Business and Labor the farmers should organize in ex-

Kalamazoo, June 15 .- The Kal- merce and labor; in many instances

this end.

# SAYS L. E. WILSON

Rural School, Church, Roads, Marketing?

Only Organization Can Work Out Idea of Selective Production

Paw Paw, June 17 .- About 100 Van Buren County Farm Bureau as possible to our domestic rather braved an intensely hot afternoon to than foreign markets, if we should hear Mr. Lucius Wilson at Coterie attain higher degrees of stability in hall here today.

be planted with sugar beets if pro- lems now awaiting community atis capable of producing acres of country church, the highway system. sugar far in excess of our domestic selective production, co-operative ceed." marketing and the county fair as an bushel of potatoes, we do not care "I am also impressed with the educational institution.

ganizations which has been active in of consolidation of control in price lems can only be solved by organ- of potatoes at the fair as we do about the long fight to retain the present and distribution in many commoditized thinking. They never can be showing the boy, and that is the new tariff protection for the domestic ties upon which we are dependent solved by individual thinking. He note of using the fair as an educaproduction and to prevent disastrous for import. I do not say that such gave various illustrations how probcompetition with foreign sugar pro- foreign combinations in restraint, of lems in the past have been solved very vividly of the way this idea is duced under low standards of living. trade exist in sugar at the present only by organized thought and or- being worked out in the east, estime, but the whole tendency of the ganized action, such as problems af pecially in Massachusetts.

quarters of the Michigan State Farm holdings. In the long run there lies the farmer's child educated in the short, interesting review of some of telegram was immediately sent to President Coolidge, under date of August 9, 1924:

The consumer which can only be lack of equipment and teaching efficiency has to go out and compete petitive domestic supplies. Our annual consumption of sugar has insugar tariff without giving Michigan creased by about 1,000,000 tons in modern equipped school, with its mistakes of that institution, and assurance of the consumer which can only be lack of equipment and teaching efficiency has to go out and compete with the city and town boy and girly who has had the advantage of a foundation as it is at present. Mr.

Brody has been consumer which can only be lack of equipment and teaching efficiency has to go out and compete with the city and town boy and girly who has had the advantage of a foundation as it is at present. Mr.

Brody has been consumer which can only be lack of equipment and teaching efficiency has to go out and compete with the city and town boy and girly who has had the advantage of a foundation as it is at present. Mr.

Brody has been consumer which can only be lack of equipment and teaching efficiency has to go out and compete with the city and town boy and girly who has had the advantage of a foundation as it is at present. Mr.

Brody has been consumer which can only be lack of equipment and teaching efficiency has to go out and compete with the city and town boy and girly with the city and to Bureau last summer, the following in this, therefore, certain dangers to one-room country school, with its the past work, accomplishments and the last decade, until it has reached with highly trained teaching force. It is too great a handicap for the reau organization; that is, the idea

gust 15, 1924, sent the following ample supply of the product. This without opportunities for Christianiresolution to President Coolidge and can only be assured by the main- ty," said Mr. Wilson.- "Therefore,

actly the same way that business

men and industrial workers have

done. The problems of agriculture

are not identical with those of com-

his own with which to cope, just as

meet in their own way. This fact,

perhaps more like those of the pro-

fessional man than of anyone else.

extent because it affords a systemat-

ic medium for the exchange of know-

ledge and ideas. The Farm Bureau's

intensive campaign for the raising of

alfalfa is but one case in point. Unit-

education, home life and social ac-

tivities can produce results equally

as important as the more tangible

(Continued from page 3)

Some Other Things

knocker is always at work and he

By no means have I begun to cov-

looms large and must be settled one way or another.

In speaking of the highway question he said. "Ride on the motor bus and ship by truck if you want to, but don't kid yourself into the idea that the money you pay the bus man or truck driver is all the money that it costs you. I do not know what you are going to do something about it and you will do it as the result of organized thinking and organized ac

WHAT ABOUT OUR FAIRS? Mr. Wilson said, "I have little use Going on with the other problems, for an institution that teaches more and more production and does not teach selective production. We must learn to produce the thing the world wants and we cannot do this intelligently without organization."

"The co-operative manager and dimen and women members of the rector who subscribes to the idea that nothing counts but the almighty dollar is not fit for the place he oc-Mr. Wilson told them six reasons and integrity cut no figure. The the Department of Agriculture that why farmers can not afford to be co-operative association must learn the land in our country which could without organization today. Prob that its duties in the community cover a great deal larger field than tection to the industry is continued, tention are—the rural school, the that of just buying and selling commercial commodities, if it is to suc-

Mr. C. L. Brody, secretary-managtion at Washington reached head-duction is in the direction of larger He called attention to the fact that er of the State Farm Bureau, gave a Brody has been amazed at the response to this new idea of Farm Bureau organization; that is, the idea of the farmer joining his organization of the farmer joining his organization.

Brody has been amazed at the response to this new idea of For SALE — REGISTERED JERSEY calves; also bull calves not related to helfers, out of heavy producing dama Best of breeding. C. E. George, Union City, Mich. Farm Bureau at their meeting Au in the long run be served only by the "You dare not raise your children tion not for the direct benefits but ing something for his community and in uplifting the environment in which he is going to raise his children, have his home and continue his business, knowing well that if he can accomplish this, the dollars and cents benefits will surely come.

> Hon, Jason Woodman and Harvey D. Lurkins were local speakers. Inluded among the guests were Pres. . G. Boyle and six members of the Berrien County Farm Bureau.

> At meetings in the twelve counties putting on the membership campaign there has been a most intense interest and earnestness about the matter and it is only the question of getting it to the people to insure its

The Executive Committee of the County Farm Bureau has under consideration the question of county campaign manager who will attend the training school at Lansing the merce attended however, has not prevented the orthe meeting. Pres. ganization of medical societies and up the township and county organbar associations, and it should not ization so that on two days, starting deter the agriculturist from availing himself of the same general methods 2,448 men and women will go out which have proved so beneficial in and ask their neighbors to become business, in the professions and in the trades. The Farm Bureau represents the only substantial effort to member for good, with the privilege of withdrawing at a certain time in The problems of the farmer are the year if they should so desire.

# Organization helps him to a large systemat. BUREAU TO HOLD TRAINING SCHOOL

ed effort for the betterment of rural County Workers to Study Organization Plan Together

benefits to be derived from co-opera-The next big step in the voluntary taken until the sugar beet producers of this and other states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign which 12 County Farm Bureaus and forenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the Farm Bureau's membership enlistment campaign the states and the sugforenote to the farm Bureau's membership enlistment campaign the states and the sugforenote to the farm Bureau's membership enlistment campaign the states and the sugforenote to the farm Bureau are assisting the states and the sugforenote to the farm Bureau are assisting the states and the sugforenote to the farm Bureau are assisting the states and the sugforenote to the states and the sugforen of this and other states and the sug- forenote to the Farm Bureau's mem- ly organized, to show farmers what the State Farm Bureau are assisting they can do by getting together .- the memberships in these counties states have been permitted to appear ed in 12 Michigan counties this sumand present their arguments against mer. He did not attempt to pregust, will be a training school for the leaders. It will be held at Lansing the week of July 6. It is expected that as high as 250 or 300 will be in attendance at times. Today the Do Suprising Things county organizations are rapidly rounding into shape.

Present will be all the county camin the present tariff schedule as ap- benefits which the residents of rural One county that I know of has re- paign managers and several leaders plied to sugar. In publishing his districts can reap for themselves sented the influx of another nation- from each county. One day, probality. The folks already there see ably Thursday, will be a special day sugar tariff the President said in Mr. Wilson quite aptly compared only the disagreeable invasion, but for township chairmen, of whom the Farm Bureau with the chamber to a business-eyed looker-on, it would there are 204. Many of these folks "The American farmer receives ad- of commerce as a co-operative insti- seem a great opportunity to com- will be accompanied by team memvice on every hand to diversify his tution, the former doing for the mercialize the situation and profit bers. Lucius E. Wilson will be in charge of the school. He will be assisted by members of his staff, men from the State Farm Bureau and ty of 1.764 cents per pound on Cu- bor unions, which had their begin-They are open to any member. It's going to be a great week of Farm Bureau discussion. ideas will be brought out that will be well worth anyone's time.

Michigan has never seen anything like this-several thousand farmers in 12 counties earnestly preparing themselves to build their communities strong Farm Bureau organizations. Preparing themselves and then giving their time, automobile, etc., for several days, without pay of

Any cow producing more than 30 of her body weight

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our dealings if our foresight were only as good as our hindsight!

However, it is usually from "hindsighting" our own experiences and those of others that we make our profitable ven-

The folks who established the first co-op livestock mar-keting ass'ns had the future by the tail. Likewise, when the local co-op livestock marketing movement had riperied to it, the folks who established the co-operative terminal market sales agencies—the Buffalo Producers Co-operative Com-mission Ass'n and the Michigan Livestock Exchange Co-op Commission Merchants, at Detroit, had the right foresight.

The farmers who have their co-ops ship there, or club with their neighbors and ship direct if they have no co-op find that their foresight is profitable. They get better service, better returns and all that their stock brings. All of them can hindsight to the old days when they had no local or terminal co-ops and very largely took what they could get and battled for that. Now they market their own. It's much more satisfactory. Try us on your next ship

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# The Truth in Feeds

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# The Key to Economical Milk Production

The key to the best results in milk production is a properly balanced, highly digestible ration of the proteins found in milk and the correct proteins needed for the upkeep of the cow herself.

The correct proteins must be furnished in a form which the cow may use directly. A cow can't build up these necessary proteins from general feed materials except to a very

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