

204 TWPS. IN MONSTER FARM BUREAU RALLY AT LANSING

What's Doing

Message From N. P. Hull Of The State Grange

"It was my good fortune to be present at the big Farm Bureau membership rally at the College last week. I was tremendously impressed, not only by the large attendance and other evidences of interest on the part of the members in their organization but also by the high ideals and future policies of the Farm Bureau movement as outlined at that meeting. Such a program of action, backed by such loyalty on the part of the membership can spell nothing but success and a larger field of usefulness for the Farm Bureau."

"I can remember the day when peo-

Most of the Big Crowd at Lansing, July 9th



This photograph of close to 400 folks was made as the crowd came down from the Agricultural Hall assembly room to go over to the new Michigan State Union building for luncheon and the noon program. There they were met by 250 Boys and Girls Club champions. See top of page 4 for photograph of the crowd packed as close together as this one?

10,000 PEOPLE AT SANILAC'S PICNIC ON 4TH OF JULY

Last Year's Record of 7,000 Smashed; Plan Bigger One Next Year

Sandusky, July 4. — The Sanilac County Farm Bureau picnic held at the county park at Forest today broke all attendance records for farmers' gatherings in this section of the state. About 10,000 people and 3,000 autos crowded the 38 acre county park to capacity and nearly 1,000 more cars had to be parked outside the park.

The calibre of the speakers and the quality of the addresses which they delivered were fully up to this epoch-making event. Headline attractions on the speaking program included Rev. A. H. Manaha, of Sandusky M. E. church, Mrs. Frank Kinch of Grindstone City, and Dr. W. W. Diehl of Albion. Mrs. Kinch stressed the need for farm women to take a greater interest in community affairs. Dr. Diehl graphically compared the opportunities for youth in the past and the present and declared, "If we cannot maintain an intelligent class of people on the farms, our beloved democracy will end in ruins. Our

Who's "Bill Bunk" In Your Community?

"About thirty years ago Bill Bunk lost lots of money in a chunk. He bought some wool of folks around. And lost on every god darned pound. Bill Bunk is gettin' rich and gay. He's done it losin' just that way."

Bill Bunk, he allers dealt in stock. En blamed near got his farm in lock. He paid too much, the shrink was bad, And lost 'bout everything he had. He bought a new sedan today. From losin' money just that way.

Bill Bunk, he says you can't combine Your purchases at all, no time. Fer fertilizer, feed 'er coal, It's bound ter put ye in the hole. That's what Bill and his brothers say. But Bill don't seem to get that way.

I heard Bill Bunk say he allows "To make more money, keep more cows." "Production is the thing," says he, "That orter interest folks like me." Distributin' what's makes you gray. But Bill don't seem to get that way.

Bill Bunk ter me made the surmise That farmers ort to organize. Fer legislation only. "Cause, Ter git relief just pass some laws." But all the Bunks to git their pay, Didn't make their pile just quite that way.

Bill Bunk just wears hisself out tellin' How farmers orter do their own sellin'. As individuals, an' have some sense By showin' their independence. He tells 'em this cause he thinks he may Pick 'em lots easier thataway.

Bill's lost so much I'd think he'd quit And let us fellers have a rip At taking care of our own bid. And make our pile like he made his. But Bill can't make no gooses lay His golden eggs if he does that way. —By J. F. Walker.

The Menominee County Farm Bureau is planning to hold its annual picnic Friday, July 31.

THEY KNOW VALUE OF ORGANIZATION

Cities of Less Than 10,000 Show Surprising Strength

There are 789 cities in the United States of over 10,000 population. There are 2,200 Chambers of Commerce. This means that there are about 1,400 Chambers of Commerce which have been organized in cities of less than 10,000. This demonstrates the willingness of the smaller community to organize for its betterment. Members of these organizations built them, without pay.

There has been given out all over the country a libel that the Farm Bureau is organized for the purpose of combining in a way to hold up the people on prices. This is the farthest possible thing away from our present thoughts, but there is somewhere a tremendous leak between producer and consumer. It is our purpose to eliminate this excessive cost of distribution by marketing our products in an orderly, sane, businesslike manner.

O. E. Bradfute, President American Farm Bureau Federation.

Libel On Farmers

O. E. Bradfute, President American Farm Bureau Federation.

O. E. Bradfute, President American Farm Bureau Federation.

O. E. Bradfute, President American Farm Bureau Federation.

400 FOLKS DRIVE FROM 50 TO 125 MILES TO TAKE PART IN VOLUNTEER CAMPAIGN WORKERS' TRAINING SCHOOL

Pres. Butterfield, L. E. Wilson, C. S. Hanby Speak; Say, to Build Communities, Make Things That Build Up Strong Enough to Overcome Things That Tear Down

Four hundred Michigan Farm Bureau folks from the 12 County Farm Bureaus in the coming Volunteer Membership Campaign put on the greatest of all State Farm Bureau rallies at the Michigan State College Thursday, July 9.

These folks drove from 50 to 125 miles that morning to get to the place of meeting. They represented the 204 townships in the 12 counties. They also represented the rural population on more than 10,000 square miles of land. They came from Allegan, Van Buren and Muskegon counties bordering on Lake Michigan, and from Macomb county, touching on Lake St. Clair on the eastern side of the state. Also, from the block of campaign counties lying in between.

They came to Lansing to go to school—to a Farm Bureau school. At Lansing all this past week the County Campaign managers, County presidents, other officers and directors and a number of interested members from the 12 counties, have been attending an all day school at the State College; studying with Lucius Wilson and his associates and State Farm Bureau officers the public problems before Michigan farmers, how to meet them through the Farm Bureau. How to bring a full appreciation of these problems to their friends and neighbors.

At night these young and middle-aged men and women have been studying their notes with the zeal of students.

The 400 Farm Bureau folks came down to attend this Farm Bureau school and to participate in a great one day review. They did, and took notes home with them just like their fellow Farm Bureau students.

Hear The Nation's Best They had as their instructors Lucius E. Wilson and C. S. Hanby of the General Organization Company, rated as among the best community organization authorities in the country. Pres. Kenyon L. Butterfield of the Michigan State College spoke to them, as did Pres. Noon of the State Farm Bureau and Sec'y Brody of the State Farm Bureau.

The Thursday morning session of the visitors was held in the big assembly room in the agricultural building. There, Mr. Hanby, speaking on the Art of Pulling Together, said:

"The three big needs of Michigan rural communities today are first, a sense of community loyalty, family to family, so that we will stand together in times of adversity as well as in times of prosperity, with the same kind of loyalty that we see and expect in our family groups.

"Second, a deeper sense of duty to the community, and third, the determination to do the things that we see need to be done."

Mr. Hanby's Address Mr. Hanby made a wonderful address, bringing out the fact that Michigan farmers have great public problems at hand and somehow they must meet them. He pointed out that the Farm Bureau campaign of rural advancement which is the keynote of the coming campaign, contemplates these problems:—The future of the country school and the country church, the problems of selective production and co-operative marketing, the educational opportunities of the country fairs, and what shall be the farmers' thinking on the matter of public improvements.

"The farmers' wife, his boys and girls, his neighbors and his country want these questions answered," continued Mr. Hanby. "One man can't do it alone; nor can a few men. It can't be done by waiting, by hating, or by proxy!"

By Organization Only "Organized farmers must think them through. Organized farmers must work out the answers. They must start now, work in a neighborly spirit and stick to the job. They can do it through the Michigan State Farm Bureau."

At noon the Farm Bureau folks had a splendid luncheon and program at the new Michigan State College Union building. They had as their guests some 250 Boys and Girls Club champions who were at the College for a week. Not a few of the youngsters were sons and daughters of the Thursday visitors. The luncheon crowd was so great that an overflow luncheon had to be arranged down stairs for lack of seating capacity in the enormous ball room. One feature of the Boys and Girls part in the program, aside from their cheers, songs, and rollicking spirits, was

(Continued on page 4)



N. P. HULL

ple said to me, 'It is a forlorn hope, Hull, you cannot get farmers to get together and stick. It can't be done.' I felt that it could be done. I have had confidence in the farmers all these days and I have confidence in them yet. Today we have demonstrated that we can get together and have demonstrated that we are sticking together a great deal better than we have ever stuck before.

"I believe that the man engaged in agriculture today who is not a member of his Grange or Farm Bureau is an agricultural slacker. I believe that his industry, that his community, that his family, his own interest, aye, if you please, his state and nation, demand of him that he shall be a sufficiently good citizen to stand shoulder to shoulder with his fellows that today the industry of agriculture may be raised to the plane that it should occupy in America and that it must occupy, my friends, if America is to go onward and upward as she has a right to go.

"I am happy to broadcast to my farmer friends in Michigan this statement of endorsement of the Farm Bureau and its great membership campaign and extend my heartiest personal and official good wishes for its largest success."

N. P. HULL, Chairman of the Executive Committee of the Michigan State Grange, and President of the Mich. Milk Producers' Ass'n.

Bureau Local Builds A Community Fence

Of the many community Farm Bureau projects one very interesting example is a co-operative Farm Bureau community fencing project carried out by the East Tremont local of the Box Elder County Farm Bureau in Utah. The project is already well on its way toward successful completion. The wire is on hand and all paid for at a considerable saving to the farmers and the posts are being delivered.

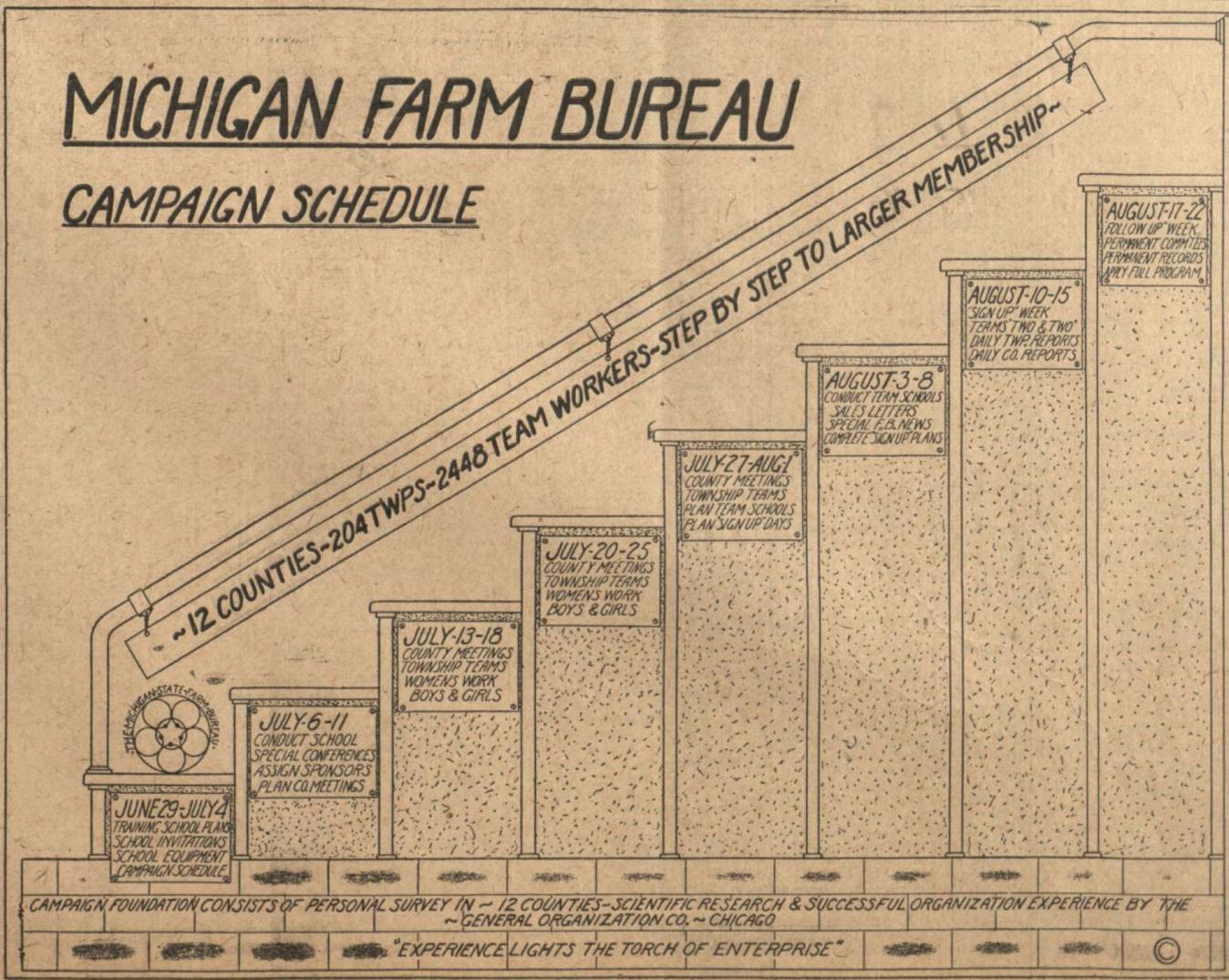
As soon as the busy season is over the building of this community fence will be the order of the day for all of the farmers of this Farm Bureau community. A total of fifteen miles of fence will be built. Cedar posts are being used and the fence is made of 39 inch woven wire topped by two-barbed wires. The wire was purchased at a saving to the farmers of nearly \$1,500.

The co-operative purchase of the posts to be used in the community fencing project will also result in a large saving. All the material was paid for on the day it was delivered. The success of the project is of special interest first, because—the idea is based upon community improvement, and second, since it was carried through in a strictly businesslike manner.

It should be mentioned that this one Farm Bureau project in the East Tremont local has already resulted in a marked increase in the paid Farm Bureau memberships of the Box Elder County Farm Bureau. Sometimes the local projects are the best arguments for membership in the Farm Bureau because these local projects are most easily seen.

MICHIGAN FARM BUREAU

CAMPAIGN SCHEDULE



CAMPAIGN FOUNDATION CONSISTS OF PERSONAL SURVEY IN ~12 COUNTIES~ SCIENTIFIC RESEARCH & SUCCESSFUL ORGANIZATION EXPERIENCE BY THE ~GENERAL ORGANIZATION CO.~ CHICAGO

EXPERIENCE LIGHTS THE TORCH OF ENTERPRISE

MICHIGAN FARM BUREAU NEWS

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THE STATE FARM BUREAU'S PUBLIC SERVICE PROGRAM

TAXATION—Relief for sorely burdened farm property by enactment of:
(a) Two cent gasoline tax for highway funds. (ENACTED, Jan. 29, 1924)
(b) State Income Tax in place of State's general property levy.
(c) Law forbidding any more tax exempt securities.
(d) Equalization of assessment of farm and city property in accordance with sales values of same.
(Farm Bureau investigations brought equalization in Calhoun, Ingham, Washtenaw, Monroe and Kalamazoo counties, saving farmer taxpayers \$67,350 excess taxes annually.)
TRANSPORTATION—Immediate application of Michigan Zone Rate decision to save farmer shippers in 69 counties \$500,000 annually. (TO BE EFFECTIVE Sept. 10, 1925, by L. C. C. order of June 19, 1925).
MARKETING—Extension of sound co-operative marketing program now well under way in Michigan.
LEGISLATION—Passage of the Capper-French Truth-in-Fabric Bill, completion and operation of the U. S. Muscle Shoals Nitrate plant and manufacture of fertilizer; opposition to any form of sales tax or of consumption tax, retention of federal income tax.

ORGANIZATION MADE A DREAM A REALITY

For years Michigan farmers have known their great need for northern grown, Michigan adapted seeds, but all discussion ran up against a stone wall when the farmer asked, "Where can I get such seed?"
With the organization of the Michigan State Farm Bureau, the farmers in that organization built their own Farm Bureau Seed Service, which made it its business to get Michigan farmers such northern grown, Michigan adapted alfalfa and clover and guaranteed their adaption to the farmer. Since 1919 the Michigan Farm Bureau has supplied Michigan farmers with an enormous volume of Michigan adapted alfalfa. During that time success with alfalfa has boosted the State acreage from 79,000 acres in 1919 to 354,000 acres in 1924. Once more, he is helped best who helps himself.

It is the duty of every citizen to leave his community better than it was before he came into it. Active work in the Farm Bureau is one way of fulfilling this obligation. The outlook of the Farm Bureau was never so bright. Why? Because its goal is right; its record is worth while; and never before were there so many earnest, working members.

CAMPAIGN MANAGERS URGE YOU TO ATTEND

Hear Some of The Best Speakers

Allegan



OSCAR HARRINGTON

Allegan County Campaign Manager
Vice-President, Allegan County Farm Bureau, for past six years, Farms in Martin township, Allegan County. Pure bred Jersey man. He says:

"I believe that through the Farm Bureau we have the finest opportunity for maintaining and adding to our rich heritage of fertile soil and rural possibilities. If we do nothing more in our lives than further stabilize and popularize rural life, our generation will be considered a rural epoch."

Allegan Meetings

Table with columns: TIME, PLACE, SPEAKER. Includes meetings for Mon. July 20, Tues. Aft., Wed. Ev'g, Thurs. Ev'g, Fri. Aft., Wk. July 27, Tues. Aft., Wed. Aft., Thurs. Ev'g, Fri.

Barry



E. C. ECKERT

Barry County Campaign Manager
President, Barry County Farm Bureau, active in organization of the Farm Bureau. Farms near Freepoint in Barry County. He says:

"I feel that the most important work that I can do is to assist in this campaign for community betterment, to strengthen an organization to guard our interests and work for equitable legislation for all."

Barry Meetings

Table with columns: TIME, PLACE, SPEAKER. Includes meetings for Wk. July 20, Tues. Aft., Wed. Aft., Thurs. Ev'g, Fri. Aft., Wk. July 27, Tues. Aft., Wed. Aft., Thurs. Aft., Fri.

Calhoun



F. B. GARRATT

Calhoun County Campaign Manager
Five times President of Calhoun County Farm Bureau, Vice-Pres. of Battle Creek Farm Bur. Co-op. A Granger for 43 years. Master of County and Subordinate Granges for many years. Pentfield Twp. Supervisor.

"I think that the pure seeds service of the State Farm Bureau is worth all the organization has cost. I know our Battle Creek Farm Bureau co-op has benefited us much in buying and selling."

Calhoun Meetings

Table with columns: TIME, PLACE, SPEAKER. Includes meetings for Wk. July 20, Tues. Aft., Wed. Aft., Thurs. Ev'g, Fri. Aft., Wk. July 27, Mon. Ev'g, Tues. Ev'g, Wed. Ev'g.

Eaton



P. M. GRANGER

Eaton County Campaign Manager
Director of Michigan Live Stock Exchange, director of Producers Co-operative Commission Ass'n at Buffalo, Manager of Square Deal Co-operative Ass'n at Charlotte.

"This Farm Bureau campaign has my unqualified endorsement and heartiest support, for I believe it to be the greatest campaign for community good and community betterment that has ever been put on in our county and state."

Eaton Meetings

Table with columns: TIME, PLACE, SPEAKER. Includes meetings for Wk. July 20, Mon. Ev'g, Tues. Aft., Wed. Aft., Thurs. Aft., Fri. Aft., Wk. July 27, Mon. Aft., Tues. Ev'g, Wed. Ev'g, Thurs. Ev'g, Co. Rally.

Genesee



IVAN E. PARSONS

Genesee County Campaign Manager
President, Grand Blanc Co-op Elevator. Served five years as Genesee County Farm Bureau secretary, two years Pres. of Mich. Crop Improvement Ass'n, Sec'y, Board of Education of Grand Blanc twp. unit school.

"Let us all join in and look after our business. Others will never do it for us. Only by co-operation can farmers get the advantages that they should have in public improvements and all those things that make life worth living."

Genesee Meetings

Table with columns: TIME, PLACE, SPEAKER. Includes meetings for Wk. July 20, Mon. Aft., Tues. Aft., Thurs. Aft., Fri. Aft., Wk. July 27, Mon. Ev'g, Tues. Ev'g, Thurs. Ev'g, Fri. Aft., Co. Rally.

MICH. FARMERS HAVE BUILT GREAT ELEVATOR SYSTEM

107 Local Ass'ns Sell Grain Together As Michigan Elevator Exph.

STARTED BY FARM BUR.

Got Going Strong As Bureau Business Dept; Has Own Picking Plant

Frequently, the Michigan Elevator Exchange, a co-operative elevator system, owned and operated by Michigan farmers, markets more than \$1,000,000 worth of grain and beans per month through its central sales offices at Lansing headquarters of the State Farm Bureau.

This co-operative elevator system is known as the Michigan Elevator Exchange and comprises some 107 co-operative elevators in Michigan, many of them in the Thumb district. It has an interesting history and a no less interesting record of performance. It is governed by the growers themselves through their local organizations. They send delegates to an annual meeting of the Exchange.

A Few Leaders
The Michigan Elevator Exchange is about 5 years old. It was started by a group of farmer elevator men in 1920—quite a few of them from the Thumb. Originally it was the Michigan State Farm Bureau Elevator Exchange, continued so for several years, when it was separately incorporated and took its place with the Michigan Milk Producers Ass'n, The Michigan Livestock Exchange, Michigan Potato Growers Exchange and other great commodity sales organizations.

The Exchange started off with 24 local elevators who decided that they would market their goods co-operatively through one sales office, located at Lansing. As time went on the service rendered by the Exchange brought more and more elevators into the fold until today the Exchange numbers 107 member elevator associations. In addition, it exchanges services with locals of the other commodity exchanges, so that as a matter of fact, the Elevator Exchange today is marketing grain and beans for about 150 Michigan co-operative associations.

During the past two years the total annual business has been around \$4,500,000. This year promises to break all records.

Market Information
Elevator members of the Elevator Exchange agree to market through the Exchange's central sales office at Lansing. Local ass'ns receive a

market letter from the central office, every morning carrying bids and late market news from the Exchange office at Lansing. In addition thereto, the Lansing office, which is in constant touch with exporters, millers and other large buyers of grain, keeps its locals likewise informed by telegraph and telephone. The local gets the advantage of quick, accurate information on all phases of the market. The Exchange is there to do the best thing by the local associations.

Should the local association have an opportunity to sell at a premium over the Exchange bid, it is permitted to do so. Now and then such sales are made, but as a rule, the volume that the Exchange commands makes its bids better than others. Comparison of the average bids to Michigan points and the Elevator Exchange's bids for weeks at a time have revealed that the Exchange has been paying its locals a premium for grain. It has built up a substantial surplus and each year at the annual meeting a patronage dividend of around \$10,000 has been declared to the member elevators on the basis of business done through the Exchange. The amount refunded some of the elevators has been a very helpful sum.

Guarantees All Sales
The Elevator Exchange pays its locals' drafts immediately. It guarantees every account for them. During the past five years, on a business totaling close to \$20,000,000, no local has ever lost a cent on a sales contract through the Elevator Exchange. This is a matter of great importance to local elevators and the farmers behind them.

At the Lansing office grain sales are made by Mr. L. E. Osmer, manager of the Exchange. Bean sales are made by Mr. C. S. Benton assisted by Mr. Neil Bass. An accounting office is part of the Lansing establishment.

Not only has the Michigan Elevator Exchange sold grain and beans for its membership, but it has established ample bean storage and picking facilities at Port Huron in a terminal warehouse, where an immense amount of good is being done for Michigan bean growers. It enables them to pick their beans and market them as choice; or to store them, even though the local elevators fill up. The locals move their stock to Port Huron for picking. The Exchange also has established three brands for its beans, which have quite a commercial value in themselves and bring business back to the Michigan Elevator Exchange.

The warehouse and picking plant at Port Huron is known as the Michalex Elevator and Warehouse Company, the name being a contraction of the words Michigan Elevator Exchange.

Michalex Improves Prices
The Exchange's brand of choice, hand-picked beans is known as Michalex Brand. Its choice or better beans are called Bunker Hill Brand

and its fancy screen or better, St. Clair Brand. All these beans are marketed in sacks bearing the above trademark.

The Michalex plant has storage capacity for 250 carloads of beans, a great help to elevator ass'ns in the Thumb which have great quantities of beans to handle and pick and but limited space. The Michalex plant in the rush season employs 90 bean pickers in addition to having the latest machinery for picking, processing or drying beans. It is declared that the opening of the Michalex plant has benefited all Michigan bean growers by narrowing the margin between the price for hand-picked beans and the country run of beans as delivered to the local elevators.

Officers of the Michalex Elevator and Warehouse Company are H. D. Horton of Kinde, president; L. C. Kamlowks of Washington, vice-president; Fred Oehmke of Boch, secretary-treasurer; C. S. Benton of Lansing, general manager; J. C. Sweet of Port Huron, local manager.

Serves 25,000 Farmers

Probably 25,000 Michigan farmers are directly interested in the Michigan Elevator Exchange. As mentioned above, they govern it. At the annual meeting of the Exchange, held in July, each local association is represented. These delegates hear reports of the business, lay down the program and policies for the coming year and elect a board of directors. The directors organize by electing a president, vice-president, secretary and treasurer from their number. This board has regular meetings throughout the year to take care of the Exchange business. An executive committee of the board is in close contact with the business in the intervals between regular meetings of the board.

Under such management, the Elevator Exchange has shown a steady growth. It has become an important factor in the marketing of Michigan grain and beans and its influence has been good for the producers.

The 1925 annual meeting of the Michigan Elevator Exchange Board of Delegates will be held at the Michigan State College on Tuesday, July 21, an all day meeting.

The only way an organization can maintain membership year after year is by teaching the members that they must serve themselves by serving society first.—Lucius Wilson.

"The improved acre must yield not only corn but civilization, not only potatoes but culture, not only wheat but effective manhood."—Kenyon L. Butterfield.

RED MAN IS NOT OF A VANISHING RACE

At the annual meeting of the Order of Indian Wars, made up of Regular Army officers, held in Washington recently, F. M. Goodman, Assistant Secretary of the Department of Interior said there is no foundation to the belief that the red man is of a vanishing race. They are constantly increasing, he said. Of the 345,000 Indians, 81,000 are children, 65,000 attend schools—30,000 the public schools. He said the Indian problem has been in existence since the discovery of America and the first step in educating the red man to the propriety of assimilation of American ways and customs was taken when the Government troops endeavored to conquer them. Since then, he declared, there has been a gradual upward movement, due to brains.

the educational facilities provided by the Interior Department, and the Indian feels proud to acclaim the American flag and profit by its protection. The ultimate solution of the problem, the speaker added, is their assimilation by the States. Never before, he said, has a conquered race been so richly compensated by their conquerors as has the Indians. The Government has spent hundreds of millions of dollars, he said, and will continue to spend huge sums.

HOW ABOUT IT
Those who are quite satisfied at still and do nothing—those who are not quite satisfied are the sole benefactors of the world.

DON'T GO BROKE!
Communities do not go broke by investing their money in improving their conditions or putting it in gradual upward movement, due to brains.

"Steel Pyramid" Poultry Shipping Coops



Superior Points

- 1. Body made from tough basic steel—it will not break.
2. Heavy frame and reinforcement bars prevent coop being crushed, smashed or broken.
3. Welded joints make coop same as cut from one piece of steel—next to indestructible.
4. Bottom made from seasoned hard wood—it is attached by being inserted in slots formed by the frame wires on the two sides of the coop. Easily assembled.
5. Door is in top—is large—convenient to work from.
6. Open construction allows more than usual ventilation—reduces shrinkage of the poultry.
7. The "Steel Pyramid" is light in weight—about 23 lbs. complete—economical on shipping charges.
8. They will nest—take no more durable.
9. Unobstructed view helps the buyer to properly pass judgment on contents—seller and buyer benefited.
10. The "Steel Pyramid" is recommended as being especially sanitary and easy to keep clean. Open construction permits thorough disinfection.
11. Coop will make one hundred average trips—coop cost less than 3c per trip.

Co-ops and Prices

Table with columns: No., Description, Each. Includes items like 1206—Broiler or Squab Coop, 27x41x12 inches high, \$2.50.

F. O. B. Battle Creek, Mich. Check or Money Order to Accompany Order. For Sale By

Farm Bureau Poultry Exchange
2610 Riopelle St. Detroit, Mich.

SOME OF THESE 126 FARM BUREAU RALLIES BEGINNING JULY 20

In The State; Meeting Dates and Speakers Given Below

Ionia



JAY CHAMBERLAIN
Ionia County Campaign Manager
Member of the Farm Bureau from the beginning. Now on Board of Directors in his local unit. Farms in Orange township.

"I am convinced of the value of the Farm Bureau movement to our industry. Have taken part in the two preceding campaigns and believe that the program of public advance that we are now going through is truly a great step forward."

Ionia Meetings

Wk. of August 3-8
Meetings at following points. Dates and speakers to be announced later.

LeValley Chr.
Belding
Lake Odessa
Muir-Lyons
Bair-Town
Clarksville
Portland
Ionia

Kalamazoo



S. P. SEXTON
Kalamazoo County Campaign Mgr.
Sec'y of the Kalamazoo County Farm Bureau. Has always been a farmer and a dairyman.

"The Kalamazoo County Farm Bureau is fully conscious of its responsibility and its opportunity in this campaign of rural public advancement. This is to be a campaign of no regrets."

Kalamazoo Meetings

TIME	PLACE	SPEAKER
Wk. July 20		
Mon. Ev'g.	Texas	Mrs. Wagar
Tues. Ev'g.	Portage	Brody
Wed. Aft.	Augusta	Bentall
Ev'g.	Richland	Bentall
Thurs. Aft.	Galesburg	Brody
Ev'g.	Alamo	Brody
Fri. Ev'g.	Vicksburg	Booth
Wk. July 27		
Mon. Aft.	Climax	Noon
Ev'g.	Schoolcraft	Noon
Tues. Aft.	Kalamazoo	Hanby
Ev'g.	Fulton	Hanby
Thurs. Ev'g.	Cooper	Mrs. Kinch

Macomb



ORVY HULETT
Macomb County Campaign Manager
Member committee on agriculture, House of Representatives. Sec'y of Macomb County Farm Bureau. Sec'y-Mgr. County Fair for 19 years. Operating farm in Armada township that has been in his family for four generations.

Mr. Hulett has given considerable study to agriculture problems and believes strongly in the value of organization for improving rural life conditions.

Macomb Meetings

TIME	PLACE	SPEAKER
Wk. July 20		
Tues. Aft.	Washington	Hanby
Wed. Aft.	Armada	Noon
Ev'g.	Romeo	Noon
Fri. Ev'g.	Richmond	Brody
Wk. July 27		
Mon. Aft.	New Haven	Booth
Ev'g.	Utica	Booth
Tues. Aft.	Warren	Booth
Ev'g.	Mt. Clemens	Booth

Muskegon



S. J. LINCK
Muskegon County Campaign Mgr.
Owns poultry and small fruit farm at Ravenna. Principal and Supt. of school at Ravenna over period of seven years. Member County Board of School Examiners for Muskegon County.

Mr. Linck has long been active in agricultural organization work. Forty Muskegon County Farm Bureau members came down to the campaign training school with him last Thursday and went home resolved to make Muskegon County a leader.

Muskegon Meetings

TIME	PLACE	SPEAKER
Wk. July 27		
Mon. Aft.	Fruitport	Mrs. Wagar
Ev'g.	Fruitland	Mrs. Wagar
Tues. Aft.	Pillon Sch.	Brody
Ev'g.	Holton	Brody
Wed. Aft.	White River	Booth
Ev'g.	Trent Gr. Hall	Booth
Thurs. Aft.	Moorland	Booth
Ev'g.	Ravenna	Booth
Fri. Ev'g.	Muskegon	Booth

Shiawassee



CLAYTON COOK
Shiawassee County Campaign Mgr.
Farmer of Shiawassee township, operating farm that was deeded to Cook family by Pres. Martin Van Buren. The sixth generation of Cooks is now on that farm. Mr. Cook is engaged in general farming and stock raising.

"With all other businesses and professions organized, it is absolutely necessary for the farmer to follow suit. Through the Farm Bureau Seed Dep't farmers are able to buy seed that they know is adapted."

Shiawassee Meetings

TIME	PLACE	SPEAKER
Wk. July 20		
Mon. Ev'g.	Perry	Brody
Tues. Ev'g.	Henderson	Mrs. Kinch
Thurs. Ev'g.	Easton	Bentall
Fri. Ev'g.	Owosso	Hanby
Wk. July 27		
Tues. Ev'g.	Byron	Powell
Wed. Aft.	Vernon	Powell
Ev'g.	Laingsburg	Powell

Van Buren



M. F. RUSSELL
Van Buren Campaign Manager
Fruit farmer at Bangor. Publisher of the Bangor Advance for 27 years. Member of the Farm Bureau from the beginning. Sec'y of Bangor Fruit Growers Exchange.

Mr. Russell believes that Michigan farmers cannot afford to do without such an organization as the Michigan State Farm Bureau, an organization that has accomplished so much of value to them. He is going into this campaign to give all his experience and enthusiasm to it.

Van Buren Meetings

TIME	PLACE	SPEAKER
Wk. July 20		
Mon. Aft.	Bangor	Booth
Tues. Aft.	Gobles	Billings
Ev'g.	Bloomington	Billings
Wed. Aft.	Covert	Billings
Ev'g.	South Haven	Billings
Thurs. Aft.	Keeler Center	Booth
Ev'g.	Hartford	Booth
Fri. Aft.	Decatur	Booth
Wk. July 27		
Mon. Aft.	Mattawan	Kinch
Ev'g.	Lawton	Kinch
Tues. Aft.	Arlington	Noon
Fri. Aft.	Paw Paw	Hanby
*Van Buren hay day. Place of meeting to be announced locally.		
†County Rally.		

Lapeer County Meetings

TIME	PLACE	SPEAKER
Wk. July 20		
Mon. Ev'g.	Metamora	Noon
Tues. Ev'g.	Columbiaville	Hanby
Wed. Aft.	North Branch	Hanby
Thurs. Ev'g.	Almont	Billings
Wk. July 27		
Wed. Aft.	Hadley	Bentall
Ev'g.	Dryden	Bentall
Thurs. Ev'g.	Imlay City	Brody
Fri. Ev'g.	Lapeer	Brody
		Billings

SEED ALFALFA OR S. CLOVER NOW

Cold Spring and Drought Have Ruined Many Meadows

Reports coming in from all sections of the state indicate that dry, cold weather eliminated practically all of the clover seedings made this spring. The same weather has been unfavorable to meadows seeded in 1924, which means that the farmer can't depend on letting his clover field run over until next year with any assurance of getting a good hay crop, says the State Farm Bureau Seed Service.

Michigan has not suffered alone in having unfavorable weather. Practically all of the central and Corn Belt states have experienced an unusually early summer drought. Such conditions are bound to bring about a shortage of hay next year and the farmer who has lost his seeding can well look forward with considerable apprehension. It is entirely possible for him, however, to yet save the hay situation by making use of late summer seedings of alfalfa or sweet clover.

Michigan had a rather general rain on July 9 and it looks now as though the drought is broken and the probabilities of a normal amount of rainfall are good. Past years teach us that shortage of rain in some part of the year makes abundance quite probable other periods. Seedings can be made without a great deal of expense. It is the suggestion of the Farm Bureau Seed Service that wheat fields where clover has killed out by thoroughly disced, which will form a very good seed bed. Sow the seed and follow with a cultipacker or roller which will partly cover the seed. The chances of getting a stand are good enough so that it is well worth the financial risk involved.

Known origin, adapted Farm Bureau seed will stand up under adverse summer conditions as well as adverse winter conditions. The farmer with alfalfa this year has a barn full of hay. The alfalfa farmer will have hay next year also.

Harry Lyons, Hillsdale Farm Bureau member of Pittsford, recently equipped himself with a set of Vacuum Cup oversized cord tires through the State Farm Bureau Supply Service and found that his 20 per cent reduction amounted to a saving of \$13.50 on four tires and tubes.

Remember that organization of the farmer is new and it is complicated. It is affected from many angles of which you are not aware. Your officers don't know it all, many things they know should be done which cannot be done.

In co-operation there is no selfishness.

When Co-ops Don't Make Income Tax Returns

Co-op ass'ns of farmers turning back to patrons (members and non-members sharing alike) all proceeds from business transactions except necessary operating expenses, including reasonable reserves for specified purposes are exempt from the payment and the making of tax returns, says the Bureau of Agr'l Economics of Washington, D. C. Pages 148-155 of Regulations 65, relating to income taxes under the revenue act of 1924, contain information of interest to co-operative ass'ns. Regulations 65 may be secured from the Supt. of Documents, Government Printing Office, Washington, D. C., for 25 cents per copy.

7,700 pounds of wool were pooled at co-ops in Hillsdale county on June 24, and sent to the Michigan-Ohio wool pool warehouse at Columbus, Ohio, for sale.

Plant Sudan Grass and Have Hay This Winter

There is still a chance for our Michigan farmers who have had a short crop of Clover Hay to fill their barn. It is better to grow Millet and Sudan Grass than to depend on buying high priced hay through the winter.

Sudan grass can be planted until the last of July. It makes very palatable hay. A good hot weather grass. Seed about 25 pounds to the acre, which makes cost not over \$5 per acre.

Buy Farm Bureau Sudan Grass.

Michigan Farm Bureau Seed Service
Lansing, Michigan

WHY CLOTHING COSTS STAY UP

Here's one of the reasons why clothes cost so much and a very interesting reason at that. In the period from 1850 to 1890 when a \$40 or a \$50 suit was practically unknown, tailors bought their cloth by the bolt, says J. P. Walker, wool marketing director of the Ohio Farm Bureau. Fabrics were staple and there was little variation in style. Raw wool prices ranged from 62 down to 36 cents per lb. About three kinds of suitings were made in half a dozen different colors and people bought clothes for service and not so much for distinctive appearance and style. Nowadays there is a multitude of weaves and colors, so the purchaser of clothing can blame his expensive tastes for present clothing costs.

The cost of the raw wool doesn't cut much of a figure, says Mr. Walker. It requires about 7 lbs. of virgin wool for a man's suit, 5 to 6 lbs. for a bed blanket, 2 1/2 lbs. for a woman's wool dress and about 4 lbs. for a woman's cloak. With about 2 lbs. of virgin wool produced per capita, it is easy to realize the amount of shoddy in use. An increase of 15 to 20 cents per lb. for raw wool would mean an increase of about \$1 in the cloth going into a suit, said Mr. Walker.

How a Co-operator Helped His Association

Many a cause is saved by a courageous man who is ready to meet the demands of the situation with action which may involve considerable personal sacrifice on his part. That's the reason why Elkton has a fine Co-operative Farmers Produce Company, which is a benefit to the community. There is a little story how several co-op farmers saved that institution.

Several years ago when the agricultural depression was with us and at its worst, plenty of co-op elevators felt it, Elkton among them. Things were pretty tight and dubious. At this point J. C. Neubau, now president, went to the bank and mortgaged his farm for \$5,000 and put it to the credit of the co-op. Then he went to several other land owners and raised another \$3,000 in cash to loan the elevator. Others followed his example and that saved the day. With careful management, the Elkton co-op has come through. It is on a sound basis, has paid back most of the money loaned it and Mr. Neubau's mortgage is retired. Its credit is good and the co-op is handling a large amount of grain, beans and supplies for local farmers. It is a member of the Michigan Elevator Exchange and the Michigan Elevator and Warehouse Company, assuring its patrons the best marketing service to be had.

How Bureau's Feed Service Has Grown

Here is the location by counties of the 260 co-operative ass'ns that enable their memberships



to take each month an average of 30 carloads of Michigan Milkmaker, the State Farm Bureau's 24% protein, public formula dairy feed, the Bureau's Michigan Poultry Feeds, and concentrates. The Farm Bureau idea of telling on the tag pound for pound what is in the feed has made a good dairy ration exceedingly popular in the amazingly short period of less than three years. This service to Michigan farmers is growing constantly. Each season sees a greater tonnage of public formula Farm Bureau Feeds. One co-op each in Dickinson, Delta, Schoolcraft, Gogebic, Chippewa and Menominee counties not shown on this map.

R. R. Conductors Example Of Firm Organization

One of the strongest labor organizations in the United States is the Order of Railroad Conductors, and its membership is made up of conductors employed by the railroads of the United States, with a few from Canada.

This organization has its headquarters in Iowa, at Cedar Rapids. It has a relatively small membership, only 59,911, but its total assets are \$5,235,252.

It is only one of a number of similar organizations, and its history is one of many examples of what men can do in the way of organization if they will stand together. — From Iowa Homestead.

Farm Women Have Good Time In School Again

Pantomime of Baking Cake By Two Ladies is Illustrative

By MRS. EDITH M. WAGAR
Chairman Farm Bureau Home and Community Work

It has been a great pleasure and a wonderful privilege granted me the past few weeks to drop in on what is called "Achievement Day" in several counties.

These days have given me real comfort and filled me with renewed inspiration and hope and courage to "carry on," for I now really know that the spirit of co-operation is liberally scattered throughout this state of ours.

This Achievement Day is a day set apart by the women and girls of a county that have been receiving instructions throughout the Extension Department of the Michigan State College.

A few counties of Michigan have a Home Demonstration Agent, but the majority of them have no permanent helper and must rely on the good will of local women who volunteer to receive the instruction from the specialist coming into the county once a month. The local women take the information back to their community groups.

This Achievement Day is similar to Commencement Day in school; every one interested attends and hears the reports of the work accomplished by the various clubs. Some of the counties have exhibits of work done by each group and the originality and accuracy is marvelous in many instances.

Getting Together
One of the best features of this work is the getting together of women from all parts of the county—the broadening acquaintance, the co-operative spirit, the good natured rivalry, the eagerness to learn and share with others, the break in the everyday farm life, the meeting people from the College, all tend to keep the life of the farm woman better balanced and more worth while.

Some of those annual meetings were held in a centrally located Grange Hall, some in High Schools, some at County Fair grounds and some in Y. W. C. A. buildings and others of like nature and all were attended by from 100 to 500 women also many girls and some men. I hope this spirit will grow. Indeed, our men will be given a most cordial welcome. I know they would be interested in the program of work accomplished and in the future plans of endeavor and certainly would be most proud of the exhibit of their womenfolk.

One woman said, "We are all col-



MRS. WAGAR

lege girls today so let's do-as college girls do,—let's have a yell!" The way the women responded proved that they all appreciated this bit of college fun. The community songs that were sung, some original for the day—and the picnic dinners—some out in the open on the lawn in group form, some at long tables, picnic style—some potluck, self-serve style and some prepared and served by others at so much per plate.

What They Learn
The stunts that were put on by some of these groups were a real entertainment by themselves. One woman cut out and made a dress complete and appeared before the gathering with it on in 45 minutes.

At the same time another woman from a different group gave explicit directions for taking correct measurements for the individual, together with the making of a garment in several different styles.

Another stunt was a pantomime performed by two ladies, each making a cake. One was working in an efficient kitchen with proper equipment and with a knowledge of saving steps, and the other woman was doing it haphazard style in a poorly arranged kitchen with poor equipment and used her heels rather than her head. The first had a place for everything and everything in its place—the latter crossed and retraced her steps in her kitchen many times—up and down cellar several times, used a stuttering egg heater, kept flour in a paper bag,—sugar in another, etc. Actions told a wonderful story to the busy housewife.

Then I witnessed several style shows portraying the changes of styles of women's clothes in the past century and really we can be truly thankful for present day comfort in

dress when we are brought back to the realm of hoop skirts, ruffles, bustles, small waists, large sleeves, long skirts and many of them, etc. One club reported that out of over 85 patterns shown in a popular style quarterly, over 50 could be made by using the one-hour dress pattern all of the clothing classes are now familiar with.

Happy Changes
One woman said she had practiced her lesson on efficiency in the home by changing the place of her bread board from the pantry to the kitchen cabinet and thereby saving 3 1/2 miles of steps in one year; another reported the changing of the place of her cupboard and saved a mile a week. Truly it pays to have some one jar us out of our everyday ruts and make us see ourselves and our work shop as others see us and them!

The stories of studying the sewing machine and trying out all of the attachments and getting proper shears, using finer thread, the right kind of needles, pins, thimbles, pads, knowing how to press correctly, how to finish a garment and bind button holes, set in pockets, correct collars and how to know proper colors and designs, etc.; then other stories and exhibits on home made fireless cookers, and refinished furniture; the exhibits of small kitchen equipment from stainless paring knives to pressure cookers and from dust cloths to vacuum cleaners; the chairs, shown before and after treatment; the simple, yet beautiful dresses, undergarments, children's wear, curtains, aprons and hats—all showed interest on the part of hundreds and hundreds of farm women in common everyday things of life.

Nutrition Department
There is still one project that we are slow in studying and that is nutrition. I cannot make any definite reason as to why we women hesitate in this most worthy work unless it is that all of this extension work is yet so new to us that we choose first the most spectacular. It seems to be a feminine weakness to desire the showy, catchy things, in fact, some women would be far more interested in a new kind of fancy work, be it ever so useless, than they are in knowing just how to make a good button hole, and no doubt some of that same feeling prevails in all of us to a more or less degree; yet after all there is no better or more worth-while work than the knowing how to feed our families for their best good. We are the ones that stoke the furnaces that keep the machines of the universe running. Why not know how to do it properly and thus fulfill the true mission of all woman kind?

This extension work among farm women is another reason why the Farm Bureau must continue strong as this work cannot be given to counties that do not have an extension worker employed such as an Agricultural Agent or Home Demon-

GAS TAX RECEIPTS GROW EACH MONTH; COLLECTION CHEAP

Receipts Total \$2,461,152 For Lean Months of Feb., Mar., Apr., May

VISION MILLION MONTHLY

Weight Tax Easier on Farmers Than Old Licenses, But Gets More Cash

Organized farmers of Michigan who proved their power in their four year fight for a state 2-cent gas tax will rejoice to learn of the large sums which are being easily and cheaply collected by the gas tax law passed and given immediate effect by the 1925 Legislature. The battle cry of 1922-23-24 is thus the song of victory of 1925.

For the first four months of its operation the gas tax has produced the following revenue:

\$410,580.54	February.
506,906.36	March.
707,807.66	April.
835,857.66	May.

\$2,461,152.22 Total for last 4 months From the trend of the receipts for the spring months it seems a safe guess that during June, July and August and possibly September the gas tax receipts will average a million dollars per month. During the summer months Michigan citizens use their cars more and the tourist business is at its height, so the amount of gasoline consumed will be large. Dealers have until the 20th of the following month to get in their reports for each month, so the June receipts will not be known until July 20th.

Just and Workable
The beauty of the gas tax basis of highway finance lies not alone in its evident justice and fairness, but also in the ease and cheapness with which it can be collected. Before the law was enacted the gas tax foes were trying to make a big bugaboo out of the assertion that it would take an army of tax collectors to enforce the collections. The Farm Bureau in advocating the gas tax maintained all along that it could be easily and cheaply collected. The actual results in the enforcement of this law have proved that the Bureau was right.

Of course, those who are administering the gas tax haven't yet had time to perfect their system and add every last detail down to rock-bottom efficiency, but even today the tax is being collected and the refunds made by a small handful of clerks.

The gas law provides that a person who purchases gasoline for any purpose other than propelling a motor vehicle on the streets or highways of the state shall be entitled to a refund of the tax paid. The administration of this section of the law requires considerable attention as a large number of applications for such refunds are received. The bulk of these refunds go to the people who use gasoline for industrial purposes. Many farmers have applied for such refunds, but few of them would be classified as "repeaters." They find the bother and expense of making out the necessary application and having it witnessed by a notary public rarely warrants the small amount of the refund. Of course, there are occasional farmers whose refund would be large enough to be worth going after.

The efficiency of those in charge of the administration of the gas tax is illustrated by the fact that even with the present small force, practically all applications for refunds are taken care of and the checks mailed within six days from receipt of the applications.

Gas Tax Here to Stay
From the experience of the past few months it seems safe to say that the longer experience the public has with the gas tax, the more popular it will become. There seems to be absolutely no chance that so righteous and workable a system of highway finance will ever be repealed.

Boys & Girls Guests of Farm Bureau



Very likely some up and going boy and girl from your neighborhood is the holder of a club work championship and is one of this happy throng which played and worked at M. S. C. last week. By doing their very best, in healthy competition with their fellows, they won a trip to Lansing. They took luncheon with the Farm Bureau folks Thursday.

way finance will ever be repealed. The public generally is enthusiastically in favor of good roads and everybody knows that somebody must pay for them. Property owners realize that they stand to foot practically all the bills unless the users of the roads make their contribution through the gas tax.

Property owners may take considerable satisfaction in the fact that the framers of the Michigan gas tax wisely provided that the revenue should not be dissipated and divided up here and there, but should all be utilized for highway purposes. To meet deficiencies in the appropriations for the payment of net amounts owing the several counties on state award highways, not less than \$1,500,000 for the current year and \$2,000,000 annually hereafter is set aside until such delinquent awards shall have been paid in full. The law further provides that \$3,000,000 at least of gas tax revenues shall go for principal and interest payments on the state's outstanding \$50,000,000 in highway bonds. It is further provided that the balance, if any, shall be used for the general construction improvement and betterment of the public highways of the state.

Good Features of Weight Tax
Almost as important as the enactment of the gas tax was the modification of the auto license rates, by abolishing the horsepower feature and imposing a sliding scale of rates on the motor vehicles coming within the several weight classes. The result of this amendment was that owners of Fords and other light cars now pay less for their licenses than before, while owners of heavy passenger cars and commercial vehicles pay more than under the old schedule.

The net result of the new law, taken in connection with the normal increase in motor vehicles, was a substantial increase in license revenue. This did not come from the class of cars which the farmer drives, however. The following figures show a comparison of the license receipts for the first six months of 1924 and a similar period in 1925:

1924, First 6 Months	
Motor vehicles	\$8,891,892.81
Commercial vehicles	1,291,151.95
Trailers	48,915.10
Motorcycles	9,307.82
Dealers' Licenses	56,010.00
Total	\$10,297,277.68
1925, First 6 Months	
Motor vehicles	\$8,412,419.31
Commercial vehicles	2,489,470.79
Trailers	101,780.25
Motorcycles	10,312.92
Dealers' Licenses	\$2,296.00
Total	\$11,097,279.27

In comparing the figures quoted above, it is interesting to note that although there are undoubtedly more passenger cars in Michigan than there were last year, the total license receipts from this class of vehicles is less than the corresponding figure for 1924. However, the receipts from trucks, busses and trailers

ers are practically double those from similar sources a year ago. In general, the farmer should view the above figures with no small measure of satisfaction.

Fruits of Organization
It is timely to remember that so favorable a system of highway finance would never have been secured by the Michigan farmers had they not been strongly organized into such powerful groups as the Michigan State Farm Bureau. It is a matter of history that the fight for the gas tax was won by the organized farmers of Michigan in spite of the powerful opposition of practically all of the metropolitan dailies of the state, the Detroit Automobile Club, influential manufacturing interests and other groups.

For a long time the State Administration was also on the side of the gas tax foes. The organized farmers of Michigan won their spurs in the gas tax fight and now realize as never before that in unity there is strength.

ANOTHER GREAT MEETING HELD IN VAN BUREN CO.

Lucius Wilson, Mrs. Kinch in Big Bureau Meeting Held at Bangor

Bangor, July 2.—Mr. M. F. Russell of Bangor, R-1, Arlington township, has accepted the position of campaign manager for the Farm Bureau membership drive in Van Buren County to be conducted August 10th. This was brought about at a meeting of the members of the Executive Committee of the Van Buren Farm Bureau at the close of the Farm Bureau meeting held at Bangor, July 1.

About a hundred of the leading farmers and their wives were present to hear Mrs. Frank Kinch of Grindstone City and Lucius Wilson of Chicago, who is working with the Michigan State Farm Bureau as advisor on organization work during this campaign.

Mrs. Kinch's address on "The Woman in the Home, Community and Nation," was listened to with marked attention, especially by the women present. Mrs. Kinch is a thorough-going farm woman and is the mother of eight daughters. The story is told how when their bean harvesting machinery broke down, she and her daughters went out and harvested sixty acres of beans by hand. She drove over 300 miles Wednesday to talk to the women of Van Buren County. She is a woman of magnificent physique and seemed fresh as a daisy after making the drive. Certainly her talk on the position women occupy and should occupy went right home with her hearers.

Wilson on Organization
Lucius Wilson as usual made some very driving arguments as reasons why farmers must stay organized. The fact that while the dollar is very important, yet it is not the whole thing in country life, was dwelt upon by the speaker to a great degree and had the approval of the audience. The six main problems confronting the farmers today that he especially mentioned were the rural school, country church, highway and transportation problems, the problem of selective production, co-operative marketing and the county fairs as educational institutions.

"I do not know the answer to all of these problems," said Mr. Wilson, "but I know they are before you and that you are going to decide them one way or another and that you will decide them as the result of organized thinking and organized action. You will never get anywhere thinking and acting individually."

Mr. Wilson took his audience back to the conditions in 1832 in his grandfather's time. Also at the time when he was a boy on the farm in Livingston county, Michigan, and showed the tremendous changes that have come about within the last few years.

"How will you educate your child in the country to compete with the boy and girl in the city in a few years? You dare not raise your children without the advantages of Christian instruction, so what are

The Farm Bureau folks were particularly proud to feel that they have a part in this great work for the younger generation. We'll be prouder yet of their citizenship in later years.

you going to do about the country church? You may tear up the branch line railroads and haul by truck, and travel by bus, but do not kid yourself into the idea that the money you pay the truck driver and bus man is all that it costs you—somebody must maintain the highway system. This is a big problem confronting the farmer. You are in competition with the whole world on the products you raise and must practice selective production, and how can you do it unless you are organized and in a position to get proper information? The co-operative marketing institution and co-operative marketing manager who subscribe to the idea that nothing matters but the almighty dollar are not fit for the position they occupy and are doomed to go.

"I believe in co-operative marketing," continued Mr. Wilson, "but the co-operative institution in a community must occupy a different position and have a different vision of its functions than the foregoing, which is quoted from a statement of a co-operative manager and is only

400 Attend Farm Bur. Rally at Lansing

(Continued from page one) when by twos and threes they marched in and banked themselves around the long tables so that a great circle of children, two and three deep, surrounded the Farm Bureau diners. Their cheers and songs and their presence made Farm Bureau folks proud that they have a part in the education of such youngsters, who represent 15,000 others like them back home. There are also 100,000 more, between 14 and 21 years, not in school, who need such life training as Boys and Girls club work to help them in life.

Mr. Hanby spoke again at the luncheon and his great address on the purpose of the Farm Bureau can be best summed up in his keynote, a quotation from the great Chinese statesman, Li Hung Chang, who said, "The only way to build up communities and nations is to foster the things which build up so that they will be strong enough to overcome the things that tear down."

Why We Organize
"Other great groups in this country are organized to build a great nation—the churches, labor, business," said Mr. Hanby. They co-operate so that they may work with each other; not for the purpose of fighting each other. The farmer must take his place in this modern world of organization. The Farm Bureau is here to build agriculture up to the position we wish her to occupy.

"Farm Bureau folks are doing this thing. Down in Ohio last spring \$89 Ohio Farm Bureau members left their plowing and labored hard and successfully and without a cent of pay to secure a lot of new Farm Bureau members, just as this August, 2,448 Michigan Farm Bureau members, in 12 counties and 204 townships, and hundreds of Farm Bureau women on women's committees, hundreds of Boys and Girls Work Club enthusiasts are going to do the same thing for Michigan."

Pres. Butterfield's Vision
"We are on the verge of a great State program for agricultural development," said Pres. Kenyon L. Butterfield of the State College, in commenting on the campaign. We have the material at hand in the resources of the Michigan State College, the State Farm Bureau, State Grange and other organizations. I believe that we can work together in such a great program of public advantage if we have a picture of what we want done."

N. P. Hull, chairman of the executive committee of the State Grange, and Mrs. Dora Stockman, also a member of the Grange executive committee and editor of the Michigan Patron, attended the luncheon. Pres. M. L. Noon presided at the meeting. A feature of the luncheon was the splendid singing of an impromptu glee club of male voices from the Campaign Training school. After the luncheon adjourned, quite late in the afternoon, the whole crowd repaired back to the agricultural building to hear another of those fascinating talks about ourselves and why we do what we do, by Mr. Lucius Wilson. At 5 p. m., the meeting adjourned and 400 Farm Bureau folks went home, happy that they had come.

one of fifty statements almost as bald.

"Instead of exhibiting the product at the fair we will come to exhibit the producer, so when Johnny raises a bushel of potatoes, instead of exhibiting the potatoes we will exhibit Johnny and have him tell us how he did it."

The Campaign Plan

Mr. Russell, the county campaign manager, and Wm. F. Johnston will attend the Farm Bureau campaign workers' training school at Lansing, July 6-11, after which they will return to the county and with the assistance of Mr. H. R. Andre from the Michigan State Farm Bureau, will proceed to build up a voluntary organization which will make its canvass, starting the 10th of August. In the meantime meetings will be held throughout the county and training schools held for the township chairmen and canvassers and an effort made to show that the farmer is just the same as the business man and can organize himself with equal facility.

Mr. Russell was formerly editor of the Bangor Advance and made a distinct success in that field. He disposed of the paper some years ago and became one of the largest fruit growers in Van Buren County. He is recognized as an enterprising man of good heart, common sense and

with exceptional organizing abilities. Mr. Russell's neighbors and acquaintances are unanimous in the statement that he usually knows what he is doing when he starts something and that he always finishes what he begins.

Poultry Shippers

For results and service send your future shipments of Live Poultry to FARM BUREAU POULTRY EXCH 2610 Riopelle St., Detroit, Mich.

Buttermilk CHICK MASH EGG MASH

Make chicks grow and hens lay. See your local co-op or Farm Bureau agent. Write for free poultry feeding booklet. MICHIGAN FARM BUREAU SUPPLY SERVICE, Lansing, Mich.



THIS SALT NEVER CAKES

N-C (non-caking) pours—white and smooth from sack or barrel the year round and under all kinds of weather conditions. It never cakes because it is made from natural brine and not from rock salt. And N-C costs no more!

Ask your co-op or local dealer for N-C salt. Packed in 140, 100, 70, 50, 25 lb. sacks. Our BIG FOUR stock salt (medicated) is a wonderful tonic, conditioner and worm expeller.

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THIS tremendous distribution deserves attention. Are you feeding to the best advantage?

Cows fed Milkmaker produce more milk and butter fat. They are healthier and stronger animals. Your feed cost is lower.

Every one of the ten milkmaking ingredients is listed on every bag, pound for pound. Not an ounce of filler. You know exactly what you are feeding. Milkmaker is always the same.

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Also write for booklet on Milkmaker and feeding suggestions. See your co-operative Ass'n Manager or our local Farm Bureau agent at once and arrange for your supply.

The Michigan Farm Bureau Supply Service N. Cedar Street, Lansing, Michigan

BUSINESS NEWS

In a word per insertion for 1 or more insertions; 2 1/2¢ a word for each of 2 insertions; 4 cents a word for one insertion. Count each word, abbreviation and figure, including words in signature, as words. Cash must accompany order. Mich. Farm Bureau News.

LIVE STOCK

WHY NOT GET YOUR SHROPSHIRE ram now before the best ones have been picked? Ingleside Farm has some splendid rams, also ewes of all ages and the best of breeding. H. E. POWELL & SON, IONIA, MICH. 7-24-25

FOR SALE JERSEY BULL CALVES grandson of Financial Senator. Calves out of Register of Mint cows. Farm located on M-28, 1 1/2 miles East of Coldwater. Coldwater Jersey Farm, Coldwater, Mich. 6-12-25

FOR SALE — REGISTERED JERSEY calves; also bull calves not related to heifers, out of heavy producing dams. Best of breeding. C. E. George, Union City, Mich. 4-23 '25

BREEDERS' DIRECTORY

Hereford Reg. Cows with Calves by side for sale. Earl C. McCarty, Bad Axe, Huron Co. 8-15-25

FOR SALE — REGISTERED SILVER Black Foxes. McCombs Silver Fox Ranch, Remus, Mich. 8-27-25

IT PAYS TO BUY PURE BRED SHEEP OF PARSONS of the State. I will ship everywhere and pay express charges. Write for Catalog and price list. DR. J. W. PARSONS, Grand Lodge, Mich. 8-1

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Don't let a single fruit or vegetable rot when the market prices are too low to make it worth while picking them. Put up every bit of it and sell all of your fresh home canned foods, that you can spare, at a handsome profit. We'll tell you how. It's the "Burpee Way" of making

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Eat all you want and sell the rest at from 10c to 15c a can. That makes \$50 to \$75 profit for every day that you put up 500 cans. Write us for full particulars. There is no obligation. Write today. BURPEE CAN SEALER CO., Dept. 55 215 W. Huron St., Chicago, Ill.

Load With Care

To avoid loss this hot weather. During this hot spell unloading docks at both Buffalo and Detroit markets have shown quite an increase in dead stock, due to overcrowding the animals, especially hogs.

Sudden changes of temperature may be expected these days. Cool today, blistering hot tomorrow. Be careful. Don't crowd.

Hogs suffer most. Insist on clean cars. Accumulated manure produces heat. Bed car with sand (or cinders) and wet it down. Many shippers find it profitable to hang several bags of ice in car to drip, which keeps car atmosphere cool and floor beneath hogs cool. Deliver hogs in time so that they may cool off and rest before loading. Hogs should not be filled before shipment in warm weather. It's better to fill them on the other end. We will give your shipment every help at this end.

Mich. Livestock Exch. at Detroit

Prod. Co-op. Com. Ass'n at East Buffalo

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