

TEAM WORKERS ASK FOR MORE TIME TO COMPLETE CAMPAIGN

IONIA'S CAMPAIGN IS GIVEN FLYING START AT SCHOOL

Reports From Other Counties Encourage and Spur on Team Workers

REVIEW BUREAU RECORD

Co. Agent Helm Shows Value of Bureau as Aid to Extension Work

Ionia, Aug. 17.—The Ionia County Farm Bureau membership campaign got off to a flying start today when the team workers' training school was held and 8 o'clock Tuesday morning, August 18, set as the hour for the beginning of the actual solicitation of memberships by the local volunteer, unpaid team workers.

Today's meeting was an all-day school of instruction held in Odd Fellows Hall. A complimentary dinner was served at noon by the Farm Bureau.

"You all know why we are here," said H. E. Powell, president of the Ionia County Farm Bureau, in calling the school to order. "We are met to prepare ourselves for the final effort in this campaign to renew and enlarge our membership."

Reporting the splendid progress which the campaign is making in the ten counties where the actual solicitations began last week, Mr. C. S. Hanby of the General Organization Co. of Chicago said, "It is very gratifying to see the spirit of determination and of sticking to the job which is manifest in all the campaign counties. Men and women are realizing that this campaign is just as much a part of their farm work as the plowing or harrowing or threshing. Why is it that laboring men stay true to their union year after year? It is because they realize that only through organization can they solve their problems and secure their desires. And more than that it is because they and their leaders know that the most important thing is for them to do their duty to their group. Every farmer has a duty to his craft group."

From Ox Carts to Autos
"This campaign is emphasizing the fact that the Farm Bureau is a family affair. There is no group where the family unit is so closely knit together as is the case among the farmers."

An inquiry by Mr. Hanby revealed the fact that among the farmers present at the meeting none came in ox carts, none walked and none came in horse drawn vehicles. All came in automobiles, despite the fact that 15 years ago none of these same people owned cars.

After obtaining similar information regarding the spread of telephones among the people present within the last few years, Mr. Hanby said, "We all believe in progress. The Farm Bureau is an organization to foster rural progress. There is no farmer in Ionia county who can afford not to belong to the Farm Bureau. We need our Farm Bureau in this age of progress just as we need our automobiles and our telephones and just as the laboring men need their unions. We are not organizing to fight anybody, but to do our duty to ourselves and our communities."

"That the Farm Bureau through its many business and service departments returned direct and indirect benefits actually far in excess of the amounts paid in as membership dues was clearly and convincingly demonstrated to the team workers by Stanley M. Powell, assistant sec'y of the State Farm Bureau, who reviewed a few of the achievements of the State Farm Bureau and the American Farm Bureau Federation along lines of legislation, publicity, traffic, organization, finance, central purchasing of farm supplies, seed service, poultry marketing, wool pools and fabrics or clothing department."

Farmers' Best Investment
"Farm Bureau membership is the greatest bargain on the American market today," declared Mr. Powell. "What could your neighbor do with that \$10 which would really be as much worth while or of as great benefit to himself, his family, his business and his community? When we know the full facts about our great organization and its splendid record of achievement, that information will furnish us with the inspiration that will send us forth to put this matter of the Farm Bureau up to our neighbors in a big, challenging manner."

Mr. Powell traced the leading part, which the State Farm Bureau took in the fight to win the favorable zone freight rate decision and Michigan's 2c gas tax and showed the great benefits which had come to

Kalamazoo Team Workers' School



Above are the volunteer membership workers of the Kalamazoo County Farm Bureau as they appeared at their membership workers training school. Early reports from these workers indicated that the teams were averaging from five to seven members daily.

25 MILLION ACRES WERE NOT PLANTED THE PAST SEASON

Pendulum Swung Toward Decreased Production In 1925

Washington, Aug. 18.—There were 30,000 fewer farms, or a decrease of one-half of one per cent, in the United States last year as compared with 1923, and a reduction of land in crops of 1,200,000 acres or one-third of one per cent, the Dept. of Agriculture has found in a survey of the situation. Of the decreased crop area, approximately 1,000,000 acres were used for additional pasture.

The survey shows that some farmers in nearly all parts of the country are extending the cultivated area either by clearing, drainage, or dry farming, but that for the country as a whole many more farmers are allowing plow land to be idle. The area of idle plow land, excluding summer fallow, is placed at over 25,000,000 acres which is about nine times as much as the area brought into cultivation for the first time in 1924.

The decrease in number of farms, though small, is quite general in central and southern Georgia and southeastern Alabama where it ranges from 1 to 10 per cent; in much of Michigan and Missouri, where it averages about 2 per cent.

Enormous areas of idle plow land are reported in the southern states, in Michigan and portions of Wisconsin, in eastern Montana, eastern Washington and Oregon. In each of 14 States the estimated area of idle plow land exceeds 1,000,000 acres.

HOG SUPPLY IS LOWEST SINCE 1921

Pork Stocks But 60 Pct. of What We Had Last Year

Washington, Aug. 17.—About 82 per cent of the 1924 corn belt pig crop is estimated to have been marketed by July 1, leaving 18 per cent to be marketed in the next four months, says the Bureau of Economics of the U. S. Dept. of Agriculture. This crop was 20 per cent less than that of 1923. The 1925 spring crop is indicated to be about 10 per cent less than that of 1924 and probably will mark the bottom of the production cycle. Market receipts during the next 12 months will be less than at any time since 1921. Including stocks of pork now in storage, the supply available for consumption and export during the next few months may not exceed 60 per cent of that consumed and exported during the same months of last year. Prices now are about 84 per cent higher than a year ago and they are expected to go higher.

The darkest hour in any man's life is when he sits down to plan how to get money without earning it.—Horace Greeley.

Taking the Uncertainty Out of Seeds is an interesting Farm Bureau Seed Service booklet. Yours for the asking.

Washtenaw Farm Women In Outing at Silver Lake

County Farm Bureau Arranges Restful and Entertaining Outing

Ann Arbor, Aug. 18.—Homemaking rather than housekeeping was the theme of the program for the second annual camp for Washtenaw county rural women, held at Camp Berkett, Silver Lake, the first week of August. Thirty women had registered for the camp prior to August first, and remained the entire week, while ten to twelve additional women came each day to enjoy what the camp offered.

This camp was made possible through the co-operation of the Home Economics Extension Department of Michigan State College with the Washtenaw County Farm Bureau. Mr. H. S. Osler, county agent, who started the idea last year, was responsible again this year for making a second camp possible.

The following committee had charge of arrangements and program: Mr. H. S. Osler, county agent, Mrs. N. W. Laird, Miss Jennie Buell,

and Miss Johanne D. Uhrenholdt, secretary of the Washtenaw County Tuberculosis Ass'n.

The committee worked out the theme of the program by introducing such subjects as "music appreciation" by Alice Keith, of the Victor Talking Machine Company. Miss Keith also gave folk dances and games to music and discussed the effect and use of the right kind of music in the home.

Miss Julia E. Brekke, assistant state leader of home demonstration agents, gave a series of talks on "pictures from the home" using a collection from the Art Institute of Chicago to illustrate her point.

In order that the housewife may have time for "homemaking," the subject of household management was discussed from day to day by Miss Edna V. Smith, household management specialist of Michigan State College. Miss Smith stressed the saving of steps by efficient arrangement of kitchen furniture and equipment. A pedometer was also introduced and worn by some of the women during the week. Miss Smith (Continued on page three)

BROADCAST FARM BUR. AT S. HAVEN

Chamber of Commerce Gives Aid in the Membership Campaign

South Haven, Aug. 18.—The work and program of the Michigan Farm Bureau organization was radio broadcast from a local station just before the membership campaign started in Allegan and Van Buren counties. The broadcasting was arranged for by the South Haven Chamber of Commerce, unbeknown to either the State or County Farm Bureaus. A graceful bit of friendly co-operation from the organized business men of South Haven, who take pleasure in seeing the surrounding communities organized for a better future.

Scottville, Aug. 19.—Anthracnose is causing a great spoilage in bean destined for the local canning factories here.

In Eaton county L. C. and Ernes Kline, a two man team in Chester twp., signed 21 members.

MANY WORKERS WHO WERE HINDERED BY THRESHING AND WEATHER WANT THEIR WORK IN THE FINAL REPORT

Two Genesee County Workers Sign 35 Out of 37 Prospects; Many Teams Making Great Records; Co. Campaign Follow-up Meetings Being Held

No complete report on the Volunteer Membership campaign of eleven central Michigan County Farm Bureaus is available for this edition of the Michigan Farm Bureau News. The counties advise that it will probably be another week before they will have a complete report ready. Meantime many team workers are finishing up.

Threshing and weather conditions just before the campaign and during the four days of the campaign obliged many of the team workers to amend their plans and cover their respective territories when they could. All of these teams are now out calling on their prospects and have advised their township chairmen that they want to finish before turning in their membership cards.

In several counties, in the campaign follow-up meetings, the workers have adopted proposals to carry on their county and township team organizations from periods of one week and up to 30 days more in order to permit the workers to make a complete job in their respective sections.

Excellent Records Made
Excellent records have been made in all townships where workers have been able to complete their work. Volunteer two-men teams have made very good records as membership workers. Their representation of the Farm Bureau, its accomplishments and its program, to their neighbors, as taught them in the team workers' schools, has enabled them to average from five to seven members daily per team. Some remarkably high records were made.

In Genesee county, Flint Twp., Supervisor Clement Boomer and Truman Ainsworth, as a two-man team, signed 35 out of 37 prospects in two days. That is the campaign record to date. They took their dinners with them and went at it early in the morning. Despite the all day down-pour of Wednesday, Aug. 12, they were on the job. They said they made a Farm Bureau member of the president of the Genesee County Savings Bank at Flint in just one minute. He owns several farms in the township. Mr. Boomer and Mr. Ainsworth said they are just a couple of young fellows about 60, and they wanted to give the older fellows a good run for first place.

The second highest two-man team record was reported from Muskegon county where John Goebel and Albin Woodard, a Moorland twp. team, signed 26 out of 27 prospects, 13 of them new members. Plenty of teams have reported from 12 to 18 members per team, which is splendid work. A few have reported 20 members. Many teams have not made a complete report pending finishing their territory. They just report that they are coming good and have quite a few good prospects they want to see. So final reports promise some interesting things.

FRANKENMUTH BUR. PICNIC LABOR DAY

Frankenmuth, Aug. 20.—The annual Farm Bureau picnic of this community will be held Labor Day in the church grove here, from noon till late evening. A big program of sports has been lined up with prizes given by the business men of Frankenmuth. The athletic program includes a bowling tournament, horse shoe contest, tug of war, three-legged races, peanut races, etc. Games and other features of entertainment for everyone are planned.

Stanley Powell is the State Farm Bureau speaker for the day. Co. Agr'l Agent A. B. Love will also speak. The committee in charge consists of directors of Frankenmuth Farm Bureau local: Pres. Alfred Kraft, Sec'y John Geyer, Directors Chris Gangel, Otto Neuchterlein, John Velten Gruger, Alfred Grueber and Carl Neuenfeldt.

ALLEGAN SEIZES GOOD OPPORTUNITY

Allegan, Aug. 17.—Allegan County Farm Bureau volunteer membership workers are continuing their team organization for a week or two until they are able to get over all the territory in this big county. This was brought out at the campaign follow-up meeting held here today. After the membership work is completed, township and county chairmen will be appointed on Membership, Women's Farm Bureau work and Boys and Girls Farm Bureau work.

Pres. Floyd Barden said that the volunteer membership type of campaign had proved itself successful in Allegan county, and that the opportunity is good for building up a big membership.

The Follow-up Meetings Campaign follow-up meetings were being held this week, and many fine things were being brought out at these meetings. Heading the list was the fact that the team workers have found that there is a lot of real satisfaction in volunteer work for their own organization. They have been courteously received everywhere and have found that the farmer as a whole is interested in the future of his business and realizes that an organized agriculture is necessary. Many of the workers were surprised at the readiness with which they renewed old memberships and gained new ones.

In some of these campaign follow-up meetings both young and old team workers got up and said that they went into this campaign with some misgivings, but found that they were in the right kind of a campaign and that the farming public generally was sympathetic to any forward movement in agriculture, just as the general public is kindly toward progressive movements. These team workers said that they were glad that they were taking part in the campaign and related incidents in their campaign work that further convinced them that they were doing their neighbors a real service.

In all of the counties it is likely that another permanent organization meeting will be held, when county and township chairmen and committeemen on the Membership, Women's work, and Boys and Girls Farm Bureau work committees will be appointed.

Following the appointment of these committees, they will hold regular meetings and undertake a program of Farm Bureau work. Members will be asked to assist these various committees in their programs, more township and county Farm Bureau meetings will be held, and the result will be a greater service given the community by the Farm Bureau organization.

Write the Farm Bureau Supply Service at Lansing for its booklet on Michigan Milkmaking.

What Would It Cost YOU ?

OR TO HAVE a transportation expert at your disposal to represent you in any transportation problem that may come up, and be in a position to handle claims or figure freight rates?

OR TO EMPLOY experts to tell the consuming public of your problems, and how they are benefiting from your activities?

OR TO INVESTIGATE practices and happenings in every line of industry and finance in all sections of the country so that recommendations may be made toward legislation and organization which will adequately consider the agricultural industry?

OR TO KEEP in direct touch with every discovery in the experimental field that suggests ways in which your farming or marketing operations may be made more profitable?

OR TO SET UP an organization that handles the purchasing of sufficient quantity of a farm necessity so that the price is lowered all over the state?

OR TO EMPLOY experts in the marketing of livestock, wool, grain, fruits, vegetables, or any other farm product and find the best markets for such products, and the methods of getting them to those markets so that you will get the greatest return?

OR TO ATTEND the sessions of State and National legislatures so that the agricultural industry may be properly considered in law making?

OR TO ATTEND hearings of a Congressional Committee at Washington which is to make recommendations on a piece of legislation that will make a hundred dollars difference on the cost of conducting your business for a year?

OR TO ATTEND hearings of the Interstate Commerce Commission and present facts and nation-wide figures on which will be based the farmers' freight rates?

OR TO SUBMIT evidence before the Michigan Public Utilities Commission at Lansing which will be used to decide what you will pay to get certain farm necessities to your own place, or to send the commodities you raise to market?

All These Are BEING DONE Through the Farm Bureau

MICHIGAN FARM BUREAU NEWS

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Returns have been slow, largely because team workers have been reluctant to report until they have finished their job. Many of them have worked evenings. A great many of them have reaped a rich reward in the satisfaction of work well done. They have exceeded all expectations for any team in many instances.

Quite a few two-men teams have signed as high as 17 and 18 and 20 members. One two-man team in Genesee county signed 35 out of 37 prospects in two days. Another two-man team in Muskegon county had 27 prospects to call on and made 26 of them members of the Farm Bureau. These returns were made the first few days of the campaign. Complete returns will probably increase these team records. Early campaign returns from all sections of the campaign area indicated that the two-men teams were averaging from five to seven members per day—a splendid record.

Of course, with many of the teams making high records, this means that other hard working teams covered just as much territory and worked just as hard, but were not able to sign many members. They are deserving of just as much thanks and praise as the teams who were fortunate enough to make high records. Had the teams been interchanged, it is possible that the low record teams could have turned in a high count. Every campaign team that went out and did its work is equally deserving of congratulations for work well done.

Results to date prove that the Volunteer Membership Worker type of campaign organization is the thing for the Farm Bureau movement. Wherever team workers have been out on the job, membership totals came in such as could be signed in no other type of campaign than the neighbor to neighbor "organize it ourselves" movement. The first day of the campaign a number of townships reported that with 40 members and upward they had already passed their membership for the entire 1922 membership campaign. Probably the best thing about the whole campaign is the fact that by doing it ourselves, by putting ourselves into our organization, we know we are building the strongest kind of a movement, and one that will endure.

The Last Time

This summer thousands of Farm Bureau members in 12 central Michigan County Farm Bureaus did their neighbors a good turn.

With the State Farm Bureau co-operating, these members subscribed for the Michigan Farm Bureau News for every farm family in their respective counties. The period was for the summer—eight editions.

The Farm Bureau folks wanted to give their neighbors a picture of what their organization is doing and is reaching out to do for the improvement of farm life. Some interesting things have been told. The finish of the four years fight in the Michigan Rate Case, the gas tax to put the road burden on road users in proportion to their use of the highways instead of saddling all of it onto property owners,—marketing steps such as the Michigan Elevator Exchange,—seed and feed reforms such as worked out by the Farm Bureau Seed and Supply Services.

We have been told by many of these neighbors that they appreciated getting this information, appreciated getting a broad and connected day to day story of what the Michigan farmer is doing for himself through organization. They approve of the Farm Bureau's program for the future. In the Farm, Bureau membership campaign just closing in these counties, a great many of these neighbors have come in to help.

This is the eighth and last number of the Farm Bureau News under the above special arrangement. The regular twice-a-month editions hereafter can go only to the Farm Bureau members in those counties. The News is the Farm Bureau member's newspaper on his organization affairs, the progress of cooperative marketing, farm and other legislation, transportation, taxation and other items affecting his business.

Both the State and County Farm Bureaus hope that you will enjoy the paper this summer and that sometime soon you will be a regular reader again as a Farm Bureau member.

CASS CO. FARMERS SEE NEW WAY OF HANDLING ALFALFA

Hay Day Demonstration Shows How to Save The Leaves

Cassopolis, Aug. 14.—Cass county farmers saw a demonstration of the most modern methods of making alfalfa hay and the very latest in the way of mowers, left-hand side delivery rakes and loaders at the Cass County Hay Day held today at the Johnson farm three miles north of Cassopolis. The weather was favorable, but the fact that it had been very wet for a few days before made a complete demonstration impossible. However, the theory and practice of the new method of curing alfalfa was explained in detail by H. R. Pettigrove of the Farm Crops Dept. of the Michigan State College.

Raking with a left-hand side delivery rake within two hours after cutting is the principal feature of the alfalfa curing method emphasized at this demonstration. By this system the leafy part of the alfalfa is rolled toward the center of the windrow, while the juicy stems are left pointing outward. This insures even drying and keeps the very valuable leaves from dropping off, as frequently occurs where alfalfa is handled in the ordinary way.

Farmers Are Progressive Stately M. Powell of the State Farm Bureau said, "In this progress of remarkable progress we farmers are not merely learning gradually from the experiences of our forefathers and of farmers of previous generations, but we are looking about us and are profiting by the experiences of other classes that have bettered their condition through organization. Some time ago many folks thought that agricultural production was wholly an individual matter and that if farmers needed to get together at all, it was only for marketing ventures and to protect their common interests in matters of legislation, taxation, freight rates, etc. We are realizing today, however, that even in production problems we must have the assistance of organization if we are to keep agriculture and farm life on a high plane.

This demonstration here today illustrates that fact. Such a meeting would not have been possible 10 years ago, for then we had no county agricultural agent and no County Farm Bureau. We hadn't learned to work together then, as we have now. Today we have learned how through proper organization to bring the latest and most helpful information direct from the College and the experiment station to our own communities and our own farms.

Some Remarkable Facts "The fact that we are growing so much alfalfa in Michigan today is quite largely a triumph of organization. Do you realize that from 1919 to 1923 Michigan increased her alfalfa acreage faster than any other state east of the Mississippi river? This was largely the result of two factors; first, the educational work of the College and the county agents and the County Farm Bureaus and, second, the fact that Michigan farmers had in their State Farm Bureau Seed Service a source of clean, vigorous, hardy, adapted alfalfa seed. And farmers are using this Farm Bureau seed. During the past season more Michigan acres were planted to Farm Bureau alfalfa than the total acreage growing this crop in the state in 1919."

SHIPPING 80 CARS OF MILKMAKER TO FARMERS MONTHLY Bureau Members Are Using The Seed and Supplies Services

During the past five years something big has happened to farmers co-operative ass'n in Michigan. With each year an increasing number of them have turned to the Michigan Farm Bureau Supply Service and the Farm Bureau Seed Service for the best in dairy feeds and general supplies and for northern grown, domestic, guaranteed seeds. Today the Supply Service sends them an average of 80 car loads of dairy and poultry feeds monthly, scores of cars of fertilizer, cement, coal, posts, binder twine, fence, etc. A great number of them take a carload or more of Farm Bureau seeds each season. Five years ago these Farm Bureau service arms were just getting started. The accompanying map shows the co-ops in the various counties that now look to Lansing headquarters of the State Farm Bureau for their supplies. It is really a wonderful growth. It has taken an enormous amount of co-operative effort, but the results are well worth it. As a matter of fact, we are just getting started. What the movement now needs is more members to make the most of the good work that is now under way.

Five incomplete township reports in Eaton county's membership campaign are: Brookfield, 39; Bellevue, 27; Kalamo, 22; Walton, 24; Chester, 45.

WHAT IS HOME?

Eight hundred replies came to a London magazine that asked the question, "What is Home?" Seven which the editor called "gems" were selected and published. They are: "Home—A world of strife shut out, a world of love shut in."

"Home—The place where the small are great and the great are small." "Home—The father's kingdom, the mother's world, and the child's paradise." "Home—The place where we grumble the most and are treated the best."

"Home—The center of our affections, round which our heart's best wishes twine." "Home—The place where our stomachs get three square meals a day and our hearts a thousand."

"Home—The only place on earth where the faults and failings of humanity are hidden under the sweet mantle of charity."

If all the farmers of Michigan were rolled into one big farmer and all their income was rolled into one big dollar, a large portion of that dollar would go for home expenses.

The Farm Bureau program aims to make the farm homes of Michigan more prosperous, and happy, like the most tender sentiments voiced above.

NEWSPAPER GIVES VIEWS ON FARM BUR. CAMPAIGN Farmer Needs Organization, Says Albion Evening Recorder

Here is how the editor of the Albion Evening Recorder of Albion, Calhoun county, saw the Farm Bureau membership campaign in that county, in an editorial published on the eve of the campaign:

THE FARMERS' CHANCE The Calhoun county farmers have a big opportunity to help themselves in the big Farm Bureau drive that is now on, in connection with the campaign in eleven other counties. The chance to organize on a basis of real service to themselves and to the public should mean a new era for farmers.

The farmer needs a voice to speak for him. He needs organization to work out the solutions to his problems—which are many and trying, following the war slump.

The Farm Bureau provides the organization that the farmer needs. It provides the leadership without which the farmer will go around in circles as he tries to work out his difficult tasks. It provides the unifying force that the farmers need to get together and keep together as they open new doors of opportunity in agriculture—that most basic of human occupations. It provides the morale that the farmer needs, as he battles ahead in his struggle to do the best possible for himself and his family.

No one else is going to come in and offer to solve the farmers' problems. It is a case where one must help himself. This being the case, the Farm Bureau campaign seems to offer the very finest way possible for the farmer to get the leadership he needs, the help that will put him on solid ground. The Farm Bureau has a record of accomplishment for the farmers. Its work is constructive and far-reaching. Its plans for the future mean much to the farmers. But it cannot do its best work unless it has the wholehearted support of all the farmers. The present campaign for members is a campaign to aid every farmer. If all the men on the soil get back of the present campaign, they will be doing the finest thing to give themselves a good turn that no one else can do. The Farm Bureau drive would "go over big." ALBION-EVENING RECORDER.

MINT GROWING IS PROFITABLE AGAIN Wooden Distilleries "Relics" No Longer; One Farmer Has \$20,000 Crop

Lawton, Aug. 17.—James Pendergras, a muck farmer near Dowagiac river, has a 30-acre mint field on his farm which promises to yield a small fortune this year. Some estimate his crop at a value of \$20,000 this year if the present price continues. Years ago mint raising on the muck in VanBuren and Cass counties was a very extensive and highly profitable industry. For several reasons its production decreased and the old wooden distilleries throughout this section were looked upon as relics of a once prosperous enterprise. The past few years mint oil has brought a tremendous price and muck land, suitable for mint production, is again coveted by local farmers. This season has been good and all fields are expected to produce a good revenue.—GRAND RAPIDS PRESS.

MACOMB TEAMS TO INVEST THIRTY DAYS IN CAMPAIGN

Offset Threshing and Weather With Determination to Make Record

Davis, Aug. 17.—At a meeting of the Macomb County Farm Bureau volunteer membership workers organization held here tonight, the team workers made some good reports and decided to extend their working time and make a thorough job of their campaign. A resolution was offered and adopted that the team organizations continue in effect for the next 30 days, after which time the County and Township organizations will name permanent committees on membership. Women's Farm Bureau Work and Boys and Girls Farm Bureau work in each township.

Eugege Kemp, chairman of the Armada twp. workers, reported that they had signed 54 members and had plenty of folks to see yet. One corner of the township had at least 21 to be seen. One team in this township had signed up 20 members. Louis Busch, chairman of Warren twp., with a rather limited farm territory, reported that his workers had easily signed 30 members and would sign at least 12 more in the next week.

No township reported its membership work complete. Threshing and weather conditions obliged many workers to change their plans in accordance with their work. They are determined to finish their campaign and are confident that they can equal the record set by any other county.

In offering the resolution to continue membership work for the next 30 days, Pres. R. G. Potts said: "This membership effort must be continuous and perpetual. It is our job, and we shall carry on. I am in favor of continuing all the township chairmen and membership workers for 30 days and then appoint a permanent committee for each township, consisting of a chairman and at least two other members, and in many instances more. In my own township of Ray we should have at least six members on the permanent membership committee."

Alfred Bentall, organization director for the State Farm Bureau, and W. T. Barbre, attended the meeting, representing the State Farm Bureau.

GENESEE HOLDS GOOD MEETING

Pres. Billings and Workers Review Campaign Experiences

Flint, Aug. 19.—The Genesee county follow-up meeting was held here today in the Masonic Temple. Mr. Watson Billings, president of the Genesee Bureau presided at the meeting.

In opening the meeting Mr. Billings said, "I think today just as I have thought for the past seven years. This is a work which has to be done and is going to be done. We farmers are going to have to do it and in order to do it it is going to be necessary for many of us to do just as we have been doing these past few days, give a great deal of time and effort to it."

"You who have been working the past few days for the first time have not had the hard job that we had three years ago. We did not have the splendid record of achievement of the Farm Bureau to point to as you have today. The farmers are looking more favorably upon the Farm Bureau each year and are going to do so until every first rate farmer is a member."

"What we have got to do in Genesee county and I expect the same thing is true of the other counties, is to keep working at the job. That I believe is the spirit of you men who are here today and have been working in this campaign. Genesee county can and will go over the top."

Incomplete campaign returns showed about 350 signed up and no township reporting its work done. Flint township and Mundy townships tied for first honors with 46 each. Grand Blanc was a close rival. It was conceded however, that some other townships had made just as good and some cases better, when the number of prospects were considered. Flint township had the high team. Messrs. Boomer and Ainsworth signed 35 members out of 37 seen. The county is proud of this team.

Alfred Bentall explained the 'Follow Up' work and the plan for permanent committees. W. T. Barbre gave an inspirational talk on the need of organization. At the time of this meeting the women of the county were holding a meeting in the same building under the leadership of Mrs. Louise H. Campbell, representative of the Michigan State College as leader in Home Economics. This meeting also had a good attendance of interested women from over the state. Mrs. Campbell outlined the work for women in their county.

Frank Haas and Robt. Rasmussen, a Ravenna twp. team in Muskegon county's membership campaign, made a record by signing five new members in two hours.

THE STATE FARM BUREAU'S PUBLIC SERVICE PROGRAM

TAXATION—Relief for sorely burdened farm property by enactment of: (a) Two cent gasoline tax for highway funds. (ENACTED, Jan. 29, 1924)

(b) State Income Tax in place of State's general property levy. (c) Law forbidding any more tax exempt securities. (d) Equalization of assessment of farm and city property in accordance with sales values of same.

(Farm Bureau investigations brought equalization in Calhoun, Ingham, Washtenaw, Monroe and Kalamazoo counties, saving farmer taxpayers \$67,350 excess taxes annually.)

TRANSPORTATION—Immediate application of Michigan Zone Rate decision to save farmer shippers in 69 counties \$500,000 annually. (TO BE EFFECTIVE Sept. 10, 1925, by I. C. C. order of June 19, 1925).

MARKETING—Extension of sound co-operative marketing program now well under way in Michigan.

LEGISLATION—Passage of the Capper-French Truth-in-Fabric bill, completion and operation of the U. S. Muscle Shoals Nitrates plant and manufacture of fertilizer; opposition to any form of sales tax or of consumption tax, retention of federal income tax.

SPIRIT OF THE CAMPAIGN

Last week, Aug. 11 to 15, hundreds of Farm Bureau members in 11 central Michigan counties went out as volunteer membership workers to increase the Farm Bureau membership and put it on a permanent, continuous basis. They are doing a splendid job of it, and the spirit that characterizes their work is remarkable. They have the hearty thanks of both the State and County Farm Bureaus.

The campaign was scheduled to be cleaned up in the four days time allotted to it, but threshing and weather conditions interfered. On the opening day, the heavens well advertised the approach of a couple of days of wet weather. This forced scores of campaign teams to amend their plans of action. They covered what territory they could under such conditions and notified campaign officers that they would carry on the next week and keep at it until they had covered their entire territory. One county campaign organization met and said, "for the next 30 days." Such is the spirit of the Farm Bureau volunteer membership workers' campaign.

Washtenaw Women In Camp At Silver Lake

(Continued from page one.) explained that the pedometer worn by one woman brought to light that she traveled seven miles every day in doing her work.

Health and recreation were also featured. Miss Blanche Myers, R. N. of Detroit, was camp nurse and gave talks and demonstrations daily on home nursing. Mrs. F. A. Obrock of Ann Arbor gave swimming lessons each afternoon and many of the women learned something about the art of swimming.

Inspirational talks were given at intervals throughout the entire week. Mrs. Louise H. Campbell, state leader of home demonstration agents, visited the Camp Wednesday morning, at which time she talked on what Extension Work means to the rural women. Dr. F. A. Obrock, in charge of the dental clinic at the University Hospital, gave a lecture on "Care of the Teeth."

Professor N. A. Harvey of Michigan State Normal College gave a lecture on "The Beginnings of Evolution;" Miss Dorothy Ketcham of the University Hospital on "Social Service and Future Citizens;" and Dr. W. W. Diehl of Albion on the "Challenge of the Rural Home." Thursday evening was devoted to stunts and yells by groups of women from various lodges.

On the last day of the camp, a county Grange picnic was held with Congressman John C. Ketcham of Hastings as the principal speaker.

It was a week full of interest and enthusiasm on the part of the campers. The cost to each woman was \$4.00 plus a stated quantity of food. Mrs. John Biederman of Ang Arbor was chief cook, while committees of women assisted Mrs. Biederman from day to day. It was therefore possible for a group of our busy farm women to eat somebody else's cooking for a few days, to forget their various duties and do nothing but listen, play and enjoy life to the fullest extent.

A committee was elected to have charge of the Third Annual Camp, which will be held the first week of August, 1926.

72 Yrs. Young, With Vision of the Future

The Osage Stock & Grain Farm, Baroda, Mich., Aug. 11-25. Mr. C. L. Brody, Sec'y, Michigan State Farm Bureau, Lansing, Michigan.

Dear Sir: I shall always retain a pleasant memory of your visit to the farm when I became a member of the Farm Bureau. I am nearly 72 years old and this is the first fraternal organization I ever joined except the church. I am pleased to be a member of the Bureau. I do a little work for it but would like to be a life-member if possible. I believe in the Bureau and will always have a good word for it.

Very truly yours, Sylvanus Mallette. (Berrien County Farm Bureau Member.)

BARRY WORKERS EXTEND CAMPAIGN

Hastings, Aug. 18.—The membership campaign follow-up meeting of the Barry County Farm Bureau, held here this evening, was well attended. Considerable remains to be done of the membership campaign. Threshing has made it necessary to extend the campaign. All township team chairmen were present at this meeting and said their men were determined to stay by the job until they have seen all prospects.

Pres. E. C. Eckert presided, and made an optimistic report on the campaign. Eli Lindsey and J. C. Killick, members of teams that made big sign-ups, told of their work and strongly endorsed the volunteer workers type of Farm Bureau membership work. Sec'y C. L. Brody of the State Farm Bureau, C. S. Hanby, Co. Agent Paul Rood and Frank Bennett spoke. Sec'y S. P. Sexton of the Kalamazoo County Farm Bureau, and R. L. Olds, Kalamazoo county Agr'l agent, were visitors. Barry County Farm Bureau leaders are well pleased with the kind of a membership they are building up.

The Farm Bureau as a Social and Community Organization

REGIONAL CHAIRMAN OF FARM BUREAU HOME AND COMUNITY WORK GIVES GREAT VISION OF BUREAU'S FUTURE

Outlines Need for Frequent Local Meetings to Study Problems and Make Plans; Urges Greater Interest in Women and Children

We are printing herewith liberal extracts from a very timely and epoch-making address delivered recently by Mrs. Ivon D. Gore of Utah, chairman of the Home and Community Work for the American Farm Bureau Federation for the western region. Immediately following the delivery of this splendid speech before the delegates at the Western Regional Farm Bureau Conference at Fort Collins, Colorado, resolutions were unanimously adopted asking that her talk be put in printed form and sent to each State Farm Bureau. We are glad through this page to make it possible for every Michigan Farm Bureau member to read this remarkable message.

"When Theodore Roosevelt appointed the Commission on Country Life some seventeen years ago he stated, 'The great rural interests are human interests, and good crops are of little value to a farmer unless they open the door to a good kind of life on the farm.' He charged the commission to answer, 'How can the life of the farm family be made less solitary, fuller of opportunity, freer from drudgery, more comfortable, happier and more attractive? How can life on the farm be kept on the highest level?'"

"He recognized it is necessary for the welfare of the nation itself by any legitimate means to make country life more gainful, more attractive, fuller of opportunities, pleasures and rewards for the men, women and children of the farms.

"When that commission had completed its survey it reported: 'The ultimate need of the open country is the development of community effort and social resources.'

"Country life must be made thoroughly attractive and satisfying as well as remunerative and able to hold the center of interest throughout one's lifetime. With most persons this can come only with the development of a strong community sense of feeling.

Self Help Necessary

"We are convinced that the forces that make for rural betterment must themselves be rural. We must arouse the country folk to the necessity of action and suggest agencies which when properly employed will set them to work to develop a distinctly rural civilization.

"Care must be taken in all the reconstructive work to see that local initiative is relied on to the fullest extent and that federal and even state agencies do not perform what might be done by the people themselves in the communities. The centralized agencies should be stimulative and directive rather than mandatory and formal. Every effort must be made to develop native resources not only of material things but also of the people.

"The proper correctives of the underlying structural deficiencies of the open country are knowledge, education, co-operative organizations and personal leadership.

Must Be Specific

"A few great farmers' organizations have included in their declarations of purposes the whole field of social, educational and economic work. These large societies are effective in proportion as they maintain local branches that work toward specific ends in their communities."

"Farmers' organizations are first recorded in Biblical times. They have been numerous throughout the ages—a long series of them. Most of them have been short lived, although temporarily they have attracted wide attention, aroused much enthusiasm, wielded some power. They have come into prominence in seasons of financial stress, have faded away when leadership proved self-centered, when more money, political preferment and relief legislation became the chief objectives. There is nothing else so easy as to capitalize discontent. Even the petty mind can denounce, but it takes higher qualities of leadership to develop, to construct and to execute. A mob can destroy; it takes an organization to build.

"Among the farmers' organizations the Farm Bureau had a peculiar origin as one which was to receive guidance and counsel from a government agency—the Extension Service, itself a direct result of the report made by the Commission on Country Life. The original Farm Bureau was a county organization. Later the community branch was developed and, by federation, county units formed, State Farm Bureaus and states joined to form the American Farm Bureau Federation.

"From its inception the Farm Bureau, whether it be the local, the county, the state or the national organization, has carried in its declaration of purposes or objects these three, first, to promote, improve and stabilize the agricultural industry in which its members are engaged; second, to engage in the study and in-

vestigation of rural conditions and the betterment and improvement of rural homes and rural life generally; third, to study and investigate all social, economic and other community problems having in view the general improvement of their community conditions, and the general welfare of all persons engaged in productive enterprises.

"You will note that the ultimate end is a social one, having to do primarily with rural people and rural life.

"What has been the progress so far?"

"A Stupendous Record"
"For our purpose we shall begin with the largest unit, the American Farm Bureau Federation. A brief review of the 'little booklet' 'Seventy Points of Service,' reveals a stupendous record of accomplishment. How was this possible?"

"The administrative report shows but ten people composing the administrative, legislative, organization, research, transportation, finance and information departmental personnel. To these we must add the three national officers, the Executive Committee of thirteen and a Home and Community Committee of four. Did these thirty people make that astonishing record? The American Farm Bureau Federation is a representative organization. Each member had a part in making that record, but his identity is lost in the mass of members.

"Each state Farm Bureau and each county unit has its particular list of achievements, but they, too, are representative. Success attained is in proportion to worthiness of ideals, earnestness of effort, capability of leadership and numerical strength of those whom they represent.

"Publicity methods are valuable and will aid, but frequently they win favorable response from other groups more accustomed to organization without or before doing so from the masses of rural membership. Nothing else will take the place of personal contact, of local leadership, of community organization. It is vital to the entire Farm Bureau structure, likewise essential to the realization of the true position of rural people.

"Encourage Locals"
"Therefore, we must encourage and develop the local community Farm Bureaus. They must have regular dates for meeting and definite purposes to accomplish. Haphazardness must vanish.

"The program must be attractive and interesting and satisfying. It must be four-fold, designed first, to preserve contact with the American Farm Bureau Federation, the state and county organizations, to give service given for membership fees; second, it must contain features of uniform state-wide program to build organization spirit and consciousness; third, it must contain educational demonstration projects to meet local needs; fourth, it must embrace local, social and civic projects for community betterment. The farm families must come together in com-

munity groups and meet the situation at home. The rural people must individually and as a group, come to understand and interpret the present in the light of knowledge of the past that they may intelligently steer for the future.

"To meet the first requirement stated, the members must know what their organization principles and ideals are, help formulate objectives, know the obstacles that are being met, the stage of the effort, and what, if anything, they can do to aid. From experience they must learn the power of the individual when joined with others for a righteous cause.

"They must learn that thrift includes not only production and wise marketing but also intelligent consumption. Money or commodities have a value, present or potential, only in terms of consumption. Therefore that value varies with personal and community ideals and wisdom of choice.

"Individuals and communities may be rated very largely as they distinguish themselves in their ideals, their decisions as to what are the essentials of life, their uses of leisure time, their preference of entertainment or recreation. Poverty of ideals is the cruelest poverty of all.

"In no other phase of economics can the entire family more profitably join in study. The community Farm Bureau can and should be a powerful determinant of these things.

"The ills of agriculture, the desolation and isolation of rural life have been told and re-told and exaggerated until they have undermined the morale of the rural folk in many instances and morale is often the cause of success or failure.

A Patriotic Duty
"For those of the adult generations who are rural-minded, who know the joy and satisfaction of the busy life of the producer, it becomes the patriotic duty to instill that faith and understanding and appreciation in the minds and hearts of the youth, for so long as both city and country-side are dependent upon the manpower from the farm we must 'keep the human seed plot of national life green.'

"To do this, we must build and equip such homes and communities as will insure that those of the youth who remain are at least the equal in calibre, in education and in character of those who go.

"We have heard much of the independence of farm life and it has a foundation in gratifying truth, yet in this day of increasing interdependency of all people and all classes it is only by united organized effort that these results can be attained. Here again is a field for the community Farm Bureau.

Includes Economic Study
"Then for our second requirement—that of a uniform, state-wide feature to build organization spirit and consciousness—we would include economic studies of production, marketing and consumption, program features such as music, literature, debates, brief addresses, contests, etc., to develop appreciation of the farmer's life and love for it.

"For the third and fourth objectives—local projects of educational nature and those for social and civic betterment come the need of community self-analysis, judgment and choice. Annually the families should meet in their Farm Bureau and visualize their local condition. Those things in which a wholesome pride is justifiable should be sought out, fostered, emphasized and capitalized.

Next, community needs should be discovered and agreed upon and by selection an annual program of work should be formulated. Sometimes the task undertaken will require several years to complete, in which case yearly goals should be set. Some of these needs can best be met by projects directed by Extension Service agents or Smith-Hughes teachers which will necessitate special group meetings of those involved. However, leaders of these projects should from time to time make reports in the general meeting. This will promote a realization of accomplishment and stimulate further interest as well as popularize better methods and improve practices.

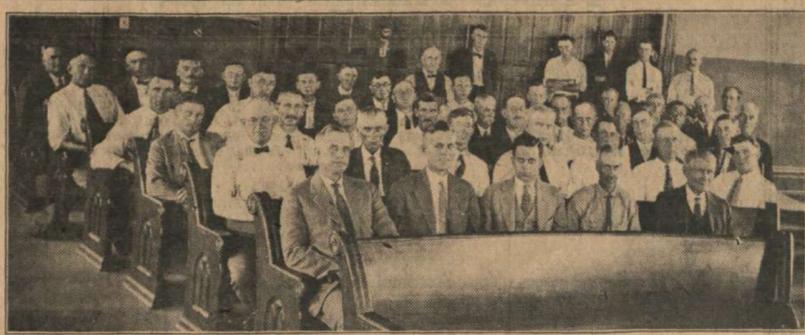
Praise 4-H Clubs
"Especially should boys' and girls' club work be encouraged and aided. The 4-H clubs are peculiarly valuable because of the habits both of work and of thought which they inculcate. They promote the scientific attitude, judgment, correct evaluation, poise, sanity and ambition at an age when impressions are most durable.

"The social and civic projects thus chosen will vary widely. It may be a comprehensive recreation program is selected. Capable leadership can do a great work here. Young people will join with their elders in wholesome community amusement and entertainment—it is the adults, settled in their habits, that present the more difficult problems here. Webber Company, Utah, developed a committee of 'stunt' leaders who went from local to local and managed evenings of recreation.

"A community in Iowa instituted a chautauque of ambitious design using local talent entirely and made a remarkable success of it.

"Baseball leagues of Farm Bureau

Macomb Team Workers' School



This is the Macomb County Farm Bureau membership team workers school which was held at the church at Davis, Friday, Aug. 7. Seated in the front row, the first three men

from the left are Orvy Hulett, county campaign manager; W. T. Barbra and S. M. Powell, instructors from the State Farm Bureau. The fourth man from the right, standing, at the

teams have been numerous and worth while.

Fairs Valuable
"Community fairs are valuable for educational and recreational purposes. They advertise the community to itself and to others—of the two the former is probably the greater good.

"The need is for leadership to conceive and to direct, courage to begin, faith to work and determination to achieve.

"The local Farm Bureau should be in fact, as in intent, a truly democratic institution. At the regular general meeting the program of activity should be so interesting that whole families would attend, not be content with mere representation.

"Then would the higher satisfaction of rural living be appreciated for people would realize what have been termed the 'tonic virtues of the land,' the appeal of science in better farm and home practices, the wonderful family partnership on the farm which has its great mutual advantages to man and wife and to children, the work and thrift habits for farm children, the beautiful and inspiring physical setting of the home and the true comradeship and enduring friendship of the genuine, wholesome, natural rural people.

"Have you said with Theodore Roosevelt 'I have always had a horror of words that are not translated into deeds, or speech that does not result in action, in other words, I believe in realizable ideals and in realizing them, in preaching what can be practiced and then practicing them?'"

No Limit

"Then let it be emphasized that these things have been done and may be done and greater yet. There is no limit if the Farm Bureau earnestly strives, for is it not the greatest farmers' organization, nationwide in extent, nonpartisan, non-sectarian, popular in character and safeguarded by trained counsel from governmental agencies?"

"Let us make of the local Farm Bureau the greatest influence in country life, for it is composed of the rural people themselves. Let us make it really a family community club powerful socially and educationally. Then with proper representation and adequate publicity the federation of county, state and nation can say 'These things which are right and proper for agriculture shall be done—the rural people, men and women, are united in demanding it. It will mean adequate support, hence strength to their ideals and power to their purposes.'"

SMALLEST POTATO ACREAGE SINCE 1907

Shortage, With Good Prices Seems Quite Sure, Says Dep't of Agr.

By Bureau of Agr'l Economics U. S. Department of Agriculture

Washington, Aug. 17.—Farmers made up their minds to plant less truck this season. There is little evidence that the published reports of this intention changed the plans as a whole. The estimates later showed general reduction in potatoes, onions, cabbage, melons and most other leading market crops. Decreases in the South proved, as usual, some indication of a similar trend reported later in the North.

Potatoes have sold high because of light yield, resulting from dry weather from Virginia northward to New Jersey and westward to Kansas. North of that general region there was more rain. Conditions were good at last reports in the northern Potato Belt from New York and New England to the West Coast. The strength of the position at long range is based on the smallest potato acreage since 1907 and the indicated total production of only 3.1 bushels per capita, which is no more than reported for those seasons of great shortage, 1911 and 1919. Unless increased in later returns there will be not much over three-fourths of last season's supply. During the past 20 years the records have shown rising prices from the fall months to spring in seasons when the per capita was below 3.3 bushels.

What a Fruit Inspector Thinks of This Season

Essliners Letter to Sec'y Brody Well Worth Reading

Mr. Clark Brody, Sec'y Michigan State Farm Bureau, Lansing, Michigan. Dear Mr. Brody:

Thought in might interest you to know what's going on in the Fruit Belt. Our inspection force has been kept busy since the 10th of June. As is always the case in short crop years, the quality is also short. The two,—short crop and poor quality, seem to be very friendly, and are class associates. I do not mean that all our stuff is poor, but I do mean that more poor stock is packed. There is a tendency upon the part of the grower to put it all in.

We had a short and poor crop of strawberries. However, we had a fair crop of other berries with a good demand, which means pretty fair returns. The early apple market went to pieces soon after the harvest began. Can't just see why it should, but I can name three reasons that would help cause it.

The most important of the three is that too much of the frost damaged stock has been shipped on consignment. (This injury is permissible in the Commercial Grade providing apples are not too badly deformed to make them unmarketable). Commission House representatives and our ever loyal local newspapers did their best to induce growers not to market this grade, but it seemed to have little or no effect.

Reason No. 2 is that everybody seemed to be away from home trying out the new car. This cuts down the apple pie and sauce stock demand.

No. 3.—I think the moving operations of the merchants on South Water Street, Chicago, has caused slowing down at that end.

Too bad growers cannot see the wisdom of leaving their poor stuff on the farms. It looks big to a few when they go to market and receive a fair return on their first offerings. This drives them all to it and soon no one realizes on their later shipments. I can't see how the growers exist on what is left after paying the freight, basket and selling charges; yet they repeat year after year.

Even under the demoralizing conditions of today, good stock, packed nicely, is bringing a fair return. One of the largest buyers of Michigan apples is buying Fancy Grade Duchess and putting them in storage for a later market. Others would be doing likewise if they could get the right kind of goods. Too many growers would rather sell all they have for a little or nothing than to sell one-half or one-third for a good price.

The Sugar Test
The canteloupe growers and associations prevailed upon L. Whitney Watkins, commissioner of agriculture, to adopt by promulgation the U. S. grade for canteloupes. By so doing, the grading of canteloupes becomes compulsory. Michigan has within the borders of Berrien county growers of canteloupes who are top-notchers at the game. They are high class. They produce melons which should and would be known everywhere where melons are consumed if it were not for a few growers who insist on picking the green, unripe stock, just because someone will pay a good price for one or two crates of early fullings.

Not content with the adoption of the grades, our Commissioner is conducting through the state chemist, a complete sugar test. This test was started July 23rd. At that time several growers were impatient. They knew their stuff was mature, but fortunately the state chemist knew it was not. This test will be run during the entire season. Melons grown, pulled, picked and placed under all conditions, will receive a complete analysis. In this manner the canteloupe growers will be able to tell the world just what they have got and it won't be disputed.

rear, is one member of a two man team that signed 16 out of 17 prospects in one day. All of these men have been putting in a mighty good campaign in Macomb county.

some of our competitors' stuff from other states and we have them beat a hundred miles. As in all things that require drastic measures, so shall we find it in this deal. Some will over-do it and let them become too over-done. But, better a few that way than one-half of the crop marketed too green. Buy a Michigan canteloupe some time this week and let me know how it tastes. If it is good, tell everybody. If it is not good, find out who produced it. Every crate must have the grower's name and address on it. Let me know and I'll do the rest.

Quality Market Unlimited
The folks in Michigan would consume all the melons we grow if they were sure they would always be good. We have one or two growers down this way who are going to have an extra size (odd) crate to market their melons in—3 melons to the crate—Big as pumpkins and sweet as honey.

Tomorrow we gather our first 1925 grapes to send in to the chemist for analysis. Of course, as you know, they will be Champions. The Champion grape is a nice colored grape. They are turning now. In fact, some have already colored black. This test is only a follow-up on what our department has done in the past. We get them in all stages of maturity. We also get a history of just what the soil conditions are. Also the altitude. We find out how many times they were sprayed and if fertilizer was used.

Arkansas Competition

Michigan has to go some if we meet the Arkansas competition. That is bound to be here within the next two years. They grow our varieties and can produce them several weeks earlier than we can. Commissioner Watkins expects to know all about just how good our Champions, Moores Early, Wordens, Niagaras, Delawares, and last but not least, how our famous Concord are, and just how much sugar they contain when mature. California sells her grapes on sugar content. Who knows but what they shall be forced to do the same within a short time? If we do, we will know just how good they are. You know there is nothing like knowing just where you are at. With an average yearly crop of about 7,000 cars, which means anywhere from 4 to 5 millions of dollars, we can't be idle. We must prepare to meet any demand compe-

tion produces. With best wishes, I remain Sincerely, WM. H. ESSLINGER. In charge of Inspection Service, Michigan State Dep't of Agriculture.

CALHOUN REPORTS 444 MEMBERS AT FOLLOW-UP MEET

But Two-Thirds of the Area Covered; Workers to Finish Job

Marshall, Aug. 19.—The victory spirit was rampant at the big Farm Bureau Follow-up campaign meeting held here this evening at the Methodist church. It was attended by 125 workers and members from all parts of the county.

Splendid reports were given by Pres. F. C. Garratt and Sec'y E. E. Ball, who reported 444 members, with only two-thirds of the county covered. The Bureau is lining up the best rural thought in the county.

M. E. Farley, chairman of Albion twp., E. L. McClintock and E. E. Boyers told of interesting campaign experiences.

S. M. Powell of the State Farm Bureau, congratulated the Calhoun team workers organization and discussed their plans to make their Farm Bureau organization most serviceable.

C. S. Haagy said, "We live in communities having similar aims and aspirations. The Farm Bureau is trying to work out what you need. It wants to know the desires of the membership in every locality. Unrest and bolshevism are organized in all countries. Farming, capital and labor must be organized to counteract the insidious influences which threaten stable government and property ownership."

Mr. Farley presented a resolution signed by himself, Mr. McClintock and Mr. Keck, approving permanent membership, women's work and Boys and Girls work committees and further follow-up membership work; the resolution also requested that the county executive committee plan for frequent local and county Farm Bureau meetings. It was adopted unanimously. Sec'y Ball was elected county chairman of the membership committee.

The team workers decided to continue their membership work until all prospects have been seen. Piano solos by Miss Marvel Sampson, ice cream and cake, and a splendid enthusiasm contributed much to a great meeting.

APPLE CROP FAR BELOW 1924 YIELD

Washington, Aug. 19.—The apple situation begins to take form, with the prospect of an eastern crop a million barrels below last season, but having a large proportion of winter varieties and averaging better market quality, at least in such leading States as New York, Michigan and Virginia, says the U. S. Dep't of Agriculture. In the boxed apple region is a market crop about equal to that in the East, handicapped by distance, but excellent, so far, in size and appearance of the fruit. Competition from western Canada may be light but the eastern Provinces expect a good crop. Europe seems to be nearer supplying its own apple markets than for the past two seasons although latest reports indicate drought injury.

Other Men Tell Why They Organize

"Do you belong to a Union?"

"You bet your life I do. Want to see my card?"

"How much does it cost you?"

"Sixty dollars to join and \$18 annual dues. I'm in the Bricklayers Union. It pays to belong."

(Conversation between W. F. Johnston of Paw Paw, Van Buren county, and a pedestrian he picked up en route to Ann Arbor.)

WHAT DO SOME OTHER UNION MEN PAY?

	Initiation	Annual Dues
Painters	\$22.00	\$39.00
Sheet Metal Workers	37.50	24.50
R. R. Brakeman	12.00	24.00
Barbers	6.25	15.00
Street Car Men	2.00	15.00
Printers	10.00	44.40

Why Do These Men Organize? To better working conditions, for group bargaining and a standard price for their services, to defend their rights, to better living conditions for their families, to build up their craft. Union workmen have no money invested in their jobs, but the world acknowledges that their organization work of the past 50 years has been wise and profitable.

Farmers have thousands of dollars tied up in their farm home and labor investment. They feel immediately every important change in the organized labor and the business world.

Can the farmer afford not to be a part of the strong County, State and National Farm Bureau organization, which is generally recognized as the most powerful business and educational organization of farmers the world has ever known?

GROWERS ADOPT BEAN EXCH. PLAN FOR MARKETING

A System of Local Pools Is Provided If Farmers Want Them

USE MICH. ELEV. EXCH.

Series of Five Producers' Meetings Held The Past Week

The Michigan Bean Growers Exchange this past week began taking its marketing plan to the growers in a series of district meetings.

The first district meeting with bean growers were those held at Saginaw, Aug. 13, and at St. Johns on Aug. 14.

History of Exchange

It will be remembered that this Bean Exchange Committee was the outgrowth of a big bean growers meeting called by the State Farm Bureau July 13, at the Michigan State College.

The organization itself was named the Michigan Bean Growers Exchange and the men appointed the Bean Exchange Directors or Bean Growers Committee.

These Things We Do

Frank McDermid, Calhoun County Farm Bureau Member, Makes a Chart

Not only do farmers have as good brains as men in any other walk of life, but they are using them in the solution of the many perplexing problems confronting agriculture.

Just at the end of the morning session a tall young farmer came up to those in charge of the school and asked permission to put something on the black board while the rest of the people were eating dinner in the room below.

You Insure Your Buildings Against Fire or Wind For Your Own Benefit

Now Insure Your Business For All Time Against Hard Times, Depression, Bad Markets, Unbalanced Production, Adverse Laws, Unjust Freight Rates, Unfriendly Propaganda, Lack of Co-operation

Later in the afternoon mention was made of the chart and the announcement made that it had been put there by Mr. Frank McDermid, Calhoun County Farm Bureau member living north of Battle Creek.

that is a going affair, rather than a drug on the market.

"If our families don't know how to do anything else than farm and if agriculture is a backward and unprosperous business, then indeed they would be up against it, no matter how many acres we may leave them.

"In view of these facts it seems to me that it is a wise thing for us each to make a small investment in the permanency and prosperity of our farming business. I believe that can best be made through joining the Farm Bureau and helping promote its broad program of service."

IT CAN BE DONE—JOIN THE FARM BUREAU NOW!

SEED POTATO MEN CROP IMP. ASS'N FORM A COMBINE

Spud Growers Get Benefit of Two Organizations for Single Fee

Growers of seed potatoes who join the new Michigan Certified Seed Potato Growers' Association, will be members of the Michigan Crop Improvement Association.

This affiliation of the spud growers with the grain growers was brought about recently when the Board of Directors of the grain organization voted unanimously in favor of the proposal of such a union submitted by the seed potato growers.

The following summary of the steps taken which led to this very desirable arrangement was prepared by Mr. J. W. Weston, Potato Specialist with the State College and Corresponding Secretary for the seed potato growers' organization.

On April 22nd, according to Mr. Weston, at a regular meeting of the Board of Directors of the Michigan Certified Seed Potato Growers' Association, a Relations Committee was appointed by President Frank Smith to meet with the Board of Directors of the Michigan Crop Improvement Association at their next meeting to develop a working agreement between the two organizations that would be of mutual benefit.

The committee consisted of David Inglis, Van, Chairman; J. W. Zimmerman, Traverse City, and Allan Kelsey, Lakeview. This committee met at Lansing, May 15th, and the result was that the Michigan Crop Improvement Association appointed a Relations Committee of five members, four directors and one special representative.

This committee met with the Rules Committee of the Michigan Certified Seed Potato Growers' Association on June 12th and a resolution was prepared and submitted at the annual meeting, providing for co-operative working relations between the two organizations.

This resolution was adopted and submitted to H. C. Rather, Secretary and through him to the Board of Directors of the Michigan Crop Improvement Association, and, as stated above, received their unanimous support. In line with these suggestions the Board of Directors of the Michigan Crop Improvement Association conducted the certification of seed potatoes under the Rules and Regulations as drawn up by the Seed Certification Committee of the Michigan State College.

Inspection and Certification The inspection of potatoes will be supervised by the Farm Crops Department of the Michigan State College, Mr. H. C. Moore in charge; and the certification will be done by the Michigan Crop Improvement Association on the basis of the findings of this inspection.

relatively scarce and the latter are now being sought avidly by packer buyers. As a scarcity of fed cattle seems almost certain during the remainder of the year, higher prices will not be surprising.

Market receipts of calves have been heavy this year, but they are coming mainly from dairy sections, indicating possibly the tendency to limit expansion in the dairy industry by weaning more heifer calves.

The marketing of grass cattle will soon be in full swing. Some of the range areas have reduced their herds, notably the Southwest, but it is not believed that there will be a material reduction in the market supply of grass cattle this fall. A large supply of corn at reasonable prices and a material reduction in hogs are in prospect, and this together with higher prices for fed cattle should create an active demand for grass cattle for feeding. As yet the lower grades of cattle have showed little tendency to advance. High prices for pork products should tend to improve the demand for beef.

Ionia Campaign Is Given Flying Start

(Continued from page one) Michigan agriculture through the Farm Bureau Seed Service.

Ralph Helm, Ionia county agricultural agent, reviewed the history of county agent work during the last 10 years and declared, "When a county agent comes into a county he can do exactly what the farmers want him to do and nothing more. It is painfully slow business when he has to deal entirely with individuals, but progress is much more rapid when there are active local groups through which to work. One of the first purposes of the County Farm Bureau was to provide the extension forces with such local machinery through which to bring their services to the greatest number of farm

LIVESTOCK NEWS IS MUCH BETTER

Prices Higher Than Any Time Since 1920 and May Increase

Washington, Aug. 17.—With current prices for hogs, cattle and sheep higher than for any corresponding period since 1920, livestock producers are beginning to come into their own says the U. S. Dept. of Agriculture. The short corn crop of 1924 with resulting high prices forced liquidation of hogs and discouraged cattle feeding. Hog prices have been advancing for a year and many expect them to go higher before the new crop reaches market next fall. The improvement in the cattle market has been less spectacular until recently, when an obvious shortage in the better grades resulted in sharp advances and new top prices.

While lambs are selling \$2 to \$3 below the high prices prevailing early in the year they are higher than in any July since 1920, and prices are sufficiently attractive to continue to encourage increased production.

Last spring fed cattle were marketed earlier than usual thereby increasing the relative supply of better grades and tending to hold down prices on that kind. By the end of June many feedlots were emptied and prices have advanced sharply since. The price premium enjoyed by the better grades of lightweight steers disappeared as heavy cattle became

people. The better our county is organized, the more benefits you can get and the more your county agricultural agent can do for you. Then too, we should all remember that not only the county agricultural agent work, but our boys' and girls' clubs and our work with the farm women of Ionia county is made possible because of the financial support of the County Farm Bureau."

Mere Production Not Enough Secretary-Manager Clark L. Brody of the State Farm Bureau explained the new continuous membership agreement. Regarding the need of organization and the importance of the campaign, Mr. Brody declared, "Hard work alone will not determine what we have left at the end of the year. Neither increased production nor more efficient production will of themselves solve our problems. They may even make matters worse unless we get together and insure a fair return to ourselves and our families. And above all, we must remember that what we do in 1925 determines what our boys and girls can do and have 10 or 15 years from now."

As evidence of their earnestness in the matter, all the men present at the team school signed one of the new continuous contracts. A group picture of the bunch with their signed contracts was taken.

Robert Monteith of the State Farm Bureau Organization Department in a closing word of encouragement told the workers, "Follow the outline fully and you'll get results. From my experience and observation in other counties I know that the plan is right and that farmers will respond to the appeal when properly presented."

BUSINESS NEWS

Is a word-per insertion for 3 or more insertions; 15c a word for each of 2 insertions; 4 cents a word for one insertion. Count each word, abbreviation and figure, including words in signatures, as words. Cash must accompany order. Mich. Farm Bureau News.

POULTRY

SINGLE COMB WHITE LEGHORN yearling hens and cock birds. Well bred. At a low price. Harry Burns, Millington, Mich. 8-21-25

LIVE STOCK

WHY NOT GET YOUR SHROPSHIRE ram now before the best ones have been picked? Ingleside Farm has some splendid rams, also ewes of all ages and the best of breeding. H. E. POWELL & SONS, IONIA, MICH. 7-30-25

LARGE TYPE POLAND CHINA BOAR pigs. April farrow. Clansman, Orange, Alaska breeding. Grand individuals. C. E. George, Union City, Mich. 7-29-25

FOR SALE JERSEY BULL CALVES grandsons of Financial Sensation. Calves out of Register of Milk cows. Farm located on M-29, 1 1/2 miles East of Coldwater. Coldwater Jersey Farm, Coldwater, Mich. 8-12-25

FOR SALE—REGISTERED SPOTTED Poland China Boars and Glits and Reg. Black Top Delaine Rams. George A. McPate, Horton, Mich. 9-10-25

FOR SALE—FOUR REGISTERED Holstein Cows, six to nine years old, comprising leading blood lines of breed. Bred to sire with world's best yearly record breeding, to freshen October and November. Herd on tuberculosis free state accredited list. Farm at Fabius Station, near Three Rivers, St. Joseph County. Call at farm, or write G. L. Brody, 221 North Cedar Street, Lansing, Mich. 8-12-25

EXTRA WELL BRED HEREFORD Bull, cheap. R. W. Anderson, Clarkston. 8-20-25

MR. FARMER—ONE OR MORE PAIR of good Silver Fox will help keep the boy on the farm. Get the best foundation stock. We are offering ten pair of 1925 pups from advanced registered stock. Order now for October delivery. Write for photos and prices. Bullard Silver Fox Farm, Highland, Michigan. Member Mich. State Farm Bureau, Member American National Fox Breeders Ass'n. 8-27-25

FOR SALE—REGISTERED SILVER Fox Ranch, Remus, Mich., R-2. 8-27-25

FOR SALE—CERTIFIED BERKELEY ROCK WHEAT, Southern Michigan Farms. List free. G. P. Phillips, Licensed Realtor & Auctioneer, Bellevue, Mich. 9-10-25

IT PAYS TO BUY PURE BRED SHEEP OF PARSONS of the East. I lead early development and superior character. Write for catalogue and price list. Parson's Pure Bred Sheep, Grand Ledge, Mich. 87

Load With Care

To avoid loss this hot weather. During this hot spell unloading docks at both Buffalo and Detroit markets have shown quite an increase in dead stock, due to overcrowding the animals, especially hogs.

Sudden changes of temperature may be expected these days. Cool today, blistering hot tomorrow. Be careful. Don't crowd.

Hogs suffer most. Insist on clean cars. Accumulated manure produces heat. Bed car with sand (or cinders) and wet it down. Many shippers find it profitable to hang several bags of ice in car to drip, which keeps car atmosphere cool and floor beneath hogs cool. Deliver hogs in time so that they may cool off and rest before loading. Hogs should not be filled before shipment in warm weather. It's better to fill them on the other end. We will give your shipment every help at this end.

Mich. Livestock Exch. at Detroit

Prod. Co-op. Com. Ass'n at East Buffalo

Poultry Shippers

For results and service send your future shipments of Live Poultry to FARM BUREAU POULTRY EXCH 2610 Ricipelle St., Detroit, Mich.

MASON SHIPPING LIVESTOCK

Scottville, Aug. 18.—Eighteen hundred dollars were paid local farmers Monday by the Mason County Co-operative Marketing association for a shipment of veal, cattle and hogs, leaving for Detroit. Livestock shipping is a new venture for the company. This is the fourth carload consigned this season. Previous shipments have brought top prices.

THREE CENT GAS TAX?

A three cent gasoline tax and one license plate for the life of the car is being talked. State Director M. B. McPherson of the Farm Bureau believes that if such a plan is adopted, one cent of the tax should go to the counties for road building purposes.

Buttermilk CHICK MASH EGG MASH Make chicks grow and hens lay. See your local co-op or Farm Bureau agent. Write for free poultry feeding booklet. MICHIGAN FARM BUREAU SUPPLY SERVICE, Lansing, Mich.

Have You Ordered Your Farm Bureau Fertilizer for your fall crops from your local co-op or Farm Bureau agent?

The Truth in Feeds Milkmaker Now Being Distributed at 260 Points in Michigan THIS tremendous distribution deserves attention. Are you feeding to the best advantage? Cows fed Milkmaker produce more milk and butter fat. They are healthier and stronger animals. Your feed cost is lower. Every one of the ten milkmaking ingredients is listed on every bag, pound for pound. Not an ounce of filler. You know exactly what you are feeding. Milkmaker is always the same. If there is no co-operative association or agent near, write for information how to co-operate with your neighbors for car lots of Milkmaker for car door delivery. Also write for booklet on Milkmaker and feeding suggestions. See your co-operative Ass'n Manager or our local Farm Bureau agent at once and arrange for your supply.

The Michigan Farm Bureau Supply Service N. Cedar Street, Lansing, Michigan

SOLVAY PULVERIZED LIMESTONE YOU NEED LIME to produce fertile, productive fields. Lime will sweeten acid soil, and release plant food. Lime makes heavy clay soil more porous and tillable. Solvay is high in carbonates, is furnace-dried and non-caustic—is the safest, cheapest and most profitable lime to use. Shipped in bulk or in 100-lb. bags. Send for the new Solvay booklet on lime—it's free! The Solvay Process Co. 7501 West Jefferson Ave. Detroit, Mich. Sold by LOCAL DEALERS

Fall Grains Now is the time to see your co-op and order your Farm Bureau Brand fall grains. We offer the following Michigan Crop Improvement Ass'n varieties: RED ROCK—The old reliable bearded red wheat. Holds practically all Michigan records for yield. BERKLEY ROCK—Bearded, hard red wheat, stiff straw, winter hardy, smut resistant. AMERICAN BANNER—White Wheat, beardless, stiff, winter hardy, heavy yielder. Best variety for lighter wheat soils. ROSEN-RYE—Outstanding heavy yielding rye, large plump berries, well filled heads. ALFALFA and SWEET CLOVER—Now is the time to plant Farm Bureau Brand Alfalfa and Sweet Clover. Be sure of plenty of pasture and hay next year, drought or no drought. Alfalfa and Sweet Clover stand dry spells better than any other forage crop. Farm Bureau Grimm, Ontario Variegated, Utah Common Alfalfa and Farm Bureau Sweet Clover are northern grown seed, fully adapted to Michigan's climate. See your co-op now. Michigan State Farm Bureau SEED DEPARTMENT Lansing, Michigan