

FARMERS TELL NEXT CONGRESS THEIR PROGRAM

Want U. S. To Accept Ford Offer On Muscle Shoals

OPPOSED TO SALES TAX

Proposed Consumption Tax Entering Wedge of Sales Levy

Officers and Directors of the Michigan State Farm Bureau, prominent and the State Association of Farmers Clubs, met at State Farm Bureau headquarters at Lansing Oct. 9, to discuss impending legislation before the next session of Congress, which convenes in December. They took the following actions as representing to Congress the thought of their respective memberships:

Reaffirmed previous actions endorsing government acceptance of Henry Ford's offer to complete and operate the Muscle Shoals, Alabama.

Sales Tax Again

Unanimous opposition developed to Sen. Smoot's proposed consumption tax, in reality a sales tax under another name. The farm organizations licked the last sales tax proposal, which means everybody passing that tax onto the consumers.

The meeting opposed government fixation of the prices of farm products as a dangerous policy.

The meeting urged upon Congress an amendment to the present immigration laws whereby the clause admitting annually three per cent of all nationals who were here in 1910 to be changed from the census of 1910 to the census of 1890, which would increase the number of desirable immigrants from northern European countries and decrease the generally undesirable element from southern Europe. Immigrants from northern Europe are assimilated and become permanent U. S. citizens, those from southern Europe are not noted for becoming citizens.

Muscle Shoals Resolution

Following is the text of the Resolution adopted on Muscle Shoals and the Ford offer.

"WHEREAS, the members of the Michigan State Farm Bureau, the Michigan State Grange and the Michigan State Ass'n. of Farmers' Clubs, along with all other fertilizer-using farmers in the country, have reasonably hoped to get relief at Muscle Shoals from the inadequate supply and high cost of fertilizers; and

"WHEREAS the fertilizer bills of Michigan farmers have increased from about One Million Dollars in 1919 to nearly Five Millions in 1920, an increase of 415 per cent; and

"WHEREAS the Muscle Shoals problem and its solution are neither local, sectional nor political, but economic—the State of Michigan, for example, using more fertilizers than the State of Mississippi;

"THEREFORE, officers and directors of the Michigan State Farm Bureau and representatives, the Michigan State Grange, the State Ass'n. of Farmers' Clubs in a general meeting at Lansing, Mich., Oct. 9, 1923, hereby resolve as follows:

"First: That the Michigan State Farm Bureau, the State Grange and State Ass'n. of Farmers' Clubs pledge themselves to continue along with the Farm Bureaus, Granges, Farmers' Clubs in other states and other farmers, to fight for the acceptance of Henry Ford's offer for Muscle Shoals when Congress meets next December.

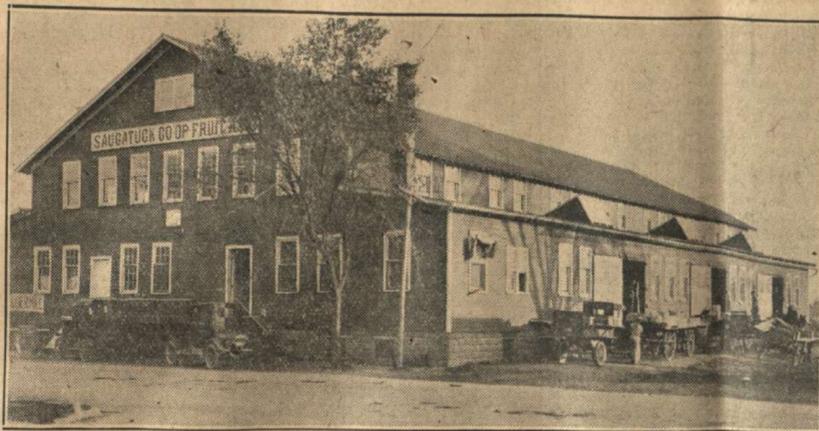
"Second: We declare that the farmers of the country have a right to expect that the present administration of the Government will provide ways and means for the operation of the nitrate plants at Muscle Shoals in the production of needed higher grade and cheaper fertilizer as Congress intended when the building of these plants was authorized.

"Third: We are definitely opposed to any disposition of Muscle Shoals which adopts a piecemeal method of selling or leasing portions thereof, thereby causing disintegration of the entire property, which should be kept as one administrative unit.

"Fourth: As there are only two courses—one Government operation, and the other private operation of the Muscle Shoals plants—and as we are opposed to Government operation, we therefore urge the Senators and Members of the House of Representatives from Michigan to support the acceptance of Henry Ford's offer when Congress meets in December.

"Fifth: That a copy of these resolutions be sent to the President, to each of the Senators and Members of the House of Representatives from Michigan, and to Gray Silver, Washington Representative of the American Farm Bureau Federation—all duly and officially signed by the President and Secretary of the Michigan State Farm Bureau."

Saugatuck Co-op Ass'n Retails Fruit



Saugatuck, Oct. 9.—An interesting example of what can be done by a local fruit association to create a profitable retail trade is furnished by the Saugatuck Fruit Exchange. Through a favorable location on M-11, the chief trunk-line carrying the tourists north and south along Lake Michigan, the enterprising management of this thriving local co-operative fruit marketing association has built up a profitable

tourist trade of no small proportions.

One large front room of their mammoth packing plant has been devoted exclusively to this retail business. Here high quality fruit of the varieties especially adapted for immediate consumption has been attractively displayed.

Trade has proved brisk, autos and trucks waiting in line to purchase the fruit. Practically all of the soft peaches handled by the Saugatuck

Fruit Exchange were disposed of in this way at attractive prices.

But even if the returns were no greater, it is probable that the management of the Saugatuck Co-ops would still look with favor upon the retail trade, believing that a dollar in the pocket is better than its equivalent in peaches which must be shipped, especially if the peaches must be "rolled" or if the market is none too steady and rejections are probable.

Bill Tells Neighbor Jim What He Thinks About the Farm Bureau

Listen in While Two Midland County Members Talk Over Their Organization; Will You Agree With Bill and Jim in Their Conclusion?

JIM: Hello, Bill, I heard the neighbors say that you are going to join the Farm Bureau again when the drive is put on in October. I want to tell you right here that I joined three years ago and I can't see where I have got any results; they will never get me to join again.

BILL: Well, Jim, we have lived in this neighborhood together for a good many years and I'm sorry that you feel that way about it. I wonder if you've not jumping to conclusions without knowing the facts?

What Jim Didn't See

Jim: No, I'm not. I've heard a lot of the farmers kicking about the State Farm Bureau and the local marketing organizations. Here's the cream deal. Your co-operative shipping association at Midland has not been paying as much for cream during the past month and a half as the other cream stations have been paying. I want the last cent out of it. I don't care who buys it.

Bill: Now hold on, Jim. It is right here that your reasoning and the reasoning of some of our neighbors is all wrong.

We have been marketing on that "Last Cent" basis ever since our fathers came here and cleared up these farms. What is the result? A bunch of men shrewder than you and me in the use of their wits have figured out that they could make a living without walking between plow handles for ten hours a day and pulling cow's tits for an hour and a half morning and evening in addition to that. They have built up a system for buying and selling which I want you to understand is operated not for the purpose of getting the last cent out of it for you and me, but for the purpose of getting the last cent out of it for the men who run the system.

Industry Learned Early

When you and I were boys you were back before 1900 most of lines of private enterprise were competing with each other, but the Standard Oil, the Steel Trust, and several other big concerns taught them to work together for their own interests. Since that time most of our systems of handling farm products have been working together for their own interests. There are combines and regulated prices in practically every line of farm produce business. And the thing I want to impress on you is that these concerns are looking out for their own interests and not for the interests of you and me.

Do you know why cream has been from three to five cents higher than Chicago standard price since the middle of last July in Midland territory? Well, it is just this: When the Midland Farm Bureau Live Stock Shipping Association talked of putting out a truck and building up a system to help you and me get better prices for our butterfat, poultry, and eggs the local price of butterfat was simply jumped up 3 cents a pound.

Jim: Well, why doesn't the Shipping Association jump the price too?

A Reason for Hostility

Bill: Simply for this reason, if they had jumped the price 3 cents they would have been operating at a loss, and a co-op organization does not have surplus money to draw on in such cases. So when the Directors met and decided to buy

(Continued on page three)

Hillsdale Wins Fame By Its T. B. Clean-Up

Hillsdale, Oct. 9.—Hillsdale county is the first cattle tuberculosis free county in the United States to be getting a premium of 10c per cwt. on hogs sent to market. Formerly the packers took out 10c for tuberculosis protection. Today Hillsdale county farmers are getting that extra dime for every hundred pounds of pork they market and they will soon be getting a premium on cattle. Furthermore, they are getting some fine advertising in the comment made by national farm journals on Hillsdale's feat. September 28 Wallace's Farmer of Des Moines, Ia., had an illustrating article about it. Such advertising won't hurt Hillsdale live stock men by any means. The Hillsdale County Farm Bureau was a leader in putting over the county's tuberculosis eradication campaign.

MARQUETTE CLUB HAS FINE RECORD

Boys and Girls There Win Many Prizes in Club Work

Marquette, Oct. 9.—Marquette County has 24 of as live Boys and Girls Club members as to be found anywhere in the state—20 boys and four girls. They own 18 pure bred and grade calves of exceptional high breeding which they brought in from Wisconsin. They are being financed by the Union National Bank of Marquette. Most of them are paying for their animal at \$5 a month.

The educational feature of their work is great. Fourteen boys took in the club camp at Chatham last summer where 113 boys were taught judging of dairy cattle, swine, sheep and poultry. Three Marquette boys won a trip with 30 other U. P. boys through the great Wisconsin dairy region, where they visited 35 herds, cheese factories, condensaries, manufacturing plants, schools, the state university and its farms and were guests of 16 farmers and business men's associations. Three Marquette boys won trips to the Michigan State Fair by their judging. The Marquette club entered 11 calves at the State Fair. Every entry received a prize. Nine Marquette boys entered the Holstein and Guernsey judging contest and every one won a cash prize. Clyde Berquist of Skandla, winner, won a pure bred Guernsey bull, two years old, and valued at \$175 by the donor, J. B. Deutch of Big Bay. Atlee Covert of Ishpeming won a grade Guernsey heifer calf, and Lawrence Derouche, Ishpeming, won a pure bred Duroc Jersey sow pig, both given by the Huron Mountain club of Marquette county. These boys and girls are "go-getters." County Agent L. R. Walker organized the club and is the leader.

Signs 53 in 4½ Days

Manistiquette, Oct. 10.—Ralph Densmore, soliciting Farm Bureau memberships in Schoolcraft County Farm Bureau's second campaign last week signed 53 members in 4½ days and 15 of them joined with the Bureau Saturday morning, Oct. 6th. Many and largely attended Farm Bureau meetings are being held in the Upper Peninsula in Luce, Marquette, Dickinson and Schoolcraft counties. State Vice-President M. L. Noon is speaking.

BENZIE CO-OP. ON BIG APPLE PACK

Will Market 50,000 Bushels Through Mich. Fruit Growers, Inc.

Beulah, Oct. 10.—The Benzie Farmers Co-operative Association is packing about 50,000 bushels of Benzie County apples through its new apple grader and packing house for the organized growers of that vicinity. The growers were organized by Manager A. L. Finch and County Agricultural Agent, J. L. Kraker with the help of the Benzie Co. Farm Bureau. The fruit will be marketed through the Michigan Fruit Growers, Inc., and the Federated Fruit and Vegetable Growers, Inc. of America, with which the Benzie Co-op Association is affiliated.

The Benzie Farmers Co-op is advertising vigorously the merits of its marketing proposition. Fred Weifenbach and Don Marshall, representing the growers, and A. J. Rogers, J. and Jay Robotham, representing the Co-op, are pushing the work to a successful conclusion. The Benzie Fruit Exchange at Elberta is also marketing its pack through the Michigan Fruit Growers, Inc.

The Benzie Co-op. at Beulah has taken over an old lumber mill for its packing and warehouse work and is doing a tremendous business.

LEGISLATIVE SERVICE

Who fought for the farmer at Washington? Not the farmer himself, but the Farm Bureau.—Calvin E. Fox, Chesaning, Saginaw Co. member.

CORRECTION

By mistake in the Sept. 21 edition of the News it was stated that the financial reserve of the Michigan Live Stock Exchange Co-op. Commission House at Detroit at the close of the first year's business was \$5,500. It should have read \$11,666, which is the correct figure, according to President E. A. Beamer and Secretary J. H. O'Mealey of the Exchange.

MICHIGAN POULTRY PRODUCERS ORGANIZE

Farm Bureau members will be interested in the Michigan Poultry Producers Association, which completed its organization at Lansing, Sept. 12. The new association is a broad organization, taking in all interested in the poultry industry, whether farmers, commercial poultrymen, fanciers or hatchery people. It desires to reach every Michigan farmer who keeps 100 or more hens, as the three latter classes are somewhat organized already.

To put the sale of eggs on a quality basis, to market co-operatively, to net members 5 to 15 cents more per dozen than they now receive and to secure more money from the state legislature for poultry experiment and extension work are the chief objects of the new Ass'n. It has the co-operation of the College Marketing and Extension Depts., which will make a survey of the state to find out the chief centers of poultry production, and the best method of working out marketing plans. The Farm Bureau also has extended a friendly hand, and will welcome the affiliation of this new commodity group, as soon as it is ready to do business.

COOLIDGE, FARM BUR. IN SESSION

Pres. Asks Bureau's Views on Nat'l Legislative Problems

Washington, Oct. 5.—The next move in the development of Muscle Shoals is up to the government, members of the legislative committee of the American Farm Bureau told President Coolidge at a luncheon at the White House Oct. 2.

During the luncheon, attended by O. E. Bradfute, Xenia, O., president of the Federation; Gen. E. H. Wood, Bowling Green, Ky.; Frank App, Trenton, N. J., and E. B. Reid, Washington, the Farm Bureau's legislative program for the next session of Congress was presented to Mr. Coolidge in detail.

Among the items in the program urged by the Farm Bureau were:

That the government come to an agreement whereby Henry Ford should be permitted to develop Muscle Shoals.

That selective immigration, based on foreign born here in 1890 instead of 1910, be continued with provision for selection abroad; that the farmers were opposed to any new tax except an excess profits tax.

That there be no increase in wages unless the cost of production can be decreased at the same time.

That there was no need for an extra session of congress.

300 New Members

Bad Axe, Oct. 10.—Huron County Farm Bureau signed 300 new members in addition to those who renewed their membership in its recent second membership campaign.

Beware of little extravagances; a little leak will sink a big ship.—Franklin.

How Home Demonstrations Made My Housework Easier

I Got Good Ideas at Every Meeting and Enjoyed Every Minute

BY MRS. EDITH M. WAGAR
Chairman, Farm Bur. Community Work

At one meeting I learned to clean silver by putting it in an aluminum pan containing a quart of hot water and one tablespoonful each of salt and soda and let it stand a few minutes, then rinse and dry,—that one's fingers can be kept comfortable while hanging out clothes on a cold winter day if the pins are placed in a hot oven for a little while before going to the line.



Mrs. Wagar on the line.

When they are in a clothespin bag tied round your waist, your body is kept warm at the same time; also, if the pins are soaked in salt water before putting them in the oven the clothes will not freeze fast to the line.

For Growing Children

At another meeting I heard about the diet of growing children and how necessary it is that they should have milk in some form every day. If they will not drink it, make puddings and custards as cooking does not lessen the food value of milk. Increased use of the humble carrot was urged as a valuable health giving vegetable.

And then I learned to use sassafras poles for roosts in the chicken house as no vermin will stay on sassafras

MICHIGAN'S LIVE STOCK CO-OP AT BUFFALO IS HANDLING 20 PCT. OF TOTAL RECEIPTS OF THAT MARKET

Producers' Co-op Comm. Ass'n Leads All Other Firms; Mich. Sends 40 Cars Weekly or 45 Pct. of Volume; Shippers Are Well Satisfied With Returns

FIND LEGISLATORS RESENT PLAN TO GOBBLE M. A. C.

48 to 6 is Poll Against Gov. in His Attack on M. A. C. Board

Grand Rapids, Oct. 2.—Members of the 1921 and 1923 Michigan legislatures are hostile to the attempts of Governor Groesbeck's Administrative Board to make itself a dictator in state affairs, and particularly to its attempt to grab control of the Michigan Agricultural College from the duly elected and constitutional State Board of Agriculture.

The 1921 legislature created the State Administrative Board. The 1923 legislature gave the Administrative Board "supervisory control" over the expenditure of most of the state appropriation bills.

The Grand Rapids Herald has just asked members of both these legislatures whether or not it was their intent in creating the State Administrative Board to create a board that should stand as a "boss" over all boards-legislative and constitutional—and should take their powers to itself.

The Herald also asked the legislators if they approve the tactics of the State Administrative board in the matter of holding up legislative funds in order to club the State Agricultural Board into submission and force it to yield up control of the College to the Governor and his Administrative Board.

Replies to date have overwhelmingly condemned the Governor and his board. Forty-eight members of the legislature have condemned his action, and only six have come to his support. The 48 favor control of the Agricultural College by the State Board of Agriculture and want the Governor to keep his hands off matters that are not within his province. Many of the 48 wrote letters to the effect that in voting to create the administrative board they were not voting for any such high-handed tactics as the Administrative Board is now pursuing. Several said they voted against creation of the Board for fear that the day might come when a group of men in that position might attempt to subject all divisions of the state government to their wishes or ambitions.

Back Board of Agriculture

Following are the members of the legislature who told the Grand Rapids Herald that they favor the Board of Agriculture controlling the affairs of the College:

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How Home Demonstrations Made My Housework Easier

I learned to put a little sassafras oil in the emulsion in spraying the coops,—that rolled oats are a good feed for baby chicks as the first diet and that nothing should be fed them before they are thirty-six hours old.

Poultry Culling Ideas

I learn something new every time I attend a culling demonstration and I now see that the haphazard way is not the profitable way of keeping chickens. I have learned to get rid of the roosters just as soon as the hatching season is over and know that our city friends have learned to ask and pay for the infertile eggs.

Not long ago I attended a meeting in the Upper Peninsula, where some twenty dress forms were made during the morning session. All of these forms were going back to the different communities as examples of the work that could be done. There were poor women and some of more than moderate circumstances helping with this work. Several nationalities were represented, yet all mingled together and helped paste the tape or serve as a model. By the time that the afternoon conference was called, these women from those twenty different communities had become well acquainted and were ready to exchange ideas about making rye bread, caring for the "flu" patient, what kind of a brassiere to wear, what the new teacher was introducing. They discussed the Farm Bureau wool pool, the method used by the school nurse in weighing and measuring children and many other items of mutual interest.

Got An Idea Here

At another meeting, I watched a class can sparerib, steak, roast and then can soupmeat out of the scraps.

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East Buffalo, N. Y., Oct. 9.—Do you know that Michigan co-operative live stock shippers are shipping an average of 40 carloads of stock weekly to their Producers Co-operative Commission Ass'n. at the East Buffalo stockyards? That their own stockyards sales agency is handling 20 pct. of the total livestock receipts at Buffalo,—all of that progress within the short space of about 11 months?

It is so, and Michigan appreciates a co-operative sales agency at Buffalo, to the extent that she is supplying about 45 pct. of the stock handled by the Producers. When we say that the Producers handles 20 pct. of the total volume at Buffalo, it is well to remember that there are 16 old line commission houses on that market and that from the very beginning they have given the Producers the stiffest kind of competition.

Winning the Battle

Have the Producers made good? In the first place, the Producers got fat on the competition referred to above, and now leads all of the commission houses for volume of business, which means satisfied customers. In the second place, the Producers has good prospects of making a satisfactory savings refund about the first of the year, providing the Board of Directors deems such action advisable. The Producers is just on the threshold of great successes at Buffalo. Realization of these successes means continuation and growth of the co-operation that has been given the Producers since its organization Nov. 1, 1922. For you it means that you and your neighbors should insist that your Buffalo shipments should be billed to the Producers every time.

Capable Sales Staff

Service is the real test of an organization. The Producers directors employed only the best salesmen and office help and the organization has stood the tests. J. F. Baker is manager; the salesmen include such well known men as E. B. Prentiss, cattle salesman; P. C. Flournoy, hog salesman; J. F. Roberts, sheep salesman, and Frank Bittle, calf salesman. These men are assisted by experienced yard help, capable of handling a large volume of stock.

The Producers Co-operative Commission Ass'n. at Buffalo was founded by the State Farm Bureaus of Michigan, Ohio and Indiana in co-operation with the State Live Stock Exchanges of those states and the National Live Stock Producers Co-operative Commission Ass'n. The National Ass'n. has co-operative sales agencies at all the great terminal markets—Chicago, Kansas City, St. Paul, Omaha, Indianapolis, Fort Worth, Cleveland and Peoria. The National Ass'n. was the outgrowth of live stock marketing work done by the American Farm Bureau. The above officers in 1922 handled some \$26,688,363 worth of stock for their members and made substantial refunds to their members at the close of their first year.

Michigan Man, President

Elmer E. Beamer, president of the Michigan Live Stock Exch., and representing Michigan's live stock producers on the State Farm Bureau Board of Directors, is Pres. of the Buffalo Producers Ass'n. During the month of Sept. the Buffalo Producers handled 325 cars for members, 25 more than its nearest competitor.

The progress of these ass'ns. is very gratifying. Producers are looking to the marketing end of their business. It is only a question of time and organization until the farmers will realize the power of organized effort just as it has been demonstrated, first by the money interests and second, by the buyer of the farmers' products in the country. If this movement is followed and supported as it should be, the live stock producers can meet the buyers of their products on an equal footing, secure in the knowledge that they have control of the distribution of their product. The problem is simply one of selling the product intelligently.

- #### Co-ops Shipping to Buffalo
- Following are some of the Michigan co-op ass'ns. that ship regularly to the Producers at Buffalo:
- | | |
|--------------|------------|
| Three Rivers | Morenci |
| Constantine | Delton |
| Sturgis | Lowell |
| Burr Oak | Manson |
| Bronson | Hastings |
| Batavia | Jones |
| Coldwater | Three Oaks |
| Marshall | Reading |
| Laingsburg | Homer |
| Deckerville | Tecumseh |
| McGregor | Bad Axe |
| Montgomery | Ossau |
| Schoolcraft | Union City |
| Hudson | Pittsford |
| Deerfield | Cadmus |
| | Blissfield |
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MICHIGAN FARM BUREAU NEWS

Published twice a month by the Michigan State Farm Bureau at Charlotte, Michigan. Editorial and general offices at State Farm Bureau headquarters, Lansing, Michigan.

VOL. I OCTOBER 12, 1923 No. 19

Entered at the post office at Charlotte, Mich., as second class matter. Acceptance for mailing at special rate of postage provided for in Sec. 1103, Act of Oct. 3, 1917, authorized Jan. 12, 1923. Subscription Price 50c Per Year, Included in dues of Farm Bureau Members.

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'BETTER WHEAT MARKETING DAYS AHEAD'

'Hold Back Your Wheat.' That was what the Michigan Elevator Exchange told 52,000 Michigan Farm Bureau members July 27 through advertisements and news articles in the News at a time when the new crop wheat was suffering a severe low price storm. The Exchange's bid July 27 for red wheat and for white wheat was 93 1/2 cents. Oct. 3, two months later, the bid for red wheat was \$1.05 per bushel and for white wheat \$1.07 per bushel, an improvement of 1 1/2 and 13 1/2 cents per bushel.

July 27 the Elevator Exchange pointed out that big buyers were seeking to contract their next twelve months' supply on that market, believing that prices were as low as they could be in the next twelve months. Many Elevator Exchange farmers will recall that they have been advised before in advance and correctly on impending changes in grain and bean market conditions by their Elevator Exchange. It is well worth your while to read the market advices, news articles and advertisements published by the Michigan Elevator Exchange in the Michigan Farm Bureau News.

SOMEBODY SEEMS TO BE ASLEEP

'It is to be hoped that before a jam develops between the state administration and the M. A. C. over the extension work among farmers that the officials of Michigan will look into the workings of the Farm Bureau organization and see just what its position is in the program for the advancement of the agricultural industry. The Farm Bureau is the only constructive organization agriculture has known in many years, built on a sound basis and void of socialistic or bolshevik ideas. It is the only association of farmers that has ever been constructed along sound financial lines. As soon as it began to make real headway, strong opposition developed to its progress. The Detroit Board of Commerce spent \$20,000 in one year just to hamper and annoy the Michigan State Farm Bureau. Incidentally, it almost wrecked itself while following the fight. Now the official administration of the state has taken up the job. According to Washington advices the national administration, as well as the federal government, both are backing the Farm Bureau program. It may be possible for the state officials in the saddle at Lansing to hold Michigan back in the national agricultural program, but there are enough aggressive farmers in this state to keep the movement alive until election time, when there will be a housecleaning.'—CARMICHAEL'S CURRENT COMMENT, from The Courier, Detroit, Friday, Sept. 21, 1923.

Barry County Starts Cow Testing Ass'n.

Hastings, Oct. 5.—Barry County Cow Testing Ass'n. No. 1 has just been organized and is probably the forerunner of three such organizations which are needed by Barry county. Dairymen agree that nothing will do more for the dairy business than a good cow testing ass'n. It helps farmers apply the best business principles to their herds; it increases profits, it is educational, it renews interest in better dairying

and it is co-operative effort. Barry's first testing ass'n. elected as directors: Robert Cook, F. A. Smith, Fred Otis, Elmer Hathaway and Neil Newton. The ass'n is seeking a competent tester. Any Barry county member interested in cow testing ass'n work, should get in touch with County Agent F. W. Bennett at Hastings. H. M. Gore, West Virginia farmer, who has been in charge of the Administration of the Packers and Stockyards control act, has been made Ass't. Sec'y., of Agriculture.

Endorse Bradford As Fruit Growers Mgr.

F. L. Bradford of Benton Harbor, Mich., is general manager of the Michigan Fruit Growers, Inc., the recently organized federation of the co-operative fruit marketing associations in Michigan.

Mr. Bradford is a grower in the Fairplain district of Berrien County and has been president of the St. Joseph Michigan Fruit Association for the last five years. He is thor-



F. L. Bradford

oughly familiar with co-operative fruit marketing problems and brings to the Michigan organization, a long and successful experience as a business executive. Starting with practically nothing, Mr. Bradford has been largely responsible for the up-building of Bradford & Company, a successful marketing establishment of which he is now president. He is also a vice-president of the Benton Harbor State Bank, vice-president of the Saranac Auto Machine Company, secretary of the Muncie Malleable Iron Company, and a director in numerous other business enterprises. Mr. Bradford has earned a splendid reputation for business integrity and square dealing.

In commenting upon the appointment of Mr. Bradford, J. N. Klock, mayor of Benton Harbor and general manager of the Benton Harbor Malleable Iron Company, says "I am glad that Michigan Fruit Growers, Inc., has been able to secure the services of F. L. Bradford as general manager. I have known Mr. Bradford for a great many years and have been connected with him in several business enterprises. I know him to be thoroughly honest, a tireless worker and possessed of a vision much beyond the range of the average man."

Mr. C. L. Brody, general manager of the Michigan State Farm Bureau also congratulates the Michigan Fruit Growers, Inc., on the selection of Mr. Bradford as business head of their organization. Mr. Brody says that the securing of efficiency in management constitutes the principal problem of co-operative farm organization. There is no substitute for big calibre men of demonstrated ability. In Mr. Bradford, the fruit growers of Michigan have a man of ability and a man they can trust implicitly.

State Board Refuses To Be Bossed

Some two months ago the State Administrative Board, after one of its members, Secretary of State DeLand, had been detailed to "investigate" the conduct of the Agricultural College, addressed a communication to the State Board of Agriculture, which was in effect an order to that body on three points as follows:

1. "That the general supervision of the extension of the Michigan Agricultural College, together with the authority to hire county agents and all other employees and to prescribe their duties and fix their salaries, be placed by the State Board of Agriculture by proper resolution in the hands of the Dean of Agriculture of the College.

2. "That county agents receive their entire salaries and expenses from the federal government, the state or the several counties of the state, but from no other source.

3. "That the dean of agriculture submit to this board immediately a revised budget of salaries and expenses based as nearly as possible on the money available under the Smith-Lever act, the United States Department of Agriculture, and state and county appropriations and if these funds are inappropriate to carry on the work as outlined, the matter be referred to this board for further attention."

On Friday of last week the State Board of Agriculture made formal reply in a communication addressed to the State Administrative Board, declining to comply with these demands on constitutional grounds. This communication was couched in firm but courteous language, citing the provisions of the Constitution of Michigan creating the State Board of Agriculture and placing the administration of the College and all its funds in their hands. It expressed agreement in principle with paragraph two of the administrative board's communication and declared its purpose to put this policy into operation as soon as available funds would permit, and pointed out that an increased appropriation for extension work was asked of the last legislature with this very purpose in mind. It disclaimed any desire on the part of the State Board of Agriculture of refusing to cooperate with

the State Administrative Board when such action does not involve the surrender of powers and responsibilities placed upon it by the constitution. In closing it requested that the state board's requisition for \$75,000 of the moneys appropriated by the legislature be immediately honored.

This places the issue squarely up to the State Administrative Board. It must either fight to maintain its position of authority, as a body created by legislation, over a constitutional body whose constitutional powers and duties it has apparently tried to usurp by the expedient of withholding funds appropriated by the legislature for college extension work, or recede from its demands.

It is well for the college, and the state as a whole, that this point should be decided once for all. We should know whether the college is to be run by the board which the people of the state have created for that specific purpose as expressed in the constitution which they have adopted, or bossed by the governor and other elective officers of the state comprising the State Administrative Board.

In the meantime the college is likely to suffer in its most intimate contact with the farmers of the state, as it is ever bound to suffer from any kind of political interference, but it is best for the institution and for the state, that this point be determined finally and with all speed.

We congratulate the members of the State Board of Agriculture on their action in the matter and urge our readers to take a personal interest in the progress and outcome of the contest.—Editorial in MICHIGAN FARMER, Sept. 22, 1923.

FARM BUREAU RADIO

Station KYW, Chicago, Central Time 8:01 P. M. Wave Length is 536 Meters.

October 16.—"It Might Have Been," by C. V. Gregory, Editor Prairie Farmer.

"Balancing the Farm Ledger," by A. R. Simpson, Relations Department, American Farm Bureau Federation.

Wallace Tells President What Farmers Need

Washington, Oct. 10. — "Freight rates on agricultural products are altogether higher than agriculture can afford to pay at the present time," Sec'y Wallace of the Dept. of Agr. told Pres. Coolidge and the Cabinet recently. "Farmers must have good transportation service. The railroads must not be gripped, but a reduction of at least twenty-five per cent in freight rates, especially on agricultural export commodities, should be brought about in some way without further delay. The entire structure of freight rates should be analyzed."

"Attention must be given to condition of agriculture as a whole. Just now wheat is the center of attention because of the ruinously low price. It is not long since cotton and wool were in similar state, and only two years ago corn was selling far below the pre-war price. Next year it may be something else. The wheat situation is but one symptom of a generalized and serious trouble. The real problem is to re-establish fair ratios between agriculture and other things."

Supervisors Join

Coldwater, October 6.—In Branch County nearly every supervisor who is a farmer signed up in the Farm Bureau's second membership campaign and drove a Farm Bureau solicitor in his township.

FALL

When the katydids are singing, And the corn is in the shock; When the clouds are kind of hazy And the birds begin to flock; When the Golden Rod's in blossom, And the trees are at their best In their reds and greens and yellows, As they don their Autumn dress;

Then we kind of stop and ponder, And we wonder at it all As we watch the Master Artist Set his scenery for the Fall.

When the squirrels are all a-scramper Laying in their winter store; When the granary's filled to bursting From the back bin to the door; When the caterpillars hurry in a frenzied sort of way, As if to find a shelter before The close of day;

Then again we stop and ponder And we wonder, you and I, At the Unseen Power which prompts us To provide for by and by.

When the geese get fat and lazy, And the turkeys strut around; When the rabbits get right frisky And dig holes within the ground; When the hound looks kind of wistful And keeps sniffing "up the air," As if she'd like to take the field And start that wily hare;

Then we've bridged another season, And we too—heed the call; Of the Master Power which guides us Through the splendor of the Fall. H. V. KITTLE, St. Johns, Mich.

Men of character are the conscience of the society to which they belong.—Emerson.

Home Demonstrations Made My Work Easier

(Continued from page one) Since that we have had the satisfaction of using a steam cooker and we enjoy the pleasure of having fresh meat at any time, needing nothing but heating to be ready for the table. I know of nothing that has helped over the anxiety of unexpected workmen or guests as the cold packed meat. I also learned the easy way of opening a can is to hold it bottom side up and immerse the cover in hot water for a few seconds. The rubber will soften and there is no further difficulty in breaking the suction.

On another occasion I saw various kinds of small utensils explained, the good points of each and those that are objectionable; I learned of the stainless paring knife (which makes a fine Christmas present to any housewife); I saw how to clean aluminum ware with a little pad of steel wool; how to make a fireless cooker with a candy pail, asbestos and a tight covered Kettle, a hayfilled cushion and some saw dust; how to make a dustless mop of old stocking legs saturated with an oil compound and also a dustless duster out of a piece of cheesecloth treated the same way; how to set a table correctly and one of the best every day helps I have seen was the correct way to make a bed.

Speaking of Hats At one gathering I learned something about making hats, how to wire a hat and cover a frame, how to renew ribbon and fresher flowers, etc. It is so satisfying to pass a millinery shop and on reading the price tags to know that with an old hat and a little gumption, you are equal to the task of creating something that will look no worse than some on display.

During several dress form gatherings of our community, we have talked over all kinds of community work and home problems. One of the best features of the dress form work is that one woman cannot make a dress form alone and it serves to bring women together for a few hours and gives them the pleasure of knowing and working with others. Every scrap of the paper tape is useful, the small pieces can be used to mark the canned fruit or mend many things in a temporary way. The scraps of gummed paper tape are so handy in tying packages that are difficult to keep a string around and in preparing anything to be sent by mail.

Dress Goods Information In this day of but few dressmakers it means that the housewife must always wear the ready made or do the family sewing herself and the lectures on clothing, how to know and select materials, how to use patterns, how to use the attachments of our sewing machines, how to alter a garment, etc., means much to the busy home woman.

And the nutrition talks are invaluable in this day of modern living; it does us good to be told the reason we should serve a proper ration to the folks we feed; the reason the baby should not be indulged in pickles and coffee; the reason Dad should not have pie three times a day even if he does like it; the reason why fried food is not so healthful as that prepared in other forms, etc.

We Can Help Ourselves These are just a few of the many helps that can be picked up at a demonstration or community club meeting. There are as yet but very few of the counties of our state that can employ a home demonstration agent, but we can help ourselves very materially by forming neighborhood groups in several places throughout the county and then make an application to the Extension Dep't., of M. A. C. for a series of such meetings attended by some of the specialists. Get your neighbors out and see that they attend the meetings with you. Afterwards if the women in your county show a desire for that kind of work and want a home demonstration agent for your county, all you need to do is to get together on the matter and make your wants known. You will develop the required leadership to get such a project. You are Farm Bureau members. Ask your County Farm Bureau to help you, as County Farm Bureaus are helping finance the home demonstration agent in various parts of the state.

How It's Done Seven counties have home demonstration agents—Allegan, Gogebic, Kalamazoo, Marquette, Oakland, Ottawa and Wayne. The Michigan Agricultural College extension department advances \$1,000 annually toward the salary and traveling expenses of each of these agents; the remainder is made up in the counties by appropriations from the boards of supervisors and by the County Farm Bureaus. The Allegan County Farm Bureau advances \$1,535 annually from its membership funds for a home demonstration agent for its women Farm Bureau members (Farm Bureau membership includes both husband and wife), Kalamazoo Farm Bureau pays \$1,000, Oakland Farm Bureau \$1,210, Ottawa Farm Bureau \$500 and Wayne Farm Bureau \$1,933 toward their home demonstration agents.

I never weary looking over the household exhibits always waiting for inspection at the Woman's building at M. A. C. Several times the better half has accompanied me and we have discussed the several washing machines or the right and wrong way of installing a sink or stationary tub or the latest in small equipment, and I find he is just as interested and attentive as I have tried to be while on a tour of inspection among farm implements or stock.

I appreciate very much the opportunity granted the visitors to Farm-

er's Week at M. A. C. to inspect the Practise House, to really see what our girls are learning about home making to see how beautiful they can make a room even with old cast-out furniture and cheap materials, how much a can of paint and fresh paper does towards cheering up a house, to have pointed out to one the many different mattresses and blankets and other furnishings they are trying, so that they may know the good and poor qualities of each. Those of us that are long past the school age can benefit by their experience if we only interest ourselves enough to do so. They are the girls who become our home demonstration agents. Any community is richer and happier for their work.

The South Haven Peach

(Trade-Mark Registered U. S. Patent Office)

We have tried to tell, without exaggeration, the merits of this great peach on pages 67 to 73 of our catalog. But we give below two paragraphs from a letter written by Mr. Benton Gebhart, one of Michigan's most honored horticulturists, which speak for themselves:

Hart, Michigan, September 8th, 1923
Gentlemen: I have just been sowing a cover crop and noticing such beautiful peaches on my one year old South Havens. I am too old and experienced a fruit grower in raising peach orchards and have been imposed on in the introduction of many new varieties of peaches so that I must say something and give credit for good fruit where it belongs. I picked 1/2 bu. today, which were just grand for an early peach. I have been raising and growing peaches for market for some forty years now, and never have I seen its equal, or in fact, have I been more pleased over any new variety than the South Haven. Yours cordially, (Signed) BENTON GEBHART.

We were sold out August, 1921 for 1922 delivery and again sold out in October, 1922 for 1923 delivery.

Protect yourself by ordering now. This peach can be procured from no other source than us, as we are the original introducers and our rights to same are protected by Trade-Mark. We will send the complete history of this peach to all those interested on application, as well as prices for delivery, spring 1924.

We urge those who want the hardest and most profitable commercial peach to place their orders now for spring 1924 delivery, or they may again be disappointed.

The Greening Nursery Co.

Monroe, Michigan Born 1850—Still Growing



Fall Blanket Special!

This is our "Michigan" bed blanket, a beautiful, fluffy blanket that will please any woman. If you are looking for a snug, warm bed covering, this is it. Easy to wash and keep fresh and clean. It will never get lumpy from washing. Quilts do oftentimes, unless first taken apart, washed then re-quilted. The Michigan is a single blanket, 66 x 84 inches. It is 75% virgin wool, made on a very fine cotton warp. It comes in small tan and white checks, like the illustration. It is an exceptionally good value at \$7.50

These blankets were made when labor and materials were much lower than today. Although blanket prices have generally gone to higher levels, Farm Bureau blanket prices remain the same. Place your order today. Send check or money order, or we will ship C. O. D. We ship postage prepaid.

MICHIGAN STATE FARM BUREAU Blankets & Clothing Department Lansing Michigan

Markets Are Improving

Usually during June of each year we get a flood of bearish wheat propaganda intended to drive the new crop price down as low as possible for the benefit of larger operators behind that propaganda.

This year in July the bear propaganda got the market on wheat down to 91c f. o. b. Lansing, and in August it was 98c. During that period at least 200,000,000 bushels of wheat were dumped by hard pressed farmers of the west. In Sept. the Michigan market, f. o. b. Lansing, had come up to \$1.02 and Oct. 9 was \$1.07 and promises to do better.

The Michigan Elevator Exchange last July advised its members and thousands of Farm Bureau members through the Farm Bureau News to hold back their wheat. The advice has been justified. Consider the loss suffered by those who sold the 200,000,000 as compared to present prices.

It is a fact that the Michigan Elevator Exch. during July, Aug. and Sept. of this year sold less than half the volume of wheat we handled one year ago. We're glad of that, and believe that our markets will continue to improve and that better days are at hand for our farmers.

The Michigan Elevator Exchange markets grain, hay and beans for the farmer members of 107 affiliated local elevator Ass'ns. It is working for their interests every minute. Is your co-op elevator enjoying the marketing services of the Michigan Elevator Exchange? If not, ask your directors to investigate.

MICHIGAN ELEVATOR EXCHANGE Serves 150 Co-operative Elevators in Michigan Lansing Michigan

SAWYER MARKETS DIRECT, DESPITE DYNAMITE THREAT

Establishment of Direct-To-Consumer Selling Is Not Without Its Thrills

Sawyer, Oct. 9.—Fruit growers around Sawyer have profited greatly through direct-to-consumer selling connections which have been established with Chicago individuals and industrial firms by the Lake Shore Fruit Growers Association located here.

In spite of the somewhat unsettled fruit market which has prevailed this summer, many carloads of all types of fruit have been sold direct to Chicago consumers at prices which were quite satisfactory to the growers.

It appears that the benefits have been mutual, and that this new innovation in fruit marketing has been appreciated by the city consumer as well as the grower. Chicago people who never before saw Michigan fruit in its best condition are now able to secure it in its freshest state, direct from the refrigerator cars.

Use Improved Pack
Not only has the quality of the fruit been high, but it has been packed in a superior manner to win the confidence of the buyers and to insure a steady demand with a liberal number of "repeat" orders. The fruit is "double-faced" and put up in the "Easy Pack" baskets designed and manufactured by Clayton Hogue of Eau Claire. These improved packages are so constructed that either face of the pack may be examined by the purchaser. This feature has proved a great asset in building up a satisfactory trade.

Peddlers Use Fists
But all this marked success has not come without opposition. The Chicago peddlers didn't approve of this new type of co-operative competition and expressed their sentiments in vigorous fashion. The following extract from the Chicago Herald and Examiner of Sept. 22 describes one of the scenes which took place:

FISTS & FRUIT FLY IN MARKET RIOT
"Fists and fruit filled the air yesterday when farmer merchants clashed with peddlers at the municipal fruit stand at Ninety Second St. and Harbor Ave.
"The fight ended with the arrival of the police, under Capt. Thomas Coughlin of the South Chicago Station and the repulse of the peddlers.
"This, however, was after combatants had acquired black eyes, bloody noses and other facial decorations.
"The stand was opened Thursday under the auspices of the high cost of living committee of the city council. It undersold the peddlers to such an extent that they lost virtually all their trade. And that started the fight."

Also Use Dynamite
Nor was this the only attack made on these progressive fruit growers. Realizing that L. A. Boyd of Three Oaks, manager of the Lake Shore Fruit Growers Association at Sawyer, was the moving spirit behind this venture, the opposition launched a personal attack to intimidate him. Some anonymous party, therefore, sent Mr. Boyd a strong note of warning and emphasized his business-like intentions by enclosing a few sticks of dynamite in the package. The plans of Mr. Boyd were not altered by this warning, however. He merely turned over the note and the explosive to department of justice agents, who are now investigating the matter.

The splendidly equipped warehouse of the Lake Shore Fruit Association at Sawyer enables them to handle and ship large quantities of peaches, apples, melons and grapes efficiently for their members. They are one of 19 local co-operative fruit marketing organizations who recently joined together and formed the Michigan Fruit Growers, Inc.

Farm Bureau Seed Got Him \$20 More
Eagle, Mich., Oct. 9.—Frank Lenneman, Clinton County Farm Bureau member of Eagle, Route 3, is a booster for Farm Bureau seeds.
Last spring he bought enough Certified Wisconsin Pedigreed Barley to plant four acres. The field yielded ten bushels more per acre than any other field in his community.
On the basis of barley at 50c per bushel, 10 extra bushels per acre means an increased income of \$5 per acre, or \$20 for four acres. Lenneman made two years Farm Bureau membership on the results from six bushels of Farm Bureau barley seed.

SAVED 10 YEARS DUES
"I have got enough through the Farm Bureau Sales Service for my oats and corn and wheat to pay my Farm Bureau dues for ten years and I am going to stay with the Farm Bureau."—A. W. Johnson, Saginaw Co. member.
How long we live, not years but actions tell.—Watkins.
AT ONE TIME
Men drove many miles in search of pure bred sheep—now days they are ordered by letter from "Parsons the Sheep Man," Grand Ledge, Michigan. advt.

Bill Tells Neighbor Jim What He Thinks

(Continued from page one)

a truck, hire a man and start it going, the local creamery jumped the price 3 cents, and when the truck started, 5 cents. Of course, you understand that all of the other outside cream stations rather welcomed the proposition of somebody putting the screws onto the co-op organization. And it is done for one purpose only—to kill the Co-operative Shipping Association.

Why do they want to kill it? It is in their way. They know that if the farmers would stick together they can build a co-operative creamery business which could pay from 4 to 7 cents above the price which the centralizers pay where there is no Co-op. competition. It has been done in hundreds of places.

The Hook Is Concealed
This 5 cents above standard price is paid to you, Jim, simply as a bribe—to bribe you to quit your own organization. It is not a legitimate price. Could you be bribed to vote a certain way? Could you be bribed to betray your country? You say "No!" But you are accepting a bribe when you sell your cream in the Midland territory to the fellow who offers the extra 5 cents! You are being bribed to betray your co-operative organization to its death! A few Geneva and Warren farmers are doing the same thing to the Coleman Co-op Elevator.

Jim, does this bribe proposition get under your skin? Well, it should. And this same reasoning applies to the selling of all farm products handled by co-op organizations. When we take the old line buyers' bait or bribe we are sticking a dagger in to the back of our own organizations.

Bill: Yes, but the 5 cents per pound for butterfat or 25 cents per hundred on beans means a lot of money to me. My wife says for me to sell where we can get the highest price.

Bill: As I said before we have been, since boyhood, looking for the last cent but don't you see that if everybody does as you and your wife suggest that the co-ops will be killed? Then we all go back to letting the old line buyers set his own prices. That is what he wants.

Bill: But we want the co-op to continue in business, Bill. Wife often says that the co-op has helped to boost prices.

What Makes Hard Going
Bill: Great Goodness, Man! Do you mean to tell me that you and your wife are so small, mean and stingy that you want the loyal ones of us to continue to fight the co-op marketing battle while you play the traitor and stab us in the back? Jim, I can't believe that you honestly think that way. It must be that you and the good wife have not thought this problem through. It is usually the folks who don't think much that parade this type of reasoning. They are the farmers who won't stand for a conviction, for they do not have any. They are the self-centered, selfish ones who believe in the "dog eat dog" idea. The tragedy of the case is that these people refuse to think even when the system is made clear.

The only thing for us to do, Jim, in the cream deal is to refuse to accept the "bribe" offered, and take our cream to the shipping ass'n or the co-op in other territory. Here at Midland we will be able to organize a co-op creamery this winter and sign up to market our cream through it. Then we shall be able to make a market which will really pay us 3 1/2 to 6 cents more than Chicago standard.

Bill: I'm glad you talk so plain about it. This opens my eyes on this co-op marketing. I see the point. I will not take any more bribe money. The co-op gets my cream from now on. I'll tell my neighbor Slawdowski your way of looking at it. Believe I can get him to see that bribe and dagger sticking idea.

The State Farm Bureau
Bill: Now to tell you something about State and County Farm Bureau work:
Of course if you would read the State Farm Bureau News and attend meetings where Farm Bureau speakers explain these things, you would have some different dope on which to base your conclusions. Our worst trouble as farmers is the fact that too many of us are keeping our noses so closely to the grindstone in producing crops that we fail to get information concerning the system which will help us most in getting better prices for our crops. Let me give you a few things that the State Farm Bureau has done:
In the last two sessions of the legislature in Michigan, there were more than 30 laws passed for the benefit of agriculture. The State Farm Bureau was largely instrumental in putting farmers on the State Board of Agriculture.
I wish you had a good conception of the enormous business which our State Farm Bureau is now doing. The Bureau and the great Milk, Potato, Grain, Live Stock and Fruit marketing exchanges affiliated with it have been doing things.
Affiliated Exchanges
The Potato Growers Exchange of 115 locals has now begun its sixth year of successful business, serving about 10,000 growers.
The State Live Stock Exchange, markets live stock at Detroit and Buffalo and has 194 local member organizations. It bought its property in Detroit and paid back dividends of \$7,000 for the first nine months of last year.
The Michigan Elevator Exchange has 107 member elevators, shipped last year nearly 4,200 cars of grain, beans and hay. It pro-rated back a

net profit of nearly \$8,000. The Elevator Exchange has reduced the "Spread" on beans approximately fifty cents per 100 pounds. You understand that the "Spread" is the difference between the price paid to the farmer, by the local elevator, and the wholesale price at Detroit. You saved approximately fifty cents per 100 lbs. on your beans whether you sold through the Farm Bureau or through an old line elevator. But remember that the Elevator Exchange and the Farm Bureau were responsible for the saving.

All Built in Three Years
The State Farm Bureau organization has four big business departments:

Your Purchasing department has saved the farmers of Michigan tens of thousands of dollars by assisting them and their co-ops and their elevators in buying fertilizers, feeds, etc.

The Wool department has been the one department which has had some mistakes made in it, but at the same time it has done vast service for Michigan wool growers and has for 1921 and 1922 been saving the farmers a bunch of money on the wool they have pooled. The 1923 pool is in good shape.

The Seed department has, during the three years, built up the greatest seed business in America. It is the only seed organization in America which guarantees its seed to be as represented. It has already saved hundreds of thousands of dollars for Michigan farmers. And its usefulness has just begun.

The Farm Bureau has been the champion of the gasoline tax and most of the other progressive pieces of legislation, a few of which the machine politicians have been able to defeat.

Bill: Yes, I guess you are right on what the State organization has done and I understand that the American Farm Bureau Federation has been instrumental in securing a lot of good laws for agriculture and has helped to defeat a lot of bills which would have hurt agriculture. But I can't see what our County Farm Bureau has done to help our conditions.

Work in One County
Bill: Now look here, Jim, you need to attend meetings and get all of this information first hand. Our County Farm Bureau has now had the County Agent on the job for three years and you don't have to go very far in any direction to see what work has been done for the benefit of the farmer.

In the first place there has been over 170,000 pounds of explosive together with caps and fuse, brought in by our Farm Bureau for the farmers. This saved them better than \$31,000. And our County Agent is now taking orders for what will probably be another 50,000 lbs. of government explosive. Practically every farm in the county which had pine stumps three years ago has seen the beneficial effects of this explosive.

Two years ago last spring 500 bushels of certified Petoskey russet potatoes were brought into the county. In the two seasons past nearly five car loads of certified seeds were shipped out of the county at excellent prices to the growers, and hundreds of bushels were sold in the county. This year probably four car loads of certified seed will be shipped out of the county. In the same time about four car loads of Irish Cobblers have been shipped out of the county for certified seed.

Value of Robust Beans
In 1921 the County Agent got eleven acres of Robust beans started. In 1922 there was over 500 acres of Robusts, while this year there is probably twice that in this county. The increased yield from Robust beans in 1922 alone was worth about \$19,000.

Twenty-seven acres of certified corn was brought into the county last year by the County Agent. This year the acreage is probably more than a hundred, with an increase of not less than 1,500 bushels.
Soy beans have increased tremendously. It is estimated that in 1920 there was less than 50 acres of alfalfa being cut for hay in Midland County. During 1923 there have been at least 3,000 acres of alfalfa and sweet clover cut into a very profitable hay crop. The alfalfa and sweet clover acreage during these three years has increased so that it has added more than \$50,000 to our farmers' incomes.
During the three years there have been nearly 50 head of registered cattle brought into the county, directly under the influence of the County Agent.

There has been a lot of work done to improve the poultry in the county.
Organized Several Co-ops.
In the matter of organization our Farm Bureau has organized the Coleman Elevator Association, the Midland Live Stock Shipping Association and several breed associations. Plans are now being matured to organize a big co-operative creamery. Sanford Elevator will be organized as soon as the farmers really go after it. The trouble with most of us, Jim, is that we do not work together as we should. Our County Agent can plan a series of demonstrations or meetings and only a few will attend. Every mother's son of us could learn some valuable points but we have our noses so cussed close to the grindstone that we can't see beyond the stone. The information is there and we should have ourselves kicked because we are too indifferent to get it. It would almost seem that we do not want conditions improved! We have formed wrong habits. We are not using our heads from our eyes up as we should!

I'll bet that more than half of the farmers in this county have never asked for the professional advice of our County Agent. He does not pro-

PRICE EXPLAINS BEET GROWERS' SHORT RETURNS

Factories Share With Farmers Overseas; U. S. Growers Need Organization

By T. C. PRICE
Pres., Mich. Sugar Beet Growers Assn

Saginaw, Oct. 10.—In 1917 the following prices were paid for sugar beets in the following countries: Spain, \$9.65; Holland, \$10.05; France, \$11.19; Belgium, \$11.58; Germany, \$11.90; and Austria, \$12.88.

In 1918 the French government had a fixed price of \$14.48 per ton. In Michigan the grower got \$7.00 per ton. These figures are not quoted to add to the discontent of the beet growers of Michigan, but to show that the business of producing sugar is on a different basis in other countries than it is in the United States. True cooperation between the manufacturer and the beet grower is practiced in those countries. In Michigan the sugar manufacturer has failed to acknowledge the partnership relation between himself and the beet grower, with only one exception,—that is the Owosso Sugar Company.

To the man who thinks, it is perfectly obvious that some fair basis of division of profits must be worked out between the beet growers and sugar manufacturers before the industry becomes settled upon a solid foundation. Until the growers are sure that they are receiving their just share of the profits, there is going to be contention that will handicap production. Therefore, every man should use his influence to bring about a condition that will stabilize the sugar industry and add to the national prosperity. Just how this may best be done is the problem. Under conditions as they exist in America, only one way is open to attain this end, that way is through organization of the sugar beet growers. The evils the growers suffer from have come about largely through organization of the manufacturers. The American Beet Sugar Association is the medium through which they work. That association co-ordinates the moves of every beet sugar manufacturer. It works them to a common end and purpose. Into its treasury each of these manufacturers pours a sum of money that is proportionate to the sugar he makes. With this money offices are maintained in various places, information gathered, and the purposes of the manufacturers' organization are furthered.

When the beet grower becomes wise enough to pattern after the sugar manufacturer, there will come justice, contentment and stability in the beet sugar business. The farmers are learning that the Mountain State Beet Growers' Association, The Sugar Beet Growers' Association of Southern California, and the Inter-Mountain Association of Sugar Beet Growers are trying to connect with the Michigan growers; so the rallying cry is "Come on boys, get into the association and pull your share of the load!"

The above is the reason why the Michigan Sugar Beet Growers' Association was formed.

Demand Farm Bureau Products After Trial

Paw Paw, Oct. 9.—"We handle no other dairy feed except Michigan Milkmaker, because after comparative trials our trade demands it. Some of our best customers come eight and ten miles to get it," said L. T. Chase, manager of the Paw Paw Co-operative Association, today.

"We sell only Farm Bureau brand seeds," added Mr. Chase. "I am afraid to handle seed from any other source. Our farmers want seed that is true to name, pure and that will grow. They insist upon the Farm Bureau brand. Farm Bureau seeds are one of our best sellers."

Less to know it all, but I have always found his suggestions well worth while.

Jim Gets the Idea
Jim: I can't argue with you, Bill, because I have kept back in my shell and have not worked with you fellows who have been advocating better business methods and improvements all along the line.

Bill: I'm glad you see it. All of us must realize that we never will get satisfactory marketing and other conditions until we band ourselves solidly together. The Farm Bureau is the "going" organization. Give it your membership money and then get into the harness in dead earnest. It will require years of our best effort to enable us to establish business organizations to work all the time for our best interests. It is no easy job. Are you a business farmer with a good back bone, Jim? Do you really want conditions improved? Or are you one of the backboneless kind that sits idly by and is used as the foot ball of the interests which make their living by exploiting the farmers?

Jim: Don't be too hard on me. I want conditions made better. I'll say to you that I have been selfish and thoughtless in this matter of working together. Instead of being a kicker because I don't know any better, I'm going to read, attend meetings and get posted. Of course I'll be with the Farm Bureau, Bill. I know you are on the right track and I must learn that all of these betterments require time and united effort.

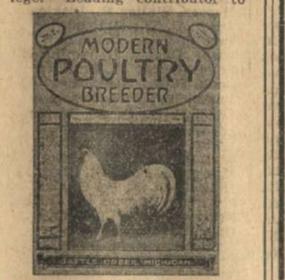
Soil Survey Maps Are Ready for St. Joe Co.

The U. S. Dep't. of Agriculture and the Michigan Agricultural Experiment Station have just completed a soil survey of St. Joseph county, Mich. The report, including a large colored map showing the soil types, may be had free from the U. S. Dep't. of Agr. at Washington as long as the supply lasts.

The beautiful is nothing else than the visible form of good.—Plato.



PROF. E. C. FOREMAN
the "Culling Wizard"
Head of Poultry Department at Michigan Agricultural College. Leading contributor to



MICHIGAN'S GREAT POULTRY PAPER

Our writers are active poultrymen. They write from experience! Give practical working facts about the best way to mate, breed, rear, house, feed and manage poultry for profit. Helpful to the experienced, an absolute necessity for the beginner.
Exclusive copyrighted articles by Prof. Foreman that will appear in our November and succeeding editions. "How to handle the flock for winter eggs." "Feeding for eggs without fencing the breeders." "Selecting and mating the breeding hens." "How to operate the incubator." "Starting the baby chick." Other helpful articles by experienced poultrymen.

Official Organ of Michigan Poultry Producers Ass'n.
Special to Farm Bureau Members

As the official organ of the recently organized Poultry Producers Ass'n., we want every Farm Bureau member to know of the important plans now being worked out for the co-operative marketing of poultry products and the betterment of the industry to every Michigan farmer who keeps 100 or more hens. We, therefore, make a special offer of the

Modern Poultry Breeder 8 Months For 25c

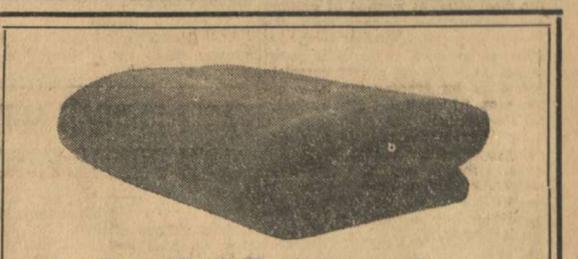
Send your subscription at once so we may know how large an edition to print. After November 1st, the regular price of the Modern Poultry Breeder is 75c per year so don't miss this big value.

Send 25c Now
Modern Poultry Breeder
Battle Creek, Mich.

SEED GROWERS

Your Mammoth, Medium, Alsike and Sweet Clover, also Alfalfa, can be handled either on consignment with 60 to 70% cash advance or on outright purchase by the

MICHIGAN STATE FARM BUREAU Seed Dep't.
Lansing Michigan



A Good All Around Blanket at a Bargain

Our heavy Farm Bureau Campers blanket is just the thing to wrap around one's self or the kids to keep warm on fall or winter drives. A neat and warm cover to have handy on the couch. You'll find many uses for it. It's big and roomy, 60x80 inches and is 100% virgin wool. It is soft and warm and built sturdily for wear.

A solid dark Michigan green, this blanket won't pick up and show every bit of dust. We have a limited number. While they last, they may be had at \$5 each. We pay the postage. If not satisfied, your money back. Campers like this blanket. Lots of them are going north on hunting trips this fall. Folks who buy them for camp or auto purposes will find them warm and comfy as extra bed cover later on. We ship promptly. Order yours today.

Ask us about Farm Bureau tailor-made suits and overcoats. Suits priced from \$35.75 to \$40.25. Overcoats, \$33.19 to \$45. Write for sample and style book.

MICHIGAN STATE FARM BUREAU Clothing & Blankets Dep't.
Lansing Michigan

Farm Bureau Flour

A fancy patent spring wheat flour of ideal quality and amazing uniformity.

Every sack of FARM BUREAU flour is unconditionally guaranteed.

A trial will convince you of its superiority. Speak to your local secretary today.

MICHIGAN STATE FARM BUREAU
Lansing, Michigan

We're Here to Serve You

When you or your co-operative association are in difficulties in the matter of car supply, freight claims, or want help in securing better service or rates, why not call on your State Farm Bureau Traffic department for help?

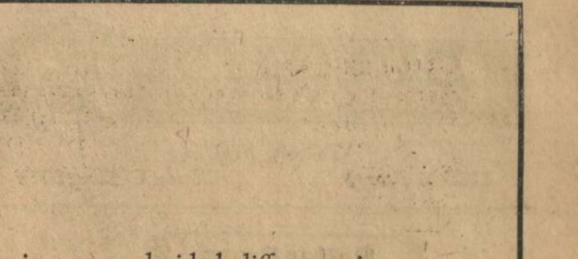
The State Farm Bureau maintains such a department for your use. Many are using it.

The Bureau will audit your freight bills free of charge. In case of overcharge arising out of a mistake or a new rate going into effect or other matters, the Bureau will undertake to secure the proper adjustment for you. Send your freight bills to the Farm Bureau for audit. It is worth while. The Bureau will collect your claims at a low service charge, which is about the cost of collection.

When you want cars, you want 'em! Your Farm Bureau will be glad to help you get them.

The Farm Bureau represents you in important rate making hearings, in proposed abandonment of lines cases and is ever watchful of your interests in all transportation matters.

If you have a problem, take it up with your
MICHIGAN STATE FARM BUREAU
Traffic Department
E. L. Ewing, Council
Murray Bldg. Grand Rapids, Mich.



There is a very decided difference in flours, which is one of the many reasons LILY WHITE FLOUR, "The Flour the Best Cooks Use", is preferred—yes, demanded.

VALLEY CITY MILLING COMPANY - GRAND RAPIDS, MICHIGAN

SHELBY INSTALLS FIRST GIANT REX GRADER IN STATE

Many Advantages Are Claimed For Monster New Type Apple Sizer

Shelby, Oct. 3.—In the friendly rivalry between the local co-operative fruit shipping associations to secure the most efficient method of grading and packing the growers' fruit, the Shelby New Era Co-operative Association has just jumped into prominence by installing a very complete Rex Sizer for grading the large apple crop which it handles annually for its members.

The advantages of this new machine are pointed out to be that it reduces the amount of labor, especially the skilled labor required to handle the fruit, secures most accurate grading and handles the fruit without bruising or blemishing in any way.

Description of Process

The apples are first dumped onto a broad belt platform about one foot above the floor. This belt carries them to a series of inclined rollers with pockets between. Each pocket carries one apple up to the top of the incline where the cider apples fall out and the larger apples go on to a sorting table, across which they are carried on rollers in such a way that they are constantly turned over, allowing the two operators to place all culls and blemished fruit on a conveying belt which takes them away.

The apples next go over a series of rollers, with pockets of graduated sizes between, through which the apples fall. The result of this operation is that the good apples are sorted into four grades according to size. These graded apples are carried to packing tables where they are placed in barrels in such a way as to prevent any possibility of bruising.

The conveyor carrying away the cull apples passes conveniently in front of the operators who pack the four grades of good apples so that they can remove any apples which they notice to be defective in any way.

The Shelby New Era Co-operative Association has already handled over 2,000 loads of peaches and apples for its members, and there is every indication that its total apple turnover for the season will be about 150,000 bushels.

A. M. Eckles Is Dead

Albert M. Eckles, vice-president of the Michigan Milk Producers Association, died at Detroit October 6th at his home at Plymouth, Wayne County. Mr. Eckles was a life-long farmer and prominent in organization work. His many friends mourn their loss.

Sandusky, Oct. 10.—Sanilac County Farm Bureau has 267 members who signed up with the Farm Bureau for the first time in the second membership campaign recently completed by that County Farm Bureau. Hundreds of old members renewed their memberships.

MARKET CONDITIONS

As Reported By State Farm Bureau Marketing Departments

WHEAT

Cash wheat up 15 cents a bushel since July 15th. Better demand now than when it was cheap. We expect wheat to sell 10 cents higher before January 1st.

CORN

This is the golden cereal, both in color and price. Spot corn sold in Chicago for \$1.10. New corn for December shipment selling at \$1.85 delivered Michigan.

OATS

Will be selling for good prices all winter. Oats are a short crop all over the country.

HAY

Market strong and higher. Before spring we predict hay will net farmers from \$18 to \$20.

RYE

Selling now for the best price on the crop. Should hold steady with advances indicated later. We figure all grains to advance.

BEANS

The market will probably work lower for the next 6 weeks while the big movement is on. Later on towards spring we expect a much better market.

FARM BUREAU SUITS WIN PUBLIC FAVOR

Wauwatosa, Wis., Michigan Farm Bureau, Lansing, Michigan, Gentlemen:

While I was in Michigan a few weeks ago I saw one of the suits made in your clothing department. I was very much pleased with the quality and fit and would like to obtain one or two suits for myself. I will therefore greatly appreciate your sending me samples and styles to select from, together with prices and instructions for taking measurements.

Yours truly,
Norman J. Harris.

Farm Bureau tailored to measure suits and overcoats are as strongly in demand this year as ever. It is not unusual for the Bureau to receive orders from such distant points as Tennessee, New York, South Carolina and even Montana and Arizona, where people have heard about or have seen Michigan Farm Bureau clothes. The Bureau uses only the highest grade woolen suitings, built for long service. Its suits are priced from \$35.75 to \$40.25 and overcoats from \$33.19 to \$45. The Bureau will send samples and book showing styles to members on request.

Tuscola Chester White Breeders Are Active

Sandusky, Oct. 10.—Tuscola County Chester White Breeders' Ass'n., (the only one in Mich.) is obtaining results. Upon organization they offered a cup to the Chester White pig club member winning first prize, won this year by Mabel Crandall of Cass City, in competition of 20 Chester White gilts.

Next they secured the services of Levi P. Moore, field representative of the Chester White Journal and V. A. Freeman of the Mich. Agricultural College, and held a most successful tour. Association members' herds exhibited at the State Fair ranked among the best. The Ass'n. is advertising a public sale of selected boars and gilts, Oct. 30th, at the home of R. J. Campbell, a member, one mile south of Fairgrove. An Ass'n. committee selected the pigs from the best herds of the county, animals that will tend to make the future breeders successful breeders of Chester White swine.

Legislators Lash Plan To Gobble Up M. A. C.

(Continued from page one) of the Michigan Agricultural College and without interference or attempts to grab control being made by Governor Groesbeck's State Administrative Board:

Atwood, O. E., Newaygo County. Brake, David H., Newaygo. Bradley, Martin R., Menominee. Braman, Oscar W., Kent. Byrum, Warren D., Ingham, 2nd. Curtis, David S., Calhoun, 2nd. Dexter, E. R., Isabella. Dykstra, Ate, Kent. Dawe, Dr. D., Monroe. Espie, John P., Clinton. Evans, Charles, Lenawee, 1st. Fuller, C. J., Livingston. Gillett, J. E., Missaukee-Kalkaska. Harris, J. A., Saginaw, 1st. Hoyt, Marcus, Leelanau. Holland, John, Gogebic. Hopkins, Arley L., Manistee. Hensley, Walter H., Dickinson. Jones, C. W., Midland. Kirby, Eugene J., VanBuren. Long, George M., Gratiot. Look, D. G., Kent, 2nd. Lewis, R. L., Charlevoix. Ladd, E. O., Grand Traverse. Leedy, David W., Mason. Loebe, David G., Gratiot. Lenton, Peter B., Genesee, 1st. Moore, Franklin, St. Clair, 2nd. McEachron, F. F., Ottawa, 2nd. Meggison, Thomas D., Antrim. Nevins, Alfred M., Barry. Odell, Arthur, Allegan. O'Brien, Nelson, Ionia. Osborn, H. A., Chippewa. Pitkin, C. G., Muskegon. Rowe, Floyd W., Hillsdale. Robertson, Archibald, Saginaw, 1st. Rechurch, George F., Osceola. Robinson, A. T., Saginaw, 1st. Richardson, C. W., Marquette. Russensen, William E., Montcalm. Sargent, E. L., Emmet. Townsend, G. H., Jackson, 1st. Vine, John R., Lenawee, 2nd. Wells, Fred B., Cass. Wade, Fred, Allegan, 2nd. Warner, Joseph, Washtenaw, 2nd. Support Admin. Board

Six legislators informed the Herald that they favor Administrative Board control of the college, which is what the Governor's board is trying to effect, even though the State Constitution expressly provides that the Agricultural college finances and administration shall rest with a constitutional board to be known as the State Board of Agriculture, elected by the people for that purpose. The six are:

Allard, H. L., St. Joseph. Brashear, Chas. A., Genesee, 2nd. Francis, T. F., Marquette, 2nd. Lee, Wm. O., St. Clair, 1st. Titus, A. B., Kalamazoo, 1st. Watson, Geo. C., St. Clair, 2nd.

Hands Off M. A. C. Is Warning of Realtors

Disapproval of Gov. Groesbeck's tactics toward the state board of agriculture and Michigan Agricultural college was intimated September 27 by the Michigan Real Estate Association.

In a resolution adopted at the close of the convention here the realtors hinted that there should be no "radical change in the method of control of the Michigan Agricultural College." The resolution follows: "We believe that there is a condition existing today between the state administrative board and the board of agriculture which indicates a lack of harmony between these organizations. We look with great respect upon the Michigan Agricultural College, the oldest agriculture college in American and the dean of all other agricultural colleges. We therefore most respectfully suggest, not as a matter of sentiment but as a matter of business judgment, it is the consensus of opinion of the Michigan Real Estate association that for the good of education in Michigan and elsewhere, great care should be used before any radical change is made in the method of control of the Michigan Agricultural college."—GRAND RAPIDS HERALD, Sept. 28, 1923.

New Poultry Bulletin

Diseases of poultry, Farmers Bulletin No. 1337, is a practical and very interesting booklet on poultry diseases and their treatments, just put out by the U. S. Dep't. of Agriculture. If you want one write to the dep't. at Washington.

EXPLOSIVE FOR LAND CLEARING

Eighteen million pounds of sodatol, surplus war explosive, is being distributed by the Bureau of Public Roads for road building and land clearing purposes. Shipments are made from Barksdale, Wis., by the DuPont. If interested, ask your County Farm Bureau about it.

Parsons the Sheep Man

Of Grand Ledge, Michigan, has for sale—
100 Registered Oxford Ewes
100 Registered Shropshire Ewes
50 Registered Delaine Ewes
50 Registered Rambouillet Ewes
Write for Price List.—Adv.

DELAND EXPLAINS WHY GOVERNOR WARS ON AG. BD.

Editor Finds Gas Tax and Farm Bur. are Touchy Subjects

Grand Rapids, Oct. 5.—Very interesting indeed is an interview with Sec'y of State Charles DeLand by Frank M. Sparks, managing editor of the Grand Rapids Herald, in an article printed by the Herald Sept. 27, entitled, "Here's the Inside Story of the Governor's War on the Agriculture Board."

After reviewing the farm organization's fight in the legislature for a gas tax, which brought down upon several Farm Bureau leaders who are also members of the State Board of Agriculture, the wrath of the Governor, Mr. Sparks went over to the State Capitol for a little chat with Mr. DeLand, to get his explanation of the matter, and here's what Mr. Sparks learned:

How DeLand Sees It

"The reason for this opposition to the extension department and the county agents on the part of the administrative board is most interesting as set forth by Secretary of State DeLand, who started the present rumpus, although the board of agriculture is chuckling over the fact that by its statement, which was replied to by the governor, it has 'forced the governor to come out from behind DeLand's skirts as the real opponent of the extension department and the Farm Bureau.' Mr. DeLand sets forth that so long as the county agents receive a portion of their pay from the Farm Bureau locals, they are bound to give more attention to Farm Bureau members than to those non-members who are not directly contributing to their salaries. He cites the fact that county agents send out Farm Bureau literature and conduct drives for Farm Bureau membership and holds this is not a part of the duties of the county agents, who are in the employ of the college and of the state.

Getting Down to Cases

"Is it not the business of the county agent to aid the farmer in whatever way he is able?" was asked. "Is it not entirely proper that the county agent should not only tell the farmer how to build up his land, how to raise better crops and how to breed better cattle but should also aid the farmer in marketing his crops?" "Yes, but not through the Farm Bureau," as the reply of Mr. DeLand.

"Don't you approve the co-operative method of marketing?" was the next question.

"Yes, replied Mr. DeLand, somewhat hesitatingly at first but later rather more enthusiastically, after he had explained that the Farm Bureau should have nothing to do with it.

"But if the Farm Bureau offers an opportunity to the farmer for the marketing of his crops to better advantage what harm can there possibly be in the county agent's urging a farmer to become a member of the Farm Bureau?" was asked.

"Let him go out and organize the co-op, if he wants to, but not through the Farm Bureau," responded Mr. DeLand with heat.

"But if the Farm Bureau is an organization already having these better marketing facilities or in better position to form a co-op, what harm does a county agent do in urging the farmer to take advantage of these facilities?"

Still The Trade

"Again Mr. DeLand launched into a tirade against the Farm Bureau. He pointed out that the county agent of Midland County admitted that in sending out literature he had sent to 1,200 Farm Bureau members and but 50 non-members but he did not admit that but for the Farm Bureau the county agent would not have had the names and addresses of the 1,200 to whom he did send literature nor would he admit that in sending to 1,250 farmers in Midland county he had sent to a very fair proportion of all the farmers of the county.

PURE BREDS WIN

Sale prices of pure bred dairy cattle were higher in 1922 than for any other class of pure bred animals, says the U. S. Dep't. of Agriculture. Nearly one-half the animals sold brought more than 150 each.

CO-OPS. SHIPPING EGGS

Minnesota is developing the co-operative marketing of eggs. One Association is shipping and 13 others are signing up the minimum volume necessary before beginning business.



The Truth in Feeds

No More Udder Trouble When Cows Are Fed Milkmaker

"BEFORE the Farm Bureau offered us Milkmaker dairy ration, I used to buy cottonseed, bran and oil meal. Then I tried feeding my cows for high production and I usually had a lot of udder trouble. With Milkmaker I have had no such trouble. My cows like it and eat it clean winter and summer and don't tire of it like they do with a single feed or mixture of a few grains.

"I feed my 40 cows Milkmaker straight the year around and buy no other grain. It pays to feed a properly balanced dairy ration that is sold on an honest, open formula basis so that a person knows what he is getting."

RAY HOUGH,
Grand Ledge, Mich.

Thousands Now Feeding Milkmaker

Mr. Hough is a well known dairyman at Grand Ledge and is a member of the Eaton County Farm Bureau. He is feeding Milkmaker this fall and winter. What he has to say about the palatability of Milkmaker, relief from udder trouble and spoiling good producers, and the merits of the truth-in-feeds formula of Milkmaker is endorsed by thousands of other Michigan Farm Bureau members.



Lansing, Michigan

GET MORE MILK WITH MILKMAKER

BUSINESS NEWS

3c a word per insertion for 3 or more insertions; 3 1/2c a word for each of 2 insertions; 4c a word for one insertion. Count each word, abbreviation and figure, including words in signature, as well as words. Cash must accompany order. Mich. Farm Bureau News.

POULTRY FARM

completely equipped. Must be seen to be appreciated. For particulars write MACALWHITE POULTRY FARM, Caro, Mich. 12-4

FOR SALE—3 GOOD REGISTERED

Shorthorn bulls. Cheap if taken soon. Herman Oswald, Star Route, Minden City, Mich. 11-8-23

BARRED ROCKS AND WHITE ROCKS

Proven strain direct. Ability to produce and breed into them. Thirty cockerels which will improve your egg-production, \$3 and 45 each. Order now. J. V. Sheep, Owosso, Mich. 10-25-23

FOR SALE—REGISTERED BLACK

Top Delaine Sheep. Large, well wooled lambs for sale. The flock that produce Delaine wool, with weight along with a good mutton carcass. Write us for prices. W. C. Hendie & Son, Pinckney, Mich. 10-25-23

WANTED FRUIT TREE SALESMEN

Profitable, pleasant, steady work. Good side line for farmers, teachers and others. Permanent job for good workers. Write for terms. I. E. ILGENFRITZ SONS CO., The Monroe Nursery, Monroe, Mich. Established 1847. 10-25-23

G. P. PHILLIPS, THE GOLDEN RULE

AUCTIONEER, Bellevue, Michigan. Peddle Feed Sales a Specialty. Write, wire or call for terms and dates. 1-10-23

WANTED—To buy new crop mammoth

and medium clover seed. We are paying highest cash prices. Let us bid on your samples before you sell. Michigan State Farm Bureau Seed Dept., Lansing, Mich. 10-25-23

FOR SALE—Duroc Jersey hogs, both

sexes, at reasonable prices. Lewis O. Klaty, Carsonville, Mich. 11-8-23

BREEDERS' DIRECTORY

INGLESIDE SHROPSHIRE

MERIT THE TITLE "MICHIGAN'S FOREMOST FLOCK" by over 29 years of sustained quality and consistent winnings. When in need of breeding stock, write us or visit our farm. We have a splendid bunch of record yearling rams. H. E. POWELL & SON, IONIA, MICH

SPOTTED POLANDS

Gilts and Boars, Ransier and Buster breeding. Prices right. Floyd Sanderson & C. L. Nash, Coldwater, Michigan. 10-11

IT PAYS TO BUY PURE BRED SHEEP OF

PARSONS (The Sheepman) of the East. Send this year's order and you will receive a special price for the next year's order. Write for details. PARSONS, Grand Ledge, Mich. 11-8

Meadow Brook Heredords

Fairfax and Disturb breeding stock for sale, both sexes, any age. Call, phone or write Earl C. McCarty, Bad Axe, Huron Co.

HEREFORDS

Young Cows with calves by side consisting of blood from America's foremost herds at prices that enable them under Earle's Heredord Plan to pay for themselves within a year to 18 months. Bulls including prize winners at the larger shows at practical prices. Head headed by Straight Edge 118776, one of two sons of Perfection Fairfax out of a daughter of the Famous Disturb. T. F. B. Southam & Sons (Herefords since 1833), St. Clair, Mich.

TIX-TON-MIX

An economical protector of sheep health sold by drug and general stores or a \$5 package enough for 20 sheep six months by paid parcel post from PARSONS CHEMICAL CO., 400 E. Mich. Ave., Lansing, Mich.

CHIPPEWA MEMBERS

And Upper Peninsula Bureaus You will find it to your advantage to buy your grains, feeds, Milkmaker dairy ration, Farm Bureau seeds, bale ties, salt, sugar, potatoes, etc., from us. We buy supplies in carlots. We buy and sell hay and oats in carlots for U. P. members. CHIPPEWA COUNTY FARM BUREAU, Sault Ste Marie, Mich. Phone 235 110 Ridge St.

The best education in the world is that got by struggling to obtain a living.—Wendell Phillips.

who are feeding Milkmaker. They are getting good results with it, and they know exactly what they're feeding and paying for.

Michigan's Best Dairy Feed

Michigan Milkmaker is a 24% protein, public formula dairy feed made for Michigan State Farm Bureau members. It is Michigan's best and most economical dairy feed. The ten milk-making ingredients are listed on the tag, pound for pound. Michigan Farm Bureau Milkmaker can always be available through your co-operative association. Ask for it.

Local co-operative associations can give you additional information on Milkmaker dairy ration, how to order it, terms of delivery and payment.

Car Door Deliveries Arranged

If you do not have a co-operative association in your community, write to the State Farm Bureau and arrangements can be made for a twenty ton car of Milkmaker for you and your neighbors for car door delivery. You pay for the feed as it is delivered.

Don't fail to write for our interesting and instructive booklet, "Feed Milkmaker and Get Milk at Lower Production Cost." Find just what has made Milkmaker so popular with Michigan farmers and dairymen. Read what others are accomplishing with Milkmaker.



MICHIGAN STATE FARM BUREAU

Lansing, Michigan

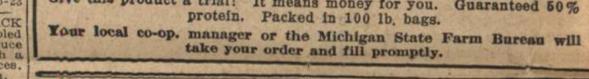
GET MORE MILK WITH MILKMAKER

HOGS WILL MATURE EARLIER

If You Feed 'Em Detroit Star Brand

Meat, and Bone, Hog Digester Tankage Builds bone and muscle on young pigs. You can market two months earlier than by feeding with corn alone, besides brood sows will eat NONE of their young'uns.

"There's a Difference in Condition of Hogs"



Free Booklet contains Full Information

DETROIT PACKING CO., Detroit, Mich.

Give this product a trial! It means money for you. Guaranteed 50% protein. Packed in 100 lb. bags. Your local co-op. manager or the Michigan State Farm Bureau will take your order and fill promptly.

Buy what thou hast no need of and ere long thou shalt sell thy necessities.—Franklin.

Proof of the Pudding in the Eating

This is also true in marketing live stock. Isn't it significant that in 16 months the Michigan Live Stock Exchange Co-op Commission Merchants at the Detroit stock yards have built from nothing to more than one-third the total volume of business sent that market? The co-op. handled 94 cars the week ending Sept. 27.

The Producers Co-op. Commission Ass'n at East Buffalo yards in about one year is leading all other concerns there for volume of business. The business of both co-ops. is growing.

WHY? The patrons own them. The results they are getting through their own salesmen show that the co-op way is the way to ship. The shippers get the full return and share in any savings. Next time, ship to the

Mich. Livestock Exch.

at Detroit

Prod. Co-op. Com. Ass'n

at East Buffalo

R. W. CARR GRANITE CO.

Charlotte Battle Creek

Facts for Progressive Farmers

Shropshires.

Our flock is probably the best known in the state. Our March and April lambs last Oct. averaged 108 lbs. This spring the entire flock averaged more than ten lbs. of wool.

QUALITY predominates to such an extent that each and every year we sell many good breeders both their breeding and show stock.

Durocs.

Breeding first. All of our boar pigs but three are sired by Woodford Sensation. He is the most wonderful hog we have ever seen and actually was sold for \$15,000.00. We were offered \$35,000 for a sow sired by him. Our boars farrowed in Sept. at less than eight months averaged 350 lbs. with less than \$16.00 worth of feed per hog. Every one on a farm must work, but he won't get far without good tools.

I am not going to the fairs. I want to sell you your breeding stock and in keeping with the times my prices are consistently low. Follow M-29 to

KOPE-KON FARMS

Coldwater, Michigan.



SHIP NOW--Eggs and Poultry to the Farm Bureau Produce Exchange

Get the full return from your eggs, poultry, fruits and vegetables by marketing them through your Michigan State Farm Bureau Produce Exchange at Detroit. Increase your returns by working with your own Produce Exchange.

Detroit is a great produce market and is eager for your farm produce, properly handled and brought to the consumer in good condition.

See that your next shipment is billed to the

FARM BUREAU PRODUCE EXCHANGE

Detroit, Michigan
2729-31 Russell St. Phone Cadillac 2270

Better Crops Less Work

With SOLVAY SULFURIZED LIMESTONE

Write for the new lime booklet—sent free! Tells you interesting profitable facts you should know about lime.

SOLVAY is so easy to handle, so safe, so economical that it makes less work but bigger crops wherever used.

Make this year a bigger year—in crops, in profits. You can do it with SOLVAY.

THE SOLVAY PROCESS CO.
Sales Agent, WING & EVANS, Inc.
DETROIT, MICH.