August 10, 1923

Issued Semi-Monthly

FARMERS UNITE TO LAUNCH FIGHT ON PITTSBURGH PLUS

Determine To Put An End To The Practice Of Charging Phantom Freight

MICHIGAN JOINS FRAY

To Count On Michigan's Support

g of the States' Attorneys General ill be called to decide upon legal assures to stop this unjust trade BRODY ATTENDS

Michigan Already on Record Through the influence of the Michn State Farm Bureau, a resolution s passed by both branches of the g Congress and the Interstate Comerce Commission to take immediate eps to secure the abatement of this defensible practice.

Legislatures of South Dakota, ssouri, Nebraska and Colorado ave passed similar resolutions connning "Pittsburgh Plus."

What Is It, Anyway? ne for a clever scheme by which recently. steel mills sell their product at The difference between the and character of its activities. ght charged and the actual Mr. Brody attended the annual meeting of the Menominee County fit for the steel mills. This Farm Bureau at Stephenson on Satnot rendered. The Michigan Farm Bureau at Escanaba ate Farm Bureau opposes the prac-

Nothing To Defend It The practice of selling rolled steel ated because it is already establish- ties.

As the average farmer buys over a ton of steel annually in the form of progress special farm implements, wire, and hundreds of other steel products, the method

of marketing steel naturally intersts him vitally. Gary vs. Pittsburgh Pittsburgh is not the logical bas-g point for steel prices. Perhaps Famous Engines of a Century NORTH DAKOTA WOOL was once, but it certainly is not day. The region at the lower end Lake Michigan is now the region

lowest cost of production. Steel sting \$100 per unit to produce in

Michigan Loses A Million

el on the Pittsburgh price, plus time and date. mythical freight from Pittsburgh

ttsburgh Plus" practice.

price of rolled steel in Michigan railroads. To date nearly half a milald be greatly reduced on account lion people have visited the train. our nearness to Gary, the point cheapest production. Probably el mills would soon be established

Helps Fruit Growers

r 13,000 cars this season. Early whole burden and never feel it. t year they will have 15,000 cars. higan fruit growers located on e railroads should have no diffity in getting plenty of refrigera-

Tennant Explains Purposes of Mich. Fruit Growers, Inc.

Alsike Yield Is Less, **But Quality Better**

With clover hulling nicely under way, prospects are that Michigan's alsike seed production will be about Brody Advises Other States sonal investigation of the alsike clo- ing August 1, when the association Lincoln Co-op's Pre-cooler of ver seed situation in the state.

Mr. Nicolson found that the quali- sales services. was better than last, due somewhat replied Mr. Hale Tennant of the col-The battle which was launched by to economic conditions which made lege Markets Dep't." "We are followthe American Farm Bureau Federation some time ago to secure the grades of seed. The operation of the fornia and others have followed to slogan of the Berrien County abolition of the artificial "Pittsburgh Farm Bureau seed department has success. We have three main things Farm Bureau, for they have Plus" method of fixing the price on impressed the farmers with the fact in view; forms of iron and steel shows that quality seed now brings the gns of producing the desired re- best price. The old system of a uni- tween local associations. A permanent organization of the grower of good seed and pensioned high as is consistent with the deour states which have appropriated the producer of poor seed, is being mand oney for this fight-Illinois, Iowa, displaced in Michigan by a more just Minnesota and Wisconsin—has been system wherein each farmer's lot of standardizing their products for duction of fruit, it is but natural ffected and in a few weeks a meet- seed sells upon its individual merit. quality, pack, volume and proper that much attention has been given

rislature at its 1923 session, urg- Enthusiastic Gatherings Held In Menominee, Dickinson, Delta and Alger

Interest of Upper Peninsular farmers in the Farm Bureau and better agriculture generally was apparent when Clark L. Brody, secretary-manager of the State Farm Bureau made "Pittsburgh Plus" is the trade a tour through several U. P. counties

Everywhere deep interest was Pittsburgh plus the freight from State Farm Bureau and Mr. Brody on, regardless of where the steel is type of organization and the scope

ewd and unfair practice taxes the urday, August 4th. Monday, August key to the Michigan fruit marketing agricultural authorities available. In teen out of 17 years the market improved a few instances this work was proposed a few instances this work was proposed as the season advances and the state of the extended a meeting of the exempton of the ex 75,000,000 a year for a freight ser- cutive committee of the Delta County must be in sufficient volume so that moted through the Smith-Hughes this seems to be no exception.

> son County Farm Bureau picnic and like they do western fruits. Only potato and dairy tour.

the "Pittsburgh Plus" basis has spent in potato and dairy tours ers is this sort of thing possible. thing to defend it. It is only tol- through Menominee and Delta Coun- Small growers or associations can't

and the public generally does not On Friday and Saturday Mr. Brody derstand its rank and flagrant in- attended the Upper Peninsula Farmers' Round-Up at Chatham.

COMING TO MICH.

Will be Exhibited to

Farmers

ary would cost \$122.10 in Pitts the New York Central, Michigan Associations, reports that the 1923 In other words, the cost at Central and all other railroads con-wool pool will undoubtedly exceed dary is 18.2 per cent less than at trolled by the New York Central in that of a year ago. Michigan will have the opportunity The North Dakota Federation, like seys. The Gary mill of the United States to see the wonderful Service-Prog- the Michigan State Farm Bureau steel Corporation is the largest mill ress Special of 3 locomotives and Wool Department, makes a flat cash n the country, having an annual in- some 8 cars of exhibits which the N. advance of 25 cents per pound. ot capacity of 3,030,000 tons. The Y. C. is sending over all its lines in The pool last year netted its palargest mill is at South Chicago. Michigan from August 15 to Sep- trons five cents above the average tember 14. It stops at nearly every price paid by the local buyers and it the practice of selling all rolled town. Watch your local papers for is also estimated that those who did

point of delivery, is annually the first crude engine of 1784 to the they did receive if there had been eding" Michigan farmers to the monster locomotives of today and no pool in existence. ent of at least \$1,000,000 while the development of all types of railner industries and transportation road equipment and their relation to ncies are similarly affected, it agriculture is shown. DeWitt Clin- DECLARES MILKMAKER but natural that farm organiza- ton's locomotive of 1830 is with the as and the general public are be- train. Working models of all the nning to be aroused over the situa- famous engines are shown. Refrig-Legislatures in Minnesota, erator car equipment is demonstratconsin, Illinois and Iowa have ed. Able speakers accompany the Hough, prominent dairyman supplywided funds totaling \$60,000, to train, which & covering the country ing this city with milk, reports ry on a campaign to abolish the at the request of President O. E. splendid success using Farm Bureau Bradfute of the American Farm Bu- Milkmaker as his main dairy feed Michigan should be equally inter- reau, and the Master of the National He declares that it is the ideal grain ed, if not more so, because if Grange to give farmers a better un- ration for dairy cows, to be fed ittsburgh Plus" were abolished, derstanding of the workings of the along with silage and alfalfa hay, if

And No Gas Tax!

auto license tag plates for this year cows on straight Milkmaker the year as against 581,000 for 1922. Five around and buy no other grain. Behundred licenses are issued daily fore the Farm Bureau placed Milk-Grand Rapids, August 9 - The and it is believed that at least 25,- maker on the market I used to buy uit Growers Express Company, 000 more will be needed above the cottonseed, bran and oil meal but rving the Pere Marquette, Penn- 700,000. With a two cents a gallon when I tried to force my cows for gerator car supply in the 'past road taxes. Wouldn't be surprised cottonseed, e years. They are operating if the 700,000 could shoulder the

members are receiving the Michigan grains. I have decided that it pays stock. Bureau Executive Committee.

Says Michigan Fruit Men Are Taking Beaten Path To Success

"How will the Michigan Fruit 75 to 80% of last year's total, ac- Growers, Inc. and the Federated cording to J. W. Nicolson, manager Fruit and Vegetable Growers work FRUIT of the State Farm Bureau seed de- together?" asked a farmer at the partment. He recently made a per- Grand Rapids Growers Ass'n, meetvoted to connect up with the above

ty of the seed produced this year "There is no experiment about it,"

speculators play them against each other." explained Mr. Tennant. "The to drive down the market.

Grape Growers Stood Together couple cars at \$40 a ton. They sold what they had sold.

Tuesday he attended the Dickin- ples and other fruits continuously like they do western fruits. Only with such a large organization of ALLEGAN ASS'NS Wednesday and Thursday were growers as the Michigan Fruit Grow do it. About the time that the retailers come back and say, 'We want

Wm. Guy, Secretary of the North Farmers living along the lines of Dakota Federation of Wool Grower

not patronize the pool would have The growth of the railroads from received 10c per hundred less than

SAVES COWS' UDDERS

Grand Ledge, Aug. 7 .- Ray E

According to Mr. Hough, one of the good qualities of Milkmaker dairy feed is that it is possible with it to force cows for high production without danger of udder trouble. He The State has ordered 700,000 says, "I feed my entire herd of 40

what he is getting."

BERRIEN BUREAU HAS INTERESTING PROGRAM OF WORK Potato Exch. Annual

It Centers Around Co-operative Marketing of Fruit

Great Value to Growers

St. Joseph, Aug. 9 .- "Organized been extremely active in doing not "1. To prevent competition be- only those things commonly expected of a County Farm Bureau, but in "2. To hold the fruit market as pioneering the way in many new Pool Closes Then; Signs Point

Since Berrien county ranks first "3. To get associations together on among Michigan counties in the proto horticultural production and mar-"In the matter of grower competi- keting problems. However, general tion between local associations, today agriculture has not been neglected.

Helps Finance County Agent When one year ago the Berrien weakest association is used as a club County Board of Supervisors cut to hammer down prices sought by down the appropriation for the Counat the low price and work that way that in Berrien County the County made when the pool is closed out. Farm Bureau secretary is a full time

(Continued on page 4)

Allegan, August 7, Sixty Allegan a continuous supply of that good county dairymen enjoyed the Allegan fruit,' the locals are done and can't County Farm Bureau's third annual realize on the reputation that they cow testing association tour recentstanding cows was a Jersey owned address. by Wm. Knoblock. She has produced 456.3 lbs. of butterfat in the past POOL GROWS DAILY six months and is producing at the rate of 70 pounds of butterfat a Potter, Holsteins; Jay Russell and munity is still strong for a gasoline Loving, who has charge of affairs,

Feed F. B. Milkmaker Next Winter At Summer Prices

Meeting Aug. 15-16

Walton Peteet, director of co-opertive marketing for the American Farm Bureau Federation, is to be the principal speaker at the annual meeting of the Michigan Potato Growers Petest is one of the best posted men on the co-operative marketing movement today. The Potato Exchange delegates meet Aug. 15 and 16 to review a successful year's work and lay has the proper feed. plans for another such year.

to Another Good

Year

The time is getting short to pool wool with the Farm Bureau's 1923 wool pool. It closes September 1. Between now and that time Farm Bureau members may pool their clips by shipping direct to the Bureau's warehouse at Lansing. The the others. A speculator finds a fel- ty Agent work so that only enough Bureau pays the freight to Lansing, low from whom he can get apples at funds were available to take care of will weigh and grade the wool \$1, we'll say. The others are holding the salaries, the Farm Bureau pro- promptly and return the warehouse for a considerably better price. The vided sufficient finances for all of-receipt to the grower. It is good for speculators flood the territory with fice expense and incidentals. It is the regular cash advance of 25 cents quotations offering Michigan apples interesting to note in this connection a pound. Final settlement will be

Last year the pool returned grow man authorized to spend his entire ers six to nine cents per pound above 'Last year speculators figured time as he sees fit for the best in- the average local price for wool and cheap grapes when they bought a terest of the farmers of the county, in some instances did even better Last winter the Berrien County than that. The Bureau grades the 500 cars in futures. Because 60 per Farm Bureau co-operated in a series wool and sells every pound of every cent of the grape men are organized, of 21 extension schools held in the grade for all that it will bring. The delivered price, which is the price shown in the work of the Michigan they held for \$75 a ton. Because various Berrien county communities grower gets the benefit of the gradthey stuck they held up the market, and lasting for periods ranging from ing; he also gets the benefit of dittsburgh to the point of destina- was kept busy explaining its present It meant about \$750,000 to the grow- one to three days in length with two rect sale to the big mills in large ers and the speculators lost \$10 to and three sessions daily, Speakers volume. Nobody is in between. He partment of the Michigan Agriculation actual handling cost, which is fur-"Standardization and volume of a tural College while the Farm Bu- nished him in an itemized statement, Here the Farm Bureau serves by buy- work. high grade standard product is the reau hired others, securing the best which is subject to an audit. Four- ing the feedstuffs in Milkmaker and

Monroe County Picnic To Be Held Aug. 28

Plans have been completed for a ly. Members of three testing asso- county Grange and Farm Bureau pic-"Another function of the Fruit ciations were very much interested nic at Raisinville, one mile east of Growers will be to develop the trade in seeing what the other fellow is Grape, August 28. Hon. J. C. Ketchfor the lower grade apples," conclud- doing and how he is doing it. Seven am, Congressman from the Fourth herds were visited. One of the out- Michigan District, will deliver the

KNOW WHAT THEY WANT

W. E. Duffield, secretary of Green- the picnic last year. month. Herds visited were those of leaf Farm Bureau Local in Sanilac Frank Lane, Oliver Bros. and Rhine County, says sentiment in his com- nics has been the free ox roast. Mr. Jesse Norgaard, Guernseys; Wm. tax for highway financing purposes has promised another this year. The Knoblock and Clarence Maskey, Jer- and that no one has any time for a industrial school band, which made weight tax or other proposals.

EL. EXCH. BEAN GROWERS ADOPT BRAND



lvania, Manistee and North Eastn Railroads, and their dependent
n nections, have tripled their refor our road up-keep and easing our

Above is "Michelex," hereafter the trade-mark bags will be inspectsettled them. They say, "We haven't statement was \$2,617.34.

The trade-mark bags will be inspectsettled them. They say, "We haven't statement was \$2,617.34.

This, notwithstanding the fact to our entire herd this year. We are igan Elevator Exchange for its upon instructions from delegates when I tried to force my cows for the Michigan Elevator in the official trade-mark of the Michigan Elevator Exchange for its upon instructions from delegates when I tried to force my cows for the Michigan Elevator in the official trade-mark of the Michigan Elevator Exchange for its upon instructions from delegates when I tried to force my cows for the Michigan Elevator in the official trade-mark of the Michigan Elevator Exchange for its upon instructions from delegates when I tried to force my cows for the Michigan Elevator Exchange for its upon the fact that the manager died early in the inspect.

The trade-mark bags will be inspectsettled them. They say, "We haven't statement was \$2,617.34.

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The trade-mark bags will be inspectsettled them. choice beans. This design will soon at the last Elevator Exchange annual secured. "With Milkmaker I have no such begin to appear on every bag of meeting, this trade-mark was adopt- "Never before have we been able enced man as manager. In May, W.

udder trouble. Cows like it and eat choice beans marketed by the Ex- ed to protect our shippers against to secure a dairy feed which has C. Mumford, who has had wide and it clean winter and summer. They change. The "Michelex" trade-mark the action of certain shippers who produced such good results and we successful experience in co-operative don't get tired of it like they do with is the Exchange's guarantee to the are mixing foreign beans with Mich- figure that a dairyman can not afford Elevator work, was employed as Ingham County Farm Bureau a single feed or mixture of a few buyer that such choice beans are A-1 igan beans, which hurts the whole to mix his own feed when he can buy manager and business is again on members are receiving the intelligant to feed a properly balanced dairy Quality is what buyers are paying tor Exchange is protecting both its properly proportioned, accurately this issue. The subscription was feed that is sold on the honest open for, and the Elevator Exchange's shippers and its buyers. "Michelex" mixed and gets the results. We shall

Michigan bean market. The Eleva- Milkmaker so reasonably. It is the boom. should soon command a premium. gan Elevator Exchange.

Ask Your Co-op. How To Get In On This Money Saving Plan

It takes cows, feed and care to make milk. To produce milk with STRONG ing of the Michigan Potato Growers most profit, each of these elements should be the best. Scrub cows HAVE NATIONAL OUTLET would not be profitable dairy pro-It is equally true that the best bred cow can not do her best unless she

> Milk contains a lot of protein and a cow must have a high protein grain for best results. Dairymen realize

Bureau Meets Situation dairymen at the lowest cost, the Mich- the state-wide co-operative fruit marigan State Farm Bureau last year keting service. produced Milkmaker, the first 24%

parts of the state have endorsed it. goods and packs, build a valuable distributed through the local co-ops., it and benefit by the enormous volgroups of farmers for car door de- together,

How The Bureau Saves Money

buy raw materials entering into Milk- the Potato, Livestock, Elevator, and maker cheaper than individuals or to pool should write the wool de- associations because it buys in enorpartment at once for sacks, stating mous lots. The Farm Bureau has the markets of the nation and for for how many fleeces. Wool con- secured at a rock bottom price the this purpose the Michigan Fruit tinues to come into the pool at a services of the best mill in the coun- Growers local have at their command

(Continued on page 3)

Clinton County Farm Bureau will hold its fourth annual Farm Bureau picnic at Park Lake on Thursday, August 30th; 6,000 people attended

The big feature of previous picsuch a hit during the last two years, will again be on the job.

Two of the best base ball teams in Clinton County, Ovid and Bath, have been matched. These two teams have not yet been able to "lock horns" but their strength seems about even. There is considerable growling and bristling of hairs in both camps.

A short program has been arers in attendance. The program will elevator conditions in Coleman were be announced later. A quoit pitch- very unsatisfactory. ing tournament will be staged in

devotes this day to entertaining the the farmers together for an elevator people of Clinton County and they organization. The Coleman Farm offer a special invitation to everyone interested in the betterment of agri- perfected and during the following culture to attend.

Says Dairymen Can't Afford To Mix Feeds treasurer.

most interesting dairy herds visited Board made it possible to overcome on the recent Ingham County Hol- the adverse financial conditions in stein tour was that of A. R. Black 1921 and put the business on its & Sons. These enterprising dairy- feet. It was organized on a purely men have built up a herd of high co-operative basis with no capital quality pure-bred Holsteins that are stock. The assets of the organization high producers. They market their according to the officially audited milk in East Lansing, the college statement May 30, 1923, are \$16,-

feed problems any more. They have for the ten months preceding the Above is "Michelex," hereafter | The trade-mark bags will be inspect- settled them. They say, "We haven't statement was \$2,617.34.

MICHIGAN FRUIT **GROWERS SIGN UP 2,000 CARS**

Local Fruit Ass'ns Organize To Improve Their Net Returns

ducers no matter what feed was fed. Will Use Sales Services Of Federated Fruit And Vegetable Growers

Bangor, August 1. - More than this and for years have been balanc- 2,000 cars of tree fruits, grapes and ing their home grown roughages and small fruits are under sales service grains with protein feeds such as cot- contracts with the Michigan Fruit tonseeds, bran and linseed meal. Growers, Inc., as the result of a meet-Many have purchased ready mixed ing of local associations held at feeds, but the trouble was that the Bangor today, when co-operative asanalysis of such feeds didn't show sociations at South Haven, Paw Paw, what really was in the feed and how Stevensville, Sodus, St. Joseph, and much of each ingredient. The farm- Lawrence signed up with the Micher often paid well for low-grade feed. igan Fruit Growers and the National Federated Fruit and Vegetable Grow-To meet this situation by produc- ers, Inc., on behalf of their membering the best possible dairy feed and ships. Many other western Michigan arranging to distribute it to the fruit locals are ready to sign up with

The Michigan Fruit Growers, Inc., protein open formula dairy ration. represents the co-operation of west-The tag on the bag tells the exact ern Michigan fruit associations for a number of pounds of each ingredient central sales office whereby they can improve their net returns for mem-The success of this new dairy feed bers by eliminating competition bewas instantaneous. Dairymen in all tween themselves, standardizing their Over 8,000 tons have been fed. It is reputation for their fruit, advertise and many shipments are made to ume they could control by working

The Michigan Fruit Growers is en-The most economical way to buy tirely grower owned and controlled. lairy feed is to buy the whole win- The Michigan State Farm Bureau has ter's supply at a time in late sum- given a great deal of help in mer when feedstuff prices are usual- its organization, which has been on ly at their lowest point. However, the plan offered by the markets dethe problem of paying for all the partment of the Agricultural College. \$20 a ton in covering the 'shorts' were secured from the extension de- gets all that the wool brings, less the feed at one time and storing it ties Mr. Tennant has been counselling the

The Michigan Fruit Growers will be a commodity exchange affiliated The State Farm Bureau is able to with the State Farm Bureau, like

try for mixing and storing Milkmak- the Federated Fruit & Vegetable er and to handle carlot distribution Growers, organized by the American to co-operative associations, farm- Farm Bureau. The Federated orers' pools for car door delivery, etc. ganization took over one of the biggest, successful national fruit marketing institutions in America and is selling fruit every day.

Members of the Grand Rapids Growers Association, a powerful organization, have voted to join the Michigan Fruit Growers, Inc. Associations which contracted with the Fruit Growers August 1 are St. Joseph Mich. Fruit Growers Ass'n., Lincoln Fruit Growers Ass'n., Sodus Fruit Growers Ass'n., Paw Paw Co-op. Ass'n., Bangor Fruit Exchange, South Haven Fruit Exchange, Lawrence Co-op. Company. In all 16 associations are members of the Fruit Growers and will sign their marketing contract.

FARMERS' ELEVATOR AT **COLEMAN MAKES GOOD**

Coleman, Aug. 8.-The farmers about Coleman in Midland county have demonstrated their ability to put across a business proposition. For years before the Farm Bureau ranged after dinner with state speak- was organized in Midland county.

One of the first jobs undertaken by County Agent McMurtry in the The Clinton County Farm Bureau winter of 1920 and '21 was to get Bureau Elevator Association was summer a large warehouse was built. Walter Mainhood was chosen president of the Board of Directors and Frank Lundy, secretary-

The indomitable spirit displayed East Lansing, Aug. 7 .- One of the by these and other members of the 082.41, with a surplus of approxi-They don't worry about their mately \$4,000 on hand. The gain

association did not have an experi-

Act I: "Let us have cheap foreign Don't keep cows. Make cows keep made by the Ingham County Farm of the words Michi- and the labor." Act II: "Let us deport the

MICHIGAN FARM BUREAU NEWS

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AGRICULTURE MOURNS PRESIDENT HARDING

LEGISLATIVE HEADQUARTERS Munsey Bldg., Washington, D. C.

In the death of President Harding, American farmers mourn the loss of a true friend, a great leader who understood the farmers' difficulties and sympathized with them, who was giving generously of his thought and strength to help farmers with their cooperative marketing program.

On his last speaking tour through the west, President Harding's speeches were remarkable for his outspoken endorsement of farmers' organizations and co-operative marketing. At one point the President declared:

"I know no single movement that promises more help toward the present relief and the permanent betterment of agricultural conditions than does the co-operative movement. I am anxious that the government do everything within reason and sound precedure, and I am still more anxious that the farmers themselves shall co-operate to make the government efforts doubly efficacious.'

In his Idaho Falls speech, President Harding forcefully re-committed himself to the co-operative idea as applied to the marketing of agricultural products. Speaking of economic conditions in America and the high cost of living, the President stated:

"We realize that the real producer, under our elaborate and costly system of distribution, is not permitted a fair share of his product for his own use and enjoyment. We have become convinced that somehow our system of distribution has grown too cumbersome, too costly. We must find methods to take up as much as possible of the slack in the long line between producer and consumer; to give the producer a better share in that which he furnishes to the com-

Throughout his term of office Mr. Harding gave every consideration to the farmers' problems. In every instance national legislation of interest to farmers received his signature and became law. The whole nation has been benefited as a result.

In President Coolidge we have a strong man taking over the duties of the Government. He has pledged himself to carry out the broad policies of his chief. From the beginning, through the wisdom of President Harding, Mr. Coolidge was an ex-officio member of the President's cabinet and attended all the meetings. President Coolidge has a close knowledge of all the policies and problems which he has undertaken to carry out to a successful conclusion. He should have the hearty co-operation of every citizen

ECONOMIC RESULTS OF CO-OPERATION-A PARADOX

Paradoxical as it may seem, higher prices to producers and lower prices to consumers are not incompatible. Co-operative farm organizations, like the Farm Bureau, not only might, but actually do, achieve both of these seemingly contradictory, but nevertheless highly possible and certainly very desirable conditions. This is brought about through reducing the "spread" between the price the farmer gets and the price the consumer pays by providing more efficient methods of distribution.

The truth of the whole matter is that co-operative farm organizations are not out to raise prices to the consumer but are only striving to create greater efficiency in the methods of marketing and distributing farm produce so that the farmer may not

be forced down to peasant conditions. This is the case not because farmers are not naturally grasping or humanly selfish, but because of the very basic nature of the farmer's business. There can be no monopoly in agriculture. No group of farmers can limit agricultural production as a whole. Hence no existing farm organization has ever made such not contrive to retain all of the returns which come from the increased efficiency of distribution which results from the application of the co-operative principle to the economic problems

A few examples will make this point more clear. For instance, the secretary of a co-operative live stock shipping association can handle in one day all of the business which under the old system would have been done by five or six competing local shippers, who of necessity would have spent practically the entire week soliciting trade and each making it more expensive for the others to do business. The expenses of this inefficient marketing system, of which the multiplicity of local stock buyers is but a single factor, has been borne by the farmer, in the form of lower prices, and by the consumer, in the form of higher retail costs.

Take another example. In the old days 20 or 30 fruit buyers would invade each fruit section during the marketing season. Whether or not these buyers were in actual competition with each other, or whether they operated under a mutual agreement, the fact remains that the cost of maintaining this horde of middlemen has been shared jointly by the farmers and the ultimate consumers. Hence both classes should be equally interested in the adoption of a more efficient distributing system. Such constructive desires are finding expression in the establishment of co-operative fruit growers' associations. The manager of such a local organization can easily handle all the business formerly done by the 20 or 30 buyers. Still greater efficiency is being secured through the development and successful operation of the big central exchanges affiliated with the Michigan State Farm Bureau under Michigan commodity control type of organization, such as the Michigan Potato Growers Exchange, the Elevator Exchange, the Live Stock Exchange, the Milk Producers Ass'n., and the Michigan Fruit Growers Exchange.

While the saving which results from this more efficient marketing system would at first go directly into the farmer's pockets, it is evident that unless there is some means of limiting agricultural production, the farmer must eventually divide some of this extra price with the consumer. It is the same old law of supply and demand which cannot be outwitted by any of our modern schemes or devices. Higher prices to the producer will tend to increase production, and increased production will just as surely spell lower prices to the consuming public. The saving effected by the adoption of co-operative marketing and the elimination of unnecessary middlemen is thus bound to be shared about half and half by the producer and consumer.

In view of these fundamental facts, farmer and city man should join hands in support of the Farm Bureau and other farmers' co-operative marketing organizations, realizing that greater efficiency in marketing and distribution will prove of

urder of CHAS BOWD I TEH & SON

MECHANICS & METALS NAT'L BANK,

BUREAU IS READY WITH FALL SEEDS

Better Grain Seed Is Urged As Aid to Lower Per Bushel Cost

With prices of certified grain seed ower than ever before, due to the ow prices of commercial grains, there is every indication that an increasing number of Michigan farmers will plant certified Red Rock or American Banner Wheat and Rosen Rye this fall, says the State Farm Bureau Seed Dep't. When seed prices are low it is a logical time to use pure-bred seed.

"With low commercial markets, maximum efficiency is required," said J. W. Nicolson, manager of the Farm Bureau's seed department. "One of the greatest aids is the use of good seed of high yielding varie-

Urges No Waste Motions
"I do not advocate increased production," explains Mr. Nicolson, "but in face of high production costs and high labor costs a farmer can't afford not to make every move count. There's no use of going through all the motions and failing to get a satisfactory crop because of inferior seed. If I were farming just now I believe I would crop fewer acres and get along with as little labor and operating expense as possible, but make every effort to insure a high per acre production. The use of good seed is a logical step in this direction."

The Farm Bureau seed department is not only well supplied with Rosen Rye and Red Rock wheat but it also offering certified American Banner Wheat this fall. Never before has pure seed of this improved white wheat been available in quantities. It is highly recommended by the M. A. C. farm crops

Bureau Offers Bargain On Campers' Blanket

The Farm Bureau is offering a real bargain in a solid dark green, 100 pct. virgin wool outing blanket this summer. It's just the thing for campers, fishermen and motorists. While they last-they may be had for \$5.00 C. O. D., postage pre-

This blanket comes in two sizes 66x84 and 60x72 inches. State your choice. The blanket is built for wear and warmth. It will come out of a real camping trip looking just as good as it went in. After that it will make an ideal automobile blanket. You will find it very satisfactory for use on your own bed or for the youngsters. It's one cracker-jack of an all-around blanket for summer or winter use. Order yours

today. Prompt delivery.

At the same time ask for samples and prices on Farm Bureau tailor-made suits and overcoats.

MICHIGAN STATE FARM BUREAU Fabrics Division · Lansing, Michigan

InsureYourAutomobile

Total Assets over \$365,000.00

With congested traffic upon all highways and heavy trucks and automobiles, no wise farmer will drive his car a day without automobile insurance.

Why not insure in the pioneer Mutual?

Now starting ninth year of success. About 45,000 of the leading farmers and business men are insured in said Company,

The Company has paid in claims since organization over \$1,400,000.00.

The Company has experienced officers, agents and claim adjusters to give you prompt set it

The Company has carried insurance for suc. men as Ex-Governor Rich, the late Governor Warner, and many leading lawyers, bankers and business men of the State.

It will cost to insure a Dodge car for fire, theft and liability in the country districts only \$10.50.

See our local agent, or write

CITIZENS MUTUAL AUTOMOBILE INSURANCE COMPANY

Howell, Michigan

RESENTED THIS CHEER IS AN ACREOWLEDGMENT OF FULL SETTLEMENT OF Hillsdale, August 6- Below is alstart the campaign to clean up the!

photo of the first consignment of county and kept it going. hogs in the United States which

brought their owner a premium of shires and brought their owners \$7- Pres. of the Hillsdale Co. Farm Bu-10 cents a hundred pounds because .60 extra. Hillsdale County ships reau, J. B. Strong, Jerome; Fred they came from a tuberculosis free 500 cars of hogs annually, weighing Bowditch, junior member of the county. Above is a photograph of about 17,000 lbs. per car. At 10 firm; H. R. Smith, State Livestock the premium check paid to Chas. cents a hundred the extra return to Commission, Chas. Kimball, chair-Bowditch & Son of Osseo, the ship- the shipper is \$17 a car or \$8,500 man of the Board of Supervisors and pers. Hillsdale is the county, and on all the cars. This premium will F. E. Haynes, Pres. of the Hillsdale it is tuberculosis free, largely be- pay the expense of the complete County Pure Bred Stock Ass'n, All cause of the efforts of the Hillsdale county clean-up in a short time and took part in the Hillsdale T. B. cam-County Farm Bureau, which helped will continue its benefits thereafter. paign.

Cash Proof That T. B. Eradication Pays

VOUCHER-CHECK

Throad Dold Packing Co.

Weiffalv. N.U. Aud ist 1923

Pouls and Beef Packers

right are Col. Kerr and George B. These hogs are pure bred Hamp- Smith of Addison, Dr. A. Z. Nichols,

No. E 82517

5 7.60 -

Jacob Dold Macking Co.



WEXFORD ALFALFA TOUR A SUCCESS

Various Meetings

farm the owner explained the en- fields are acid. tire history of his alfalfa crop, kind of seed, planting date, methods, cut- ing acid phosphate and certified tings, etc. Tests were made in vari- Grimm alfalfa seed has a wonderous fields to find out about the sub- ful stand. Near Manton, Charles soil and prove the lime require- Walstrom plowed up a 12 year old ments. Michigan Agricultural Colfield of alfalfa, applied 2½ tons of lege soils and crops department ex- limestone per acre, re-seeded and has perts were present and all of the men a wonderful stand of alfalfa which on the tour picked up some very should cut for the next 15 years. marketing association of the peanut helpful information.

for the hauling, much cheaper than have tested it.

lime stone. John Rydquist's alfalfa Fred Tidey, Colfax Twp., has a through their marketing association,

no lime is necessary and that test- for six years, Homer Vandervanter, ing is cheaper than guessing,

Hardigan alfalfa is doing very well at the Cummer-Diggins place near the Cass school. At the C. R. that has been cut continuously for Smith farm, County Agent John- 20 years. The last is underlaid by Average of 242 Farmers at the ston explained how to drag out a sub-soil rich in lime. quack grass with an alfalfa drag. The value of soy beans on a fertile acid soil was shown at the H. C. Eng-Cadillac, Mich., Aug. 7.-Wexford land farm, Boon township. They County has just completed its sec- contain a little more protein than annual alfalfa tour through that alfalfa, can be cut for hay and take per acre but now with certified county, which was arranged by Coun- the place of alfalfa or sweet clover ty Agent Wm. F. Johnston It was at- as roughage in dairy rations. Soy tended by an average of 242 people beans can take the place of alfalfa at the various meetings. At every as an emergency crop when all the

E. B. Morgan by liming and us-times. Tests around Manton show there growers of the State. The effort is The J. H. Johnston farm, Clam are enough fields with acid re-action stimulated by the fact that the Lake, demonstrated the value of so that none should prepare ground Georgia growers received an average

Antioch Township, has one where alfalfa has been cut for 13 years and Harry Yuker at Sherman has one

The A. W. Miller farm in Antioch township shows a wonderful difference between certified Grimm alfaifa and other varieties, Mr. Miller said he used to sow 16 to 17 pounds Grimm he gets wonderful stands at

pounds per acre. The result of this County Farm Bureau tour will be more liming, more testing, more marl beds, better seed and less cutting of alfalfa three

Peanut Growers Organize

ashes which can be had from Cadillac and put money into seed until they price of \$85 per ton for their 1922

Have You Consigned Your Wool to the Pool?

Your lot will increase the volume of wool in the

Volume spells efficiency in marketing.

Efficiency means greater net returns to the

It pays to pool your wool. You get the full market price for each grade you have, with the least possible sales cost. You get the advantage of the rising market. In fourteen years out of seventeen the wool market advances with the season.

Remember It Is Only Too True That

Old line dealers are interested in how little they can pay for your wool and yet get it. The Farm Bureau is interested in making the greatest possible return for the grower.

When you pool, you market by grade and get the full returns from every grade you have. The pool is your own sales agency, and it sells direct to mills. The profits are yours and you get them.

Write the State Farm Bureau Wool Department at Lansing for wool bags and ship collect to the Farm Bureau. Tell us about how many fleeces you will have. We grade promptly on arrival of wool and return you your warehouse receipt and your regular cash advance of 25 cents a pound. Final settlement when the pool is sold out.

MICHIGAN STATE FARM BUREAU Wool Department Michigan Lansing.

BRADFUTE LAUDS **CO-OP MARKETING** AT FARMERS' DAY

Declares Production Is Only left the farms last year as he was The Beginning If Farmer Wants Full Returns

SHAW TELLS OF M. A. C.

Mumford Says Bureau Is Boon To Farmer And Safeguard To The Nation

efficient in the world," declared O. E. living should go hand in hand. Bradfute, president of the American Farm Bureau Federation, speaking tinued the national Farm Bureau its agriculturalists.

cents," challenged Bradfute.

Stresses Need For Co-ops. co-operative buying and selling or-democracy. ganizations was advocated by President Bradfute as the most effective solution of the farmers' present CLEVELAND CAN'T conomic conditions. He paid a high tribute to the present co-operative organizations in Michigan and voiced his deep conviction as to the sincerity and ability of their leader-



Speaking of the inception and or- worsteds. ganization of the American Farm Buional issues which they have in tell them where I got it." ommon, such as marketing, transortation, finance, legislation and Board of Agriculture O. K.

of products produced annually on subsided. ers have a right to be heard on matters of freight rates and car supply. of his fitness. Bureau Put Farmers On Map

ared, "I think I am taking no un- resulted in his appointment. ie credit when I say that the ornization that has put the farmer the map and placed him so promi-

He should study market demands dent Friday. supply it. Therein lies the key to

for the co-operative solution of the problems confronting agriculture, not only for the benefit of the farm-

Greater M. A. C. Predicted Dean Robert S. Shaw, who preded at the meeting, welcomed the elegates and deplored the fact that The Oceana County Farm Bureau lay in their winter coal requirements

Mumford Thrillis Farmers The other speaker of the day was Dr. Eben Mumford, extension speaker of M. A. C. He spoke of "The Human Factor in Agriculture," and declared he was not so much worried about the 1,120,000 persons who

who remained.

Dr. Mumford called attention to the development of the rural free delivery, the telephone, automobile good roads, radio and all other facil-"The American farmer is the most urged that better farming and better Farm Bureau indicated that there demand is created instead of dump-

Stresses Importance of Farmers Declaring that "The Farmer Is ject. before an immense audience of More Important Than The Farm," Dr. As finally passed, the provisions Farmers' Day visitors at the M. A. C. Mumford deplored tendencies toward of the act are made entirely optional. world needs and the ultimate reducgymnasium July 27. "The fact is, the creation of a peasant class of The evident purpose of this type of tion to domestic requirements." they are so efficient that they are ac- farmers and predicted that the des- legislation is to protect buyers of cused of producing too much," con- tiny of America lies in the hands of Michigan land from misrepresenta-

"During the last decade the Amer- the future prospects for agriculture ing public in Michigan real estate. ican farmer has increased his ef- in America and found occasion for ficiency 20%. This has been large- new hope in the fact that the populaly due to the influence of the agricultural colleges, the agricultural products in America is rapidly in-extension work and the county agri-extension work and the county agriture has now nearly all been brought whitney Watkins, state commissioner thing for fire protection along the track and it made a novel sight for tion, you are not worth the room you day has the leading organization in Agriculture at M. A. C., and R A. passengers to ride through a ten-mil take up as far as being salesmen in the United States—the American Smith, state geologist. concerned. Why you can't sell a sil- Farm Bureau Federation. Dr. Mumver dollar for more than about 65 ford closed his remarks with a strong and license the inspectors who will appeal to the farmers to be loyal to conduct the certification surveys. their organizations and through them Any farmer or land owner may se A greater development of farmers' to lay the foundations for a greater cure the services of these approved

So Writes Buyer of Bureau Wool Blankets and Overcoat

Farm Bureau blankets and clothing tion certificate is issued, which betake very well with Ohio folks for comes a legal document and accomquality, workmanship and wear and panies the deed to the land. price, according to a letter to the Bu- The commission is also empowerreau from Mrs. C. G. Heltman of ed to create a list of accredited deal-1104 East 112th St., of Cleveland, ers who agree to confine their sell-

prompt reply to my letter. I am form to the provisions of the act, sorry you have no more blue and white blankets in the Ottawa style, mother is so much pleased with it that she refused to buy any blankets in Cleveland, and that is why I wrote you. We are sure of the quality of your goods. My husband had an overcoat made up from your mater- ers to contract their winter feed re ials last fall and it wore wonderful quirements of Milkmaker with the well and looks as if it had just come Farm Bureau for delivery in equal from the tailor shop.

blue and white check blankets at the ration at summer feed prices. It \$8.50, an Otsego auto robe at \$6.50 supplies the feed regularly—fresh like to have samples of black and for it when he gets it. The Farm navy blue medium weight cloth for Bureau plan makes it possible for ladies' skirts, also of ladies' wear farmers to finance their winter feed

"Your \$12 blanket is the superior much worth while. reau Federation, President Bradfute of any wool blanket at \$18.50 here declared that American farmers had and one is sure of the quality. It long felt the need of making themselves effectively understood on na- show my blanket to my friends and 1922 prices and were saving about

ransportation, President Bradfute comprehension which followed the which is added the actual manufacdeclared that of the \$10,000,000,000 dismissal of President Friday has

worth of this produce goes into the right thing when they acceded to minimum. transportation. Farmers pay \$2,200,- the unanimous demand from all the 000,000 in freight bills annually. This Michigan farm organizations and so is 55% of the nation's entire freight far as we know from all interested Because of this interest, farm- farmers and hired David Friday, al- just as was done last year. Your though a part of them to our cer- part is to get hold of your local mantain knowledge had grave doubts ager at once and tell him what your

Almost from the day of the inchievements of the National Farm auguration of the new president, it with your neighbors for carload shipureau and declaring that it was was evident that he was a misfit and ments to be delivered monthly at a sed upon the most successful type would never function with the farm- guaranteed price, write to the State f organization, with the control ers of the state in the way they had Farm Bureau Purchasing Department ming from the bottom up in a truly mocratic manner, Mr. Bradfute dein creating the ground swell which
This is how you contract for your

strated that they are farmer repre- you contract for a certain number of sentatives first, last and all the time tons of Milkmaker to be delivered ently in the minds of the city people when in the face of the strongest op- and paid for in equal monthly shipthe United States is the Farm Bubear by every other interest both price. This is the same as was done political and financial they stood pat in 1922 and the resulting guaranteed "The farmer's interest in his pro- for the best interest of the farmer pool price will be the price to you uct should not end with its produc- and our Agricultural College and in- for the life of your contract. Deon," declared President Bradfute, sisted on the resignation of Presi-

necessary. Through organization a ed, both for us farmers and the Col- went through as scheduled last year, sufficient volume of products is in-sured so that careful standardization sured so that careful standardization take as they did when they have to tract your winter supply of Milkand grading is possible. Find out correct it and we farmers are back maker at summer feed prices. what the consumer wants and then of them and approve of their action,

Mr. Bradfute closed his powerful and scholarly address with a plea for the co-operative solution of the strong tendency to exercise the pre- Milkmaker the year around. rogatives. No one else can do it as well .- A. B. Cook, Aug. edition, THE well.—A. B. Cook, Addition of the nadion as well.

Creater M. A. C. Prodicted.

Well.—A. B. Cook, Manager,
MICHIGAN PATRON, official paper,
The Michigan State Grange.

Hits Pittsburgh Plus

the rain had prevented their inspect, has taken out a \$10 membership in and that they will, therefore, be dethe 1,220 acre college farm, the the Western Association of Rolled manding coal at a time when the acres of experimental plots, and Steel Consumers, the organization of railroads are already overloaded. dings and equipment of the in- steel consumers fighting to eliminate The Department is urging all industution. Dean Shaw discussed the Pittsburgh Plus. Farmers pay Pitts- tries and individuals to lay in their ome of the college, told his plans burgh Plus when they buy steel fall and winter coal during the next

predicted a splendid future for the NEW LAW WOULD PROTECT BUYERS OF FARMING LAND

tion Act Are Made Optional

ferent today from what it formerly igan State Legislature by the pro- duced each year at the thresher. was and which are proving the great posal for certification by the State ocializing factors of modern life. He Department of Agriculture of all im- intermediate farm credits law. declared that agriculture had prog- proved and unimproved land sold in ressed faster in the last three years Michigan. A legislative questionnaire keting of all farm products. than in the previous 33 years and conducted by the Michigan State among its membership on this sub-

tion by unscrupulous land sharks and Dr. Mumford discussed in detail to protect the confidence of the buy-

Handled By Big Men Administration of this new statute,

The new commission will examine inspectors, who will examine his land, study the agricultural conditions of the community, and issue a report in which a recommendation is made regarding the agricultural adaptabil-EQUAL F. B. GOODS ities of the land studied, its market conditions, climate, and recreational and tourist possibilities.

Report Is "Checked Up" This preliminary survey which is paid directly by the land-owner, is then checked up and verified by an inspector maintained by the state for this purpose. If he approves the re-Cleveland, O., Aug. 7 .- Michigan port of the first inspector, an inspec-

ing of unimproved Michigan lands to "I thank you very much for your certified land and who agree to con-

the kind I bought last year. My Get Winter's Milkmaker At Summer Prices (Continued from page one)

Pay For It Monthly As Delivered This purchasing plan enables farm om the tailor shop.
"We want two Washtenaw dark or October through March and get and a wool batt at \$3.00. We would and palatable—and the farmer pays requirements easily at savings very

In January, February and March, \$10 to \$12 a ton and getting more

Milkmaker is delivered to farmers Regarding the farmers' interest in The hysterics due to a lack of at the price of the ingredients, to turing and distribution costs, which the State Farm Bureau's feed buy-American farms, \$4,000,000,000 The State Board of Agriculture did ing service volume brings down to a

How To Order Milkmaker Milkmaker will be handled through our local co-operative association, needs will be this winter. If you have no association and want to pool

winter requirements of Milkmaker-The Board of Agriculture demon- through your co-operative association your neighbors through your co-op. It is a good day when we have a to suit your convenience. Feed is and merchandize his crop. For best Board which is agriculturally mind-delivered on time. Every shipment sesults organization is absolutely Board which is agriculturally mind-went through as scheduled last year.

Local co-operative associations can They are constitutionally endowed give you additional information on

Buy Coal Now

Washington, August 9-The Department of Commerce advises that industries have generally failed to

WHEAT GROWERS PLAN TO ESCAPE LOW PRICES

Wichita, Kans., Aug. 8 .- Delegates from five states meeting here Bureau. to consider emergencies caused by left the farms last year as he was concerned about the type of farmers Provisions Of Land Certificathe farms last year as he was concerned about the type of farmers Provisions Of Land Certificathe improvement of the present dea great lesson in co-operation." pressing conditions:

"Feeding low grade wheat to live

Considerable interest was develop- for making an actual count of the Stock Ass'n., Grange program. Write ties which makes rural life so dif- ed in the recent session of the Mich- number of bushels of wheat pro-"Full use of provisions of the new

> "Participation in co-operative mar-"Feeding wheat into markets as

was no uniformity of sentiment ing all of it within three months. "Diversified farming and summer fallowing of ground,

"Balancing wheat production to

A 10 Mile Potato Patch

On one stretch of the Oregonleased the land to a party who planted four rows on each side of the WE ENJOYED

Joe McGuire

the present low prices of wheat adopted resolutions urging that the It has facts and romance that make it both It has facts and romance that make it both

Book Joe McGuire

"Creation of a government agency for your next County Farm Bureau's Live HOMESTEAD FILMS, INC.,

732 S. Wabash Ave., Cent. Sta. Chicago, Illinois

INGLESIDE SHROPSHIRES

sustained excellence, but never before have we been able to-present to our ever-widening circle of satisfied customers such an attractive offering of Shropshires of all ages as we have for sale this fall. In rams we have a strong assortment of yearlings — especially splendid individuals of the choicest breeding obtainable. We have young ewes of quality for exhibition or foundation stock.

Write your wants—or better yet, come and inspect this stock personally.

Watch for our exhibits at the leading Mechigan Fairs.

H. E. POWELL & SON IONIA, MICH.

TIX-TON-MIX

An economical protector of sheep health sold by drug and general stores or a \$3 package enough for 30 sheep six months by paid parcel post from PARSONS CHEMICAL CO., 400 E. Mich. Ave., Lansing, Mich.

counces.

HIGHEST QUALITY

BREAD FLOUR

Farm Bureau Flour

A fancy patent spring wheat flour of ideal quality and amazing uniformity.

Every sack of FARM BUREAU flour is unconditionally guaranteed.

A trial will convince you of its superior-ity. Speak to your local secretary today.

MICHIGAN STATE FARM BUREAU Lansing, Michigan

HOGS WILL MATURE EARLIER

If You Feed 'Em Detroit Star Brand

Meat, and Bone, Hog Digester Tankage Builds bone and muscle on young pigs. You can market two months earlier than by feeding with corn alone, besides brood sows will eat NONE of their young'uns.

There's a Difference in Condition of Hogs'



DETROIT PACKING CO., Detroit, Mich. Give this product a trial! It means money for you. Guaranteed 50% protein. Packed in 100 lb. bags.

Your local co-op. manager or the Michigan State Farm Bureau will take your order and fill promptly.



1,000 IONIA CO. **FARMERS PICNIC**

Have Live Program of Music, Sports and Speeches; Mumford There

Ionia, August 4-The Ionia county farmers' community picnic held here today was a success in every way. Between 1,000 and 1,500 enthusiastic and progressive farmers and their families turned out for the occasion. The weather was ideal, the picnic dinner was bountiful, the music and speeches were the best ever and an exciting ball game featuring local rural talent rounded out a well halanced program of constructive recreation

After some peppy music by the Farm Bureau booster, was introduced as chairman of the day.

Community Spirit is Lauded and business men as well as by all are due for some relief. the farmers' organizations.

Dr. Eben Mumford, extension speaker of the Michigan Agricultural College, traced in an interesting way the development and achievements of organized agriculture in America, told how the Grange and the Farm Bureau were solving the pressing and erplexing agricultural problems of today and pointed the way to greater accomplishments and success in the

Tells of Farm Bureau Progress Special emphasis was placed by Dr. Mumford on the achievements of the Michigan State Farm Bureau business departments and the several commodity exchanges affiliated

M. B. McPherson of Lowell, memconcluded the speaking program. Mr. should do better. McPherson gave his hearers some interesting information on the actions of the State Board of Agriculture in other grains. With a smaller yield connection with Dr. Friday's resig- per acre, farmers should have more nation and other recent develop- money for oats. ments which have aroused popular interest. His statement that the discharge their full duties in accord- much the farmers are really feeding farmer four cents a pound. ance with their judgment as to the best interests of the institution and the agriculture of the state, met with Declares Milkmaker no uncertain evidences of hearty approval from the assembled farmers.

Misses Lucinda Monroe and Margaret England of Portland sang two or three very enjoyable solos in the ne program

To Hold Membership Campaign Announcement of the Ionia County Farm Bureau membership campaign, which will be launched August 27, was made by Lester M. Campbell, secretary of the Ionia Bu-

A baseball game between the Portland Farmers' team and the Berlin-Orange Farmers' team created a lot of interest. The Portland farm lads won a slug fest 23-14.

Ideas and Dollars "If I swap dollars with you I am if I swap ideas with you I am twice you-all, brethren!" he shouted. Give as rich as I was, for I have my own

and yours as well."-Exchange.

a man has a hard time keeping his head above water, it is time for come by emotion. "Glory to de him to get out of deep water. Join Lawd! Give Him Mo.' Give Him a the Farm Bureau.

Gas Tax is Spreading

Now Helps Keep Up Roads In 36 States



Portland Boys' Band had attracted generally the gasoline tax is coming is unconstitutional nor is the tax unthe picnickers from their sports and to be accepted as the fair method of collectible. It must be a success for family groups, Stanley M. Powell, financing the up-keep of state high- financing state road programs beyoung Ronald township farmer and ways and providing for the construc- cause 17 of these states adopted the tion of modern roads. In the 36 gasoline tax this year. Michigan states which collect a gas tax, motor- tourists pay for using the roads in Mr. Powell declared that the pic- portion that they use them and it is roads and we pay for them. These nic was a splendid example of com- a safe bet that tremendous road bond same visiting tourists state that a munity co-operation as it was sup- issues are becoming unnecessary in gasoline tax would not have kept ported by the bankers, merchants those states and that the tax payers them from coming to Michigan. They Berrien Bureau's

If 36 states are collecting gasoline they expect better roads.

Above is a map which shows how taxes today, it can't be that the law ists pay for the roads in the pro- other states. Our visitors use the are surprised not to find one and

MARKET CONDITIONS

As Reported By State Farm Bureau Marketing Departments

down to less than last year's total, for the better, and with the general prosperity of the country, we see no reason why wheat will not do considerably better after the first crop rush is over.

A large percentage of the foreign countries are now harvesting good wheat crops and will not be in the market for our supplies as long as they have grain of their own. Later ber of the State Board of Agricul- on in the season they should be eager ture and of the Board of Directors to buy American wheat at much betof the Michigan State Farm Bureau, ter prices than today's market. It

OATS Oats are cheap compared with all

Lansing Michigan,

Dear Sirs:

ever used.

Lawd!"

There seems to be no good to rye. which was during the last few days State Board of Agriculture was se- Prices are so low that farmers are in August. lected by the people for the specific feeding it generally throughout the purpose of managing M. A. C., and country. With less rye than last that they expected to continue to year, when it becomes known how ment at prices that would net the

Yours very truly,

A Cheerful Giver

"Amen!" yelled a perspiring

member of the congregation, over-

twentieth."-The Woodpecker.

people to contribute generously.

and cutting down their fall planting, With the crop considerably cut we believe rye should take a turn

> CORN There will be little carry-over of on old as well as new corn. With this year's crop, we are on the friendly side of corn.

> > BEANS

The market for old beans seems to have reached bottom this week and there has been a good inquiry for choice beans for immediate shipment. We hope to see all of the old beans cleaned up before the new crop is harvested. All indications now are that the new crop is in good condition and we expect to see new beans shipped as early as last year,

There has been a good call for new beans for September or October ship-

BUREAU TRAFFIC DEP'T. COLLECTS 14 CLAIMS Is Best Dairy Feed

The State Farm Bureau Traffic achievements. Midland, Mich., August 6, 1923. Department collects claims at cost The Lincoln Fruit Association at changes and local co-ops.

I used your Michigan Milkmaker Dairy Feed last winter on official test and had splendid results. Be-\$129.55 in favor of Byron Center farmers. lieve it is the best dairy feed I have Farm Bureau Ass'n. for loss on one (Signed) Charles Lamphierd. \$53.30 in favor of Purchasing De-\$67.85 in favor of Purchasing Department for overcharge on one car A colored revival was in full blast, and one old fellow was exhorting the coal; \$27.18 in favor of Seed Department, overcharge on car corn; "Look what de Lawd's done fo' aga County Farm Bureau, over-Him a tenth. A tenth belongs to de charge on car peaches.

BUSINESS NEWS

3c a word per insertion for 3 or more insertions; 3%c a word for each of 2 insertions; 4 cents a word for one insertion. Count each word, abbreviation and figure, including words in signature, as words. Cash must accompany order. Mich. Farm Bureau News.

STEP ON IT! AND DIM YOUR LIGHTS

FOR SALE—Feed, seed and coal business. This is a live growing concern. A noneymaker for someone. John Fridenerger, Walled Lake, Mich.

Monuments

If you contemplate erecting a quality. The total expense is being the work. The R. W. Carr shops in vision could be used and the results Association, the Benton Center Fruit Charlotte and Battle Creek have as so far demonstrate the necessity of Association, the St. Joseph Fruit Aslarge and complete a stock as you organization of the fruit interests sociation, the Lincoln Fruit Growers will find in Michigan.

talk the matter over with you? There are many features about our work that we would like to explain to you in person. Drop us a card.

R. W. CARR

SPEAK FOR VETCH EARLY TO GET IT

The demand for vetch seed bids fair to exceed the supply of the genuine article this season, according to the Farm Bureau seed department, which has established a reputation for Michigan-grown vetch and has thereby built up a big vetch seed trade not 'only among the general farmers and fruit growers of Michigan, but among those of Illinois, Indiana, Kentucky, Virginia, and several other states as well.

Because of this large trade, Michigan has now become the center of vetch seed production in the United States, producing 85 to 95% of the national output.

The seed department warns buyers of vetch seed that imported, illadapted stock will likely appear on the market during September. It is expected that this factor will result in keeping the price down.

Vetch producers who wish to dispose of their seed should send in samples to the State Farm Bureau seed department at once or get in touch with their local co-ops.

Program Interesting

(Continued from page one) Agricultural schools, but in most cases it was done through the township Farm Bureau organizations. Township Units Strong

The township organizations are strong in Berrien County. New Buffalo, Lincoln, Benton and Bainbridge townships are outstanding examples. Under a unique type of arrangement the Berrien County Farm Bureau remits to the township Farm Bureaus 50 cents for each paid-up old corn and trade is largely bullish membership to provide them a working fund so that they are assured inthree billion estimated bushels for dependence in promoting their own projects.

Mr. F. W. Emerson, secretary of the Berrien County Farm Bureau, is a firm believer in motion pictures as a means of securing the attention of farm audiences and teaching many valuable lessons regarding the best agricultural methods and community betterment projects. His activities along this line are not confined to Farm Bureau meetings. He and his machine are always available to any for pound. You know exactly what you are community organization whether it is a Grange, a Sunday School or any other group meeting. The Berrien County Farm Bureau owns a large supply of films and leases others for

Locals Affiliated With Bureau Berrien County farmers believe in co-operation and are strongly organized. All the local co-operative associations have lined up with the Farm Bureau. Some of these locals are outstanding because of their

for Farm Bureau members, depart- Stevensville built the first pre-cool ments, affiliated commodity ex- ing plant in Michigan. This is a During July fourteen claims There are now two other pre-cooling only relieve the surplus in the big Association, with stores at Buchanan amounting to \$415.00 were collected, plants in Berrien County but these markets, such as Chicago, but edu- and Niles, and the Three Oaks Ship-Among them were the following: newer plants are not owned by the cate the growers and the consuming ping Association.

car of coal; \$29.99 in favor of Wind- season shipped seventy cars of small in this manner last season, and sor Farm Bureau for loss on car coal; fruit without a single rejection or a since the buyers were so uniformily comes. single adjustment. As every fruit satisfied it is expected a much larger partment for loss on one car of coal; shipper knows, this is indeed a re-volume of business will be handled markable achievement.

Pre-cooling Plant Saves \$100,000 The benefits of pre-cooling have been found to be both direct and inand one for \$62.48 in favor of Bar- direct, resulting in the fruit getting market surpluses and reducing losses to the market in far better condition through the shortage of refrigerator Fourth close together. All market- the high quality of fruit to be obmarket would have been expected to from the growers in Berrien County. ers, therefore, placed 30 carloads of secured in this manner. their berries in the pre-cooling plants | Last season George P. Pullen, a

market could absorb it.

Co.ops. Join In Shipping POULTRY FARM, completely equipped.
Must be seen to be appreciated. For particulars write MACALWHITE POULTRY FARM, Caro, Mich.

Co-ops. Join in Snipping
At the suggestion of the County
Farm Bureau Secretary, the fruit associations of Berrien County operattuberculosis eradication campaigns sociations of Berrien County operat- tuberculosis eradication campaigns FALL SEED GRAINS — Make plans ing packing houses formed a voluning house houses formed a voluning houses formed a voluning house house house house house houses formed a voluning house house house house house house house hou FARM BUREAU VIRGIN WOOL outing blankets, \$5 each. Just the thing for campers, canelists, sportsmen. Color, dark Michigan, green. Soft and warm. Two sizes—Columbia, 66x84 inches and the Collegiate, 60x72 inches. Each \$5 postpaid. A bargain. Mich. Farm Bureau Clothing Dep't., 221 N. Cedar St., Lansing, Mich. effort. The plan was to ship as much factors in building up a spirit of done through the medium of the August 2nd. Mr. B. D. Bishop of No commission. Sell your farm through Washington Farm Bureau Exchange; represented in 45 states. Lists of farms for sale by owners mailed free. 312 Lindelle, Spokane, Washington. 9-6 antee and the consumer was invited County Farm Bureau are the comto write back his impressions. Many mittee in charge of arrangements for replies were received, practically all this picnic. Affiliated Associations of which spoke in high praise of the monument or stone to the memory of borne by the several packing houses are affiliated with the Farm Bureau some departed one, we solicit an op- interested. It will be readily seen in Berrien County: The Coloma Fruit portunity to submit an estimate on that only fruit packed under super- Exchange, the Millburg Fruit

Fed on Milkmaker-Breaks County Test Record HIS cow belongs to Mr. and Mrs. Gordon How to Feed Milkmaker Next Winter T. Warren of Dimondale, Mich. Last winat Summer Prices You can contract now your winter feed requireter they were feeding their own grains ments of Milkmaker through the Farm Bureau, for delivery in equal monthly shipments from Septemand attempting to balance them with cottonseed meal, Having a few cows on test and ber through March at summer feed prices. The price to you is guaranteed. Last February many looking for the best feed, they started feeding Milkmaker, with a result that the cow shown wise buyers were feeding Milkmaker at September low prices and saving from \$10 to \$12 per ton. Last year Michigan farmers fed more than 8,000 tons of Milkmaker. above broke the Eaton County Cow Testing Association record by producing 93.53 lbs. of butterfat in 30 days. The whole herd increas-Pay for Milkmaker as You Get It ed its production. Mr. Warren says: "Soon after feeding Milkmaker we discover-

Under this plan the Farm Bureau buys Milkmaker ingredients in huge volume at summer low prices, mixes them at the best mill in the country and delivers Milkmaker fresh to you every month as you want it. You pay for the feed as it is delieved. This plan enables you to buy your winter feed at the lowest prices; it relieves you of a big cash outlay, storage expense, and insures fresh

Your local co-operative association will contract your Milkmaker requirements, same as last year. See your local manager at once and arrange for your supply. If you have no co-operative association, write our Purchasing Department for information on how to co-operate with your neighbors in buying car lots of Milkmaker for car-door de-livery. Write for our booklet on Milkmaker and feeding suggestions.

The time for this offer is limited. Later Milkmaker must be bought at prevailing market prices. Order



FEED MILKMAKER NEXT WINTER AT SUMMER

public regarding quality, packing and The Lincoln Fruit Association last grading. About 20 cars were handled

Milkmaker.

feed costs are lower.

ed we were getting better results and saving

money. If we had fed it throughout the en-

tire test period last winter, I am convinced our records would have been better. We plan

to depend entirely on Milkmaker next winter.'

What Milkmaker Is

Michigan Milkmaker is a 24% protein, pub-

lic formula dairy feed made by the Michigan

State Farm Bureau. It is the best dairy ration

for Michigan. Every one of the 10 milkmak-

ing ingredients is listed on every bag, pound

buying. Not an ounce of filler in Michigan

Cows fed Milkmaker give more milk and are

healthier and stronger animals,-and your

MICHIGAN STATE

in this way in 1923. Co-operate to Sell Direct Another valuable out-let for fruit which helps greatly in preventing and also in preventing surpluses cars has been found through the which would glut the market and motor trucking business. The Royaldemoralize prices. A splendid ex- ton Township Farm Bureau is planample of this occurred last Fourth ning to conduct an advertising camof July. The Fourth came on Tues- paign in Indiana newspapers and day, thus bringing Sunday and the erect road signs calling attention to ing experience indicated that the tained at reasonable prices direct go flat because of the two holidays These advertising costs will be paid coming so close together. The farm- by a small percentage of the sales

and throw on spotlight. Step on it again their berries in the pre-cooling plants and lights are bright, spotlight is off. As convenient as a foot accelerator. Fits any car. Simple to install. Send \$3.00 for Goodrich Foot Dimmer, postage prepaid. Satisfaction guaranteed. RAY POPPE, Agent, Charlotte, Michigan.

Last season George P. Pullen, a Royalton Township Farm Bureau the market hardly sagged at all. This saved Berrien County fruit growers at least \$100,000. The fruit was removed from the them. E. W. Dunning disposed of pre-cooling plants only as fast as the his entire crop of 13,000 bushels last season in this manner. Many other instances are on record.

The following fruit associations of the county for purposes of care- Association, the Bridgeman Fruit Will you give us an opportunity to ful standardization and advertising. Growers Association, The Lake Shore Mr. Emerson, the County Farm Fruit Association at Sawyer and the Bureau Secretary, was largely re- Sodus Fruit Growers Association. sponsible for the success of this en- Other co-operative associations afterprise as he made trips in behalf filiated with the Berrien County of these fruit sales through north- Farm Bureau are: The Berrien Coun-Battle Creek ern Michigan and Wisconsin. He is ty Milk Producers Association, the planning to follow up this line of Farmers Co-operative Ass'n. at Eau

stock company and is farmer-owned. work this season. Such sales not Claire, the St. Joe Valley Shipping H E R E F O R D S

Michigan

Think of the mule. The longer he kicks the more unpopular he be-

IT PAYS TO BUY PURE BRED SHEEP OF PARSONS The Sheepin of the East I sell and ship everywhere and pacharges. Write for club offer and Oxfords, Shropshires and Polled.

Young Cows with calves by side consisting of blood from America's foremost herds at prices that enable them under Earliripe Hereford Beef Plan to pay for themselves within a year to 18 months. Bulls including prise winners at the larger shows at practical prices. Herd headed by Straight Edge 1169786, one of two sons of Perfection Fairfax out of a daughter of the Famous Disturber. T. F. B. Sotham & Sons (Herefords since 1839), St. Clair, Mich.

Meadow Brook Herefords Fairfax and Dis turb breeding stock for sale, both sexes, any ago.
Call, phone or write Earl C. McCarty.
Bad Axe, Huron Co.

When Grain Prices Are Low You Need the Very **Best Marketing Service**

The Michigan Elevator Exchange is starting the new grain season in a stronger financial condition than ever before and is in a position to give even better service than that which has built up and held together the more than 100 elevators which today make up this powerful marketing agency.

At the third annual meeting of the Elevator Exchange held recently at M. A. C., it was shown that the Exchange had just completed its most successful year, financially and from every other point of view. During the year just closed it handled 4,450 cars of grain, hay and beans and did a business totaling \$4,150,000.

After paying all of its operating expenses and setting aside an ample and liberal surplus, it was able to distribute a patronage dividend of \$8,000 to its member elevators, on the basis of the business done by each. That the service had been satisfactory was indicated by the attitude of those attending the big meeting. Kicks were conspicuous by their absence.

Is your local co-operative elevator now a member of the Michigan Elevator Exchange? If not, don't you think it should avail itself of this ser-

By being a member of the Exchange your Elevator is in a better position to find the best possible markets for your hay, grain and beans. Through our arrangement with the Michigan Potato Growers Exchange, your potatoes can be marketed this fall to the best advantage.

Have your directors get in touch with the Exchange and find out about the service it renders.

MICHIGAN ELEVATOR EXCHANGE Lansing, Mich.

FERTILIZER

Guaranteed Goods

Right Prices

Buy through your Co-op.

The Michigan State Farm Bureau, the Ohio Farm Bureau and the Indiana Farm Bureau have combined their fertilizer contracts this year and now have exclusive sale in their respective states of the entire output of a new modernly equipped fertilizer factory. This factory has just been completed and everything known to modern science in the way of machinery has been installed to produce fertilizer of a high grade at a minimum cost.

The Acid Phosphate produced in this plant is made from Florida rock which, as is well known, is superior to Tennessee rock and produces a fertilizer which is extremely light in color.

The following grades can be shipped in mixed cars of fifteen tons or more:

0-10-10 2-8-15 2-10-12 0-14-4 0-8-24 1-8-4 0-12-0 3-8-6 0-20-0 2-8-10 0-18-0 2-10-4 0-16-0 2-12-2 Sulphate of Ammonia Bone Meal Meat Scrap Muriate of Potash

Nitrate of Soda Tankage Go to your Co-op. manager at once and tell him what you want and urge him to get his order in to us at the earliest possible moment so that fertilizer may arrive in time for fall sowing.

For further information write direct to

MICHIGAN STATE FARM BUREAU Purchasing Dept. Lansing, Mich.